



TAHOE FOREST HOSPITAL DISTRICT

# 2016-01-21 Board Finance Committee Meeting

January 21, 2016 at 10:00 a.m.

Foundation Conference Room

10976 Donner Pass Rd, Truckee, CA 96161

# Meeting Book - 2016-01-21 Board Finance Committee Meeting

01/21/2016 Finance Committee

## Agenda

*2016-01-21 Finance Committee\_Agenda.pdf* Page 3

ITEMS 1 - 4: See Agenda

### 5. APPROVAL OF MINUTES

*2015-11-19 FinanceCo\_DRAFT Minutes.pdf* Page 4

### 6. ITEMS FOR COMMITTEE DISCUSSION AND/OR RECOMMENDATIONS

#### 6.1. FINANCIAL REPORTS

*6.1.1. Financial Report - December 2015.pdf* Page 7

*6.1.2. Quarterly Review Financial Status of Separate Entities.pdf* Page 37

*6.1.3. Quarterly Review of Revenue Payor Mix.pdf* Page 49

*6.1.4. TIRHR Expenditure Report.pdf* Page 54

#### 6.2 BOARD EDUCATION AND UPDATES

No related materials.

### 7. REVIEW FOLLOW UP ITEMS / BOARD MEETING RECOMMENDATIONS

### 8. AGENDA INPUT FOR NEXT MEETING & 9. NEXT MEETING DATE

*8. Agenda Input and 9. Next Meeting Date.pdf* Page 55



# FINANCE COMMITTEE AGENDA

Thursday, January 21, 2015 at 9:00 a.m.  
Foundation Conference Room, Tahoe Forest Hospital  
Donner Pass Road, Truckee, CA

1. **CALL TO ORDER**
2. **ROLL CALL**  
Dale Chamblin, Chair; Greg Jellinek, M.D., Board Member
3. **CLEAR THE AGENDA/ITEMS NOT ON THE POSTED AGENDA**
4. **INPUT – AUDIENCE**  
This is an opportunity for members of the public to address the Committee on items which are not on the agenda. Please state your name for the record. Comments are limited to three minutes. Written comments should be submitted to the Board Clerk 24 hours prior to the meeting to allow for distribution. Under Government Code Section 54954.2 – Brown Act, the Committee cannot take action on any item not on the agenda. The Committee may choose to acknowledge the comment or, where appropriate, briefly answer a question, refer the matter to staff, or set the item for discussion at a future meeting.
5. **APPROVAL OF MINUTES OF: 11/19/2015 .....ATTACHMENT**
6. **ITEMS FOR COMMITTEE DISCUSSION AND/OR RECOMMENDATION**
  - 6.1. Financial Reports:
    - 6.1.1. Financial Report – December 2015 .....ATTACHMENT
    - 6.1.2. Quarterly Review Financial Status of Separate Entities .....ATTACHMENT
    - 6.1.3. Quarterly Review of Revenue Payor Mix.....ATTACHMENT
    - 6.1.4. TIRHR Expenditure Report.....ATTACHMENT
  - 6.2. Board Education and Updates
    - 6.2.1. Investment Information from Gary Hicks
7. **REVIEW FOLLOW UP ITEMS / BOARD MEETING RECOMMENDATIONS**
8. **AGENDA INPUT FOR NEXT FINANCE COMMITTEE MEETING .....ATTACHMENT**
9. **NEXT MEETING DATE .....ATTACHMENT**
10. **ADJOURN**



TAHOE  
FOREST  
HEALTH  
SYSTEM

# FINANCE COMMITTEE

## DRAFT MINUTES

Thursday, November 19, 2015 at 8:00 a.m.  
Tahoe Conference Room, Tahoe Forest Hospital  
10054 Pine Avenue, Truckee, CA

### 1. CALL TO ORDER

Meeting called to order at 8:02 a.m.

### 2. ROLL CALL

Board: Dale Chamblin, Committee Chair; Greg Jellinek, M.D., Board Member

Staff: Crystal Betts, CFO; Jaye Chasseur, Controller; Martina Rochefort, Clerk of the Board

### 3. CLEAR THE AGENDA/ITEMS NOT ON THE POSTED AGENDA

No changes were made to the agenda.

### 4. INPUT – AUDIENCE

No public comment was received.

### 5. APPROVAL OF MINUTES OF: 10/26/2015

Director Chamblin and Director Jellinek recommended approval of the draft October 26, 2015 Finance Committee minutes.

### 6. ITEMS FOR COMMITTEE DISCUSSION AND/OR RECOMMENDATION

#### 6.1. Financial Reports

##### 6.1.1. Financial Report – October 2015

CFO reviewed financial report for October 2015. October was a quiet month from a balance sheet perspective.

EBIDA was \$(25,794) (-.2%) for the current month compared to budget of \$185,961 (1.1 %), or \$(211,755) (-1.2%) below budget. Year-to-date EBIDA was \$4,867,277 (6.8%) compared to budget of \$2,109,367 (2.9%) or \$2,757,909 (3.8%) over budget.

Days in Accounts Receivable were really strong at 54.4, compared to the prior month of 56.3.

Cash reserves are at 172.4 days cash on hand.

Director Chamblin inquired how quickly a transfer could be done if needed. CFO and Controller indicated they have the ability to make transfers a few times a month if needed.

Clear Balance wants to retain some portion of money and wants audited financial statements within 120 days after end of account. CFO requested 150 days to provide audited financials. Clear Balance agreed to waive reserve but not 120 day term to provide financials. Clear Balance inherits a risk when they take on

self-pay accounts. Contract cannot be executed if Clear Balance will not change the term.

Discussion took place on the State's insurance exchange and what strategy the District will use should any laws change in the future.

District will be looking at other health plan options (i.e. HAS's, catastrophe plan) during next bargaining cycle.

Discussion took place regarding variance in salaries and wages for October.

Currently still have 2 people from Jacobus working in staff roles. TFHD has had a hard time finding candidates to fill those positions.

IVCH had a great month. Gross revenues better than budget. 188k better than budget. YTD better than budget on operating expenses.

CFO reviewed cash flows.

#### **6.1.2. TFHS Foundation FYE 2015 Pre-Audit & Q1 2016 Financial Statements**

Normally would have provided these numbers to Foundation but their last meeting was cancelled due to no quorum.

CFO reviewed pre-audit numbers for TFHS Foundation.

In wages and benefits category, the time study will show on 2016 financial statement. Time study needs to happen every year so reallocation can happen if needed.

Discussion took place on designated / restricted vs. unrestricted funds.

#### **6.1.3. TSC LLC July – September 2015 Quarterly Review**

CFO reviewed financials for Truckee Surgery Center and highlighted their current cash position.

At the end of June, their cash was at \$199,875 and at the end of September, their cash is at \$317,294. They were collecting their accounts receivables to drive that number.

Two to three of their largest commercial payors have been identified and they are going back to try and re-negotiate the contracts. Reimbursement rates are low. TSC used to have a lot of reimbursement from out of network patients.

Pain management used to work out of TSC. Dr. Alison Ganong only does a small number of surgeries now, but not historical numbers. 90% of the procedures have to be musculoskeletal.

Discussion took place on expanding general surgery options. Director Jellinek inquired if there was a possibility for MSC doctors to do surgery at TSC for patients that want a cheaper option. TFHD is trying to

look at the options. Gayle McAmis is reviewing WRVU for basic procedures and impacts.

TSC will be ordering supplies through District to take advantage of our discount. They have the ability to reduce their costs up to 40%.

**6.2. Update of FYE 2015 Audited Financial Statements**

District audit has been completed. Bill Peterson is currently reviewing groupings. Experiencing some challenges with IVCH Foundation audit.

Staff hopes to have draft audited financial statements distributed to committee members at December Board meeting.

Audit presentation is scheduled for January 19, 2016 at TTUSD and will be televised.

**7. REVIEW FOLLOW UP ITEMS / BOARD MEETING RECOMMENDATIONS**

None.

**8. AGENDA INPUT FOR NEXT FINANCE COMMITTEE MEETING**

November financials will be on consent calendar for December board meeting.

**9. NEXT MEETING DATE**

Finance Committee meeting will be cancelled for December.

**10. ADJOURN**

Meeting adjourned at 9:33 a.m.

**TAHOE FOREST HOSPITAL DISTRICT  
DECEMBER 2015 FINANCIAL REPORT  
INDEX**

<b>PAGE</b>	<b>DESCRIPTION</b>
2 - 3	FINANCIAL NARRATIVE
4	STATEMENT OF NET POSITION
5	NOTES TO STATEMENT OF NET POSITION
6	CASH INVESTMENT REPORT
7	SIX MONTHS ENDING DECEMBER 2015 STATEMENT OF NET POSITION KEY FINANCIAL INDICATORS
8	TFHD STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
9 - 10	TFHD NOTES TO STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
11	SIX MONTHS ENDING DECEMBER 2015 STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION KEY FINANCIAL INDICATORS
12	IVCH STATEMENT OF REVENUE AND EXPENSE
13 - 14	IVCH NOTES TO STATEMENT OF REVENUE AND EXPENSE
15	STATEMENT OF CASH FLOWS
16 - 30	IVCH VOLUMES AND TFH GRAPHS

**Board of Directors**  
*Of Tahoe Forest Hospital District*

**DECEMBER 2015 FINANCIAL NARRATIVE**

The following is a financial narrative analyzing financial and statistical trends for the six months ended December 31, 2015.

**Activity Statistics**

- ❑ TFH acute patient days were 395 for the current month compared to budget of 375. This equates to an average daily census of 12.75 compared to budget of 12.10.
- ❑ TFH Outpatient volumes were above budget in the following departments by at least 5%: Emergency Department visits, Home Health visits, Endoscopy procedures, Laboratory tests, Diagnostic Imaging, Mammography, Medical Oncology procedures, Radiation Oncology procedures, Nuclear Medicine, Ultrasounds, Cat Scans, Pharmacy units, Oncology Pharmacy units, Respiratory Therapy, Physical Therapy, Speech Therapy, and Occupational Therapy.
- ❑ TFH Outpatient volumes were below budget in the following departments by at least 5%: Oncology Lab and MRI exams.

**Financial Indicators**

- ❑ Net Patient Revenue as a percentage of Gross Patient Revenue was 58.6% in the current month compared to budget of 53.4% and to last month's 55.7%. Current year's Net Patient Revenue as a percentage of Gross Patient Revenue is 56.9%, compared to budget of 53.3% and prior year's 55.1%.
- ❑ EBIDA was \$2,190,471 (10.9%) for the current month compared to budget of \$456,350 (2.5%), or \$1,734,122 (8.4%) above budget. Year-to-date EBIDA was \$7,004,110 (6.5%) compared to budget of \$1,917,956 (1.8%) or \$5,086,154 (4.7%) above budget.
- ❑ Cash Collections for the current month were \$8,387,367 which is 99% of targeted Net Patient Revenue.
- ❑ Gross Days in Accounts Receivable were 59.5, compared to the prior month of 57.9. Gross Accounts Receivables are \$31,108,606 compared to the prior month of \$28,866,273. The percent of Gross Accounts Receivable over 120 days old is 21.8%, compared to the prior month of 24.4%.

**Balance Sheet**

- ❑ Working Capital Days Cash on Hand is 21.3 days. S&P Days Cash on Hand is 163.3. Working Capital cash decreased \$1,892,000. Cash collections fell short of target by 1%, the District remitted \$1,218,000 to the Department of Health for participation in the IGT programs and there were three payroll cash outlays in December.
- ❑ Net Patients Accounts Receivable increased approximately \$1,768,000. Cash collections were at 99% of target and days in accounts receivable were 59.50 days, a 1.60 days increase.
- ❑ Estimated Settlements, Medi-Cal & Medicare increased \$1,174,000 after sending funds to the Department of Health for participation in the IGT programs.
- ❑ GO Bond Project Fund decreased \$1,003,375 after reimbursing the District for funds advanced on the November Measure C Projects.
- ❑ To comply with GASB No. 63, the District has booked an adjustment to the asset and offsetting liability to reflect the fair value of the Piper Jaffray swap transaction at the close of December.
- ❑ Accounts Payable increased \$1,153,000 due to no check run in the final week of December.
- ❑ Accrued Payroll & Related Costs decreased \$1,382,000 as a result of fewer accrued payroll days at the close of the month.



**Operating Revenue**

- ❑ Current month’s Total Gross Revenue was \$20,039,954, compared to budget of \$17,907,605 or \$2,132,349 above budget.
- ❑ Current month’s Gross Inpatient Revenue was \$6,251,492, compared to budget of \$5,770,516 or \$480,976 above budget.
- ❑ Current month’s Gross Outpatient Revenue was \$13,788,462 compared to budget of \$12,137,089 or \$1,651,373 above budget. Volumes were up in some departments and down in others. See TFH Outpatient Activity Statistics above.
- ❑ Current month’s Gross Revenue Mix was 31.2% Medicare, 15.4% Medi-Cal, .0% County, 4.1% Other, and 49.3% Insurance compared to budget of 35.9% Medicare, 18.7% Medi-Cal, .0% County, 3.9% Other, and 41.5% Insurance. Last month’s mix was 34.7% Medicare, 19.0% Medi-Cal, .0% County, 3.5% Other, and 42.8% Insurance.
- ❑ Current month’s Deductions from Revenue were \$8,298,757 compared to budget of \$8,348,195 or \$49,439 below budget. Variance is attributed to the following reasons: 1) Payor mix varied from budget with a 4.75% decrease in Medicare, a 3.34% decrease to Medi-Cal, a .02% decrease in County, a .24% increase in Other, and Commercial was above budget 7.87%, 2) revenues exceeded budget by 11.9%, 3) we continue to see a pickup in Bad Debt as Self-Pay and Out of Country accounts are worked, and 4) the District received a true-up on its SNF Supplemental Reimbursement for FY09/10 and additional monies for its Meaningful Use Stage I EMR reimbursement in excess of the booked receivable in FY15, creating a positive variance in Prior Period Settlements.

**Operating Expenses**

DESCRIPTION	December 2015 Actual	December 2015 Budget	Variance	BRIEF COMMENTS
Salaries & Wages	3,470,760	3,793,104	322,344	Positive variance in Salaries & Wages was offset by a negative variance in Paid Leave and Long-term Sick in Employee Benefits.
Employee Benefits	1,520,290	1,037,223	(483,067)	
Benefits – Workers Compensation	76,206	60,541	(15,665)	
Benefits – Medical Insurance	698,999	750,099	51,100	
Professional Fees	1,446,651	1,439,424	(7,228)	Increased volumes in the Therapy service lines and legal and consulting services provided to Administration created negative variances in Professional Fees, however, these were mostly offset by positive variances in Locum coverage and Medical Director fees in the Oncology program, reduced legal fees in Corporate Compliance, and consulting services for Human Resources falling short of budget.
Supplies	1,553,317	1,297,683	(255,634)	Drugs Sold to Patients and Oncology Drugs Sold to Patients revenues exceeded budget by 31.10%, creating a negative variance in Pharmacy Supplies. We also witnessed negative budget variances in Minor Equipment and Other Non-Medical Supplies.
Purchased Services	1,060,480	905,471	(155,009)	Negative variance in Purchased Services related to services provided to the Wellness Neighborhood, Laundry and Linen costs, EMR and Practice Management fees, employee health screenings, interim manager for Materials Management, and services provided to the Oncology program for genomic sequencing.
Other Expenses	611,483	467,271	(144,212)	Rental of a temporary chiller unit at IVCH and Human Resources Recruitment expenses created a negative variance in the Other Expenses category.
Total Expenses	10,438,186	9,750,815	(687,371)	



TAHOE FOREST HOSPITAL DISTRICT  
STATEMENT OF NET POSITION  
DECEMBER 2015

	Dec-15	Nov-15	Dec-14	
<b>ASSETS</b>				
<b>CURRENT ASSETS</b>				
* CASH	\$ 6,869,116	\$ 8,761,334	\$ 5,900,870	1
PATIENT ACCOUNTS RECEIVABLE - NET	15,223,987	13,455,669	15,414,102	2
OTHER RECEIVABLES	6,624,245	5,795,758	5,643,912	
GO BOND RECEIVABLES	1,924,705	1,529,958	2,325,313	
ASSETS LIMITED OR RESTRICTED	5,106,917	4,839,945	5,746,515	
INVENTORIES	2,313,783	2,315,512	2,471,541	
PREPAID EXPENSES & DEPOSITS	1,492,964	1,607,376	1,494,112	
ESTIMATED SETTLEMENTS, M-CAL & M-CARE	5,336,009	4,162,480	3,715,994	3
<b>TOTAL CURRENT ASSETS</b>	<b>44,891,727</b>	<b>42,468,033</b>	<b>42,712,360</b>	
<b>NON CURRENT ASSETS</b>				
ASSETS LIMITED OR RESTRICTED:				
* CASH RESERVE FUND	45,792,365	45,792,365	40,679,741	1
BANC OF AMERICA MUNICIPAL LEASE	979,155	979,155	2,292,784	
TOTAL BOND TRUSTEE 2002	2	2	2	
TOTAL BOND TRUSTEE 2006	953,949	810,837	3,121,382	
TOTAL BOND TRUSTEE GO BOND	-	-	-	
GO BOND PROJECT FUND	6,509,655	7,513,030	17,335,843	4
GO BOND TAX REVENUE FUND	707,050	707,050	44,944	
BOARD DESIGNATED FUND	-	2,297	2,297	
DIAGNOSTIC IMAGING FUND	2,973	2,973	2,965	
DONOR RESTRICTED FUND	1,141,076	1,034,660	1,116,061	
WORKERS COMPENSATION FUND	9,667	11,208	17,540	
TOTAL	56,095,892	56,853,577	64,613,559	
LESS CURRENT PORTION	(5,106,917)	(4,839,945)	(5,746,515)	
<b>TOTAL ASSETS LIMITED OR RESTRICTED - NET</b>	<b>50,988,974</b>	<b>52,013,632</b>	<b>58,867,044</b>	
NONCURRENT ASSETS AND INVESTMENTS:				
INVESTMENT IN TSC, LLC	282,871	282,871	428,977	
PROPERTY HELD FOR FUTURE EXPANSION	836,353	836,353	836,353	
PROPERTY & EQUIPMENT NET	128,698,377	129,259,499	131,027,820	
GO BOND CIP, PROPERTY & EQUIPMENT NET	26,648,069	25,529,095	16,474,457	
<b>TOTAL ASSETS</b>	<b>252,346,371</b>	<b>250,389,483</b>	<b>250,347,010</b>	
DEFERRED OUTFLOW OF RESOURCES:				
DEFERRED LOSS ON DEFEASANCE	562,433	565,665	601,222	
ACCUMULATED DECREASE IN FAIR VALUE OF HEDGING DERIVATIVE	1,880,317	1,928,316	1,936,176	5
DEFERRED OUTFLOW OF RESOURCES ON REFUNDING	1,970,495	1,978,132	-	
GO BOND DEFERRED FINANCING COSTS	305,544	306,729	-	
DEFERRED FINANCING COSTS	218,458	219,499	-	
<b>TOTAL DEFERRED OUTFLOW OF RESOURCES</b>	<b>\$ 4,937,248</b>	<b>\$ 4,998,341</b>	<b>\$ 2,537,398</b>	
<b>LIABILITIES</b>				
<b>CURRENT LIABILITIES</b>				
ACCOUNTS PAYABLE	\$ 6,011,239	\$ 4,858,595	\$ 4,927,929	6
ACCRUED PAYROLL & RELATED COSTS	6,541,679	7,923,877	8,220,465	7
INTEREST PAYABLE	631,044	529,591	759,806	
INTEREST PAYABLE GO BOND	1,802,771	1,441,747	1,948,683	
ESTIMATED SETTLEMENTS, M-CAL & M-CARE	366,356	366,356	483,349	
HEALTH INSURANCE PLAN	1,307,731	1,307,731	997,635	
WORKERS COMPENSATION PLAN	404,807	404,807	1,006,475	
COMPREHENSIVE LIABILITY INSURANCE PLAN	824,203	824,203	890,902	
CURRENT MATURITIES OF GO BOND DEBT	530,000	530,000	315,000	
CURRENT MATURITIES OF OTHER LONG TERM DEBT	2,323,994	2,323,994	2,300,830	
<b>TOTAL CURRENT LIABILITIES</b>	<b>20,743,824</b>	<b>20,510,899</b>	<b>21,851,075</b>	
<b>NONCURRENT LIABILITIES</b>				
OTHER LONG TERM DEBT NET OF CURRENT MATURITIES	30,218,987	30,322,527	33,684,667	
GO BOND DEBT NET OF CURRENT MATURITIES	100,017,147	100,021,090	98,130,000	
DERIVATIVE INSTRUMENT LIABILITY	1,880,317	1,928,316	1,936,176	5
<b>TOTAL LIABILITIES</b>	<b>152,860,276</b>	<b>152,782,832</b>	<b>155,601,918</b>	
<b>NET ASSETS</b>				
NET INVESTMENT IN CAPITAL ASSETS	103,282,267	101,570,331	96,166,429	
RESTRICTED	1,141,076	1,034,660	1,116,061	
<b>TOTAL NET POSITION</b>	<b>\$ 104,423,343</b>	<b>\$ 102,604,991</b>	<b>\$ 97,282,490</b>	

\* Amounts included for Days Cash on Hand calculation

TAHOE FOREST HOSPITAL DISTRICT  
NOTES TO STATEMENT OF NET POSITION  
DECEMBER 2015

1. Working Capital is at 21.3 days (policy is 30 days). Days Cash on Hand (S&P calculation) is 163.3 days. Working Capital cash decreased \$1,892,000. Cash collections fell short of target by 1%, the District remitted \$1,218,000 to the Department of Health to participate in the IGT programs (see Note 3) and there were three payroll outlays in December due to January 1<sup>st</sup> falling on a Friday.
2. Net Patient Accounts Receivable increased approximately \$1,768,000. Cash collections were 99% of target. Days in Accounts Receivable are at 59.5 days compared to prior months 57.9 days, a 1.60 days increase.
3. Estimated Settlements, Medi-Cal & Medicare increased a net \$1,174,000 after the District remitted funds to the Department of Health to participate in the IGT programs.
4. GO Bond Project Fund decreased \$1,003,375 after reimbursing the District for funds advanced on the November Measure C projects.
5. To comply with GASB No. 63, the District has booked an adjustment to the asset and offsetting liability to reflect the fair value of the Piper Jaffray swap transaction at the close of December.
6. Accounts Payable increased \$1,153,000 due to no check run taking place the last week of December.
7. Accrued Payroll & Related Costs decreased \$1,382,000 as a result of fewer accrued payroll days at the close of the month.

**Tahoe Forest Hospital District  
Cash Investment  
December 2015**

<b>WORKING CAPITAL</b>			
US Bank	\$ 6,529,072		
US Bank/Kings Beach Thrift Store	84,652		
US Bank/Truckee Thrift Store	255,393		
Wells Fargo Bank			
Local Agency Investment Fund	-	0.400%	
Total			\$ 6,869,116
 <b>BOARD DESIGNATED FUNDS</b>			
US Bank Savings	\$ -	0.03%	
Capital Equipment Fund	-		
Total			\$ -
Building Fund	\$ -		
Cash Reserve Fund	45,792,365	0.400%	
Local Agency Investment Fund			\$ 45,792,365
Banc of America Muni Lease			\$ 979,155
Bonds Cash 2002			\$ 2
Bonds Cash 2006			\$ 953,949
Bonds Cash 2008			\$ 7,216,705
DX Imaging Education	\$ 2,973	0.400%	
Workers Comp Fund - B of A	9,667		
Insurance			
Health Insurance LAIF	-	0.400%	
Comprehensive Liability Insurance LAIF	-	0.400%	
Total			<u>\$ 12,640</u>
<b>TOTAL FUNDS</b>			<b>\$ 61,823,932</b>
 <b>RESTRICTED FUNDS</b>			
Gift Fund			
US Bank Money Market	\$ 8,368	0.03%	
Foundation Restricted Donations	\$ 100,727		
Local Agency Investment Fund	1,031,981	0.400%	
<b>TOTAL RESTRICTED FUNDS</b>			<u><b>\$ 1,141,076</b></u>
<b>TOTAL ALL FUNDS</b>			<u><u><b>\$ 62,965,008</b></u></u>

**TAHOE FOREST HOSPITAL DISTRICT  
STATEMENT OF NET POSITION  
KEY FINANCIAL INDICATORS  
DECEMBER 2015**

	<b>Current Status</b>	<b>Desired Position</b>	<b>Target</b>	<b>Bond Covenants</b>	<b>FY 2016 Jul 15 to Dec 15</b>	<b>FY 2015 Jul 14 to June 15</b>	<b>FY 2014 Jul 13 to June 14</b>	<b>FY 2013 Jul 12 to June 13</b>	<b>FY 2012 Jul 11 to June 12</b>	<b>FY 2011 Jul 10 to June 11</b>	<b>FY 2010 Jul 09 to June 10</b>
<b>Return On Equity:</b> Increase (Decrease) in Net Position Net Position		↑	-3.1% (1)	-0.02	4.8%	2.19%	.001%	-4.0%	8.7%	6.3%	12.4%
<b>Days in Accounts Receivable (excludes SNF &amp; MSC)</b> <u>Gross Accounts Receivable</u> 90 Days		↓	FYE 63 Days		60	60	75	97	64	59	60
<u>Gross Accounts Receivable</u> 365 Days					60	62	75	93	64	59	59
<b>Days Cash on Hand Excludes Restricted:</b> <u>Cash + Short-Term Investments</u> (Total Expenses - Depreciation Expense)/ by 365	 	↑	Budget FYE 158 Days  Budget 2nd Qtr 151 Days  Projected 2nd Qtr 164 Days	60 Days  BBB- 147 Days	163	156	164	148	203	209	219
<b>Accounts Receivable over 120 days (excludes payment plan, legal and charitable balances)</b>		↓	13%		17%	18%	22%	29%	15%	11%	13%
<b>Accounts Receivable over 120 days (includes payment plan, legal and charitable balances)</b>		↓	18%		22%	23%	25%	34%	19%	16%	18%
<b>Cash Receipts Per Day (based on 30 day lag on Patient Net Revenue) excludes managed care reserve</b>	 	↑	FYE Budget \$303,615  End 2nd Qtr Budget \$304,654  End 2nd Qtr Actual \$330,795		\$295,124	\$290,776	\$286,394	\$255,901	\$254,806	\$240,383	\$256,059
<b>Debt Service Coverage:</b> Excess Revenue over Exp + <u>Interest Exp + Depreciation</u> Debt Principal Payments + Interest Expense		↑	Without GO Bond 2.01 With GO Bond 1.18	1.95	3.44  1.70	3.28  1.59	2.18  1.29	.66  .89	4.83  2.70	4.35  2.45	3.48  3.00

Footnotes:

- (1) Target Return on Equity was established during the FY16 budgeting process. Fiscal year 2015 ended with a higher net income than projected. Based upon the actual fiscal year end net asset number, our Target Return on Equity was 2.15%.



