

# 2018-03-08 Board Finance Committee

Thursday, March 8, 2018 at 9:00am

Tahoe Conference Room - Tahoe Forest Hospital

10054 Pine Avenue, Truckee, CA 96161

# Meeting Book - 2018-03-08 Board Finance Committee

3/8/18 Finance Committeee

AGENDA	
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ITEMS 1 - 4: See Agenda	
5. APPROVAL OF MINUTES	
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7. REVIEW FOLLOW UP ITEMS / BOARD MEETING RECOMMENDATIONS No related materials.	
8. AGENDA INPUT FOR NEXT FINANCE COMMITTEE MEETING / 9. NEXT MEETING DATE No related materials.	

10. ADJOURN



# FINANCE COMMITTEE AGENDA

Thursday, March 08, 2018 at 9:00 a.m. Tahoe Conference Room - Tahoe Forest Hospital 10054 Pine Avenue, Truckee, CA 96161

#### 1. CALL TO ORDER

#### 2. ROLL CALL

Chuck Zipkin, M.D., Chair; Mary Brown, Board Member

#### 3. CLEAR THE AGENDA/ITEMS NOT ON THE POSTED AGENDA

#### 4. INPUT – AUDIENCE

This is an opportunity for members of the public to address the Committee on items which are not on the agenda. Please state your name for the record. Comments are limited to three minutes. Written comments should be submitted to the Board Clerk 24 hours prior to the meeting to allow for distribution. Under Government Code Section 54954.2 – Brown Act, the Committee cannot take action on any item not on the agenda. The Committee may choose to acknowledge the comment or, where appropriate, briefly answer a question, refer the matter to staff, or set the item for discussion at a future meeting.

5. APPROVAL OF MINUTES OF: 02/20/2018 ...... ATTACHMENT

#### 6. ITEMS FOR COMMITTEE DISCUSSION AND/OR RECOMMENDATION

#### 6.1. Financial Reports

6.1.1. Financial Report – January 2018..... ATTACHMENT

#### 7. REVIEW FOLLOW UP ITEMS / BOARD MEETING RECOMMENDATIONS

#### 8. AGENDA INPUT FOR NEXT FINANCE COMMITTEE MEETING

#### 9. NEXT MEETING DATE

10. ADJOURN

\*Denotes material (or a portion thereof) may be distributed later.

Note: It is the policy of Tahoe Forest Hospital District to not discriminate in admissions, provisions of services, hiring, training and employment practices on the basis of color, national origin, sex, religion, age or disability including AIDS and related conditions.

Equal Opportunity Employer. The meeting location is accessible to people with disabilities. Every reasonable effort will be made to accommodate participation of the disabled in all of the District's public meetings. If particular accommodations for the disabled are needed (i.e., disability-related aids or other services), please contact the Executive Assistant at 582-3481 at least 24 hours in advance of the meeting.



# FINANCE COMMITTEE DRAFT MINUTES

Tuesday, February 20, 2018 at 3:00 p.m. Tahoe Conference Room - Tahoe Forest Hospital 10054 Pine Avenue, Truckee, CA 96161

# 1. CALL TO ORDER

Meeting was called to order at 3:02 p.m.

# 2. ROLL CALL

Board: Chuck Zipkin, M.D., Chair; Mary Brown, Board Member

Staff in attendance: Harry Weis, Chief Executive Officer; Judy Newland, Chief Operating Officer; Jaye Chasseur, Controller; Jeremy Bennett, Director of Revenue Cycle; Martina Rochefort, Clerk of the Board

# 3. CLEAR THE AGENDA/ITEMS NOT ON THE POSTED AGENDA

No changes were made to the agenda.

# 4. INPUT – AUDIENCE

No public comment was received.

# 5. APPROVAL OF MINUTES OF: 10/25/2017

Director Zipkin asked questions about the definition of Intergovernmental Transfers (IGTs) and Truckee Surgery Center good will referenced in the minutes.

# Director Brown moved to approve the Finance Committee minutes of October 25, 2017 as presented, seconded by Director Zipkin.

# 6. ITEMS FOR COMMITTEE DISCUSSION AND/OR RECOMMENDATION

# 6.1. Financial Reports

# 6.1.1. Financial Report – Preliminary November 2017

Finance Committee members felt a special meeting should have been called to review the financials. The change in the EMR and business accounting system coupled with a bad snow year and CFO on vacation during the committee meeting feel like a "perfect storm". Director Brown felt the magnitude of the loss was alarming.

CEO noted he saw the financial statements at the same time the board saw them.

CEO also stated that system conversions are the most trying thing an organization goes through.

Controller noted the backfill of positions was high for first month of the Epic conversion and then bad winter.

Controller reviewed the balance sheet.

Cash decreased by \$5,857,000.

S&P Days Cash on Hand was at 170.

Cash collections were 87% of target.

The District sent in funds for the PRIME program.

Accounts Payable decreased \$1,290,000.

When Accounts Receivable ages out over 120 days, the District has a policy to reserve it at 100%. Some show in contractual allowances and some in bad debt depending on payor type.

The District has a third party handling CPSI account. It is taking longer to correct items; therefore, taking longer to receive payment.

There is also a high amount of self-pay accounts. As of last week, the District still had \$10,000,000 outstanding and about half is self-pay.

Accounts Receivable in Epic was at \$38,000,000 as of this morning. Gross Accounts Receivable is at \$48,000,000.

The backfill of staff during the first month of the system conversion was more than expected. Purchased services were over \$412,000. Physicians fall under Professional Fees. CEO said 80% of physicians are on a production contract.

November showed an EBIDA loss of \$2,172,767.

