

# 2016-06-22 Special Meeting of the Board of Directors

Wednesday, June 22, 2016 at 4:00 p.m.

Tahoe Truckee Unified School District (TTUSD)

11603 Donner Pass Road, Truckee, CA 96161

#### Meeting Book - 2016-06-22 Special Meeting of the Board of Directors

06/22/16 Special Meeting

#### ITEMS 1 - 4: See Agenda

- 5. ITEMS FOR BOARD DISCUSSION AND ACTION
  - 6.1. ABD-11 Fiscal Policy.pdf Page 3
  - $6.2.\ TFHD$  Budget FY17 and  $6.3.\ TFHD$  3 Year Capital Plan.pdf Page 6
- 6. BOARD MEMBERS REPORTS/CLOSING REMARKS
- 7. MEETING EFFECTIVENESS ASSESSMENT

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8. ADJOURN

		Tahoe Forest	Health Systen	n						
	EEL	Title: Fiscal Police	y	Policy/Procedure	#: ABD-11					
		Responsible Dep	partment: Board of	Directors						
Т	ype of policy	Original Date:	Reviewed Dates:	Revision Dates:						
$\boxtimes$	Board	8/85	2/10; 01/12; 1/14	6/07; 11/15; 6/16						
	Medical Staff									
	Departmental									
Applies to: System Tahoe Forest Hospital Incline Village Community Hospital										

#### PURPOSE:

The purpose of this policy is to communicate the fiscal policy of the District as it relates to the operations of Tahoe Forest Hospital District and the various other services, programs and ventures which the District is or shall consider providing consistent with its Mission Statement and operating policies. It is the intention of the Board of Directors that this Fiscal Policy be disseminated to the hospital administrative and management team, as well as Medical Staff leadership, in order to achieve a broad based understanding of the fiscal goal of Tahoe Forest Hospital District. For the purposes of this policy statement, the term "services" shall apply to all hospital operations as well as other District services, programs or ventures.

#### POLICY:

#### 1.0 **RATIONALE**

In view of the ever-changing reimbursement environment in which health care providers exist, the Board of Directors recognizes the importance of financial stability. A sound Fiscal Policy is necessary to assure the continuation of needed services, and as appropriate, expansion into new health related facilities and services. To assure access to capital markets, it is in the best interest of the District to maintain strong financial performance and strong cash reserves. This philosophy is based upon, and consistent with, the Mission Statement and operating policies of the District.

#### 2.0 **POLICY STATEMENT**

Our Fiscal Policy is to ensure the availability of capital to meet the future costs of carrying out the hospital's mission and serves as a prudent reserve to offset unexpected external forces. It will be the responsibility of the District's Chief Executive Officer (CEO) to implement policies and procedures consistent with the Fiscal Policy of the Board of Directors. Tahoe Forest Hospital District shall strongly focus in every fiscal year achieving, at a minimum, the Standard and Poor's (S&P) A- rating, targeting the median ratios of the A- rating or better. At no time shall the District drop below an investment grade rating.

#### PROCEDURE:

#### 1.0 OPERATING MARGIN AND EXCESS (NET INCOME) MARGIN

The CEO has the authority to direct the annual budget to reflect Operating and Excess Margins at the median S&P ratios of an A- rating or better. However, at no time shall the annual budget reflect median ratios below an investment grade rating. The CEO shall have the authority to direct management and staff to operate the District in a manner that achieves the goals of the annual budget.

#### 2.0 FUND BALANCES AND TRANSFER PROCEDURES

The CEO has the authority to direct the annual budget reflect projected Days' Cash on Hand (the number of days of average expenses) at the median S&P ratios of an Arating or better. There shall be a strong focus to maintain, at a minimum, Days' Cash on Hand at the median S&P A- ratio in order to maintain appropriate cash reserves and to sustain sufficient funding for capital needs. However, at no time shall the annual budget reflect a ratio below an investment grade rating. At least quarterly, a report of Day's Cash on Hand shall be presented to the Board of Directors. In addition, the CEO may direct the movement of funds consistent with Board of Directors Fiscal Policy.

#### 2.1 Maintenance and Operations Fund:

All receipts and revenues of any kind from the operation of the hospital shall be paid daily into the treasury of the District and placed in the Maintenance and Operations Fund. Moneys in the maintenance and Operation Fund may be expended for any of the purposes of the District.

The CEO will direct the allocation of monies in excess of 30 days forecasted cash to Board designated funds or transfer sufficient monies from Board designated funds into Maintenance and Operations Fund so that a minimum of 30 days working capital is maintained for the upcoming quarter. Fund transfers into Maintenance and Operations Fund from other funds to cover the minimum 30 days working capital will be in the following priority:

- 1.) Cash Reserve Fund
- 2.) Projects Fund

#### 2.2 **Board Designated Funds:**

Available funds will be funded in the priority order as listed. Bond Funds are held by the Bond Trustee until the fund reimburses the District for project expenditures. The reimbursed bond project expenditures will be deposited in the Maintenance and Operations Fund. Debt service is included in the Maintenance and Operations Fund.

#### 2.2.1 Other Entity Funds:

Funds held for other entities such as Medical Staff and Auxiliary. Interest income accrues to the specific fund.

#### 2.2.2 **Projects Fund:**

Board of Directors approved and designated projects. Fund to include, among others, Building Funds and Capital Equipment Funds. Interest income will accrue to the Maintenance and Operations Fund.

#### 2.3 Cash Reserve Fund:

Board of Directors approved funding to increase and provide sufficient reserves to sustain operational integrity; continued services at current levels; emergency purposes (safety net); credit worthiness; anticipated capital replacement needs. Interest income will accrue to the Maintenance and Operations Fund.

#### 2.4 Restricted Funds:

Funds restricted to purchase assets or to fund program costs. These funds become unrestricted when the restriction is satisfied. Interest income accrues to the specific fund.

#### 2.5 **Donations:**

Donated funds will be placed in the appropriate fund to be designated by the donor.

Related Policies/Forms:
References:
Policy Owner: Clerk of the Board
Approved by: Chief Executive Officer

# Tahoe Forest Hospital District Strategic Plan, Operating & Capital Budget, and Ratio Analysis & Financial Forecasts Fiscal Year 2017

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# Tahoe Forest Hospital District Strategic Plan, Operating & Capital Budget, and Ratio Analysis & Financial Forecasts Fiscal Year 2017

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# Tahoe Forest Hospital District Strategic Plan, Operating and Capital Budget, and Financial Forecasts Fiscal Year 2016-2017

#### **Executive Summary**

#### A Refreshed Policy and Principle Approach to Budgeting:

This year, as your new CEO, along with our Administrative Council, we strongly believe it's time to refresh the Board Finance Policy to reflect an "improved" level of performance. To date this policy has suggested that we, as a healthcare system, pursue only a level of excellence, as far as the rating agencies are concerned, at a BBB- performance level. This equates to the lowest level of "investment grade" status for corporations in any industry in America. None of us really want to hover just above the company of "junk bond" independent rating agency corporations in America, especially in the healthcare sector with the challenges we all read about almost daily over the next 4 to 6 years. It's time to begin to actually execute upon an "improved" critical Board Finance Policy.

Critical to this policy refresh is a strong focus first and foremost on achieving in every possible fiscal year at least a Single A- Operating Margin and Excess Margin performance, which is presently at least a 3.0% and 5.1% margin respectively, not EBIDA. The Operating Margin and Excess Margin targets drives Days of Cash on Hand, Debt Service Coverage and all other critical indicators for sustainability. Days of Cash on Hand may dip from time to time as we implement thoughtful capital expenditures, but the Operating and Excess Margins must remain strong. All great forward looking healthcare systems manage to these Margins first and foremost each and every year.

As a healthcare system made up of several corporations with over \$147 M in operating revenues, it's very reasonable, and actually expected by the majority of all external stakeholders, that Tahoe Forest Health System (TFHS) set our standards a bit higher in a very pragmatic way. We strongly request 100% overt Board support for this critical finance policy refresh and upgrade! Our budgeted Total Operating Revenues are \$147.4 M. If targets were based upon this refreshed critical Finance Policy, a 3.0% Operating Margin would equate to a \$4.4 M Operating Income, and at a 5.1% Excess Margin would equate to a \$7.5 M Net Income for FY 17. Our proposed FY 17 Budget Operating Margin is 1.9% and our Excess Margin is 2.8%.

This independent rating agency "grade" is very likely the most important "grade" for us to maintain, as we will only have this rating agency "grade" if our Quality and Patient Satisfaction are also great! I would respectfully suggest there aren't multiple paths to long term sustainability, and this policy upgrade is critical to us being able to commence and to pursue this never ending sustainability journey.

We are grateful that FY 16 is a year that is projected to exceed the rating agency Operating Margin and Excess Margin targets of 3.0% and 5.1% respectively. Several earlier fiscal years (2013, 2014, and 2015) did not achieve this performance level.

#### A Balanced Approach Is Needed to Fully Achieve This Refreshed Board Finance Policy:

TFHS must thoughtfully execute Revenue Cycle improvements every year that are common in our industry or these benefits will be forever lost as skipping a year of executing in a smaller than normal manner can't be recovered in subsequent years due to managed care contract restraints, etc.

All thoughtful, forward looking not for profit and for profit health systems in California (CA) closely monitor the CA Statewide average Revenue per Inpatient (IP) Discharge and per Outpatient (OP) Visit as no hospital wants to wake up one day and learn that prices have been frozen for a short or long period of time, and more importantly the leadership of these healthcare systems know from experience that any hospital in CA has a very low chance of being sustainable or being profitable if they aren't at the CA Statewide pricing levels. TFHS is a very rare rural hospital in CA that has achieved small profits or small losses while being materially below the CA statewide averages for IP and OP pricing.

We are respectfully requesting a 5% overall impact price increase for 11 months of FY 17. Even with this price increase we are not achieving the rating agency A- Operating Margin target of 3.0% or the Excess Margin target of 5.1%. We are at 1.9% and 2.8% respectively.

Please see the attached graphic or numerical schedules which show just how low TFHS is vs CA and other local hospital competitors.

The CA IP Statewide Revenue per Discharge always moves every year. Please see how the Statewide IP Revenue per Discharge has changed in just the last 4 years:

2014 CA Statewide IP Revenue per Discharge \$ 73,875	4.4% increase from 2013
2013 CA Statewide IP Revenue per Discharge \$ 70,776	5.5% increase from 2012
2012 CA Statewide IP Revenue per Discharge \$ 67,070	4.1% increase from 2011
2011 CA Statewide IP Revenue per Discharge \$ 64,431	6.6% increase from 2010
2010 CA Statewide IP Revenue per Discharge \$ 60,445	

## TFHS is 49% below the IP Revenue per Discharge Statewide average and its 64% below CA Statewide average for OP Revenue per Visit.

These pricing levels at TFHS exist in a Cost of Living Index (COLI) region that is 157 when the entire state of CA is 136 and the Reno market is 110. Even the Sacramento COLI is 117. The building and equipment wear and tear annually are much greater in the Truckee and Incline Village areas than other less harsh weather region. Even the building codes for hospitals are much different here than in other less harsh zones.

It's only relevant to compare TFHS to other best practice hospitals; any comparison to non-hospital entities "takes our eye off of the ball" as to what focus is required for success in hospitals. Non-hospital entities are not open 24/7, are not required to "take all comers", and came into a market where excess hospital capacity already existed, so they are actually causing "inflation in healthcare" vs. "deflation" in healthcare! This is the reality that is critical for all to understand. In essence, the laws of supply and demand that many of us understand from economics work in an opposite manner in healthcare because of our duty to provide care regardless of the ability to pay, and the fact that there are over 32 M uninsured in America and over 100 M underinsured in America.

We will continue to look at innovative new ways to make OP healthcare more affordable, but we most focus on best practice hospitals.

We have earlier shared via thoughtful skilled sources from the University of Nevada at Reno that TFHS provides over a 900% return on investment (ROI) to the property tax payors of this District.

This stated ROI would be double the 900% if we excluded the Measure C tax revenues. So District residents are achieving significant value in the region from the presence of TFHS.

We will institute a thoughtful expense side benchmarking review during FY 17 to look for expense reductions that are possible that move us more to best practice in our industry. We will examine all aspects of labor, benefits and non-labor costs from a best practice perspective.

To achieve our single A- Operating Margin target of at least 3.0% and our Excess Margin target of at least 5.1%, it will require at least the 5% price increase coupled with some expense reductions which are not yet identified.

### Our Capital Needs are Tremendous in the Future Even Though Measure C is Nearly Complete:

At least the next 2 fiscal years show that we need to complete Capital Expenditures greater than our annual depreciation.

FY 17 Total Budget Capital Expenditures \$ 18.4 M

FY 18 Total Budget Capital Expenditures \$ 21.9 M

FY 19 Total Budget Capital Expenditures \$ 6.2 M

FY 20 Total Budget Capital Expenditures \$ 5.0 M

We have thoughtfully not approved all Capital request as the needs are great over the foreseeable future.

Healthcare is very capital intensive and this is one of many reasons why we must aspire to and execute on Single A- Operating and Excess Margin performance.

"No Margin, No Mission!" This is an old management phrase that will always be true!

Following on the next page is a high level summary of our FY 17 Operating Budget.

#### Our FY 17 Operating Budget Summary:

Gross Patient Revenue	\$	235,659,989
Net Patient Revenue	•	127,394,156
Other Operating Revenue		8,786,589
Wellness Neighborhood Property Tax Revenue		778,606
Operating Expenses		(128,610,600)
EBIDA	\$	8,348,751
Property Taxes - All		10,002,594
Depreciation		(11,595,792)
Interest Income - All		436,067
Interest Expense - All		(4,012,596)
Other Non-Operating Revenue		901,000
Net Income	\$	4,080,024
EBIDA (on Gross Revenue)		3.5%
Return on Equity		3.7%
Days Cash on Hand		169
Standard & Poor's Ratio Calculations:		
EBIDA Margin		13.4%
Operating EBIDA Margin		12.5%
Operating Margin		1.9%
Excess Margin		2.8%
Days Cash on Hand		
Bays cash on hana		168

#### We Have Also Thoughtfully Considered Our 6 Critical Strategies in This Budget:

#### 1. Physician Service Line

We've included in the FY 17 Budget allocated dollars to achieve the complete makeover for the Physician Service Line. This includes services provided by Walter Kopp and ECG, resources required for the creation of NewCo, resources for Physician recruitment in necessary specialties, and 1 additional FTE to support Physician Services and the MSC.

#### 2. Information Technology

We've included in the FY 17 Budget \$7M in capital for the implementation of a new Information System for TFHS, inclusive of new EHR/Business/Accounting/and Supply chain systems. In addition, we have allocated 1 additional FTE for implementation and ongoing support. In the Capital Budget for FY 18 we have included an additional \$1M in support of the new Information System.

#### 3. Create a new Facility Master Plan

We will continue to work on our next phase of Master Planning. In our FY 17 Capital Budget we have allocated \$2.8M for property investment and in FY 18 another \$1.5M. Also

in our Multi-year Capital Plan, we have identified \$13M for possible design, improvements and/or construction.

### 4. Develop a Comprehensive Care Coordination and Patient Navigation program for all In- and Out-Patients

We've included in the FY 17 Budget 3 additional FTE's in the area of Community Case Management to support Patient Navigation and Care Coordination.

#### 5. Improve Quality, Patient Satisfaction, Finance and Compliance

We've included the following in the FY 17 Budget in support of this initiative:

Quality: An additional .80 FTE was added for support.

Compliance: Allocated dollars for support from The Fox Group, Hooper Lundy and Bookman, and ECG. We've also increased the FTE for the Compliance Analyst, with less allocation to Quality. We've also converted the independent contractor position for the Contracts Administrator to an FTE.

Finance: We've allocated dollars for a benchmarking review to look for expense reductions that are possible that move us more to best practice in our industry. We will examine all aspects of labor, benefits and non-labor costs from a best practice perspective. In addition, we have allocated dollars to provide benchmark information around key areas of the Revenue Cycle.

#### 6. Develop and Sustain Strong Community Relations in the Communities we serve

We've included in the FY 17 Budget an increased budget for Marketing. In addition, we will be analyzing market information and public Medicare referral pattern information provided by Kaufman Hall to help create key strategies related to in- and out-migration.

#### Summary:

The Fiscal Year 2017 Budget has been carefully constructed to allow support for the 6 Key Strategic Goals for FY 17, to continue to build towards strong financial performance and sustainability, and to carefully balance our cash reserves and investment in our capital structure.

Respectfully submitted:

Harry Weis

**Chief Executive Officer** 

Crystal Betts

Chief Financial Officer

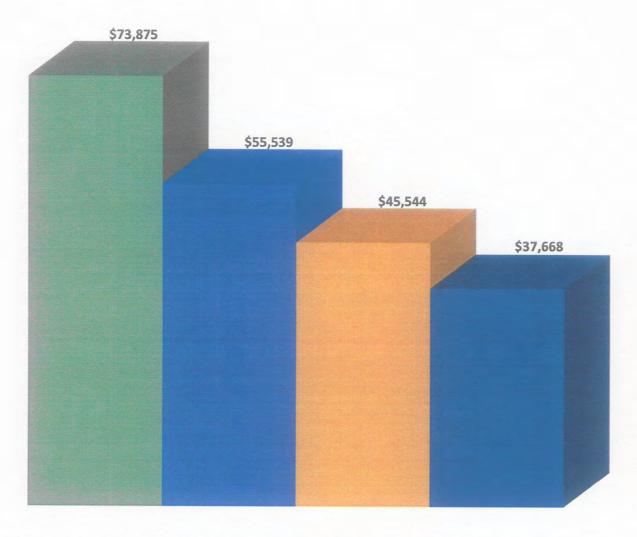
#### **GROSS INPATIENT REVENUE PER DISCHARGE**

■ All CA Hospitals (367)

■ All CA District Hospitals (39)

All CA Rural Hospitals (57)

**■ TFHD** 



SOURCE: 2014 OSHPD Hospital Annual Financial Data Profile - Based on 9-15-15 Data Extract from OSHPD Hospital Annual Disclosure Data Website: http://oshpd.ca.gov/HID/Hospital-Financial.asp#Profile

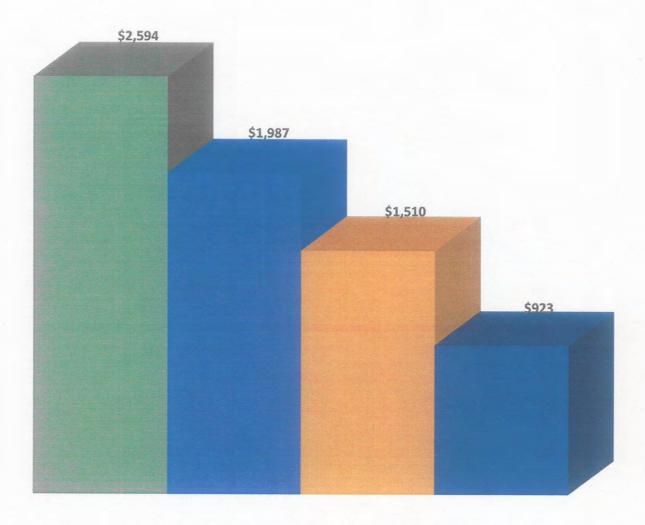
#### **GROSS OUTPATIENT REVENUE PER VISIT**

■ All CA Hospitals (367)

■ All CA District Hospitals (39)

All CA Rural Hospitals (57)

■ TFHD



SOURCE: 2014 OSHPD Hospital Annual Financial Data Profile - Based on 9-15-15 Data Extract from OSHPD Hospital Annual Disclosure Data Website: http://oshpd.ca.gov/HID/Hospital-Financial.asp#Profile

#### How Does Tahoe Forest Hospital Compare to Several Other Local Hospitals and the Statewide Average?

Description	CA tatewide Average	Tahoe Forest Hospital	Barton Viemorial Hospital	Sutter Auburn Faith Hospital	Marshall Medical Center	Sierra Nevada Memorial Hospital	Sutter Roseville Medical Center	Mammoth Southern Mono lealthcare	Renown Regional Medical Center	St. Mary's Regional Medical Center	Carson Tahoe Regional Med Ctr
Average IP Gross Revenue Per Discharge	\$ 73,875	\$ 37,668	\$ 61,204	\$ 47,944	\$ 97,581	\$ 61,011	\$ 63,275	\$ 53,331	\$ 54,672	\$ 47,541	\$ 44,977
Average OP Gross Revenue Per Visit	\$ 2,594	\$ 923	\$ 2,429	\$ 5,146	\$ 1,508	\$ 1,434	\$ 6,773	\$ 1,427	\$ 3,040	\$ 5,939	\$ 2,202
Average Gross Revenue Per ER Visit	n/a	\$ 3,780	\$ 6,852	\$ 5,117	\$ 9,121	\$ 5,236	\$ 5,982	\$ 3,082	\$ 7,502	\$ 2,872	\$ 3,436
Average Gross Revenue Per OP Surgery	n/a	\$ 6,833	\$ 9,131	\$ 12,434	\$ 7,793	\$ 10,801	\$ 11,404	\$ 15,433	\$ 20,371	\$ 23,373	\$ 10,642

Note: The CA Statewide average data comes from a 9/15/15 data extract from OSHPD Hospital Annual Disclosure Data Website: http://oshpd.ca.gov/HID/Hospital-Financial.asp#Profile. The Data for Tahoe Forest Hospital IP and OP Gross Revenue per Discharge or Per OP Visit comes from this just mentioned OSHPD source. Other CA or NV hospital data and other Tahoe Forest data comes from a data company in S. CA who can provide information if any person purchases work from their company. This source can be provided if a a person seeks to purchase their own independent research.

## STRATEGIC GOALS 2016/2017

#### 1. Physician Service Line

- a. Complete makeover
- b. ECG and task force inputs
- c. Walter Kopp input

#### 2. Information Technology

a. Define with best terms the next EMR for TFHS and the related business software that spans all services

#### 3. Create a new Facility Master Plan

- a. All physician services, clinical services, overhead services and parking
- 4. Develop a comprehensive Care Coordination and Patient Navigation program for all in and out-patients.
- 5. Improve Quality, Patient Satisfaction, Finance and Compliance
  - a. Continue to show measureable improvements in Quality and Patient Satisfaction
  - b. Continue to improve our financial performance
  - c. Continue to improve our Compliance Program
- 6. Develop and sustain strong community relations in the communities we serve

#### Tahoe Forest Hospital District Statement of Revenue and Expense

The following contains a detailed five year historical Statement of Revenue and Expense, as well as projected FY 2016 and Budget 2017 for Tahoe Forest Hospital District and Incline Village Community Hospital. In addition, we have included FY 2017 budgets for the Separate Business Units, Tahoe Center for Health and Sports Performance, Multi-Specialty Clinics, Cancer Center program, Wellness Neighborhood/Community Health Programs, and The Tahoe Institute for Rural Health Research.

The following are the highlights of the budget for FY 2017 for Tahoe Forest Hospital District:

•	Gross Revenue	\$235,659,989
•	Deductions from Revenue	(108, 265, 833)
•	Other Operating Revenue	8,786,589
•	Wellness Neighborhood Revenue	778,606
•	Total Operating Revenue	136,959,351
•	Operating Expenses	(128,610,600)
•	EBIDA	8,348,751
•	Non-Operating Expense	(14,271,321)
•	Property Tax Revenue	10,002,594
•	Net Income/(Loss)	4,080,204
•	Return on Equity	3.70%
•	Return on Gross Revenue EBID	A 3.54%

**Gross Revenue** was developed using a Gross Revenue per Unit calculation.

**Deductions from Revenue** was developed by breaking the gross revenue down by entity, and by payor, and then applying the relevant contractual allowance percentage to the gross revenue. Deductions from Revenue also include a component for Charity Care, which is budgeted at 3.5% and Bad Debt, which is budgeted at 1.5%. Please see the "Deductions from Revenue" for more details.

Other Operating Revenue consists of revenue from separate entities such as the Retail Pharmacy, Hospice Thrift Stores, Tahoe Center for Health and Sports Performance, Children's Center, Cafeteria Sales, Rental Income, Rebates & Refunds, Medi-Cal PRIME program, and the IVCH Emergency Department contract. We are anticipating an increase in FY 2017 when compared to FY 2016 projected, primarily related to the new funding opportunity provided by the Medi-Cal PRIME program.

Salaries, Wages and Benefits reflect propositions from the contracts currently under negotiation with the employee associations. The possible wage percentage increases from the contract propositions range from a minimum of 2.50% to as high as 14.45% based on market survey shifts. Those benefits that are calculated based upon wages such as employer taxes, deferred compensation, and pension have also been adjusted to account for these increases in wages. We have also incorporated increases for the exempt and non-represented employees.

#### Tahoe Forest Hospital District Statement of Revenue and Expense

Management has developed an FTE plan to accommodate anticipated growth in targeted areas. When comparing the 2017 FTE Budget to the 2016 FTE Budget, a 36.01 FTE increase is reflected and an increase of 34.85 FTEs when compared to projected FY 2016. The increase in budgeted FY 2017 FTEs is a result of expanding specialty services in our MSC structure, expansion of our community based programming in the Wellness Neighborhood and Community Health, the Medi-Cal PRIME program, the Care Coordination/Patient Navigation program, conversion of outsourced positions to employees, additional staff needed for the Information Systems conversion, and additional support staff for the Engineering, EVS/Housekeeping, and Quality departments.

**Workers Compensation** is being budgeted to reflect a minor increase in FY 2017. Prior to FY 2016, the District experienced years of steadily declining claims, however, FY 2017 claims are expected to remain consistent to what we are realizing in FY 2016. As with every year, the District completes an actuarial study in regards to our IBNR (Incurred but Not Reported) claims liability. Based upon retired, older claims history, our IBNR liability should remain steady for FY 2017, therefore having little, if no impact on our expense.

**Health Insurance** is also being budgeted to reflect minimal increases in our health insurance claims. The modest increase in health insurance takes into account the budgeted growth in FY 2017 FTE's along with decreases in claim submission reimbursement we are observing in FY 2016.

**Professional Fees** reflect an increase of 14.6% when compared to projected FY 2016. We have budgeted for increases in Physician fees due to growth in our Multi-Specialty Clinic services in Orthopedics, Urology, OB/GYN, E.N.T., Pediatrics, and Oncology. The anticipated increases in Physician fees were offset slightly by decreases in Professional Fees provided to the Tahoe Institute for Rural Health Research, Finance Administration, Medical Staff, and Multi-Specialty Clinics Administration.

**Supplies** reflect an 11.1% increase when compared to projected FY 2016. We applied an inflation factor of 3.0% to 4.3% for medical supplies, pharmaceutical supplies, food/dietary supplies and non-medical/office supplies along with accounting for continued price increases in Oncology pharmaceuticals.

**Purchased Services** reflect a 2.1% decrease compared to projected FY 2016 as outlined below:

- 1. Decrease of \$19,600 in Surgical Services for Interim Director oversight.
- 2. Decrease of \$42,200 in Briner Ultrasound for registry services no longer required in FY 2017.
- Decrease in Laundry & Linen of \$33,800 as a result of planned reductions in outsourced linen costs.
- 4. Decrease of \$231,800 in Materials Management related to the conversion of interim management from contractor to employee.
- 5. Decrease of \$126,000 in Facilities Management associated with fewer facility wide maintenance projects required in FY 2017.

### Tahoe Forest Hospital District Statement of Revenue and Expense

- 6. Decrease of \$27,800 in Outpatient Physical Therapy for outsourced services used for patient re-registration in FY 2016.
- 7. Decrease of \$110,000 in CHSP Fitness Center for outsourced services used for management oversight in FY 2016.
- 8. TIRHR decrease of \$41,900 as credit line extension is expected to be exhausted by the end of FY 2016.
- 9. Increase of \$48,800 in MSC OB/GYN for services related to answering service, office cleaning, and computer maintenance.
- 10. Increase of \$119,100 in MSC Orthopedics for I/T support, E.M.R. maintenance, office cleaning, and transcription services.
- 11. Increase in Medical Oncology of \$67,600 related to the Community Benefit Report production, cancer registry services, chart audit reviews, and regulatory surveys.
- 12. An increase of \$167,600 in Information Technology for the expansion of the Blue Life program, maintenance and support for intensification of our firewalls and security surveillance, software support, and Citrix licensing.
- 13. Increase of \$72,900 in Admitting for eCare Next support, the next phase of our patient access services software required to enhance patient satisfaction and registration quality.

**Other Expenses** reflect an 18.1% increase compared to projected FY 2016. This is comprised of deliberate increases in Utilities, Insurance, Rentals, Marketing, Dues & Subscriptions, Outside Training & Travel, and TIRHR. Highlights of these changes are listed below:

- 1. Utilities are up \$100,000 due to an anticipated 3% to 5% rise in inflation coupled with Multi-Specialty Clinic growth.
- 2. Insurance costs are projected to increase 7.8%, or \$50,000, in the areas of Risk, D&O, and Comprehensive liability coverage.
- 3. Rental increases of \$148,000 have been budgeted for the expansion of the Multi-Specialty Clinics.
- Marketing and Community Relations budget was increased \$235,000 over projected FY 2016, however, this is a discretionary expense controlled closely by Management.
- 5. An increase of \$101,700 in Dues & Subscriptions related to participation in the UC Davis Cancer Care Network and involvement with various California hospital councils for legislative representation.
- Outside Training & Travel was increased \$121,500 over projected FY 2016 for Management leadership training provided by the University of Nevada Reno and Board Governance training.
- 7. An increase of \$400,000 is reflected in FY 2017 related to TIRHR expenditures. TIRHR expenses in the current and previous years have been transferred to a receivable on the District's balance sheet, creating a positive variance in Other Expenses. With the expected exhaustion of credit line funds by the close of FY 2016 this positive variance is no longer reflected in the FY 2017 budget.
- 8. Lab Transfer Costs between facilities has been reduced \$38,000.

### Tahoe Forest Hospital District Statement of Revenue and Expense

**District and County Taxes** Revenues from projected FY 2016 taxes is \$5.9 million. We are anticipating a 4.0% increase in the FY 2017 budget to \$6.1 million based on our research of forecasted market conditions. A component of property tax revenues is included in the Other Operating Revenue section to offset Community Health and Wellness Neighborhood expenses. We are also budgeting property tax revenues in FY 2017 with no reserves to cover the entire GO Bond Debt Service payment for the 1st, 2nd, and 3rd series.

**Interest Income** FY 2017 is expected to surpass FY 2016 projections based on LIBOR rate forecasts. LAIF interest rates in FY 2016 have ranged from 0.32% to 0.55%, this in comparison to LAIF interest rates in FY 2015 that ranged 0.24% to 0.30%. May 2016 reflected a rate of 0.55%. We are also predicting minimal interest income related to the GO Bonds as the final phase of projects winds down in September 2016, therefore, no budget has been set for FY 2017 Interest Income – GO Bond.

**Donations** from the TFHS Foundation are expected to approximate a net \$467,000, generated from the following events/campaigns: \$218,000 from Best of Tahoe Chefs and the Gene Upshaw Memorial Golf Tournament, \$30,000 to support the Hospice program, \$100,000 to support the Wellness Neighborhood and Community Health, and \$119,000 from various campaigns and donation drives. Donations from the IVCH Foundation are expected to reach \$559,000 in support of the Second Floor Renovations, Emergency Department Special Room, and Second Floor Multi-Specialty Clinic Renovations.

**Gain/(Loss) on Joint Venture** we are budgeting a decrease in FY 2017 against what we are projecting for FY 2016 and observed in FY 2015.

**Depreciation** has been budgeted higher than projected FY 2016 due to anticipated capital additions, building and land purchases, and the final Measure C and Non-Measure C projects starting their depreciable life.

**Interest Expense** has been decreased by 16.3% compared to projected FY 2016 as a result of debt being paid down. In addition, we are budgeting interest expense related to the GO Bond based upon its debt service schedule for the Refunded 1<sup>st</sup>, Refunded 2<sup>nd</sup>, and 3<sup>rd</sup> series. GO Bond interest is funded through property tax revenues as noted above.

### TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF REVENUE AND EXPENSE FOR THE YEARS ENDED JUNE 30, 2011, 2012, 2013, 2014, 2015, BUDGET 2016, PROJECTED 2016, and BUDGET 2017

	AUDITED FYE 6/30/1		AUDITED FYE 6/30/12		UDITED E 6/30/13		AUDITED YE 6/30/14		AUDITED YE 6/30/15	F	BUDGET FYE 6/30/16	PROJECTED FYE 6/30/16		BUDGET FYE 6/30/17	-	VARIANCE S	VARIANCE
OPERATING REVENUE																	
otal Gross Revenue	\$ 151,182	547	\$ 158,223,647	\$	177,905,726	\$	188,378,523	\$	206,838,355	\$	207,251,848	\$ 218,001,013	\$	235,659,989	\$	17,658,976	8.1%
Gross Revenues - Inpatient																	
Daily Hospital Service	15,580	655	17,992,179		19,232,255		19,155,747		20,501,947		21,648,043	20,425,703		21,615,887		1,190,184	5.8%
Ancillary Service - Inpatient	42,753	101	42,675,528		43,399,664		43,242,323		48,541,196		46,968,073	42,412,852		46,150,915		3,738,063	8.8%
Total Gross Revenue - Inpatient	58,333	756	60,667,707		62,631,919		62,398,070		69,043,143		68,616,116	62,838,555		67,766,802		4,928,247	7.8%
Gross Revenue - Outpatient	92,848	791	97,555,940	-	115,273,807		125,980,453		137,795,212		138.635.732	155,162,459		167,893,187		12.730.728	8.2%
Total Gross Revenue - Outpatient	92,848	791	97,555,940		115,273,807	-	125,980,453		137,795,212		138,635,732	155,162,459		167,893,187		12,730,728	8.2%
Deductions from Revenue:																	
Contractual Allowances	48,702	232	50,646,661		62.615.706		72,706,243		79,499,338		85,031,893	87,737,694		00 407 000		0.740.070	40.00
Charity Care	4,637		4,139,984		5,663,679		6,074,298		6,372,980		6,770,107			96,487,666		8,749,972	10.0%
Bad Debt	5,606		6,727,911		8,110,057							7,572,575		8,252,435		679,860	9.0%
Prior Period Settlements	(2,143						2,995,454		3,321,783		4,981,245	(127,888)		3,525,732		3,653,620	-2856.9%
Total Deductions from Revenue			(3,129,373)	_	26,966	-	(1,061,758)	-	(1,310,360)			(3,945,541)	_	-	_	3,945,541	-100.0%
Total Deductions from Revenue	56,802	,003	58,385,183	-	76,416,408	_	80,714,237	-	87,883,741	_	96,783,245	91,236,840	_	108,265,833	_	17,028,993	18,7%
Other Operating Revenue	6,815	488	6,927,845		6,560,475		7,197,177		7,608,921		6,620,358	8,040,705		8,786,589		745.884	9.3%
Wellness Neighborhood-RPT, Grants, Donations		-	-	-	94,038		636,620		838,496		800,000	800,000		778,606		(21,394)	-2.7%
TOTAL OPERATING REVENUE	101,195	432	106,766,309		108,143,831		115,498,083		127.402.031		117,888,961	135,604,877		136,959,351		1,354,474	1.0%
OCCUPATING EVOCAGES											,,	100,001,011		100,000,001		1,004,414	1.070
OPERATING EXPENSES																	
Salaries, Wages & Benefits	45,655		48,916,454		52,048,877		53,009,256		54,722,752		57,541,175	59,137,208		60,344,152		1,206,944	2.0%
Benefits Workers Compensation	760		595,199		563,874		218,832		10,365		726,490	621,013		684,134		63,121	10.2%
Benefits Medical Insurance	7,135	,664	7,497,383		6,425,652		8,026,166		9,070,486		9,001,185	7,787,071		8.330,603		543,532	7.0%
Professional Fees	12,688	270	15,142,691		18,147,762		19,209,522		21,056,005		16,727,166	18,694,226		21,417,662		2,723,436	14.6%
Supplies	13,899	820	12,921,463		15.212.680		14,968,262		17,160,233		15,255,640	18,040,498		20,040,926		2,000,428	11.1%
Purchased Services	7.107	036	7,366,626		7,683,361		10,235,914		11,213,964		10,242,480	10,895,834		10,662,156		(233,678)	-2.1%
Other	5,711	330	5,512,408		6,460,012		6,121,247		6,977,786		6,340,690	6,036,966		7,130,967		1,094,001	18.1%
TOTAL OPERATING EXPENSE	92,958		97,952,224	-	106,542,218		111,789,199		120,211,591		115,834,826	121,212,814		128,610,600	-	7,397,786	6.1%
NET OPERATING REV(EXP) EBIDA	\$ 8,237	.018	\$ 8,814,085	\$	1,601,613	\$	3,708,884		7,190,440		2,054,135	\$ 14,392,063	e	8,348,751		(6,043,312)	-42.0%
			, -,-,,	-	1,001,010	-	0,100,004	-	1,100,440	-	2,004,100	4 14,002,000	-4	0,040,101	- 2	(0,040,012)	-42.070
NON-OPERATING REVENUE																	
District and County Taxes	4,906		4,824,796		5,622,796		4,265,626		4,642,110		4,626,479	5,094,559		5,299,394		204,835	4.0%
District and County Taxes - GO Bond	2,917		3,222,798		4,986,760		4,744,356		4,829,411		4,712,296	4,712,296		4,703,200		(9,096)	-0.2%
nterest Income	249	542	225,284		247,239		229,540		281,155		208,802	351,073		436,067		84,994	24.2%
nterest Income - GO Bond	30	305	74,787		82,839		51,034		35,887		12,549	17,675				(17.675)	-100.0%
Donations	725	506	822,752		945,347		1,327,603		648,045		416.053	497,706		1,026,000		528,294	106.1%
Gain/(Loss) on Joint Venture	30	747	59,376		(30,517)		(191,666)		(136,300)		(150,000)	(162,000)		(125,000)		37,000	-22.8%
oss on Impairment of Asset					(1,066,498)		(101,000)		(100,000)		(100,000)	(102,000)		(120,000)		37,000	0.0%
Gain/(Loss) on Sale of Equip/Property	(145	663)	24,125		(11,867)		1,000					7,500				(7,500)	-100.0%
mpairment Loss	1110	,000/	24,120		(4.612.580)		1,000					7,500		9		(7,500)	
Depreciation	(5,517	017)	(5,168,635)		(7,358,535)		(8,714,689)		(10,099,035)		(10,262,137)	(10.141,134)		(11.595.792)		/4 AEA CEC	0.0%
nterest Expense	(1,922		(1,818,981)		(1,822,655)											(1,454,658)	14.3%
nterest Expense - GO Bond	(2,945						(1,751,126)		(1,673,405)		(1,381,568)	(1,416,618)		(1,185,369)		231,249	-16.3%
TOTAL NON-OPERATING REVENUE	(1,670		(2,664,840)	-	(2,611,591)	_	(3,639,081)	-	(3,585,511)	_	(3,197,146)	(3,284,524)	_	(2,827,227)		457,297	-13.9%
TOTAL HOPOF LIVINING NEVEROL	(1,070	,500]	(380,338)	-	(5,629,262)	_	(3,677,403)	-	(5,057,643)	-	(5,014,672)	(4,323,467)	_	(4,268,727)	-	54,740	-1.3%
EXCESS REVENUE(EXPENSE)	\$ 6,566	710	\$ 8,415,547	\$	(4,027,649)	\$	31,481	\$	2,132,797	S	(2,960,537)	\$ 10,068,596		4,080,024	\$	(5,988,572)	-59.5%

## TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF REVENUE AND EXPENSE FOR THE YEARS ENDED JUNE 30, 2011, 2012, 2013, 2014, 2015, BUDGET 2016, PROJECTED 2016, and BUDGET 2017

	AUDITED FYE 6/30/11	AUDITED FYE 6/30/12	AUDITED FYE 6/30/13	AUDITED FYE 6/30/14	AUDITED FYE 6/30/15	BUDGET FYE 6/30/16	PROJECTED FYE 6/30/16	BUDGET FYE 6/30/17	VARIANCE %
RETURN ON GROSS REVENUE EBIDA	5.4%	5.6%	0.9%	2.0%	3.5%	1.0%	6.6%	3.5%	-3.1%
RETURN ON EQUITY	7.6%	9.0%	-4.0%	0.0%	2.2%	-3.1%	10.1%	3.7%	-6.4%
RETURN ON EQUITY (excluding donations)	6.7%	8.1%	-4.9%	-1.3%	1.5%	-3.5%	9.6%	2.8%	-6.8%
INPATIENT REV AS A % OF GROSS REV	38.6%	38.3%	35.2%	33.1%	33.4%	33.1%	28.8%	28.8%	
OUTPATIENT REV AS A % OF GROSS REV	61.4%	61.7%	64.8%	66.9%	66.6%	66.9%	71.2%	71.2%	
CONTRACTUAL ADJ AS A % OF GROSS REV	32.2%	32.0%	35.2%	38.6%	38.4%	41.0%	40.2%	40.9%	
CHARITY CARE AS A % OF GROSS REV	3.1%	2.6%	3.2%	3.2%	3.1%	3.3%	3.5%	3.5%	
BAD DEBT AS A % OF GROSS REV	3.7%	4.3%	4.6%	1.6%	1.6%	2.4%	-0.1%	1.5%	
SALARIES, WAGES & BEN AS A % OF NET REV	45.1%	45.8%	48.1%	45.9%	43.0%	48.8%	43.6%	44.1%	
WORKERS COMP AS A % OF NET REV	0.8%	0.6%	0.5%	0.2%	0.0%	0.6%	0.5%	0.5%	
MEDICAL INSURANCE AS A % OF NET REV	7.1%	7.0%	5.9%	6.9%	7.1%	7.6%	5.7%	6.1%	
PROFESSIONAL FEES AS A % OF NET REV	12.5%	14.2%	16.8%	16.6%	16.5%	14.2%	13.8%	15.6%	
SUPPLIES AS A % OF NET REV	13.7%	12.1%	14.1%	13.0%	13.5%	12.9%	13.3%	14.6%	
PURCHASED SVCS AS A % OF NET REV	7.0%	6.9%	7.1%	8.9%	8.8%	8.7%	8.0%	7.8%	
OTHER AS A % OF NET REV	5.6%	5.2%	6.0%	5.3%	5.5%	5.4%	4.5%	5.2%	

### INCLINE VILLAGE COMMUNITY HOSPITAL STATEMENT OF REVENUE AND EXPENSE FOR THE YEARS ENDED JUNE 30, 2011, 2012, 2013, 2014, 2015, BUDGET 2016, PROJECTED 2016 and BUDGET 2017

		AUDITED YE 6/30/11		AUDITED YE 6/30/12	F	AUDITED FYE 6/30/13	F	AUDITED YE 6/30/14		AUDITED YE 6/30/15		BUDGET YE 6/30/16		ROJECTED YE 6/30/16		BUDGET YE 6/30/17	V	ARIANCE \$	VARIANCI
OPERATING REVENUE																			
Total Gross Revenue	\$	13,094,805	\$	13,401,794	\$	14,407,551	\$	13,812,942	\$	14,797,824	\$	15,018,476	\$	17,059,836	\$	18,088,828	\$	1,028,992	6.0%
Gross Revenues - Inpatient																			
Daily Hospital Service		45,467		22,724		60,033		74,931		33,538		35.133		45,711		29,141		(16,570)	-36.2%
Ancillary Service - Inpatient		88,914		33,735		71,103		94,479		55,135		54,128		60.045		39,429		(20,616)	-34.3%
Total Gross Revenue - Inpatient		134,381		56,459		131,136		169,410		88,673		89,261	-	105,756		68,570		(37,186)	-35.2%
Bross Revenue - Outpatient		12,960,424		13,345,335		14,276,415		13,643,532		14,709,151		14.929.215		16,954,080		18,020,258		1,066,178	6.3%
Total Gross Revenue - Outpatient		12,960,424		13,345,335		14,276,415		13,643,532		14,709,151		14,929,215		16,954,080		18,020,258		1,066,178	6.3%
Deductions from Revenue:																			
Contractual Allowances		3,219,429		3,445,253		3,631,414		3,936,244		4,106,515		4,119,019		5,588,309		5,876,313		200 004	E 00/
Charity Care		263,125		283,527		453,545		549,470		479,403		522,523		644,861		680,959		288,004	5.2%
Bad Debt		798,387		988,333		1,107,591		797,146		1,088,696		1,045,045		617,566				36,098	5.6%
Prior Period Settlements		(259,880)		(145,559)		21,671		14,581		(100,552)		1,045,045				653,793		36,227	. 5.9%
Total Deductions from Revenue	-	4,021,061	-	4,571,554	-	5,214,221	-	5,297,441	-	5,574,062	-	5,686,587		(199,758)	_	7.044.005	-	199,758	-100.0%
Total Deductions from Nevertice	-	4,021,001	-	4,071,004	_	3,214,221	_	5,297,441	-	5,574,002	-	0,080,087		6,650,978	_	7,211,065		560,087	8.4%
Other Operating Revenue	-	724,697	_	710,793	_	653,939		645,735		858,988	_	762,270		966,974		908,106	_	(58,868)	-6.1%
TOTAL OPERATING REVENUE		9,798,441	_	9,541,033		9,847,269	_	9,161,236		10,082,750		10,094,159	_	11,375,832		11,785,869		410,037	3.6%
OPERATING EXPENSES																			
Salaries, Wages & Benefits		3,660,232		3,799,874		3,687,061		3,931,914		3,916,263		4,165,118		4,148,278		4,481,140		332,862	8.0%
Benefits Workers Compensation		29,503		39,527		23,695		(6,850)		(7,587)		29,883		28,661		17,001		(11,660)	-40.7%
Benefits Medical Insurance		452,080		469,302		410,900		489,372		611,273		575,027		517,873		535,421		17,548	3.4%
Professional Fees		2,053,604		2,151,377		2,475,448		2,452,575		2,502,507		2,786,497		2,760,976		2,851,393		90,417	3.4%
Supplies		732,541		628,550		608,836		598,519		611,481		621,130		871,758		990,402			
Purchased Services		447,945		434,244		395,137		450,655										118,644	13.6%
Other		653,534		576,780		596,279		570,061		499,880		496,515		492,462		527,609		35,147	7.1%
TOTAL OPERATING EXPENSE	-	8,029,439	-	8,099,654	-	8,197,356	-	8,486,246	-	597,960 8,731,777	_	9,298,678	_	9,504,205	_	650,344 10,053,310	-	(33,855)	-4.9% 5.8%
					-		-		-	0,101,111	-	0,200,010	_	3,004,203	_	10,033,310	_	040,100	3.076
NET OPERATING REV(EXP) EBIDA	\$	1,769,002	\$	1,441,379	\$	1,649,913	\$	674,990	\$	1,350,973	\$	795,481	\$	1,871,627	\$	1,732,559	\$	(139,068)	-7.4%
ION-OPERATING REVENUE																			
Oonations		184,224		185,975		407,615		691,114		22,091		51,999		35,656		559,000		523,344	1467.8%
Sain/(Loss) on Sale of Equip/Property				22,000		,				22,001		01,000		00,000		000,000		020,014	0.0%
Depreciation		(414,737)		(452,165)		(584,079)		(613,299)		(652,335)		(700,312)		(650,381)		(771,319)		(120,938)	18.6%
TOTAL NON-OPERATING REVENUE		(230,513)	-	(244,190)		(176,464)		77,815		(630,244)		(648,313)		(614,725)		(212,319)	_	402,406	-65.5%
XCESS REVENUE(EXPENSE)		4 520 400		4 407 400		4 472 440		750.005		700 700			4		_				
ACESS REVENUE (EXPENSE)	2	1,538,489	2	1,197,189	2	1,473,449	2	752,805	2	720,729	\$	147,168	\$	1,256,902	\$	1,520,240	\$	263,338	21.0%

## INCLINE VILLAGE COMMUNITY HOSPITAL STATEMENT OF REVENUE AND EXPENSE FOR THE YEARS ENDED JUNE 30, 2011, 2012, 2013, 2014, 2015, BUDGET 2016, PROJECTED 2016 and BUDGET 2017

	AUDITED FYE 6/30/11	AUDITED FYE 6/30/12	AUDITED FYE 6/30/13	AUDITED FYE 6/30/14	AUDITED FYE 6/30/15	BUDGET FYE 6/30/16	PROJECTED FYE 6/30/16	BUDGET FYE 6/30/17	VARIANCE %
RETURN ON GROSS REVENUE EBIDA	13.5%	10.8%	11.5%	4.9%	9.1%	5.3%	11.0%	9.6%	-1.4%
RETURN ON EQUITY	35.1%	20.2%	20.7%	8.8%	7.7%	1.5%	12.5%	13.1%	0.6%
RETURN ON EQUITY (excluding donations)	30.9%	17.1%	15.0%	0.7%	7.5%	0.9%	12.1%	8.3%	-3.9%
INPATIENT REV AS A % OF GROSS REV	1.0%	0.4%	0.9%	1.2%	0.6%	0.6%	0.6%	0.4%	
OUTPATIENT REV AS A % OF GROSS REV	99.0%	99.6%	99.1%	98.8%	99.4%	99.4%	99.4%	99.6%	
CONTRACTUAL ADJ AS A % OF GROSS REV	24.6%	25.7%	25.2%	28.5%	27.8%	27.4%	32.8%	32.5%	
CHARITY CARE AS A % OF GROSS REV	2.0%	2.1%	3.1%	4.0%	3.2%	3.5%	3.8%	3.8%	
BAD DEBT AS A % OF GROSS REV	6.1%	7.4%	7.7%	5.8%	7.4%	7.0%	3.6%	3.6%	
SALARIES, WAGES & BEN AS A % OF NET REV	37.4%	39.8%	37.4%	42.9%	38.8%	41.3%	36.5%	38.0%	
WORKERS COMP AS A % OF NET REV	0.3%	0.4%	0.2%	-0.1%	-0.1%	0.3%	0.3%	0.1%	
MEDICAL INSURANCE AS A % OF NET REV	4.6%	4.9%	4.2%	5.3%	6.1%	5.7%	4.6%	4.5%	
PROFESSIONAL FEES AS A % OF NET REV	21.0%	22.5%	25.1%	26.8%	24.8%	27.6%	24.3%	24.2%	
SUPPLIES AS A % OF NET REV	7.5%	6.6%	6.2%	6.5%	6.1%	6.2%	7.7%	8.4%	
PURCHASED SVCS AS A % OF NET REV	4.6%	4.6%	4.0%	4.9%	5.0%	4.9%	4.3%	4.5%	
OTHER AS A % OF NET REV	6.7%	6.0%	6.1%	6.2%	5.9%	6.2%	6.0%	5.5%	

#### TAHOE FOREST P ITAL DISTRICT SEPARATE BUSINESS UNITS BUDGET FY 2017

	******	HOME HEALTH	<u> </u>	HOSPICE		HILDRENS CENTER	oc	CUPATIONAL HEALTH		HEALTH CLINIC	RETAIL PHARMACY		TOTAL SEPARATE SINESS UNITS
Gross Operating Revenue	\$_	2,230,519	_\$_	1,934,500	\$	860,000	_\$_	574,788	_\$_	641,012	\$ 2,906	6,434	\$ 9,147,253
Deduction From Rev		1,343,442		1,018,708		_		134,903		401,850	1,114	1,730	 4,013,632
Other Operating Revenue		-						_		400		_	 400
Total Operating Revenue	\$	887,077	_\$_	915,792	_\$	860,000	\$	439,885	\$	239,562	\$ 1,791	,704	\$ 5,134,021
Operating Expense: Salaries & Benefits Professional Fees	\$	965,383 500	\$	617,340 24,600	\$	767,719	\$	253,195	\$	589,595	\$ 582	.,495	\$ 3,775,727
Supplies Purchased Services Other Expenses		22,411 61,620 25,266		43,672 51,447 46,734		23,314 25,450 40,763		124,249 68,104 125,144 46,268		7,200 31,838 15,263 24,045	1,646 75	,425	158,049 1,835,556 354,349
<b>Total Operating Expenses</b>	\$	1,075,180	\$	783,793	\$	857,246	\$	616,960	\$	667,941	\$ 2,397	,101 ,738	\$ 275,177 6,398,858
Net Operating Rev (Exp)	\$	(188,103)	\$	131,999	\$	2,754	\$	(177,075)	\$	(428,379)	\$ (606	,034)	\$ (1,264,837)
Non - Operating Rev I (Exp)  Donations Thrift Store Net Income Employee Benefit - EE Discounts Depreciation Total Non-Operating Rev/(Exp)	•	(17,343) (17,343)		30,000 429,171 - (4,496) 454,675		5,000 - (236,000) (32,779) (263,779)	*	- - - -		(247)		-	35,000 429,171 (236,000) (54,865)
Net Income/(Loss)	\$	(205,446)	\$	586,674	\$	(261,025)	\$	(177,075)	\$	(247) (428,626)	\$ (606	,034)	\$ 173,306 (1,091,532)
Units Gross Revenue/Unit Total Operating Expense/Unit	\$ \$	3,640 612.78 295.38	\$	3,970 487.28 197.43	\$ \$	19,500 44.10 43.96	\$ \$	2,800 205.28 220.34	\$	3,550 180.57 188.15	\$ 27, \$ 10	,600 5.31 6.87	(1,001,002)
											Employee Drug Plan		
											Plan Costs (828, Captured through Retail Rx 628, Net Plan Costs (199,	,517	
* The Children's Center provides a 4 This is considered a benefit for our	o% d	liscount to en oloyees.	ploy	ees of the l	łealt	h System.					Net Operating Income (606, Net Employee Drug Plan Cos Net Financial Position (805,	684)	

# TAHOE FOREST HOSPITAL DISTRICT TAHOE CENTER FOR HEALTH OSPORTS PERFORMANCE BUDGE: 2017

		THERAPY SERVICES	SPORTS FORMANCE LAB	FITNESS CENTER	TITNESS &	Н	JPATIONAL IEALTH ESTING	CENTER ERATIONS	_TO	TAL TCHSP
Gross Operating Revenue	\$	4,877,008	\$ 32,276	\$ 175,501	\$ 17,100	_\$	115,000	\$ -	\$	5,216,885
Deduction From Rev		1,609,413	 -	 	 _		-	-		1,609,413
Other Operating Revenue		1,400	 	 *	 _			 		1,400
Total Operating Revenue	\$	3,268,995	\$ 32,276	\$ 175,501	\$ 17,100	\$	115,000	\$ 	\$	3,608,872
Operating Expense:										
Salaries & Benefits	\$	13,868	\$ -	\$ -	\$ 173,761	\$	107,889	\$ -	\$	295,518
Professional Fees Supplies		1,849,700 42,181	201	- 3,157	4,977		250	60,000 1,240		1,909,700
Purchased Services		49,120	25,820	52,760	14,505		20,800	24,960		52,006 187,965
Other Expenses		3,250		-	8,742		10,945	368,158		391,095
<b>Total Operating Expenses</b>	\$	1,958,119	\$ 26,021	\$ 55,917	\$ 201,985	\$	139,884	\$ 454,358	\$	2,836,284
Net Operating Rev (Exp)	\$	1,310,876	\$ 6,255	\$ 119,584	\$ (184,885)	\$	(24,884)	\$ (454,358)	\$	772,588
Non - Operating Rev / (Exp)										
Donations Depreciation		(4,905)	-	(261)	_		-	- (152,761)		- (157,927)
Total Non-Operating Rev/(Exp)		(4,905)	 	 (261)	 	•		 (152,761)		
Total Non-Operating New(Exp)		(4,303)	-	(201)	-		-	(152,761)		(157,927)
Net Income/(Loss)	\$	1,305,972	\$ 6,255	 119,323	\$ (184,885)	\$	(24,884)	\$ (607,119)	\$	614,662
Overhead Allocation Based on Sq F	t \$	(219,973)	\$ (60,597)	\$ (116,629)	\$ (168,503)	\$	-	\$ 565,701	\$	-
Adjusted Net Income/(Loss)	\$	1,085,999	\$ (54,342)	\$ 2,694	\$ (353,388)	\$	(24,884)	\$ (41,418)	\$	614,662
Units		60,500	400	2,600	1,500		1,300			66,300
Gross Revenue/Unit	\$	80.61	\$ 80.69	\$ 67.50	\$ 11.40	\$	88.46		\$	78.69
Total Operating Expense/Unit	\$	32.37	\$ 65.05	\$ 21.51	\$ 134.66	\$	107.60		\$	42.78
Total Op Exp & O.H. Alloc/Unit	\$	36.00	\$ 216.54	\$ 66.36	\$ 246.99	\$	107.60		\$	45.16

<sup>\*\*</sup> Fitness and Wellness is comprised of Nutrition Consultations, Weight Loss Clinics & Consultations, and Prenatal/Breastfeeding classes

#### TAHOE FOREST HOSPITAL DISTRICT CANCER PROGRAM BUDGET FY 2017

	MEDICAL ONCOLOGY		MSC MEDICAL ONCOLOGY		RADIATION ONCOLOGY			MSC ADIATION NCOLOGY	01	ICOLOGY LAB	c	NCOLOGY DRUGS		PET CT	1	TOTAL CANCER PROGRAM
Gross Operating Revenue	\$	2,643,809	\$	1,022,695	_\$_	5,477,717	\$	1,023,543	\$	276,476	_\$_	23,835,006	\$	1,492,980	\$	35,772,226
Deduction From Rev		1,193,123		376,670		2,176,965		431,564		122,100		10,562,373		742,183		15,604,978
Other Operating Revenue				_	_											_
Total Operating Revenue	\$	1,450,686	\$	646,025	_\$	3,300,752	\$	591,979	_\$_	154,376	\$	13,272,633	\$	750,797	\$	20,167,248
Operating Expense: Salaries & Benefits Professional Fees Supplies Purchased Services Other Expenses	\$	2,236,956 211,200 128,608 244,545 296,529	\$	1,350,459 23,733 25,975	\$	858,314 30,400 14,424 365,760 10,899	\$	- 740,411 - - -	\$	146,692 - 728 - 1,800	\$	- - 6,012,088 - -	\$	68,698 2,841 51,744 187,174 1,002	\$	3,310,660 2,335,311 6,231,325 823,454 310,230
Total Operating Expenses	\$	3,117,838	\$	1,400,167	\$	1,279, <b>7</b> 97	\$	740,411	\$	149,220	\$	6,012,088	\$	311,459	\$	13,010,980
Net Operating Rev (Exp)	\$	(1,667,152)	_\$_	(754,142)	\$	2,020,955	\$	(148,432)	_\$_	5,156	\$	7,260,545	\$	439,338	\$	7,156,268
Non - Operating Rev / (Exp) Donations Depreciation Total Non-Operating Rev/(Exp)		(142,181) (142,181)	***************************************	- -		(611,436) (611,436)		- - -		-		-	Martin Company of Martin	(436,358) (436,358)	•	218,000 (1,889,788) <b>N1</b> (1,671,788)
Net Income/(Loss)	\$	(1,809,333)	\$	(754,142)	\$	1,409,519	\$	(148,432)	\$	5,156	\$	7,260,545	\$	2,980	\$	5,484,480
Units Gross Revenue/Unit Total Operating Expense/Unit	<b>\$</b>	8,350 316.62 373.39	\$ \$	4,700 217.59 297.91	\$ \$	4,000 1,369.43 319.95	\$ \$	1,006 1,017.44 736.00	\$	3,375 81.92 44.21	\$ \$	70,975 335.82 84.71	\$	301 4,960.07 1,034.75	\$ \$	92,707 385.86 140.35

N1: Total Cancer Program Depreciation includes building depreciation

# TAHOE FOREST HOSPITAL DISTRICT MULTI-SPEC. / CLINICS BUDGET - / 2017

		M.	О.В.			M.O.B.		M.O.B.		M.O.B.			M.O.B.	м	Γ. MEDICAL		T.F.W.C.		TCHSP
		MSC ENT	AU	MSC IDIOLOGY	1	NTERNAL MEDICINE/ .MONOLOGY		MSC UROLOGY		MSC GASTROENTEROI & GENERAL SURG		PI	MSC EDIATRICS	OR'	MSC THOPEDICS		MSC OB/GYN		MSC SPORTS MEDICINE
Gross Operating Revenue	\$	886,650	\$	510,843	\$	1,544,522	L	\$ 611,996		\$ 2,82	2,574	\$	5,048,084	\$	2,775,000	\$	2,526,796	\$	548,116
Deduction From Rev		306,349		160,411	ļ	571,771	L	159,046		99	4,096	_	2,412,029	L	1,857,030		955,634		199,395
Other Operating Revenue	<u> </u>	-	-	-	-		-					<u> </u>		_		_	-	_	
Total Operating Revenue	\$	580,301	\$	350,432	\$	972,751	ŀ	\$ 452,950		\$ 1,82	8,478	\$	2,636,055	\$	917,970	\$	1,571,162	\$	348,721
Operating Expense: Salaries & Benefits	\$	233,899	\$	-	\$	439,487		\$ 234,942		\$ 35	0,262	\$	777,717	\$	497,400	\$	495,612	\$	135,757
Professional Fees Supplies		551,200 27,887		38,739 115,429		348,869 169,358		415,982 10,400			8,740 7,436		996,902 422,051		1,892,929 378,800		795,600 75,825		220,670 21,544
Purchased Services Other Expenses		26,759 65,936		- 49	-	36,127 100,049		13,703 36,666		3:	2,648		82,336	l	119,100		62,928		13,644
Total Operating Expenses	\$	905,681	\$	154,217	\$	1,093,890	ŀ	\$ 711,693	П		2,323 1,409	\$	101,436 2,380,442	\$	100,375 2,988,604	\$	84,591 1,514,556	\$	7,557 399,172
Net Operating Rev (Exp)	\$	(325,380)	\$	196,215	\$	(121,139)	L	\$ (258,743)		\$ 23	7,069	\$	255,613	\$	(2,070,634)	\$	56,606	\$	(50,451)
Non - Operating Rev / (Exp) Donations Depreciation Total Non-Operating Rev/(Exp)		-		-		-		-					-		-		-		- -
Net Income/(Loss)	\$	(325,380)	\$	196,215	\$	(121,139)		\$ (258,743)		\$ 23	7,069	\$	255,613	\$	(2,070,634)	\$	56,606	\$	(50,451)
Units	F	2,141		671	-	5,338	F	1,530			3,743	-	11,086		7,400	$\vdash$	7,623	<b> </b>	1,833
Gross Revenue/Unit Total Operating Expense/Unit	\$ \$	414.13 423.02	1 .	761.32 229.83	\$ \$	289.34 204.93		\$ 400.00 \$ 465.16		\$ 7	54.09 25.17	\$ \$	455.36 214.73	\$ \$	375.00 403.87	\$	331.47 198.68	\$ \$	299.03 217.77
Sporming Experieuron	<u> </u>	720.72	Ψ.	220.00	LΨ	204.33	L	ψ <del>1</del> 00,10	ı	Ψ 4,	20.11	L.	214.13	1.3	403.67	1.5	190,08	₽	217.77

# TAHOE FOREST HOSPITAL DISTRICT MULTI-SPEC Y CLINICS BUDGE1 - Y 2017

	1	MSC DIOLOGY & UROLOGY	IN	EWAY MEDIO  MSC  NTERNAL  IEDICINE	CLIN	ENTER NIC SHARED	S	CLINIC		MSC MEDICAL ONCOLOGY	     F	MSC RADIATION		CANCER CENTER SUMMARY		IVCH  MSC  INTERNAL  MEDICINE/ PEDIATRICS		ALL CLINICS SUBTOTAL
Gross Operating Revenue	\$	4,014,518	\$	679,186	\$	_	\$	4,693,704	۱,	1,022,695	_	1,023,543	s	2,046,238	\$	708,092	s	24,722,615
Deduction From Rev		1,700,499		248,916							Ť		<u> </u>		Ť		Ť	
Doddon Tom Nov	<b></b>	1,700,435		240,910		-		1,949,415	$  \cdot  $	376,670		431,564		808,234		249,657	-	10,623,069
Other Operating Revenue		-	<u> </u>	-		-		-	L					-	L	-		<u>-</u>
Total Operating Revenue	\$	2,314,019	\$	430,270	\$		\$	2,744,289	ا	646,025	\$	591,979	\$	1,238,004	\$	458,435	\$	14,099,546
Operating Expense: Salaries & Benefits Professional Fees Supplies Purchased Services Other Expenses Total Operating Expenses	\$	803,987 - - - 803,987	\$	170,094 - - - 170,094	\$	1,035,590 - 609,150 88,610 160,211 1,893,561	\$	1,035,590 974,081 609,150 88,610 160,211 2,867,642	*	1,350,459 23,733 25,975	\$	740,411 - - - 740,411	\$	2,090,870 23,733 25,975 - 2,140,578	\$	125,373 118,609 77,894 5,956 13,677 341,509	\$	4,326,039 9,573,191 1,959,507 507,786 722,870 17,089,393
Net Operating Rev (Exp)	\$	1,510,032	\$	260,176	\$	(1,893,561)	\$	(123,353)	١,	(754,142)	\$	(148,432)	s	(902,574)	s	116,926	s	(2,989,847)
Non - Operating Rev / (Exp)  Donations  Depreciation  Total Non-Operating Rev/(Exp)		-		-		-	-	-				-		-				
Net Income/(Loss)	\$	1,510,032	\$	260,176	\$	(1,893,561)	\$	(123,353)	1	(754,142)	\$	(148,432)	\$	(902,574)	\$	116,926	\$	(2,989,847)
Units		9,945		2,062		12,007		12,007	F	4,700		1,006		5,706	-	1,192	<u> </u>	60,270
Gross Revenue/Unit	\$	403.67	\$	329.38			\$	390.91	1	217.59		1,017.44		358.61	\$	594.04	\$	410.20
Total Operating Expense/Unit	\$	80.84	\$	82.49	\$	157.70	\$	238.83	1	297.91	\$	736.00	\$	375.15	\$	286.50	\$	283.55

# TAHOE FOREST HOSPITAL DISTRICT MULTI-SPEC Y CLINICS BUDGE1 1: 1 2017

	-		 	 			
		MSC ADMIN	MSC BUSINESS OFFICE	MSC OVERHEAD SUBTOTAL		T,	OTAL MSC
Gross Operating Revenue	\$	-	\$ -	\$ -		\$	24,722,615
Deduction From Rev	_	-					10,623,069
Other Operating Revenue		-		-			_
Total Operating Revenue	\$	-	\$ -	\$		\$	14,099,546
Operating Expense:							
Salaries & Benefits	\$	772,702	\$ 563,579	\$ 1,336,281	l	\$	5,662,320
Professional Fees	l	54,000		54,000			9,627,191
Supplies	l	2,961	3,131	6,092	ı		1,965,599
Purchased Services	l	251,288	1,174	252,462	ı		760,248
Other Expenses	l	83,159	24,225	107,384	ı		830,254
Total Operating Expenses	\$	1,164,110	\$	\$ 1,756,219		\$	18,845,612
Net Operating Rev (Exp)	\$	(1,164,110)	\$ (592,109)	\$ (1,756,219)		\$	(4,746,066)
Non - Operating Rev / (Exp)			i				
Donations	l	-	-	-			-
Depreciation		-	-	-	l		-
Total Non-Operating Rev/(Exp)		•	•	•			-
Net Income/(Loss)	\$	(1,164,110)	\$ (592,109)	\$ (1,756,219)		\$	(4,746,066)
Units	Г	60,270	 60,270	60,270	lf		60,270
Gross Revenue/Unit	1			•	П	\$	410.20
Total Operating Expense/Unit	\$	19.31	\$ 9.82	\$ 29.14	L	\$	312.69

# TAHOE FOREST HOSPITAL DISTRICT WELLNESS NEIGHBORHOOD/COMMUNITY HEALTH PROGRAM BUDGET FY 2017

		ELLNESS HBORHOOD	COMMUNITY HEALTH	TOTAL COMMUNITY HEALTH ROGRAM
Gross Operating Revenue	\$	-	\$ -	\$ •
Deduction From Rev	-	_	 	 -
Other Operating Revenue	-	-	 5,500	 5,500
Total Operating Revenue	\$	_	\$ 5,500	\$ 5,500
Operating Expense:				
Salaries & Benefits	\$	273,647	\$ 91,859	\$ 365,506
Professional Fees		12,000	-	12,000
Supplies		28,250	10,330	38,580
Purchased Services		217,649	68,961	286,610
Other Expenses		42,610	 38,800	81,410
Total Operating Expenses	\$	574,156	\$ 209,950	\$ 784,106
Net Operating Rev (Exp)	\$	(574,156)	\$ (204,450)	\$ (778,606)
Non - Operating Rev / (Exp)				
Property Tax Revenues		574,156	 204,450	 778,606
Total Non-Operating Rev/(Exp)		574,156	204,450	778,606
Net Income/(Loss)	\$	-	\$ -	\$ _
Possible Other Revenue Sources:				
Donations	\$	75,000	\$ 25,000	\$ 100,000
Grants			 14,000	14,000
Total Possible Other Revenue Sources	\$	75,000	\$ 39,000	\$ 114,000

# TAHOE FOREST H ITAL DISTRICT TAHOE INSTITUTE FOR RUMAL HEALTH RESEARCH BUDGET FY 2017

	BUD0 FY20		OJECTED FY2016	 ACTUAL FY2015	ACTUAL FY2014	ACTUAL FY2013		ACTUAL FY2012		ACTUAL FY2011
Operating Expense:										
Salaries & Benefits	\$	_	\$ -	\$ -	\$ _	\$ 16,518	\$	22,142	\$	20,860
Benefits		-	_	-	-	7,550	•	5,586	•	5,372
Benefits Workers Compensation		-	-	_	_	551		350		531
Benefits Health Insurance		_	_	_	-	3,662		4,317		2,752
Professional Fees		-	384,143	406,761	524,544	297,311		161,339		78,688
Supplies		-	6,033	2,108	28,462	5,806		1,059		1,961
Purchased Services		_	32,592	22,828	18,868	2,600		1,500		-
Other Expenses		-	161,548	101,408	160,596	230,932		104,827		4,730
Interest Expense		-	124,362	92,855	61,147	32,059		13,351		2,519
Total Operating Expenses	\$	-	\$ 708,678	\$ 625,960	\$ 793,618	\$ 596,989	\$	314,471	\$	117,413
Grant Reimbursement For TBI Expenses		-	(91,833)	(120,514)	(111,627)	(21,987)		(23,624)		(1,250)
Amount Drawn Against Credit Line	\$		\$ (616,845)	\$ (505,446)	\$ (681,991)	\$ (575,002)	\$	(290,847)	\$	(116,163)
			 	 	 -	 			-	-

#### **Cumulative:**

Letter of Credit	\$ 2,460,000 <b>N1</b>
FY2011 Actual Draw Against Credit Line	(113,644)
FY2012 Actual Draw Against Credit Line	(277,496)
FY2013 Actual Draw Against Credit Line	(542,943)
FY2014 Actual Draw Against Credit Line	(620,843)
FY2015 Projected Draw Against Credit Line	(412,591)
FY2016 Projected Draw Against Credit Line	(492,483)
Balance on Letter of Credit	\$ (0)

N1: Draws against the Letter of Credit are exclusive of Accrued Interest Expense

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### Tahoe Forest Hospital District Volumes

The budget process begins with reviewing annual historical volumes as well as the last five years of 12 month historical spreads, noting the highs and lows of each month. From this review process we were able to project volumes for FY 2017 that are conservative and reflect trends we have observed over the past several fiscal years, as well as the ten months of actual volumes in FY 2016. We apply the spread of the FY 2017 volumes over the 12 months by averaging the historical five years monthly spreads to help smooth the seasonality we experience within the Health System.

Acute admissions are budgeted at 1,630, which will remain consistent with projected FY 2016 and acute inpatient days for FY 2017 are budgeted at 4,287, which represents a .3% increase over projected FY 2016. We are anticipating our average length of stay to remain at 2.63 for FY 2017 along with lower acuity levels in ICU and Med/Surg patients continuing in FY 2017 due to the Medicare CAH Certification rules.