TAHOE FOREST HOSPITAL DISTRICT  
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION  
DECEMBER 2015

CURRENT MONTH				Note	YEAR TO DATE				PRIOR YTD DEC 2014	
ACTUAL	BUDGET	VAR\$	VAR%		ACTUAL	BUDGET	VAR\$	VAR%		
\$ 20,039,954	\$ 17,907,605	\$ 2,132,349	11.9%		\$ 107,421,803	\$ 105,404,443	\$ 2,017,360	1.9%	1	\$ 104,237,473
<b>OPERATING REVENUE</b>										
Total Gross Revenue					\$ 107,421,803	\$ 105,404,443	\$ 2,017,360	1.9%	1	\$ 104,237,473
<b>Gross Revenues - Inpatient</b>										
\$ 1,844,437	\$ 1,783,526	\$ 60,911	3.4%		\$ 9,957,949	\$ 10,691,634	\$ (733,685)	-6.9%		\$ 10,244,519
4,407,055	3,986,991	420,065	10.5%		20,609,125	23,095,775	(2,486,650)	-10.8%		24,581,893
6,251,492	5,770,516	480,976	8.3%		30,567,074	33,787,409	(3,220,336)	-9.5%	1	34,826,411
Total Gross Revenue - Inpatient					30,567,074	33,787,409	(3,220,336)	-9.5%	1	34,826,411
<b>Gross Revenue - Outpatient</b>										
13,788,462	12,137,089	1,651,373	13.6%		76,854,730	71,617,034	5,237,696	7.3%		69,411,062
13,788,462	12,137,089	1,651,373	13.6%		76,854,730	71,617,034	5,237,696	7.3%	1	69,411,062
Total Gross Revenue - Outpatient					76,854,730	71,617,034	5,237,696	7.3%	1	69,411,062
<b>Deductions from Revenue:</b>										
7,786,430	7,331,125	(455,305)	-6.2%		43,332,543	43,221,901	(110,641)	-0.3%	2	41,433,398
582,220	585,016	2,796	0.5%		3,203,965	3,443,715	239,750	7.0%	2	3,255,881
323,709	-	(323,709)	0.0%		323,709	-	(323,709)	0.0%	2	-
(172,248)	432,055	604,302	139.9%		(365,131)	2,542,531	2,907,663	114.4%	2	1,781,778
(221,355)	-	221,355	0.0%		(221,398)	-	221,398	0.0%	2	298,924
8,298,757	8,348,195	49,439	0.6%		46,273,688	49,208,147	2,934,460	6.0%		46,769,981
Total Deductions from Revenue					46,273,688	49,208,147	2,934,460	6.0%		46,769,981
86,744	59,160	27,584	46.6%		379,560	365,557	14,003	3.8%		476,705
800,716	588,595	212,120	36.0%		4,072,494	3,338,086	734,407	22.0%	3	3,913,405
Other Operating Revenue					4,072,494	3,338,086	734,407	22.0%	3	3,913,405
12,628,657	10,207,165	2,421,493	23.7%		65,600,169	59,899,939	5,700,230	9.5%		61,857,602
<b>TOTAL OPERATING REVENUE</b>					65,600,169	59,899,939	5,700,230	9.5%		61,857,602
<b>OPERATING EXPENSES</b>										
3,470,760	3,793,104	322,344	8.5%		21,202,796	21,565,812	363,016	1.7%	4	20,451,366
1,520,290	1,037,223	(483,067)	-46.6%		7,622,654	6,909,622	(713,032)	-10.3%	4	6,604,270
76,206	60,541	(15,665)	-25.9%		318,275	363,245	44,970	12.4%	4	277,356
698,999	750,099	51,100	6.8%		3,565,126	4,500,592	935,467	20.8%	4	4,011,457
1,446,651	1,439,424	(7,228)	-0.5%		8,954,870	8,421,953	(532,916)	-6.3%	5	10,980,344
1,553,317	1,297,683	(255,634)	-19.7%		8,663,739	7,815,232	(848,507)	-10.9%	6	8,447,095
1,060,480	905,471	(155,009)	-17.1%		5,301,254	5,261,755	(39,499)	-0.8%	7	5,589,075
611,483	467,271	(144,212)	-30.9%		2,967,345	3,143,771	176,426	5.6%	8	3,343,793
10,438,186	9,750,815	(687,371)	-7.0%		58,596,059	57,981,983	(614,076)	-1.1%		59,704,755
<b>TOTAL OPERATING EXPENSE</b>					58,596,059	57,981,983	(614,076)	-1.1%		59,704,755
<b>2,190,471</b>	<b>456,350</b>	<b>1,734,122</b>	<b>380.0%</b>		<b>7,004,110</b>	<b>1,917,956</b>	<b>5,086,154</b>	<b>265.2%</b>		<b>2,152,846</b>
<b>NET OPERATING REVENUE (EXPENSE) EBIDA</b>										
<b>NON-OPERATING REVENUE/(EXPENSE)</b>										
365,463	393,047	(27,584)	-7.0%		2,333,682	2,347,683	(14,001)	-0.6%	9	2,211,343
392,691	392,691	-	0.0%		2,356,148	2,356,148	-	0.0%		2,363,420
30,467	20,561	9,905	48.2%		162,938	121,832	41,106	33.7%	10	137,823
2,066	1,336	730	54.6%		14,197	9,563	4,634	48.5%	10	20,509
46,980	34,671	12,309	35.5%		201,812	208,027	(6,215)	-3.0%	11	239,474
-	(37,500)	37,500	0.0%		(41,525)	(75,000)	33,475	0.0%	12	(67,418)
-	-	-	0.0%		-	-	-	0.0%	12	-
-	-	-	0.0%		-	-	-	0.0%	13	-
-	-	-	0.0%		-	-	-	0.0%	14	-
(825,830)	(855,178)	29,348	3.4%		(5,105,908)	(5,131,069)	25,160	0.5%	15	(4,690,156)
(116,420)	(115,726)	(694)	-0.6%		(734,831)	(694,361)	(40,470)	-5.8%	16	(840,372)
(265,584)	(286,955)	21,371	7.4%		(1,163,546)	(1,086,733)	(76,813)	-7.1%		(1,508,448)
(370,167)	(453,053)	82,886	18.3%		(1,977,033)	(1,943,910)	(33,123)	-1.7%		(2,133,825)
<b>TOTAL NON-OPERATING REVENUE/(EXPENSE)</b>					(1,977,033)	(1,943,910)	(33,123)	-1.7%		(2,133,825)
<b>\$ 1,820,304</b>	<b>\$ 3,297</b>	<b>\$ 1,817,007</b>	<b>-55118.3%</b>		<b>\$ 5,027,077</b>	<b>\$ (25,954)</b>	<b>\$ 5,053,031</b>	<b>19469.3%</b>		<b>\$ 19,021</b>
<b>INCREASE (DECREASE) IN NET POSITION</b>					<b>\$ 5,027,077</b>	<b>\$ (25,954)</b>	<b>\$ 5,053,031</b>	<b>19469.3%</b>		<b>\$ 19,021</b>
<b>NET POSITION - BEGINNING OF YEAR</b>					<b>99,396,265</b>					
<b>NET POSITION - AS OF DECEMBER 31, 2015</b>					<b>\$ 104,423,342</b>					
<b>10.9%</b>	<b>2.5%</b>	<b>8.4%</b>			<b>6.5%</b>	<b>1.8%</b>	<b>4.7%</b>			<b>2.1%</b>
<b>RETURN ON GROSS REVENUE EBIDA</b>					<b>6.5%</b>	<b>1.8%</b>	<b>4.7%</b>			<b>2.1%</b>

**TAHOE FOREST HOSPITAL DISTRICT**  
**NOTES TO STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION**  
**DECEMBER 2015**

**1) Gross Revenues**

Acute Patient Days were over budget 5.33% or 20 days. Swing Bed days were above budget 81.25% or 13 days. Ancillary revenue exceeded budget by 10.5% due to the increase in patient days.

	Variance from Budget	
	Fav / <Unfav>	
	DEC 2015	YTD 2016
Gross Revenue -- Inpatient	\$ 480,976	\$ (3,220,336)
Gross Revenue -- Outpatient	1,651,373	5,237,696
Gross Revenue -- Total	<u>\$ 2,132,349</u>	<u>\$ 2,017,360</u>

Outpatient volumes were above budget in the following departments: Emergency Department visits, Home Health visits, Endoscopy procedures, Laboratory tests, Diagnostic Imaging, Mammography, Medical Oncology procedures, Radiation Oncology procedures, Nuclear Medicine, Ultrasounds, Cat Scans, Pharmacy units, Oncology Drugs, Respiratory Therapy, Physical Therapy, Speech Therapy, and Occupational Therapy.

**2) Total Deductions from Revenue**

The payor mix for December shows a 4.75% decrease to Medicare, a 3.34% decrease to Medi-Cal, .24% increase to Other, a .02% decrease to County, and a 7.87% increase to Commercial when compared to budget. Contractual Allowances were slightly over budget due to the positive shift in payor mix despite revenues exceeding budget by 11.90%.

Contractual Allowances	\$ (455,305)	\$ (110,641)
Charity Care	2,796	239,750
Charity Care - Catastrophic	(323,709)	(323,709)
Bad Debt	604,302	2,907,663
Prior Period Settlements	221,355	221,398
Total	<u>\$ 49,439</u>	<u>\$ 2,934,460</u>

We continue to see a positive pickup in Bad Debt as work continues in the Business Office on Self Pay accounts and people continue to migrate to the Insurance Exchanges for coverage.

Positive variance in Prior Period Settlements related to a SNF Supplemental Reimbursement true-up from FY09-10 and receipt of the IVCH E.H.R. Incentive payment which came in higher than the estimated booked receivable at the close of FY2015.

**3) Other Operating Revenue**

Pharmaceutical prescription volumes exceeded budget by 5.95%, creating a positive variance in Retail Pharmacy revenues.

Retail Pharmacy	\$ 84,252	\$ 86,323
Hospice Thrift Stores	(3,657)	51,443
The Center (non-therapy)	(2,646)	(8,904)
IVCH ER Physician Guarantee	8,831	97,733
Children's Center	12,595	75,033
Miscellaneous	103,446	392,730
Oncology Drug Replacement	-	-
Grants	9,300	40,050
Total	<u>\$ 212,120</u>	<u>\$ 734,407</u>

IVCH ER Physician Guarantee is tied to collections which exceeded budget in December.

Children's Center revenue exceeded budget by 20.71%.

Positive variance in Miscellaneous related to the receipt of a Quality Assurance fee and rebates on FY15 prescription fees and long distance telephone charges.

Positive variance in Grants related to funds received from the California Department of Health for Small Rural Hospitals.

**4) Salaries and Wages**

Positive variance in Salaries and Wages was offset by negative variances in PL/SL benefits.

Total	<u>\$ 322,344</u>	<u>\$ 363,016</u>
-------	-------------------	-------------------

**Employee Benefits**

Negative variance in Nonproductive connected with an employment related matters.

Negative variance in Other primarily related to employer payroll taxes.

PL/SL	\$ (278,894)	\$ (200,819)
Nonproductive	(9,575)	(146,419)
Pension/Deferred Comp	372	(7,114)
Standby	(29,103)	(74,794)
Other	(165,867)	(283,887)
Total	<u>\$ (483,067)</u>	<u>\$ (713,032)</u>

**Employee Benefits - Workers Compensation**

Total	<u>\$ (15,665)</u>	<u>\$ 44,970</u>
-------	--------------------	------------------

**Employee Benefits - Medical Insurance**

Total	<u>\$ 51,100</u>	<u>\$ 935,467</u>
-------	------------------	-------------------

**5) Professional Fees**

The Center (includes OP Therapy) revenues exceeded budget by 26.01%, creating a negative variance in this category.

Negative variance in TFH/IVCH Therapy Services related to revenues exceeding budget by 18.50%.

Negative variance in Administration related to legal services, medical director stipends, and consulting services in connection with the therapies service line analysis.

Locum coverage and Medical Director fees for Medical Oncology and Radiation Oncology came in below budget.

Positive variance in Corporate Compliance related to decreased use in legal services.

The Center (includes OP Therapy)	\$ (33,736)	\$ (188,951)
Miscellaneous	8,249	(177,380)
TFH/IVCH Therapy Services	(25,025)	(151,150)
Administration	(25,264)	(108,411)
Multi-Specialty Clinics	(5,426)	(54,448)
Information Technology	437	(28,934)
Financial Administration	15,967	(11,713)
Multi-Specialty Clinics Admin	(4,075)	(10,226)
Home Health/Hospice	(3,150)	(6,129)
TFH Locums	5,336	(5,805)
Managed Care	5,050	(1,865)
Patient Accounting/Admitting	-	-
Business Performance	-	-
IVCH ER Physicians	71	269
Respiratory Therapy	100	650
Sleep Clinic	6,001	9,977

5) **Professional Fees (cont.)**

We also saw decreased use of legal and consulting services in Human Resources, creating a positive variance in this category.

Medical Staff Services	(2,361)	13,217
Marketing	2,375	14,250
Oncology	17,706	21,526
Corporate Compliance	19,045	44,221
Human Resources	11,471	107,986
<b>Total</b>	<b>\$ (7,228)</b>	<b>\$ (532,916)</b>

6) **Supplies**

Drugs Sold to Patients and Oncology Drugs Sold to Patients revenues exceeded budget by 31.10%, creating a negative variance in Pharmacy Supplies.

Small equipment purchases for SNF, Emergency Room, Surgery, Laboratory, Patient Financial Services, and Employee Housing created a negative variance in Minor Equipment.

Non-Medical Supply purchases for Retail Pharmacy, The Gift Tree, Personnel, and Engineering created a negative variance in Other Non-Medical Supplies.

Pharmacy Supplies	\$ (247,485)	\$ (958,069)
Food	(4,683)	(53,390)
Office Supplies	(4,281)	(36,789)
Minor Equipment	(17,107)	(30,408)
Imaging Film	(162)	(1,587)
Other Non-Medical Supplies	(15,784)	24,828
Patient & Other Medical Supplies	33,868	206,908
<b>Total</b>	<b>\$ (255,634)</b>	<b>\$ (848,507)</b>

7) **Purchased Services**

Negative variance in Miscellaneous for services provided to the Wellness Neighborhood, Laundry & Linen costs, EMR and Practice Management fees, employee health screenings, interim management for Materials Management, and services provided to Medical and Radiology Oncology for genomic sequencing.

Outsourced management oversight of the retail components at CHSP created a negative variance in The Center. Management fees are paid based on revenue capture at The Center.

District wide building maintenance created a negative variance in Department Repairs.

Laboratory volumes exceeded budget by 9.63% creating a negative variance in outsourced laboratory testing reads.

Positive variance in Patient Accounting related to collection agency fees falling short of budget projections.

Positive variance in Information Technology related to a decrease in services provided for Software and Network Maintenance.

Miscellaneous	\$ (143,061)	\$ (258,441)
The Center	(9,695)	(38,077)
Department Repairs	(18,367)	(29,396)
Laboratory	(20,402)	(28,411)
Diagnostic Imaging Services - All	4,772	(23,949)
Pharmacy IP	(5,277)	(5,952)
Human Resources	(710)	1,503
Community Development	392	2,350
Medical Records	2,193	5,574
Hospice	1,982	10,410
Multi-Specialty Clinics	4,993	26,325
Patient Accounting	13,237	82,201
Information Technology	14,935	216,363
<b>Total</b>	<b>\$ (155,009)</b>	<b>\$ (39,499)</b>

8) **Other Expenses**

Rental of a temporary chiller unit at IVCH while a new unit was being secured and installed created a negative variance in Equipment Rent.

Negative variance in Human Resources Recruitment associated with the recruitment of the District's C.E.O. and Manager for Materials Management.

Negative variance in Miscellaneous is actually a positive for the District. During the FY16 budgeting process assumptions were made on the cost of human resources to upgrade the Laboratory and Surgery software systems. Labor costs that were budgeted to be capitalized as part of the projects came in below estimations.

Equipment Rent	\$ (48,972)	\$ (49,212)
Dues and Subscriptions	(2,983)	(25,014)
Human Resources Recruitment	(27,356)	(12,317)
Other Building Rent	(1,815)	(11,602)
Multi-Specialty Clinics Bldg Rent	(1,568)	(9,088)
Multi-Specialty Clinics Equip Rent	(50)	(411)
Innovation Fund	-	-
Physician Services	375	374
Outside Training & Travel	4,554	8,517
Insurance	4,206	27,455
Marketing	20,173	61,427
Utilities	(3,481)	78,669
Miscellaneous	(87,296)	107,628
<b>Total</b>	<b>\$ (144,212)</b>	<b>\$ 176,426</b>

9) **District and County Taxes**

<b>Total</b>	<b>\$ (27,584)</b>	<b>\$ (14,001)</b>
--------------	--------------------	--------------------

10) **Interest Income**

<b>Total</b>	<b>\$ 9,905</b>	<b>\$ 41,106</b>
--------------	-----------------	------------------

11) **Donations**

IVCH	\$ (3,297)	\$ 9,626
Operational	15,606	(15,841)
Capital Campaign	-	-
<b>Total</b>	<b>12,309</b>	<b>(6,215)</b>

12) **Gain/(Loss) on Joint Investment**

The District had not received the October and November financial statements from TSC, LLC by the time it closed its December books to record its 51% share in activities, therefore a positive variance is showing for the second quarter of FY2016.

<b>Total</b>	<b>\$ 37,500</b>	<b>\$ 33,475</b>
--------------	------------------	------------------

13) **Gain/(Loss) on Sale**

<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>
--------------	-------------	-------------

15) **Depreciation Expense**

Depreciation was trued up at the close of December, creating a positive variance in Depreciation Expense.







<b>Total</b>	<b>\$ 29,348</b>	<b>\$ 25,160</b>
--------------	------------------	------------------

16) **Interest Expense**

<b>Total</b>	<b>\$ (694)</b>	<b>\$ (40,470)</b>
--------------	-----------------	--------------------



**TAHOE FOREST HOSPITAL DISTRICT  
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION  
KEY FINANCIAL INDICATORS  
DECEMBER 2015**

	<b>Current Status</b>	<b>Desired Position</b>	<b>Target</b>	<b>FY 2016 Jul 15 to Dec 15</b>	<b>FY 2015 Jul 14 to June 15</b>	<b>FY 2014 Jul 13 to June 14</b>	<b>FY 2013 Jul 12 to June 13</b>	<b>FY 2012 Jul 11 to June 12</b>	<b>FY 2011 Jul 10 to June 11</b>	<b>FY 2010 Jul 09 to June 10</b>
<b>Total Margin:</b> <u>Increase (Decrease) In Net Position</u> Total Gross Revenue		↑	FYE -1.4%  2nd Qtr -.0%	4.7%	1.0%	.01%	-2.2%	5.3%	3.6%	5.8%
<b>Charity Care:</b> <u>Charity Care Expense</u> Gross Patient Revenue		↓	FYE 3.3%  2nd Qtr 3.3%	3.3%	3.1%	3.2%	3.2%	2.6%	3.0%	3.1%
<b>Bad Debt Expense:</b> <u>Bad Debt Expense</u> Gross Patient Revenue		↓	FYE 2.4%  2nd Qtr 2.4%	.0%	1.6%	1.6%	4.6%	4.3%	3.8%	4.1%
<b>Incline Village Community Hospital:</b> EBIDA: Earnings before interest, Depreciation, amortization  <u>Net Operating Revenue &lt;Expense&gt;</u> Gross Revenue		↑	FYE 5.3%  2nd Qtr 7.8%	15.8%	9.1%	4.9%	11.5%	10.8%	12.3%	6.7%
<b>Operating Expense Variance to Budget (Under&lt;Over&gt;)</b>		↑	-0-	\$(614,076)	\$(6,371,653)	\$2,129,279	\$(1,498,683)	\$790,439	\$15,188	\$2,662,695
<b>EBIDA:</b> Earnings before interest, Depreciation, amortization  <u>Net Operating Revenue &lt;Expense&gt;</u> Gross Revenue		↑	FYE 1.0%  2nd Qtr 1.8%	6.5%	3.5%	2.0%	.9%	5.6%	5.1%	6.6%

INCLINE VILLAGE COMMUNITY HOSPITAL  
STATEMENT OF REVENUE AND EXPENSE  
DECEMBER 2015

CURRENT MONTH				Note	YEAR TO DATE				PRIOR YTD DEC 2014	
ACTUAL	BUDGET	VAR\$	VAR%		ACTUAL	BUDGET	VAR\$	VAR%		
<b>OPERATING REVENUE</b>										
\$ 1,465,852	\$ 1,330,912	\$ 134,940	10.1%	Total Gross Revenue	\$ 8,850,108	\$ 7,845,105	\$ 1,005,002	12.8%	1	\$ 7,473,577
<b>Gross Revenues - Inpatient</b>										
\$ -	\$ 3,513	\$ (3,513)	-100.0%	Daily Hospital Service	\$ 16,574	\$ 17,567	\$ (993)	-5.6%		\$ 15,190
-	5,301	(5,301)	-100.0%	Ancillary Service - Inpatient	24,146	26,504	(2,358)	-8.9%		21,016
-	8,814	(8,814)	-100.0%	Total Gross Revenue - Inpatient	40,720	44,071	(3,351)	-7.6%	1	36,206
1,465,852	1,322,098	143,755	10.9%	Gross Revenue - Outpatient	8,809,388	7,801,035	1,008,353	12.9%		7,437,371
1,465,852	1,322,098	143,755	10.9%	Total Gross Revenue - Outpatient	8,809,388	7,801,035	1,008,353	12.9%	1	7,437,371
<b>Deductions from Revenue:</b>										
410,829	364,775	(46,054)	-12.6%	Contractual Allowances	2,744,665	2,153,885	(590,780)	-27.4%	2	2,171,149
48,160	46,273	(1,887)	-4.1%	Charity Care	295,658	273,036	(22,622)	-8.3%	2	241,343
-	-	-	0.0%	Charity Care - Catastrophic Events	-	-	-	0.0%	2	-
109,885	92,547	(17,338)	-18.7%	Bad Debt	355,662	546,072	190,411	34.9%	2	613,975
(58,345)	-	58,345	0.0%	Prior Period Settlements	(58,345)	-	58,345	0.0%	2	43,278
510,530	503,596	(6,934)	-1.4%	Total Deductions from Revenue	3,337,640	2,972,994	(364,646)	-12.3%	2	3,069,745
71,325	63,160	8,165	12.9%	Other Operating Revenue	504,840	384,235	120,605	31.4%	3	424,883
1,026,648	890,476	136,171	15.3%	TOTAL OPERATING REVENUE	6,017,308	5,256,346	760,962	14.5%		4,828,716
<b>OPERATING EXPENSES</b>										
269,365	275,837	6,471	2.3%	Salaries and Wages	1,496,803	1,583,975	87,172	5.5%	4	1,472,009
95,738	71,090	(24,649)	-34.7%	Benefits	448,232	475,839	27,607	5.8%	4	524,223
2,496	2,490	(6)	-0.2%	Benefits Workers Compensation	13,695	14,942	1,247	8.3%	4	18,615
44,181	47,919	3,738	7.8%	Benefits Medical Insurance	229,224	287,514	58,290	20.3%	4	270,558
226,506	227,023	517	0.2%	Professional Fees	1,422,323	1,407,694	(14,629)	-1.0%	5	1,203,468
63,857	52,869	(10,989)	-20.8%	Supplies	409,404	321,900	(87,503)	-27.2%	6	290,966
49,769	42,977	(6,791)	-15.8%	Purchased Services	245,758	246,728	970	0.4%	7	247,454
99,866	52,870	(46,996)	-88.9%	Other	350,214	306,715	(43,499)	-14.2%	8	291,911
851,779	773,075	(78,704)	-10.2%	TOTAL OPERATING EXPENSE	4,615,653	4,645,307	29,654	0.6%		4,319,203
174,869	117,401	57,467	48.9%	NET OPERATING REV(EXP) EBIDA	1,401,655	611,039	790,616	129.4%		509,512
<b>NON-OPERATING REVENUE/(EXPENSE)</b>										
1,036	4,333	(3,297)	-76.1%	Donations-IVCH	35,626	26,000	9,626	37.0%	9	12,474
-	-	-	0.0%	Gain/ (Loss) on Sale	-	-	-	0.0%	10	-
(32,431)	(58,359)	25,929	-44.4%	Depreciation	(324,226)	(350,156)	25,931	-7.4%	11	(319,922)
(31,394)	(54,026)	22,632	41.9%	TOTAL NON-OPERATING REVENUE/(EXP)	(288,600)	(324,156)	35,557	11.0%		(307,449)
\$ 143,474	\$ 63,375	\$ 80,099	126.4%	EXCESS REVENUE(EXPENSE)	\$ 1,113,055	\$ 286,883	\$ 826,172	288.0%		\$ 202,064
11.9%	8.8%	3.1%		RETURN ON GROSS REVENUE EBIDA	15.8%	7.8%	8.0%			6.8%