Controller reviewed the financials for Incline Village Community Hospital (IVHC) for November.

The IVCH gross revenue was \$353,540 under budget.

There was a huge shift in payor mix at IVCH. Commercial was 10.28% under budget.

# 6.1.2. Financial Report – Preliminary December 2017

The District is doing better with this conversion than with the CPSI conversion. During the CPSI conversion, the District did not get a claim out the door for 6 months and financial reports were not produced for 6 months.

Working Capital cash decreased \$9,291,000. Accounts Payable decreased \$451,000. S&P Days Cash on Hand was at 147.9 days. Cash collections were at 72% of target.

Controller noted \$15,000,000 was pulled out of LAIF at the beginning of the month.

Director Brown noted December is the month a decline is seen in collections.

Controller reviewed the balance sheet on page 20 of the packet.

Controller has to do a deeper dive to see if the charges being captured are correct and whether or not we are leaving money on the table. Clinicians at the department level are charging which is a change and most have never charged before. Controller will do a random audit of charts to see if all charges are captured properly.

Director Brown asked if everyone has the same sense of urgency about this topic. Yes, the Administrative Council just met to put a plan in place. They will go for the low hanging fruit first and then cut discretionary spending, travel, etc. CEO wants to get the Rural Health Clinics set up on a fast track.

Director Zipkin felt getting the Accounts Receivable worked out would make us whole. Administration does not want to make the assumption that receiving Accounts Receivables will fix it.

CEO said the organization needs to continue in a sustainable way.

Director Zipkin said administration should be prepared to discuss this at the board meeting. He will pull the financials from the consent calendar.

Director of Revenue Cycle shared a graph in Epic showing the peak on January 3, 2018 at \$17,000,000. The optimal amount is \$5,000,000-\$6,000,000. Pending charges would not appear on Accounts Receivable. Accounts Receivable starts at time of discharge. The average time to get a claim out the door right now is 32 days. Director of Revenue Cycle's initial goal is to get back to 16 days, then move down to below 10 days.

Director Brown inquired how good the hospital is at flexing. COO noted revenue producing departments flex based on volumes and do it well.

# 7. REVIEW FOLLOW UP ITEMS / BOARD MEETING RECOMMENDATIONS None.

# 8. AGENDA INPUT FOR NEXT FINANCE COMMITTEE MEETING

The Finance Committee would like to see January 2018 financials at the next meeting.

# 9. NEXT MEETING DATE

The next Finance Committee meeting was tentatively scheduled for March 8, 2018.

# 10. ADJOURN

Meeting adjourned at 4:28 p.m.

# Board of Directors Of Tahoe Forest Hospital District JANUARY 2018 FINANCIAL NARRATIVE

The following is the financial narrative analyzing financial and statistical trends for the seven months ended January 31, 2018.

#### **Activity Statistics**

We continue working with our vendor, Mercy Health System, to identify the reporting criterions needed to gather our monthly departmental statistics.

#### **Financial Indicators**

- Net Patient Revenue as a percentage of Gross Patient Revenue was 78.1% in the current month compared to budget of 55.6% and to last month's 43.9%. Current year's Net Patient Revenue as a percentage of Gross Patient Revenue is 54.7%, compared to budget of 55.5% and prior year's 54.5%.
- EBIDA was \$7,255,531 (30.0%) for the current month compared to budget of \$1,015,723 (4.3%), or \$6,239,808 (25.7%) above budget. Year-to-date EBIDA was \$3,743,299 (2.4%) compared to budget of \$5,793,241 (3.7%), or \$(2,049,941) (-1.3%) under budget.
- □ Cash Collections for the current month were \$10,393,345 which is 110% of targeted Net Patient Revenue.
- □ EPIC Gross Accounts Receivables were \$32,430,365 at the close of January. Legacy Gross Accounts Receivable was \$10,967,392 compared to 12,878,739 at the end of December, a reduction of \$1,911,347.

#### **Balance Sheet**

- □ Working Capital Days Cash on Hand is 43.8 days. S&P Days Cash on Hand is 160.4. Working Capital cash increased \$20,031,000. The District transferred \$15,000,000 from its reserve funds held with LAIF, Accounts Payable increased \$1,371,000, Accrued Payroll and Related Costs increased \$647,000, the District received its first installment of property tax revenues in the amount of \$3,603,000, and cash collections exceeded goal by 10%.
- □ Net Patients Accounts Receivable increased approximately \$3,172,000 and Cash collections were at 110% of target.
- Other Receivables were reduced after recording the receipt of the District's first installment of property tax revenues amounting to \$3,603,000.
- □ G.O. Bond Receivables decreased after recording receipt of property tax revenues totaling \$2,325,000.
- Estimated Settlements, Medi-Cal and Medicare increased a net \$3,425,000. The District booked \$2,690,000 due from the Medi-Cal IGT program, funds due from the FY16 AB915 program of \$1,537,000, a Medicare interim rate adjustment receivable of \$567,000 and booked receipt of its FY17 Medicare cost report tentative settlement in the amount of \$1,410,000.
- □ G.O. Bond Tax Revenue Fund increased a net \$475,000. The District received \$2,325,000 on its first installment of property tax revenues and remitted the January interest payments on the Series A, B, and C general obligation bonds.
- □ Accounts Payable increased \$1,371,000 due to the timing of the final check run in January.
- □ Accrued Payroll and Related Costs increased \$647,000 as a result of additional accrued payroll days in the month.
- □ Interest Payable G.O. Bond decreased \$1,530,000 after remitting the interest payments due on Series A, B, and C.
- Estimated Settlements, Medi-Cal and Medicare increased \$177,000. The District received payment on its FY17 Medicare cost report tentative settlement and reserved an amount until the final desk audit is completed.