We are anticipating changes in some of our outpatient areas when compared to actual FY 2016. Some of the larger anticipated outpatient volume increases or decreases for FY 2017 are as follows:

Department	Projected FY 2016	Budget FY 2017	Variance	Percent Increase/ (Decrease)
Tahoe City Occupational Therapy	1,465	1,400	(65)	(4.4%)
Tahoe City Physical Therapy	20,588	20,000	(588)	(2.9%)
Hospice Days	3,495	3,970	475	13.6%
Surgical Cases	910	950	40	4.4%
Pain Center Minutes	26,771	25,885	(886)	(3.3%)
EKG	2,013	2,100	87	4.3%
Vascular Imaging	308	325	17	5.5%
Medical Oncology Procedures	8,929	8,350	(579)	(6.5%)
Radiation Oncology Procedures	4,130	4,000	(130)	(3.1%)
Nuclear Medicine	320	300	(20)	(6.3%)
Cat Scans	3,278	3,210	(68)	(2.1%)
Oncology Pharmacy Units	75,908	70,975	(4,933)	(6.5%)
Pulmonary Function	235	225	(10)	(4.3%) 26

Department (cont.)	Projected FY 2016	Budget FY 2017	Variance	Percent Increase/ (Decrease)
GI/Endoscopy Cases	1,467	1,425	(42)	(2.9%)
Occupational Health Visits	2,923	2,800	(123)	(4.2%)
		_,	(,	
Multi-Specialty Clinics	***************************************			
Ear, Nose, Throat	2,230	2,141	(89)	(4.0%)
General Surgery	1,701	1,920	219	12.9%
Internal Medicine/Cardiology/Neurology	4,392	9,945	5,553	126.4%
Medical Oncology	4,187	4,700	513	12.3%
Internal Medicine	1,769	2,028	259	14.6%
Urology	0	1,530	1,530	100.0%
Gastroenterology	1,548	1,823	275	17.8%
Pediatrics	9,398	11,086	1,688	18.0%
Audiology	313	671	358	114.4%
Orthopedics	0	7,400	7,400	100.0%
IVCH Internal Medicine/Pediatrics	1,410	1,192	(218)	(15.5%)
Sports Medicine	3,057	1,833	(1,224)	(40.0%)
Incline Village Community Hospital				
IVCH Health Clinic Visits	1,647	1,600	(47)	(2.9%)
Surgical Cases	107	100	(7)	(6.5%)
EKG	682	625	(57)	(8.4%)
Occupational Therapy	1,177	1,150	(27)	(2.3%)
CHSP				
Occupational Health Testing	1,246	1,300	54	4.3%

#### DEPARTMENTAL VOLUME TRENDS

		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
		Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
TAHO	DE FOREST HOSPITAL										
16010	ICU										
	ICU - Inpatient Days	438	445	278	234	205	200	193	190	(3)	-1.6%
	ICU - Med/Surg Days	303	331	299	350	405	335	402	375	(27)	-6.7%
	ICU - Stepdown Days	429	369	406	329	351	360	341	335	(6)	-1.8%
	ICU - Swing Days	0	0	0	0	0	0	0	0	0	0.0%
	ICU - Short Stays - Ambulatory	0	0	0	0	0	0	0	0	0	0.0%
	ICU - Short Stays - Observation	27	27	19	43	26	20	23	25	2	8.7%
	ICU TFHD Summary	1,197	1,172	1,002	956	987	915	959	925	(34)	-3.5%
16170	Med Surg										
	M/S - Inpatient Days	3,086	2,989	2,990	2,779	2,590	2,780	2,462	2,500	38	1.5%
	M/S - Swing Days	204	211	252	283	231	220	339	330	(9)	-2.7%
	M/S 3170- Short Stay-Ambulatory	85	31	85	190	146	150	147	150	3	2.0%
	M/S 3170- Short Stays-Observation	293	329	433	440	258	315	239	250	11	4.6%
	Med-Surg TFHD Summary	3,668	3,560	3,760	3,692	3,225	3,465	3,187	3,230	43	1.3%
16380	Obstetrics										
1	OB/GYN Patient Days	731	695	872	920	940	910	875	887	12	1.4%
	Med/Surg Days in OB	196	129	9	14	2	5	0	0	0	0.0%
	OB - Swing Days	0	0	0	0	0	0	0	0	0	0.0%
	OB - Short Stays - Ambulatory	0	0	0	0	0	0	0	0	0	0.0%
	OB - Short Stays - Observation	4	1	28	23	23	30	24	25	1	4.2%
	OB Days TFHD Summary	931	825	909	957	965	945	899	912	13	1.4%
16530	Nursery										
	Newborn days	788	773	797	877	881	840	788	800	12	1.5%
	Nursery Re-admits	8	5	12	2	2	4	0	0	0	0.0%
	Newborn Days TFHD Summary	796	778	809	879	883	844	788	800	12	1.5%
1	S D										

#### DEPARTMENTAL VOLUME TRENDS

		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
		Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
16580	Skilled Nursing Facility										
	SNF days	11,446	11,828	11,723	12,133	12,086	12,410	11,741	12,775	1,034	8.8%
17010	Emergency Room										
	Admits from E/R	1,247	963	1,113	1,181	1,024	1,121	1,091	1,073	(18)	-1.6%
	E/R Visits - Total Registrations	13,154	12,343	12,416	12,704	12,631	12,450	13,440	13,250	(190)	-1.4%
17070	Perinatal										
	Perinatal O/P visits	10,142	8,033	7,791	7,246	4,280	6,600	3,194	4,250	1,056	33.1%
17072	Diabetic Center										
	Diabetic Center TFHD Summary	0	0	0	0	0	0	0	0	0	0.0%
17085	TFH Clinic										
75.00	TFH Health Clinic O/P visits	3,740	3,595	3,072	3,106	3,402	3,400	3,588	3,550	(38)	-1.1%
	Flu Shots - TFH Health Clinic	173	188	132	30	24	25	20	20	0	0.0%
17090	TC Occupational Therapy										
	OT - TC O/P Procedures	805	864	1,130	1,047	1,221	1,120	1,465	1,400	(65)	-4.4%
17180	TC Physical Therapy										
	PT - TC O/P Procedures	8,130	8,960	11,919	16,540	16,441	14,450	20,588	20,000	(588)	-2.9%
17181	Oncology Lab										
	Oncology Lab tests	2,560	2,344	2,558	3,016	3,568	3,344	3,448	3,375	(73)	-2.1%
					-1	-,	-,	0,110	0,010	(.0)	2.170

	2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
	Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
ome Health										
Health Nursing Units	2,072	2,082	2,239	2,191	2,139	2,175	2,139	2,140	1	0.0%
Health Aide Units	725	695	500	341	141	300	123	200	77	62.6%
Health Speech Therapy Units	32	26	3	2	19	0	13	10	(3)	-23.1%
Health Occupational Therapy Units	172	244	355	416	477	425	528	475	(53)	-10.0%
Health Social Services Units	273	168	115	95	85	90	113	90	(23)	-20.4%
Health PT Units	806	803	768	733	714	755	700	750	50	7.1%
Health - Dietary Counseling	0	0	0	0	0	0	0	0	0	0.0%
Health - Medicare Visits	3,110	3,271	3,269	2,860	2,719	2,800	2,751	2,800	49	1.8%
Health - MediCal Visits	96	62	7	33	90	40	129	90	(39)	-30.2%
Health - Commercial Visits	766	626	639	825	692	800	653	680	27	4.1%
Health - Self Pay Visits	108	59	65	64	74	70	89	70	(19)	-21.3%
Health Units TFHD Summary	4,080	4,018	3,980	3,782	3,575	3,710	3,622	3,640	18	0.5%
ospice										
e Medicare Visits	3,006	2,492	7,214	4,599	4,354	5,000	3,812	4,450	638	16.7%
e MediCal Visits	162	66	140	903	278	475	505	425	(80)	-15.8%
e Commercial Visits	397	110	827	1,027	674	940	785	850	65	8.3%
e Other Visits	31	11	68	11	5	30	14	15	1	7.1%
e Medicare Days	5,398	4,842	4,624	3,152	3,020	3,350	2,675	3,050	375	14.0%
e MediCal Days	334	26	94	598	190	300	279	300	21	7.5%
e Commercial Days	676	55	530	742	452	650	522	600	78	14.9%
e Other Days										5.3%
e Days TFHD Summary	6,555	5,000	5,305	4,527	3,666	4,340	3,495	3,970	475	13.6%
bor and Delivery										
The state of the s	379	348	365	366	383	375	353	275	22	6.2%
e Days	TFHD Summary	TFHD Summary 6,555	TFHD Summary 6,555 5,000 d Delivery	TFHD Summary 6,555 5,000 5,305  d Delivery	TFHD Summary 6,555 5,000 5,305 4,527 d Delivery	TFHD Summary 6,555 5,000 5,305 4,527 3,666 d Delivery	TFHD Summary 6,555 5,000 5,305 4,527 3,666 4,340 d Delivery	TFHD Summary 6,555 5,000 5,305 4,527 3,666 4,340 <b>3,495</b> d Delivery	TFHD Summary 6,555 5,000 5,305 4,527 3,666 4,340 <b>3,495 3,970</b> d Delivery	TFHD Summary 6,555 5,000 5,305 4,527 3,666 4,340 <b>3,495 3,970 475</b> d Delivery

		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
		Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
17420	Surgery										
	OR I/P minutes	85,935	75,164	81,680	87,515	82,715	85,575	81,707	82,215	508	0.6%
	OR O/P minutes	58,890	81,352	73,537	68,250	64,577	68,200	62,022	63,888	1,866	3.0%
	OR I/P Cases	750	697	774	845	815	815	801	810	9	1.1%
	OR O/P Cases	846	1,137	1,008	1,001	965	1,000	910	950	40	4.4%
	Surgey Minutes TFHD	144,825	156,516	155,217	155,765	147,292	153,775	143,729	146,103	2,374	1.7%
	Surgery Cases TFHD	1,596	1,834	1,782	1,846	1,780	1,815	1,711	1,760	49	2.9%
17428	Pain Clinic										
	Pain Center minutes	41,299	30,164	27,859	24,553	24,109	25,000	26,771	25,885	(886)	-3.3%
17429	SPD										
	SPD - I/P minutes	85,935	75,164	81,680	87,515	82,715	86,798	81,892	82,823	931	1.1%
	SPD - O/P minutes	58,890	81,352	73,537	70,050	64,577	65,000	61,483	63,650	2,167	3.5%
	Sterile Processing TFHD Summary	144,825	156,516	155,217	157,565	147,292	151,798	143,375	146,473	3,098	2.2%
17430	PAAS										
	I/P Recovery minutes	51,120	46,190	49,158	56,914	56,655	51,345	51,500	52,500	1,000	1.9%
	O/P Recovery minutes	19,660	31,365	30,209	30,032	25,237	27,500	24,922	25,000	78	0.3%
	Procedure Room minutes	8,956	7,434	4,393	5,347	6,419	5,350	5,626	5,650	24	0.4%
	ASD minutes	225,644	260,349	247,841	281,223	359,066	290,000	345,893	340,000	(5,893)	-1.7%
	Total PAAS Minutes Summary	305,380	345,338	331,601	373,516	447,377	374,195	427,941	423,150	(4,791)	-1.1%
17450	Anesthesia										
	Anesthesia - I/P minutes	90,086	79,028	87,469	92,912	86,826	91,454	86,156	87,480	1,324	1.5%
	Anesthesia - O/P minutes	62,007	87,750	81,743	76,337	71,479	66,650	65,619	65,788	169	0.3%
	Anesthesia - Elsewhere minutes	16,942	15,341	15,697	16,731	18,323	17,063	14,838	14,976	138	0.9%
	Anesthesia - G/I I/P Minutes	2,004	2,140	1,262	3,264	2,686	3,820	3,689	3,680	(9)	-0.2%
	Anesthesia - G/I O/P Minutes	12,763	9,567	8,944	10,715	10,752	11,036	11,655	11,329	(326)	-2.8%
	Anesthesia TFHD Summary	183,802	193,826	195,115	199,959	190,066	190,023	181,957	183,253	1,296	0.7%
(	2					,	,	,	,	1,200	0.1 70

		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
		Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
17500	Laboratory									(200)	
	Lab - TFH I/P Tests	29,831	31,692	31,048	28,297	29,426	27,780	29,650	29,050	(600)	-2.0%
	Lab - TFH O/P Tests	86,524	105,004	79,290	83,447	100,426	91,596	100,831	100,500	(331)	-0.3%
	Lab - MOB O/P Tests - 8664	4,987	6,202	5,656	4,723	5,936	5,000	5,374	5,500	126	2.3%
	Lab - Tahoe City O/P Tests - 7875	12,571	11,721	9,643	9,985	11,374	10,400	10,769	10,700	(69)	-0.6%
	Lab - Incline Village O/P Tests	4,835	4,558	4,774	4,599	4,485	4,550	4,386	4,500	114	2.6%
	Lab - Clinic Accounts	8,062	8,216	7,891	7,056	6,715	7,050	6,084	6,700	616	10.1%
	Lab - Send Outs IP	3,933	3,543	3,606	3,660	3,898	4,200	3,795	3,800	5	0.1%
	Lab - Send Outs OP	34,883	43,420	21,840	23,000	15,580	19,200	15,388	15,500	112	0.7%
	Laboratory TFHD Summary	185,626	214,356	163,748	164,767	177,840	169,776	176,277	176,250	(27)	0.0%
17540	Blood Bank										
	Total Blood Units	550	687	530	627	570	625	563	570	7	1.2%
17590	EKG										
	EKG - I/P Procedures	658	593	563	483	513	541	447	489	42	9.4%
	EKG - O/P Procedures	1,679	1,616	1,810	1,798	2,111	1,800	2,013	2,100	87	4.3%
	EKG TFHD Summary	2,337	2,209	2,373	2,281	2,624	2,341	2,460	2,589	129	5.2%
17592	Stress EKG										
	Stress EKG - I/P Procedures	6	2	0	1	0	0	0	0	0	0.0%
	Stress EKG - O/P Procedures	46	27	40	38	48	40	57	55	(2)	-3.5%
	Stress EKG TFHD Summary	52	29	40	39	48	40	57	55	(2)	-3.5%
17593	Cardiac Rehab										
	Cardiac Rehab - Phase II	480	251	310	565	643	565	695	650	(45)	-6.5%
	Cardiac Rehab - Phase III	3,160	3,151	2,498	2,364	2,185	2,360	2,343	2,360	17	0.7%
	Cardiac Rehab TFHD Summary	3,640	3,402	2,808	2,929	2,828	2,925	3,038	3,010	(28)	-0.9%
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		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
		Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
17595	Pulmonary Rehab										
	Pulmonary Rehab	6	0	20	0	0	0	0	0	0	0.0%
17630	Diagnostic Imaging										
	Diagnostic Imaging - I/P Exams	1,950	1,867	1,865	1,288	1,204	1,352	1,086	1,141	55	5.1%
	Diagnostic Imaging - O/P Exams	7,649	7,211	7,068	7,095	7,501	7,470	7,933	7,788	(145)	-1.8%
	Vascular I/P Exams	99	149	121	95	250	127	324	326	2	0.6%
	Vascular O/P Exams	173	230	179	184	277	200	308	325	17	5.5%
	Diagnostic Inaging TFHD Summary	9,599	9,078	8,933	8,383	8,705	8,822	9,019	8,929	(90)	-1.0%
	Vascular Image TFHD Summary	272	379	300	279	527	327	632	651	19	3.0%
17632	Womens Imaging Center										
	Dexa Exams	398	408	352	399	477	406	508	496	(12)	-2.4%
	Mammography Exams	3,020	3,103	2,874	2,878	3,070	2,900	2,941	3,000	59	2.0%
	Womens Imaging TFHD Summary	3,418	3,511	3,226	3,277	3,547	3,306	3,449	3,496	47	1.4%
17633	MOB Diagnostic Imaging										
	MOB O/P Exams - Xrays -17633	926	945	889	1,027	1,080	1,025	1,204	1,100	(104)	-8.6%
	MOB Diagnostic TFHD Summary	1,675	945	889	1,027	1,080	1,025	1,204	1,100	(104)	-8.6%
17641	Oncology										
	Oncology Procedures	4,655	3,870	6,044	5,537	7,322	5,980	8,929	8,350	(579)	-6.5%
17642	Radiation Oncology										
	Radiation Oncology Procedures	0	0	3,599	4,174	3,390	3,600	4,130	4,000	(130)	-3.1%
17650	Nuclear Medicine										
	Nuclear Med - I/P Exams	56	46	35	24	41	34	22	30	8	36.4%
	Nuclear Med - O/P Exams	314	277	293	274	272	275	320	300	(20)	-6.3%
	Nuc Med TFHD Summary	370	323	328	298	313	309	342	330	(12)	-3.5%
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		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
		Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
17660	MRI										
	MRI - I/P Exams	96	105	79	85	65	78	55	57	2	3.6%
	MRI - O/P Exams	1,648	1,800	1,705	1,851	1,838	1,793	1,870	1,878	8	0.4%
	MRI TFHD Summary	1,744	1,905	1,784	1,936	1,903	1,871	1,925	1,935	10	0.5%
17670	Ultrasound										
	Ultrasound - I/P Exams	534	529	442	416	322	406	322	326	4	1.2%
	Ultrasound - O/P Exams	2,663	2,966	2,601	2,754	2,902	2,780	2,840	2,850	10	0.4%
	Ultrasound TFHD Summary	3,197	3,495	3,043	3,170	3,224	3,186	3,162	3,176	14	0.4%
17672	Briner Ultrasound										
	Breast Ultrasound Exams	1,003	1,113	1,057	1,094	1,351	1,160	1,253	1,236	(17)	-1.4%
17680	СТ										
	CT - I/P Exams	623	568	457	152	246	287	204	228	24	11.8%
	CT - O/P Exams	3,508	2,976	3,014	3,065	3,141	3,013	3,278	3,210	(68)	-2.1%
	Cat Scan TFHD Summary	4,131	3,544	3,471	3,217	3,387	3,300	3,482	3,438	(44)	-1.3%
17685	PET CT										
	PET CT - I/P Exams	4	6	12	7	2	8	6	6	0	0.0%
	PET CT - O/P Exams	172	218	262	258	283	265	295	295	0	0.0%
	PET Cat Scan TFHD Summary	176	224	274	265	285	273	301	301	0	0.0%
17690	Vascular Imaging										
	Vascular I/P Exams	99	149	121	95	250	127	324	326	2	0.6%
	Vascular O/P Exams	173	230	179	184	277	200	308	325	17	5.5%
	Vascular Image TFHD Summary	272	379	300	279	527	327	632	651	19	3.0%

		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
		Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
17710	Pharmacy										
	Pharmacy - I/P units	118,089	116,441	111,490	97,331	94,182	97,230	98,383	97,000	(1,383)	-1.4%
	Pharmacy - O/P units	190,880	88,415	79,935	63,204	74,773	70,344	75,928	75,525	(403)	-0.5%
	Pharmacy TFHD Summary	308,969	204,856	191,425	160,535	168,955	167,574	174,311	172,525	(1,786)	-1.0%
17711	Oncology Drugs Sold to Patients										
	Oncology Pharmacy Units	182,999	138,239	224,551	81,446	56,824	54,717	75,908	70,975	(4,933)	-6.5%
17712	IV										
	IV - I/P units	11,957	13,588	11,632	9,649	9,838	10,464	9,561	9,598	37	0.4%
	IV - O/P units	8,792	9,258	8,857	7,095	8,165	8,155	8,213	8,348	135	1.6%
	IV TFHD Summary	20,749	22,846	20,489	16,744	18,003	18,619	17,774	17,946	172	1.0%
17720	Respiratory Therapy										
	RT - I/P Minutes	215,904	195,960	171,576	129,408	116,808	128,714	104,445	104,554	109	0.1%
	RT - O/P Minutes	18,840	19,464	24,600	18,384	15,552	17,430	13,625	13,596	(29)	-0.2%
	RT TFHD Summary	234,744	215,424	196,176	147,792	132,360	146,144	118,070	118,150	80	0.1%
17730	Pulmonary Function										
	Pulmonary - I/P Procedures	770	762	261	74	47	93	75	78	3	4.0%
	Pulmonary - O/P Procedures	302	274	179	186	162	185	235	225	(10)	-4.3%
	Pulmonary TFHD Summary	1,072	1,036	440	260	209	278	310	303	(7)	-2.3%

		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
		Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
17760	Gastro-Intestinal Services										
	Gastro/Int OR I/P Minutes	5,224	6,777	3,990	9,489	6,822	8,719	8,739	8,625	(114)	-1.3%
	Gastro/Int OR O/P Minutes	31,395	34,083	30,665	40,180	42,211	39,150	43,493	42,180	(1,313)	-3.0%
	Gastro/Int I/P Recovery Minutes	211	220	96	636	692	688	748	748	0	0.0%
	Gastro/Int O/P Recovery Minutes	483	103	113	537	402	270	320	288	(32)	-10.0%
	Gastro/Int I/P ASD Minutes	95	204	185	258	179	119	302	288	(14)	-4.6%
	Gastro/Int O/P ASD Minutes	101,549	112,819	100,009	129,546	145,077	132,300	138,420	134,449	(3,971)	-2.9%
	Gastro/Int OR I/P Cases	86	108	62	125	91	125	114	115	1	0.9%
	Gastro/Int OR O/P Cases	1,143	1,226	1,088	1,380	1,379	1,350	1,467	1,425	(42)	-2.9%
	Gastro/Int Total Minutes Summary	138,957	154,206	135,058	180,646	195,383	181,246	192,022	186,578	(5,444)	-2.8%
	Total Gastro/Int Total Cases Summary	1,229	1,334	1,150	1,505	1,470	1,475	1,581	1,540	(41)	-2.6%
17770	Physical Therapy										
	PT - TK I/P Procedures	4,806	4,475	4,606	5,123	5,977	5,278	5,765	5,725	(40)	-0.7%
	PT - TK - SNF Procedures	1,862	1,395	927	1,835	3,554	2,110	2,572	2,600	28	1.1%
	Physical Therapy Procedures Summary	6,668	5,870	5,533	6,958	9,531	7,388	8,337	8,325	(12)	-0.1%
17780	Speech Therapy										
	ST - I/P Procedures	36	42	41	68	42	55	67	60	(7)	-10.4%
	ST - SNF Procedures	52	20	38	66	150	75	75	75	0	0.0%
	Speech Therapy TFHD Summary	88	62	79	134	192	130	142	135	(7)	-4.9%
17790	Occupational Therapy										
	OT - I/P Procedures	3,652	3,562	3,953	4,132	4,231	4,074	4,177	4,240	63	1.5%
	OT - SNF Procedures	1,394	975	853	1,674	2,215	1,613	2,046	2,200	154	7.5%
	Occupational Therapy IP TFHD Summary	5,046	4,537	4,806	5,806	6,446	5,687	6,223	6,440	217	3.5%

Dietary	Acutal	Acutal								
Dietary		Addital	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec
Patient Meals	52,556	53,537	53,699	56,494	54,950	71,214	54,374	57,324	2,950	5.4%
Pantries	16,629	16,379	16,117	15,387	18,218	28,647	18,249	17,799	(450)	-2.5%
	239,218	243,100	253,884	237,680	241,767	237,000	221,591	222,000	409	0.2%
Dietary TFHD Summary	308,403	313,016	323,700	309,561	314,935	336,861	294,214	297,123	2,909	1.0%
Laundry & Linen										
Pounds	259,631	222,651	245,358	255,659	257,521	290,000	232,941	244,780	11,839	5.1%
Child Care Center										
Child Care Days	18,721	17,971	17,956	18,902	19,327	19,000	20,696	19,500	(1,196)	-5.8%
Admitting & Communication										
Registrations	55,447	53,327	49,480	53,858	58,032	59,350	60,345	58,500	(1,845)	-3.1%
Financial Administration										
Acute Admissions	1,789	1,681	1,652	1,606	1,679	1,690	1,632	1,630	(2)	-0.1%
Swing Admissions	34	31	44	41	37	40	62			-3.2%
Acute Patient Days	5,183	4,963	4,866	4,629	4,493	4,630	4,273		14	0.3%
Swing Days	204	211	252	283	231	220	389		(59)	-15.2%
Adjusted Patient Days	12,601	12,403	13,405	14,736	13,781	15,004	15,687			-5.4%
ICU Average Daily Census	3	3	3	3	3	2		2		-3.5%
OB/GYN Average Daily Census	3	2	2	3	3	4		2		1.3%
Medical / Surgical - Acute - ADC	9	8	8	8	8	8	7			1.5%
Medical / Surgical - Swing - ADC	1	1	1	1	1	1	1			-15.9%
Acute Discharges	1,776	1,679	1,643	1,624	1,667	1,690	1.632			-0.1%
Swing Discharges	33	30	45	42	35					-3.2%
Avg Length of Stay	3	3	3	3	3					0.5%
Total Admissions TFHD	1,823	1,712	1,696	1,647						-0.2%
Total Discharges TFHD	1,809	1,709	1,688	1,666						-0.2%
1					,		.,	1,000	(-)	0.2.70
	Non-Patient Meals Dietary TFHD Summary  Laundry & Linen Pounds  Child Care Center Child Care Days  Admitting & Communication Registrations  Financial Administration Acute Admissions Swing Admissions Acute Patient Days Swing Days Adjusted Patient Days ICU Average Daily Census OB/GYN Average Daily Census Medical / Surgical - Acute - ADC Medical / Surgical - Swing - ADC Acute Discharges Swing Discharges Avy Length of Stay Total Admissions TFHD	Non-Patient Meals       239,218         Dietary TFHD Summary       308,403         Laundry & Linen       259,631         Pounds       259,631         Child Care Center       18,721         Admitting & Communication       55,447         Registrations       55,447         Financial Administration       1,789         Acute Admissions       34         Acute Patient Days       5,183         Swing Days       204         Adjusted Patient Days       12,601         ICU Average Daily Census       3         OB/GYN Average Daily Census       3         Medical / Surgical - Acute - ADC       9         Medical / Surgical - Swing - ADC       1         Acute Discharges       1,776         Swing Discharges       3         Avg Length of Stay       3         Total Admissions TFHD       1,823         Total Discharges TFHD       1,809	Non-Patient Meals         239,218         243,100           Dietary TFHD Summary         308,403         313,016           Laundry & Linen         259,631         222,651           Child Care Center         7,971         17,971           Admitting & Communication         259,631         17,971           Admitting & Communication         35,447         53,327           Financial Administration         1,789         1,681           Swing Admissions         1,789         1,681           Swing Admissions         34         31           Acute Patient Days         5,183         4,963           Swing Days         204         211           Adjusted Patient Days         12,601         12,403           ICU Average Daily Census         3         3           OB/GYN Average Daily Census         3         2           Medical / Surgical - Acute - ADC         9         8           Medical / Surgical - Swing - ADC         1         1           Acute Discharges         1,776         1,679           Swing Discharges         3         3           Avg Length of Stay         3         3           Total Discharges TFHD         1,809         1,709	Non-Patient Meals         239,218         243,100         253,884           Dietary TFHD Summary         308,403         313,016         323,700           Laundry & Linen         259,631         222,651         245,358           Child Care Center         18,721         17,971         17,956           Admitting & Communication         825,447         53,327         49,480           Financial Administration         424,480         44,480           Financial Administration         424,480         44,480           Financial Administration         424,480         44,480           Financial Administration         42,480         49,480           Financial Administration         42,480         49,480           Financial Administration         49,480         <	Non-Patient Meals         239,218         243,100         253,884         237,680           Dietary TFHD Summary         308,403         313,016         323,700         309,561           Laundry & Linen         259,631         222,651         245,358         255,659           Child Care Center         259,631         222,651         245,358         255,659           Admitting & Communication         82,721         17,971         17,956         18,902           Admitting & Communication         82,447         53,327         49,480         53,858           Financial Administration         83,431         49,480         53,858           Financial Administration         84,461         1,652         1,606           Swing Admissions         1,789         1,681         1,652         1,606           Swing Admissions         34         31         44         41           Acute Patient Days         5,183         4,963         4,866         4,629           Swing Days         204         211         252         283           Adjusted Patient Days         12,601         12,403         13,405         14,736           ICU Average Daily Census         3         3         3         3 <t< td=""><td>Non-Patient Meals         239,218         243,100         253,884         237,680         241,767           Dietary TFHD Summary         308,403         313,016         323,700         309,561         314,935           Laundry &amp; Linen           Pounds         259,631         222,651         245,358         255,659         257,521           Child Care Center           Child Care Days         18,721         17,971         17,956         18,902         19,327           Admitting &amp; Communication           Registrations         55,447         53,327         49,480         53,858         58,032           Financial Administration           Acute Admissions         1,789         1,681         1,652         1,606         1,679           Swing Admissions         34         31         44         41         37           Acute Patient Days         5,183         4,963         4,866         4,629         4,493           Swing Days         204         211         252         283         231           Adjusted Patient Days         12,601         12,403         13,405         14,736         13,781           ICU Av</td><td>  Non-Patient Meals   239,218   243,100   253,884   237,680   241,767   237,000     Dietary TFHD Summary   308,403   313,016   323,700   309,561   314,935   336,861     Laundry &amp; Linen     Pounds   259,631   222,651   245,358   255,659   257,521   290,000     Child Care Center     Child Care Days   18,721   17,971   17,956   18,902   19,327   19,000     Admitting &amp; Communication     Registrations   55,447   53,327   49,480   53,858   58,032   59,350     Financial Administration     Acute Admissions   1,789   1,681   1,652   1,606   1,679   1,690     Swing Admissions   34   31   44   41   37   40     Acute Patient Days   5,183   4,963   4,866   4,629   4,493   4,630     Swing Days   204   211   252   283   231   220     Adjusted Patient Days   12,601   12,403   13,405   14,736   13,781   15,004     ICU Average Daily Census   3   3   3   3   2     OB/GYN Average Daily Census   3   3   3   3   3   4     Medical / Surgical - Acute - ADC   9   8   8   8   8   8     Medical / Surgical - Swing - ADC   1   1   1   1   1     Acute Discharges   1,776   1,679   1,643   1,624   1,667   1,690     Swing Discharges   33   3   3   3   3   3     Total Admissions TFHD   1,823   1,712   1,696   1,647   1,716   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Disch</td><td>Non-Patient Meals 239,218 243,100 253,884 237,680 241,767 237,000 221,591 Dietary TFHD Summary 308,403 313,016 323,700 309,561 314,935 336,861 294,214  Laundry &amp; Linen  Pounds 259,631 222,651 245,358 255,659 257,521 290,000 232,941  Child Care Center  Child Care Days 18,721 17,971 17,956 18,902 19,327 19,000 20,696  Admitting &amp; Communication  Registrations 55,447 53,327 49,480 53,858 58,032 59,350 60,345  Financial Administration  Acute Admissions 1,789 1,681 1,652 1,606 1,679 1,690 1,632 Swing Admissions 34 31 44 41 37 40 62 Acute Patient Days 5,183 4,963 4,866 4,629 4,493 4,630 4,273 Swing Days 204 211 252 283 231 220 389 Adjusted Patient Days 12,601 12,403 13,405 14,736 13,781 15,004 15,687 ICU Average Daily Census 3 3 3 3 3 2 3  Medical / Surgical - Acute - ADC 9 8 8 8 8 8 8 8 8 7  Medical / Surgical - Swing - ADC 1 1 1 1 1 1 1 1  Acute Discharges 11,776 1,679 1,643 1,624 1,667 1,690 1,632 Swing Discharges 33 30 45 42 35 40 62 Swing Discharges 17HD 1,823 1,709 1,688 1,666 1,702 1,730 1,694 Total Discharges TFHD 1,809 1,709 1,688 1,666 1,702 1,730 1,694</td><td>Non-Patient Meals 239,218 243,100 253,884 237,680 241,767 237,000 221,591 222,000 Dietary TFHD Summary 308,403 313,016 323,700 309,561 314,935 336,861 294,214 297,123 Laundry &amp; Linen  Pounds 259,631 222,651 245,358 255,659 257,521 290,000 232,941 244,780 Child Care Center  Child Care Center  Child Care Days 18,721 17,971 17,956 18,902 19,327 19,000 20,696 19,500 Admitting &amp; Communication  Registrations 55,447 53,327 49,480 53,858 58,032 59,350 60,345 58,500 Financial Administration  Acute Admissions 1,789 1,681 1,652 1,606 1,679 1,690 1,632 1,630 Swing Admissions 34 31 44 41 37 40 62 60 Acute Patient Days 5,183 4,963 4,866 4,629 4,493 4,630 4,273 4,287 Swing Days 204 211 252 283 231 220 389 330 Adjusted Patient Days 12,601 12,403 13,405 14,736 13,781 15,004 15,687 14,338 ICU Average Daily Census 3 3 2 2 2 3 3 3 4 2 2 2 3 3 3 4 2 2 2 Medical / Surgical - Acute - ADC 9 8 8 8 8 8 8 7 7 7 Medical / Surgical - Suring - ADC 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1</td><td>Non-Patient Meals 239,218 243,100 253,884 237,680 241,767 237,000 221,591 222,000 409 Dietary TFHD Summary 308,403 313,016 323,700 309,561 314,935 336,861 294,214 297,123 2,909  Laundry &amp; Linen  Pounds 259,631 222,651 245,358 255,659 257,521 290,000 232,941 244,780 11,839  Child Care Center  Child Care Center  Child Care Days 18,721 17,971 17,956 18,902 19,327 19,000 20,696 19,500 (1,196)  Admitting &amp; Communication  Registrations 55,447 53,327 49,480 53,858 58,032 59,350 60,345 58,500 (1,845)  Financial Administration  Acute Admissions 1,789 1,681 1,652 1,606 1,679 1,690 1,632 1,630 (2) Swing Admissions 34 31 44 41 37 40 62 60 (2) Acute Patient Days 5,183 4,963 4,866 4,629 4,493 4,630 4,273 4,287 14 Swing Days 204 211 252 283 231 220 389 330 (59) Adjusted Patient Days 12,601 12,403 13,405 14,736 13,781 15,004 15,687 14,838 (849)  ICU Average Daily Census 3 2 2 3 2 3 2 (0) OB/GYN Average Daily Census 3 3 3 3 3 3 3 2 3 2 2 0 OB/GYN Average Daily Census 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3</td></t<>	Non-Patient Meals         239,218         243,100         253,884         237,680         241,767           Dietary TFHD Summary         308,403         313,016         323,700         309,561         314,935           Laundry & Linen           Pounds         259,631         222,651         245,358         255,659         257,521           Child Care Center           Child Care Days         18,721         17,971         17,956         18,902         19,327           Admitting & Communication           Registrations         55,447         53,327         49,480         53,858         58,032           Financial Administration           Acute Admissions         1,789         1,681         1,652         1,606         1,679           Swing Admissions         34         31         44         41         37           Acute Patient Days         5,183         4,963         4,866         4,629         4,493           Swing Days         204         211         252         283         231           Adjusted Patient Days         12,601         12,403         13,405         14,736         13,781           ICU Av	Non-Patient Meals   239,218   243,100   253,884   237,680   241,767   237,000     Dietary TFHD Summary   308,403   313,016   323,700   309,561   314,935   336,861     Laundry & Linen     Pounds   259,631   222,651   245,358   255,659   257,521   290,000     Child Care Center     Child Care Days   18,721   17,971   17,956   18,902   19,327   19,000     Admitting & Communication     Registrations   55,447   53,327   49,480   53,858   58,032   59,350     Financial Administration     Acute Admissions   1,789   1,681   1,652   1,606   1,679   1,690     Swing Admissions   34   31   44   41   37   40     Acute Patient Days   5,183   4,963   4,866   4,629   4,493   4,630     Swing Days   204   211   252   283   231   220     Adjusted Patient Days   12,601   12,403   13,405   14,736   13,781   15,004     ICU Average Daily Census   3   3   3   3   2     OB/GYN Average Daily Census   3   3   3   3   3   4     Medical / Surgical - Acute - ADC   9   8   8   8   8   8     Medical / Surgical - Swing - ADC   1   1   1   1   1     Acute Discharges   1,776   1,679   1,643   1,624   1,667   1,690     Swing Discharges   33   3   3   3   3   3     Total Admissions TFHD   1,823   1,712   1,696   1,647   1,716   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Discharges TFHD   1,809   1,709   1,688   1,666   1,702   1,730     Total Disch	Non-Patient Meals 239,218 243,100 253,884 237,680 241,767 237,000 221,591 Dietary TFHD Summary 308,403 313,016 323,700 309,561 314,935 336,861 294,214  Laundry & Linen  Pounds 259,631 222,651 245,358 255,659 257,521 290,000 232,941  Child Care Center  Child Care Days 18,721 17,971 17,956 18,902 19,327 19,000 20,696  Admitting & Communication  Registrations 55,447 53,327 49,480 53,858 58,032 59,350 60,345  Financial Administration  Acute Admissions 1,789 1,681 1,652 1,606 1,679 1,690 1,632 Swing Admissions 34 31 44 41 37 40 62 Acute Patient Days 5,183 4,963 4,866 4,629 4,493 4,630 4,273 Swing Days 204 211 252 283 231 220 389 Adjusted Patient Days 12,601 12,403 13,405 14,736 13,781 15,004 15,687 ICU Average Daily Census 3 3 3 3 3 2 3  Medical / Surgical - Acute - ADC 9 8 8 8 8 8 8 8 8 7  Medical / Surgical - Swing - ADC 1 1 1 1 1 1 1 1  Acute Discharges 11,776 1,679 1,643 1,624 1,667 1,690 1,632 Swing Discharges 33 30 45 42 35 40 62 Swing Discharges 17HD 1,823 1,709 1,688 1,666 1,702 1,730 1,694 Total Discharges TFHD 1,809 1,709 1,688 1,666 1,702 1,730 1,694	Non-Patient Meals 239,218 243,100 253,884 237,680 241,767 237,000 221,591 222,000 Dietary TFHD Summary 308,403 313,016 323,700 309,561 314,935 336,861 294,214 297,123 Laundry & Linen  Pounds 259,631 222,651 245,358 255,659 257,521 290,000 232,941 244,780 Child Care Center  Child Care Center  Child Care Days 18,721 17,971 17,956 18,902 19,327 19,000 20,696 19,500 Admitting & Communication  Registrations 55,447 53,327 49,480 53,858 58,032 59,350 60,345 58,500 Financial Administration  Acute Admissions 1,789 1,681 1,652 1,606 1,679 1,690 1,632 1,630 Swing Admissions 34 31 44 41 37 40 62 60 Acute Patient Days 5,183 4,963 4,866 4,629 4,493 4,630 4,273 4,287 Swing Days 204 211 252 283 231 220 389 330 Adjusted Patient Days 12,601 12,403 13,405 14,736 13,781 15,004 15,687 14,338 ICU Average Daily Census 3 3 2 2 2 3 3 3 4 2 2 2 3 3 3 4 2 2 2 Medical / Surgical - Acute - ADC 9 8 8 8 8 8 8 7 7 7 Medical / Surgical - Suring - ADC 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Non-Patient Meals 239,218 243,100 253,884 237,680 241,767 237,000 221,591 222,000 409 Dietary TFHD Summary 308,403 313,016 323,700 309,561 314,935 336,861 294,214 297,123 2,909  Laundry & Linen  Pounds 259,631 222,651 245,358 255,659 257,521 290,000 232,941 244,780 11,839  Child Care Center  Child Care Center  Child Care Days 18,721 17,971 17,956 18,902 19,327 19,000 20,696 19,500 (1,196)  Admitting & Communication  Registrations 55,447 53,327 49,480 53,858 58,032 59,350 60,345 58,500 (1,845)  Financial Administration  Acute Admissions 1,789 1,681 1,652 1,606 1,679 1,690 1,632 1,630 (2) Swing Admissions 34 31 44 41 37 40 62 60 (2) Acute Patient Days 5,183 4,963 4,866 4,629 4,493 4,630 4,273 4,287 14 Swing Days 204 211 252 283 231 220 389 330 (59) Adjusted Patient Days 12,601 12,403 13,405 14,736 13,781 15,004 15,687 14,838 (849)  ICU Average Daily Census 3 2 2 3 2 3 2 (0) OB/GYN Average Daily Census 3 3 3 3 3 3 3 2 3 2 2 0 OB/GYN Average Daily Census 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3