**INCLINE VILLAGE COMMUNITY HOSPITAL  
NOTES TO STATEMENT OF REVENUE AND EXPENSE  
DECEMBER 2015**

		<b>Variance from Budget</b>	
		<b>Fav&lt;Unfav&gt;</b>	
		<b>DEC 2015</b>	<b>YTD 2016</b>
<b>1) Gross Revenues</b>			
Acute Patient Days were below budget by 1 at 0 and Observation Days were under budget by 1 at 1.	Gross Revenue -- Inpatient	\$ (8,814)	\$ (3,351)
	Gross Revenue -- Outpatient	143,755	1,008,353
		<u>\$ 134,940</u>	<u>\$ 1,005,002</u>
Outpatient volumes were above budget in Emergency Department visits, Laboratory tests, Radiology exams, Cat Scans, and Physical Therapy.			
<b>2) Total Deductions from Revenue</b>			
We saw a shift in our payor mix with an 2.57% increase in Commercial, Insurance, a 3.55% decrease in Medicare, a 3.56% increase in Medicaid, a 2.57% decrease in Other, and a .01% decrease in County. Negative variance in Contractual Allowances is a result of revenues exceeding budget by 10.1%	Contractual Allowances	\$ (46,054)	\$ (590,780)
	Charity Care	(1,887)	(22,622)
	Charity Care-Catastrophic Event	-	-
	Bad Debt	(17,338)	190,411
	Prior Period Settlement	58,345	58,345
	Total	<u>\$ (6,934)</u>	<u>\$ (364,646)</u>
Positive variance in Prior Period Settlements related to the IVCH E.H.R. Incentive payment which came in higher than the estimated booked receivable at the close of FY2015.			
<b>3) Other Operating Revenue</b>			
IVCH ER Physician Guarantee is tied to collections which exceeded budget in December.	IVCH ER Physician Guarantee	\$ 8,831	\$ 97,733
	Miscellaneous	(666)	22,872
	Total	<u>\$ 8,165</u>	<u>\$ 120,605</u>
<b>4) Salaries and Wages</b>			
Positive variance in Salaries and Wages was offset, in part, by an increase in use of Paid Leave.	Total	<u>\$ 6,471</u>	<u>\$ 87,172</u>
<b>Employee Benefits</b>			
Negative variance in Other related to employer payroll taxes.	PL/SL	\$ (10,012)	\$ 49,911
	Standby	785	9,502
	Other	(15,440)	(24,724)
	Nonproductive	(351)	(9,492)
	Pension/Deferred Comp	371	2,410
	Total	<u>\$ (24,649)</u>	<u>\$ 27,607</u>
<b>Employee Benefits - Workers Compensation</b>	Total	<u>\$ (6)</u>	<u>\$ 1,247</u>
<b>Employee Benefits - Medical Insurance</b>	Total	<u>\$ 3,738</u>	<u>\$ 58,290</u>
<b>5) Professional Fees</b>			
The charge out of MSC IM/Peds physicians to run the IVCH MSC created a negative variance over budget in Multi-Specialty Clinics.	Multi-Specialty Clinics	\$ (5,580)	\$ (14,074)
	Therapy Services	(3,492)	(10,385)
	Foundation	3,620	(1,184)
	Administration	(945)	(945)
IVCH Physical Therapy revenues exceeded budget by 5.23%, creating a negative variance in therapist fees.	IVCH ER Physicians	71	269
	Miscellaneous	842	1,714
	Sleep Clinic	6,001	9,977
Sleep Clinic professional fees are tied to collections which fell short of budget estimations in December.	Total	<u>\$ 517</u>	<u>\$ (14,629)</u>
<b>6) Supplies</b>			
Oncology Drugs Sold to Patient's revenue exceeded budget by 29.89%, creating a negative variance in Pharmacy Supplies.	Pharmacy Supplies	\$ (9,216)	\$ (44,603)
	Patient & Other Medical Supplies	3,966	(22,738)
	Minor Equipment	(2,524)	(13,074)
	Food	(1,510)	(3,556)
Replacement of Thin Clients at IVCH Physical Therapy and Administration created a negative variance in Minor Equipment.	Non-Medical Supplies	(312)	(1,730)
	Office Supplies	(887)	(1,155)
	Imaging Film	(505)	(646)
	Total	<u>\$ (10,989)</u>	<u>\$ (87,503)</u>

**INCLINE VILLAGE COMMUNITY HOSPITAL  
NOTES TO STATEMENT OF REVENUE AND EXPENSE  
DECEMBER 2015**

		<b>Variance from Budget</b>	
		<b>Fav&lt;Unfav&gt;</b>	
		<b>DEC 2015</b>	<b>YTD 2016</b>
<b>7) <u>Purchased Services</u></b>	Laboratory	\$ (2,275)	\$ (16,242)
Laboratory volumes exceeded budget by 14.78%, creating a negative variance in outsourced lab testing.	EVS/Laundry	(1,619)	(4,530)
	Foundation	959	(2,557)
	Surgical Services	-	-
	Pharmacy	-	614
	Miscellaneous	219	1,645
	Multi-Specialty Clinics	388	2,912
	Department Repairs	(5,380)	3,755
	Engineering/Plant/Communications	(760)	7,378
	Diagnostic Imaging Services - All	1,677	7,996
	<b>Total</b>	<b>\$ (6,791)</b>	<b>\$ 970</b>
<b>8) <u>Other Expenses</u></b>	Equipment Rent	\$ (52,891)	\$ (57,967)
Negative variance in Equipment Rent related to the rental of a temporary chiller unit while a new unit was being installed.	Utilities	962	(2,271)
	Other Building Rent	-	-
	Physician Services	-	-
	Multi-Specialty Clinics Equip Rent	-	-
	Multi-Specialty Clinics Bldg Rent	-	-
	Miscellaneous	1,209	775
	Insurance	223	1,337
	Dues and Subscriptions	886	1,692
	Marketing	313	4,954
	Outside Training & Travel	2,302	7,982
	<b>Total</b>	<b>\$ (46,996)</b>	<b>\$ (43,499)</b>
<b>9) <u>Donations</u></b>	<b>Total</b>	<b>\$ (3,297)</b>	<b>\$ 9,626</b>
<b>10) <u>Gain/(Loss) on Sale</u></b>	<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>
<b>11) <u>Depreciation Expense</u></b>	<b>Total</b>	<b>\$ 25,929</b>	<b>\$ 25,931</b>
Depreciation was trued up to actual at the close of December, creating a positive variance in Depreciation Expense.			

TAHOE FOREST HOSPITAL DISTRICT  
STATEMENT OF CASH FLOWS

	PRE-AUDIT FYE 2015	BUDGET FYE 2016	PROJECTED FYE 2016	ACTUAL			ACTUAL 1ST QTR	ACTUAL 2ND QTR	PROJECTED 3RD QTR	PROJECTED 4TH QTR
				DEC 2015	BUDGET DEC 2015	DIFFERENCE				
Net Operating Rev/(Exp) - EBIDA	\$ 7,190,440	\$ 2,054,135	\$ 7,128,457	\$ 2,190,471	\$ 456,350	\$ 1,734,121	\$ 4,890,732	\$ 2,113,378	\$ 1,133,045	\$ (1,008,698)
Interest Income	97,528	107,488	116,760	-	-	-	29,198	33,631	27,104	26,827
Property Tax Revenue	5,352,075	5,420,000	5,503,649	-	-	-	309,907	78,742	2,890,000	2,225,000
Donations	757,929	923,000	943,979	17,363	60,000	(42,637)	76,191	164,788	90,000	613,000
Debt Service Payments	(3,505,561)	(3,565,581)	(3,388,711)	(247,479)	(247,478)	(0)	(1,069,568)	(742,436)	(870,355)	(706,351)
Bank of America - 2012 Muni Lease	(1,243,531)	(1,243,644)	(1,243,647)	(103,637)	(103,637)	(0)	(310,912)	(310,912)	(310,911)	(310,911)
Copier	(8,962)	(8,760)	(8,759)	(730)	(730)	0	(2,190)	(2,190)	(2,190)	(2,190)
2002 Revenue Bond	(660,296)	(668,008)	(491,136)	-	-	-	(327,132)	-	(164,004)	-
2006 Revenue Bond	(1,592,771)	-	-	-	-	-	-	-	-	-
2015 Revenue Bond	-	(1,645,169)	(1,645,169)	(143,111)	(143,111)	(0)	(429,334)	(429,334)	(393,250)	(393,250)
Physician Recruitment	(155,902)	(311,000)	(282,669)	-	(10,000)	10,000	(216,785)	(5,884)	(30,000)	(30,000)
Investment in Capital										
Equipment	(2,491,260)	(1,418,900)	(1,418,900)	(29,759)	(96,314)	66,555	(302,633)	(286,725)	(599,871)	(229,671)
Municipal Lease Reimbursement	-	2,295,723	2,295,723	-	-	-	1,319,139	-	976,584	-
GO Bond Project Personal Property	(186,062)	(500,180)	(500,180)	-	(12,677)	12,677	(8,587)	(8,029)	(273,424)	(210,140)
IT	(1,394,200)	(559,300)	(559,300)	(76,785)	(25,000)	(51,785)	(318,453)	(193,238)	(25,774)	(21,834)
Building Projects	(2,218,063)	(4,487,480)	(4,487,480)	(119,484)	(457,583)	338,099	(337,663)	(674,563)	(1,801,000)	(1,674,254)
Health Information/Business System	(230,852)	(500,000)	(500,000)	(13,736)	-	(13,736)	(1,623)	(18,375)	(230,002)	(250,000)
Capital Investments										
Properties	(600,000)	-	-	-	-	-	-	-	-	-
Measure C Scope Modifications	-	(749,287)	(749,286)	(9,289)	(9,289)	0	-	(232,174)	(258,556)	(258,556)
Change in Accounts Receivable	2,648,682	282,832	N1 283,875	(1,768,318)	(875,969)	(892,349)	522,392	(891,685)	217,927	435,241
Change in Settlement Accounts	(2,438,657)	500,000	N2 1,800,138	(1,173,529)	(1,200,000)	26,471	623,667	(1,173,529)	2,100,000	250,000
Change in Other Assets	(1,717,188)	(768,000)	N3 (3,081,597)	(789,773)	475,000	(1,264,773)	(1,531,558)	(1,330,040)	(75,000)	(145,000)
Change in Other Liabilities	(30,538)	(71,000)	N4 109,448	128,100	(200,000)	328,100	247,630	(648,182)	275,000	235,000
Change in Cash Balance	1,078,371	(1,347,550)	3,229,825	(1,892,218)	(2,142,961)	250,743	4,247,906	(3,814,322)	3,545,678	(749,437)
Beginning Unrestricted Cash	50,951,760	52,227,897	52,227,897	54,553,699	54,553,699	-	52,227,897	56,475,803	52,661,481	56,207,159
Ending Unrestricted Cash	52,227,897	50,880,347	55,457,722	52,661,481	52,410,738	250,743	56,475,803	52,661,481	56,207,159	55,457,722
Expense Per Day	333,932	321,141	322,853	322,438	318,952	3,485	317,753	322,438	324,721	322,853
Days Cash On Hand	156	158	172	163	164	(1)	178	163	173	172

Footnotes:

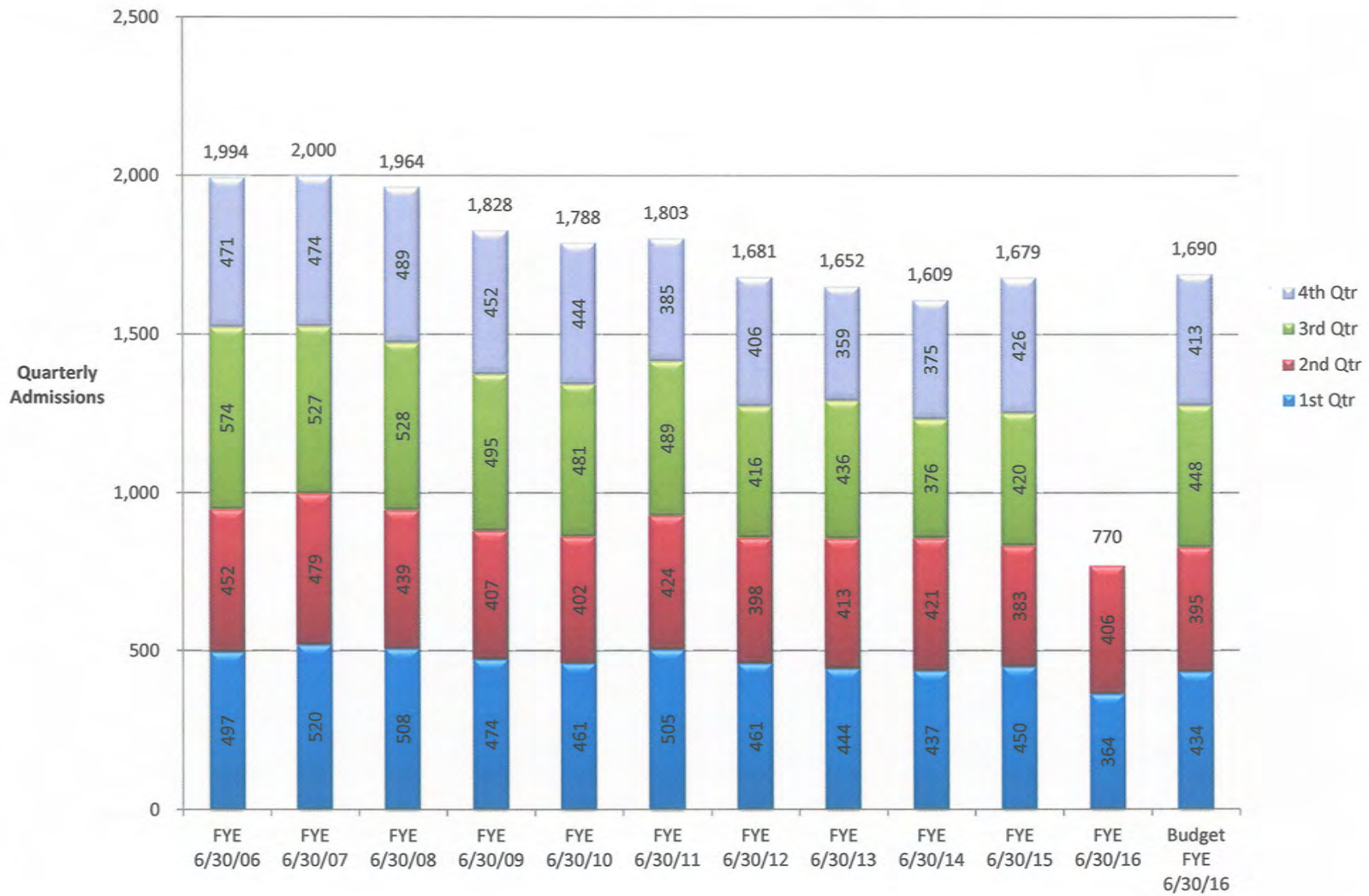
- N1 - Change in Accounts Receivable reflects the 30 day delay in collections. For example, in July 2015 we are collecting June 2015.
- N2 - Change in Settlement Accounts reflect cash flows in and out related to prior year and current year Medicare and Medi-Cal settlement accounts.
- N3 - Change in Other Assets reflect fluctuations in asset accounts on the Balance Sheet that effect cash. For example, an increase in prepaid expense immediately effects cash but not EBIDA.
- N4 - Change in Other Liabilities reflect fluctuations in liability accounts on the Balance Sheet that effect cash. For example, an increase in accounts payable effects EBIDA but not cash.

Incline Village Community Hospital  
 Operating Indicators  
 Month & YTD June 2016  
 December 31, 2015

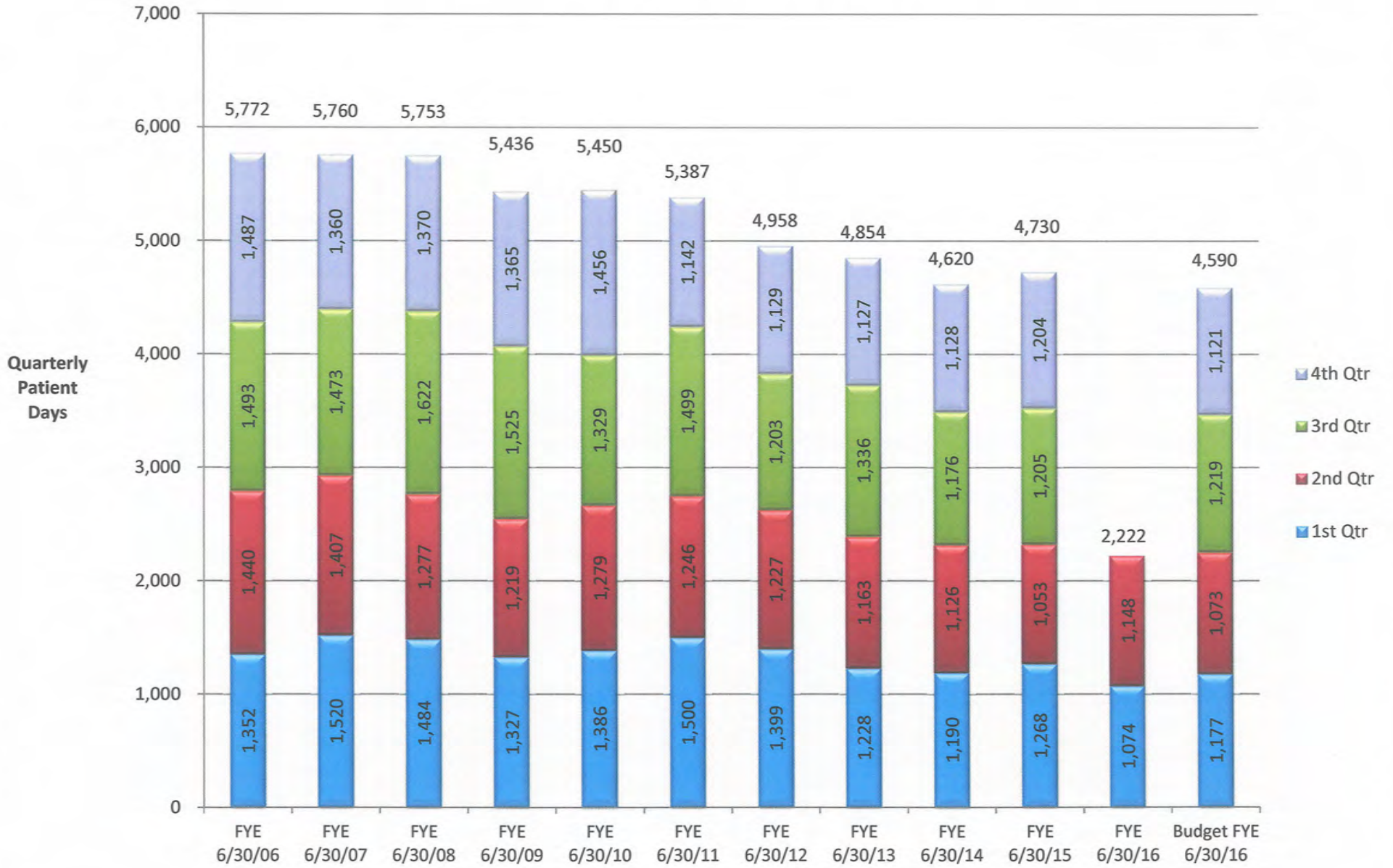
	YTD Actual	YTD Budget	YTD Variance	YTD % Variance
Admissions	2	5	-3	-60.00%
Registrations	4,825	5,090	(265)	-5.21%
I/P Days	6	5	1	20.00%
Observation Days	14	14	0	0.00%
Total Days	20	19	1	5.26%
Emergency Visits	2,088	1,966	122	6.21%
<u>Surgical Services:</u>				
Cases - Inpatient	0	0	0	0.00%
Cases - Outpatient	49	46	3	6.52%
Total Cases	49	46	3	6.52%
Minutes	15,454	13,731	1,723	12.55%
Laboratory Tests (inc EKG's)	13,695	13,719	(24)	-0.17%
Radiology - I / P Exams	3	1	2	200.00%
Radiology - O / P Exams	372	413	(41)	-9.93%
Radiology - ER Exams	939	799	140	17.52%
Radiology (inc mammos) Totals	1,314	1,213	101	8.33%
CT - I / P Exams	0	0	0	0.00%
CT - O / P Exams ( Inc. U/S)	64	82	(18)	-21.95%
CT - ER Exams	379	255	124	48.63%
Total Cat Scan Exams	443	337	106	31.45%
Pharmacy - I/P units	101	90	11	12.22%
Pharmacy - O/P units	4,700	4,324	376	8.70%
Pharmacy Totals	4,801	4,414	387	8.77%
IV's - Inpatient	3	7	(4)	-57.14%
IV's - Outpatient	68	275	(207)	-75.27%
Total IV's	71	282	(211)	-74.82%
RT - I/P Procedures	58	0	58	0.00%
RT - O/P Procedures	893	0	893	0.00%
R/T Totals	951	0	951	0.00%
Sleep Clinic Visits	88	83	5	6.02%