January 2018 Financial Narrative

#### **Operating Revenue**

- □ Current month's Total Gross Revenue was \$24,158,716, compared to budget of \$23,555,637 or \$603,079 above budget.
- □ Current month's Gross Inpatient Revenue was \$6,854,086, compared to budget of \$6,715,802 or \$138,284 above budget.
- □ Current month's Gross Outpatient Revenue was \$17,304,630 compared to budget of \$16,839,835 or \$464,795 above budget.
- Current month's Gross Revenue Mix was 36.2% Medicare, 17.2% Medi-Cal, .0% County, 5.9% Other, and 40.7% Insurance compared to budget of 34.8% Medicare, 17.5% Medi-Cal, .0% County, 3.8% Other, and 43.9% Insurance. Last month's mix was 35.5% Medicare, 18.6% Medi-Cal, .0% County, 4.2% Other, and 41.7% Insurance. Year-to-date Gross Revenue Mix was 37.3% Medicare, 17.3% Medi-Cal, .0% County, 4.3% Other, and 41.1% Insurance compared to budget of 34.9% Medicare, 17.5% Medi-Cal, .0% County, 4.3% Other, and 41.1% Insurance compared to budget of 34.9% Medicare, 17.5% Medi-Cal, .0% County, 3.9% Other, and 43.7% Insurance.
- Current month's Deductions from Revenue were \$5,286,664 compared to budget of \$10,455,521 or \$5,168,857 under budget. Variance is attributed to the following reasons: 1) Payor mix varied from budget with a 1.43% increase in Medicare, a .29% decrease to Medi-Cal, County at budget, a 2.05% increase in Other, and Commercial was below budget 3.19%, 2) The District booked \$2,690,000 due from the Medi-Cal IGT program and \$567,000 from Medicare based on an interim rate review which reduced Contractual Allowances and 3) recorded \$1,537,000 due from FY16 AB915 Outpatient Supplemental funds and a receivable due from the FY17 HQAF IGT program against Prior Period Settlements.

DESCRIPTION	January 2018 Actual	January 2018 Budget	Variance	BRIEF COMMENTS
Salaries & Wages	4,586,768	4,736,634	149,866	Positive variance in Salaries & Wages was offset by use of Paid Leave and Long-term Sick in January.
Employee Benefits	1,644,418	1,412,333	(232,085)	
Benefits – Workers Compensation	97,442	53,880	(43,562)	
Benefits – Medical Insurance	474,438	621,624	147,186	
Professional Fees	1,832,791	2,179,244	346.453	We saw positive variances in fees paid for our Physical, Speech, and Occupational therapy contract and Physician Fees for the Emergency Department, Anesthesia, MSC Clinics, and Sleep Clinic.
Supplies	1,754,567	1,734,512	(20,055)	Sice chine.
Purchased Services	1,225,283	1,364,572	139,289	Purchased Services for Employee Health, Outsourced lab testing, Laundry & Linen, Information Technology, the Wellness Neighborhood, and Medical Records came in below budget, creating a positive variance in this category.
Other Expenses	697,163	734,313	37,150	Positive Variances in Other Expenses related to Communications, MOU Education, Outside Training, Physician Recruitment, Equipment Rent, and Utilities.
Total Expenses	12,312,871	12,837,112	524,241	

#### TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF NET POSITION JANUARY 2018

	Jan-18	Dec-17	Jan-17
ASSETS			
CURRENT ASSETS			
* CASH	\$ 17,550,403		\$ 9,773,963 1
PATIENT ACCOUNTS RECEIVABLE - NET	20,959,801 5,758,820	17,787,991 8,547,465	18,824,530 2 3,970,555 3
OTHER RECEIVABLES GO BOND RECEIVABLES	(30,208)		(691,230) 4
ASSETS LIMITED OR RESTRICTED	6,897,802	6,222,225	5,918,679
INVENTORIES	3,017,004	3,000,094	2,715,736
PREPAID EXPENSES & DEPOSITS	1,821,204	1,800,520	2,007,760
ESTIMATED SETTLEMENTS, M-CAL & M-CARE	10,185,447	6,760,591	3,715,425 5
TOTAL CURRENT ASSETS	66,160,273	43,599,970	46,235,418
NON CURRENT ASSETS			
ASSETS LIMITED OR RESTRICTED:			
* CASH RESERVE FUND	46,724,481	61,724,481	56,137,411 1
BANC OF AMERICA MUNICIPAL LEASE	34,042	32,222	981,619
TOTAL BOND TRUSTEE 2017	19,831 1,231,982	19,820 1,094,885	3 1,029,359
TOTAL BOND TRUSTEE 2015 GO BOND PROJECT FUND	1,231,902	1,094,885	232,266
GO BOND TAX REVENUE FUND	1,900,012	1,425,443	2,102,452 6
DIAGNOSTIC IMAGING FUND	3,204	3,204	3,174
DONOR RESTRICTED FUND	1,449,722	1,484,642	1,144,350
WORKERS COMPENSATION FUND	2,879	6,690	51,573
TOTAL	51,366,155	65,791,389	61,682,207
LESS CURRENT PORTION TOTAL ASSETS LIMITED OR RESTRICTED - NET	(6,897,802)	(6,222,225)	(5,918,679)
TOTAL ASSETS LIMITED OR RESTRICTED - NET	44,468,353	59,569,164	55,763,528
NONCURRENT ASSETS AND INVESTMENTS:			
INVESTMENT IN TSC, LLC	-	-	(53,723)
PROPERTY HELD FOR FUTURE EXPANSION	836,353	836,353	836,353
PROPERTY & EQUIPMENT NET	132,497,388	132,413,668	131,358,966
GO BOND CIP, PROPERTY & EQUIPMENT NET	33,427,000	33,418,623	32,468,754
TOTAL ASSETS	277,389,367	269,837,778	266,609,296
DEFERRED OUTFLOW OF RESOURCES: DEFERRED LOSS ON DEFEASANCE	491 604	484,856	520,412
ACCUMULATED DECREASE IN FAIR VALUE OF HEDGING DERIVATIVE	481,624 1,395,414	1.395.414	1,612,281
DEFERRED OUTFLOW OF RESOURCES ON REFUNDING	6,101,611	6,125,315	6,386,067
GO BOND DEFERRED FINANCING COSTS	477,760	479,695	500,975
DEFERRED FINANCING COSTS	192,451	193,492	204,935
TOTAL DEFERRED OUTFLOW OF RESOURCES	\$ 8.648.860	\$ 8,678,772	\$ 9,224,670
LIABILITIES			
CURRENT LIABILITIES			
ACCOUNTS PAYABLE	\$ 6,070,927	\$ 4,700,195	\$ 6,364,268 7
ACCRUED PAYROLL & RELATED COSTS	10,526,714	9,879,529	8,622,008 8
INTEREST PAYABLE INTEREST PAYABLE GO BOND	474,359	398,639	525,762
ESTIMATED SETTLEMENTS, M-CAL & M-CARE	395,266 225,030	1,924,889 47,577	28,851 9 232,645 10
HEALTH INSURANCE PLAN	1,211,751	1.211.751	1.307.731
WORKERS COMPENSATION PLAN	1,703,819	1,703,621	1,120,980
COMPREHENSIVE LIABILITY INSURANCE PLAN	858,290	858,290	751,298
CURRENT MATURITIES OF GO BOND DEBT	860,000	860,000	1,260,000
CURRENT MATURITIES OF OTHER LONG TERM DEBT TOTAL CURRENT LIABILITIES	1,049,645	1,049,645	1,953,186
TOTAL CORRENT LIABILITIES	23,375,800	22,634,134	22,166,728
NONCURRENT LIABILITIES			
OTHER LONG TERM DEBT NET OF CURRENT MATURITIES	27,340,340	27,343,303	28,137,883
GO BOND DEBT NET OF CURRENT MATURITIES	102,673,240	102,686,661	103,409,288
DERIVATIVE INSTRUMENT LIABILITY	1,395,414	1,395,414	1,612,281
TOTAL LIABILITIES	154,784,794	154,059,512	155,326,180
NET ASSETS			
NET INVESTMENT IN CAPITAL ASSETS	129,803,711	122,972,397	119,363,435
RESTRICTED	1,449,722	1,484,642	1,144,350
TOTAL NET POSITION	\$ 131,253,433	\$ 124,457,039	\$ 120,507,785
		1 12 1,407,000	

\* Amounts included for Days Cash on Hand calculation

# TAHOE FOREST HOSPITAL DISTRICT NOTES TO STATEMENT OF NET POSITION JANUARY 2018

- Working Capital is at 43.8 days (policy is 30 days). Days Cash on Hand (S&P calculation) is 160.4 days. Working Capital cash increased a net \$20,031,000. The District transferred \$15,000,000 from its LAIF reserve account, Accounts Payable increased \$1,371,000.00 (See Note 7), Accrued Payroll & Related Costs increased \$647,000 (See Note 8), the District received its first installment of Property Tax revenues in the amount of \$3,603,000 (See Note 3), and Cash Collections exceeded target by 10%.
- 2. Net Patient Accounts Receivable increased approximately \$3,172,000 and Cash collections were 110% of target.
- 3. The District received its first installment of Property Tax revenues in the amount of \$3,603,000, reducing Other Receivables.
- 4. G.O. Bond Property Tax revenues received totaled \$2,325,000, decreasing GO Bond Receivables.
- Estimated Settlements, Medi-Cal & Medicare increased a net \$3,425,000. The District booked an amount due from the Medi-Cal IGT program in the amount of \$2,690,000, funds due from the AB915 program for FY16 amounting to \$1,537,000, a Medicare interim rate adjustment of \$567,000, and received payment of \$1,410,000 for its tentative settlement due from the Medicare program for FY17.
- GO Bond Tax Revenue Fund increased a net \$475,000. The District received \$2,325,000 for its first installment of GO Bond Property Tax revenues and remitted the January interest installments on Series A, B, C totaling \$1,849,000.
- 7. Accounts Payable increased \$1,371,000 due to the timing of the final check run in the month.
- 8. Accrued Payroll & Related Costs increased \$647,000 due to additional payroll accrual days in January.
- 9. Interest Payable GO Bond decreased a net \$1,530,000 after remitting the interest payment installments due on Series A, B, and C.
- 10. Estimated Settlements, Medi-Cal and Medicare increased \$177,000. The District received payment on its FY17 Medicare Cost Report tentative settlement and reserved an amount until the final desk audit is performed.

