## 2021-01-28 Regular Meeting of the Board of Directors

Thursday, January 28, 2021 at 4:00 p.m.

Pursuant to Section 3 of Executive Order N-29-20, issued by Governor Newsom on March 17, 2020, the Regular Meeting of the Tahoe Forest Hospital District Board of Directors for January 28, 2021 will be conducted telephonically through Zoom.

Please be advised that pursuant to the Executive Order, and to ensure the health and safety of the public b limiting human contact that could spread the COVID-19 virus, the Eskridge Conference Room will not be operated for the meeting.

Board Members will be participating telephonically and will not be physically present in the Eskridge Conference Room.

If you would like to speak on an agenda item, you can access the meeting remotely: Please use this web lin https://tfhd.zoom.us/j/97128130813

If you prefer to use your phone, you may call in using the numbers listed: (346) 248 7799 or (301) 715 8592 Meeting ID: 971 2813 0813



#### Meeting Book - 2021-01-28 Regular Meeting of the Board of Directors

01/28/2021 Agenda Packet Contents

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ITEMS 1 - 11 See Agenda	
12. SAFETY FIRST No related materials.	
13. ACKNOWLEDGMENTS	
13.1. January 2021 Employee of the Month.pdf	
14. CONSENT CALENDAR	
14.1. Approval of Meeting Minutes	
14.1.1. 2020-12-17 Regular Meeting of the Board of Directors_DRAFT Minutes.pdf	
14.1.2. 2021-01-19 Special Meeting of the Board of Directors_DRAFT Minutes.pdf	
14.2. Financial Report	
14.2.1. Financial Report - December 2020.pdf	
14.3. Ratify Tahoe Forest Health System Foundation Board Member	
14.3.1.a. Request to ratify new TFHSF board candidate 9-10-20.pdf	
14.3.1.b. Sandra Cath Resume.pdf	
14.4. Annual Approval of Board Compensation Policy per Resolution 2020-02	
14.4.1. Board Compensation and Reimbursement- ABD-03.pdf	
14.5. Approval of Corporate Compliance Report	
14.5.1. Q4 2020 Compliance Program OPEN SESSION Informational Report.pdf	
15. ITEMS FOR BOARD DISCUSSION	
15.1. Board Education	
15.1.1. COVID Vaccine Presentation	
15.2. COVID-19 Update  No related materials.	

16. ITEMS FOR BOARD ACTION

#### 16.2. CEO Fiscal Year 2020 Incentive Compensation

Materials may be distributed at a later time.

ITEMS 17 - 22: See Agenda

23. ADJOURN



# REGULAR MEETING OF THE BOARD OF DIRECTORS AGENDA

Thursday, January 28, 2021 at 4:00 p.m.

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Please use this web link: https://tfhd.zoom.us/j/97128130813

#### Or join by phone:

If you prefer to use your phone, you may call in using the numbers listed: (346) 248 7799 or (301) 715 8592

Meeting ID: 971 2813 0813

Public comment will also be accepted by email to <a href="mailto:mrochefort@tfhd.com">mrochefort@tfhd.com</a>. Please list the item number you wish to comment on and submit your written comments 24 hours prior to the start of the meeting.

Oral public comments will be subject to the three minute time limitation (approximately 350 words). Written comments will be distributed to the board prior to the meeting but not read at the meeting.

#### 1. CALL TO ORDER

#### 2. ROLL CALL

#### 3. DELETIONS/CORRECTIONS TO THE POSTED AGENDA

#### 4. INPUT AUDIENCE

This is an opportunity for members of the public to comment on any closed session item appearing before the Board on this agenda. Please state your name for the record. Comments are limited to three minutes. Written comments should be submitted to the Clerk of the Board 24 hours prior to the meeting to allow for distribution.