## TOTAL TFH ADMISSIONS

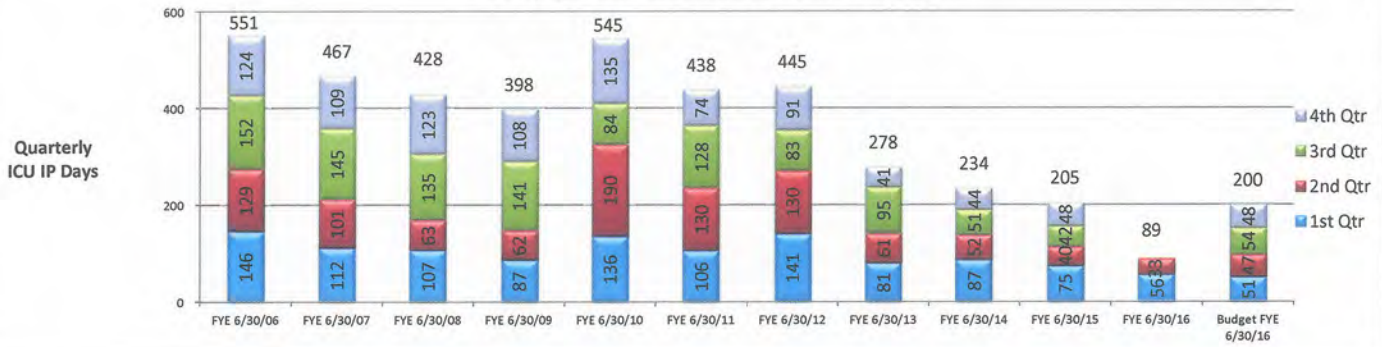


## TOTAL TFH PATIENT DAYS

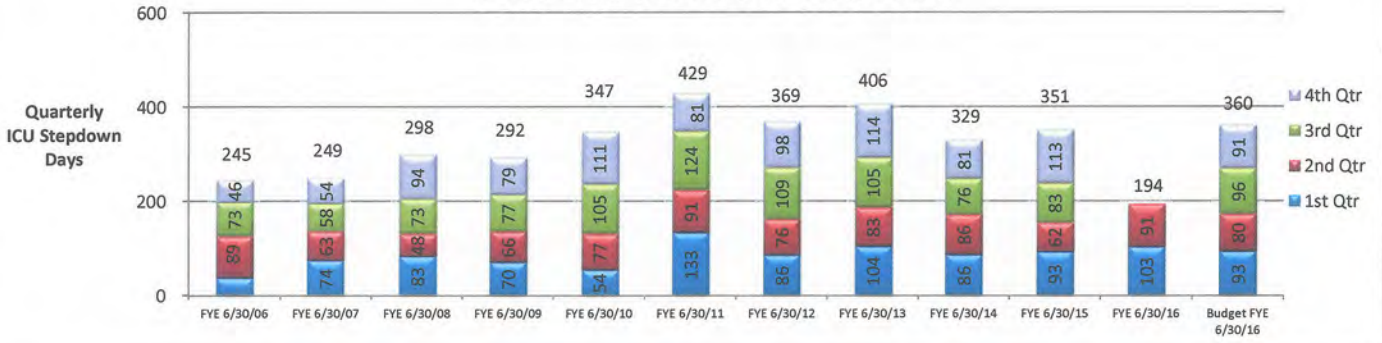




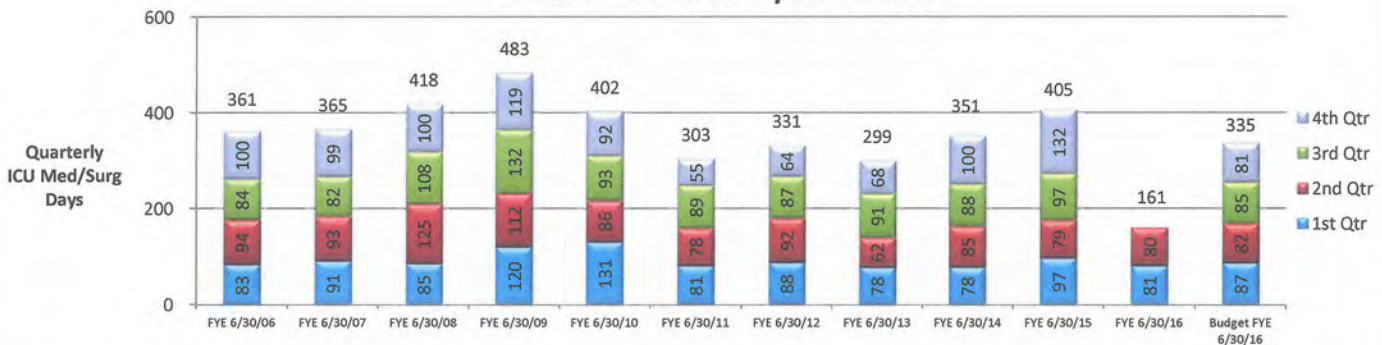
### TOTAL TFH ICU INPATIENT DAYS



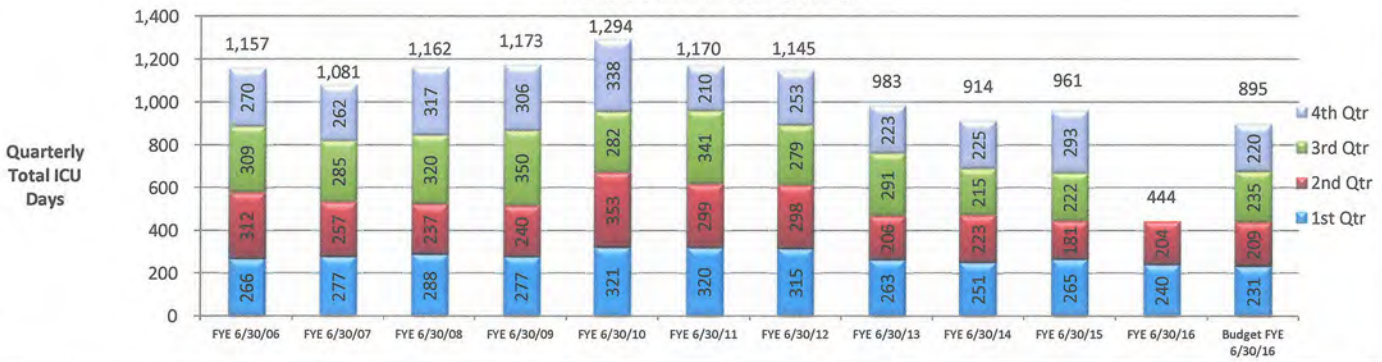
### TOTAL TFH ICU STEPDOWN DAYS



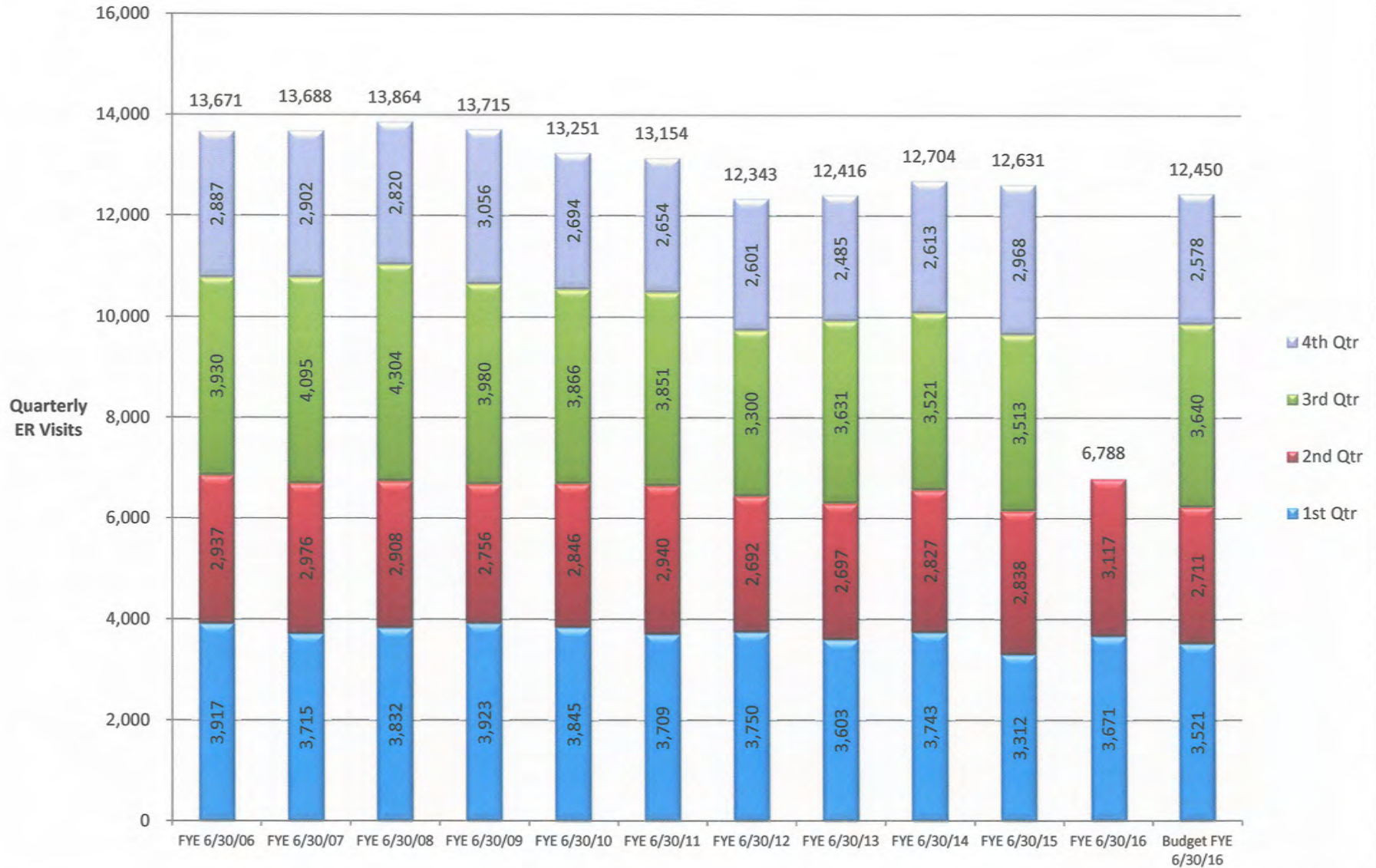
### TOTAL TFH ICU MED/SURG DAYS



### TOTAL TFH ICU DAYS

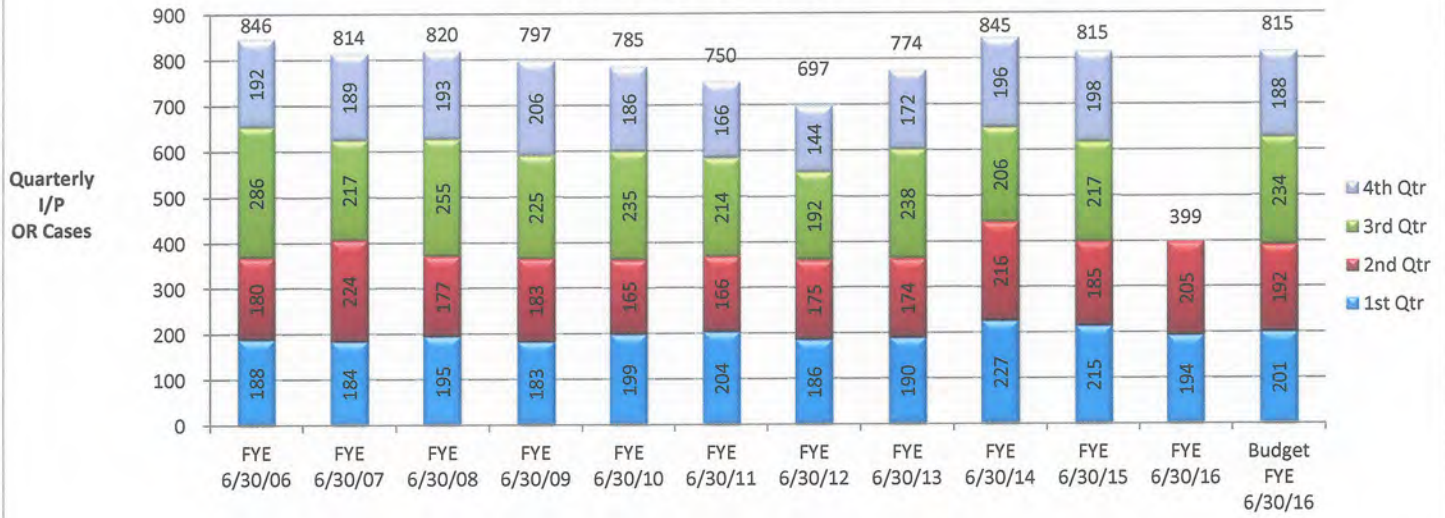


## TOTAL TFH ER VISITS

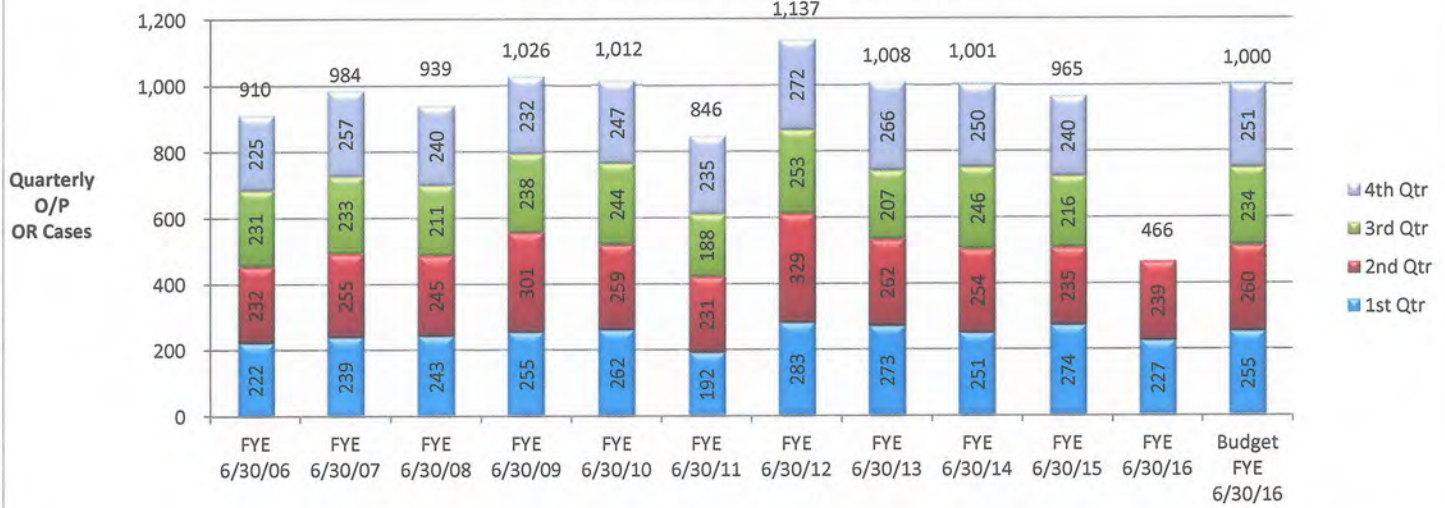




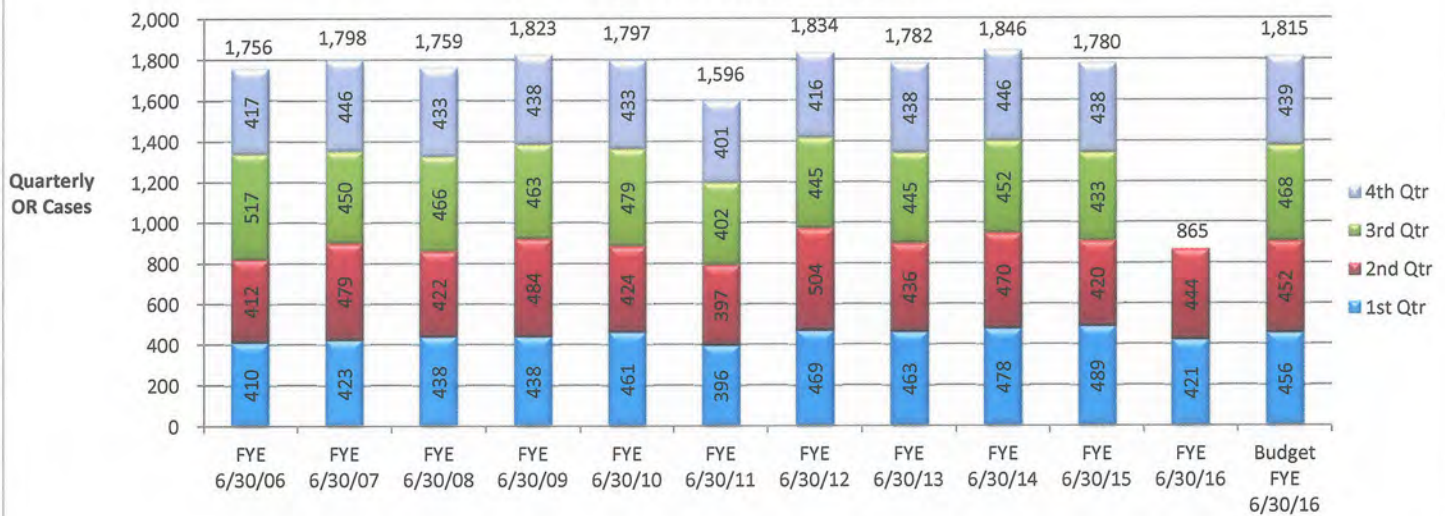
### TOTAL TFH INPATIENT OR CASES



### TOTAL TFH OUTPATIENT OR CASES

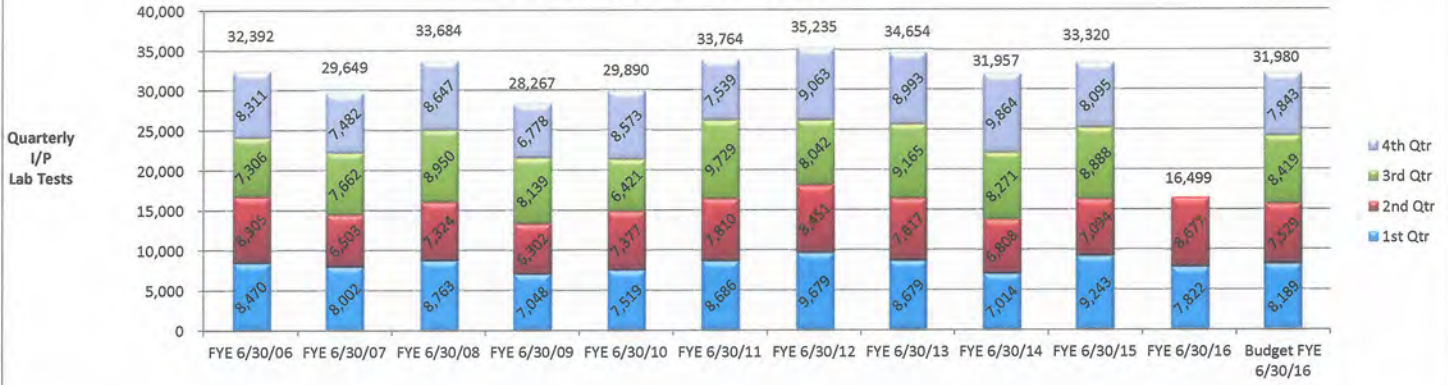


### TOTAL TFH OR CASES

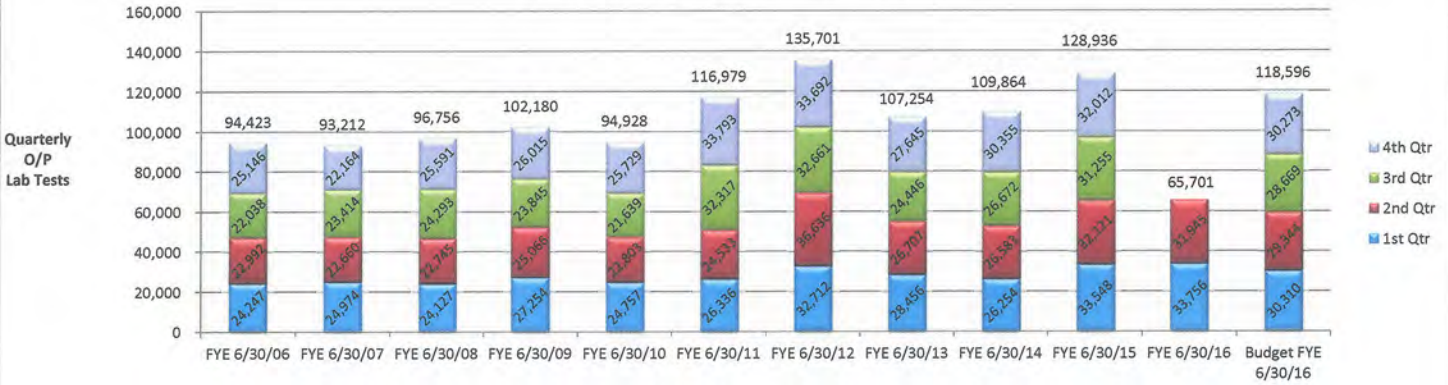




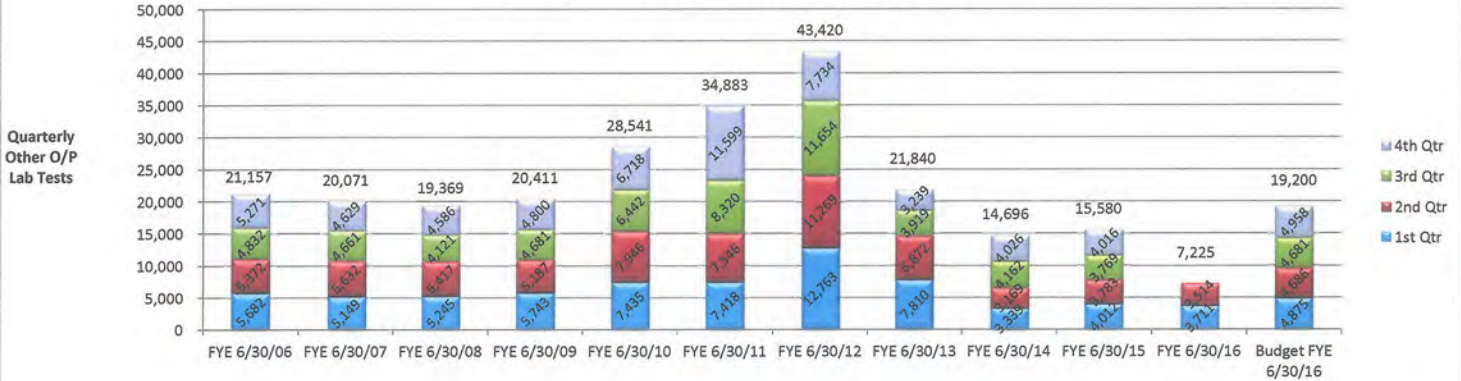
### TOTAL TFH INPATIENT LAB TESTS



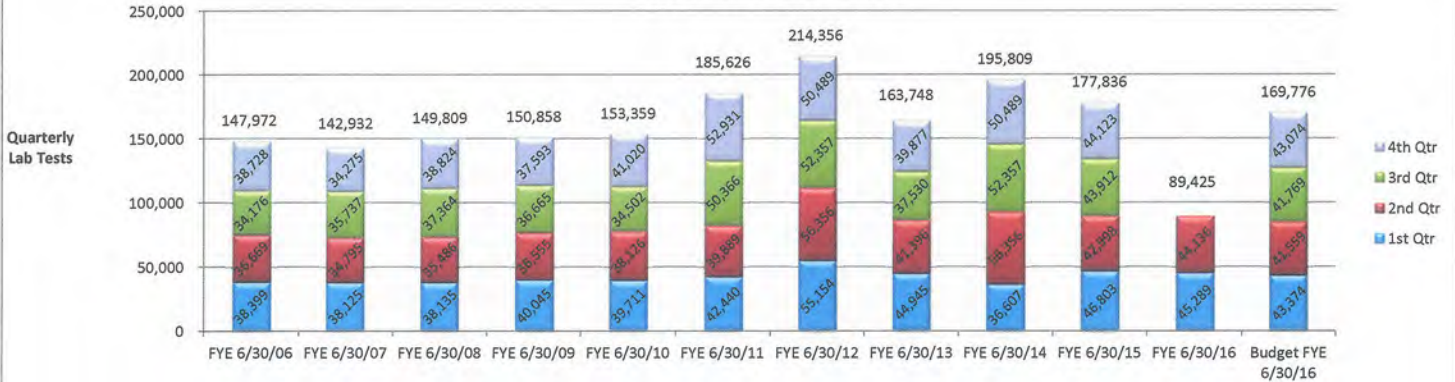
### TOTAL TFH OUTPATIENT LAB TESTS



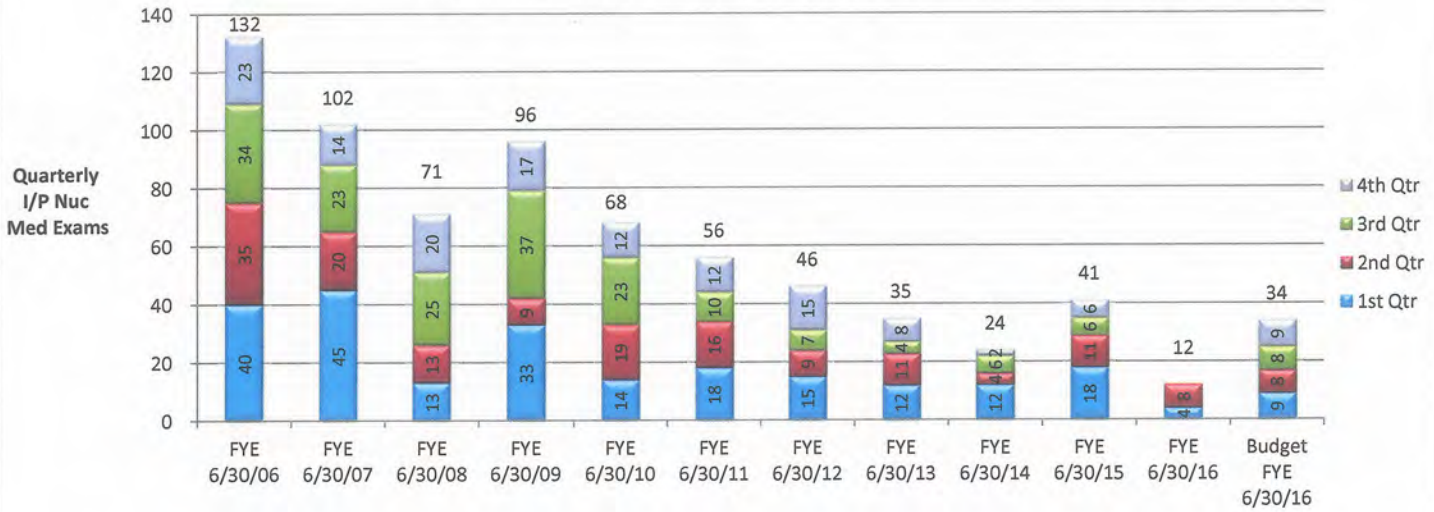
### TOTAL TFH OTHER OUTPATIENT LAB TESTS



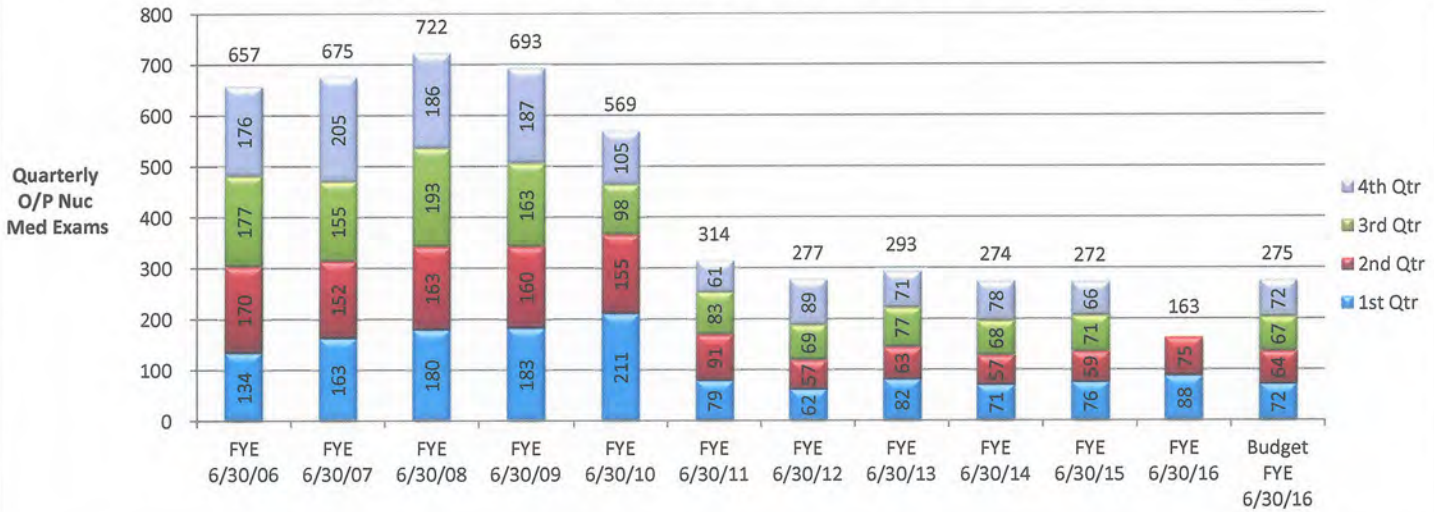
### TOTAL TFH LAB TESTS



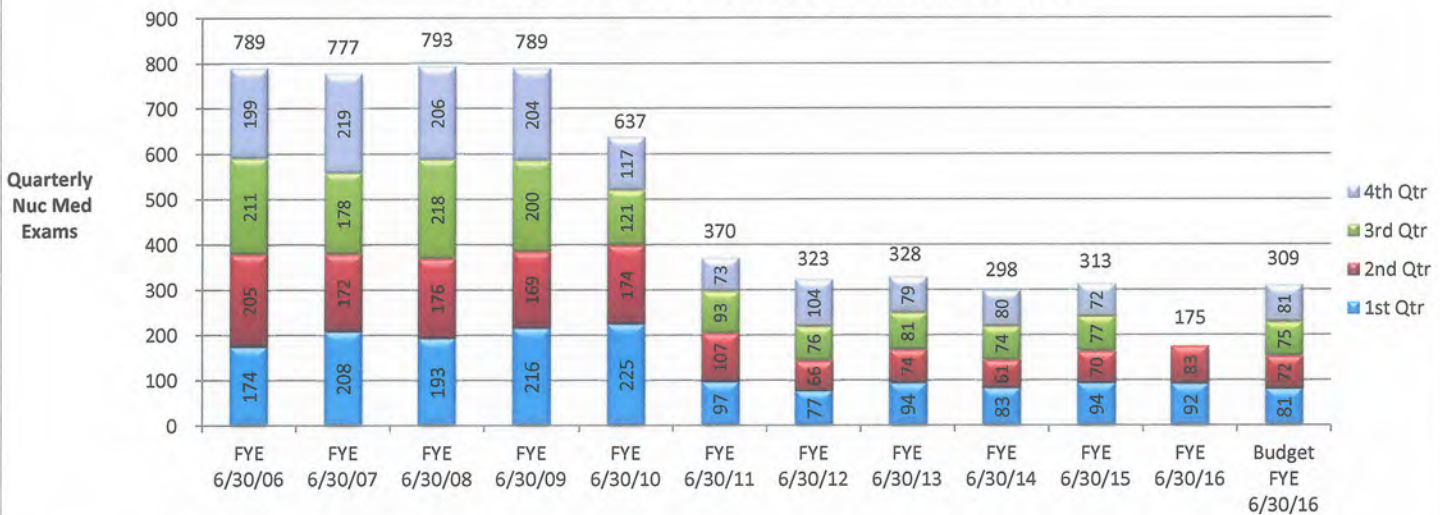
### TOTAL TFH NUCLEAR MEDICINE INPATIENT EXAMS