		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
40000	0 - 11 - 10	Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
18660	Occ Health	0.040	0.400								
	Occupational Health Visits - 18660	2,219	2,489	2,507	2,567	2,731	2,600	2,923	2,800	(123)	-4.2%
	Flu Shots - Occupational Health	278	358	290	247	321	250	136	250	114	83.8%
	Occ Health TFHD Summary	2,497	2,847	2,797	2,814	3,052	2,850	3,059	3,050	(9)	-0.3%
18662	Infection Control/Employee Health										
	Employee Wellness Visits - 18662	1,192	1,202	1,236	1,352	1,035	1,300	868	900	32	3.7%
	Flu Shots - Infection Control	834	737	841	817	908	850	806	850	44	5.5%
18664	Lab Draw MOB										
	Lab Draw Test - OH - 18864	3,660	4,503	4,082	4,677	5,248	4,500	4,288	4,500	212	4.9%
									,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
19513	MSC - ENT										
	Mancuso Visits	2,565	2,435	2,461	2,630	2,792	2,558	2,230	2,141	(89)	-4.0%
19518	MSC - Surgery										
	Cooper/Conyers Visits	0	645	751	1,539	1,883	1,655	1,701	1,920	219	12.9%
19521	MSC - IM Pulmonary										
	Tirdel Visits	6,464	6,632	6,359	5,909	6,104	5,762	5,240	5,338	98	1.9%
19525	MSC - IM Cardiology / Neurology										
	T. Lombard/Scholnick/Forner Visits	4,462	5,584	4,941	5,669	5,164	5,181	4,392	9,945	5,553	126.4%
19527	MSC - Oncology										
	Heifetz/Koppel/Kaime Visits	2,880	2,927	3,424	4,730	4,937	4,718	4,187	4,700	513	12.3%
19527	MSC - Internal Medicine										
	Burkholder Visits	1,406	1,928	1,803	2,094	2,385	1,985	1,769	2,028	259	14.6%
,											

		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
		Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
17081	MSC - Radiation Oncology										
	Palmer Visits	0	0	658	1,629	705	1,400	1,010	1,006	(4)	-0.4%
19529	MSC - Urology										
	Bretan Visits	0	0	0	0	0	0	0	1,530	1,530	100.0%
19533	MSC - G.I. Schaffer										
	Schaffer Visits	389	735	677	1,212	1,426	1,194	1,548	1,823	275	17.8%
19534	MSC - Pediatrics										
	North Lake Pediatrics Visits	3,029	9,483	9,998	10,308	11,190	9,480	9,398	11,086	1,688	18.0%
17801	MSC - Audiology										
	Audiology	474	562	649	645	321	262	313	671	358	114.4%
19524	MSC - Orthopedics										
	Dodd/Ringnes/Foley Visits	0	0	0	0	0	0	0	7,400	7,400	0.0%
19550	Retail Pharmacy										
	Prescriptions	33,552	30,387	27,633	26,270	26,185	27,400	27,648	27,600	(48)	-0.2%
INCLI	NE VILLAGE COMMUNITY H	OSPITAL									
26170	Med-Surg										
	Inpatient Days	22	10	16	25	8	10	12	10	(2)	-16.7%
	Observation Days	40	36	25	25	17	25	25	25	0	0.0%
	Med Surg Days IVCH Summary	62	46	41	50	25	35	37	35	(2)	-5.4%
27010	Emergency Room										
	Total Emergency Visits	4,194	3,892	3,908	3,560	3,720	3,675	3,855	3,800	(55)	-1.4%
,	wFlu Shots	448	436	362	397	449	400	200	400	200	100.0%

		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
		Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
27085	IVCH Clinic										
	IVCH Clinic Visits	0	0	345	858	1,347	1,020	1,647	1,600	(47)	-2.9%
27420	Surgery										
	OR IP Minutes	0	0	0	0	0	0	0	0	0	0.0%
	OR OP Minutes	17,339	15,742	12,630	8,794	8,180	7,505	9,321	8,710	(611)	-6.6%
	OR IP Cases	0	0	0	0	0	0	0	0	0	0.0%
	OR OP Cases	155	152	124	92	93	95	107	100	(7)	-6.5%
	Surgery Cases IVCH Summary	155	152	124	92	93	95	107	100	(7)	-6.5%
	Surgery Minutes IVCH Summary	17,339	15,742	12,630	8,794	8,180	7,505	9,321	8,710	(611)	-6.6%
27428	Pain Clinic										
	Pain Clinic Minutes	8,367	390	0	0	0	0	0	0	0	0.0%
27429	SPD										
	Surgery Cases IVCH Summary	155	152	124	92	93	95	107	100	(7)	-6.5%
27430	PAAS										
	PACU IP Minutes	0	0	0	0	0	0	0	0	0	0.0%
	PACU OP Minutes	4,796	4,587	3,778	2,693	2,475	2,636	2,736	2,560	(176)	-6.4%
	Total ASD Minutes	34,714	35,064	26,097	18,424	17,227	17,765	21,052	19,650	(1,402)	-6.7%
	PAAS IVCH Summary	39,510	39,651	29,875	21,117	19,702	20,401	23,788	22,210	(1,578)	-6.6%
27450	Anesthesia										
	Anesthesia IP Minutes	0	0	0	0	0	0	0	0	0	0.0%
	Anesthesia OP Minutes	18,021	16,311	13,883	9,040	8,454	7,838	9,681	9,050	(631)	-6.5%
	Anesthesia Elsewhere Minutes	0	0	0	0	0	0	0	0	0	0.0%
	Anesthesia Minutes IVCH Summary	18,021	16,311	13,883	9,040	8,454	7,838	9,681	9,050	(631)	-6.5%
					-,	-,	,,000	0,001	0,000	(031)	-0.570

		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
		Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
27470	Med Supplies sold to Patients										
	Total Emergency Visits	4,194	3,892	3,908	3,560	3,720	3,675	3,855	3,800	(55)	-1.4%
27500	Lab										
	Lab - Inpatient Billable Tests	83	81	123	92	77	8	36	36	0	0.0%
	Lab - Outpatient Billable Tests	21,357	20,927	22,068	23,844	26,458	23,350	23,571	23,400	(171)	-0.7%
	EKG	580	486	483	484	575	500	682	625	(57)	-8.4%
	Reference Lab	2,673	2,717	2,021	1,968	1,829	1,900	1,696	1,700	4	0.2%
	Blood	0	1	3	0	0	0	0	0	0	0.0%
	Laboratory IVCH Summary	24,693	24,212	24,698	26,388	28,939	25,758	25,985	25,761	(224)	-0.9%
27540	Blood										
	Blood	0	1	3	0	0	0	0	0	0	0.0%
27590	EKG										
	EKG	580	486	483	484	575	500	682	625	(57)	-8.4%
27630	Diagnostic Imaging										
	Radiology - I/P Exams	5	3	7	3	0	0	3	3	0	0.0%
	Radiology - O/P Exams (Inc. Mammo & L	1,055	1,030	923	835	762	825	770	775	5	0.6%
	Radiology - ER Exams	1,606	1,536	1,483	1,459	1,504	1,490	1,773	1,748	(25)	-1.4%
	Diagnostic Imaging IVCH Summary	2,666	2,569	2,413	2,297	2,266	2,315	2,546	2,526	(20)	-0.8%
27680	Cat Scan										
	CT - I/P Exams	2	1	1	3	0	0	0	0	0	0.0%
	CT - O/P Exams	230	162	152	157	169	155	136	140	4	2.9%
	CT - ER Exams	548	473	461	471	507	478	646	646	0	0.0%
	CT IVCH Summary	780	636	614	631	676	633	782	786	4	0.5%

		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
		Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
27710	Drugs Sold to Patients										
	Pharmacy - I/P Units	332	115	262	649	170	199	148	125	(23)	-15.5%
	Pharmacy - O/P Units	11,647	11,043	11,296	7,859	8,436	8,085	9,019	8,854	(165)	-1.8%
	Pharmacy IVCH Summary	11,979	11,158	11,558	8,508	8,606	8,284	9,167	8,979	(188)	-2.1%
27712	IV										
	IV`s - I/P Units	38	28	59	63	7	15	4	3	(1)	-25.0%
	IV`s - O/P Units	2,632	2,510	1,946	893	107	515	275	266	(9)	-3.3%
	IV IVCH Summary	2,670	2,538	2,005	956	114	530	279	269	(10)	-3.6%
27720	Respiratory Therapy										
	RT - I/P Procedures	81	24	50	107	86	0	58	55	(3)	-5.2%
	RT - O/P Procedures	2,533	2,114	1,736	1,589	1,660	0	893	900	7	0.8%
	RT IVCH Summary	2,614	2,138	1,786	1,696	1,746	0	951	955	4	0.4%
27770	Physical Therapy										
	PT - Procedures	25,081	25,614	30,054	29,640	28,572	30,000	30,136	30,000	(136)	-0.5%
27790	Occupational Therapy										
	OT - Procedures	1,185	1,168	1,212	1,195	1,691	1,200	1,177	1,150	(27)	-2.3%
27874	Sleep Clinic										
	Sleep Clinic Visits	197	202	193	143	127	155	161	160	(1)	-0.6%
28282	Diamond Ski Aid										
	Diamond Peak - Patient Seen	249	329	329	308	246	325	443	290	(153)	-34.5%

		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
28340	Dietary	Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
20340	Patient Meals	040	000	000	000	004	000				
		948	883	889	869	864	860	812	860	48	5.9%
	Pantry	2,116	1,984	2,210	2,421	2,163	2,200	2,270	2,250	(20)	-0.9%
	Non-Patient Meals	0	0	0	0	0	0	0	0	- 0	0.0%
	Dietary IVCH Summary	3,064	2,867	3,099	3,290	3,027	3,060	3,082	3,110	28	0.9%
28560	Admitting										
	Registrations	9,984	9,723	9,753	9,314	9,102	9,400	9,329	9,300	(29)	-0.3%
28610	Administration										
	Acute Admissions	9	9	9	11	8	10	5	10	5	100.0%
29523	MSC - IM Peds										
	Scholnick/Vayner Visits	1,785	1,298	1,389	1,641	1,683	1,707	1,410	1,192	(218)	-15.5%
29530	MSC - Orthopedics										
	Osgood Visits	0	0	182	361	236	0	0	0	0	0.0%
TAHO	E CENTER FOR HEALTH	AND SPORTS	PERFOR	RMANCE							
57770	Physical Therapy										
	PT - TK O/P Procedures	38,921	36,855	38,193	42,712	45,686	43,125	50,097	50,000	(97)	-0.2%
57771	Aquatic Therapy										
	PT - Aquatic Visits	3,047	2,831	3,087	1,632	2,611	2,400	2,842	2,800	(42)	-1.5%
57780	Speech Therapy										
	ST - O/P Procedures	133	130	163	440	425	450	492	500	8	1.6%
57790	Occupational Therapy										
i	⊖OT - O/P Procedures	3,771	3,520	4,723	5,123	6,948	5,125	7,215	7,200	(15)	-0.2%

		2011	2012	2013	2014	2015	2016	2016	2017	Variance	%
		Acutal	Acutal	Actual	Actual	Actual	Budget	Projected	Budget	Inc/(Dec)	Inc/(Dec)
57802	Sports Performance Training & Tes	sting									
	TCHSP - Sports Lab	545	7	6	7	742	200	418	400	(18)	-4.3%
E0000											
58660	Occupational Health Testing										
	TCHSP - Occupational HIth Testing	1,526	1,067	1,166	1,364	1,257	1,380	1,246	1,300	54	4.3%
50774											
58771	Fitness Center										
	TCHSP - Memberships	2,362	2,802	2,546	2,649	2,677	2,600	2,559	2,600	41	1.6%
50775											
58775	HP Fitness/Wellness/Massage										
	TCHSP - Fitness/Weight/Nutrition/Other	1,860	2,490	1,773	1,898	2,132	1,780	1,327	1,500	173	13.0%
E0404	BECC Charle Binding										
59194	MSC - Sports Medicine										
	Winans Visits	1,465	1,424	1,408	1,971	2,855	2,150	3,057	1,833	(1,224)	-40.0%

### Tahoe Forest Hospital District Gross Revenue - Payor Mix

We incorporated a **5% rate increase effective August 1, 2016**. However, of this 5% increase, the District will only realize about 2.85% of the 5% in Net Revenue due to how we are reimbursed from Medicare and Medi-Cal, as well as our contractual arrangements with insurance plans.

On the whole, we have budgeted volumes to remain fairly consistent to what we are observing during the first ten months of FY 2016. We are **projecting our budgeted gross revenue for FY 2017 to be \$235.7 million**. This is a \$17.6 million increase to our Gross Revenue when compared to projected FY 2016 and a \$28.4 million increase when compared to budgeted Gross Revenue for FY 2016.

Budgeted EBIDA for FY 2017 is \$8.3 million, representing a \$6.0 million decrease from projected FY 2016. This net decrease is reflective of an increase in Salaries, Wages & Benefits, Professional Fees, and Supply costs resulting from careful and deliberate growth projections in the areas of our Multi-Specialty Clinics, Surgical Services, and Initiative programs. A budgeted rate increase in August 2016 necessitates the need to help offset these budgeted cost increases, inflation, and declining payor reimbursement. Return on Gross Revenue EBIDA is 3.5%, projecting 3.1% lower than how we anticipate finishing out in FY 2016.

Budgeted Net Income/(Loss) for FY 2017 is a profit of \$4.1 million, a decrease of \$6.0 million from projected FY 2016. The decrease is correlated to cost increases as outlined above along with increases to our Depreciation Expense brought on by anticipated capital equipment, building and land acquisitions, and the final Measure C projects going live in the earlier months of FY 2017.

Return on Equity is estimated to be 3.7%, a decrease of 6.4% from the projected FY 2016 Return on Equity. This decrease is due to the budgeted lower Net Income combined with a higher Net Asset (Fund) Balance.

Total Gross Revenue **Payor Mix** for the FY 2017 budget reflects comparable trending that we witnessed through May 2016. We made marginal adjustments to our Medicare, Medi-Cal, Other and Commercial percentages as we feel the swings in our payor mix from Healthcare Reform and the Medi-Cal program expansion are stabilizing. See table below.

Payor Mix	Budget FY 2017	Projected FY 2016
Medicare	34.4%	34.0%
Medi-Cal	17.5%	17.6%
County	0.0%	0.0%
Other	3.7%	3.5%
Commercial	44.3%	44.9%

Tahoe Forest Hospital District Room Rates

					Dror	a a a a d	Dw	nnaad		
						osed %		oposed New		
	В	Budget	As	of May		ease		om Rate	В	udget
		Y 2016		Y 2016		2016	Au	g 2016		Y 2017
Private Room	\$	3,170	\$	3,170	5	%	\$	3,329	\$	3,329
Semi-Private Room	\$	2,853	\$	2,853	5	%	\$	2,996	\$	2,996
Isolation	\$	3,487	\$	3,487	5	%	\$	3,661	\$	3,661
Intensive Care	\$	6,498	\$	6,498	5	%	\$	6,823	\$	6,823
Step Down	\$	5,072	\$	5,072	5	%	\$	5,326	\$	5,326
Delivery	\$	4,032	\$	4,032	5	%	\$	4,234	\$	4,234
Pediatric	\$	2,853	\$	2,853	5	%	\$	2,996	\$	2,996
Nursery	\$	938	\$	893	5	%	\$	938	\$	938
Extended Care	\$	431	\$	431	5	%	\$	453	\$	453
Swing Bed	\$	431	\$	431	5	%	\$	453	\$	453

# TAHOE FOREST HOSPITAL DISTRICT CHARGE COMPARISON HOSPITAL TO HOSPITAL WITHOUT ANY OUTPATIENT LOWER TIERED PRICING

					5% Proposed				CALIFO	RNIA		NEVA	ADA				
					Rate Increase				Sutter		Dignity		Prime				
		Note	CPT	Current	Effective 8/1/16	Percentile	Inclusive of TFHD	Barton	Auburn	Marshall	Sierra		St. Mary's	6 Hospital	6 Hospital	6 Hospital	6 Hospital
		Reference	Code	TFHD	TFHD	Ranking	Average Median	Memorial	Faith	Medical	Nevada	Renown	Regional	Average	Median	Average % Var.	Median % Var.
>	Visit - Level 1	(A)	99281	\$ 334	\$ 351	33%	\$ 445 \$ 370	\$ 390	637	\$ 706	\$ 390	\$ 323	\$ 321	\$ 461		-23.9%	-10.0%
E E	Visit - Level 2	(A) (B)	99282	\$ 567	\$ 595	0%	\$ 785 \$ 685	\$ 652		\$ 1,119	\$ 775		\$ 654	\$ 817		-27.1%	-20.2%
Emergency Room	Visit - Level 3	(A) (B)	99283	\$ 866	\$ 909	17%	\$ 1,250 \$ 1,035	\$ 957		\$ 1,985	\$ 1,259		\$ 889	\$ 1,307		-30.4%	-23.4%
_ E	Visit - Level 4	(A) (B)	99284	\$ 1,399	\$ 1,469	17%	\$ 2,082 \$ 2,065	\$ 2,344	\$ 2,505	\$ 2,785	\$ 2,517		\$ 1,166	\$ 2,184		-32.7%	-39.4%
	Visit - Level 5	(A)	99285	\$ 2,264	\$ 2,377	17%	\$ 2,989   \$ 2,878	\$ 3,380	3,002	\$ 3,900	\$ 3,870	\$ 2,755	\$ 1,636	\$ 3,091	\$ 3,191	-23.1%	-25.5%
	Ta	(5)				4=0/					• ••						
	Basic Metabolic Panel	(B)	80048	\$ 97	\$ 102	17%	\$ 244 \$ 192	\$ 284					•	\$ 267		-61.9%	-58.1%
	Blood Gas Analysis, including O <sub>2</sub> saturation	(B)	82805	\$ 208	\$ 218	33%	\$ 284 \$ 218	N/A :	\$ 464		\$ 157	N/A	N/A	\$ 306	ļ ·	-28.7%	-26.7%
	Complete Blood Count, automated	(B)	85027	\$ 69	\$ 72	17%	\$ 150 \$ 123	\$ 193			\$ 39	*	\$ 144	\$ 163		-55.5%	-53.5%
	Complete Blood Count, with differential WBC, automated	` '	85025	\$ 88	\$ 92	17%	\$ 165 \$ 134	\$ 252			\$ 41	Ŧ	\$ 213	\$ 177		-47.7%	-47.8%
≥	Comprehensive Metabolic Panel	(B)	80053	\$ 120	\$ 126	17%	\$ 285 \$ 226	\$ 268			\$ 64	,	•	\$ 312		-59.6%	-49.4%
ato	Cratine Kinase (CK), (CPK), Total	(B)	82550	\$ 80	\$ 84	17%	\$ 156 \$ 118	\$ 212			\$ 45	,	•	\$ 169		-50.2%	-47.8%
bor	Lipid Panel	(B)	80061	\$ 151	\$ 159	33%	\$ 274 \$ 185	\$ 212			\$ 83	•		\$ 293	-	-45.9%	-27.1%
Lab	Partial Thromboplastin Time	(B)	85730	\$ 74	\$ 78	17%	\$ 163 \$ 161	\$ 197			\$ 62	•	*	\$ 178		-56.3%	-58.2%
	Prothrombin Time	(B)	85610	\$ 49	\$ 51	17%	\$ 114 \$ 83	\$ 103		-	\$ 47	Ŧ	•	\$ 125		-58.7%	-53.3%
	Thyroid Stimulating Hormone (TSH)	(B)	84443	\$ 190	\$ 200	33%	\$ 237 \$ 207	\$ 214			\$ 99	*	•	\$ 243		-17.9%	-8.9%
	Troponin, Quantitative	(B)	84484	\$ 174	\$ 183	17%	\$ 275 \$ 241	\$ 316		•	\$ 76		\$ 367	\$ 290		-37.1%	-37.5%
	Urinalysis, without microscopy	(B)	81002-81003	\$ 30	\$ 32	0%	\$ 67 \$ 40	\$ 99	•		\$ 36	•	• -	\$ 73		-56.9%	-46.2%
	Urinalysis, with microscopy	(B)	81000-81001	\$ 37	\$ 39	20%	\$ 79 \$ 46	N/A	\$ 95	\$ 162	\$ 34	\$ 101	\$ 46	\$ 88	\$ 95	-55.7%	-59.1%
	Xray - Chest two views	(D)	71020	\$ 303	\$ 318	17%	\$ 458 \$ 403	\$ 501	103	\$ 1,023	\$ 452	\$ 440	\$ 366	\$ 481	\$ 446	-33.8%	-28.7%
_		(B)	71020	\$ 551	\$ 579	17%	\$ 833 \$ 799	\$ 875			\$ 1,023			\$ 875		-33.8%	-28.7%
ging	Xray - Lower Back - four views  MRI - Head or Brain without contrast followed by contrast	(B)	70553	\$ 3,674	\$ 3,858	17%	\$ 4,907 \$ 4,660	\$ 5,548			\$ 1,023			\$ 5,082			
naç	-	` '	70553	\$ 276		50%			5,400			N/A		\$ 3,082		-24.1%	-25.2%
2	Mammography - Screening, Bilateral US - OB, 14 weeks or more, transabdominal	(B) (B)	76805	\$ 695	\$ 290 \$ 730	33%	\$ 321 \$ 279 \$ 881 \$ 873	\$ 438 S 1,017 S		\$ 437 \$ 1,064	\$ 268 \$ 661	\$ 1,022	N/A \$ 1,022	\$ 906		-12.0% -19.4%	-17.8% -28.4%
osti	US - Abdomen complete	(B)	76700	\$ 695	\$ 730	0%	\$ 1,276 \$ 1,192	\$ 1,540			\$ 1,525		\$ 1,022	\$ 1,367		-46.6%	-28.4%
guc	CT Scan - Pelvis, with contrast	(B)	70700	\$ 2,122	\$ 2,228	17%	\$ 3,224 \$ 2,732	\$ 3,680	5 4,437	\$ 5,041	\$ 1,719		\$ 2,598	\$ 1,307		-46.6%	-46.6%
Dia	CT Scan - Head or Brain without contrast	(B)	72193	\$ 1,394	\$ 1.464	17%	\$ 2,434 \$ 2,732	\$ 2,851	2,899	\$ 3,854	\$ 1,719		\$ 2,396	\$ 2,595		-34.5%	-45.1%
	CT Scan - Abdomen with contrast	(B)	74160	\$ 2,122	\$ 2,228	17%	\$ 3,482 \$ 2,879	\$ 4,086	5,079		\$ 1,719		\$ 2,470	\$ 2,595		-43.6%	-45.1%
	101 Count Abdomen with contrast	(D)	74100	Ψ 2,122	Ψ 2,220	1770	Ψ 0,702   Ψ 2,079	Ψ 4,000	0,019	Ψ 0,000	1,119	ψ 0,020	Ψ 2,104	Ψ 5,091	Ψ 5,554	-33.076	-37.3/0
	Intensive Care Unit			\$ 6,498	\$ 6,823	40%	\$ 7,642 \$ 6,823	\$ 8,352	8,976	\$ 9,184	\$ 6,329	N/A	\$ 6,188	\$ 7,806	\$ 8,352	-12.6%	-18.3%
es es	Medical/Surgical Unit - Private			\$ 2,853	\$ 2,996	20%	\$ 3,496 \$ 3,507	\$ 3,628		\$ 4,200	\$ 2,804	N/A	\$ 3,507	\$ 3,597		-16.7%	-17.4%
Room	Nursery Unit			\$ 893	\$ 938	0%	\$ 1,905 \$ 1,323	\$ 1,096	N/A	\$ 3,570		N/A	\$ 1,550	\$ 2,146		-56.3%	-52.1%
	Skilled Nursing Facility			\$ 431	\$ 453	0%	\$ 1,717 \$ 453	N/A	\$ 2,981	N/A	N/A	N/A	N/A	\$ 2,981	, , , , , , , , , , , , ,	-84.8%	-84.8%
		1	=						,					,	, , , , , ,		
	Average of all 25 common outpatient procedures noted b	y (B) above		\$ 641	\$ 673	0%	\$ 1,003   \$ 933	\$ 1,167	1,132	\$ 1,492	\$ 690	\$ 931	\$ 934	\$ 1,058	\$ 1,033	-36.3%	-34.8%

#### Note Reference

(A) Level 1 - low severity - example a toothache with treatment other than a prescription, Plan B Rx.

Level 2 - low to moderate severity - minor illness with no lab or x-ray other than a simple strep screen or UTI, abrasions, small cuts with no suturing

Level 3 - moderate severity - labs, x-rays, medications simple lacerations with sutures, simple asthma that resolves, sprains

Level 4 - moderate to high severity - IV's for hydration, IV medications, splinting of fractures that are straight forward, simple chest pain, asthma that needs repeated breathing treatment or medications

Level 5 - high severity - traumas, transfers, GI bleeds, overdoses, sedation for fracture reductions

(B) Charge is listed in the 25 most common outpatient procedures performed in a hospital per the OSHPD web site listed below under Source.

Charge is lower than TFHD
Charge is higher than TFHD

TFHDs percentile ranking is lower than the 50th TFHDs percentile ranking is higher than the 50th

Source: California Hospitals - Office of Statewide Health Planning and Development (OSHPD) Healthcare Information Division - Annual Financial Data - Hospital Chargemasters (http://www.oshpd.ca.gov/Chargemaster), charges effective 6/1/2015. Nevada Hospitals - MedAssets, 2014 data

Charges for Tahoe Forest Hospital District are as of today.

**<u>Definitions:</u>** Median - is the middle value in a list ordered from smallest to largest.

N/A - Not Applicable or Not Available

# TAHOE FOREST HOSPITAL DISTRICT CHARGE COMPARISON HOSPITAL TO HOSPITAL WITH OUTPATIENT LOWER TIERED PRICING

					5% Proposed				CALIFO	RNIA		NEVA	<b>NDA</b>				
			_		Rate Increase				Sutter		Dignity		Prime				
		Note	CPT	Current	Effective 8/1/16	Percentile	Inclusive of TFHD	Barton	Auburn	Marshall	Sierra	D	St. Mary's	6 Hospital	6 Hospital	6 Hospital	6 Hospital
	View Level 4	Referenc		TFHD	TFHD	Ranking	Average Median	Memorial	Faith	Medical	Nevada	Renown	Regional	Average	Median	Average % Var.	Median % Var.
Emergency Room	Visit - Level 1	(A)	99281 99282	\$ 334 \$ 567	\$ 351	33%	\$ 445 \$ 370 \$ 785 \$ 685	\$ 390 \$ 652		\$ 706 \$ 1,119	\$ 390 \$ 775		\$ 321 \$ 654	\$ 461 \$ 817		-23.9%	-10.0%
Jen Jen	Visit - Level 2	(A) (B)			\$ 595	0%						-	•			-27.1%	-20.2%
Roc	Visit - Level 3	(A) (B)	99283	\$ 866	\$ 909	17%	\$ 1,250 \$ 1,035	\$ 957		\$ 1,985	\$ 1,259		\$ 889	\$ 1,307		-30.4%	-23.4%
ᇤ	Visit - Level 4	(A) (B)	99284	\$ 1,399	\$ 1,469	17%	\$ 2,082 \$ 2,065	\$ 2,344			\$ 2,517		\$ 1,166	\$ 2,184		-32.7%	-39.4%
	Visit - Level 5	(A)	99285	\$ 2,264	\$ 2,377	17%	\$ 2,989   \$ 2,878	\$ 3,380	\$ 3,002	\$ 3,900	\$ 3,870	\$ 2,755	\$ 1,636	\$ 3,091	\$ 3,191	-23.1%	-25.5%
	In the second	(5)	222.42		400	470/	0 400 0 447	004						0.10	400		
	Basic Metabolic Panel	(B)	80048	\$ 97	\$ 102	17%	\$ 198 \$ 147	\$ 284					\$ 439	\$ 213	•	-52.3%	-47.0%
	Blood Gas Analysis, including O <sub>2</sub> saturation	(B)	82805	\$ 208	\$ 218	67%	\$ 232 \$ 157	N/A		\$ 88		N/A	N/A	\$ 236		-7.5%	39.6%
	Complete Blood Count, automated	(B)	85027	\$ 69	\$ 72	33%	\$ 110 \$ 87	\$ 193		\$ 55			\$ 144	\$ 117		-37.9%	-41.1%
	Complete Blood Count, with differential WBC, automated	(B)	85025	\$ 88	\$ 92	33%	\$ 133 \$ 110	\$ 252		\$ 63		•	\$ 213	\$ 140		-33.8%	-31.1%
>	Comprehensive Metabolic Panel	(B)	80053	\$ 120	\$ 126	17%	\$ 218 \$ 201	\$ 268	•		•	•	\$ 435	\$ 233		-46.0%	-44.2%
Į į	Cratine Kinase (CK), (CPK), Total	(B)	82550	\$ 80	\$ 84	33%	\$ 117 \$ 94	\$ 212					\$ 104	\$ 123		-31.4%	-28.6%
l so	Lipid Panel	(B)	80061	\$ 151	\$ 159	50%	\$ 195 \$ 149	\$ 212				•	\$ 223	\$ 201		-21.2%	-9.6%
Labor	Partial Thromboplastin Time	(B)	85730	\$ 74	\$ 78	33%	\$ 135 \$ 112	\$ 197			•	•	\$ 234	\$ 144		-46.1%	-49.7%
_	Prothrombin Time	(B)	85610	\$ 49	\$ 51	17%	\$ 86 \$ 59	\$ 103		\$ 55	\$ 47	\$ 62	\$ 173	\$ 92		-43.8%	-37.8%
	Thyroid Stimulating Hormone (TSH)	(B)	84443	\$ 190	\$ 200	50%	\$ 218 \$ 196	\$ 214		\$ 136			\$ 224	\$ 221		-9.6%	-2.1%
	Troponin, Quantitative	(B)	84484	\$ 174	\$ 183	33%	\$ 225 \$ 198	\$ 316	\$ 214	\$ 149			\$ 367	\$ 232	\$ 241	-21.2%	-24.2%
	Urinalysis, without microscopy	(B)	81002-81003	\$ 30	\$ 32	17%	\$ 49 \$ 34	\$ 99	\$ 43	\$ 29		\$ 74	\$ 32	\$ 52	\$ 40	-39.6%	-20.3%
	Urinalysis, with microscopy	(B)	81000-81001	\$ 37	\$ 39	20%	\$ 58 \$ 43	N/A	\$ 88	\$ 43	\$ 34	\$ 101	\$ 46	\$ 62	\$ 46	-37.8%	-15.5%
	Xray - Chest two views	(B)	71020	\$ 303	\$ 318	33%	\$ 343 \$ 342	\$ 501	\$ 103	\$ 223	\$ 452	\$ 440	\$ 366	\$ 348	\$ 403	-8.5%	-21.1%
<u> 6</u>	Xray - Lower Back - four views	(B)	72110	\$ 551	\$ 579	17%	\$ 799 \$ 799	\$ 875	\$ 198	\$ 1,175	\$ 1,023	\$ 722	\$ 1,023	\$ 836	\$ 949	-30.8%	-39.0%
gi	MRI - Head or Brain without contrast followed by contrast	(B)	70553	\$ 3,674	\$ 3,858	17%	\$ 4,672 \$ 4,660	\$ 5,548	\$ 5,466	\$ 5,211	\$ 3,301	\$ 4,476	\$ 4,844	\$ 4,808	\$ 5,028	-19.8%	-23.3%
Imaging	Mammography - Screening, Bilateral	(B)	77057	\$ 276	\$ 290	50%	\$ 321 \$ 279	\$ 438	\$ 175	\$ 437	\$ 268	N/A	N/A	\$ 329	\$ 352	-12.0%	-17.8%
Ęį	US - OB, 14 weeks or more, transabdominal	(B)	76805	\$ 695	\$ 730	33%	\$ 845 \$ 771	\$ 1,017	\$ 649	\$ 813	\$ 661	\$ 1,022	\$ 1,022	\$ 864	\$ 915	-15.5%	-20.2%
so	US - Abdomen complete	(B)	76700	\$ 695	\$ 730	0%	\$ 1,221 \$ 1,192	\$ 1,540	\$ 1,208	\$ 1,294	\$ 1,525	\$ 1,175	\$ 1,076	\$ 1,303	\$ 1,251	-44.0%	-41.7%
Diagnos	CT Scan - Pelvis, with contrast	(B)	72193	\$ 2,122	\$ 2,228	17%	\$ 2,979 \$ 2,732	\$ 3,680	\$ 4,437	\$ 3,327	\$ 1,719	\$ 2,865	\$ 2,598	\$ 3,104	\$ 3,096	-28.2%	-28.0%
ä	CT Scan - Head or Brain without contrast	(B)	70450	\$ 1,394	\$ 1,464	17%	\$ 2,265 \$ 2,390	\$ 2,851	\$ 2,899	\$ 2,673	\$ 1,189	\$ 2,304	\$ 2,476	\$ 2,399	\$ 2,575	-39.0%	-43.1%
	CT Scan - Abdomen with contrast	(B)	74160	\$ 2,122	\$ 2,228	17%	\$ 3,241 \$ 2,879	\$ 4,086	\$ 5,079	\$ 3,817	\$ 1,719	\$ 3,023	\$ 2,734	\$ 3,410	\$ 3,420	-34.7%	-34.9%
	Intensive Care Unit			\$ 6,498	\$ 6,823	40%	\$ 7,642 \$ 6,823	\$ 8,352	\$ 8,976	\$ 9,184	\$ 6,329	N/A	\$ 6,188	\$ 7,806	\$ 8,352	-12.6%	-18.3%
es ou	Medical/Surgical Unit - Private			\$ 2,853	\$ 2,996	20%	\$ 3,496 \$ 3,507	\$ 3,628	\$ 3,844	\$ 4,200	\$ 2,804	N/A	\$ 3,507	\$ 3,597		-16.7%	-17.4%
Room	Nursery Unit			\$ 893	\$ 938	0%	\$ 1,905 \$ 1,323	\$ 1,096	N/A	\$ 3,570	\$ 2,369	N/A	\$ 1,550	\$ 2,146	\$ 1,960	-56.3%	-52.1%
	Skilled Nursing Facility			\$ 431	\$ 453	0%	\$ 1,717 \$ 453	N/A	\$ 2,981	N/A	N/A	N/A	N/A	\$ 2,981		-84.8%	-84.8%
		_	_								<u>'</u>	<u> </u>					
	Average of all 25 common outpatient procedures noted b	y (B) above	Э	\$ 641	\$ 673	0%	\$ 938 \$ 933	\$ 1,167	· , , , , , , , , , , , , , , , , , , ,	, ,-	\$ 690	\$ 931	\$ 934	\$ 982	\$ 988	-31.4%	-31.8%
									(C)	(C)							
Note Defer										(D)							

#### Note Reference:

(A) Level 1 - low severity - example a toothache with treatment other than a prescription, Plan B Rx.

Level 2 - low to moderate severity - minor illness with no lab or x-ray other than a simple strep screen or UTI, abrasions, small cuts with no suturing

Level 3 - moderate severity - labs, x-rays, medications simple lacerations with sutures, simple asthma that resolves, sprains

Level 4 - moderate to high severity - IV's for hydration, IV medications, splinting of fractures that are straight forward, simple chest pain, asthma that needs repeated breathing treatment or medications

Level 5 - high severity - traumas, transfers, GI bleeds, overdoses, sedation for fracture reductions

(B) Charge is listed in the 25 most common outpatient procedures performed in a hospital per the OSHPD web site listed below under Source.

(C) Facility has different tiered pricing for Inpatient and Outpatient. Pricing for Laboratory reflects the Outpatient pricing.

(D) Facility has different tiered pricing for Inpatient and Outpatient. Pricing for Diagnostic Imaging reflects the Outpatient pricing.