#### 5. CLOSED SESSION

#### 5.1. Hearing (Health & Safety Code § 32155) ♦

Subject Matter: Fourth Quarter 2020 Corporate Compliance Report

Number of items: One (1)

#### 5.2. Hearing (Health & Safety Code § 32155)

Subject Matter: Third & Fourth Quarter 2020 Disclosure Report

Number of items: One (1)

#### 5.3. Approval of Closed Session Minutes �

12/17/2020

## Regular Meeting of the Board of Directors of Tahoe Forest Hospital District January 28, 2021 AGENDA – Continued

#### 5.4. TIMED ITEM – 5:30PM - Hearing (Health & Safety Code § 32155) ♦

Subject Matter: Medical Staff Credentials

#### **APPROXIMATELY 6:00 P.M.**

- 6. **DINNER BREAK**
- 7. OPEN SESSION CALL TO ORDER
- 8. REPORT OF ACTIONS TAKEN IN CLOSED SESSION
- 9. <u>DELETIONS/CORRECTIONS TO THE POSTED AGENDA</u>

#### **10. INPUT – AUDIENCE**

This is an opportunity for members of the public to address the Board on items which are not on the agenda. Please state your name for the record. Comments are limited to three minutes. Written comments should be submitted to the Board Clerk 24 hours prior to the meeting to allow for distribution. Under Government Code Section 54954.2 – Brown Act, the Board cannot take action on any item not on the agenda. The Board Chair may choose to acknowledge the comment or, where appropriate, briefly answer a question, refer the matter to staff, or set the item for discussion at a future meeting.

#### 11. INPUT FROM EMPLOYEE ASSOCIATIONS

This is an opportunity for members of the Employee Associations to address the Board on items which are not on the agenda. Please state your name for the record. Comments are limited to three minutes.

#### 12. SAFETY FIRST

#### 13. ACKNOWLEDGMENTS

13.1. January 2021 Employee of the Month .......ATTACHMENT

#### 14. CONSENT CALENDAR ♦

These items are expected to be routine and non-controversial. They will be acted upon by the Board without discussion. Any Board Member, staff member or interested party may request an item to be removed from the Consent Calendar for discussion prior to voting on the Consent Calendar.

#### 14.1. Approval of Minutes of Meetings

14 1 1 12/17/2020 Regular Meeting

17.1.1. 12/17/2020 Regular Meeting	V 1
<b>14.1.2.</b> 01/19/2021 Special Meeting	٧T
14.2. Financial Reports	
14.2.1. Financial Report – December 2020 ATTACHMEN	٧T
14.3. Ratify Tahoe Forest Health System Foundation Board Member	
14.3.1. Sandra Cath ATTACHMEN	٧T
14.4 Appual Approval of Board Compensation Policy per Pesolution 2020-02	

**ATTACHMENT** 

#### 14.4. Annual Approval of Board Compensation Policy per Resolution 2020-02

#### 14.5. Approval of Corporate Compliance Report

#### 15. ITEMS FOR BOARD DISCUSSION

#### 15.1. Board Education

#### 15.1.1. COVID Vaccine Presentation

The Board of Directors will receive a presentation on COVID vaccines.

## Regular Meeting of the Board of Directors of Tahoe Forest Hospital District January 28, 2021 AGENDA – Continued

#### 15.2. COVID-19 Update

The Board of Directors will receive an update on hospital and clinic operations related to COVID-19.

#### 16. ITEMS FOR BOARD ACTION

- **16.2. CEO Fiscal Year 2020 Incentive Compensation**The Board of Directors will review and determine payout of the CEO FY2020 Incentive Compensation Metrics.
- 17. DISCUSSION OF CONSENT CALENDAR ITEMS PULLED, IF NECESSARY
- **18. BOARD COMMITTEE REPORTS**
- 19. BOARD MEMBERS REPORTS/CLOSING REMARKS
- 20. <u>CLOSED SESSION CONTINUED, IF NECESSARY</u>
- 21. OPEN SESSION
- 22. REPORT OF ACTIONS TAKEN IN CLOSED SESSION, IF NECESSARY
- 23. ADJOURN

The next regularly scheduled meeting of the Board of Directors of Tahoe Forest Hospital District is February 25, 2021 at Tahoe Forest Hospital, 10121 Pine Avenue, Truckee, CA, 96161. A copy of the board meeting agenda is posted on the District's web site (<a href="www.tfhd.com">www.tfhd.com</a>) at least 72 hours prior to the meeting or 24 hours prior to a Special Board Meeting.