### TOTAL TFH NUCLEAR MEDICINE OUTPATIENT EXAMS

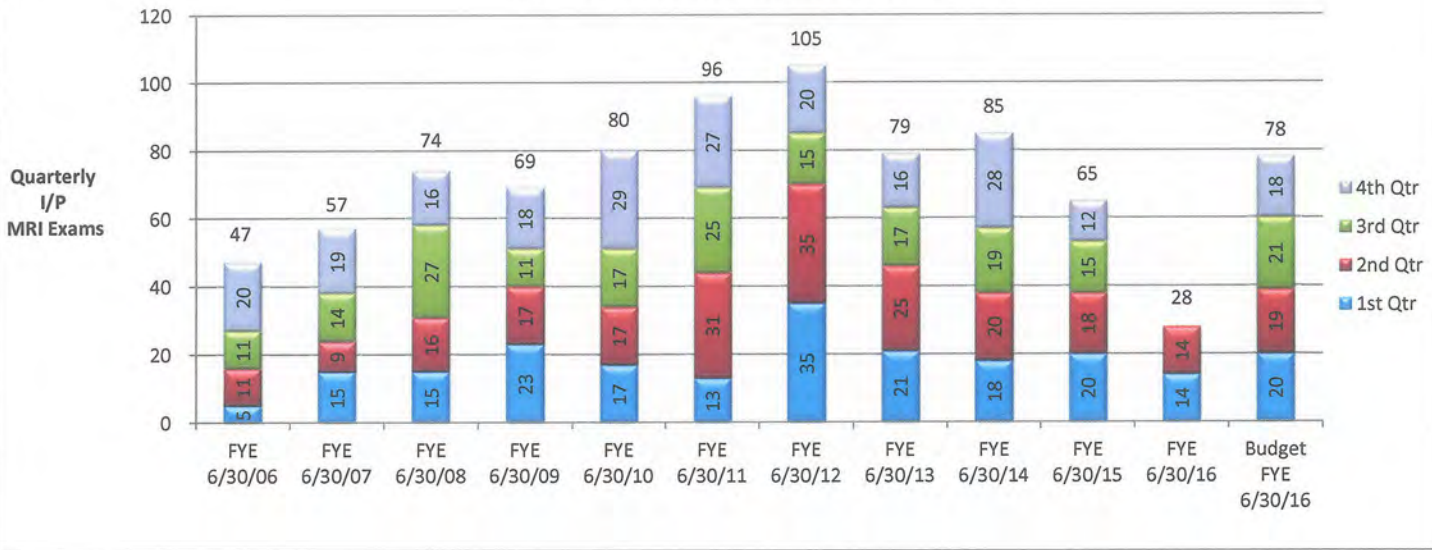


### TOTAL TFH NUCLEAR MEDICINE EXAMS

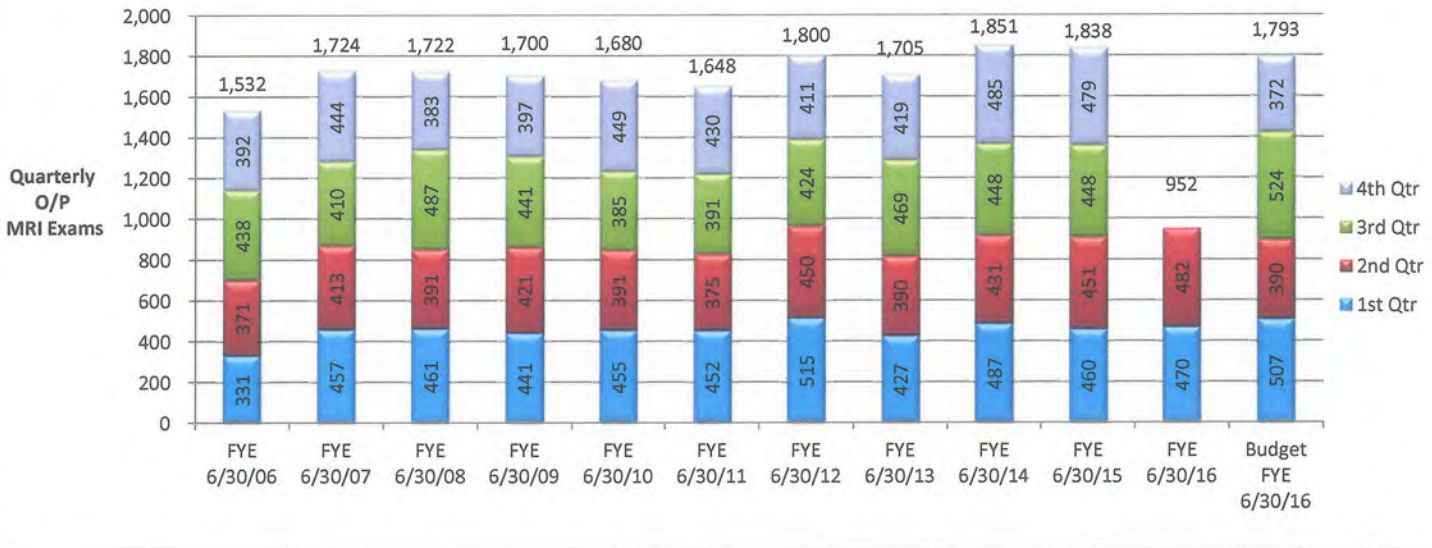




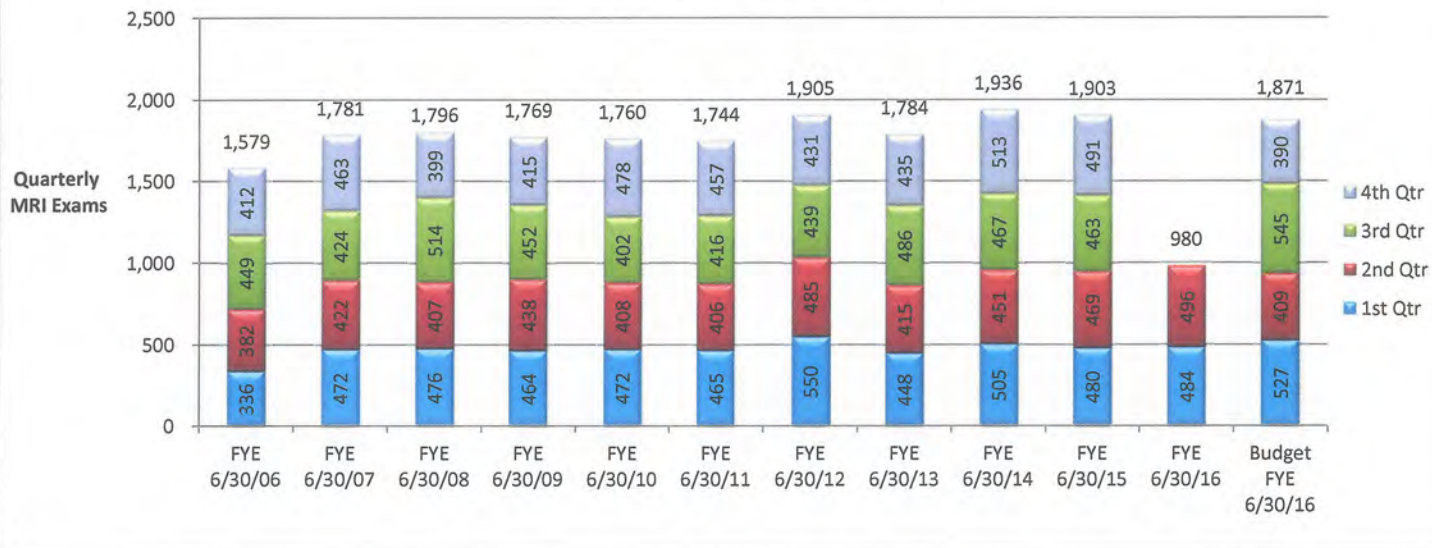
### TOTAL TFH MRI INPATIENT EXAMS



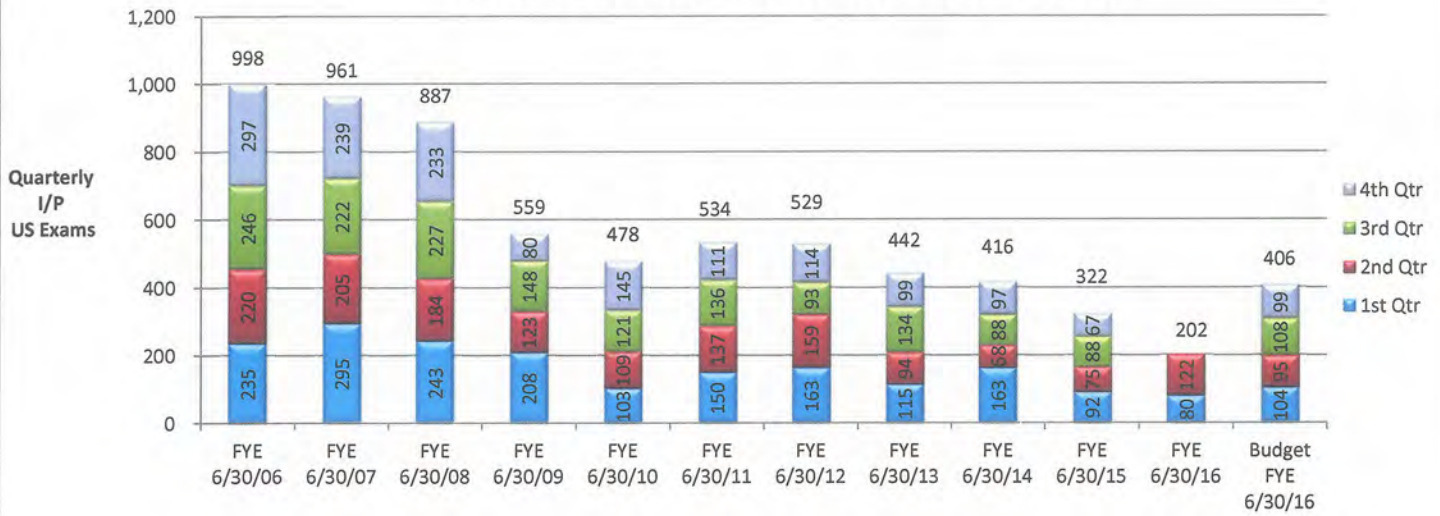
### TOTAL TFH MRI OUTPATIENT EXAMS



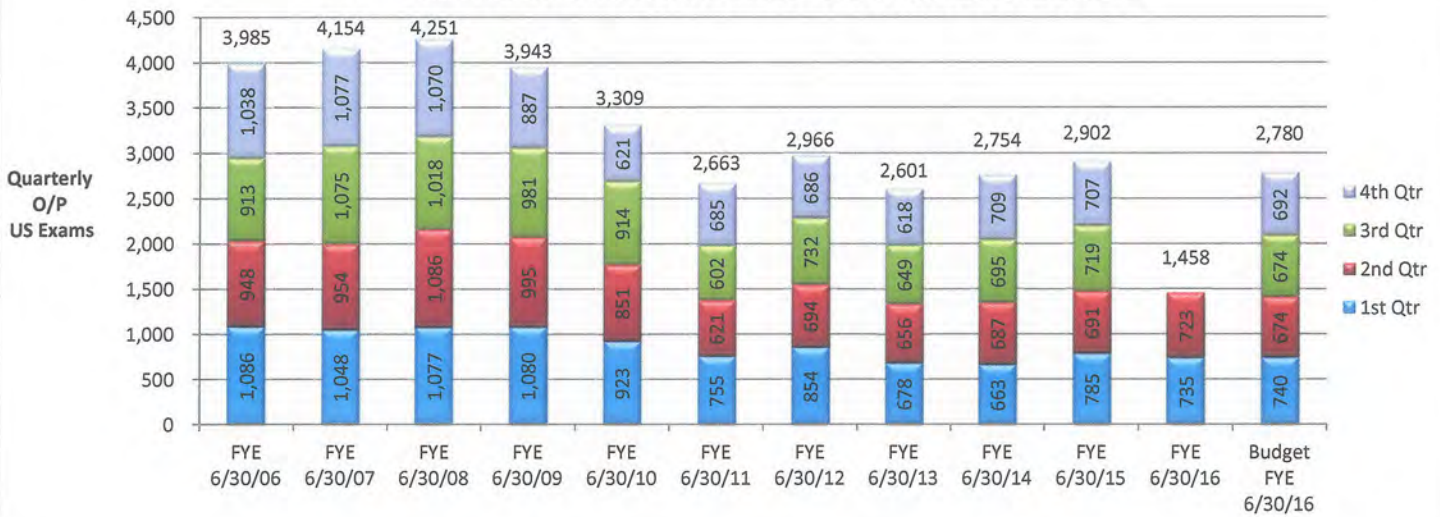
### TOTAL TFH MRI EXAMS



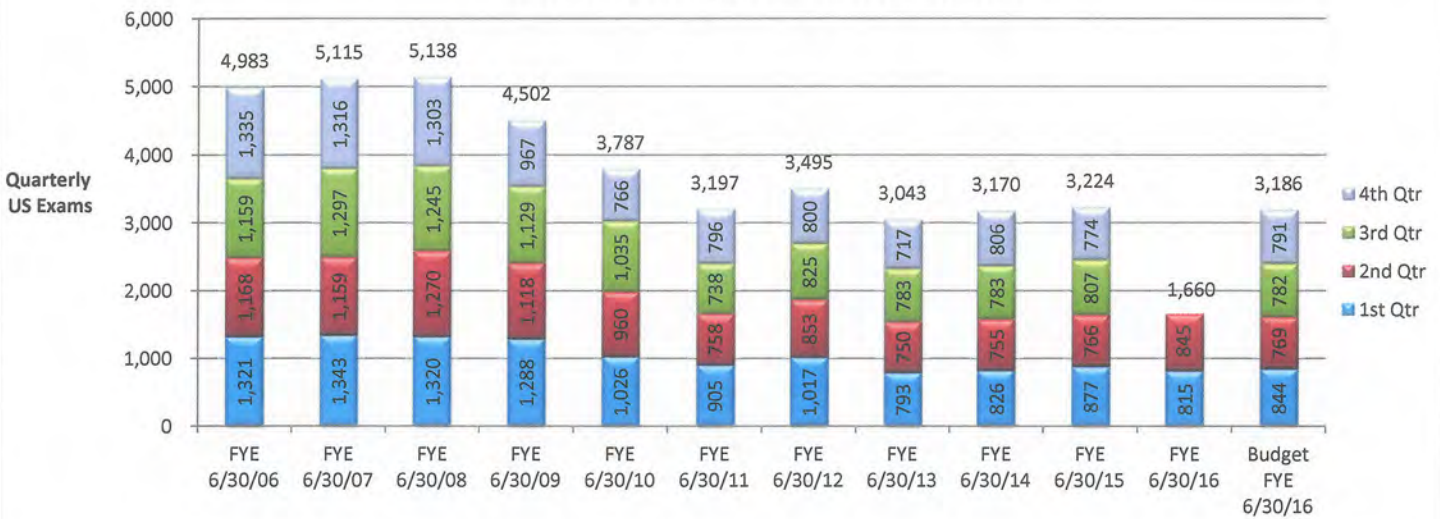
### TOTAL TFH ULTRASOUND INPATIENT EXAMS



### TOTAL TFH ULTRASOUND OUTPATIENT EXAMS

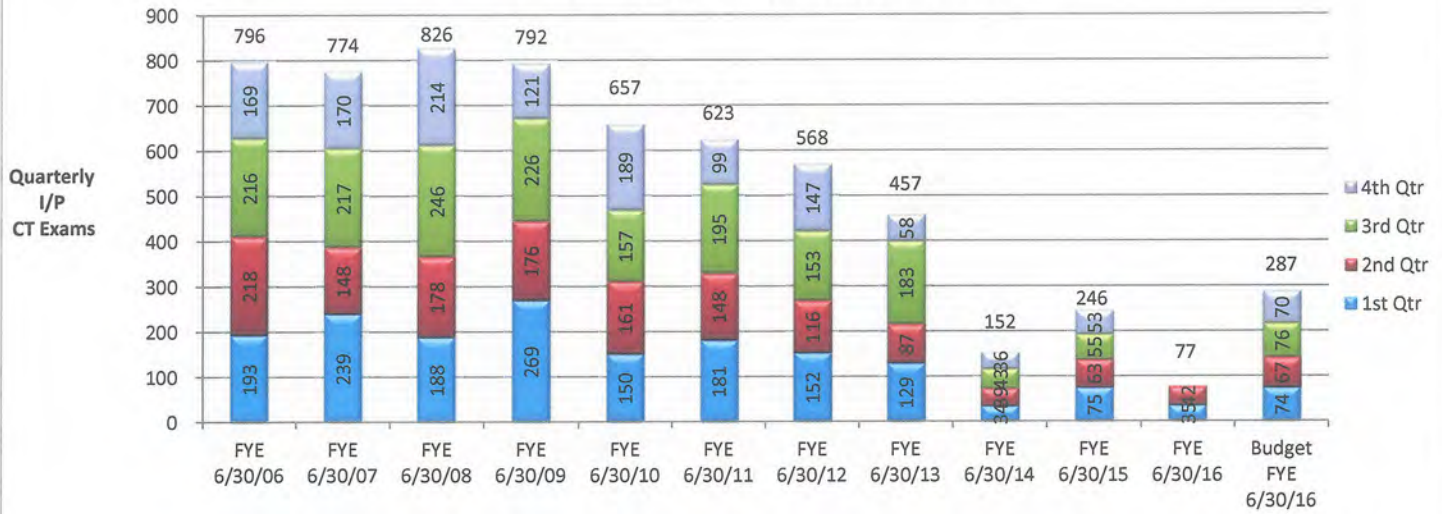


### TOTAL TFH ULTRASOUND EXAMS

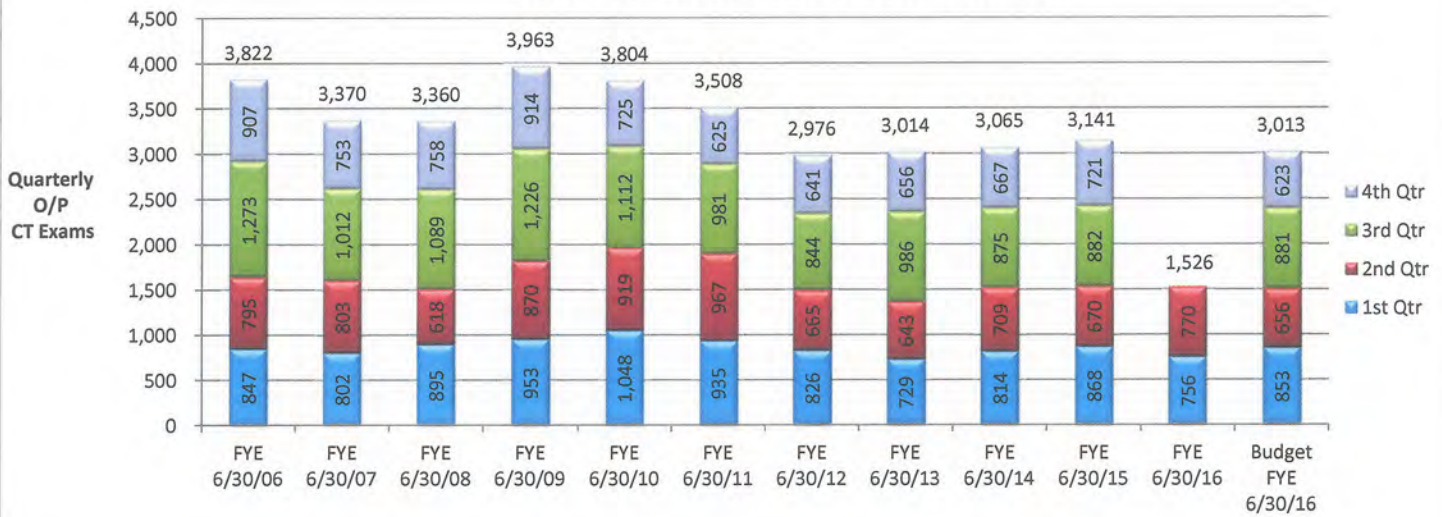




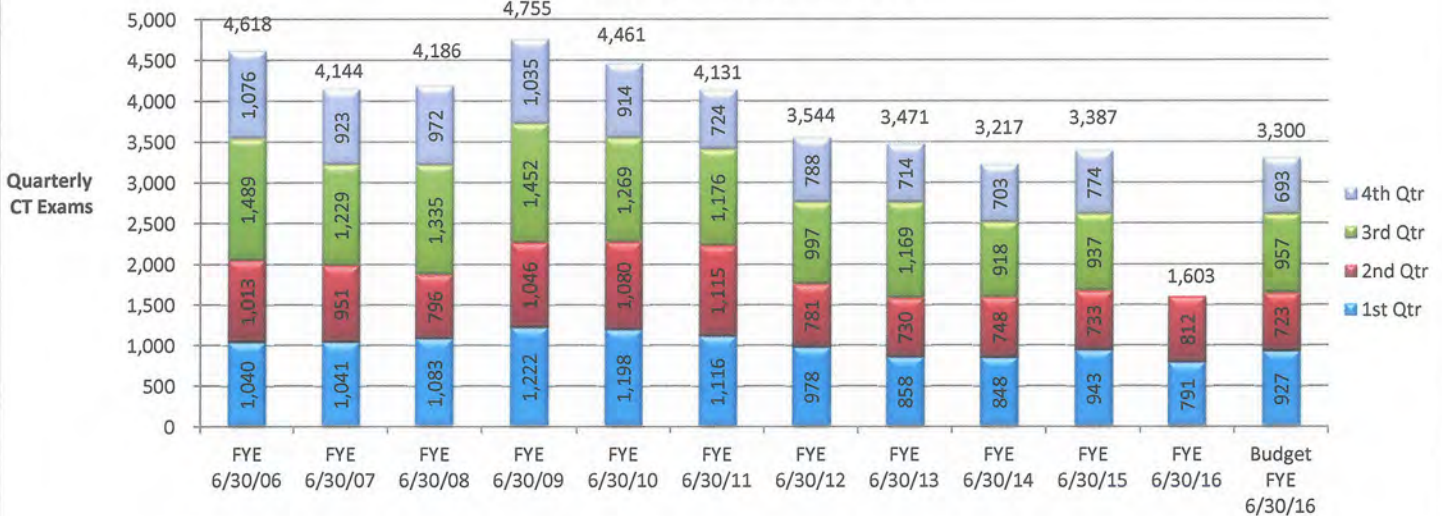
### TOTAL TFH CT INPATIENT EXAMS



### TOTAL TFH CT OUTPATIENT EXAMS

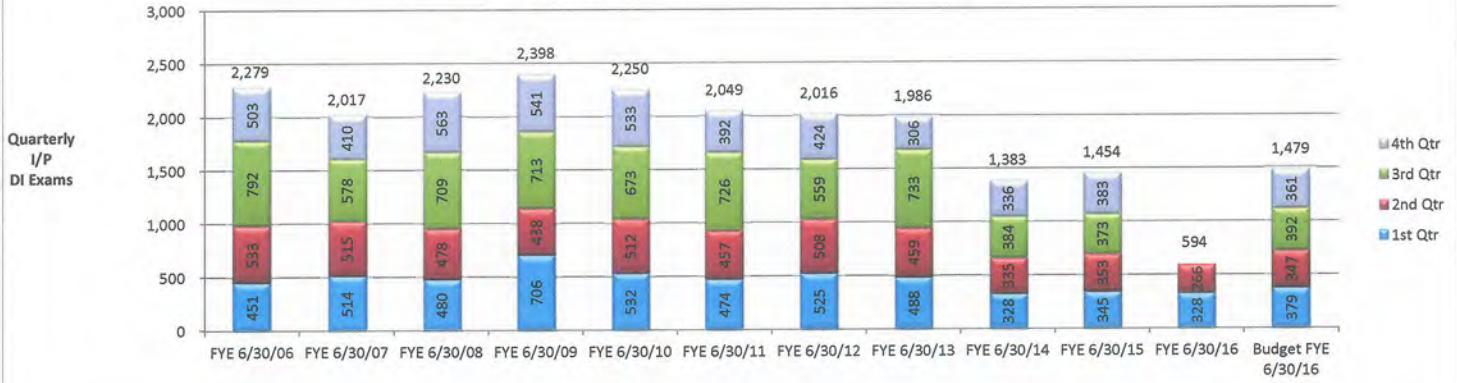


### TOTAL TFH CT EXAMS

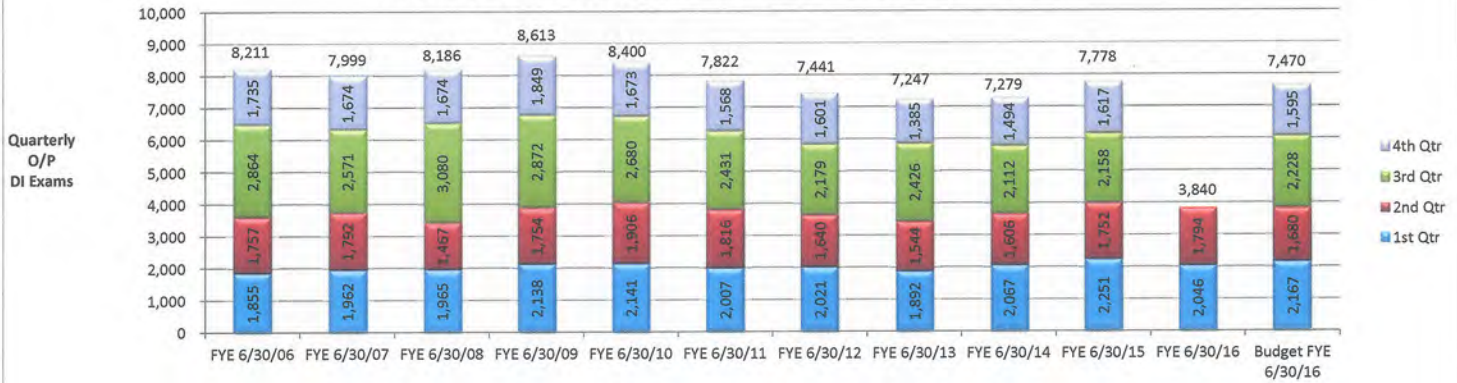




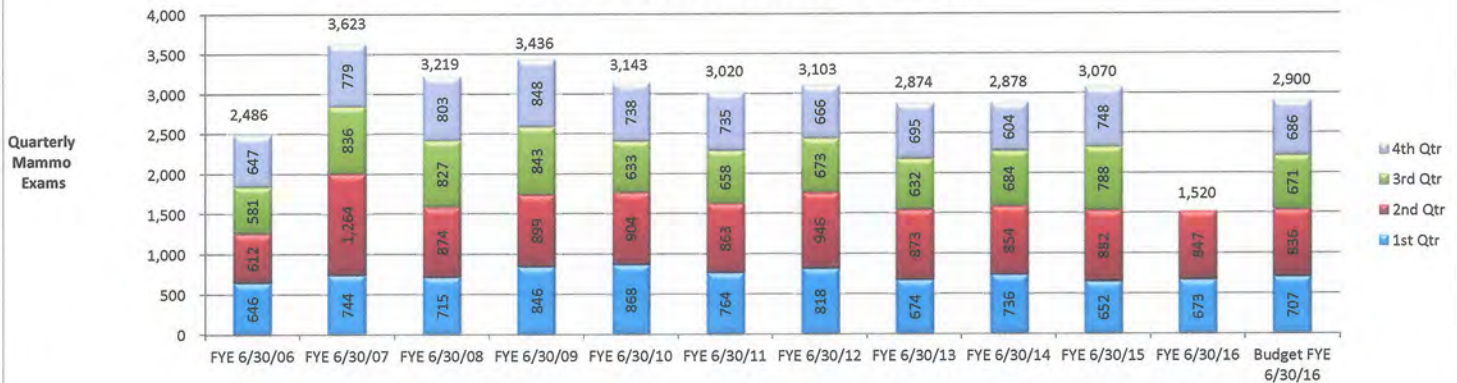
### TOTAL TFH INPATIENT DIAGNOSTIC IMAGING EXAMS