Charge is lower than TFHD Charge is higher than TFHD

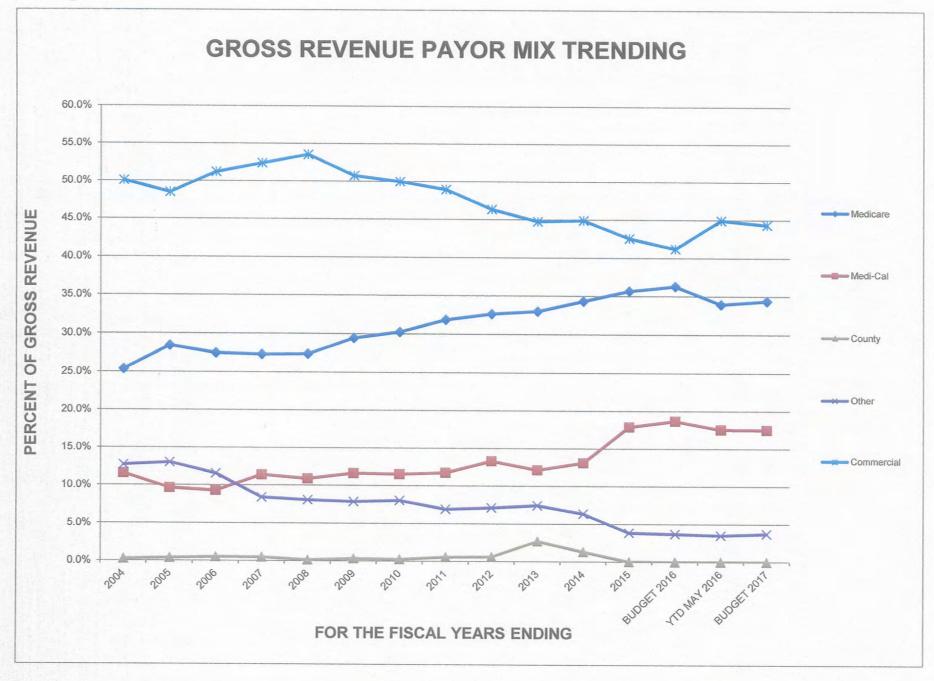
TFHDs percentile ranking is lower than the 50th TFHDs percentile ranking is higher than the 50th

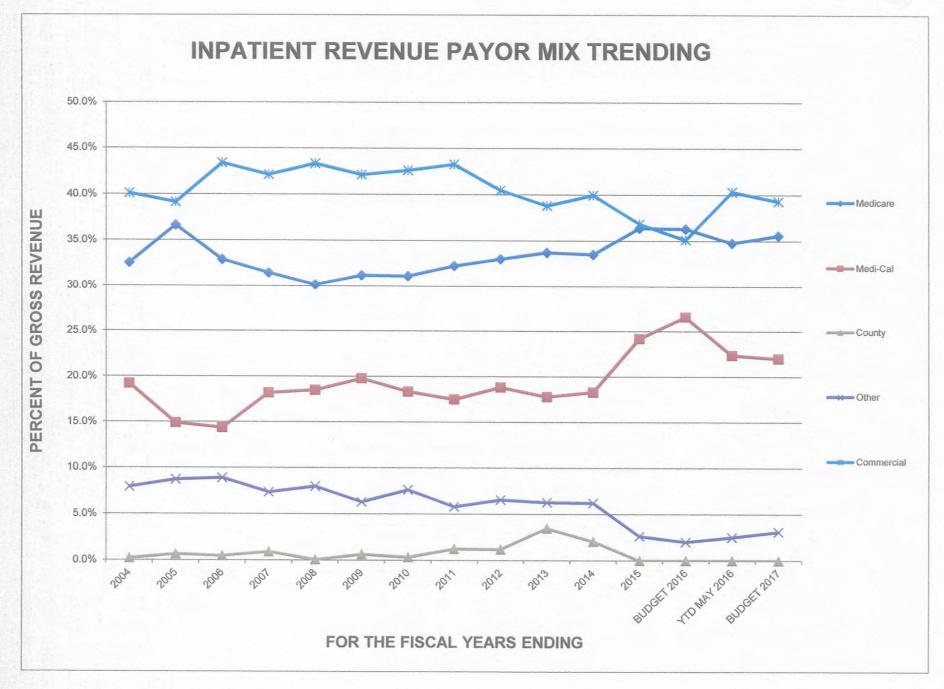
Source: California Hospitals - Office of Statewide Health Planning and Development (OSHPD) Healthcare Information Division - Annual Financial Data - Hospital Chargemasters (http://www.oshpd.ca.gov/Chargemaster), charges effective 6/1/2015. Nevada Hospitals - MedAssets, 2014 data

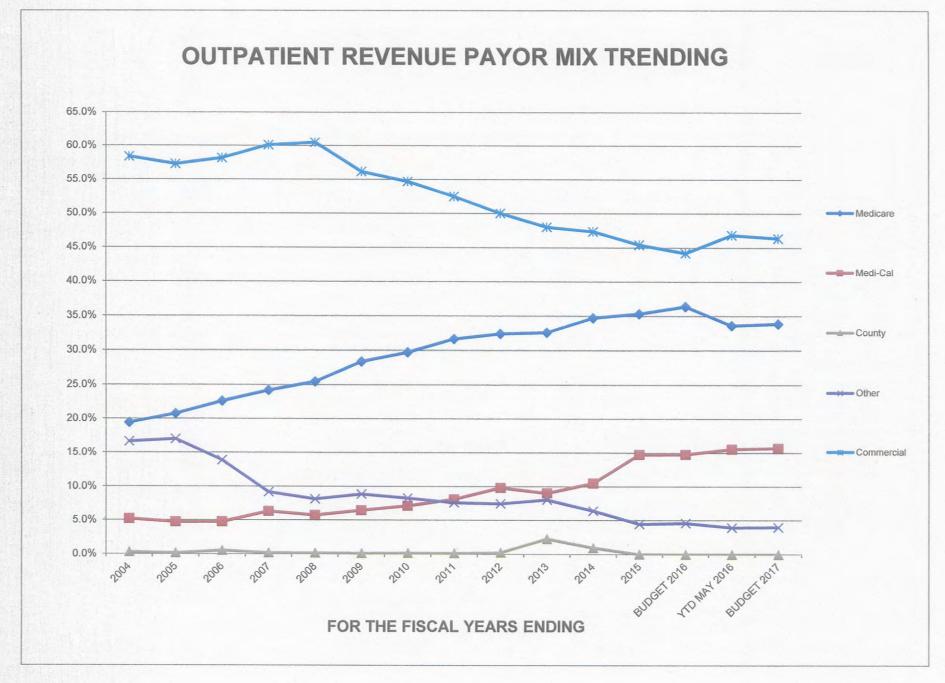
Charges for Tahoe Forest Hospital District are as of today.

**<u>Definitions:</u>** Median - is the middle value in a list ordered from smallest to largest.

N/A - Not Applicable or Not Available







### TAHOE FOREST HOSPITAL DISTRICT PERCENT OF GROSS REVENUE BY PAYOR

													BUDGET	YTD MAY	BUDGET
INPATIENT	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2016	2017
Medicare	32.5%	36.6%	32.9%	31.4%	30.1%	31.2%	31.1%	32.2%	33.0%	33.7%	33.5%	36.4%	36.3%	34.8%	35.6%
Medi-Cal	19.2%	14.9%	14.4%	18.2%	18.5%	19.8%	18.3%	17.5%	18.8%	17.8%	18.3%	24.2%	26.6%	22.4%	22.0%
County	0.2%	0.6%	0.5%	0.9%	0.1%	0.6%	0.3%	1.2%	1.2%	3.5%	2.0%	0.0%	0.0%	0.0%	0.0%
Other	7.9%	8.7%	8.9%	7.4%	8.0%	6.3%	7.6%	5.8%	6.6%	6.3%	6.2%	2.6%	2.0%	2.5%	3.1%
Commercial	40.1%	39.1%	43.4%	42.1%	43.3%	42.1%	42.6%	43.3%	40.5%	38.8%	39.9%	36.8%	35.1%	40.3%	39.3%
	;														
										•					
													BUDGET	YTD MAY	BUDGET
OUTPATIENT	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2016	2017
Medicare	19.4%	20.8%	22.6%	24.2%	25.5%	28.4%	29.7%	31.6%	32.4%	32.6%	34.7%	35.4%	36.4%	33.6%	33.9%
Medi-Cal	5.2%	4.7%	4.7%	6.3%	5.7%	6.5%	7.1%	8.1%	9.8%	9.1%	10.5%	14.8%	14.8%	15.6%	15.7%
County	0.3%	0.2%	0.5%	0.2%	0.2%	0.1%	0.2%	0.1%	0.3%	2.3%	1.0%	0.0%	0.0%	0.0%	0.0%
Other	16.7%	17.0%	13.9%	9.2%	8.1%	8.9%	8.3%	7.6%	7.5%	8.0%	6.4%	4.5%	4.6%	3.9%	4.0%
Commercial	58.4%	57.3%	58.2%	60.1%	60.5%	56.2%	54.7%	52.5%	50.0%	48.0%	47.4%	45.4%	44.2%	46.8%	46.4%
													BUDGET	YTD MAY	BUDGET
TOTAL	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2016	2017
Medicare	25.4%	28.4%	27.5%	27.3%	27.4%	29.5%	30.3%	31.9%	32.6%	33.0%	34.3%	35.7%	36.3%	34.0%	34.4%
Medi-Cal	11.6%	9.6%	9.3%	11.4%	10.9%	11.6%	11.5%	11.7%	13.3%	12.1%	13.1%	17.9%	18.7%	17.6%	17.5%
County	0.3%	0.4%	0.5%	0.5%	0.1%	0.3%	0.2%	0.6%	0.6%	2.7%	1.3%	0.0%	0.0%	0.0%	0.0%
Other	12.7%	13.0%	11.5%	8.4%	8.1%	7.9%	8.0%	6.9%	7.1%	7.4%	6.4%	3.8%	3.7%	3.5%	3.7%
Commercial	50.1%	48.5%	51.2%	52.4%	53.5%	50.7%	50.0%	48.9%	46.3%	44.8%	44.9%	42.5%	41.2%	44.9%	44.3%

## Tahoe Forest Hospital District Deductions from Revenue

Deductions from Revenue have been budgeted at \$108.3 million for FY 2017, representing an increase of \$17.0 million from projected FY 2016 and an \$11.5 million increase over budget FY2016. The rise in our Deductions from Revenue is attributed to the increase in budgeted Gross Revenue in FY 2017, accounting for marginal shifts in our payor mix as a result of Healthcare Reform and expansion of the Medi-Cal program and decreases in our Medicare, Medi-Cal and Commercial Insurance rates in FY 2017. Our Medicare Inpatient reimbursement has fluctuated throughout the first eleven months of FY 2016, representing an overall decline in Inpatient reimbursement of 12.3% since the beginning of the fiscal year. At the end of May 2016, the TFH Medicare outpatient rate decreased by 1% since the beginning of the fiscal year. For Incline Village Community Hospital, our Medicare inpatient and outpatient rates remained the same from the beginning of the fiscal year. In regards to Medi-Cal, our Skilled Nursing Facility rate remained consistent for FY 2016 and swing bed reimbursement increased by 4.7%. We have also planned for cuts in our Inpatient Commercial Insurance reimbursement rates as a result of the state health insurance exchanges.

As a percentage of gross revenue, our Deductions from Revenue are 46.0%, which is higher when compared to projected FY 2016's 43.7%. The increase relates to shifts in our payor mix, decreases to our Inpatient and Outpatient Medicare and Inpatient Commercial contractual reimbursement rates. We are seeing the positive variance in FY 2016 Bad Debt leveling in the past two months so have budgeted appropriately for FY 2017.

Charity Care is a component of Deductions from Revenue and has been budgeted at 3.5% of gross revenue totaling \$8.3 million and Bad Debt has been budgeted at 1.5% of gross revenue or \$3.5 million. We believe these percentages represent a more realistic view of what we will observe in FY 2017 now that our Revenue Cycle has steadied in FY 2016.

A summary page of our contractual allowance percentages is presented on the following page.

### Tahoe Forest Hospital District Analysis of Contractual Allowance Percentages

### FY 2017 Budget

	Contractual Allowances
Innationt Madioara	
Inpatient Medicare	\$ 13,770,696
Outpatient Medicare	33,426,229
Inpatient Medi-Cal	6,572,526
Outpatient Medi-Cal	23,485,732
Inpatient County Indigent	-
Outpatient County Indigent	-
Inpatient Commercial	5,042,829
Outpatient Commercial	14,189,654
Inpatient Other	893,617
Outpatient Other	2,632,115
Charity as a percent of Gross Revenue	8,252,435
	\$ 108,265,833
As a Percent of Gross Revenue	46%

### FY 2016 Budget

	Contractual
	Allowances
Inpatient Medicare	\$ 15,179,750
Outpatient Medicare	26,548,014
Inpatient Medi-Cal	8,541,889
Outpatient Medi-Cal	18,348,128
Inpatient County Indigent	-
Outpatient County Indigent	41,519
Inpatient Commercial	4,568,952
Outpatient Commercial	11,803,640
Inpatient Other	1,370,537
Outpatient Other	3,610,708
Charity as a percent of Gross Revenue	6,770,108
	\$ 96,783,245
	470/
As a Percent of Gross Revenue	47%

### Tahoe Forest Hospital District Resource Allocation/FTE's

Management has budgeted an overall increase of 34.85 FTEs when compared to projected FY 2016, and a 36.01 FTE increase when compared to the budgeted FY 2016 FTEs.

Increases in our FTEs for FY 2017 are related to additional staffing requirements identified for the Multi-Specialty Clinics due to planned growth and the addition of physicians, staffing positions that were filled through registry agencies and consulting firms in the current fiscal year, development in the Surgical Service lines, continued growth in the Cancer Center, increasing regulatory requirements, staffing needs once the final phase of the Measure C Buildings are brought on-line, Informatics personnel required for the Information Systems conversion, and enhancements to our Initiative Programs, such as the Wellness Neighborhood and the new Medi-Cal PRIME Project.

The "Total FTE Summary" following this narrative reflects the allocation of FTE resources as was discussed in the "Statement of Revenue and Expense" summary under "Salaries, Wages and Benefits".

The approximate overall net increase for FY 2017 as compared to Projected FY 2016 is outlined below:

Additional FTEs added to Programs or Services:	
Surgical Services	1.08
Pharmacy Overhead	.77
Materials Management	1.12
Engineering	2.35
Housekeeping	2.01
Information Technology	5.26
Human Resources and Education	.65
Quality	.56
Community Case Management	3.02
Hospice & Hospice Thrift Stores	.56
Cancer Center	.89
Occupational Health and TFH Health Clinics	.37
Multi-Special Clinics and MSC Support	12.98
Retail Pharmacy	.80
Center Operations	3.23
Wellness Neighborhood and Community Health	.94
Medi-Cal PRIME Project	2.10
IVCH Admitting	.45
IVCH Medical Records	.79
IVCH Administration	.93
IVCH Foundation	.76
IVCH Clinic	.33
Ski Aid Stations	.74

# Tahoe Forest Hospital District Resource Allocation/FTE's

FTE Decreases to Core Staffing Levels:	
Emergency Department	1.46
Revenue Cycle (incl Patient Financial Services & Patient Registration)	.57
Medical Records	.50
Nursing Administration	3.85
IVCH Emergency Department	.41
Home Health	.41
Capitalized Labor – System Upgrades	.83
Total	34.66

It is important to note that the increase in our FTEs over the last several years has been due to thoughtful and deliberate enhancements in programs and services provided at Tahoe Forest Hospital District as well as staying abreast of ever increasing regulatory requirements.

Management intends to use its discretion to appropriately balance the projected FTE requirements for FY 2017 with the financial well-being of the District.

### TAHOE FOREST HOSPITAL DISTRICT TOTAL FTE SUMMARY - HISTORICAL TREND BUDGET FY 2017

CU And Surra			2013	FY 2014	FY 2015	BUDGET FY 2016	FYTD 2016	BUDGET FY 2017	PROJECTED FY 2016	BUDGET FY 2016
										la constant
And Come	12.93	12.07	11.95	12.01	12.23	11.04	11.74	11.75	0.01	0.71
1ed Surg	22.80	22.47	23.84	23.21	23.59	23.30	22.34	22.35	0.01	-0.95
mergency Room	18.21	17.32	17.53	18.66	18.88	15.51	20.43	18.97	-1.46	3.46
ambulance RN	0.01	0.01	0.02	0.00	0.00	0.00	0.00	0.00	0.00	0.00
erinatal	0.91	0.85	0.78	0.86	0.80	0.80	0.76	0.80	0.04	0.00
erinatal March of Dimes	0.06	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Diabetic Center	0.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
abor and Delivery	15.26	14.55	20.43	17.34	17.20	17.01	16.76	17.00	0.24	-0.01
urgery	14.49	14.17	15.70	15.33	17.14	18.31	18.10	18.50	0.40	0.19
ain Clinic	0.57	0.44	0.27	0.38	0.34	0.40	0.49	0.40	-0.09	0.00
PD	5.77	5.64	5.12	6.05	5.85	6.10	5.74	6.50	0.76	0.40
AAS	10.05	10.29	11.13	10.88	10.73	9.69	10.03	10.20	0.17	0.51
nesthesia	0.08	0.56	0.52	0.52	0.04	0.00	0.00	0.00	0.00	0.00
Gastro-Intestinal Services	3.41	3.18	2.42	3.87	3.66	3.63	3.86	3.70	-0.16	0.07
aboratory	19.35	18.00	20.06	21.37	20.47	20.53	20.75	20.30	-0.45	-0.23
										0.05
										0.00
										-0.18
										0.37
										-0.38
										0.00
										-0.05
										0.31
										-0.33
TT										-0.40
										0.05
										-1.67
									the state of the s	0.05
										0.05
N M M M M M M M M M M M M M M M M M M M	ardiac Rehab  ulmonary Rehab iagnostic Imaging Vomens Imaging Center IOB Diagnostic Imaging uc Med IRI Itrasound riner Imaging T ET CT espiratory Therapy C Physical Therapy	ardiac Rehab 0.74  ulmonary Rehab 0.00 iagnostic Imaging 13.11  romens Imaging Center 3.95 IOB Diagnostic Imaging 0.09 uc Med 1.00 IRI 1.94 Itrasound 2.41 riner Imaging 0.83 T 2.19 ET CT 0.00 espiratory Therapy 0.00	ardiac Rehab       0.74       0.69         almonary Rehab       0.00       0.00         iagnostic Imaging       13.11       14.75         Yomens Imaging Center       3.95       2.86         IOB Diagnostic Imaging       0.09       0.00         uc Med       1.00       0.98         IRI       1.94       1.82         Itrasound       2.41       2.56         riner Imaging       0.83       0.81         T       2.19       1.78         ET CT       0.00       0.00         cespiratory Therapy       0.00       0.00         C Physical Therapy       0.00       0.00	ardiac Rehab       0.74       0.69       0.61         almonary Rehab       0.00       0.00       0.00         iagnostic Imaging       13.11       14.75       14.75         Yomens Imaging Center       3.95       2.86       2.27         IOB Diagnostic Imaging       0.09       0.00       1.54         uc Med       1.00       0.98       1.52         IRI       1.94       1.82       1.79         Itrasound       2.41       2.56       3.04         riner Imaging       0.83       0.81       0.87         T       2.19       1.78       3.02         ET CT       0.00       0.00       0.00         cepiratory Therapy       0.00       0.00       0.00         C Physical Therapy       0.00       0.00       0.00	ardiac Rehab       0.74       0.69       0.61       0.72         almonary Rehab       0.00       0.00       0.00       0.00         iagnostic Imaging       13.11       14.75       14.75       13.30         Yomens Imaging Center       3.95       2.86       2.27       3.13         IOB Diagnostic Imaging       0.09       0.00       1.54       1.05         uc Med       1.00       0.98       1.52       1.42         IRI       1.94       1.82       1.79       1.96         Itrasound       2.41       2.56       3.04       2.76         riner Imaging       0.83       0.81       0.87       0.89         T       2.19       1.78       3.02       2.72         ET CT       0.00       0.00       0.00       0.00         c Physical Therapy       0.00       0.00       0.00       0.00	ardiac Rehab       0.74       0.69       0.61       0.72       0.70         almonary Rehab       0.00       0.00       0.00       0.00       0.00         iagnostic Imaging       13.11       14.75       14.75       13.30       13.62         Comens Imaging Center       3.95       2.86       2.27       3.13       3.28         IOB Diagnostic Imaging       0.09       0.00       1.54       1.05       0.95         uc Med       1.00       0.98       1.52       1.42       1.10         IRI       1.94       1.82       1.79       1.96       1.94         Itrasound       2.41       2.56       3.04       2.76       2.52         riner Imaging       0.83       0.81       0.87       0.89       0.97         T       2.19       1.78       3.02       2.72       2.54         ET CT       0.00       0.00       0.00       0.00       0.00       0.00       0.00         C Physical Therapy       0.00       0.00       0.00       0.00       0.00       0.00       0.00       0.00	ardiac Rehab       0.74       0.69       0.61       0.72       0.70       0.60         almonary Rehab       0.00       0.00       0.00       0.00       0.00       0.00       0.00         iagnostic Imaging       13.11       14.75       14.75       13.30       13.62       13.65         // omens Imaging Center       3.95       2.86       2.27       3.13       3.28       2.58         I/OB Diagnostic Imaging       0.09       0.00       1.54       1.05       0.95       1.28         uc Med       1.00       0.98       1.52       1.42       1.10       1.00         IRI       1.94       1.82       1.79       1.96       1.94       1.95         Itrasound       2.41       2.56       3.04       2.76       2.52       2.29         riner Imaging       0.83       0.81       0.87       0.89       0.97       1.23         TT       2.19       1.78       3.02       2.72       2.54       2.95         ET CT       0.00       0.00       0.00       0.00       0.00       0.00       7.43         C Physical Therapy       0.00       0.00       0.00       0.00       0.00       0.0	ardiac Rehab       0.74       0.69       0.61       0.72       0.70       0.60       0.68         almonary Rehab       0.00       0.00       0.00       0.00       0.00       0.00       0.00       0.00         iagnostic Imaging       13.11       14.75       14.75       13.30       13.62       13.65       13.39         fomens Imaging Center       3.95       2.86       2.27       3.13       3.28       2.58       3.21         IOB Diagnostic Imaging       0.09       0.00       1.54       1.05       0.95       1.28       0.85         uc Med       1.00       0.98       1.52       1.42       1.10       1.00       1.04         IRI       1.94       1.82       1.79       1.96       1.94       1.95       1.89         Itrasound       2.41       2.56       3.04       2.76       2.52       2.29       2.55         First CT       2.19       1.78       3.02       2.72       2.54       2.95       2.55         ET CT       0.00       0.00       0.00       0.00       0.00       0.00       7.43       6.22         C Physical Therapy       0.00       0.00       0.00       0.00 <td>ardiac Rehab</td> <td>ardiac Rehab</td>	ardiac Rehab	ardiac Rehab

TAHOE FOREST HOSPITAL DISTRICT TOTAL FTE SUMMARY - HISTORICAL TREND BUDGET FY 2017

Dept#	Dept Name	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	BUDGET FY 2016	FYTD 2016	BUDGET FY 2017	FY 2017 vs PROJECTED FY 2016	FY 2017 vs BUDGET FY 2016
17876	Ski Aid - Sugar Bowl	0.39	0.50	0.00	0.46	0.33	0.35	0.12	0.35	0.23	0.00
17877	Ski Aid - Boreal	0.37	0.50	0.00	0.43	0.38	0.35	0.08	0.35	0.27	0.00
18280	Ski Aid -Alpine	0.37	0.51	0.00	0.44	0.38	0.35	0.11	0.35	0.24	0.00
18240	Medical Post Graduate Education	0.20	0.19	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
18340	Dietary	25.96	24.52	28.15	27.93	29.70	31.61	28.17	28.00	-0.17	-3.61
18390	Pharmacy Overhead	7.92	7.94	10.06	8.89	8.81	9.13	9.13	9.90	0.77	0.77
18400	Materials Management	7.94	8.34	8.82	9.34	8.99	8.91	8.04	9.16	1.12	0.25
18440	Housekeeping	19.08	19.11	22.19	21.46	22.76	20.90	23.24	25.25	2.01	4.35
18460	Engineering	8.39	8.60	10.28	10.03	9.72	10.60	9.25	11.60	2.35	1.00
18470	Communications	0.00	0.00	1.77	1.23	0.00	0.00	0.00	0.00	0.00	0.00
18480	MIS	21.52	18.03	16.62	17.82	18.77	20.61	20.34	25.60	5.26	4.99
18510	Accounting	5.52	5.61	5.91	5.93	6.44	6.99	6.72	7.00	0.28	0.01
18530	Patient Financial Services	21.46	20.09	23.44	23.53	22.04	22.98	23.27	20.25	-3.02	-2.73
18560	Patient Registration & Communications	20.14	19.57	21.26	21.41	23.32	25.35	27.12	25.57	-1.55	0.22
18590	Financial Administration	1.00	0.98	1.00	1.00	1.00	1.00	1.02	1.00	-0.02	0.00
18591	Revenue Cycle	2.60	1.90	1.01	0.92	0.98	3.99	1.00	5.00	4.00	1.01
18610	Administration	3.75	3.69	3.83	4.07	5.39	4.07	4.89	4.86	-0.03	0.79
18612	Corporate Compliance	0.00	0.00	0.00	0.16	0.67	0.00	0.39	0.60	0.21	0.60
18616	Star Program	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
18620	Board of Directors	0.10	0.10	0.10	0.10	0.12	0.15	0.12	0.15	0.03	0.00
18630	Community Relations/Marketing	1.83	1.72	2.00	2.00	2.00	2.00	2.00	2.00	0.00	0.00
18632	Community Development	0.97	0.93	1.00	1.00	1.02	1.80	1.78	1.90	0.12	0.10
18650	Human Resources	5.24	3.74	4.65	4.04	4.39	5.04	5.62	6.00	0.38	0.96
18651	Education	1.85	1.95	2.06	2.00	1.38	1.80	1.78	2.05	0.27	0.25
18662	Infection Control/Employee Health	1.38	1.19	1.06	1.21	1.18	1.26	1.29	1.20	-0.09	-0.06
18700	Med Records	8.09	7.39	7.64	8.49	8.48	7.80	8.70	8.20	-0.50	0.40
18710	Medical Staff	1.61	1.65	2.80	2.97	3.86	3.51	3.00	3.00	0.00	-0.51
18720	Nursing Administration	9.31	10.67	10.00	11.48	12.57	13.74	13.65	9.80	-3.85	-3.94
18740	Quality	3.98	3.54	5.15	5.80	4.42	3.78	3.44	4.00	0.56	0.22
18750	Nursing Case Management	2.37	2.40	2.60	2.91	3.83	4.00	3.58	3.50	-0.08	-0.50

BUDGET BUDGET

TAHOE FOREST HOSPITAL DISTRICT TOTAL FTE SUMMARY - HISTORICAL TREND BUDGET FY 2017

BUDGE	T FY 2017  Dept Name	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	BUDGET FY 2016	FYTD 2016	BUDGET FY 2017	BUDGET FY 2017 vs PROJECTED FY 2016	BUDGET FY 2017 vs BUDGET FY 2016
18751	Community Case Management	0.03	0.12	0.16	0.15	0.09	1.00	0.88	3.90	3.02	2.90
18752	Quality Assurance/Customer Service	0.00	0.00	0.00	0.02	0.00	0.00	0.00	0.00	0.00	0.00
18771	Community Wellness	0.64	0.89	0.86	0.66	0.56	0.95	1.07	0.00	-1.07	-0.95
18777	Emergency Preparedness	0.38	0.40	0.11	0.29	0.27	0.30	0.04	0.00	-0.04	-0.30
18795	Managed Care	0.03	0.60	0.73	0.74	0.30	0.50	0.29	0.25	-0.04	-0.25
TOTAL	TFH	335.76	324.09	355.35	358.19	363.95	377.25	375.69	385.34	9.65	8.09
26170	Med-Surg	4.42	4.80	4.56	4.86	5.36	4.60	4.66	4.60	-0.06	0.00
27010	Emergency Room	7.61	5.96	6.48	6.87	6.31	6.88	6.71	6.30	-0.41	-0.58
27420	Surgery	2.07	2.01	1.90	1.61	0.72	0.69	0.77	0.80	0.03	0.11
27428	Pain Clinic	0.16	0.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
27429	SPD	0.25	0.29	0.17	0.11	0.11	0.11	0.17	0.15	-0.02	0.04
27430	PAAS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
27500	Lab	4,00	3.92	3.99	4.54	4.70	4.70	4.73	4.70	-0.03	0.00
27630	Diagnostic Imaging	1,46	1.57	1.73	1.79	1.81	1.34	1.96	1.85	-0.11	0.51
27680	Cat Scan	1.74	1.29	1.11	1.15	1.14	1.20	1.15	1.15	0.00	-0.05
27770	Physical Therapy	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.10	0.10	0.10
28282	Diamond Ski Aid	0.00	0.17	0.00	0.13	0.15	0.20	0.08	0.15	0.07	-0.05
28340	Dietary	0.89	0.81	0.89	0.77	0.72	0.75	0.75	0.75	0.00	0.00
28390	Pharmacy Overhead	0.07	0.09	0.28	0.10	0.12	0.13	0.14	0.30	0.16	0.17
28440	Housekeeping	2.17	1.87	2.04	2.95	2.96	2.92	3.01	3.00	-0.01	0.08
28460	Engineering	0.00	0.00	0.00	0.34	0.39	0.40	0.40	0.40	0.00	0.00
28560	Admitting	5.12	4.49	5.52	5.64	4.35	5.10	4.65	5.10	0.45	0.00
28610	Administration	1.09	0.99	1.00	1.46	1.61	1.69	1.46	1.40	-0.06	-0.29
28700	Medical Records	0.41	0.36	0.45	0.47	0.43	1.35	0.51	1.30	0.79	-0.05
28720	Nursing Administration	0.99	1.07	0.50	0.50	0.48	0.00	0.07	1.00	0.93	1.00
TOTAL	IVCH	32.45	29.79	30.62	33,29	31.36	32.06	31.22	33.05	1.83	0.99
TOTAL	SKILLED NURSING FACILITY	31.25	29.92	33.55	30.07	29.29	27.40	30.26	30.50	0.24	3.10

TAHOE FOREST HOSPITAL DISTRICT TOTAL FTE SUMMARY - HISTORICAL TREND BUDGET FY 2017

BUDGE Dept #	T FY 2017  Dept Name	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	BUDGET FY 2016	FYTD 2016	BUDGET FY 2017	BUDGET FY 2017 vs PROJECTED FY 2016	BUDGET FY 2017 vs BUDGET FY 2016
TOTAL	HOME HEALTH	7.19	6.43	7.35	6.46	6.81	5.95	7.54	7.13	-0.41	1.18
											2120
17310	Hospice	8.44	7.49	9.17	5.89	4.81	5.65	3.64	3.90	0.26	-1.75
18618	Thrift Store Truckee	5.02	4.87	5.77	5.07	5.22	6.40	4.44	4.60	0.16	-1.80
18619	Thrift Store Kings Beach	2.38	2.07	2.18	2.03	1.88	1.00	2.26	2.40	0.14	1.40
TOTAL	HOSPICE AND THRIFT	15.84	14.43	17.12	12.99	11.91	13.05	10.34	10.90	0.56	-2.15
17181	Oncology Lab	1.18	1.09	1.16	1.14	1.11	1.00	1.10	1.00	0.40	
17641	Medical Oncology	10.80			1.14	1.11	1.00	1.13	1.00	-0.13	0.00
17642	Radiation Oncology		11.12	18.35	18.22	17.69	17.87	17.40	20.10	2.70	2.23
	ONCOLOGY PROGRAM	0.00	0.00	5.03	4.31	4.65	3.00	4.68	3.00	-1.68	0.00
TOTAL	ONCOLOGI PROGRAM	11.98	12.21	24.54	23.67	23.45	21.87	23.21	24.10	0.89	2.23
17085	TFH Clinic	3.92	3.77	4.27	4.14	5.34	4.77	5.93	5.95	0.02	1.18
27085	IVCH Clinic	0.26	0.30	0.96	1.16	1.38	1.70	2.57	2.90	0.33	1.20
18660	Occ Health	1.35	1.27	2.05	2.23	1.82	1.76	2.06	2.20	0.14	0.44
18664	Lab Draw MOB	0.70	0.65	0.68	0.72	0.68	0.70	0.49	0.70	0.21	0.00
19514	Placer County	0.08	0.03	0.13	0.03	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	OCC HEALTH/MEDI-CAL CLINIC	6.31	6.02	8.09	8.28	9.22	8.93	11.05	11.75	0.70	2.82
TOTAL	CHILDCARE CENTER	11.57	11.53	12.07	12.04	11.99	12.00	13.29	13.50	0.21	1.50

# TAHOE FOREST HOSPITAL DISTRICT TOTAL FTE SUMMARY - HISTORICAL TREND BLIDGET EV 2017

BUDGET Dept #	Dept Name	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	BUDGET FY 2016	FYTD 2016	BUDGET FY 2017	BUDGET FY 2017 vs PROJECTED FY 2016	BUDGET FY 2017 vs BUDGET FY 2016
17075	MSC - OB/GYN	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
18715	MSC - Administration	7.32	7.73	9.53	11.26	8.59	5.26	4.92	5.95	1.03	0.69
18532	MSC - Business Office	10.13	7.51	9.11	8.10	7.20	7.50	8.13	8.00	-0.13	0.50
17801	MSC - Audiology - Gateway	0.00	0.25	0.26	0.27	0.24	0.00	0.00	0.00	0.00	0.00
17073	MSC - ENT/Allergy - MOB Suite	3.86	4.18	4.55	4.21	3.04	3.20	3.97	4.00	0.03	0.80
17078	MSC - Surgery, General	0.00	0.32	0.00	0.00	0.00	0.00	0.00	3.00	3.00	3.00
17090	MSC - Int Med/Pulmonology - MOB Suite	5.54	5.70	5.46	6.19	6.23	6.10	6.28	5.90	-0.38	-0.20
19524	MSC - Int Med - Mt. Medical Center	2.67	2.36	3.47	1.77	0.00	0.00	0.00	0.00	0.00	0.00
17079	MSC - Int Med/Cardiology - Gateway	6.00	9.37	8.42	10.23	13.35	12.70	14.35	14.55	0.20	1.85
17082	MSC - Urology	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4.00	4.00	4.00
17096	MSC - Gastroenterology	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3.00	3.00	3.00
19530	MSC - Orthopedics	0.09	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
17077	MSC - Pediatrics	7.85	8.82	9.50	9.25	9.62	11.60	11.57	11.90	0.33	0.30
29523	MSC - IVCH Int Med/Pediatrics	1.70	1.53	2.73	2.87	2.70	2.20	0.71	2.20	1.49	0.00
29532	MSC - Urology	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
57081	MSC - Sports Medicine - Winans	1.10	1.20	1.24	1.38	2.14	3.30	1.79	2.20	0.41	-1.10
TOTAL	MULTI-SPECIALTY CLINIC SERVICES	46.26	48.97	54.27	55.53	53.11	51.86	51.72	64.70	12.98	12.84
TOTAL	RETAIL PHARMACY	4.79	4.67	5.59	5.30	4.31	4.65	4.20	5.00	0.80	0.35
18615	TFH Foundation	1.76	2.72	3.71	3.03	2.68	1.80	1.82	1.90	0.08	0.10
28615	IVCH Foundation	1.00	0.49	0.00	0.00	0.03	0.00	0.04	0.80	0.76	0.80
TOTAL	FOUNDATIONS	2.76	3.21	3.71	3.03	2.71	1.80	1.86	2.70	0.84	0.90
TOTAL	VOLUNTEERS	0.37	0.37	0.45	0.45	0.43	0.45	0.45	0.50	0.05	0.05
TOTAL	CENTER OPERATIONS	6.56	4.24	0.37	0.49	0.56	0.40	0.57	3.80	3.23	3.40

TAHOE FOREST HOSPITAL DISTRICT	
TOTAL FTE SUMMARY - HISTORICAL 7	TREND
BUDGET FY 2017	

BUDGE	ΓFY 2017 Dept Name	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	BUDGET FY 2016	FYTD 2016	BUDGET FY 2017	BUDGET FY 2017 vs PROJECTED FY 2016	BUDGET FY 2017 vs BUDGET FY 2016
18010	Tahoe Institute for Rural Health Research	0.20	0.27	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
18011	HRSA Grant	0.00	0.66	1.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00
18633	Wellness Neighbor	0.00	0.00	0.16	0.30	1.35	1.75	1.74	3.75	2.01	2.00
18595	Innovation Fund	0.00	0.00	0.90	0.19	0.00	0.00	0.00	0.00	0.00	0.00
18215	Medi-Cal PRIME Project	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.10	2.10	2.10
18216	Magnet Program	0.04	0.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
18220	Systems Performance	0.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	INITIATIVE PROGRAMS	0.28	0.97	2.23	0.49	1.35	1.75	1.74	5.85	4.11	4.10
18492	CPSI Conversion	0.00	1.54	1.91	0.25	1.98	0.00	0.23	0.00	-0.23	0.00
18493	SOFT Upgrade - In FY2016	0.00	1.15	2.10	0.21	0.00	2.53	0.60	0.00	-0.60	-2.53
18494	PICIS Upgrade - In FY2016	0.00	1.50	0.84	0.15	0.00	0.86	0.00	0.00	0.00	-0.86
18495	System Upgrade	0.07	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
18465	Measure C	0.98	0.96	1.00	0.86	0.44	0.00	0.00	0.00	0.00	0.00
TOTAL	CAPITALIZED LABOR	1.05	5.15	5.85	1.47	2.42	3.39	0.83	0.00	-0.83	-3.39
GRANE	TOTAL TFHD	514.42	502.00	561.16	551.75	552.87	562.81	563.97	598.82	34.85	36.01

## Tahoe Forest Hospital District Statement of Cash Flows

The District is projecting that as of June 30, 2017 we will have approximately \$59.9 million in unrestricted cash available for the Days Cash on Hand calculation, which represents 169 days.