Note: It is the policy of Tahoe Forest Hospital District to not discriminate in admissions, provisions of services, hiring, training and employment practices on the basis of color, national origin, sex, religion, age or disability including AIDS and related conditions. Equal Opportunity Employer. The telephonic meeting location is accessible to people with disabilities. Every reasonable effort will be made to accommodate participation of the disabled in all of the District's public meetings. If particular accommodations for the disabled are needed or a reasonable modification of the teleconference procedures are necessary (i.e., disability-related aids or other services), please contact the Clerk of the Board at 582-3481 at least 24 hours in advance of the meeting.

<sup>\*</sup>Denotes material (or a portion thereof) may be distributed later.



#### JANUARY 2021 EMPLOYEE OF THE MONTH

#### LISA SORDELLI

#### 340b Analyst / Pharmacy Procurement Technician

We are honored to announce Lisa Sordelli as our January 2021 Employee of the Month!

Lisa has been with the Tahoe Forest Health System since March of 2011.

Lisa goes above and beyond to support her coworkers in the pharmacy and other departments. She is always saying, "No problem, let me take care of that," or "Is there anything you need me to do?" Her job keeps her very busy but she still makes sure that her coworkers are doing okay and offers help when needed. Lisa cares about her community and is always concerned for the patients. Recently she went above and beyond for a COVID positive patient by driving to Grass Valley and back after her regular shift to get a specific drug for the patient. Lisa comes to work with a positive attitude and is such a valuable member of the pharmacy and the health system. She is truly is an example to follow as an employee at Tahoe Forest Hospital.

#### Please join us in congratulating all of our Terrific Nominees!

**Katie Clifford** 

Tiffany Helton

Ana Mendoza

Greg McCabe

**Karin Myers** 

Anna Valdez



# REGULAR MEETING OF THE BOARD OF DIRECTORS DRAFT MINUTES

Thursday, December 17, 2020 at 4:00 p.m.

Pursuant to Section 3 of Executive Order N-29-20, issued by Governor Newsom on March 17, 2020, the Regular Meeting of the Tahoe Forest Hospital District Board of Directors for December 17, 2020 will be conducted telephonically through Zoom. Please be advised that pursuant to the Executive Order, and to ensure the health and safety of the public by limiting human contact that could spread the COVID-19 virus, the Eskridge Conference Room will not be open for the meeting. Board Members will be participating telephonically and will not be physically present in the Eskridge Conference Room.

#### 1. CALL TO ORDER

Meeting was called to order at 4:01 p.m.

#### 2. ROLL CALL

Board: Alyce Wong, Board Chair; Mary Brown, Vice Chair; Art King, Secretary; Dale Chamblin, Treasurer; Michael McGarry, Board Member

Staff in attendance: Harry Weis, President & Chief Executive Officer; Martina Rochefort, Clerk of the Board

Other: David Ruderman, Assistant General Counsel

#### 3. DELETIONS/CORRECTIONS TO THE POSTED AGENDA

No changes were made to the agenda.

#### 4. INPUT AUDIENCE

No public comment was received.

#### 5. OATH OF OFFICE

#### 5.1. Board Member Oaths of Office

Directors Wong, King and McGarry took their Oaths of Office.

Open Session recessed at 4:05 p.m.

#### 6. CLOSED SESSION

#### 6.1. Hearing (Health & Safety Code § 32155)

Subject Matter: First Quarter Fiscal Year 2021 Quality Dashboard Number of items: One (1)

Discussion was held on a privileged item.

#### 6.2. Approval of Closed Session Minutes

11/19/2020 – Special Meeting, 11/19/2020 – Regular Meeting Discussion was held on a privileged item.

## Regular Meeting of the Board of Directors of Tahoe Forest Hospital District December 17, 2020 DRAFT MINUTES – Continued

#### 6.3. TIMED ITEM – 5:30PM - Hearing (Health & Safety Code § 32155) ♦

Subject Matter: Medical Staff Credentials

Discussion was held on a privileged item.

#### 7. DINNER BREAK

#### 8. OPEN SESSION – CALL TO ORDER

Open Session reconvened at 6:00 p.m.

#### 9. REPORT OF ACTIONS TAKEN IN CLOSED SESSION

General Counsel reported the Board of Directors considered three items in closed session. There was no reportable action on item 6.1. Item 6.2 was approved on a 5-0 vote as amended. Item 6.3 was approved on a 5-0 vote.