# Tahoe Forest Hospital District Cash Investment January 2018

WORKING CAPITAL US Bank US Bank/Kings Beach Thrift Store US Bank/Truckee Thrift Store US Bank/Payroll Clearing Umpqua Bank Total	\$ 16,442,314 20,098 85,259 - 1,002,732	0.40%	\$	17,550,403
BOARD DESIGNATED FUNDS US Bank Savings Capital Equipment Fund Total	\$ -	0.03%	\$	-
Building Fund Cash Reserve Fund Local Agency Investment Fund	\$ 46,724,481	1.35%	\$	46,724,481
Banc of America Muni Lease Bonds Cash 2017 Bonds Cash 2015 GO Bonds Cash 2008			\$ \$ \$ \$	34,042 19,831 1,231,982 1,900,013
DX Imaging Education Workers Comp Fund - B of A	\$ 3,204 2,879			
Insurance Health Insurance LAIF Comprehensive Liability Insurance LAIF Total	 -		\$	6,084_
TOTAL FUNDS			\$	67,466,837
RESTRICTED FUNDS Gift Fund US Bank Money Market Foundation Restricted Donations Local Agency Investment Fund TOTAL RESTRICTED FUNDS	\$ 8,363 364,320 1,077,039	0.03% 1.11%	\$	1,449,722
TOTAL ALL FUNDS			\$	68,916,559

#### TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION JANUARY 2018

	CURRENT	MON	NTH					YEAR 1	O D	ATE			 PRIOR YTD JAN 2017
ACTUAL	BUDGET		VAR\$	VAR%	OPERATING REVENUE		ACTUAL	BUDGET		VAR\$	VAR%		
\$ 24,158,716	\$ 23,555,637	\$	603,079	2.6%	Total Gross Revenue	\$	153,689,971	\$ 156,121,000	\$	(2,431,029)	-1.6%	1	\$ 147,753,646
					Gross Revenues - Inpatient						10.00/		
\$ 2,629,355	\$ 2,077,128	\$	552,227	26.6%	Daily Hospital Service	\$		\$ 13,859,283			12.9%		\$ 14,091,411
4,224,730	4,638,674		(413,944)	-8.9%	Ancillary Service - Inpatient		26,428,223	28,248,998		(1,820,775)	-6.4%		28,597,932
6,854,086	6,715,802		138,284	2.1%	Total Gross Revenue - Inpatient		42,079,302	42,108,281		(28,979)	-0.1%	1	42,689,342
17.304.630	16,839,835		464,795	2.8%	Gross Revenue - Outpatient		111.610.668	114,012,719		(2,402,051)	-2.1%		105,064,304
17,304,630	16,839,835		464,795	2.8%	Total Gross Revenue - Outpatient		111,610,668	114,012,719		(2,402,051)	-2.1%	1	105,064,304
					Deductions from Revenue:					(0.007.450)	5.00/	0	62 226 042
7,526,940	9,407,402		1,880,462	20.0%	Contractual Allowances		65,849,832	62,582,376		(3,267,456)	-5.2%	2	63,326,043
767,721	761,131		(6,590)	-0.9%	Charity Care		4,805,893	5,051,171		245,278	4.9%	2	4,393,521
(240)	-		240	0.0%	Charity Care - Catastrophic Events		74,595			(74,595)	0.0%	2	28,947
(1,059,153)	286,988		1,346,141	-469.1%	Bad Debt		733,715	1,914,545		1,180,830	-61.7%	2	(626,238)
(1,948,605)	-		1,948,605	0.0%	Prior Period Settlements		(1,893,530)			1,893,530	0.0%	2	179,377
5,286,664	10,455,521		5,168,857	49.4%	Total Deductions from Revenue		69,570,505	69,548,092		(22,413)	0.0%		67,301,651
52,818	103,454		50,636	48.9%	Property Tax Revenue- Wellness Neighborhood		389,218	613,423		(224,204)	-36.5%		382,064
643,532	649,265		(5,733)	-0.9%	Other Operating Revenue		4,727,907	4,808,321		(80,414)	-1.7%	3	5,568,024
19,568,403	13,852,835		5,715,568	41.3%	TOTAL OPERATING REVENUE		89,236,591	91,994,652		(2,758,061)	-3.0%		86,402,083
					OPERATING EXPENSES								
4,586,768	4,736,634		149,866	3.2%	Salaries and Wages		31,534,708	31,449,458		(85,250)	-0.3%	4	26,889,392
1,644,418	1,412,333		(232,085)	-16.4%	Benefits		10,877,494	9,806,132	2	(1,071,362)	-10.9%	4	9,113,330
97,442	53,880		(43,562)	-80.8%	Benefits Workers Compensation		424,554	377,162	2	(47,392)	-12.6%	4	386,848
474,438	621,624		147,186	23.7%	Benefits Medical Insurance		3,730,683	4,351,369	)	620,686	14.3%	4	4,356,169
1,832,791	2,179,244		346,453	15.9%	Professional Fees		13,636,300	14,566,618	5	930,318	6.4%	5	12,690,994
1,754,567	1,734,512		(20,055)	-1.2%	Supplies		12,263,397	11,967,063	5	(296, 334)	-2.5%	6	11,429,707
1,225,283	1,364,572		139,289	10.2%	Purchased Services		8,308,739	8,769,94		461,202	5.3%	7	7,006,518
697,163	734,313		37,150	5.1%	Other		4,717,417	4,913,668	3	196,251	4.0%	8	3,892,437
12,312,871	12,837,112		524,241	4.1%	TOTAL OPERATING EXPENSE		85,493,291	86,201,41		708,120	0.8%		75,765,395
7,255,531	1,015,723		6,239,808	614.3%	NET OPERATING REVENUE (EXPENSE) EBIDA		3,743,299	5,793,24		(2,049,941)	-35.4%		10,636,688
					NON-OPERATING REVENUE/(EXPENSE)								
620,249	536,620		83,628	15.6%	District and County Taxes		4,124,293	3,867,094	1	257,198	6.7%	9	3,191,805
332,881	332,881			0.0%	District and County Taxes - GO Bond	1993	2,330,167	2,330,16		(1)	0.0%		2,743,533
72,997	70,867		2,130	3.0%	Interest Income		525,379			29,308	5.9%	10	329,452
	10,001		2,100	0.0%	Interest Income-GO Bond		-			-	0.0%		352
1,320	74,917		(73,597)	-98.2%	Donations		152,975	524,41	7	(371,442)	-70.8%	11	286,622
1,520	(20,000)		20,000	100.0%	Gain/ (Loss) on Joint Investment			(140,00		140,000	100.0%		(97,095)
-	(20,000	)	20,000	0.0%	Loss on Impairment of Asset		-	(1.0,00	_	-	0.0%	12	-
-	-		-	0.0%	Gain/ (Loss) on Sale of Equipment		2,500		_	2,500		13	-
-	-		-	0.0%	Impairment Loss		2,000		-	-,	0.0%	14	-
(994,665)	(993,555	1	(1,110)	-0.1%	Depreciation		(6,880,658	) (6,954,88	7)	74,229	1.1%	15	(6,298,559)
		· · · · · · · · · · · · · · · · · · ·	(59,943)	-60.6%	Interest Expense		(662,528			30,201		16	(712,017)
(158,887)			x = = 1 = 1 = 7	-00.0%	Interest Expense-GO Bond		(2,282,360			(36,657)	-1.6%		(1,098,274)
(333,034) (459,139)			(12,219) (41,110)	-9.8%	TOTAL NON-OPERATING REVENUE/(EXPENSE)		(2,690,232			125,336	4.5%		(1,654,180)
\$ 6,796,393			6,198,699	1037.1%	INCREASE (DECREASE) IN NET POSITION	\$	1,053,067	\$ 2,977,67	2 \$	(1,924,605)	-64.6%		\$ 8,982,507
					NET POSITION - BEGINNING OF YEAR		130,200,366	112,202,14	D				
					NET POSITION - AS OF JANUARY 31, 2018	\$		\$ 115,179,81	2				
20.00/	1 00/		25 70/			+		3.7%		-1.3%			7.2%
30.0%	4.3%		25.7%		RETURN ON GROSS REVENUE EBIDA		2.4%	3.1 /0		-1.0 /0			