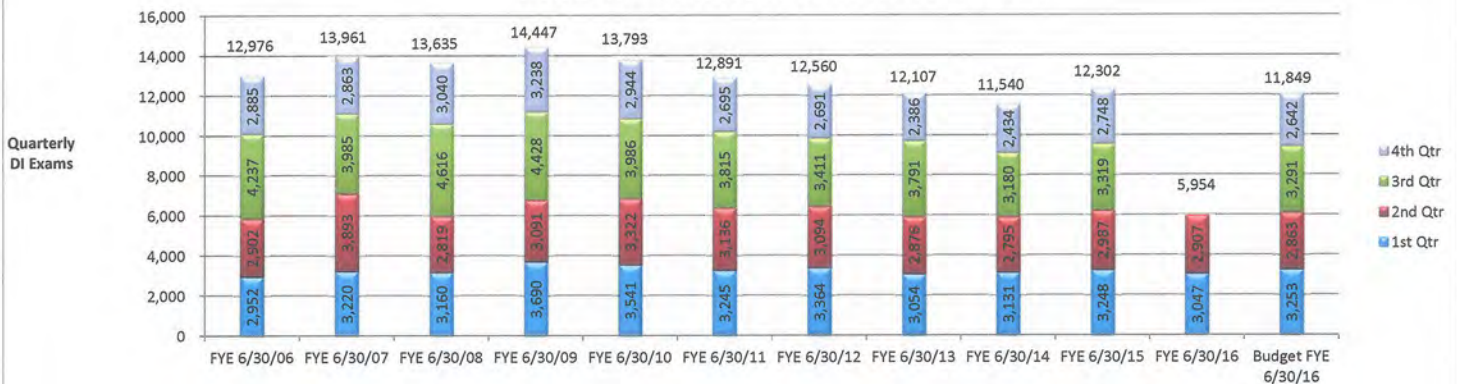
### TOTAL TFH OUTPATIENT DIAGNOSTIC IMAGING EXAMS



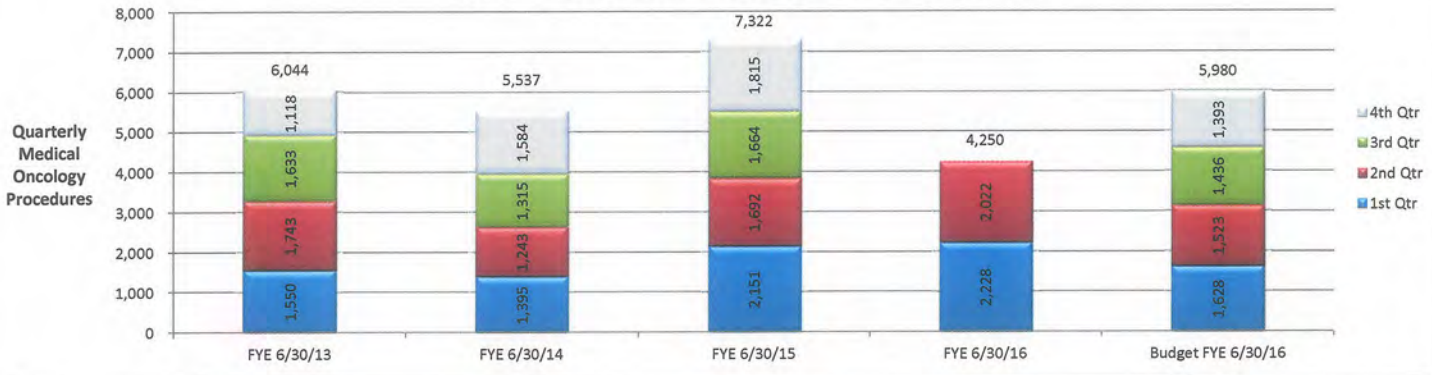
### TOTAL TFH MAMMOGRAPHY EXAMS



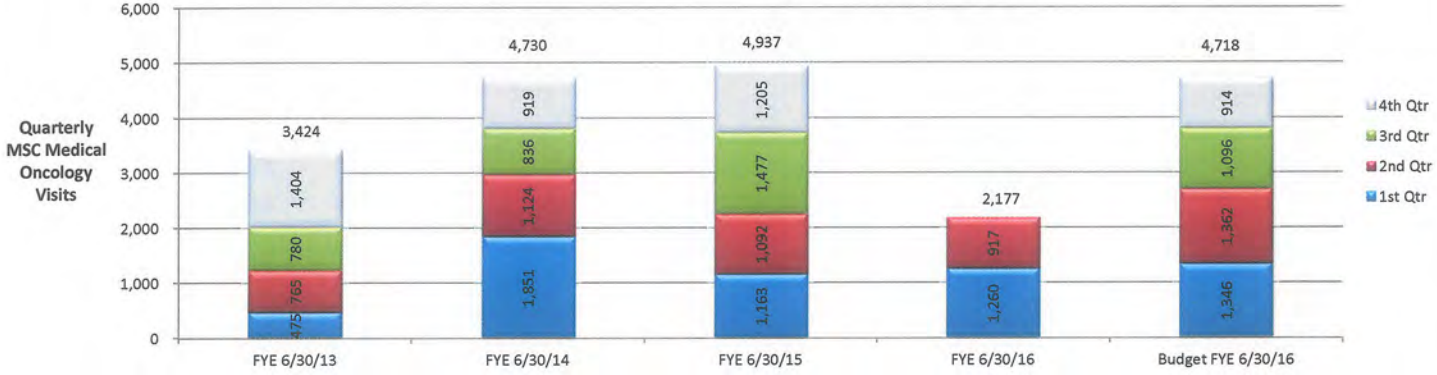
### TOTAL TFH DIAGNOSTIC IMAGING EXAMS



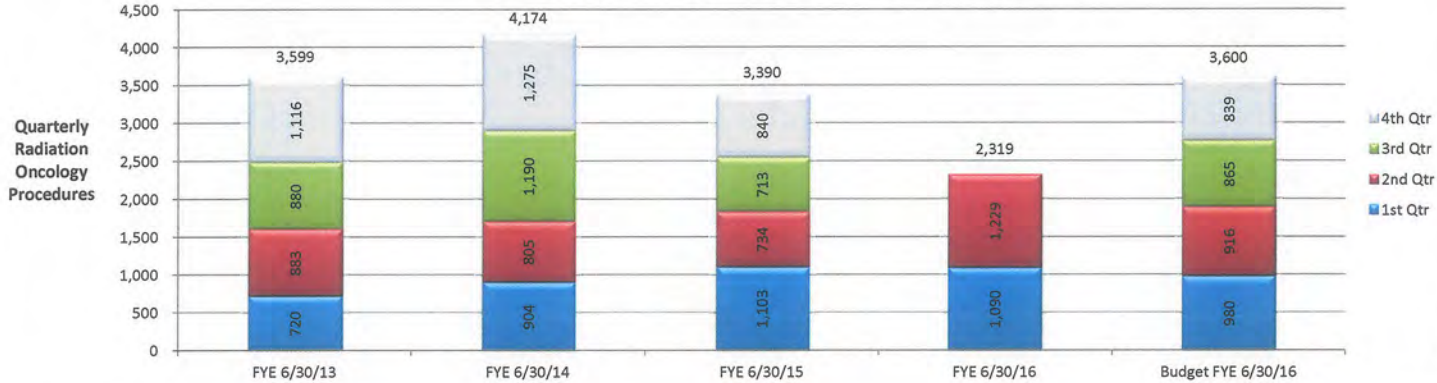
### TOTAL TFH MEDICAL ONCOLOGY PROCEDURES



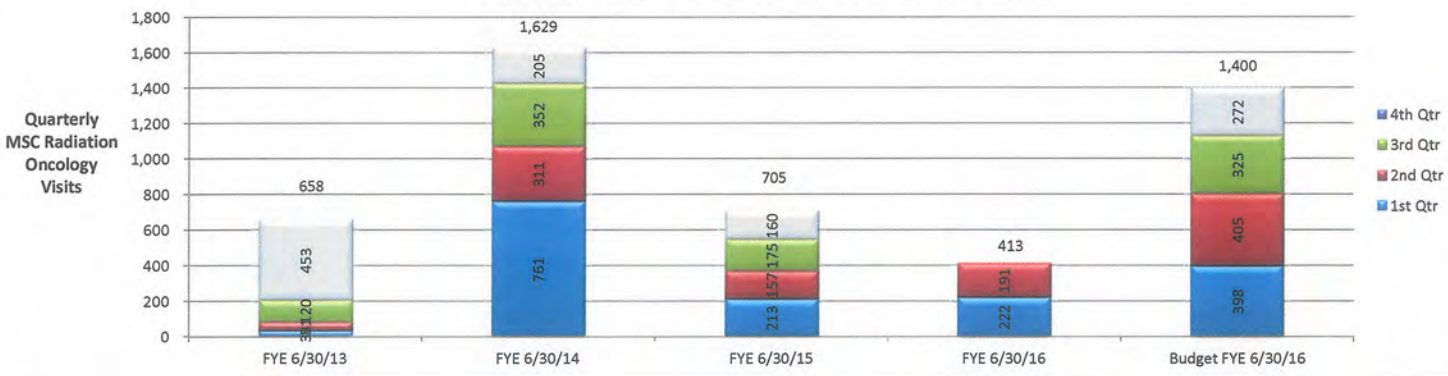
### TOTAL TFH MSC MEDICAL ONCOLOGY VISITS



### TOTAL TFH RADIATION ONCOLOGY PROCEDURES

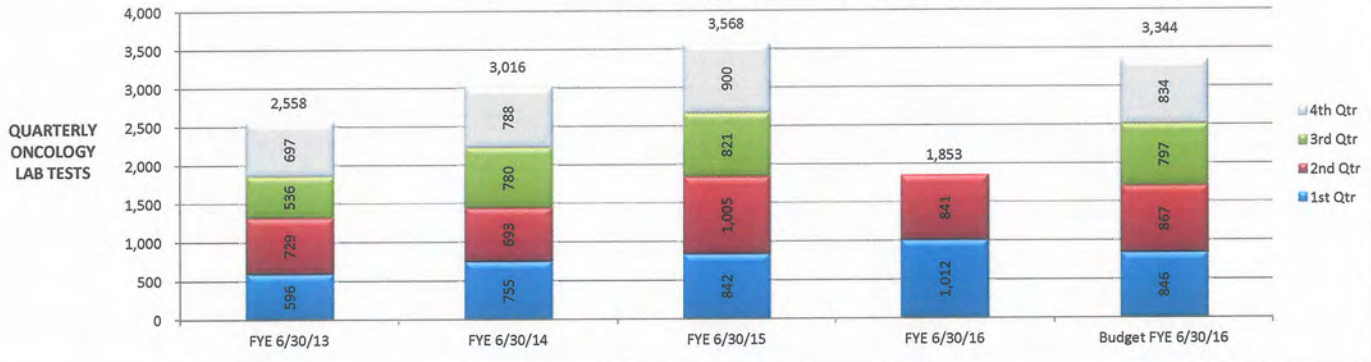


### TOTAL TFH MSC RADIATION ONCOLOGY VISITS

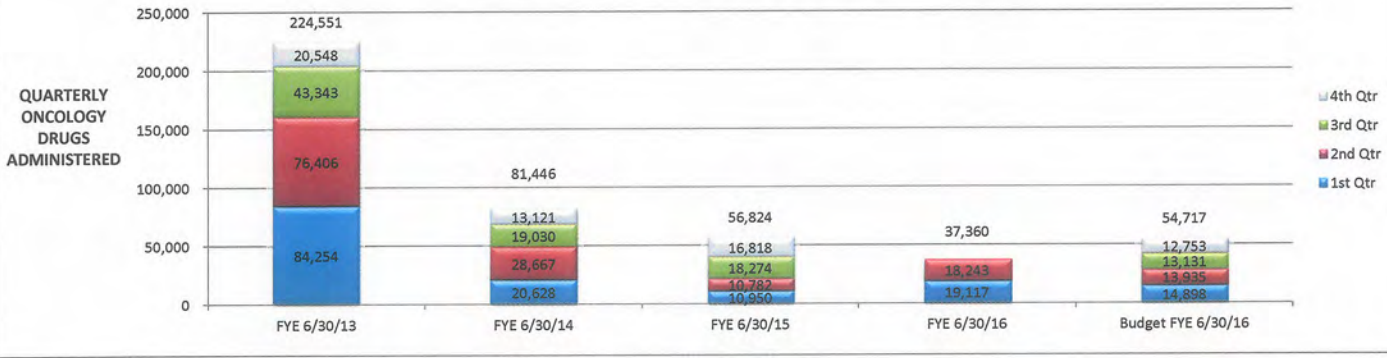




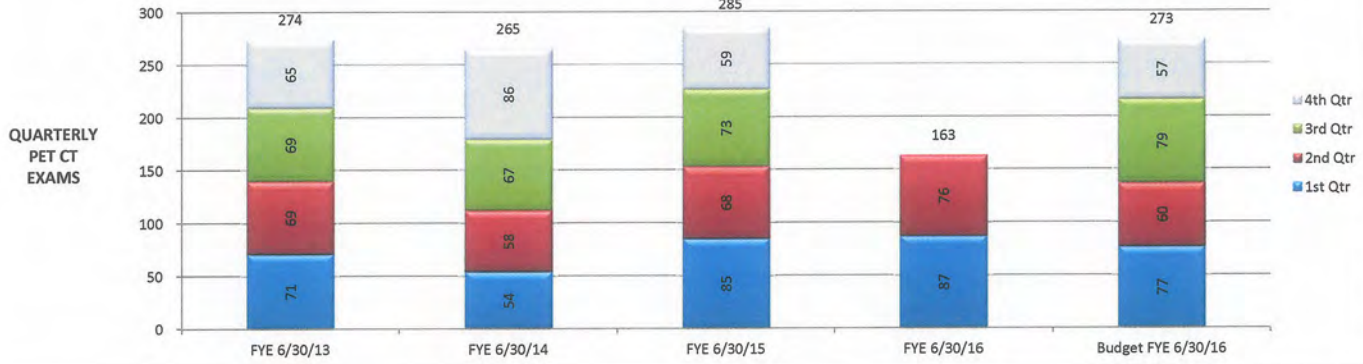
### TOTAL TFH ONCOLOGY LABORATORY TESTS



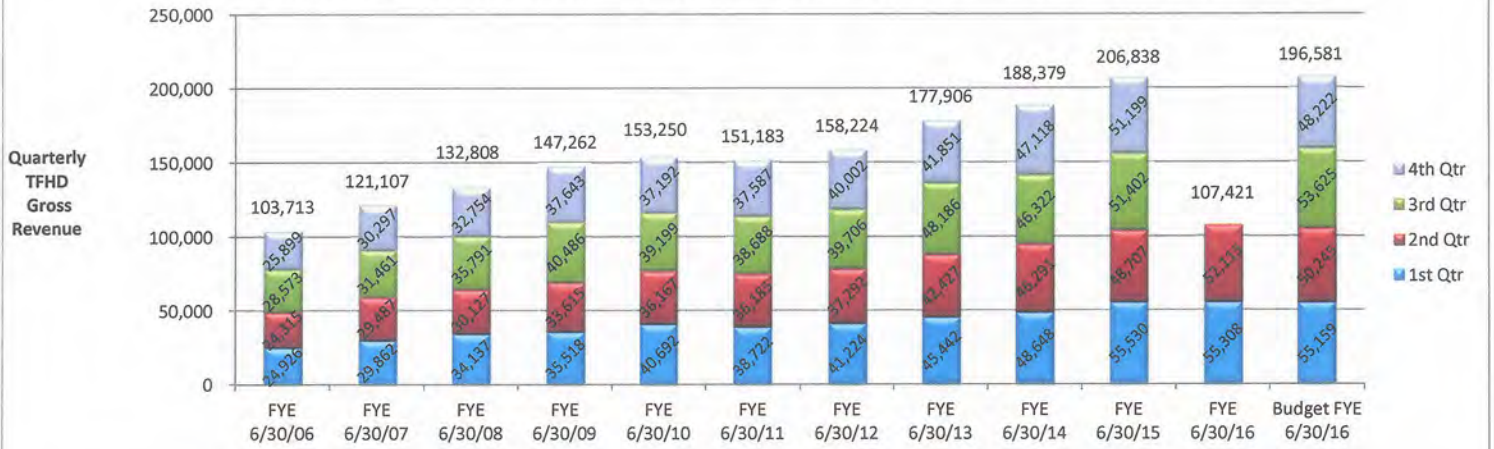
### TOTAL TFH ONCOLOGY DRUGS SOLD TO PATIENTS



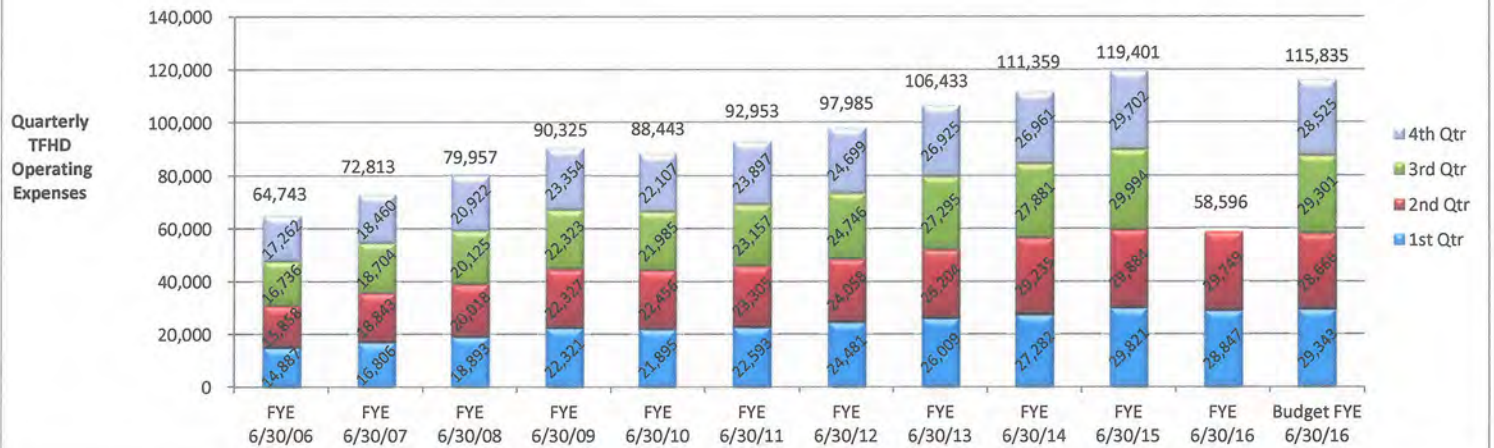
### TOTAL TFH PET CT EXAMS



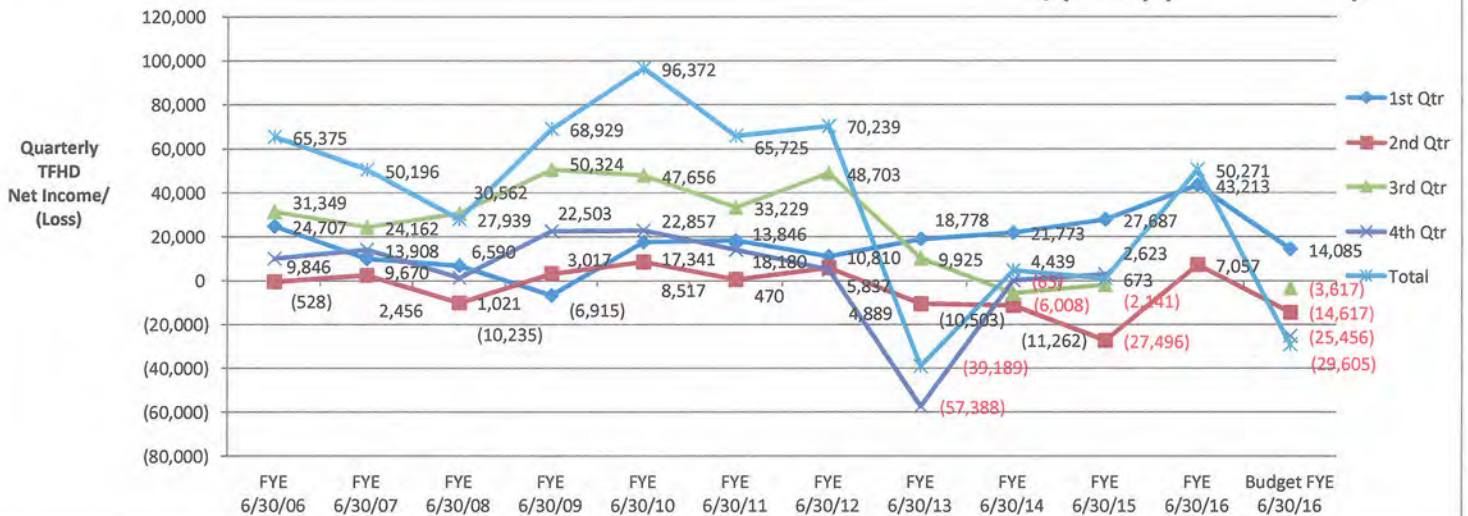
### TAHOE FOREST HOSPITAL DISTRICT TOTAL GROSS REVENUE (In Thousands)



### TAHOE FOREST HOSPITAL DISTRICT TOTAL OPERATING EXPENSES (In Thousands)



### TAHOE FOREST HOSPITAL DISTRICT TOTAL NET INCOME/(LOSS) (In Hundreds)



**TAHOE FOREST HOSPITAL DISTRICT  
SEPARATE BUSINESS ENTERPRISES  
FOR THE SIX MONTHS ENDING DECEMBER 31, 2015**

	HOME HEALTH				HOSPICE			
	ACTUAL	BUDGET	\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET	PRIOR YTD DEC 2014	ACTUAL	BUDGET	\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET	PRIOR YTD DEC 2014
Gross Operating Revenue	1,005,352	1,057,895	(52,543)	837,615	819,500	908,873	(89,373)	801,050
Deduction From Rev	559,106	588,327	29,221	408,863	405,021	449,192	44,171	463,609
Other Operating Revenue	-	-	-	-	-	-	-	-
Total Operating Revenue	446,246	469,569	(23,322)	428,752	414,479	459,681	(45,202)	337,441
<b>Operating Expense:</b>								
Salaries	354,132	274,585	(79,547)	296,159	142,469	233,308	90,839	166,378
Benefits	248,365	161,168	(87,197)	141,022	113,876	142,187	28,311	141,896
Professional Fees	129	300	171	100	12,300	6,000	(6,300)	6,400
Supplies	13,368	8,671	(4,698)	8,509	20,817	38,368	17,550	39,281
Purchased Services	27,200	27,617	418	26,143	22,947	33,357	10,410	33,111
Other Expenses	10,587	12,840	2,253	15,422	24,121	26,221	2,100	31,191
Total Operating Expenses	653,781	485,180	(168,601)	487,355	336,530	479,440	142,910	418,257
Net Operating Rev (Exp)	(207,535)	(15,612)	(191,923)	(58,603)	77,948	(19,760)	97,708	(80,816)
<b>Non - Operating Rev / (Exp)</b>								
Donations	25	-	25	-	18,872	14,400	4,472	20,155
Thrift Store Net Income	-	-	-	-	265,658	191,018	74,640	267,702
Employee Benefit - EE Discounts	-	-	-	-	-	-	-	-
Depreciation	(6,362)	(6,362)	-	(8,889)	(3,226)	(3,226)	-	(3,608)
Total Non-Operating Rev/(Exp)	(6,337)	(6,362)	25	(8,889)	281,304	202,191	79,113	284,249
Net Income/(Loss)	(213,872)	(21,974)	(191,898)	(67,492)	359,252	182,432	176,821	203,433
Units	1,853	1,845	8	1,748	1,864	2,179	(315)	2,022
Gross Revenue/Unit	542.55	573.39	(30.83)	479.18	439.65	417.11	22.54	396.17
Total Operating Expense/Unit	352.82	262.97	(89.85)	278.81	180.54	220.03	39.49	206.85

**TAHOE FOREST HOSPITAL DISTRICT  
SEPARATE BUSINESS ENTERPRISES  
FOR THE SIX MONTHS ENDING DECEMBER 31, 2015**

	CHILDRENS CENTER				OCCUPATIONAL HEALTH			
	ACTUAL	BUDGET	\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET	PRIOR YTD DEC 2014	ACTUAL	BUDGET	\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET	PRIOR YTD DEC 2014
Gross Operating Revenue	448,345	373,312	75,033	405,042	274,847	276,837	(1,990)	299,867
Deduction From Rev	-	-	-	-	69,628	70,133	504	66,713
Other Operating Revenue	-	-	-	-	380	50	330	50
<b>Total Operating Revenue</b>	<b>448,345</b>	<b>373,312</b>	<b>75,033</b>	<b>405,042</b>	<b>205,599</b>	<b>206,755</b>	<b>(1,156)</b>	<b>233,204</b>
<b>Operating Expense:</b>								
Salaries	220,063	207,530	(12,533)	202,418	69,874	71,122	1,248	84,481
Benefits	139,579	159,599	20,020	142,980	40,736	34,922	(5,814)	27,960
Professional Fees	-	-	-	-	3,980	4,800	820	3,600
Supplies	11,160	8,474	(2,686)	13,275	34,312	20,514	(13,799)	20,962
Purchased Services	18,742	8,640	(10,102)	10,871	92,278	64,367	(27,911)	96,973
Other Expenses	22,045	15,900	(6,144)	15,467	18,406	16,105	(2,302)	23,915
<b>Total Operating Expenses</b>	<b>411,589</b>	<b>400,143</b>	<b>(11,445)</b>	<b>385,011</b>	<b>259,587</b>	<b>211,830</b>	<b>(47,757)</b>	<b>257,891</b>
<b>Net Operating Rev (Exp)</b>	<b>36,756</b>	<b>(26,831)</b>	<b>63,587</b>	<b>20,031</b>	<b>(53,988)</b>	<b>(5,075)</b>	<b>(48,913)</b>	<b>(24,687)</b>
<b>Non - Operating Rev / (Exp)</b>								
Donations	400	1,500	(1,100)	14,285	-	-	-	-
Thrift Store Net Income	-	-	-	-	-	-	-	-
Employee Benefit - EE Discounts	(117,075)	(111,500)	(5,575)	(107,718)	-	-	-	-
Depreciation	(24,691)	(23,954)	(737)	(21,669)	-	-	-	-
<b>Total Non-Operating Rev/(Exp)</b>	<b>(141,366)</b>	<b>(133,953)</b>	<b>(7,413)</b>	<b>(115,102)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Net Income/(Loss)</b>	<b>(104,610)</b>	<b>(160,785)</b>	<b>56,175</b>	<b>(95,071)</b>	<b>(53,988)</b>	<b>(5,075)</b>	<b>(48,913)</b>	<b>(24,687)</b>
Units	10,182	9,291	891	9,357	1,685	1,562	123	1,425
Gross Revenue/Unit	44.03	40.18	3.85	43.29	163.11	177.23	-14.12	210.43
Total Operating Expense/Unit	40.42	43.07	2.64	41.15	154.06	135.61	(18.44)	180.98