According to rating information provided by S&P called "U.S. Not-For-Profit Health Care Stand-Alone Ratios Signal Continued Stability Through Next Year Despite Industry Pressures", dated September 1, 2015, the following represent median ratios for Days Cash on Hand (DCOH) by rating:

AA+	402 DCOH
AA-	359 DCOH
A+	316 DCOH
Α	273 DCOH
A-	203 DCOH
BBB+	208 DCOH
BBB	151 DCOH
BBB-	142 DCOH

S&P previously included TFHD in the category of "Small Hospitals", which represented organizations with less than \$90 million in annual net patient revenue. We no longer meet this criteria and would be included in the "Stand-Alone Hospitals" category going forward. We concluded our last annual review with S&P in May 2015, with affirmation of our BBB- rating, but with a revised outlook from stable to negative. Due to the refinancing of the 2006 Revenue Bond, we are no longer "required" to be reviewed by S&P. However, this would deviate from the refreshed Board Finance Policy discussed in the Executive Summary and we would recommend continuing with the rating agency.

#### TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF CASH FLOWS

	DDO JEOTED		1 .	DUDGET		DUDOCT	 DUDOET	 DUDOCT	 DUDOCT
	PROJECTED			BUDGET FYE 2017		BUDGET	BUDGET	BUDGET	BUDGET
	FYE 2016		<del> </del>	FYE 2017	-	1ST QTR	 2ND QTR	 3RD QTR	 4TH QTR
Net Operating Rev/(Exp) - EBIDA	\$ 14,392,063			\$ 8,354,249	\$	2,964,780	\$ 1,394,954	\$ 3,062,467	\$ 932,048
Interest Income	129,230			249,285		70,290	48,762	60,097	70,136
Property Tax Revenue	6,114,475			5,682,000		310,000	78,000	3,020,000	2,274,000
Donations	749,142			1,023,000		50,000	90,000	405,000	478,000
Debt Service Payments	(3,441,271)			(3,568,341)		(1,229,087)	(725,083)	(889,087)	(725,083)
Bank of America - 2012 Muni Lease	(1,243,649)			(1,243,644)		(310,911)	(310,911)	(310,911)	(310,911)
Copier	(8,759)			(11,520)		(2,880)	(2,880)	(2,880)	(2,880)
2002 Revenue Bond	(483,555)			(668,008)		(504,004)	_	(164,004)	-
2015 Revenue Bond	(1,705,308)			(1,645,169)		(411,292)	(411,292)	(411,292)	(411,292)
Physician Recruitment	(263,769)			(120,000)		(30,000)	(30,000)	(30,000)	(30,000)
Investment in Capital									
Equipment	(1,356,460)			(1,262,750)		(980,250)	(275,000)	(7,500)	-
Municipal Lease Reimbursement	1,319,139			979,000		-	979,000	-	-
GO Bond Project Personal Property	(272,112)			(279,000)		(279,000)	-	-	-
IT	(967,925)			(297,578)		(297,578)	-	-	-
Building Projects	(1,919,604)			(4,315,500)		(1,362,500)	(1,609,000)	(709,000)	(635,000)
Health Information/Business System	(91,014)			(7,000,000)		(1,000,000)	(2,000,000)	(2,000,000)	(2,000,000)
Capital Investments					ļ				
Properties	(10,000)			(2,794,000)		(2,365,000)	-	(429,000)	-
Measure C Scope Modifications	-			(2,476,716)		(2,026,716)	(450,000)	-	-
Change in Accounts Receivable	2,290,330	N1		(2,183,288)		(2,818,774)	131,796	(210,814)	714,505
Change in Settlement Accounts	2,755,633	N2		1,175,000		(1,678,000)	3,038,000	(435,000)	250,000
Change in Other Assets	(3,876,764)	N3		(890,622)	İ	(704,442)	(469,762)	6,718	276,864
Change in Other Liabilities	209,725	N4		(320,000)		(400,000)	280,000	(800,000)	600,000
Change in Cash Balance	15,760,818			(8,045,261)		(11,776,277)	481,666	1,043,881	2,205,470
Beginning Unrestricted Cash	52,227,897			67,988,715		67,988,715	56,212,438	56,694,104	57,737,985
Ending Unrestricted Cash	67,988,715			59,943,454		56,212,438	56,694,104	57,737,985	59,943,454
Expense Per Day	335,971			355,605		356,998	354,759	357,131	355,605
Days Cash On Hand	202			169		157	160	162	169
	L				L		 	 	

#### Footnotes:

N1 - Change in Accounts Receivable reflects the 30 day delay in collections.
N2 - Change in Settlement Accounts reflect cash flows in and out related to prior year and current year Medicare and Medi-Cal settlement accounts.

N3 - Change in Other Assets reflect fluctuations in asset accounts on the Balance Sheet that effect cash. For example, an increase in prepaid expense immediately effects cash but not EBIDA.

N4 - Change in Other Liabilities reflect fluctuations in liability accounts on the Balance Sheet that effect cash. For example, an increase in accounts payable effects EBIDA but not cash.

## Tahoe Forest Hospital District Capital Expenditures

The District has limited capacity to fund all capital expenditure requests for FY 2017. Requests totaled \$23.7 million. After much review and cash flow projections, we recommend approval for \$18.4 million. Of the \$18.4 million, \$16.9 will be funded through operations and cash reserves, \$913,000 from the remaining municipal lease proceeds, and \$559,000 will be funded by donations. On the following pages is a complete list of capital requests for FY 2017. Of this list, only the items listed as mission critical were recommended for approval as the 2017 Capital Budget:

- 1. Equipment \$1,262,750
- 2. IT Computer/Software \$297,578
- 3. Health Information (EMR)/Business Systems \$7,000,000
- 4. Building projects \$4,315,500
- 5. GO Bond Project Personal Property (not funded by Measure C) \$279,000
- 6. Measure C Scope Modifications not funded by Measure C \$2,476,716
- 7. Property Investment \$2,794,000

It is recommended that District management be provided the discretion to prioritize and approve any capital item request, provided the cash position of the District reflects the ability to due so and as long as it's within the scope described above.

In addition, we have included the District's multi-year capital plan through FY 2020.

Tahoe Forest Hospital District Capital Budget Funding Source FY 2017

		Funded by Operations		unded by uni Lease		Funded by Donations	Total Capital Budget
Total Capital Requests:							
TFH Equipment	\$	2,592,600	\$	881,450	\$	- \$	3,474,050
IVCH Equipment	•	399,250	•	· -	Ċ	-	399,250
TCHSP Equipment		35,500		31,500		-	67,000
TFH Computer/Software		746,572		· _		-	746,572
IVCH Computer/Software		6,000		-		-	6,000
TCHSP Computer/Software		-		_		-	-
HIS Project		7,000,000		-		-	7,000,000
TFH Projects - Construction/Remodel/Etc		2,718,300		_		-	2,718,300
IVCH Projects - Construction/Remodel/Etc		3,166,000		_		559,000	3,725,000
TCHSP Projects - Construction/Remodel/Etc		60,000		_		-	60,000
GO Bond Project Personal Property		279,000		_		-	279,000
Property Investment		2,794,000		-		-	2,794,000
GO Bond Measure C Completion		2,476,716		-		-	2,476,716
Total	\$	22,273,938	\$	912,950	\$	559,000 \$	23,745,888
Recommended Approved 2017 Capital Budget: TFH Equipment	\$	286,300	\$	881,450	\$	- \$	1,167,750
IVCH Equipment		63,500		-		-	63,500
TCHSP Equipment		-		31,500		-	31,500
TFH Computer/Software		297,578		-		-	297,578
IVCH Computer/Software		-		-		-	-
TCHSP Computer/Software		. <del>-</del>		-		-	
HIS Project		7,000,000		-		-	7,000,000
TFH Projects - Construction/Remodel/Etc		1,531,500		-		-	1,531,500
IVCH Projects - Construction/Remodel/Etc		2,225,000		-		559,000	2,784,000
TCHSP Projects - Construction/Remodel/Etc		-		-		-	<u>-</u>
GO Bond Project Personal Property		279,000		-		-	279,000
Property Investment		2,794,000		-		-	2,794,000
GO Bond Measure C Completion		2,476,716		-		<del>-</del>	2,476,716
Total	\$	16,953,594	\$	912,950	\$	559,000 \$	18,425,544

### Tahoe Forest Hospital District Cash Flow Schedule of 2017 Capital Budget

	FY 2017	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
					}
Recommended Approved 2017 Capital Budget:					
TFH Equipment	\$ 1,167,750	\$ 910,750	\$ 249,500	\$ 7,500	\$ -
IVCH Equipment	63,500	38,000	25,500	-	_
TCHSP Equipment	31,500	31,500	-	-	-
TFH Computer/Software	297,578	297,578	-	-	-
IVCH Computer/Software	-	-	-	-	- [
TCHSP Computer/Software	-	-	-	-	-
HIS Project	7,000,000	1,000,000	2,000,000	2,000,000	2,000,000
TFH Projects - Construction/Remodel/Etc	1,531,500	241,500	220,000	535,000	535,000
IVCH Projects - Construction/Remodel/Etc	2,784,000	1,121,000	1,389,000	174,000	100,000
TCHSP Projects - Construction/Remodel/Etc	-	-	-	-	-
GO Bond Project Personal Property	279,000	279,000	-	-	-
Property Investment	2,794,000	2,365,000	-	429,000	-
GO Bond Measure C Completion	2,476,716	2,026,716	450,000	-	
Total	\$ 18,425,544	\$ 8,311,044	\$ 4,334,000	\$ 3,145,500	\$ 2,635,000

#### TAHOE FOREST HOSPITAL DISTRICT CAPITAL REQUEST ' 3 BY DEPARTMENT FY 2 GET

Dept	Name	Qty	Justification	Tot	tal Cost	Priority Due to Age - Mission Critical	Funded by Municipal Lease	Qtr 1	Qtr 2	Qtr 3	Qtr 4
Service Co.	FOREST HOSPITAL										
6010	Intensive Care Unit							<b>经</b> 可能发展			
	SCVO2 Monitor - EMO Dynamic	1		\$	15,000	MEDIUM		\$ -	\$ -	\$ -	\$ 15,00
	Tele box - Telemetry	4	Replacement - age safety quality	\$	11,000	MISSION CRITICAL	Yes	\$ 11,000	\$ -	\$ -	\$
	Patient/Family Chairs	10	Replacement - age safety quality	\$	4,000	MISSION CRITICAL		\$ 4,000	s -	s -	s
	Gaymar Unit - Hypo/Hyperthermia Unit	1.	Was on last year - quality	\$	7,200	MISSION CRITICAL	Yes	\$ 7,200	s -	s -	s
	Cardiac Monitors	1.	Upgrade	s	75,000	MEDIUM		s .	s -		\$ 75,0
	Critical Care Bed	1		S	25,000	MEDIUM		s .	s .		\$ 25,0
6170	Med Surg			LANCE SERVICE	52450745						9 20,0
	Zoll Defibrillator R Series	2	Patient safety - replacing M series	\$	30,000	MISSION CRITICAL	Yes	\$ 30,000	s -	s .	s
	Patient/Family Chairs	10	Replacement - age safety quality	\$	4,000	MISSION CRITICAL		\$ 4,000	s .	-	s
	Bed Frames - Hill Rom	8	Replacement - age safety quality	s	60.000	MISSION CRITICAL	Yes	\$ 60,000	s .	*	s
	Air Mattresses	12	Replacement - age safety quality	s	14,000	MISSION CRITICAL	100	\$ .	\$ 14,000		s
	Tele box - Telemetry	4	Replacement - age safety quality	S	11,000	MISSION CRITICAL	Yes	\$ 11,000	\$ 14,000		s
	Bariatric Bed	1	Patient safety	\$	25,000	MEDIUM	103	e 11,000	s -		*
80_6530	OB & Nursery			TO OPPOSE THE WAY AND ADMI	20,000	MEDION	SULTA DE SERVICIO	•	•	\$ 25,000	\$
	Fukuda Central Monitor	1		S	25,000	MISSION CRITICAL	Yes	\$ 25,000	\$ .	\$ -	•
	Zoll Defibrillator R Series	1	Patient safety - replacing M series	S	15,000	MISSION CRITICAL	Yes		ν.	7	s
	OB Beds	4	Replacement - age safety quality	S	30,000	MISSION CRITICAL	Yes	\$ 30,000	-		s
	neo BLUE Blanket	1	Quality	s	4,500	MISSION CRITICAL	Yes	\$ 4,500	\$ .		*
	neo BLUE Phototherapy Radiometer	1	Quality	s	4,500	MISSION CRITICAL	Yes	\$ 4,500		*	\$
	Crash cart	1	Replacement - age safety quality	S	2.000	MISSION CRITICAL	Yes	\$ 2,000	-	*	\$
6580	Skilled Nursing Facility			And Steel Street	2,000	End affection and and	Should a select	\$ 2,000		•	
	Med Carts	2	equip. at end of life cycle	S	10,000	MEDIUM		\$ .	s -	\$ 5,000	\$ 5,0
7010	Emergency Dept						eres Marcados			3,000	a 5,0
	Stryker Gurney	2	equip. at end of life cycle	\$	15,000	HIGH		s -	\$ 7,500	s -	\$ 7,5
	Stryker Stretchers	2		\$	5,500	HIGH		\$ -	\$ 5,500		S
	Stryker Stretcher Mattresses	10	safety	\$	10,000	MISSION CRITICAL	Yes	\$ 10,000	s -		s
	JEI Recorder	1	state - needs to be replaced	s	7.000	MISSION CRITICAL			s -		\$
	Hush Curtains	15	1 already installed	s	6,800	MISSION CRITICAL		\$ 6,800	\$ .		s
7180	TC - Physical Therapy	MATERIAL STATES				MINISTER STATES	NAME OF TAXABLE	4 0,000			And the second second
	Treatment Table	1		\$	3,600	MISSION CRITICAL	Yes	\$ 3,600	\$	s	\$
	E-stim Unit	1		s	5,500	MEDIUM		\$	\$ 5,500		s
	Treamilis	2	place holder - current equipment at end of lifecycle	s	20,000	LOW		•	\$ 5,500	\$ 10,000	-
80_7310	Home Health and Hospice				20,000	LOW CONTRACTOR	Daniel County of the			a 10,000	\$ 10,0
	Subaru Vehicle	1	place holder - current equipment at end of lifecycle	The state of the s	30,000	MEDIUM			\$ -	\$ 30,000	

## TAHOE FOREST HOSPITAL DISTRICT CAPITAL REQUEST 3 BY DEPARTMENT

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Dept	Name	Qty	Justification	Tot	tal Cost	Priority Due to Age - Mission Critical	Funded by Municipal Lease	Qtr 1	Qtr 2	Qtr 3		Qtr 4
7420	Surgical Services					40 - 10 - 10 - 10 - 10 - 10 - 10 - 10 -						
	High Speed Drill	1	For removal of old implants, screws and rods. Currently renting, but do not always know when drill is needed and risk being caught with inability to complete surgery.	\$	20,000	MISSION CRITICAL	Yes	\$ 20,000	\$ -	\$ -	\$	
	Ligasure/Cautery Units	3	Replace old units - vendor discontinued service	\$	58,000	MISSION CRITICAL	Yes	\$ 58,000	\$ -	\$ -	\$	
	Operating Table	1	Flip Room - Emergency OR room table	\$	53,500	MISSION CRITICAL	Yes	\$ 53,500	s -	\$ -	\$	
	Flyte Helmet System	1	Replace older helmets for total joint surgery. Standardizes disposables and batteries for the hood filtration system.	\$	11,500	MEDIUM		\$ -	\$ -	\$ -	\$	11,5
	Coagulation Forceps	3	Used on every tonsil case. Replacement for older, obsolete forceps which cannot be repaired. Coagulation forceps	\$	6,250	MISSION CRITICAL	Yes	\$ 6,250	\$ -	\$ -	\$	
	Flexible Rhino-Laryngoscope	1	Replace old, obsolete scope. Old scope has poor visibility and no suction channel	\$	12,500	MISSION CRITICAL	Yes	\$ 12,500	\$ -	\$ -	\$	
	Laparoscope Holder	1	Replaces the need for a second scrub on some cases and will also decrease the need for an assistant on some cases	s	12,500	MEDIUM		\$ -	\$ .	\$ .	\$	12,50
	Stryker Mattress	5	age & quality	\$	7,500	MEDIUM		\$ -	\$ -	\$ 7,500	\$	
	Fiberoptic Headlight	2	Replacement for older headlights. Older headlights are not cordless and are getting dull.	\$	6,250	MISSION CRITICAL	Yes	\$ 6,250	\$ -	\$ -	\$	
	HANA Table upgrade kit, Includes transfer board.	1	Provides some new safety features for moving patient on and off HANA table.	\$	8,500	MEDIUM		ş -	\$ -	\$ 8,500	\$	
7429	SPD											
	500 Series trolley	2	Need to be able to load and unload older small autoclaves in SPD to facilitate throughpiut of sterilized instruments.	\$	4,400	MEDIUM		s -	ş .	\$ -	s	4,4
	SMART Transport Trolley	1	Currently only have two in SPD. Need one more additional trolley to keep instrument woring into and out of washers. Will improve efficiency and throughput.	\$	3,500	MEDIUM		\$ -	\$ .	\$ .	s	3,5
7430	PAAS	12.263					owen to the latest to					
	Zoll Defibrillator R Series	1	patient safety - replacing M series	S	15,000	MISSION CRITICAL	Yes	\$ 15,000	\$ -	\$ .	\$	
	Gurney	3	Replace oldest gurneys	\$	22,000	MISSION CRITICAL	Yes	\$ 22,000	\$ -	\$ .	\$	
	Resusitation Code Cart	1	Current cart is old and difficult to roll.	\$	3,850	MEDIUM		\$ -	\$ -	\$ 3,850	\$	
	Procedure Table - Pain Clinic	1	Current table is at end of life cycle	s	17,500	MEDIUM		s -	s -	\$ .	s	17,5
	Vital Sign Machine	3	Replace oldest monitors for ASU.	\$	7,000	MEDIUM		\$ -	\$ -	\$ .	s	7,0
7450	Anesthesia	1 110									19000	
	Anethesia Machine	1	Flip Room - Emergency OR room table	\$	61,500	MISSION CRITICAL	Yes	\$ 61,500	\$ -	\$ .	\$	
	BIZ Monitor	1	Decrease Anesthesia awareness	\$	5,000	MISSION CRITICAL	Yes	\$ 5,000	\$ -	\$ -	\$	
	Flexible intubation scope - Laryngoscope	1	Current scope obsolete and lens is cloudy. Has been repaired to best condition possible, but still cloudy image. Used for difficult intubations.	\$	17,500	MISSION CRITICAL	Yes	\$ 17,500	s -	\$ .	\$	
7500	Lab					ute is a second of the second						20.00
	Bacterial Culture Incubator	1	equip. at end of life cycle - 9 yrs old - Bottom rusted	S	12,000	MEDIUM		\$ -	s -	\$ 12,000	\$	1,500,922,80
	Blood Typing & Screening Instrument	1	pateint safety -hymolytic transfusion reactions	s	105,000	HIGH		s -	s -	\$ 105,000	-	
	Platelet Function Analyzer	1.	very sensitive specimen to be sent off site	s	12,500	HIGH		s -	\$ 12,500		s	
7593	Cardiac Rehabilitation			STOLEN								
	Rower	2	place holder - current equipment at end of lifecycle	\$	2,500	LOW		\$ -	\$ 1,250	\$ 1,250	\$	
	Bike Exercise Equipment	2	place holder - current equipment at end of lifecycle	\$	2,500	LOW		\$ -	\$ 1,250	\$ 1,250	\$	
	Treadmill	4	place holder - current equipment at end of lifecycle	\$	25,000	LOW		\$ 6,250			-	6,2
											-	5.0

## TAHOE FOREST HOSPITAL DISTRICT CAPITAL REQUEST 9 BY DEPARTMENT FY 2 GET

Dept	Name	Qty	Justification	To	otal Cost	Priority Due to Age - Mission Critical	Funded by Municipal Lease		Qtr 1		Qtr 2	C	ttr 3	Qtı	4
7630	Diagnostic Imaging														
	Nuance Powerscribe 360	1	Present version will be obsolete and no longer supported after 2017 new software version has upgraded features for present software and required Quality Tracking metrics to check critical results, laterality and patient sex prior to results being distributed.	\$	7,500	MISSION CRITICAL		s		\$		\$	7,500	\$	
	ModLink Web Forms Software	1	ModLink allows for the use of electronics forms and linking of patent exam data to automatically populate Radiologists results in Powerscribe 360. This assists in reducing potential errors in the Radiologist's results.	\$	5,750	HIGH		\$		\$	5,750	\$		\$	
	Mod Link Licenses	1	Additional connections to link the new DEXA System and Nuclear Medicine to allow for data to link to powerscribe 360. Insures accuracy of transferred data	\$	2,000	HIGH		\$		\$	2,000	\$		s	
	Automatic Image Stitching Software	1	Software allows for stitching images for Radiologists evaluation of Scoliosis and full length Leg studies. We presently have stitching software at the MOB, however, machine limitations do not provide consistent diagnostic Image capabilities as this software is dated and requires manual intervention. New software will be installed at the hospital to provide appropriate environment to insure diagnostic quality imaging for all patient types	\$	9,500	HIGH		\$	9,500	\$		\$		s	
	Mini C-Arm - Orthopedic Mobile Flourorscopy	1	We replaced our oldest Mini C-Arm in 2015 and kept the older unit as a back-up and also as a unit the Ortho Docs utilize in the ER for reducing fractures at the bed side. The older unit is at end of life and continues to need repairs. Parts are difficult to find. While we have a new system in the OR, the Ortho MD's and NP's feel it necessary to have the unit in the ER for bedside cases.	\$	80,000	HIGH		\$		\$		\$	80,000	s	
	Computed Radiography Screens and Cassettes	1	The present screens and cassettes that we have are in need of replacing several screens and a few cassettes. The screens are important to insure diagnostic quality images and eliminate artifacts. Screens have a shelf life relevant to use and we have several that need to be replaced or that will need replacing before the year is up.	\$	8,000	MISSION CRITICAL		\$		s	8,000	\$		s	
	Digital Portable X-Ray Unit w/cassettes	1	Replace present system which is approximately 21 years old	\$	250,000	HIGH		\$		\$	250,000	s		s	
7660	MRI	1					NO SELECTION OF THE PARTY OF TH							22.5 E.A	
	Breast Coil and CAD Software	1	Adding breast coil and CAD Software that will support Surgeons and Cancer Center Physicians request to perform breast MRI locally. This will also support the Cancer Centers plan to seek accreditation from NAPBC (National Accreditation Program for Breast Centers).	\$	200,000	HIGH		\$		\$		\$	200,000	\$	
	MRI Vital Signs Monitor	1	Vital Signs Monitor compatible with MRI for patient monitoring needs upgrade as present system is at manufacutrer end of life.	\$	75,000	MEDIUM		\$		\$	-	\$	-	\$	75,
7670	Ultrasound					CHARLES AND ACCUSE	Esperanti de la Propinsional de la								
	Cart for ABI System - Rubbermaid	1	The new ABI system is a laptop configured System that requires a durable cart that allows for good functionality for housing the laptop and peripheral items for performing ABI Exams. Presently we are using an inexpensive cart that is inadequate for the ABI System. The new cart will provide staff with the tools needed to house the system when they perform ABI exams.	\$	7,500	HIGH		\$		\$		\$	7,500		23.00
	Laptop for ABI Unit with Licensing Pack	1	The new ABI system is a laptop configured system that utilizes a laptop computer that has the software installed for performing ABI Exams. The present laptop is a loaner from IT that needs to be returned. We would like to replace the laptop with a PC that will mount to the mobile cart.	\$	2,500	HIGH		\$	2,500	s		\$		\$	
	Ultrasound Probe Disinfection System/Cabinet	-1	The Probe Disinfection Unit is a new device for disinfecting endocavity and general ultrasound probes without staff being exposed to harmful highly regulated chemicals.	s	8,000	HIGH		\$		s	8,000	\$		\$	

Dept	Name	Qty	Justification	Т	otal Cost	Priority Due to Age - Mission Critical	Funded by Municipal Lease		Qtr 1		Qtr 2	Qtr 3		Qtr 4
7632	Briner Mammography													
	Digital mamo/Tomosynthesis with Stereotactic Biopsy System	1	Upgrade present system to provide Tomosynthesis and Stereotactic Bx options. Presently all stereotactic Biopsy patients are referred to Reno. The Surgeons and Cancer Center have requested that we start this service. Tomosynthesis is quickly becoming the standard of practice for Mammo Screenings. Tomosynthesis is approved by Medicare for additional reimbursement in addition to the present mammo reimbursement. Reno has started installing the systems which will impact our patient population who will migrate to the new technology. Presently patients are inquiring if our facility plans to upgrade this technology. Reno (RDC) has on system presently and several to be installed soon at Saints and Renown.  Sacramento (RAS) has systems throughout all their areas providing mammography services. OSHPD Project.	\$	525,000	HIGH		s		ş		\$	- \$	525,000
	DEXA Bone Densitometer Unit	1	Equipment is end of life (Dec 2016). Parts will be difficult to source and software platform will not be supported.	\$	75,000	MISSION CRITICAL	Yes	\$	75,000	\$	-	\$	- \$	-
	Stereotactic Table/Device	1	stereotactic biopsies	\$	250,000	MEDIUM		\$	-	\$	-	\$	- \$	250,000
	Mammography Dual Monitors	1	Present monitors are approaching end of useful life as related to monitors lumens necessary to meet minimum requirements for viewing mammography images in meeting MQSA standards.	\$	17,500	MEDIUM		\$	-	\$	-	\$ 17,50	00 \$	-
	Blanket Warmer		patient satisfaction	\$	6,000	MISSION CRITICAL	Yes	\$	6,000	\$	-	\$	- \$	-
	Furniture	1	Relace Furniture for Briner waiting area	\$	15,000	HIGH		\$	-	\$	15,000	\$	- \$	-
	Penrad Software Upgrade	1	We presently have a hybrid Penrad/MammoBase system that is limited as a support product for Mammography. The upgrade will move us to the full Penrad version allowing for greatly improved patient tracking for required MQSA Quality compliance. Additionally, the auto reader upgrade allows for integration with PS 360 and patients Bi-rad letters sent to patients and integration of Radiologist results.	\$	35,000	HIGH		Ş	35,000	\$		\$	- \$	
7633	MOB DI					SECTION OF THE SEC							100000	
	Digital X-Ray Machine		Room is 20 years old and parts are becoming difficult to find effecting timely repairs depending on problem. Unit has been at end of life now for several years. 2017 NON CAH will be required to have digital systems to avoid dirninished reimbursement through Medicare which will eventually be required of all imaging facilities.	ş	200,000	MEDIUM		\$	-	\$	-	\$	- \$	200,000
	Computed Radiography Screens and Cassettes		The present screens and cassettes that we have are in need of replacing several screens and a few cassettes. The screens are important to insure diagnostic qualify images and eliminate artifacts. Screens have a shelf life relevant to use and we have several that need to be replaced or that will need replacing before the year is up.	\$	2,500	MISSION CRITICAL		\$	-	\$	2,500	\$	- \$	
7672	Briner Ultrasound	16.7.46												
	Ultrasound Probe Disinfection System/Cabinet	1	The Probe Disinfection Unit is a new device for disinfecting endocavity and general ultrasound probes without staff being exposed to harmful highly regulated chemicals.	\$	8,000	HIGH		\$	-	\$	8,000	\$	- \$	-

Dept	Name	Qty	Justification	Total Cost	Priority Due to Age - Mission Critical	Funded by Municipal Lease	Qtr 1	Qtr 2	Qtr 3	Qtr 4
7680	CT Scan			. 121		Attended to				
	Low Dose CT Lung Screening Software	1	As an additional service line for the new 128 slice CT, we will be introducing CT Low Dose Lung Screening CT Exams which is a covered Medicare exam for patients that meet the criteria. The program will require that we seek accreditation through the American College of Radiology (ACR). The software necessary to provide a consistent ranking for screening patients that will meet the ACR's guidelines is a part of the program and requires that we submit data/images for peer review and benchmarking with other facilities nationally who perform CT Low Dose Lung Screening exams. The charge per procedure is approximately 90-250.00, however, there will be a percentage of patients that will be referred for additional follow up within the system.	\$ 18,0	00 HIGH		\$ -	\$	- \$ 18,000	\$
7720	Respiratory Therapy	A. 18. C.		ELANGERA ST	SHEEDER'S BUTCH					
	Infant Transport Vent	1.	equipment that was needed last year	\$ 25,5	00 MISSION CRITICAL	Yes	\$ 25,500	s	. s	. s
	Vent Humidifier for Transport Vent	1	equipment that was needed last year	S 1.3	00 MISSION CRITICAL	Yes	\$ 1,300		- 5	. s
	ETCO2 Replacement	4	equipment that was needed last year	\$ 4.7	50 MISSION CRITICAL	Yes			*	-
	Pulmonary Function Test Equipment		ROI - Additional reimbursement	\$ 55,0			\$ 4,750		- \$	- \$
	Bedside Pulse Ox	-1				Yes	\$ 55,000		- \$	- \$
		6	equipment that was needed last year	\$ 10,5		Yes	\$ 10,500	\$	- \$	- S
A Company	High Flow Nasal Cannula	1	equipment that was needed last year	\$ 3,5	00 MISSION CRITICAL	Yes	\$ 3,500	\$	- \$	\$
7760	Gastro/Intestinal									
	Endoscope Storage cabinet	1	Need new cabinet to replace older obsolete cabinet. Cabinet must have airflow. It is absolutely essential equipment that needs to be replaced due to GI Services moving to a new location during OR Light and Boom project.	\$ 5,2	00 MISSION CRITICAL	Yes	\$ 5,200	\$	- \$	. s
	Duodenoscope - ERCP	1	Replacement for older scope. This scope was not replaced when new equipment purchased. Old Olympus equipment is old and may become obsolete.	\$ 50,0	00 MISSION CRITICAL	Yes	\$ 50,000	\$	- \$	s
	Bronchoscope	1	Replacement for older scope. This scope was not replaced when new Pentax equipment purchased. Old Olympus equipment is old and may become obsolete.	\$ 28,0	00 MISSION CRITICAL	Yes	\$ 28,000	\$	- \$	\$
7876	Sugar Bowl Clinic			AND DESIGNATION		CAN CALL STREET	1400 1800			
	Vital signs monitor	1	replace 14 year old monitor	\$ 3,3	50 MEDIUM		\$ -	\$	- \$ 3,350	\$
8390	Pharmacy Overhead	and the same				NATION SERVICES				
	Follett Freezer	1		\$ 7,5	00 MISSION CRITICAL		\$ 7,500	\$	- \$	- \$
8440	EVS			atal seems		The interest of the				
	Washing Machine	1	22 years old - end of life	\$ 10,0	00 MISSION CRITICAL	Yes	\$ 10,000	\$	- \$	- \$
	Floor Scrubber	1		\$ 7,6	00 MISSION CRITICAL	Yes	\$ 7,600	\$	- \$	- \$
	Carpet Cleaner	1		\$ 2,8	00 MISSION CRITICAL	Yes	\$ 2,800	\$	- \$	. \$
8490	Children's Center	All Sold		2.00 Balleton						L INCOME.
	Tire Swing	1	new equipment	\$ 3,7	50 MEDIUM		\$ .	\$	- \$ 3,750	\$
510_8650	Accounting & HR			distribution of			GE POINT		AND DESCRIPTION OF THE PERSON	
	HRIS	1	meaningful use	\$ 225,0	00 MISSION CRITICAL		\$ .	\$ 225,00	0 \$	- \$
8750	Nursing Case Management									
	Rolling Cabinet w/Locking drawers	1	quality/safety - Securing iPads	\$ 3,0	00 MEDIUM		\$ .	\$	- \$ 3,000	S

Dept	Name	Qty	Justification	Tot	tal Cost	Priority Due to Age - Mission Critical	Funded by Municipal Lease		Qtr 1	Qtr 2		Qtr 3		Qtr 4
	Multi-Specialty Clinics				4,12,35									
513	ENT - Astra tourch Spirometer	1		\$	2,500	MEDIUM		\$		S	- \$	2,500	\$	-
513	ENT - M320 Wall Mount Microscope	1		\$	27,500	MEDIUM		\$		\$	- \$	27,500	\$	-
525	IM/CARD - Ritter Power exam table	1		\$	8,700	MEDIUM		\$	-	\$	- \$	8,700	\$	-
525	IM/CARD - Vital signs machine	1		\$	3,750	MEDIUM		\$	-	\$	- \$	3,750	s	-
525	IM/CARD - Ultrasound machine	1		\$	50,000	HIGH		\$		\$ 50,00	0 \$	-	\$	-
529	Urology - 70 degree lens	1	new doctor	\$	25,000	MISSION CRITICAL	YES	\$	25,000	\$	- \$		\$	
529	Urology - Ureteroscopes	1	new doctor	\$	25,000	MISSION CRITICAL	YES	\$	25,000	\$	- \$	-	\$	
529	Urology - Cystoscopes	1	new doctor	\$	25,000	MISSION CRITICAL	YES	\$	25,000	\$	- \$		\$	
529	Urology - Filiform and followers	1	new doctor	\$	30,000	MISSION CRITICAL	YES	\$	30,000	\$	- \$		\$	-
523	PEDS - Infant Scale	1		\$	2,000	MEDIUM		\$		\$	- \$	2,000	s	
523	PEDS - Patient Scale	1		s	3,750	MEDIUM		\$		\$	- s	3,750	s	
523	PEDS - Autorefractor	1		s	7,500	MEDIUM		s		s	- 8	7,500		
9550	Retail Pharmacy SUBTOTAL TFH			\$	3,474,050				969,000					4 477 477
NCLINE	VILLAGE COMMUNITY HOSPITAL				0,414,000				303,000	\$ 633,00	,	616,900	-	1,255,150
7010	Emergency Room						COLORES							
	Zoll Defibrillator R Series	1	patient safety - replacing M series	\$	15,000	MISSION CRITICAL		\$	15,000	\$	- \$		\$	
	Pyxis remote manager	1	medication security	\$	3,400	MEDIUM		\$	-	\$	- \$	-	\$	3,400
7420	Surgery	- Diese					Levels and Land							
	Mitek Graft Prep Tray	1	new - currently renting	\$	7,250	MEDIUM		\$		\$	- \$	7,250	\$	-
	Mitek Graft Prep Tray	1	Borrow from TFH, Current scheduling conflicts	\$	6,000	MISSION CRITICAL		\$	6,000	\$	- \$		\$	
	Laparoscopic Insufflator	1	To be able to perfrom general Surgery cases at IVCH.	\$	7,000	HIGH		\$	-	\$ 7,00	0 \$		\$	
	General Surgery Instruments	1	Do not have any General Surgery instrumentation at IVCH, General Surgeon planning to do cases at IVCH.	\$	45,000	MEDIUM		\$		\$	- \$		\$	45,000
	Stryker Core Small Bone Power	1		s	25,500	MISSION CRITICAL		\$	- 1	\$ 25,50	0 8		s	
7500	Lab						No. of the least o							
	I-Stat Instrument	1	instrument located at IVCH	\$	14,000	HIGH		\$	-	\$ 14,00	0 \$		\$	
7630	Incline DI								VIDE S					
	Portable X-Ray Unit	1	Replace present GE potable x-ray unit which is approximately 35 years old. Upgrade to digital platform will provide department more latitude adding capabilities to support of overall x-ray operations and meet future compliance for digital imaging & reimbursement reductions.	\$	250,000	MEDIUM		\$		\$	- \$	250,000	\$	
	Computed Radiography Screens and Cassettes	1	Replace present GE potable x-ray unit which is approximately 35 years old. Upgrade to digital platform will provide department more latitude adding capabilities to support of overall x-ray operations and meet future compliance for digital imaging & reimbursement reductions.	\$	3,000	MISSION CRITICAL		\$	3,000	\$	- \$		\$	
9523	Clinic			16.45							Take			
	Furniture	1	Appropriately furnish Clinic space	\$	14,000	MISSION CRITICAL		\$	14,000	\$	- 8		\$	
7770	IV PT	ACX						100						
	Treatment Table	1		\$	3,600	MEDIUM		\$	-	\$ 3,60	0 \$		\$	
	E-stim Unit	. 1		\$	5,500	MEDIUM		\$	-	\$ 5,50	0 \$		\$	
The Property	SUBTOTAL IVCH			\$	399,250		The State of the S	\$	38,000	\$ 55,60	0 \$	257,250	\$	48,400