#### INCLINE VILLAGE COMMUNITY HOSPITAL STATEMENT OF REVENUE AND EXPENSE JANUARY 2018

	CURREN	т мо	ONTH						YEAR	то	DATE			PRIOR YTD JAN 2017
ACTUAL	BUDGET		VAR\$	VAR%	OPERATING REVENUE	AC	TUAL	В	UDGET		VAR\$	VAR%		
\$ 2,036,028	\$ 1,667,647	\$	368,382	22.1%	Total Gross Revenue	\$ 11,0	061,499	\$ 1	1,799,924	\$	(738,425)	-6.3%	1	\$ 11,442,892
					Gross Revenues - Inpatient									
\$ 38,212	\$ 5,657	\$	32,555	575.4%	Daily Hospital Service	\$	80,578	\$	33,944	\$	46,634	137.4%		\$ 29,332
47,844	3,583		44,261	1235.3%	Ancillary Service - Inpatient		83,905		21,962		61,943	282.1%		42,710
86,056	9,241		76,815	831.3%	Total Gross Revenue - Inpatient		164,483		55,906		108,577	194.2%	1	72,042
1,949,972	1,658,406		291,566	17.6%	Gross Revenue - Outpatient	10,	897,016	1	1,744,018		(847,002)	-7.2%		11,370,851
1,949,972	1,658,406		291,566	17.6%	Total Gross Revenue - Outpatient	10,	897,016	1	1,744,018		(847,002)	-7.2%	1	11,370,851
					Deductions from Revenue:									
897,026	605,542		(291,484)	-48.1%	Contractual Allowances		419,091		4,288,704		(130,387)	-3.0%	2	4,160,485
74,315	62,921		(11,394)	-18.1%	Charity Care	1	382,171		435,699		53,528	12.3%	2	392,048
-	-		-	0.0%	Charity Care - Catastrophic Events		30,623		-		(30,623)	0.0%	2	28,947
(215,380)	57,888		273,268	472.1%	Bad Debt		314,389		400,093		85,704	21.4%	2	327,546
(106,438)	-		106,438	0.0%	Prior Period Settlements		106,438)		-		106,438	0.0%	2	(22,833)
649,523	726,351		76,827	10.6%	Total Deductions from Revenue	5,	039,836		5,124,496		84,660	1.7%	2	4,886,194
77,796	66,214		11,582	17.5%	Other Operating Revenue		604,666		577,998		26,668	4.6%	3	571,687
1,464,301	1,007,510	)	456,791	45.3%	TOTAL OPERATING REVENUE	6,	626,329		7,253,426		(627,097)	-8.6%		7,128,386
					OPERATING EXPENSES									
319,585	303,047	,	(16,538)	-5.5%	Salaries and Wages	2,	,080,201		2,183,647		103,446	4.7%	4	1,825,315
107,055	95,603		(11,452)	-12.0%	Benefits		671,412		655,648		(15,764)	-2.4%	4	703,462
3,194	2,357		(837)	-35.5%	Benefits Workers Compensation		17,334		16,496		(838)	-5.1%	4	14,166
29,996	39,151		9,155	23.4%	Benefits Medical Insurance		233,807		274,059		40,252	14.7%	4	281,187
209,701	293,544		83,843	28.6%	Professional Fees	1,	,665,691		1,803,675		137,984	7.7%	5	1,704,703
46,094	71,713		25,619	35.7%	Supplies		332,547		500,051		167,504	33.5%	6	474,609
39,336	59,755		20,418	34.2%	Purchased Services		277,235		357,858		80,623	22.5%	7	311,060
58,909	60,356		1,447	2.4%	Other		398,761		403,630		4,869	1.2%	8	381,806
813,870	925,526		111,655	12.1%	TOTAL OPERATING EXPENSE		,676,987		6,195,064		518,077	8.4%		5,696,308
650,431	81,984	ŀ	568,447	693.4%	NET OPERATING REV(EXP) EBIDA		949,342		1,058,361		(109,020)	-10.3%		1,432,078
					NON-OPERATING REVENUE/(EXPENSE)									
-			-	0.0%	Donations-IVCH		13,500		-		13,500	0.0%	9	22,117
-		-	-	0.0%	Gain/ (Loss) on Sale		1.50		-		-	0.0%	10	-
(56,857)	(56,857	7)	0	0.0%	Depreciation	(	(420,256)	)	(397,998)		(22,258)	-5.6%	11	(395,327)
(56,857)			0	0.0%	TOTAL NON-OPERATING REVENUE/(EXP)		(406,756)		(397,998)		(8,758)	-2.2%		(373,211)
\$ 593,574	\$ 25,128	3 \$	568,447	2262.2%	EXCESS REVENUE(EXPENSE)	\$	542,586	\$	660,364	\$	(117,778)	-17.8%		\$ 1,058,867
31.9%	4.9%		27.0%		RETURN ON GROSS REVENUE EBIDA	8	8.6%		9.0%		-0.4%			12.5%

#### TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF CASH FLOWS

8         FYE 2018           726         \$ 5,097,582           902         702,192           300         7,771,250           200         628,591           403)         (2,532,893           637)         (1103,515           520)         (11,533           082)         (774,044           164)         (1,643,801           000)         (175,536           975)         (3,743,808           363         219,363	3,602,8 (218,3 ) (1,4 ) (79,7 ) (137,0 ) (70,0 ) (109,8	31 \$ 1,015,7 - - - - - - - - - - - - - - - - - - -	723 \$ 6,239,80 - 2,86 000 (125,00 557) (1,74 	08         \$ 3,884,93           -         133,27           58         393,33           00)         25,09           43)         (516,33           -         (103,51           50)         (2,89           33)         (0)           (0)         (409,92	0         356,321           17         85,046           11         13,500           16)         (663,487           5)         -           14)         (2,419           -         (112,679           16)         (548,389           16)         (30,000	3,602,868 200,000 (494,414) (3,340) (79,783) (411,291) (90,000)	212,601 3,690,000 390,000 (858,656) - (2,880) (581,582) (274,194) (30,000)
902         702,192           300         7,771,250           200         628,591           403)         (2,532,893           637)         (103,515           520)         (11,533           082)         (774,044           164)         (1,643,801           000)         (175,536           975)         (3,743,808	3,602,8 (218,3 ) (1,4 ) (79,7 ) (137,0 ) (70,0 ) (109,8	- 125,0 - 125,0 - 20) (216,5 - - - - - - - - - - - - -	2000 2,86 2000 (125,00 557) (1,74 2000) (46 500) (1,28 2000) (60,00	- 133,27 58 393,33 50) 25,09 53) (516,33 - (103,51 50) (2,89 53) (0) (409,92	0         356,321           17         85,046           11         13,500           16)         (663,487           5)         -           14)         (2,419           -         (112,679           16)         (548,389           16)         (30,000	3,602,868 200,000 (494,414) (3,340) (79,783) (411,291) (90,000)	212,601 3,690,000 390,000 (858,656) (2,880) (581,582) (274,194) (30,000)
300         7,771,250           200         628,591           403)         (2,532,893           637)         (103,515           520)         (11,533           082)         (774,044           164)         (1,643,801           000)         (175,536           975)         (3,743,808	3,602,8 ) (218,3 ) (1,4 ) (79,7 ) (137,0 ) (70,0 ) (109,8	- 125,0 00) (216,5 - 20) (9 33) (78,5 97) (137,0 00) (10,0	000 (125,00 557) (1,74 	38         393,33           300)         25,09           43)         (516,33           -         (103,51           50)         (2,89           33)         (409,92	7         85,046           1         13,500           16)         (663,487           5)         -           44)         (2,419           -         (112,679           16)         (548,389           16)         (30,000	200,000 (494,414) (3,340) (79,783) (411,291) (90,000)	3,690,000 390,000 (858,656) - (2,880) (581,582) (274,194) (30,000)
200         628,591           403)         (2,532,893           637)         (103,515           520)         (11,533           082)         (774,044           164)         (1,643,801           000)         (175,536           975)         (3,743,808	) (218,3 ) (1,4 ) (79,7 ) (137,0 ) (70,0 ) (109,8	- 125,0 00) (216,5 - 20) (9 33) (78,5 97) (137,0 00) (10,0	000 (125,00 557) (1,74 	00)         25,09           43)         (516,33           -         (103,51           50)         (2,89           33)         (0)	1 13,500 16) (663,487 5) - 14) (2,419 - (112,679 16) (548,389 16) (30,000	200,000 (494,414) (3,340) (79,783) (411,291) (90,000)	390,000 (858,656) - (2,880) (581,582) (274,194) (30,000)
403)         (2,532,893           637)         (103,515           520)         (11,533           082)         (774,044           164)         (1,643,801           000)         (175,536           975)         (3,743,808	) (1,4 (79,7 ) (137,0 ) (70,0 ) (109,8	20) (216,5 20) (9 33) (78,5 97) (137,0 00) (10,0	557) (1,74 960) (46 500) (1,28 97) (60,00 (60,00	(516,33 - (103,51 - (2,89 33) (0) (409,92	<ul> <li>(663,487</li> <li>(2,419</li> <li>(112,679</li> <li>(548,389</li> <li>(30,000</li> </ul>	) (494,414) - ) (3,340) ) (79,783) ) (411,291) ) (90,000)	(858,656) (2,880) (581,582) (274,194) (30,000)