**TAHOE FOREST HOSPITAL DISTRICT  
SEPARATE BUSINESS ENTERPRISES  
FOR THE SIX MONTHS ENDING DECEMBER 31, 2015**

	HEALTH CLINIC				RETAIL PHARMACY			
	ACTUAL	BUDGET	\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET	PRIOR YTD DEC 2014	ACTUAL	BUDGET	\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET	PRIOR YTD DEC 2014
Gross Operating Revenue	312,867	255,765	57,102	261,183	1,426,252	1,339,929	86,323	1,385,201
Deduction From Rev	202,748	165,744	(37,004)	167,942	477,054	497,993	20,939	564,379
Other Operating Revenue	-	-	-	-	-	-	-	-
Total Operating Revenue	110,119	90,021	20,098	93,241	949,198	841,936	107,262	820,822
<b>Operating Expense:</b>								
Salaries	179,355	161,729	(17,625)	163,833	178,292	195,026	16,734	172,811
Benefits	95,343	80,311	(15,032)	69,481	86,617	92,767	6,150	91,490
Professional Fees	4,475	4,800	325	6,300	15,000	-	(15,000)	-
Supplies	19,738	9,171	(10,566)	11,206	755,773	730,588	(25,185)	705,708
Purchased Services	8,726	7,858	(868)	9,056	21,950	16,219	(5,731)	16,019
Other Expenses	10,688	11,446	758	6,690	40,831	33,143	(7,688)	33,047
Total Operating Expenses	318,325	275,315	(43,009)	266,566	1,098,464	1,067,743	(30,721)	1,019,075
Net Operating Rev (Exp)	(208,206)	(185,294)	(22,911)	(173,325)	(149,266)	(225,807)	76,541	(198,253)
<b>Non - Operating Rev / (Exp)</b>								
Donations	-	-	-	-	-	-	-	-
Thrift Store Net Income	-	-	-	-	-	-	-	-
Employee Benefit - EE Discounts	-	-	-	-	-	-	-	-
Depreciation	(250)	(250)	-	(250)	-	-	-	-
Total Non-Operating Rev/(Exp)	(250)	(250)	-	(250)	-	-	-	-
Net Income/(Loss)	(208,456)	(185,545)	(22,911)	(173,575)	(149,266)	(225,807)	76,541	(198,253)
Units	1,807	1,594	213	1,633	13,363	13,552	(189)	13,452
Gross Revenue/Unit	173.14	160.46	12.69	159.94	106.73	98.87	7.86	102.97
Total Operating Expense/Unit	176.16	172.72	(3.44)	163.24	82.20	78.79	(3.41)	75.76

**Employee Drug Plan**

Plan Costs	(407,426)
Captured through Retail Rx	313,484
Net Plan Costs	(93,942)
Net Operating Income	(149,266)
Net Employee Drug Plan Costs	(93,942)
<b>Net Financial Position</b>	<b>(243,208)</b>

**TAHOE FOREST HOSPITAL DISTRICT  
SEPARATE BUSINESS ENTERPRISES  
FOR THE SIX MONTHS ENDING DECEMBER 31, 2015**

	<b>TOTAL SEPARATE BUSINESS ENTITIES</b>			
	<b>ACTUAL</b>	<b>BUDGET</b>	<b>\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET</b>	<b>PRIOR YTD DEC 2014</b>
Gross Operating Revenue	4,287,163	4,212,612	74,551	3,989,958
Deduction From Rev	1,713,558	1,771,388	57,831	1,671,506
Other Operating Revenue	380	50	330	50
<b>Total Operating Revenue</b>	<b>2,573,985</b>	<b>2,441,273</b>	<b>132,712</b>	<b>2,318,502</b>
<b><u>Operating Expense:</u></b>				
Salaries	1,144,184	1,143,300	(884)	1,086,080
Benefits	724,517	670,955	(53,562)	614,829
Professional Fees	35,884	15,900	(19,984)	16,400
Supplies	855,169	815,785	(39,384)	798,941
Purchased Services	191,843	158,058	(33,785)	192,173
Other Expenses	126,679	115,654	(11,024)	125,732
<b>Total Operating Expenses</b>	<b>3,078,275</b>	<b>2,919,652</b>	<b>(158,623)</b>	<b>2,834,155</b>
<b>Net Operating Rev (Exp)</b>	<b>(504,290)</b>	<b>(478,379)</b>	<b>(25,911)</b>	<b>(515,653)</b>
<b><u>Non - Operating Rev / (Exp)</u></b>				
Donations	19,297	15,900	3,397	34,440
Thrift Store Net Income	265,658	191,018	74,640	267,702
Employee Benefit - EE Discounts	(117,075)	(111,500)	(5,575)	(107,718)
Depreciation	(34,529)	(33,792)	(737)	(34,417)
<b>Total Non-Operating Rev/(Exp)</b>	<b>133,351</b>	<b>61,626</b>	<b>71,725</b>	<b>160,007</b>
<b>Net Income/(Loss)</b>	<b>(370,939)</b>	<b>(416,753)</b>	<b>45,814</b>	<b>(355,646)</b>
Units	30,754	30,023	731	29,637
Gross Revenue/Unit	139.40	140.31	(0.91)	134.63
Total Operating Expense/Unit	100.09	97.25	2.85	95.63



**TAHOE FOREST HOSPITAL DISTRICT  
CENTER FOR HEALTH AND SPORTS PERFORMANCE  
FOR THE SIX MONTHS ENDING DECEMBER 31, 2015**

	THERAPY SERVICES				SPORTS PERFORMANCE LAB			
	ACTUAL	BUDGET	\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET	PRIOR YTD DEC 14	ACTUAL	BUDGET	\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET	PRIOR YTD DEC 14
Gross Operating Revenue	\$ 2,374,560	\$ 1,890,456	\$ 484,104	\$ 2,033,389	\$ 17,176	\$ 5,906	\$ 11,271	\$ 5,649
Deduction From Rev	785,979	625,741	(160,238)	673,052	-	-	-	-
Other Operating Revenue	712	-	712	562	-	-	-	-
Total Operating Revenue	\$ 1,589,293	\$ 1,264,715	\$ 324,577	\$ 1,360,899	\$ 17,176	\$ 5,906	\$ 11,271	\$ 5,649
<b>Operating Expense:</b>								
Salaries	\$ -	\$ -	\$ -	\$ -	\$ 1,940	\$ -	\$ (1,940)	\$ 1,554
Benefits	-	-	-	-	416	-	(416)	996
Professional Fees	918,852	734,501	(184,351)	790,930	-	-	-	-
Supplies	19,988	17,915	(2,073)	17,805	150	2,755	2,605	4,036
Purchased Services	39,798	33,780	(6,018)	31,722	16,834	4,725	(12,109)	4,868
Other Expenses	940	3,425	2,486	941	-	-	-	-
Total Operating Expenses	\$ 979,577	\$ 789,622	\$ (189,955)	\$ 841,398	\$ 19,340	\$ 7,480	\$ (11,860)	\$ 11,454
Net Operating Rev (Exp)	\$ 609,716	\$ 475,094	\$ 134,622	\$ 519,501	\$ (2,163)	\$ (1,574)	\$ (589)	\$ (5,805)
<b>Non - Operating Rev / (Exp)</b>								
Donations	-	-	-	-	-	-	-	-
Depreciation	(2,827)	(2,827)	-	(4,017)	-	-	-	-
Total Non-Operating Rev/(Exp)	(2,827)	(2,827)	-	(4,017)	-	-	-	-
Net Income/(Loss)	\$ 606,889	\$ 472,267	\$ 134,622	\$ 515,484	\$ (2,163)	\$ (1,574)	\$ (589)	\$ (5,805)
Overhead Allocation Based on Sq Ft	\$ (106,413)	\$ (109,789)	3,377	(102,892)	\$ (29,314)	\$ (30,244)	930	\$ (28,344)
Adjusted Net Income/(Loss)	\$ 500,476	\$ 362,478	\$ 137,999	\$ 412,592	\$ (31,477)	\$ (31,818)	\$ 341	\$ (34,149)
Units	30,707	25,251	5,456	27,395	209	107	\$ 102	180
Gross Revenue/Unit	\$ 77.33	\$ 74.87	\$ 2.46	\$ 74.22	\$ 82.18	\$ 55.19	\$ 26.99	\$ 31.38
Total Operating Expense/Unit	\$ 35.37	\$ 35.62	\$ 0.25	\$ 34.47	\$ 232.79	\$ 352.56	\$ 119.77	\$ 221.10

**TAHOE FOREST HOSPITAL DISTRICT  
CENTER FOR HEALTH AND SPORTS PERFORMANCE  
FOR THE SIX MONTHS ENDING DECEMBER 31, 2015**

	FITNESS CENTER				HP/EDUCATION/WELLNESS			
	ACTUAL	BUDGET	\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET	PRIOR YTD DEC 14	ACTUAL	BUDGET	\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET	PRIOR YTD DEC 14
Gross Operating Revenue	\$ 79,034	\$ 84,798	\$ (5,764)	\$ 82,945	\$ 8,016	\$ 9,125	\$ (1,109)	\$ 8,439
Deduction From Rev	-	-	-	-	-	-	-	-
Other Operating Revenue	-	-	-	-	-	-	-	-
Total Operating Revenue	\$ 79,034	\$ 84,798	\$ (5,764)	\$ 82,945	\$ 8,016	\$ 9,125	\$ (1,109)	\$ 8,439
<b>Operating Expense:</b>								
Salaries	\$ -	\$ -	\$ -	\$ -	\$ 13,653	\$ 6,379	\$ (7,274)	\$ 12,310
Benefits	-	-	-	-	3,916	4,722	806	4,367
Professional Fees	-	-	-	-	-	-	-	-
Supplies	1,711	2,260	548	2,721	2,434	3,241	807	3,346
Purchased Services	85,543	68,799	(16,744)	90,539	7,306	8,350	1,044	10,424
Other Expenses	-	-	-	-	2,266	2,038	(229)	1,523
Total Operating Expenses	\$ 87,254	\$ 71,058	\$ (16,196)	\$ 93,260	\$ 29,575	\$ 24,729	\$ (4,846)	\$ 31,970
Net Operating Rev (Exp)	\$ (8,220)	\$ 13,740	\$ (21,959)	\$ (10,315)	\$ (21,559)	\$ (15,605)	\$ (5,955)	\$ (23,531)
<b>Non - Operating Rev / (Exp)</b>								
Donations	-	-	-	-	-	-	-	-
Depreciation	(1,843)	(1,843)	-	(2,723)	-	-	-	-
Total Non-Operating Rev/(Exp)	(1,843)	(1,843)	-	(2,723)	-	-	-	-
Net Income/(Loss)	\$ (10,063)	\$ 11,897	\$ (21,959)	\$ (13,038)	\$ (21,559)	\$ (15,605)	\$ (5,955)	\$ (421)
Overhead Allocation Based on Sq Ft	\$ (56,420)	\$ (58,210)	1,790	\$ (54,553)	\$ (81,514)	\$ (84,101)	2,587	\$ (78,817)
Adjusted Net Income/(Loss)	\$ (66,483)	\$ (46,313)	\$ (20,169)	\$ (67,592)	\$ (103,073)	\$ (99,705)	\$ (3,368)	\$ (79,238)
Units	1,203	1,267	(64)	1,261	734	978	(244)	1,019
Gross Revenue/Unit	\$ 65.70	\$ 66.93	\$ (1.23)	\$ 65.78	\$ 10.92	\$ 9.33	\$ 1.59	\$ 8.28
Total Operating Expense/Unit	\$ 119.43	\$ 102.03	\$ (17.40)	\$ 117.22	\$ 151.35	\$ 111.28	\$ (40.07)	\$ 108.72

**TAHOE FOREST HOSPITAL DISTRICT  
CENTER FOR HEALTH AND SPORTS PERFORMANCE  
FOR THE SIX MONTHS ENDING DECEMBER 31, 2015**

	<u>OCCUPATIONAL HEALTH TESTING</u>				<u>CENTER OPERATIONS</u>			
	<u>ACTUAL</u>	<u>BUDGET</u>	<u>\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET</u>	<u>PRIOR YTD DEC 14</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET</u>	<u>PRIOR YTD DEC 14</u>
Gross Operating Revenue	\$ 78,545	\$ 92,559	\$ (14,015)	\$ 85,375	\$ -	\$ -	\$ -	\$ -
Deduction From Rev	-	-	-	-	-	-	-	-
Other Operating Revenue	-	-	-	-	-	-	-	-
<b>Total Operating Revenue</b>	<b>\$ 78,545</b>	<b>\$ 92,559</b>	<b>\$ (14,015)</b>	<b>\$ 85,375</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Operating Expense:</b>								
Salaries	\$ 7,894	\$ 6,848	\$ (1,045)	\$ 7,237	\$ -	\$ -	\$ -	\$ -
Benefits	5,143	4,571	(572)	3,042	(55)	-	55	-
Professional Fees	-	-	-	-	19,600	15,000	(4,600)	13,600
Supplies	216	115	(101)	145	443	282	(161)	184
Purchased Services	13,394	11,748	(1,647)	13,240	12,778	10,671	(2,108)	10,718
Other Expenses	22	300	278	187	184,277	198,126	13,849	186,859
<b>Total Operating Expenses</b>	<b>\$ 26,668</b>	<b>\$ 23,581</b>	<b>\$ (3,087)</b>	<b>\$ 23,851</b>	<b>\$ 217,043</b>	<b>\$ 224,078</b>	<b>\$ 7,035</b>	<b>\$ 211,361</b>
<b>Net Operating Rev (Exp)</b>	<b>\$ 51,876</b>	<b>\$ 68,978</b>	<b>\$ (17,102)</b>	<b>\$ 61,524</b>	<b>\$ (217,043)</b>	<b>\$ (224,078)</b>	<b>\$ 7,035</b>	<b>\$ (211,361)</b>
<b>Non - Operating Rev / (Exp)</b>								
Donations	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	(76,598)	(78,938)	2,339	(72,619)
<b>Total Non-Operating Rev/(Exp)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(76,598)</b>	<b>(78,938)</b>	<b>2,339</b>	<b>(72,619)</b>
<b>Net Income/(Loss)</b>	<b>\$ 51,876</b>	<b>\$ 68,978</b>	<b>\$ (17,102)</b>	<b>\$ 61,524</b>	<b>\$ (293,642)</b>	<b>\$ (303,016)</b>	<b>\$ 9,374</b>	<b>\$ (283,980)</b>
<b>Overhead Allocation Based on Sq Ft</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 273,661</b>	<b>\$ 282,344</b>	<b>(8,684)</b>	<b>\$ 264,607</b>
<b>Adjusted Net Income/(Loss)</b>	<b>\$ 51,876</b>	<b>\$ 68,978</b>	<b>\$ (17,102)</b>	<b>\$ 61,524</b>	<b>\$ (19,981)</b>	<b>\$ (20,672)</b>	<b>691</b>	<b>\$ (19,373)</b>
<b>Units</b>	<b>933</b>	<b>770</b>	<b>163</b>	<b>951</b>				
<b>Gross Revenue/Unit</b>	<b>\$ 84.19</b>	<b>\$ 120.21</b>	<b>\$ (36.02)</b>	<b>\$ 89.77</b>				
<b>Total Operating Expense/Unit</b>	<b>\$ 28.58</b>	<b>\$ 30.62</b>	<b>\$ 2.04</b>	<b>\$ 25.08</b>				

**TAHOE FOREST HOSPITAL DISTRICT  
CENTER FOR HEALTH AND SPORTS PERFORMANCE  
FOR THE SIX MONTHS ENDING DECEMBER 31, 2015**

	<b>TOTAL CENTER FOR HEALTH &amp; SPORTS PERFORMANCE</b>			
	<b>\$ VARIANCE</b>			
	<b>ACTUAL</b>	<b>BUDGET</b>	<b>(UNFAVORABLE / FAVORABLE) BUDGET</b>	<b>PRIOR YTD DEC 14</b>
Gross Operating Revenue	\$ 2,557,331	\$ 2,082,844	\$ 474,487	\$ 2,215,797
Deduction From Rev	785,979	625,741	(160,238)	673,052
Other Operating Revenue	712	-	712	562
<b>Total Operating Revenue</b>	<b>\$ 1,772,064</b>	<b>\$ 1,457,103</b>	<b>\$ 314,961</b>	<b>\$ 1,543,307</b>
<b><u>Operating Expense:</u></b>				
Salaries	\$ 23,487	\$ 13,227	\$ (10,259)	\$ 21,101
Benefits	9,420	9,293	(127)	8,405
Professional Fees	938,452	749,501	(188,951)	804,530
Supplies	24,942	26,568	1,626	28,237
Purchased Services	175,653	138,072	(37,581)	161,511
Other Expenses	187,505	203,889	16,384	189,510
<b>Total Operating Expenses</b>	<b>\$ 1,359,458</b>	<b>\$ 1,140,549</b>	<b>\$ (218,909)</b>	<b>\$ 1,213,294</b>
<b>Net Operating Rev (Exp)</b>	<b>\$ 412,606</b>	<b>\$ 316,554</b>	<b>\$ 96,052</b>	<b>\$ 330,013</b>
<b><u>Non - Operating Rev / (Exp)</u></b>				
Donations	-	-	-	-
Depreciation	(81,268)	(83,607)	2,339	(79,359)
<b>Total Non-Operating Rev/(Exp)</b>	<b>(81,268)</b>	<b>(83,607)</b>	<b>2,339</b>	<b>(79,359)</b>
<b>Net Income/(Loss)</b>	<b>\$ 331,338</b>	<b>\$ 232,947</b>	<b>\$ 98,391</b>	<b>\$ 273,763</b>
<b>Overhead Allocation Based on Sq Ft</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Adjusted Net Income/(Loss)</b>	<b>\$ 331,338</b>	<b>\$ 232,947</b>	<b>\$ 98,391</b>	<b>\$ 273,763</b>
<b>Units</b>	<b>33,786</b>	<b>28,373</b>	<b>5,413</b>	<b>30,806</b>
<b>Gross Revenue/Unit</b>	<b>\$ 75.69</b>	<b>\$ 73.41</b>	<b>\$ 2.28</b>	<b>\$ 71.93</b>
<b>Total Operating Expense/Unit</b>	<b>\$ 40.24</b>	<b>\$ 40.20</b>	<b>\$ (0.04)</b>	<b>\$ 39.38</b>

**TAHOE FOREST HOSPITAL DISTRICT  
CANCER PROGRAM  
FOR THE SIX MONTHS ENDED DECEMBER 31, 2015**

	<b>MEDICAL ONCOLOGY</b>				<b>MSC MEDICAL ONCOLOGY</b>			
	<b>ACTUAL</b>	<b>BUDGET</b>	<b>\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET</b>	<b>PRIOR YTD DEC 2014</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET</b>	<b>PRIOR YTD DEC 2014</b>
Gross Operating Revenue	1,295,407	952,221	343,186	1,059,267	431,234	496,826	(65,592)	440,767
Deduction From Rev	558,182	410,305	(147,877)	399,746	223,389	257,368	33,978	245,154
Other Operating Revenue	-	-	-	-	-	-	-	-
<b>Total Operating Revenue</b>	<b>737,225</b>	<b>541,915</b>	<b>195,310</b>	<b>659,521</b>	<b>207,845</b>	<b>239,459</b>	<b>(31,614)</b>	<b>195,613</b>
<b>Operating Expense:</b>								
Salaries	697,469	662,080	(35,389)	699,661	-	-	-	-
Benefits	298,717	334,025	35,307	293,734	-	-	-	-
Professional Fees	139,832	160,743	20,911	154,382	429,641	420,246	(9,395)	420,247
Supplies	38,100	39,744	1,644	42,688	10,842	6,192	(4,650)	4,920
Purchased Services	91,892	102,041	10,149	54,072	20,402	13,682	(6,720)	8,842
Other Expenses	128,656	109,055	(19,602)	112,750	-	-	-	-
<b>Total Operating Expenses</b>	<b>1,394,666</b>	<b>1,407,686</b>	<b>13,021</b>	<b>1,357,287</b>	<b>460,884</b>	<b>440,120</b>	<b>(20,764)</b>	<b>434,009</b>
<b>Net Operating Rev (Exp)</b>	<b>(657,441)</b>	<b>(865,771)</b>	<b>208,330</b>	<b>(697,766)</b>	<b>(253,039)</b>	<b>(200,661)</b>	<b>(52,378)</b>	<b>(238,396)</b>
<b>Non - Operating Rev / (Exp)</b>								
Donations	100,605	129,300	(28,695)	151,197	-	-	-	-
Depreciation	(59,899)	(59,899)	-	(64,484)	(168)	(168)	-	(168)
<b>Total Non-Operating Rev/(Exp)</b>	<b>40,705</b>	<b>69,401</b>	<b>(28,695)</b>	<b>86,713</b>	<b>(168)</b>	<b>(168)</b>	<b>-</b>	<b>(168)</b>
<b>Net Income/(Loss)</b>	<b>(616,735)</b>	<b>(796,370)</b>	<b>179,635</b>	<b>(611,053)</b>	<b>(253,207)</b>	<b>(200,829)</b>	<b>(52,378)</b>	<b>(238,564)</b>
<b>Units</b>	<b>4,250</b>	<b>3,151</b>	<b>1,099</b>	<b>3,843</b>	<b>2,177</b>	<b>2,708</b>	<b>(531)</b>	<b>2,255</b>
<b>Gross Revenue/Unit</b>	<b>304.80</b>	<b>302.20</b>	<b>2.61</b>	<b>275.64</b>	<b>198.09</b>	<b>183.47</b>	<b>14.62</b>	<b>195.46</b>
<b>Total Operating Expense/Unit</b>	<b>328.16</b>	<b>446.74</b>	<b>118.59</b>	<b>353.18</b>	<b>211.71</b>	<b>162.53</b>	<b>(49.18)</b>	<b>192.47</b>



**TAHOE FOREST HOSPITAL DISTRICT  
CANCER PROGRAM  
FOR THE SIX MONTHS ENDED DECEMBER 31, 2015**

	<u>ONCOLOGY LAB</u>				<u>ONCOLOGY DRUGS</u>			
	<u>ACTUAL</u>	<u>BUDGET</u>	<u>\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET</u>	<u>PRIOR YTD DEC 2014</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET</u>	<u>PRIOR YTD DEC 2014</u>
Gross Operating Revenue	142,736	125,908	16,828	136,200	11,974,774	11,509,343	465,431	9,810,023
Deduction From Rev	59,150	52,177	(6,974)	55,385	5,068,409	4,871,412	(196,997)	4,016,720
Other Operating Revenue	-	-	-	-	-	-	-	-
Total Operating Revenue	83,586	73,731	9,854	80,815	6,906,365	6,637,931	268,434	5,793,303
<b><u>Operating Expense:</u></b>								
Salaries	57,710	50,714	(6,996)	56,835	-	-	-	-
Benefits	53,855	54,847	992	22,375	-	-	-	-
Professional Fees	-	-	-	-	-	-	-	-
Supplies	356	1,113	757	1,426	2,618,799	2,047,042	(571,757)	2,020,379
Purchased Services	1,681	600	(1,081)	-	-	-	-	-
Other Expenses	-	-	-	549	-	-	-	-
Total Operating Expenses	113,602	107,273	(6,328)	81,185	2,618,799	2,047,042	(571,757)	2,020,379
Net Operating Rev (Exp)	(30,016)	(33,542)	3,526	(370)	4,287,566	4,590,889	(303,323)	3,772,924
<b><u>Non - Operating Rev / (Exp)</u></b>								
Donations	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-
Total Non-Operating Rev/(Exp)	-	-	-	-	-	-	-	-
Net Income/(Loss)	(30,016)	(33,542)	3,526	(370)	4,287,566	4,590,889	(303,323)	3,772,924
Units	1,853	1,713	140	1,847	37,360	28,833	8,527	21,732
Gross Revenue/Unit	77.03	73.50	3.53	73.74	320.52	399.17	-78.65	451.41
Total Operating Expense/Unit	61.31	62.62	1.32	43.96	70.10	71.00	0.90	92.97

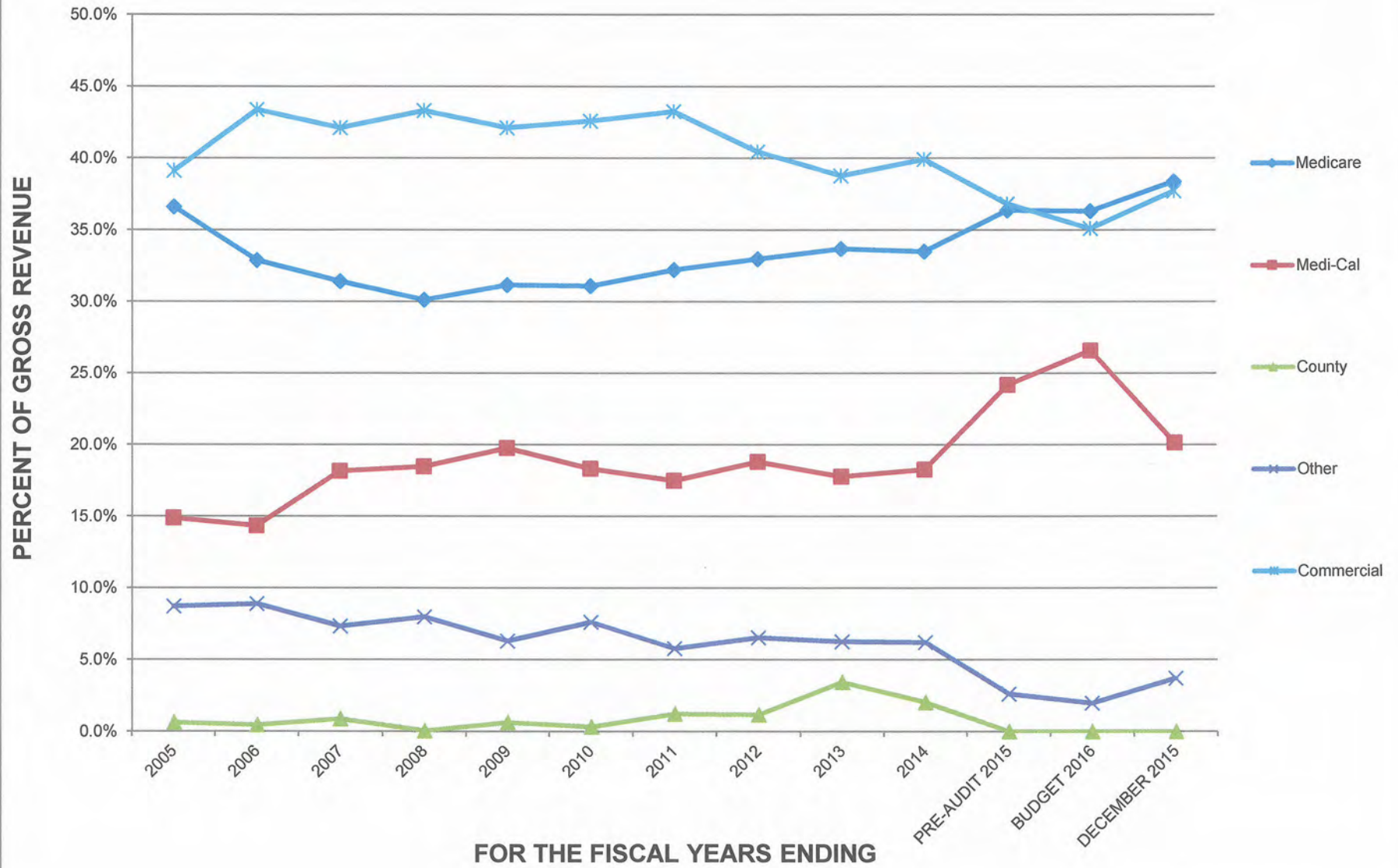
**TAHOE FOREST HOSPITAL DISTRICT  
CANCER PROGRAM  
FOR THE SIX MONTHS ENDED DECEMBER 31, 2015**