### TAHOE FOREST HOSPITAL DISTRICT CAPITAL REQUEST | BY DEPARTMENT

FY 20 SET

Dept	Name	Qty	Justification	Т	otal Cost	Priority Due to Age - Mission Critical	Funded by Municipal Lease	Qtr 1		Qtr 2	Qtr 3		Qtr 4
	CENTER FOR HEALTH AND S	PORTS PERF	FORMANCE										
7790	TruckeePT Game Ready	•	place holder - current equipment at end of lifecycle	•	4,500	LOW		•	- s	4,500			
	The state of the s							*				- \$	
	Treatment Table	ь	Broken tables - volumes require additional tables	\$	25,000	MISSION CRITICAL	Yes		5,000 \$	-	\$	- \$	
	MUP Shuttle	1	Old and Broken - parts no longer available	\$	6,500	MISSION CRITICAL	Yes	\$	5,500 \$		\$	- \$	
	Upper Body Ergo Meter	1	place holder - current equipment at end of lifecycle	\$	11,000	LOW		\$	- \$		\$	- \$	11,000
8777	Life Center Operations				LOTHER DE								
	Treadmills	2	place holder - current equipment at end of lifecycle	\$	20,000	LOW		\$	- \$	10,000	\$ 10,0	000 \$	
	SUBTOTAL TCHSP			\$	67,000			\$ 3	,500 \$	14,500	\$ 10,0	000 S	11,000
	GRAND TOTAL TFHD			\$	3,940,300			\$ 1,03	8,500 \$	703,100	\$ 884,	50 \$	1,314,550
TAHOE	FOREST HOSPITAL				1,167,750	MISSION CRITICAL		\$ 91	0,750 \$	249,500	e 71	500 \$	
					1,354,250	HIGH			7.000 S	364,250		500 S	
					882,050	MEDIUM		5	- \$	5,500		150 \$	
		e south		5	70,000	LOW		\$ 1	1,250 \$	13,750		50 \$	
INCLINE	VILLAGE COMMUNITY HOSE	PITAL		- 5	63,500	MISSION CRITICAL			3,000 S	25,500		- s	
					21,000	HIGH			- \$	21,000			
					314,750	MEDIUM				9,100		- \$	48,400
				5		LOW	Page Constitution	\$	. \$			- \$	10,100
TAHOE	CENTER FOR HEALTH AND S	PORTS PERF	FORMANCE	5	31,500	MISSION CRITICAL		8 3	1,500 S		5		
						HIGH			- 5				
						MEDIUM		-	- 5				
					35,500	LOW				14,500	\$ 10,0	000 S	11,000
TAHOE	FOREST HOSPITAL DISTRICT	GRAND TOT	TALS	\$	1,262,750	MISSION CRITICAL		\$ 98	0,250 \$	275,000	\$ 7.5	500 S	
				\$	1,375,250	HIGH			7,000 \$	385,250		500 S	532,500
				\$	1,196,800	MEDIUM		\$	- \$	14,600		100 \$	749,800
				\$	105,500	LOW		\$ 1	1,250 \$	28,250		750 \$	32,250

### TAHOE FOREST HOSPITAL DISTRICT IT CAPITAL REQUEST G BY DEPARTMENT ET

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ŀ۱	26.	a)GI

Dept	Description	Qty	Justification	Cost	Priority Due to Age - Mission Critical		Qtr 1		Qtr 2		Qtr 3		Qtr 4
AHOE	FOREST HOSPITAL												
001	icu				2 82 14				La Fla				
	Five All in Ones		To upgrade old hardware on current WOWS in Med-Surg, ICU and OB	\$ 5,000	Medium	\$	5,000					6185	
	Education and Instructions for patients		Use of Smart TV's and media storage for Patient Education I ICU, Med-Surg and OB	\$ 75,000	Medium			\$	25,000	\$	25,000	\$	25,000
005	ECC		THE RESERVE ASSESSMENT										
	Two iPads	2	For Patient Activity	\$ 3,000	Medium	1		\$	3,000	2.000	200.000.00		
038	Surgery												
	Three additional WOWS	3	For PACU and surgery	\$ 21,600	Medium			\$	21,600				
044	Dietary												
	Food Service Department Management Software (cloud server)		Food service department management software- needed to meet complexity of regulation and menu cost analysis + production system- Will pay for itself through reduction in waste and cost	\$ 10,000	Medium					\$	10,000		
480	IT AND												
	Infrastructure-Security - FirePower		HIPAA Security-Compliance- See Justification Document	\$ 225,000	Mission Critical	\$	225,000						
	Infrastructure-Catalyst 3650		HIPAA Security-Compliance- See Justification Document	\$ 7,843	Mission Critical	\$	7,843						
	Infrastructure-Catalyst 4501		HIPAA Security-Compliance- See Justification Document	\$ 16,000	Mission Critical	\$	16,000						
	Infrastructure- Nexus 2248		HIPAA Security-Compliance- See Justification Document	\$ 3,735	Mission Critical	\$	3,735						
	Systems Change Management software -		Improve Change Management Process	\$ 5.000	Medium			\$	5,000				
	Network device discovery mapping / reporting		Reporting	\$ 5,000	High			\$	5,000				
	RES - User profile management and automation		Improve Customer service	\$ 185,000	Medium							\$	185,000
100	Refrigerator Monitoring		Complete the monitoring Project	\$ 30,000	Medium			\$	10,000	\$	10,000	\$	10,000
	Fiber connectivity Tool for Network		To be able to test and analyze Fiber connections	\$ 10,000	Mission Critical	\$	10,000						
	Kace management System		Mange computers remotely	\$ 74,000	Medium							\$	74,000
	Upgrade Varian to a VM		Take Varian off of a Physical Box and put on VM for better stability	\$ 15,000	High	\$	15,000						
	IT Hardware replacement		Replace obsolete Hardware	\$ 16,594	High	\$	4,000	\$	4,000	5	4,000	S	4,594
	HIS Restructure		New HIS Restructure Plan	\$ 7,000,000	Mission Critical	\$	1,000,000	\$	2,000,000	\$	2,000,000	-	2,000,000
540	Diagnostic Imaging												
	Equipment for two Radiologists		Per Admin Contract - need to place equipemnt at Rad's homes	\$ 35,000	Mission Critical	\$	35,000	5350		The same of the sa		and the same	

## TAHOE FOREST HOSPITAL DISTRICT IT CAPITAL REQUES? G BY DEPARTMENT

FY 20. JGET

Dept	Description	Qty	Justification	Cost	Priority Due to Age - Mission Critical		Qtr 1		Qtr 2	Qtr 3	Qtr 4
555	Truckee Thrift Store										
GF 5	New Cash Register			\$ 1,000	High	\$	1,000				
557	Kings Beach Thrift Store										
	New Cash Register			\$ 1,000	High			\$	1,000		
710	Medical Staff Services		<b>当</b> 是在1000年,1000年的			-37				Sec. 15	3 78 1
	Medical Staff Services	2	Paper"light" credentialing. All medical staff credentialing files, documents, certificates, etc. are scanned into MDStaff program. Paper files will be disposed/shredded.	\$ 1,800	Medium			\$	1,800		
740	Quality										
	SUBTOTAL TFH			\$ 7,746,572		\$ :	1,322,578	\$	2,076,400	\$ 2,049,000	\$ 2,298,594
NCLINE	VILLAGE COMMUNITY HOSPITAL										
006	Emergency Department										
	Replacement of iPads	4	new larger iPad makes it easier to chart at bedside. Less expensive that WOW. Our other iPad are 4 years old	\$ 6,000	Medium					\$ 6,000	
	SUBTOTAL IVCH			\$ 6,000		\$		\$		\$ 6,000	\$
	GRAND TOTAL TFHD			\$ 7,752,572		\$ 1	322,578	\$ 2	2,076,400	\$ 2,055,000	\$ 2,298,594

### TAHOE FOREST HOSPITAL DISTRICT IT CAPITAL REQUEST 'G BY DEPARTMENT

FY 20. JGET

Priority Due to Age -Dept Description Qty Justification Cost Mission Critical Qtr 1 Qtr 2 Qtr 3 Qtr 4 TAHOE FOREST HOSPITAL Mission Critical \$ 1,297,578 \$ 2,000,000 \$ 2,000,000 \$ 2,000,000 7,297,578 \$ 38,594 High 20,000 \$ 10,000 \$ 4,000 \$ 4,594 \$ 410,400 Medium 5,000 \$ 66,400 \$ 45,000 \$ 294,000 Low - 5 - \$ - \$ 7,746,572 \$ 1,322,578 \$ 2,076,400 \$ 2,049,000 \$ 2,298,594 INCLINE VILLAGE COMMUNITY HOSPITAL Mission Critical 6,000 High 6,000 \$ Medium - \$ - \$ Low - \$ 6.000 \$ - 5 - \$ 6,000 \$ TAHOE CENTER FOR HEALTH AND SPORTS PERFORMANCE Mission Critical \$ Medium Low TAHOE FOREST HOSPITAL DISTRICT GRAND TOTALS 7,297,578 Mission Critical \$ 1,297,578 \$ 2,000,000 \$ 2,000,000 \$ 2,000,000 \$ 44,594 High 20,000 \$ 10,000 \$ 10,000 \$ 4.594 \$ 410,400 Medium 5,000 \$ 66,400 S 45,000 \$ 294,000 Low

### TAHOE FOREST HOSPITAL DISTRICT

CONSTRUCTION PROJECT

"NG BY DEPARTMENT

FY 2017

GET

Dept	Description	Justification		Cost	Priority Due to Age - Mission Critical		Qtr 1		Qtr 2	Qtr 3		Qtr 4
	FOREST HOSPITAL		1000					1800	OCT II	Qu v		QUI T
6010	Intensive Care Unit										2000	SALES -
	Nurse Call & PA System Replacement	Current system obsolete	\$	360,000	Mission Critical	S	180,000	\$	180,000	EMERICA SERVICE SERVICE		
11011	M/S - ICU Pat Rm Notifier Signs	Staff notification Patient Status	\$	15,300		4	100,000	Ψ	100,000		0	15,300
	M/S replace all TVs	Existing obsolete, Foot wall mounted	\$	30,000		S	15,000	0	15,000		φ	15,500
	Skilled Nursing Facility	Existing obsolete, I sot wan insuried	Ψ	30,000	Wission Chica	Q.	15,000	Ф	15,000		1000000	
0000	ECC Patient Over Bed Light and TV					1000						
	Replacements	Safety Enhancements TVs obsolete	s	20,000	Madium		40,000		40.000			
	ECC Patient Room Remodel		\$			\$	10,000	\$	10,000	0.000		
	Surgical Services	4 rooms per year	2	100,000	Medium	\$	25,000	\$	25,000	\$ 25,000	\$	25,000
1420	Surgical Services	Cornel Consumal Palation		and the second		1200		1000			1000	
	Curan ania I numan I languada	Carpet, Casework, Painting,		04 500								
0400	Surgeon's Lounge Upgrade	Equip/Furnishings/IT	\$	21,500	Mission Critical	\$	21,500					
8460	Engineering	Fig. 510			PERSONAL PROPERTY.							
	F: 41 0 :	Existing FAS unreliable and poorly		and the same of the								
	Fire Alarm System	maintained by Siemens	\$	1,070,000						\$ 535,000	\$	535,000
	Northstar Clinic	Clinic Upgrades	\$	25,000		\$	25,000					
	Energy Use Assessment	Utility Cost Savings	\$	8,000	High			\$	8,000			
		Protect newly remodeled ED and CT										
	Re-Seal 1978 Roof - Permit	areas	\$	20,000	High	\$	20,000					
		Protect newly remodeled ED and CT										
1.30	Re-Seal 1978 Roof - Project Work	areas	\$	195,000	Medium						\$	195,000
	Main Lobby Floor Surface	floor surface deteriorating	\$	80,000	High	\$	80,000					,
		All MOB MSCs in need of carpet, paint,										
	MOB MSCs Interior Upgrade	linoleum, and general clean up	\$	250,000	Medium	S	60,000	S	60,000	\$ 60,000	S	70,000
	2012	Interior Upgrade requested for old/worn				-	00,000	-	00,000	00,000	1	10,000
	Home Health Hospice Carpet & Paint	carpet and wall paint	S	15,000	Medium			S	15,000			
		Internal Access & Cameras, chain link	1	10,000	modiani			-	10,000		-	
	Security Improvements	fence for Levon equip yard	\$	40,000	Medium	\$	10,000	s	10,000	\$ 10,000	0	10,000
	1990 Building Penthouse	1990 Penthouse - Redo Stucco	\$	15,000		\$	15,000	4	10,000	9 10,000	φ	10,000
51-51	ED and ASD Exam Lights	Replace old exam lights	\$	40,000		Ψ	15,000				\$	40,000
	Quality Services Building Sewer Line	Potential Sewer Line Leak	\$	6,000		S	6,000				9	40,000
	WA Lobby Furniture Replacment	Lobby furniture 10 years old	\$	53,500		- D	0,000	S	E0 E00		-	
	Solarium Furniture Replacement	10 years old	\$	30,000				\$	53,500		-	
	Columnia i diffiture replacement	Code required system so that Fire /	9	30,000	nigii			D.	30,000		-	
	Fire/Police Radio Amplification System	Police radios work inside the hosital	\$	00.000	10.6		00.000					
	I lier olice Radio Ampilication System	Police radios work inside the nosital	9	80,000	High	\$	80,000				-	
	Flooring ASD Surgary DI EDIVitation	and death and an area dea		50,000	10.6							
	Flooring - ASD, Surgery, DI, ED/Kitchen	corridor floor upgrades	\$	50,000				_		\$ 25,000	\$	25,000
	DI Mamo / MRI upgrade - A/E fees	A/E fees for upgrade permit	\$	25,000	Mission Critical			\$	25,000			
	22	Modify OR #1 air flow for										
	OR #1 Endo Conversion	positive/negative air flows	\$	15,000	High	\$	15,000					
		Existing Day Tank does not meet codes	13									
	Day Tank for Underground Storage Tank	and could cause diesel fuel leak.	\$	100,000	Medium						\$	100,000
8490	Child Care Center				The second						1	
		Pathway from Annex to Pre-school zone										
12.1	School Age Zone	and Tire swing with climbing wall	\$	40,000	High	\$	40,000					
THE IN	Refinish Child Care Center	Exterior Weather Protection	\$	10,000		\$	10,000					
	Refinish Child Care Annex	Exterior Weather Protection	\$	4,000		\$	4,000					
7	SUBTOTAL TFH		\$	2,718,300		S	616,500	S	431,500	\$ 655,000	S	1,015,300

### TAHOE FOREST HOSPITAL DISTRICT

CONSTRUCTION PROJECT NG BY DEPARTMENT

FY 2017 . GET

Dept	Description	Justification		Cost	Priority Due to Age - Mission Critical		Qtr 1		Qtr 2	(	Qtr 3		Qtr 4
	E VILLAGE COMMUNITY HOSPITAL		i little	TAX THE TAX TO								100	
7429	Sterile Processing		12139										Table 1
	Surgery doors/floors, SPD Remodel	Decontamination Requirements	\$	650,000	Medium							\$	650,000
7500	Laboratory			de organismo									
	Laboratory HVAC	Issues with Heating/Cooling Control with front lab project	\$	298,000	Mission Critical			\$	149,000	\$	149.000		
7680	Cat Scan		1										
	CT Exhaust Fan	Noise and heat issues in the CT room	\$	22,500	Medium							\$	22,500
8460	Engineering												
MARKET STATE	Cancer Center Nitrous Oxide Vent	Physician request for NO use	\$	10,000	Medium							S	10,000
	HVAC Automation	HVAC Controls for Heating & A/C	\$	35,000	Medium					\$	35.000		
	IVCH Entrance	Concrete Replacement	\$	13,500	Medium							S	13,500
	IVCH Corridor Doors	Existing doors dated given 2005 ED remodel doors across corridor	\$	125,000	Mission Critical					\$	25,000	\$	100,000
	Second Floor MSC Improvements	Minor renovation work to improve MSC operations	\$	261,000	Mission Critical	\$	161,000	\$	100,000				
	Isolation Room 206 HVAC	HFAP POC not enough air changes	\$	400,000	Mission Critical	\$	200,000	\$	200,000				
	IVCH Siding Replacement	HFAP POC combustible siding does not meet fire codes	\$	1,640,000	Mission Critical	\$	700,000	\$	940,000				
	2nd floor MSC HVAC	HEPA filter AHU needed for waiting room	\$	60,000	Mission Critical	\$	60,000						
	IVCH interior Signs	2nd Floor MSC Signage and way finding	\$	10,000	High	\$	10,000						
	IVCH exterior Signs	Current sign does not indicate Emergency Entrance drive on Alder 30 yr old Boilers and alternative fuel	\$	40,000	Medium							\$	40,000
	IVCH Boiler Replacement	source no-op	\$	150,000	Medium							e	150.000
	IVCH Patient Registration Door	Provide Security for Staff	S	10,000						e	10.000	9	150,000
1791120	SUBTOTAL IVCH	1 Tovide Security for Staff	6	3,725,000	Wedium	2	1,131,000	0	1,389,000	9	219,000	0	986,000
TAHOE	CENTER FOR HEALTH AND SPORTS	PERFORMANCE	4	3,720,000		φ	1,131,000	Ψ	1,303,000	4	219,000	9	500,000
8451	CHSP Building Operations	LIN ONINATOL	BASS S					1511 SQL				E-Control	
OTO I	Waiting Chairs	Existing chair block fire exit path	\$	5,000	High	S	5,000					100000	
	Women's / Men's Locker Room Floor	floors in these areas detiorating and no	9	5,000	Tilgii	9	5,000						
	Replacement	longer repairable	s	50,000	Medium							0	50,000
7-5-5	TCPT Intrusion and Panic Alarm	Lab patient confrontation	\$	5,000		S	5,000					9	50,000
-	SUBTOTAL TCHSP	Lab patient confiditation	0	60,000	Tilgit	-	10,000	0	The state of the s	0		0	
	GRAND TOTAL TFHD		0			\$			4 000 500	9	074.000	9	0.004.000
	GRAND TOTAL TEND		9	6,503,300		1 3	1,757,500	2	1,820,500	\$	874,000	1 5	2,001,

### TAHOE FOREST HOSPITAL DISTRICT

CONSTRUCTION PROJECT

NG BY DEPARTMENT

FY 2017

GET

Description	Justification		Cost	Priority Due to Age - Mission Critical		Qtr 1		Qtr 2		Qtr 3		Qtr 4
TAHOE FOREST HOSPITAL			4 804 800									
TAHOLTORESTHOSPITAL		\$	1,531,500	Mission Critical	\$	241,500	\$	220,000	\$	535,000	\$	535,000
		\$	397,500	High	\$	256,000	\$	91,500	\$	25,000	\$	25,000
		\$	789,300	Medium	\$	119,000	\$	120,000	\$	95,000	5	455,300
<b>自己是一种情况的</b> 是人类和自己是一种		\$		Low	\$	-	\$		\$		S	
La Control Control		\$	2,718,300		\$	616,500	\$	431,500	\$	655,000	\$	1,015,300
INCLINE VILLAGE COMMUNI	TY HOSPITAL	•	2,784,000	Mission Critical	•	4 404 000		4 000 000		(71.000		
					\$	1,121,000	\$	1,389,000	>	174,000	\$	100,000
<b>第4年 清洁等 不得的</b>		•	10,000	High	\$	10,000	\$		\$	Section 2	\$	
		•	931,000	Medium	\$		\$		\$	45,000	\$	886,000
		\$		Low	\$		\$		\$		\$	
		\$	3,725,000		\$	1,131,000	\$	1,389,000	\$	219,000	\$	986,000
TAHOE CENTER FOR HEALT	H AND SPORTS PERFORMANCE	\$	10,000	High	\$	10,000	5		•		•	
		5	50,000	Medium		10,000	è				9	50,000
		\$	00,000	Low	¢						9	50,000
		\$	60,000	LOW	\$	10,000	\$		\$		\$	50,000
							_				_	00,000
TAHOE FOREST HOSPITAL D	ISTRICT GRAND TOTALS	\$	4,315,500	Mission Critical	\$	1,362,500	\$	1,609,000	5	709,000	\$	635,000
		\$	417,500	High	\$	276,000		91,500		25,000		25,000
		\$	1,770,300	Medium	\$	119,000	S	120,000		140,000		1,391,300
		\$		Low	\$	,	\$	-	è	140,000	¢	1,001,000
		\$	6,503,300		\$	1,757,500	\$		\$	874,000	¢	2,051,300

### Tahoe Forest Hospital District GO Bond Project Personal Property FY 2017

quipment Order #	Line#	Location	Item	Vendor	Vendor#	Quanity	Unit Cost	Unit Cost	Tax	Facialis 40/	W-111
TFH	33	Various	Air flowmeter with diss adaptor	AMVEX, Div. of Ohio Medical	FM15ADH			Extended	8.375%	Freight 4%	Total
BL01-2	17a	Clean Holding	Bin Accessories		HUACHM	12	\$21.72	\$260.64	\$21.18		\$294.00
CC02	225	Controlled Corridor	Case cart	Par Excellence - logiquip	000 000 404 00	1	\$4,250.00	\$4,250.00	\$345.31	1	\$4,779.13
HC01	235	Staff Womens	Coat Hook	Pedigo Products, Inc.	CDS-256-MS/ACC	7	\$1,550.00	\$10,850.00	\$881.56		\$12,200.83
CF01	45	Nourishment	Coffee Brewer	Done O Maria Consultation and	000005454400 04 4 4	2	\$175.00	\$350.00	\$28.44		\$393.58
TFH	133	Well Baby Nursery		Bunn-O-Matic Corp. with plumbin		2	\$702.00	\$1,404.00	\$114.08	-	\$1,578.80
OP01	31	Post Partum	Continour suction regulator	AMVEX, Div. of Ohio Medical	VRC3DDHA	8	\$400.00	\$3,200.00	\$260.00	1	\$3,598.40
CA06	61	LDR	Diagnostic set	Welch Allyn, Inc.	Integ. Wall sys 76793-MX	4	\$1,316.25	\$5,265.00	\$427.78		\$5,920.49
CAUD			Diagnostic set	Welch Allyn, Inc.	OBT220 PM JR/LOW PRO	4	\$1,062.00	\$4,248.00	\$345.15		\$4,776.88
NESS	177	C-Section OR	Electrosurgical unit	Valleylab, A Coviden Brand -BOV		1	\$15,500.00	\$15,500.00	\$1,259.38		\$17,429.75
NF02	59	LDR	Fetal Monitor (3 existing; 1 new)	GE Medical Systems	2037556-001/ACC, CORO		\$21,200.00	\$21,200.00	\$1,722.50	\$916.90	\$23,839.40
TFH	68	LDR	Flowmeter, Air w/Diss Adaptor	AMVEX, Div. of Ohio Medical	FM15ADH	12	\$21.72	\$260.64	\$21.18	\$11.27	\$293.09
IV01	65	LDR	Foot stool with handrail	Pedigo Products, Inc.	P-10-A	4	\$141.33	\$565.32	\$45.93	\$24.45	\$635.70
IC03	44	Nourishment	Ice maker	Follett Corp.	25CR400A, 25 series	1	\$4,000.00	\$4,000.00	\$325.00	\$173.00	\$4,498.00
TFH	64	LDR	IV Pole	Pedigo Products, Inc.	P-76	2	\$325.00	\$650.00	\$52.81	\$28.11	\$730.93
HL01	36	Various	Hamper	Medline	P120L	10	\$290.50	\$2,905.00	\$236.03	\$125.64	\$3,266.67
OV01-2	43	Various	Microwave Oven	Panasonic	20-63102 Kenmore	2	\$175.00	\$350.00	\$28.44	\$15.14	\$393.58
TB01	28	Various	Overbed table	Amico	Jelly Bean	8	\$655.20	\$5,241.60	\$425.88	\$226.70	\$5,894.18
TFH	32	Various	Oxygen flowmeter w/diss adaptor	AMVEX, Div. of Ohio Medical	FM150DH	24	\$20.10	\$482.40	\$39.20	\$20.86	\$542.46
RF01	239	Staff Lounge	Refrigerator/Freezer, Upright	GE Appliances	PDS20SBSRSS, Stainless	1	\$1,749.00	\$1,749.00	\$142.11	\$75.64	\$1,966.75
TFH	69	Various	Regulator, suction	AMVEX, Div. of Ohio Medical	VRC3DDHA	12	\$400.00	\$4,800.00	\$390.00		\$5,397.60
TFH	66	Various	Revolving stool	Pedigo Products, Inc.	P-1038-W/C-SS	5	\$442.00	\$2,210.00	\$179.56		\$2,485.15
RM01	161	Various	RM 01 - Mop Rack	See kitchen equipment.		2	\$150.00	\$300.00	\$24.38		\$337.35
DS04	202	C-Section OR	Sharps Cart in hall OR C Section	Kendall Healthcare	8930SA/8993H	1	\$99.00	\$99.00	\$8.04		\$111.33
TFH	38	Various	Step on waste receptacle	Rubbermaid Comm. Products	6144	38	\$84.00	\$3,192.00	\$259.35	4	\$3,589.40
TFH	139	Various	Step on waste receptacle	Rubbermaid Comm. Products	6146	7	\$150.50	\$1,053.50	\$85.60		\$1,184.66
		OR	Portable Suction Unit			1	\$1,200.00	\$1,200.00	\$97.50		\$1,349.40
TFH	1	Waiting	Television	Commercial Sales & Service	TBD	10	\$420.00	\$4,200.00	\$351.75		\$4,733.82
TFH	146	Lactation Room	Under counter refrigerator	Follett Corp REF 2	Follett REF4/FFAR2L-7 Co.	1	\$1,900.00	\$1,900.00	\$154.38	4	\$2,136.55
RU02	42	Various	Undercounter refrigerator	Summit	REF Series REF4-ADA	1	\$1,515.60	\$1,515.60	\$123.14		\$1,704.29
MP01	29	Post Partum	Vital signs monitor	Welch Allyn, Inc.	Dinamap PRO 300	4	\$3,350.00	\$13,400.00	\$1,088.75		\$15,068.30
CW01	92	Workroom	Warming cabinet	Enthermics EC2060	7925TS	1	\$6,500.00	\$6,500.00	\$528.13		\$7,309.25
TFH	5	Various	Waste Receptacle	TBD	TBD	3	\$84.00	\$252.00	\$20.48		\$283.37
TFH	75	LDR	Waste receptacle	Rubbermaid Comm. Products	FM150DH	4	\$84.00	\$336.00	\$27.30		\$377.83
TFH	242	Staff Lounge	Waste Receptacle	Transcential Comm. Froducts	I WITOURI	1	\$86.56	\$86.56	\$7.03		\$97.34
TFH	251	Paper/Equip Storage	Waste Receptacle	TBD	TBD	1	\$84.00	\$84.00	\$6.83		\$94.46
TFH	101	Meds	Waste Receptacle - Step On	Rubbermaid Comm. Products	6145	4	\$116.00	\$116.00	\$9.43		
TFH	107	Soiled Utility	Waste Receptacles	Rubbermaid Comm. Products	2632/2631 Brute	3					\$130.44
BL01-2	15	Clean Holding	Wire basket assembly		30161	3	\$150.00	\$450.00	\$36.56		\$506.03
DLU1-Z	10	olean Holding	WITE DASKEL ASSETTION	Logiquíp	30101		\$2,500.00	\$2,500.00	\$203.13	\$108.13	\$2,811.25

### Tahoe Forest Hospital District GO Bond Project Personal Property FY 2017

Equipment								Unit Cost	Tax		
Order#	Line#	Location	Item	Vendor	Vendor#	Quanity	Unit Cost	Extended	8.375%	Freight 4%	Total
SW01-2	17	Clean Holding	wire freestanding, louvered	Logiquip	TBD	1	\$4,250.00	\$4,250.00	\$345.31	\$183.81	\$4,779.13
SW01-2	113	Soiled Utility	Wire shelving	Intermetro	TBD	1	\$670.00	\$670.00	\$54.44	\$28.98	\$753.42
SW01-2	103	Meds	Wire, freestanding	Logiquip		1	\$2,000.00	\$2,000.00	\$162.50	\$86.50	\$2,249.00
			Movable Furniture			1	\$114,254.00	\$114,254.00	\$9,283.14	\$4,941.49	\$128,478.62
			TOTALS				\$194,044.48	\$248,100.26	\$20,168.65	\$10,730.76	\$279,000.57



### PROJECTS

Total Development Costs

South Building; Birthing / Dietary Phase II
Emergency Department & Sterile Processing Department; Increment I

Subtotal Measure C Expenditures FYE Subtotals M-C Expenditures Balance to Complete

### TAHOE FOREST HOSPITAL DISTRICT MEASURE C PROJECT EXPENDITURES CASH FLOW SUMMARY 3 31 16

1200	20	16			20	17			20	18	
PTD Thru 3/31/16	QTR 2	QTR 3	QTR 4	QTR 1	QTR 2	QTR 3	QTR 4	QTR 1	QTR 2	QTR 3	QTR 4

7,201,618	1,555,051	1,555,050			
	76,360				

s	17,201,618	1,631,411	1,555,050	0	0	0	0	0	0	0	0	0
s	18,833	,029		1,555,050				0				
e						20,388	,079					



PROJECTS

Project Costs

TAHOE FOREST HOSPITAL DISTRICT OWNER / REGULATORY SCOPE MODIFICATION EXPENDITURES CASH FLOW SUMMARY 3.31.16

	PTD Thru 3/31/16	QTR 2	QTR 3	QTR 4	QTR1	QTR 2	QTR 3	QTR 4	QTR 1	QTR 2	QTR 3	QTR 4
South Building; Birthing / Dietary - Equipment Upgrades		184,155	184,155									
South Building; Birthing 4th LDR Only	-	258,556	258,556									
South Building Phase 5 Interim Birthing	185,123	143,569	143,569									
South Building Continuity	986,514		10,468									
South Building; Additional Owner Upgrades	186,593	324,918	324,918				3					

2017

Subtotal FYE Subtotals Balance to Complete

1,358,230	911,198	921,666	-	-	-	-	-	-	-	-	
2,269,4	28		921,666		7		(				0
3.191.094											

Tahoe Forest Hospital District Multi-year Capital Plan

	BUDGET FY 2017	FY 2018	FY 2019	FY 2020
INVESTMENT IN CAPITAL				
GO Bond Measure C Project Completion - Scope Modifications	\$ 2,476,716	\$ -	\$ -	\$ -
GO Bond Project Personal Property	279,000			-
Capital Equipment/IT	1,560,328	3,590,100	4,071,350	4,251,700
Construction Projects	4,315,500	2,833,930	1,405,000	50,000
Health Information/Business Systems	7,000,000	1,000,000	-	-
Property Investment	2,794,000	1,500,000	750,000	750,000
Phase 2 Master Planning Project	-	11,000,000		
Old OB Remodel	-	2,000,000	-	-
Total	\$ 18,425,544	\$ 21,924,030	\$ 6,226,350	\$ 5,051,700

	DESCRIPTION	QTY	FY2018	FY2019	FY2020
ahoe Fore	est Hospital				
6010	Intensive Care Unit				
	SCVO2 Monitor - EMO Dynamic	1	\$ 15,000	\$ -	\$
	Cardiac Monitors	1	\$ 75,000	\$ -	\$
	Critical Care Beds	3	\$ 25,000	\$ 26,000	\$ 27,00
	Dept. Subtotal		\$ 115,000	\$ 26,000	\$ 27,00
6170	MedSurg		The Louisian		
	Standard Patient Beds	6	\$ 15,000	\$ 15,000	\$ 15,00
	Bariatric Bed	1	\$ 25,000		\$
	Dept. Subtotal		\$ 40,000		\$ 15,00
6380	Obstetrics - Nursery	-			
	Delivery Panda	3	\$ 5,000	\$ 5,000	\$ 5,00
	Decked Out Panda	3	\$ 7,500	\$ 7,500	\$ 7,50
	Dept. Subtotal		\$ 12,500	\$ 12,500	\$ 12,50
6580	Extended Care		12,000	12,000	V 12,00
0000	Med Carts	2	\$ 10,000	\$ -	\$
	Dept. Subtotal		\$ 10,000	\$ -	\$
7010	Emergency Dept		10,000		
71010	Gurney's	2	\$ 15,000	\$ -	\$
	Stretcher's	2	\$ 5,500	\$ -	\$
	Exam Tables	3	\$ 2,100	\$ 2,600	\$ 3,10
	Dept. Subtotal	3	\$ 22,600	\$ 2,600	\$ 3,10
7085	Health Clinic		\$ 22,000	9 2,000	9 3,10
1000	Exam Table	3	\$ 2,100	\$ 2,600	6 210
	Dept. Subtotal	3		\$ 2,600	\$ 3,10
7400			\$ 2,100	\$ 2,600	\$ 3,10
7180	TC Physical Therapy  E-stim Unit	1	¢ 5.500	6	•
		2	\$ 5,500	\$ -	\$
	Treadmills Park Subtatel		\$ 20,000	\$ -	\$
	Dept. Subtotal	Life and the	\$ 25,500	\$ -	\$
7290	Home Health	0		00.500	
	Car	3	\$ 30,000	\$ 32,500	\$ 35,00
12.25.0. 2.37.0.7	Dept. Subtotal	T. A. C. C.	\$ 30,000	\$ 32,500	\$ 35,00
7420	Surgical Services				
	Stryker Mattress	5	\$ 7,500	\$ -	\$
	HANA Table Upgrade	1	\$ 8,500		\$
	Flyte Helmet System	1	\$ 11,500	\$ -	\$
	Laparoscope Holder	1	\$ 12,500	\$ -	\$
	Centurion Vision System	1	\$ -	\$ 116,000	\$
	ORA w/ Verifeye Plus	1	\$ -	\$ 80,000	\$
	Urology Equipment & Instrumentation	1	\$ -	\$ 200,000	\$
	ESU	1	\$ 12,500	\$ -	\$
	Sinus Seeker	1	\$ 3,500	\$ -	\$
	Bookwalter type Retractor	1	\$ 12,500	\$ -	\$
	Urology Equipment	1	\$ 100,000	\$ -	\$
	Dept. Subtotal		\$ 168,500	\$ 396,000	\$

	DESCRIPTION	QTY		FY2018		FY2019	FY2020
7429	SPD	Nile (m)					
	500 Series trolley	2	\$	4,400	\$	-	\$
	SMART Transport Trolley	1	\$	3,500	\$	-	\$
	Dept. Subtotal		\$	7,900	\$	-	\$
7430	PAAS						
	Resusitation Cart	1	\$	3,850	\$	-	\$
	Procedure Table for Pain Clinic	1	\$	17,500	\$	-	\$
	Vital Sign Machine	3	\$	7,000	\$	-	\$
	Gurneys	6	\$	14,000	\$	14,000	\$ 14,0
	Electric Scale	1	\$	4,100	\$	+	\$
	Defibrilator	1	\$	16,500	\$	-	\$
	Dept. Subtotal		\$	62,950	\$	14,000	\$ 14,0
7450	Anesthesia						
	Syringe Pumps	2	\$	8,000	\$	_	\$
	Anesthesia Machine	4	\$	130,000	\$	75,000	\$ 80,0
	Dept. Subtotal		\$	138,000	\$	75,000	\$ 80,0
7500	Lab		t				
	Platelet Function Analyzer	1	\$	12,500	\$	-	\$
	Bacterial Culture Incubator	1	\$	-	\$	12,000	\$
	Blood Typing & Screening Instrument	1	\$	105,000	\$	_	\$
	Blood Culture Instrument	1	\$	_	\$	55,000	\$
	Immuno Assay moleculear	1	\$	_	\$	100,000	\$
	Coagulation Instrument	1	\$	_	\$	60,000	\$
	Dept. Subtotal		\$	117,500	\$	227,000	\$
7593	Cardiac Rehabilitation	Sec.					
	Rower	2	\$	1,250	\$	1,300	\$ 
	Bike Equipment	2	\$	1,250	\$	1,300	\$
	Treadmill	4	\$	12,500	\$	13,000	\$
	NuStep	4	\$	10,000	\$	11,000	\$
	Dept. Subtotal		\$	25,000	\$	26,600	\$
30-7680	Box (大人)をはない (1943年 1951年 1	Teas.					gelf de la
7630	ModLink Web Forms Software	1	\$	5,750	\$	_	\$ 2000 (10040)
7630	ModLink Licenses	1	\$	2,000	\$	_	\$
7630	Automatic Image Stitching Software	1	\$	9,500	\$	_	\$
7630	Mini C Arm Orth Mobile Flouro	1	\$	80,000	\$		\$
7630	Digital Portable Xray Unit w/cassettes	1	\$	250,000	\$	_	\$
7660	Breast Coil & CAD Software	1	\$	200,000	\$	_	\$
7660	MRI Vital Signs Monitor	1	\$	_	\$	75,000	\$
7670	Cart for ABI System	1	\$	7,500	\$	-	\$
7670	Laptop for ABI System	1	\$	2,500	\$	-	\$
7670	Ultrasound Probe Disinfection System	1	\$	8,000	\$	-	\$
7632	Digital Mamo/Tomosynthesis w/Sterotactic Biopsy System	1	\$	525,000	\$		\$
7632	Stereotactic Table	1	\$	520,000	\$	250,000	\$
7632	Mammography Dual Monitors	1	\$		\$	17,500	\$
7632	Furniture	1	\$	15,000	\$	17,000	\$
7632	Penrad Software Upgrade	1	\$	35,000	\$		\$
7633	Digital Xray Machine	1	\$	50,000	\$	200,000	\$
7672	Ultrasound Probe Disinfection System	1	\$	8,000	\$	200,000	
7672	Ultrasound Equipment	1			\$	-	\$ = -
ILLIC	on abound Equipment	1	\$	250,000	9	-	\$
7680	Low Dose CT Lung Screening Software	1	\$	18,000	\$		\$