637)         (103,515           520)         (11,533           082)         (774,044           164)         (1,643,801           000)         (175,536           975)         (3,743,808	) (1,4 (79,7 ) (137,0 ) (70,0 ) (109,8	20) (9 33) (78,5 97) (137,0 00) (10,0	960) (46 500) (1,28 997) 5000) (60,00	- (103,51 50) (2,89 33) (0) (409,92	5) - 4) (2.419 - (112,679 26) (548,389 36) (30,000	) (3,340) ) (79,783) ) (411,291) ) (90,000)	(2,880) (581,582) (274,194) (30,000)
520)         (11,533           082)         (774,044           164)         (1,643,801           000)         (175,536           975)         (3,743,808	) (1,4 ) (79,7 ) (137,0 ) (70,0 ) (109,8	33) (78,5 97) (137,0 00) (10,0	500) (1,28 097) 000) (60,00	60) (2,89 33) (0) (409,92	(2,419)           -         (112,679)           (6)         (548,389)           (6)         (30,000)	) (79,783) ) (411,291) ) (90,000)	(581,582) (274,194) (30,000)
082) (774,044 164) (1,643,801 000) (175,536 975) (3,743,808	) (79,7 ) (137,0 ) (70,0 ) (109,8	33) (78,5 97) (137,0 00) (10,0	500) (1,28 097) 000) (60,00	33) (0) (409,92	- (112,679 (548,389 (6) (30,000	) (79,783) ) (411,291) ) (90,000)	(581,582) (274,194) (30,000)
164)         (1,643,801           000)         (175,536           975)         (3,743,808	) (137,0 ) (70,0 ) (109,8	97) (137,0 00) (10,0	097) 000) (60,00	(0) (409,92	26) (548,389 36) (30,000	) (411,291) ) (90,000)	(274,194) (30,000)
000) (175,536 975) (3,743,808	) (70,0) (109,8	00) (10,0	(60,00		(30,000	(90,000)	(30,000)
975) (3,743,808	) (109,8			(25,53	,		
		(282,8	380) 173.06				(1.007.07.1
		(282,8	173 06				11 007 0101
363 219,363	A CARLES OF MA		110,00	67 (163,71	9) (930,500	) (1,252,389)	(1,397,200)
		-	-	- 219,36		-	-
		-	-	-		-	-
.817) (431,166	(5,0	26) (43,3	306) 38,28	(88,52	(71,000	) (91,637)	(180,000)
(11,820,050	(258,5	33) (313,3	316) 54,73	33 (971,92	(1,147,341	) (3,885,215)	(5,815,566)
		(725.0	000) 12,70	(726,40	(2,228,554	) (1,012,291)	-
.000) (1.355.000			-	-		(450,000)	(905,000)
		-		-		-	-
109 582,052	(3,171,8	10) (3,836,6	656) 664,84	46 (16,56	63) 412,276	(5,630,923)	
885 5,778,753	(3,247,4	03) (755,4	416) (2,491,98	(2,777,36	8,201,107	(3,887,403)	
591) (2,008,844	) (127,5	66) 905,6	609 (1,033,17	(1,741,63	(3,164,013	) 1,041,022	1,855,781
000 952,046	2,093,6	37 707,0	1,386,63	37 (1,914,06	66) (2,862,455	) 3,557,637	2,170,930
(4,302,719	5.031.2	35 170,1	192 4,861,04	43 (4,286,08	(9,382,006	) (27,394)	9,392,769
743 72,911,743	59,243,6	19 59,243,6	649	- 72,911,74	68,625,655	59,243,649	59,216,255
324 68,609,025	64,274,8	59,413,8	4,861,04	43 68,625,65	55 59,243,649	59,216,255	68,609,025
	ale and						
686 406,664	400,7	25 404,1	157 (3,43	32) 382,01	400,457	405,962	406,664
173 169	1	50 1	147 ·	13 18	30 148	146	169
	118)         (11,820,050           000)         (3,967,252           000)         (1,355,000           -         -           109         582,052           885         5,778,753           591)         (2,008,844           000         952,046           419)         (4,302,719           743         72,911,743           324         68,609,025           686         406,664	118)         (11,820,050)         (258,56)           000)         (3,967,252)         (712,23)           000)         (1,355,000)         -           109         582,052         (3,171,8)           885         5,778,753         (3,247,44)           591)         (2,008,844)         (127,56)           000         952,046         2,093,63           419)         (4,302,719)         5,031,23           743         72,911,743         59,243,64           686         406,664         400,73	118)         (11,820,050)         (258,583)         (313,30)           000)         (3,967,252)         (712,291)         (725,40)           000)         (1,355,000)         -         -           109         582,052         (3,171,810)         (3,836,60)           885         5,778,753         (3,247,403)         (755,40)           9000         952,046         2,093,637         707,00)           419)         (4,302,719)         5,031,235         170,70,70,70,70,70,70,70,70,70,70,70,70,7	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

Footnotes:

N1 - Change in Accounts Receivable reflects the 60 day delay in collections.

N2 - Change in Settlement Accounts reflect cash flows in and out related to prior year and current year Medicare and Medi-Cal settlement accounts.

N3 - Change in Other Assets reflect fluctuations in asset accounts on the Balance Sheet that effect cash. For example, an increase in prepaid expense immediately effects cash but not EBIDA.

N4 - Change in Other Liabilities reflect fluctuations in liability accounts on the Balance Sheet that effect cash. For example, an increase in accounts payable effects EBIDA but not cash.