	<b>RADIATION ONCOLOGY</b>				<b>MSC RADIATION ONCOLOGY</b>			
	<b>ACTUAL</b>	<b>BUDGET</b>	<b>\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET</b>	<b>PRIOR YTD DEC 2014</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET</b>	<b>PRIOR YTD DEC 2014</b>
Gross Operating Revenue	2,994,972	2,092,505	902,467	2,015,677	453,283	316,719	136,564	390,699
Deduction From Rev	1,058,396	739,472	(318,923)	807,535	209,924	146,678	(63,245)	222,466
Other Operating Revenue	-	-	-	-	-	-	-	-
<b>Total Operating Revenue</b>	<b>1,936,576</b>	<b>1,353,033</b>	<b>583,543</b>	<b>1,208,142</b>	<b>243,359</b>	<b>170,041</b>	<b>73,319</b>	<b>168,233</b>
<b>Operating Expense:</b>								
Salaries	213,377	147,902	(65,475)	218,143	-	-	-	-
Benefits	107,244	84,538	(22,706)	134,369	-	-	-	-
Professional Fees	103,085	103,700	615	89,788	263,859	260,760	(3,099)	260,758
Supplies	7,306	2,232	(5,074)	2,123	-	-	-	-
Purchased Services	201,438	167,130	(34,308)	170,895	-	-	-	-
Other Expenses	7,980	8,630	650	8,362	-	-	-	-
<b>Total Operating Expenses</b>	<b>640,430</b>	<b>514,132</b>	<b>(126,298)</b>	<b>623,681</b>	<b>263,859</b>	<b>260,760</b>	<b>(3,099)</b>	<b>260,758</b>
<b>Net Operating Rev (Exp)</b>	<b>1,296,146</b>	<b>838,901</b>	<b>457,246</b>	<b>584,461</b>	<b>(20,500)</b>	<b>(90,719)</b>	<b>70,219</b>	<b>(92,525)</b>
<b>Non - Operating Rev / (Exp)</b>								
Donations	-	-	-	-	-	-	-	-
Depreciation	(301,585)	(301,585)	-	(301,585)	(168)	(168)	-	(168)
<b>Total Non-Operating Rev/(Exp)</b>	<b>(301,585)</b>	<b>(301,585)</b>	<b>-</b>	<b>(301,585)</b>	<b>(168)</b>	<b>(168)</b>	<b>-</b>	<b>(168)</b>
<b>Net Income/(Loss)</b>	<b>994,561</b>	<b>537,316</b>	<b>457,246</b>	<b>282,876</b>	<b>(20,668)</b>	<b>(90,887)</b>	<b>70,219</b>	<b>(92,693)</b>
Units	2,319	1,896	423	1,837	413	803	(390)	370
Gross Revenue/Unit	1,291.49	1,103.64	187.85	1,097.27	1,097.54	394.42	703.12	1,055.94
Total Operating Expense/Unit	276.17	271.17	-5.00	339.51	638.88	324.73	(314.15)	704.75

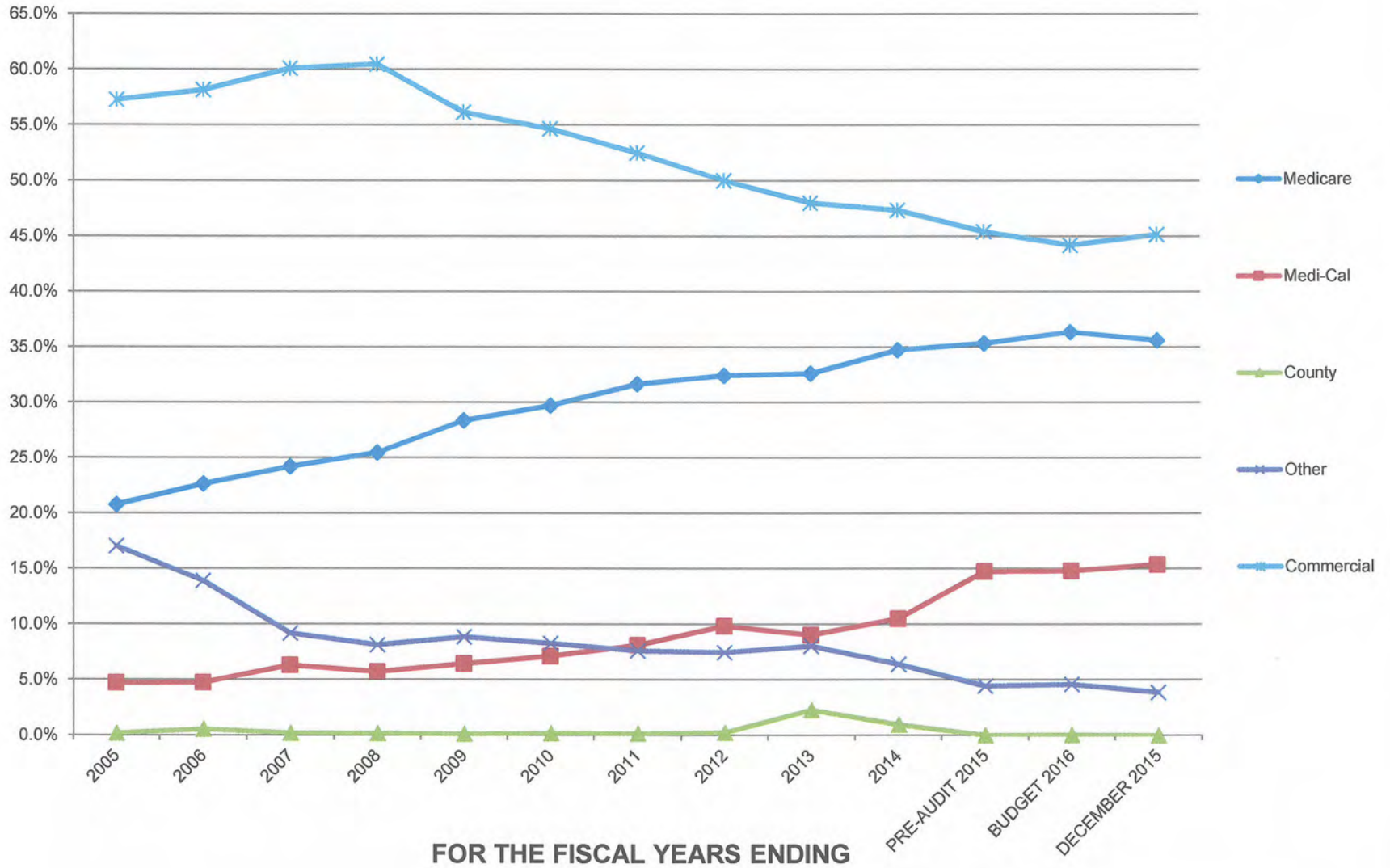
**TAHOE FOREST HOSPITAL DISTRICT  
CANCER PROGRAM  
FOR THE SIX MONTHS ENDED DECEMBER 31, 2015**

	PET CT				TOTAL CANCER PROGRAM			
	ACTUAL	BUDGET	\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET	PRIOR YTD DEC 2014	ACTUAL	BUDGET	\$ VARIANCE FAVORABLE/ (UNFAVORABLE) BUDGET	PRIOR YTD DEC 2014
Gross Operating Revenue	675,477	585,545	89,932	700,216	17,967,883	16,079,067	1,888,816	14,552,850
Deduction From Rev	269,961	234,018	(35,942)	272,245	7,447,410	6,711,430	735,980	6,019,252
Other Operating Revenue	-	-	-	-	-	-	-	-
<b>Total Operating Revenue</b>	<b>405,516</b>	<b>351,526</b>	<b>53,990</b>	<b>427,971</b>	<b>10,520,473</b>	<b>9,367,637</b>	<b>1,152,836</b>	<b>8,533,597</b>
<b>Operating Expense:</b>								
Salaries	24,342	24,751	409	18,037	992,897	885,446	107,451	992,676
Benefits	6,874	7,010	136	7,446	466,690	480,420	(13,729)	457,923
Professional Fees	-	-	-	-	936,417	945,449	(9,032)	925,174
Supplies	29,537	32,237	2,700	36,417	2,704,940	2,128,560	576,380	2,107,954
Purchased Services	93,458	90,236	(3,222)	88,768	408,871	373,689	35,182	322,577
Other Expenses	540	100	(440)	107	137,176	117,785	19,391	121,768
<b>Total Operating Expenses</b>	<b>154,751</b>	<b>154,335</b>	<b>(417)</b>	<b>150,775</b>	<b>5,646,991</b>	<b>4,931,348</b>	<b>(715,643)</b>	<b>4,928,073</b>
<b>Net Operating Rev (Exp)</b>	<b>250,765</b>	<b>197,192</b>	<b>53,573</b>	<b>277,196</b>	<b>4,873,482</b>	<b>4,436,288</b>	<b>437,193</b>	<b>3,605,525</b>
<b>Non - Operating Rev / (Exp)</b>								
Donations	-	-	-	-	100,605	129,300	(28,695)	151,197
Depreciation	(218,179)	(218,179)	-	(218,179)	(930,456)	(930,456)	-	(934,085)
<b>Total Non-Operating Rev/(Exp)</b>	<b>(218,179)</b>	<b>(218,179)</b>	<b>-</b>	<b>(218,179)</b>	<b>(829,851)</b>	<b>(801,156)</b>	<b>(28,695)</b>	<b>(782,888)</b>
<b>Net Income/(Loss)</b>	<b>32,586</b>	<b>(20,987)</b>	<b>53,573</b>	<b>59,017</b>	<b>4,043,630</b>	<b>3,635,132</b>	<b>408,498</b>	<b>2,822,636</b>
Units	163	137	26	153	48,535	39,241	9,294	32,037
Gross Revenue/Unit	4,144.03	4,274.05	-130.02	4,576.58	370.20	409.75	-39.55	454.25
Total Operating Expense/Unit	949.39	1,126.53	177.14	985.45	116.35	125.67	9.32	153.82

# INPATIENT REVENUE PAYOR MIX TRENDING

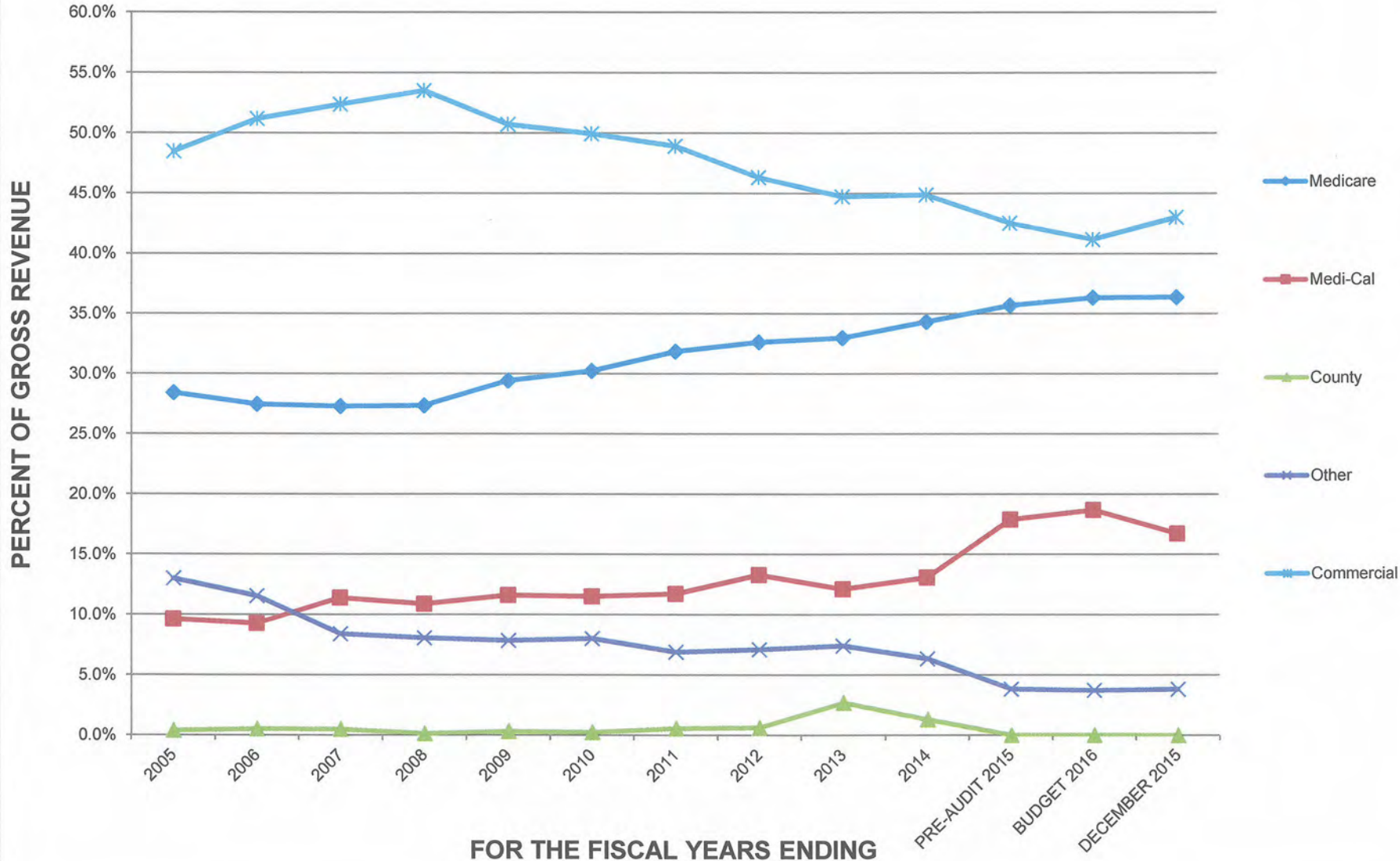


# OUTPATIENT REVENUE PAYOR MIX TRENDING

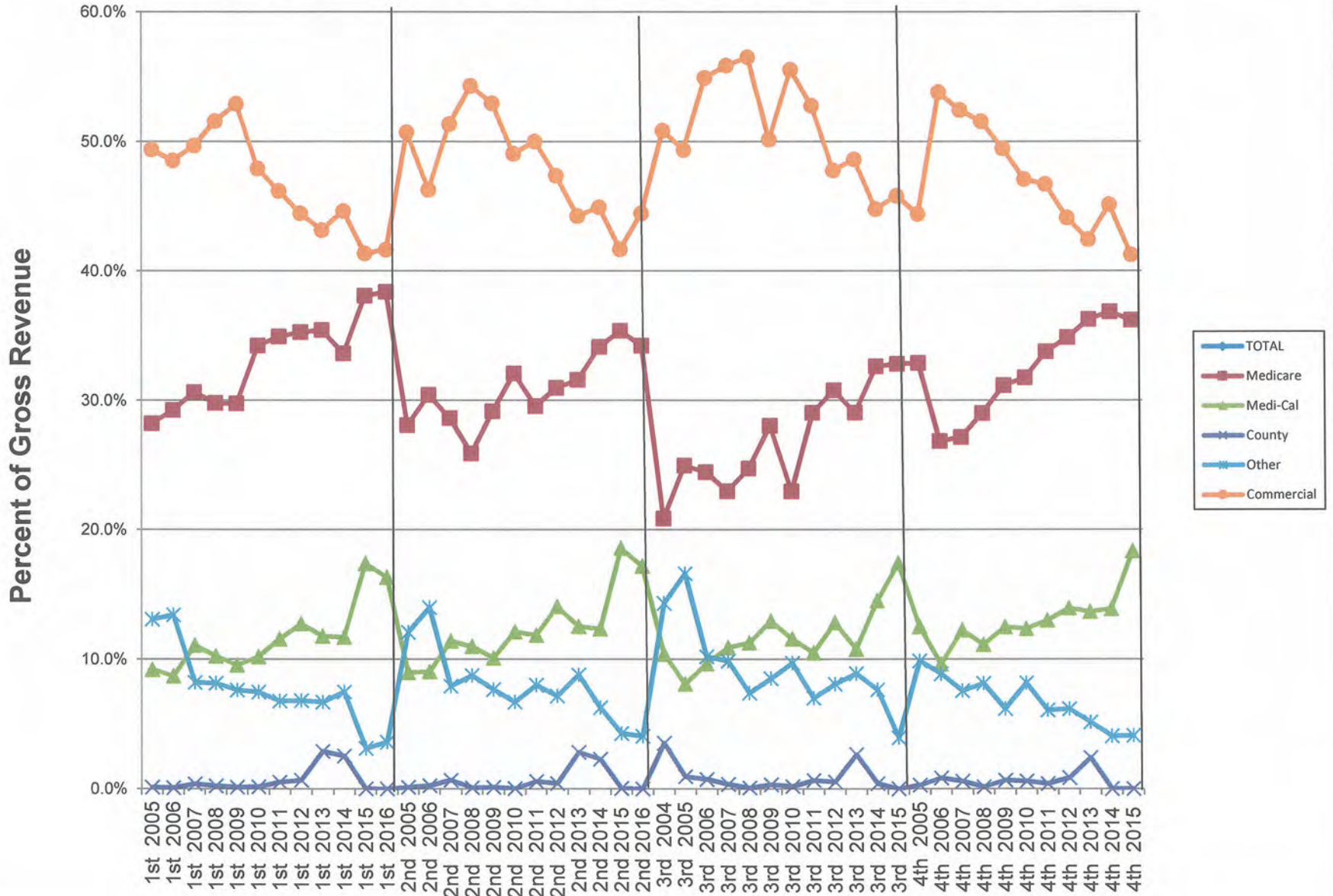




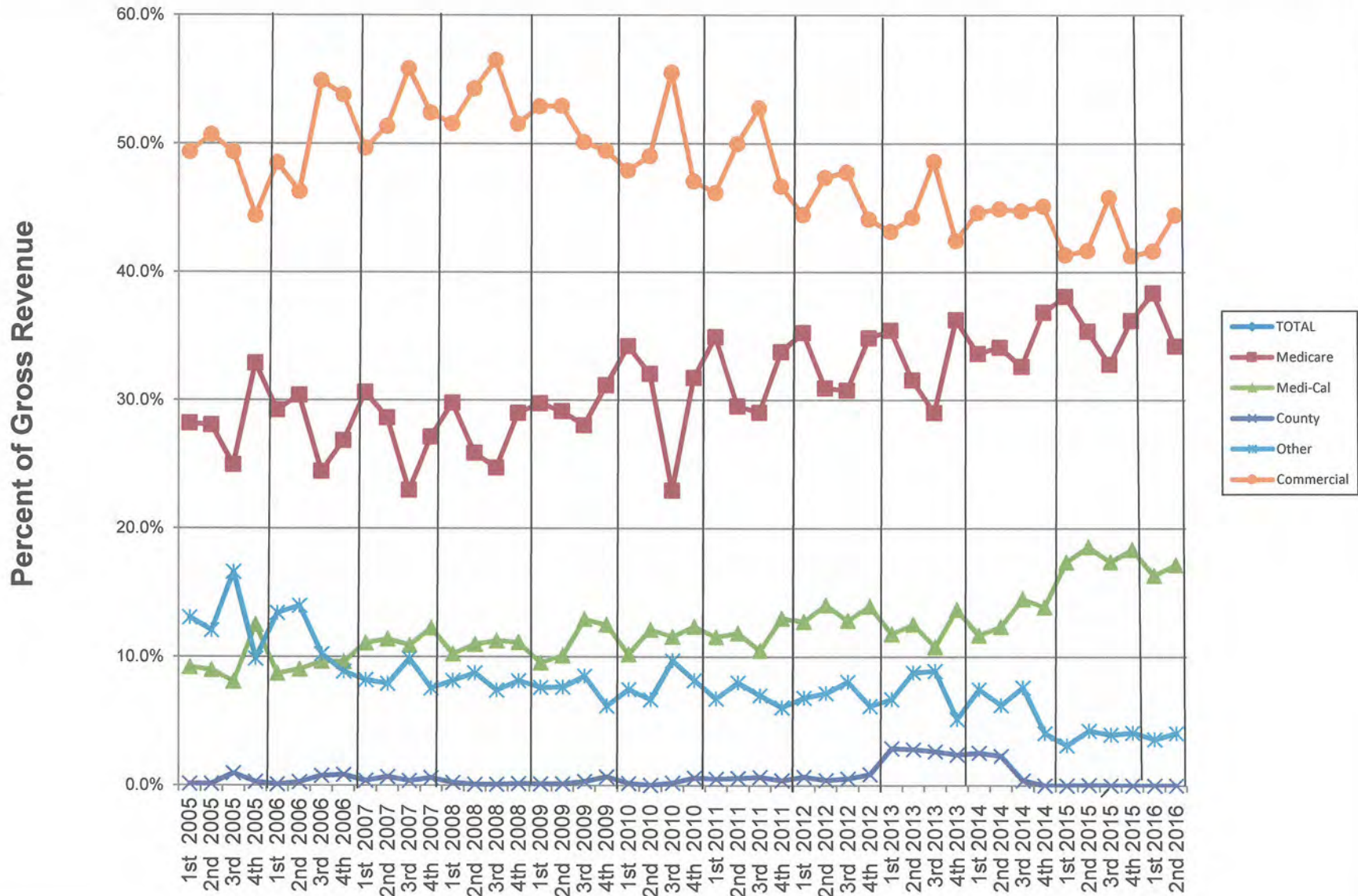
# GROSS REVENUE PAYOR MIX TRENDING



## Total Quarterly Percent of Gross Revenue by Payor



# Total Quarterly Percent of Gross Revenue By Payor by Fiscal Year





TAHOE INSTITUTE FOR RURAL HEALTH RESEARCH  
EXPENDITURE REPORT

	AS OF DECEMBER 2015				PRE-AUDIT	ACTUAL	ACTUAL	ACTUAL	ACTUAL
	ACTUAL	BUDGET	VAR\$	VAR%	FY2015	FY2014	FY2013	FY2012	FY2011
<b>OPERATING EXPENSES</b>									
Salaries and Wages	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ 16,518	\$ 22,142	\$ 20,860
Benefits	-	-	-	0.0%	-	-	7,550	5,586	5,372
Benefits Workers Compensation	-	-	-	0.0%	-	-	551	350	531
Benefits Medical Insurance	-	-	-	0.0%	-	-	3,662	4,317	2,752
Professional Fees	214,973	-	(214,973)	0.0%	406,761	524,544	297,311	161,339	78,688
Supplies	6,033	-	(6,033)	0.0%	2,108	28,462	5,806	1,059	1,961
Purchased Services	20,592	-	(20,592)	0.0%	22,828	18,868	2,600	1,500	-
Other	158,296	-	(158,296)	0.0%	101,408	160,597	230,932	104,828	4,730
Interest Expense	58,023	-	(58,023)	0.0%	92,855	61,147	32,059	13,351	2,519
<b>TOTAL OPERATING EXPENSE</b>	<b>\$ 457,916</b>	<b>\$ -</b>	<b>\$ (457,916)</b>	<b>0.0%</b>	<b>\$ 625,960</b>	<b>\$ 793,618</b>	<b>\$ 596,989</b>	<b>\$ 314,471</b>	<b>\$ 117,413</b>
<b>GRANT REIMBURSEMENT FOR TBI EXPENSES</b>	<b>\$ (53,208)</b>	<b>\$ -</b>	<b>53,208</b>	<b>0.0%</b>	<b>\$ (120,514)</b>	<b>\$ (111,627)</b>	<b>\$ (21,987)</b>	<b>\$ (23,624)</b>	<b>\$ (1,250)</b>
<b>TOTAL FUNDS ADVANCED TO TIRHR</b>	<b>\$ (404,709)</b>	<b>\$ -</b>	<b>\$ 404,709</b>	<b>0.0%</b>	<b>\$ (505,446.00)</b>	<b>\$ (681,991.18)</b>	<b>\$ (575,002.20)</b>	<b>\$ (290,846.57)</b>	<b>\$ (116,163.48)</b>
	-	-	-		-	-	-	-	-

**CUMULATIVE:**

Letter of Credit	\$ 2,460,000	N1
FY2011 Actual Draw Against Letter of Credit	(113,644)	
FY2012 Actual Draw Against Letter of Credit	(277,496)	
FY2013 Actual Draw Against Letter of Credit	(542,943)	
FY2014 Actual Draw Against Letter of Credit	(620,844)	
FY2015 Actual Draw Against Letter of Credit	(412,591)	
FY2016 Actual Draw Against Letter of Credit	(346,685)	
<b>Balance on Letter of Credit</b>	<b>\$ 145,797</b>	

**N1: Draws against the Letter of Credit are exclusive of  
Accrued Interest Expense**

**FINANCE COMMITTEE**

**RECOMMENDED AGENDA ITEMS FOR NEXT FINANCE COMMITTEE MEETING**

1. Financial Report – January 2016
2. Financial Report – MSC 6 month Review
3. FYE 2015 Draft Audited Financial Statements – TFHSF and IVCHF
4. TFHSF 2<sup>nd</sup> Quarter 2016 Financial Statements
5. TSC LLC October and November 2015 Review
6. FY 2017 Budget Timeline

**RECOMMENDED DATE(s) AND TIME(s) FOR NEXT FINANCE COMMITTEE MEETING**

- |                                |                                    |
|--------------------------------|------------------------------------|
| 1. Thursday, February 18, 2016 | 3 hrs – 1:00-5:00pm                |
| 2. Friday, February 19, 2016   | 3 hrs – 9:00-12:00am               |
| 3. Monday, February 22, 2016   | 3 hrs – 9:00-12:00am and 1:00-5:00 |
| 4. Tuesday, February 23, 2016  | 3 hrs – 1:00-5:00pm                |