	DESCRIPTION	QTY	FY2018		FY2019		FY2020
7760	Gastro/Intestinal						
	Gastroscope	3	\$ 33,000	\$	35,000	\$	37,00
	Colonoscope	3	\$ 40,000	\$	42,000	\$	44,00
	Esophageal Motility Equipment	1	\$ 68,000	\$	-	9	5
	Dept. Subtotal		\$ 141,000	\$	77,000	\$	81,000
7876	Sugar Bowl Clinic	2.00			1		
	Vital Signs Monitor	1	\$ -	\$	3,350	9	3
	Dept. Subtotal		\$ 	\$	3,350	\$	
8430	Dietary	Mary 1					
	Alto Sham Oven	1	\$ -	\$	7,500	9	
	Griddle/Broiler	1	\$ -	\$	4,000	3	
	2-Door Refrigerator for Café	1	\$ -	\$	3,500	9	
	Beverage Refrigerator	1	\$ -	\$	8,500	9	
	Dept. Subtotal		\$ -	\$	23,500	\$	
8440	EVS and Offsite housing						
	Floor Stripper	1	\$ -	\$	7,800	\$	
	Dept. Subtotal		\$	\$	7,800	\$	
8480	Information Technology (IT)	A COLL			7,000	N. S.	
	EMR HIS	1	\$ 1,000,000	\$		\$	
	ICU - Five All in Ones	1	\$ 5,000	\$	-	\$	
	ICU - Education & Instructions for Patients	1	\$ 3,000	\$	75,000	-	
	ECC - iPads	2	\$ 2 000	\$	75,000	\$	
	Sugery - WOWS	3	\$ 3,000		-	\$	
	Lab Updates & Upgrades	1	21,600	\$	-	\$	
	Radiology Software Upgrades	1	\$ -	\$		\$	60,000
		_	\$ 450,000	\$	80,000	\$	60,000
	Pharmacy - Upgrade PYXIS System	1	\$ 150,000	\$	-	\$	
	Thrift Stores - Cash Register Systems	2	\$ 2,000	\$	-	\$	
	Med Staff Svcs - Scanned document system for credentialing	1	\$ 1,800				
	Multi-Specialty Clinics Growth	1	\$ 50,000	\$	50,000	\$	50,000
	Home Health & Hospice	1	\$ 20,000	\$	20,000	\$	20,000
	System Change Management Software	1	\$ -	\$	5,000	\$	
	RES User Profile Management	1	\$ -	\$	185,000	\$	-
	Refrigerator Monitoring	1	\$ -	\$	30,000	\$	
	KACE management System	1	\$ -	\$	74,000	\$	
	Upgrade Varian	1	\$ 15,000	\$	-	\$	-
	HIE	1	\$ 100,000	\$	-	\$	
	IT Infrastructure/Including CISCO	1	\$ 50,000	\$	300,000	\$	1,800,000
	Interfaces	1	\$ 50,000	\$	30,000	\$	-
	Community EMR	1	\$ -	\$	200,000	\$	200,000
	CDR Upgrades	1	\$ -	\$	300,000	\$	-
	Conference Room Virtual Upgrades	1	\$ -	\$	150,000	\$	-
	Clinical System Enhancements & Upgrades	1	\$ _	\$	-	\$	500,000
	Departmental Upgrades	1	\$ 396,000	\$	150,000	\$	140,000
	District EMR Upgrades	1	\$ -	\$	400,000	\$	-
	District Contingency & Projects	1	\$ 100,000	\$	100,000	_	1,000,000
	Dept. Subtotal		1,964,400	_	2,149,000	S	3,830,000
8490	Children's Center	Same I	,331,400	100	2,143,000	Ψ	0,000,000
3,33	Tire Swing	1	\$	•	2.750	•	
	Furniture	1		\$	3,750	\$	0.400
	Dept. Subtotal	1	\$ 2,700 2,700	\$	2,900 <b>6,650</b>	\$	3,100 3,100

	DESCRIPTION	QTY		FY2018		FY2019		FY2020
8660	Occ Health							
	Audiometer	1	\$	16,000	9	-	1	5
	Pulmonary Function Machine	1	\$	7,500		-		5
	Exam Tables	6	\$	2,000	-	2,500	\$	
	Dept. Subtotal		\$	25,500	\$	2,500	\$	
8750	Nursing Case Management	art.		20,000		2,000	*	3,0
	Rolling Locking Cabinet	1	\$	Vicini di	\$	3,000	5	
	Dept. Subtotal		\$		\$	3,000	1	
	Multi-Specialty Clinics		4		Ψ	3,000		
9513	ENT - Miscellaneous Equipment	3	\$	35,000	\$	5,500	\$	6,0
9521	IM/Pulm - Miscellaneous Equipment	3	\$	5,000	\$	5,500	\$	6,0
9525	IM/Cardiology - Miscellaneous Equipment	3	\$	62,450	\$	5,500	\$	6,0
9525	Peds - Miscellaneous Equipment	3	\$	13,250	\$	5,500	\$	6,0
29523	IM/Peds - Miscellaneous Equipment	3	\$	5,000	\$	5,500	\$	6,0
	Dept. Subtotal		\$	120,700	\$	27,500	\$	30,0
	TFH Dept Subtotal		200	4,448,100	S COMMON	3,672,600	\$	DAY TO A STATE OF
clineVilla	age Community Hospital							4,100,0
26170	Beds, Over Bed Tables, Night Stands	3	\$	12,000	S	14,000	\$	16,0
27010	Pyxis remote manager	1	\$	12,000	\$	3,400	\$	
27010	iPad Replacement	4	\$	6,000	\$	3,400	-	
27420	Stirrups for Urology	1		700000000000000000000000000000000000000	-	-	\$	
27420	Mitek Graft Prep Tray		\$	8,000	\$	-	\$	
		1	\$	-	\$	7,250	\$	
27420	Laparoscopic Insufflator	1	\$	7,000	\$	-	\$	
27420	General Surgical Instruments	1	\$	-	\$	45,000	\$	
27500	Blood Culture Instrument	1	\$	25,000	\$	-	\$	
27500	Cyto centrifuge	1	\$	10,000	\$	-	\$	
27500	I-Stat Instrument	1	\$	14,000	\$	-	\$	
27500	Microbiolgy Culture Incubator	1	\$	11,500	\$	-	\$	
27500	I-Stat Instrument	1	\$	-	\$	-	\$	14,0
27500	Refrigerator (Blood)	1	\$	-	\$	5,500	\$	
27500	Refrigerator (Reagents)	2	\$	6,000	\$	6,000	\$	
27500	Microscope	1	\$	-	\$	10,500	\$	
27500	Blood Bank Refrigerator	1	\$	_	\$	-	\$	12,50
27500	Processing Centrifuge	1	\$		\$		\$	7,90
27630	Portable Xray Unit	1	\$		\$	250,000	\$	7,50
27770	Pilates	3	\$	12,500	\$		_	40.54
27770	Treatment Table	1	\$	12,500	100	13,000	\$	13,50
27770	E-stim Unit	1	_	-	\$	3,600	\$	
27770		1	\$	-	\$	5,500	\$	
	IVCH Dept. Subtotal		\$	112,000	\$	363,750	\$	63,90
	er for Health and Sports Performance		EU.					
57770	Miscellaneous Equipment		\$	12,500	\$	15,000	\$	17,50
57790	Miscellaneous Equipment	1	\$	-	\$	-	\$	11,00
58777	Miscellaneous Equipment	3	\$	17,500	\$	20,000	\$	22,50
	CHSP Dept. Subtotal		\$	30,000	\$	35,000	\$	51,00
	st Health System Grand Total							4,251,70

DESCRIPTION	QTY	4	FY2018		FY2019		FY2020
uilding Projects							
ahoe Forest Hospital							
Energey Use Assessment	1	\$	8,000	\$	-	\$	
Replace All TV's - MS ICU	1	\$	30,000	\$	-	\$	
PT Space Renovation	1	\$	500,000	\$	-	\$	
Patient Room Notifier Signs	1	\$	15,300	\$	-	\$	
Over Bed Lights and TV	1	\$	20,000	\$	-	\$	
Room Remodel - 2 patient rooms per year	6	\$	50,000	\$	50,000	\$	50,0
Fire Alarm System 2nd Half	1	\$	1,070,000	\$	-	\$	
Reseal 1978 Roof	1	\$	20,000	\$	270,000	\$	
Reseal 1986 Roof	1	\$	-	\$	170,000	\$	
Main Lobby Floor Surface	1	\$	80,000	\$	-	\$	
MSC's Interior Upgrades	1	\$	125,000	\$	125,000	\$	
Home Health/Hospice Upgrades	1	\$	_	\$	15,000	\$	
Security Improvements	1	\$	20,000	\$	20,000	\$	
1990 Building Penthouse	1	\$	15,000	\$	-	\$	
ED & ASD Exam Lights	1	\$	-	\$	40,000	\$	
Quality/Risk building Sewer Line	1	\$	6,000	\$	_	\$	
Main Lobby Furniture Replacement	1	\$	55,000	\$	-	\$	
Solarium Furniture Replacement	1	\$	-	\$	30,000	\$	
Fire/Police Amplification System	1	\$	80,000	\$	-	\$	
Flooriing ASD, Surgery DI ED Dietary	1	\$	50,000	\$		\$	
OR #1 Endo Conversion	1	\$	15,000	\$		\$	
Day Tank Underground Storage	1	\$	-	\$	100,000	\$	
School Age Zone	1	\$	40,000	Ť		Ť	
Exterior Weather Protection - Warehouse	1	\$	10,000	\$		\$	
Exterior Weather Protection - Children's Center	1	\$	-	\$	14,000	\$	
Exterior Weather Protection - Human Resources	1	\$	4,000	\$	-	\$	
TFH Dept Su	ototal	\$	2,213,300	S	834,000	\$	50,00
clineVillage Community Hospital							00,00
Completion of HVAC improvements	1	\$	100,630	\$	-	\$	
Surgery Doors/Floors - SPD remodel	1	\$	325,000	\$	325,000	\$	
CT Exhaust Fan	1	\$	-	\$	22,500	\$	
Cancer Center Vent	1	\$	_	\$	10,000	\$	
IVCH Entrace Concrete Replacement	1	\$	_	\$	13,500	\$	
IVCH Corridor Doors	1	\$	125,000	\$	10,000	\$	
IVCH Interior Signs	1	\$	10,000	\$		\$	
IVCH Exterior Signs	1	\$	10,000	\$	40,000	\$	
IVCH Boiler Replacement	1	\$		\$		\$	
Patient Registration Door	1	\$		\$	150,000	\$	
IVCH Dept. Subtotal		\$	560,630	\$	10,000 571,000	\$	
hoe Center for Health and Sports Performance		Ψ	000,000	Ψ	371,000	Ψ	To Carry
Waiting Area Chairs	1	\$	5,000	•		0	
Locker Rooms Floor Replacement	1	\$		\$	-	\$	
Intrusion & Panic Alarm	1		50,000	\$	-	\$	
CHSP Dept. Sub	STATE OF THE PARTY OF	\$	5,000	\$	-	\$	
01	LULA	\$	60,000	\$	manage Vall	\$	
hoe Forest Health System Building Projects Grand Total		\$	2,833,930	\$	1,405,000	\$	50,00

### Tahoe Forest Hospital District Ratio Analysis and Financial Forecasts

Within this section you will find the District Standard and Poor's ratio calculations since 2009 through Budget 2017, the Median Ratios for the Stand- Alone Hospitals ranging from BBB- to AA+, and the definitions of each ratio (how it's calculated, what it means and if the trend should be up or down).

Also in this section you will find two 10 year forecasts for Tahoe Forest Hospital District's Statement of Cash Flows. The forecasts demonstrates what the District's cash position would look like based upon EBIDA amounts, pressure from future capital investment requirements, and the impact of whether or not the District chooses to take on additional debt. These forecasts were created in order to outline the importance of growing our Operating Margin and Excess Margins as outlined in the Executive Summary supported by our refreshed Board Finance Policy.

## TAHOE FOREST HOSPITAL DISTRICT SUMMARY OF FINANCIAL STATEMENTS RATIO ANALYSIS (000's OMITTED)

	2009	2010	2011	2012	2013	2014	2015	10 months 2016	Projected 2016	No Rate Inc Budget 2017	% Rate Inc Budget 2017
Net Patient Revenue	\$96,471	\$92,423	\$94,323	\$99,795	\$101,567	\$107,664	\$118,955	\$106,300	\$126,764	6400 766	6407.004
Tax Revenue	6,555	6,223	7,824	8,048	10,705	9,647	10,310	8,479		\$123,766	\$127,394
Other Operating Revenue	7,024	6,335	6,596	6,711	6,142	6,711			10,607	10,781	10,781
Total Operating Revenues	110,050	104,981	108,743	114,554			6,984	6,911	8,041	8,787	8,787
Total Operating Expenses	106,348	97,034			118,414	124,022	136,249	121,690	145,412	143,334	146,962
Income from Operations	3,702		103,074	107,636	117,918	125,658	135,176	111,818	136,056	144,219	144,219
Net Nonoperating Income		7,947	5,669	6,918	496	(1,636)	1,073	9,872	9,356	(885)	2,743
rect Nonoperating income	2,051	1,559	740	1,079	1,079	987	1,060	576	713	1,337	1,337
Excess of Revenue Over Expenses	5,753	9,506	6,409	7,997	1,575	(649)	2,133	10,448	10,069	452	4,080
Add Depreciation & Amortization Expense	5,696	5,304	5,372	4,966	7,239	8,642	9,613	8,531	10,141	11,596	11,596
Add Interest Expense on Revenue Debt	2,234	2,140	1,922	1,819	1,836	1,751	1,620	1,188	1,417	1,185	1,185
Add Interest Expense on GO Debt	1,307	1,217	2,945	2,665	2,612	3,639	3,639	2,578	3,285	2,827	2,827
Less GO Bond Ad Valorem Taxes	(1,600)	(1,590)	(2,918)	(3,223)	(4,987)	(4,744)	(4,829)	(3,929)	(4,713)		
Less Unrestricted Ad Valorem Taxes	(4,955)	(4,633)	(4,906)	(4,825)	(5,717)	(4,902)	(5,481)			(4,703)	(4,703
Impairment losses	0	0	0	0	5,679	(4,302)	0,401)	(4,550)	(5,513)	(6,078)	(6,078
EBIDA	\$14,990	\$18,167	\$16,648	\$17,447	642 262	649 202	647.005	200 745	*****		
Operating EBIDA	\$12,939	\$16,608	\$15,908	\$16,368	\$13,262 \$12,183	\$13,383 \$12,396	\$17,005 \$15,945	\$22,745 \$22,169	\$24,912 \$24,199	\$16,060 \$14,723	\$19,688 \$18,351
EBIDA Margin	13.6%	17.3%	15.3%	15.2%	11.2%	10.8%	12.5%	18.7%	17.1%	11.2%	13.49
Operating EBIDA Margin	11.8%	15.8%	14.6%	14.3%	10.3%	10.0%	11.7%	18.2%	16.6%		
Operating Margin	3.4%	7.6%	5.2%	6.0%	0.4%	-1.3%	0.8%	8.1%	6.4%	10.3%	12.5%
Excess Margin	5.2%	9.1%	5.9%	7.0%	1.3%	-0.5%	1.6%	8.6%	6.9%	-0.6% 0.3%	1.99
Revenue Debt Maximum Annual Debt Service	\$4,564	\$3,653	\$3,091	\$4,316	\$4,305	\$3,852	\$3,573	02 E7E	60 575	00.575	00 575
All Debt Maximum Annual Debt Service	\$6,290	\$9,658	\$8,106	\$11,264	\$11,020	\$11,020	\$10,044	\$3,575 \$9,726	\$3,575 \$9,726	\$3,575 \$9,726	\$3,575 \$9,726
MADS Coverage Ratio - No Go Bond	3.28x	4.97x	5.39x	4.04x	3.08x	3.47x	4.76x	C 2C	0.07	1.40	
MADS Coverage Ratio	2.38x	1.88x	2.05x	1.55x	1.20x	1.21x	1.69x	6.36x 2.34x	6.97x 2.56x	4.49x 1.65x	5.512 2.022
Cash and Cash Equivalents	\$18,579	\$16,324	\$16,019	\$16,839	\$10,345	\$10,316	\$11,497	\$12,563	\$11,943	240.004	640.004
Board Designated Assets	23,688	39,024	38,919	40,408	34,202	41,414	41,830	52,043		\$10,901	\$10,901
Total Unrestricted Cash	\$42,267	\$55,348	\$54,938	\$57,247	\$44,547	\$51,730			57,046	47,071	50,199
Daily Cash Requirements	\$276	\$251	\$268	\$281	\$303	\$31,730	\$53,327 \$344	\$64,606 \$340	\$68,989 \$345	\$57,972 \$363	\$61,100
										\$303	\$363
Days' Cash on Hand	153.3	220.2	205.2	203.5	146.9	161.4	155.0	190.2	200.0	159.5	168.2
Net Other Long-term Debt	\$43,094	\$41,357	\$36,771	\$35,347	\$37,592	\$35,347	\$31,571	\$29,240	\$29,240	\$27,903	\$27,903
Net GO Bond Long-term Debt	\$29,400	\$29,400	\$72,400	\$72,400	\$98,495	\$98,445	\$100,225	\$101,702	\$101,702	\$100,694	\$100,694
Unrestricted Net Assets	76,868	86,673	93,227	100,419	96,603	96,509	98,315	108,704	108,325	108,777	112,405
Total Capital	\$149,362	\$157,430	\$202,398	\$208,166	\$232,690	\$230,301	\$230,111	\$239,646	\$239,267	\$237,374	\$241,002
Unrestricted Cash to L-T Debt - No GO Bond	98.1%	133.8%	149.4%	162.0%	118.5%	146.3%	168.9%	221.0%	235.9%	207.8%	219.0%
Unrestricted Cash to L-T Debt	58.3%	78.2%	50.3%	53.1%	32.7%	38.7%	40.5%	49.3%	52.7%	45.1%	47.5%
L-T Debt to Capitalization - No GO Bond	35.9%	32.3%	28.3%	26.0%	28.0%	26.8%	24.3%	21.2%	21.3%	20.4%	19.9%
L-T Debt to Capitalization	48.5%	44.9%	53.9%	51.8%	58.5%	58.1%	57.3%	54.6%	54.7%	54.2%	53.4%
Net Accounts Receivable	\$14,866	\$12,975	\$15,289	\$16,045	\$22,808	\$21,125	\$17,870	\$14,158	\$13,576	\$14,585	\$15,314
Net Patient Revenue	\$96,471	\$92,423	\$94,323	\$99,795	\$101,567	\$107,664	\$118,955	\$106,300	\$126,764	\$123,766	\$127,394
Days in Accounts Receivable	56	51	59	59	82	72	55	32	26	29	29
9										AV.	20

			Standard & Po	or's Stand-Alo	ne All Hospitals	Median Ratios				rest Hospi	tal District
	BBB-	BBB	BBB+	A-	A	A÷	AA-	AA+	BBB- Good	Better	AA+ Best
EBIDA Margin	10.2%	10.8%	11.6%	11.5%	12.9%	15.4%	14.7%	16.1%	10.2%	12.8%	16.1%
Operating EBIDA Margin	8.6%	8.5%	8.7%	9.8%	9.9%	12.0%	10.9%	13.4%	8.6%	10.0%	13.4%
Operating Margin	1.5%	0.4%	1.8%	3.0%	2.5%	4.3%	4.6%	6.0%	1.5%	2.8%	6.0%
Excess Margin	2.8%	2.5%	4.0%	5.1%	5.8%	7.8%	7.9%	9.4%	2.8%	5.5%	9.4%
Days' Cash on Hand	141.7	150.9	207.9	202.6	273.1	316.0	358.5	401.8	141.7	251.5	401.8
Days in Accounts Receivable	50.1	47.1	46.1	47.2	50.2	49.6	50.0	51.8	50.1	48.4	51.8
L-T Debt to Capital	39.4%	35.5%	31.8%	32.6%	28.8%	24.5%	23.4%	19.4%	39.4%	29.4%	19.4%

4.8

187.2%

5.7

221.7%

5.7

260.1%

7.4

331.2%

2.7

102.2%

4.4

179.6%

7.4

331.2%

U.S. Not-For-Profit Health Care Stand-Alone Ratios - September 1, 2015

2.7

102.2%

2.8

101.1%

3.3

157.4%

3.8

149.9%

MADS Coverage Ratio (x)

**Unrestricted Cash to Debt** 

Comparatives for

Ratio	Calculation, Definition, and Meaning	Trend
EBIDA Margin	Net income before interest, depreciation, and amortization expense / total operating revenue	Up
	Measures total cash flow before financial costs (interest). Example: A 7% EBIDA means that each dollar of total operating revenue generates roughly \$.07 in cash flow before any interest expense is paid.	
Operating EBIDA Margin	Operating income (income from operations) before interest, depreciation and amortization / total operating revenue	Up
	Measures operating cash flow before financial costs (interest).	
Operating Margin	Operating income / total operating revenue	Up
	Measures operating profitability. Example: A Margin of 2% means that each dollar of operating revenue generates \$.02 in profits. Typically is a better measure of the sustainable profitability of an organization.	
Excess Margin	Net income / total operating revenue	Up
	Measures overall profitability.	
Days' Cash on Hand	Unrestricted cash reserves / [(operating expense minus depreciation and amortization expense)/365]	Up
	Measures the number of days the organization could continue to pay its average daily cash obligations without new cash resources becoming available.	
Days in Accounts Receivable	Net patient accounts receivable / net patient revenue	Down
	Measures the average time an organization takes to collect its receivables. The quicker receivables are converted into cash, the more liquid the organization is.	
L-T Debt to Capital	Long-term debt / (unrestricted net assets+long-term debt)	Down
	Ratio measures the proportion of debt financing in a business's permanent (long-term) financing mix. This ratio best measures a business's true capital structure.	
MADS Coverage Ratio (x)	Net available for debt service (EBIDA) / maximum annual debt service	Up
	Measures the number of dollars of cash flow available to make the maximum existing debt payment per dollar of debt expense (principal and interest). This ratio recognizes that (1) cash flow pays the bills and (2) debt expense includes principal repayments as well as interest expense.	
Unrestricted Cash to Debt	Unrestricted cash reserves / long-term debt	Up
	Measures the ability of current cash and near-cash holdings to meet a business's debt obligations.	
Average Age of Plant (years)	Accumulated depreciation / Depreciation expense	Down
	Measures the average age (in years) of an organization's fixed assets. The lower the value, the newer a business's buildings and equipment. It usually means the organization is using current technology and that it will not need to make large capital expenditures in the near future.	

### TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF CASH FLOWS 10 YEAR FINANCIAL FORECAST

### Net Operating Rev/(Exp) – EBIDA: Reflects specific targeted EBIDA amounts.

### 2. Interest Income:

Reflects a gradual increase in our interest rate from 0.50% up to .90%. This calculation is based upon the Ending Unrestricted Cash at the end of each previous fiscal year.

### 3. District and County Taxes:

Reflects a 3.5% increase each year beginning in Forecasted 2018. This excludes GO Bond tax revenues as these funds will be used directly for the related debt service payments.

#### 4. Donations:

Amounts reflected represent a consistent flow of funding from TFHSF and pledge receipts from IVCHF. This is a conservative view.

### 5. Debt Service Payments:

Represent the principal and interest payments on our existing debt. Our remaining Municipal Lease will be paid off in FY 2018. In addition, in our other scenario we have incorporated a new debt line starting in FY 2018 representing \$13 million to be paid over 15 years to help fund some of the large capital investment projects listed.

### 6. Physician Recruitment:

Includes amounts for the present recruitment agreements and for future recruitment agreements related to specialty physician positions.

### 7. Investment in Capital:

Incorporates aspects of the Capital Budget for 2018 through 2020 as presented in the "Capital Expenditures" section. After 2020 we utilized basic estimates.

### 8. Capital Investments:

Incorporates in years 2018 through 2023 possible investments in Properties, Phase 2 Master Planning, remodeling the vacated old OB location, and Orthopedics.

### 9. Change in Accounts Receivable:

Represents the value difference of what represents 30 Days in Accounts Receivable.

### 10. Change in Settlement Accounts:

Represents a minimal amount for 2018 through 2026 as the District continues to strive toward accurately estimating settlement balances and minimizing audit impacts.

### 11. Change in Other Assets:

Represents the changes in other accounts receivable accounts, which is minimal.

### 12. Change in Other Liabilities:

Represents the inherit increases we will see each year in our Payroll and Benefit Liabilities and Accounts Payable due to foreseen inflation factors.

### 13. Expense Per Day:

Represents the cost per day to operate the District. Each year reflects a 2.5% inflation increase.

	PROJECTED FYE 2016		BUDGET FYE 2017	FORECAST FYE 2018	FORECAST FYE 2019	FORECAST FYE 2020	FORECAST FYE 2021	FORECAST FYE 2022	FORECAST FYE 2023	FORECAST FYE 2024	FORECAST FYE 2025	FORECAST FYE 2026
Net Operating Rev/(Exp) - EBIDA	\$ 14,392,063		\$ 8,354,249	\$ 8,771,961	\$ 9,210,560	\$ 9,671,087	\$ 10,154,642	\$ 10,662,374	\$ 11,195,493	\$ 11,755,267	\$ 12,343,031	\$ 12,960,182
Interest Income Property Tax Revenue Donations Debt Service Payments Bank of America - 2012 Muni Lease	129,230 6,114,475 749,142 (3,441,271) (1,243,649)		249,285 5,682,000 1,023,000 (3,568,341) (1,243,644)	299,717 5,880,870 750,000 (2,435,389) (103,638)	275,751 6,086,700 750,000 (2,338,992)	340,466 6,299,735 750,000 (2,345,525)	408,254 6,520,226 1,000,000 (2,356,349)	503,196 6,748,434 1,000,000 (2,361,287)	613,409 6,984,629 1,000,000 (2,370,516)	740,487 7,229,091 1,000,000 (2,383,859)	716,140 7,482,109 1,000,000 (2,391,139)	877,518 7,743,983 1,000,000 (2,402,534)
Copier Lease 2002 Revenue Bond 2015 Revenue Bond New Debt	(8,759) (483,555) (1,705,308)		(11,520) (668,008) (1,645,169)	(11,520) (675,062) (1,645,169)	(11,520) (682,303) (1,645,169)	(11,520) (688,836) (1,645,169)	(11,520) (699,660) (1,645,169)	(11,520) (704,598) (1,645,169)	(11,520) (713,827) (1,645,169)	(11,520) (727,170) (1,645,169)	(11,520) (734,450) (1,645,169)	(11,520) (745,845) (1,645,169)
Physician Recruitment	(263,769)		(120,000)	(250,000)	(250,000)	(250,000)	(250,000)	(250,000)	(250,000)	(250,000)	(250,000)	(250,000)
Investment in Capital Equipment Municipal Lease Reimbursement GO Bond Project Personal Property	(1,356,460) 1,319,139 (272,112)		(1,262,750) 979,000 (279,000)	(2,625,700)	(1,922,350)	(421,700)	(1,500,000)	(1,500,000)	(1,500,000)	(1,500,000)	(1,500,000)	(1,500,000)
IT Building Projects Health Information/Business System Capital Investments	(967,925) (1,919,604) (91,014)		(297,578) (4,315,500) (7,000,000)	(964,400) (2,833,930) (1,000,000)	(2,149,000) (1,405,000)	(3,830,000) (2,500,000)	(750,000) (2,500,000)	(750,000) (2,500,000)	(750,000) (2,500,000)	(1,500,000) (2,500,000)	(750,000) (2,500,000)	(750,000) (2,500,000)
Funding from New Debt	-		-	-	-	-		-	-	-	-	
Properties Measure C Scope Modifications Orthopedics Investment Phase 2 Master Planning Project Old OB Remodel	(10,000)		(2,794,000) (2,476,716) - - -	(1,500,000) - - (11,000,000) (2,000,000)	(750,000) - - - -	(750,000) - - - -	(750,000) - - - -	(750,000) - - - -	(750,000) - - - -	(20,000,000)		
Change in Accounts Receivable Change in Settlement Accounts Change in Other Assets Change in Other Liabilities	2,290,330 2,755,633 (3,876,764) 209,725	N1 N2 N3 N4	(2,183,288) 1,175,000 (890,622) (320,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)
Change in Cash Balance	15,760,818		(8,045,261)	(9,806,870)	6,607,669	6,064,063	9,076,773	9,902,716	10,773,014	(8,309,014)	13,250,141	14,279,148
Beginning Unrestricted Cash Ending Unrestricted Cash	52,227,897 67,988,715		67,988,715 59,943,454	59,943,454 <b>50,136,584</b>	50,136,584 56,744,253	56,744,253 62,808,316	62,808,316 71,885,089	71,885,089 81,787,805	81,787,805 92,560,819	92,560,819 84,251,805	84,251,805 97,501,945	97,501,945 111,781,094
Expense Per Day	335,971		355,605	364,496	373,608	382,948	392,522	402,335	412,393	422,703	433,271	444,102
Days Cash On Hand	202		169	138	152	164	183	203	224	199	225	252

#### Footnotes

N1 - Change in Accounts Receivable reflects the 30 day delay in collections.

N2 - Change in Settlement Accounts reflect cash flows in and out related to prior year and current year Medicare and Medi-Cal settlement accounts.

N3 - Change in Other Assets reflect fluctuations in asset accounts on the Balance Sheet that effect cash. For example, an increase in prepaid expense immediately effects cash but not EBIDA.

N4 - Change in Other Liabilities reflect fluctuations in liability accounts on the Balance Sheet that effect cash. For example, an increase in accounts payable effects EBIDA but not cash.

### TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF CASH FLOWS - 10 YEAR FORECAST - \$33 MILLION NEW DEBT

	PROJECTED FYE 2016		BUDGET FYE 2017	FORECAST FYE 2018	FORECAST FYE 2019	FORECAST FYE 2020	FORECAST FYE 2021	FORECAST FYE 2022	FORECAST FYE 2023	FORECAST FYE 2024	FORECAST FYE 2025	FORECAST FYE 2026
Net Operating Rev/(Exp) - EBIDA	\$ 14,392,063		\$ 8,354,249	\$ 8,771,961	\$ 9,210,560	\$ 9,671,087	\$ 10,154,642	\$ 10,662,374	\$ 11,195,493	\$ 11,755,267	\$ 12,343,031	\$ 12,960,182
Interest Income Property Tax Revenue Donations Debt Service Payments Bank of America - 2012 Muni Lease Copier Lease 2002 Revenue Bond 2015 Revenue Bond	129,230 6,114,475 749,142 (3,441,271) (1,243,649) (8,759) (483,555) (1,705,308)		249,285 5,682,000 1,023,000 (3,568,341) (1,243,644) (11,520) (668,008) (1,645,169)	179,830 5,738,820 750,000 (3,669,025) (103,638) (11,520) (675,062) (1,645,169)	215,744 5,796,208 750,000 (3,572,628) - (11,520) (682,303) (1,645,169)	266,658 5,854,170 750,000 (3,579,161) - (11,520) (688,836) (1,645,169)	319,390 5,912,712 1,000,000 (3,589,985) - (11,520) (699,660) (1,645,169)	390,612 5,971,839 1,000,000 (3,594,923) - (11,520) (704,598) (1,645,169)	472,462 6,031,557 1,000,000 (3,604,152) - (11,520) (713,827) (1,645,169)	566,086 6,091,873 1,000,000 (4,905,863) - (11,520) (727,170) (1,645,169)	664,332 6,152,792 1,000,000 (4,913,143) (11,520) (734,450) (1,645,169)	780,864 6,214,320 1,000,000 (4,924,538) - (11,520) (745,845)
New Debt	(1)1001000		(1/010/100)	(1,233,636)	(1,233,636)	(1,233,636)	(1,233,636)	(1,233,636)	(1,233,636)	(2,522,004)	(2,522,004)	(1,645,169)
Physician Recruitment Investment in Capital	(263,769)		(120,000)	(250,000)	(250,000)	(250,000)	(250,000)	(250,000)	(250,000)	(250,000)	(2,522,004)	(2,522,004) (250,000)
Equipment Municipal Lease Reimbursement GO Bond Project Personal Property IT Building Projects Health Information/Business System Capital Investments	(1,356,460) 1,319,139 (272,112) (967,925) (1,919,604) (91,014)		(1,262,750) 979,000 (279,000) (297,578) (4,315,500) (7,000,000)	(2,625,700) - (964,400) (2,833,930) (1,000,000)	(1,922,350) - - (2,149,000) (1,405,000)	(421,700) - (3,830,000) (2,500,000)	(1,500,000) - (750,000) (2,500,000)	(1,500,000) - (750,000) (2,500,000)	(1,500,000) - (750,000) (2,500,000)	(1,500,000) - (1,500,000) (2,500,000)	(1,500,000) - (750,000) (2,500,000)	(1,500,000) - (750,000) (2,500,000)
Funding from New Debt	-		-	13,000,000	-	-	-	_		20,000,000		
Properties Measure C Scope Modifications Orthopedics Investment Phase 2 Master Planning Project Old OB Remodel	(10,000)		(2,794,000) (2,476,716) - - -	(1,500,000) (11,000,000) (2,000,000)	(750,000) - - - -	(750,000) - - - -	(750,000) - - - -	(750,000) - - - -	(750,000) - - - - -	(20,000,000)		
Change in Accounts Receivable Change in Settlement Accounts Change in Other Assets Change in Other Liabilities	2,290,330 2,755,633 (3,876,764) 209,725	N2 N3	(2,183,288) 1,175,000 (890,622) (320,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)	(250,000) (250,000) (250,000) (150,000)
Change in Cash Balance	15,760,818		(8,045,261)	1,697,557	5,023,533	4,311,055	7,146,759	7,779,902	8,445,361	7,857,363	9,347,012	10,130,828
Beginning Unrestricted Cash	52.227.897		67,988,715	59,943,454	61.641.011	66,664,544	70 075 500	70 400 050	05 000 000	04.047.004		
Ending Unrestricted Cash	67,988,715		59,943,454	61,641,011	66,664,544	70,975,599	70,975,599 78,122,358	78,122,358 85,902,260	85,902,260 94,347,621	94,347,621 102,204,984	102,204,984 111,551,996	111,551,996 121,682,824
Expense Per Day	335,971		355,605	364,496	373,608	382,948	392,522	402,335	412,393	422,703	433,271	444,102
Days Cash On Hand	202		169	169	178	185	199	214	229	242	257	274

### Footnotes:

- N1 Change in Accounts Receivable reflects the 30 day delay in collections.
- N2 Change in Settlement Accounts reflect cash flows in and out related to prior year and current year Medicare and Medi-Cal settlement accounts.

  N3 Change in Other Assets reflect fluctuations in asset accounts on the Balance Sheet that effect cash. For example, an increase in prepaid expense immediately effects cash but not EBIDA.
- N4 Change in Other Liabilities reflect fluctuations in liability accounts on the Balance Sheet that effect cash. For example, an increase in accounts payable effects EBIDA but not cash.

# Tahoe Forest Hospital District Board of Directors Meeting Evaluation Form

	Date:					
		Exceed Expectations		Meets Expectations		Below Expectations
1	Overall, the meeting agenda is clear and includes appropriate topics for Board consideration	5	4	3	2	1
2	The consent agenda includes appropriate topics and worked well	5	4	3	2	1
3	The Board packet & handout materials were sufficiently clear and at a 'governance level'	5	4	3	2	1
4	Discussions were on target	5	4	3	2	1
5	Board members were prepared and involved	5	4	3	2	1
6	The education was relevant and helpful	5	4	3	2	1
7	Board focused on issues of strategy and policy	5	4	3	2	1
8	Objectives for meeting were accomplished	5	4	3	2	1
9	Meeting ran on time	5	4	3	2	1
	Please provide further feedback here:					