#### 10. DELETIONS/CORRECTIONS TO THE POSTED AGENDA

No changes were made to the agenda.

#### 11. INPUT - AUDIENCE

No public comment was received.

#### 12. INPUT FROM EMPLOYEE ASSOCIATIONS

No public comment was received.

#### 13. SAFETY FIRST

Jake Dorst, Chief Information and Innovation Officer, provided Safety First information on current cyberattacks happening in the United States.

#### 14. ACKNOWLEDGMENTS

- **14.1.** Myra Tanner was named December 2020 Employee of the Month.
- **14.2.** Dan Dotta was named 2020 Employee of the Year.
- 14.3. Tahoe Forest Hospital was recognized on the 2020 California Opioid Care Honor Roll Program.

#### 15. MEDICAL STAFF EXECUTIVE COMMITTEE

15.1. Medical Executive Committee (MEC) Meeting Consent Agenda

MEC recommends the following for approval by the Board of Directors:

Performance Improvement Plan with changes

• Trauma Performance Improvement Plan

ACTION: Motion made by Director Brown, to approve the Medical Executive Committee Meeting Consent Agenda as presented, seconded by Director McGarry. Roll call

vote taken.

McGarry - AYE

Chamblin - AYE

King - AYE

#### December 17, 2020 DRAFT MINUTES - Continued

Brown – AYE Wong – AYE

#### **16. CONSENT CALENDAR**

#### 16.1. Approval of Minutes of Meetings

16.1.1. 11/19/2020 Special Meeting

16.1.2. 11/19/2020 Regular Meeting

**16.1.3.** 12/02/2020 Special Meeting

#### 16.2. Financial Reports

**16.2.1.** Financial Report – November 2020

#### ACTION: Motion made by Director Chamblin, to approve the Consent Calendar as

presented, seconded by Director King. Roll call vote taken.

McGarry – AYE Chamblin – AYE King – AYE Brown – AYE

Wong - AYE

#### 17. ITEMS FOR BOARD DISCUSSION

#### 17.1. 2020 Cancer Center Quality Report

Dr. Melissa Kaime and Kelly Bottomley presented the annual quality report from the District's Gene Upshaw Memorial Tahoe Forest Cancer Center.

#### 17.2. Legislative Update

Ted Owens, Executive Director of Governance, provided a legislative update to the Board of Directors.

#### 17.3. COVID-19 Update

Harry Weis, President and Chief Executive Officer, and Judy Newland, Chief Operating Officer, provided an update on hospital and clinic operations related to COVID-19.

#### 18. DISCUSSION OF CONSENT CALENDAR ITEMS PULLED, IF NECESSARY

None.

#### 19. BOARD OFFICER ELECTION

#### 19.1. Election of 2021 Board Officers

#### **ACTION:** Motion made by Director King, for board officers to remain in their current

positions for 2021, seconded by Director Brown. Roll call vote taken.

McGarry – AYE Chamblin – AYE King – AYE Brown – AYE Wong – AYE

#### **20. BOARD COMMITTEE REPORTS**

No discussion was held.

## Regular Meeting of the Board of Directors of Tahoe Forest Hospital District December 17, 2020 DRAFT MINUTES – Continued

#### 21. BOARD MEMBERS REPORTS/CLOSING REMARKS

Director King shared that he and Director Wong met with President & Chief Executive Officer to deliver his annual performance evaluation yesterday on behalf of the board.

#### 22. CLOSED SESSION CONTINUED, IF NECESSARY

Not applicable.

#### 23. OPEN SESSION

Not applicable.

#### 24. REPORT OF ACTIONS TAKEN IN CLOSED SESSION, IF NECESSARY

Not applicable.

#### 25. ADJOURN

Meeting adjourned at 7:47 p.m.



## SPECIAL MEETING OF THE BOARD OF DIRECTORS

#### **DRAFT MINUTES**

Tuesday, January 19, 2021 at 1:00 p.m.

Pursuant to Section 3 of Executive Order N-29-20, issued by Governor Newsom on March 17, 2020, the Special Meeting of the Tahoe Forest Hospital District Board of Directors for January 19, 2021 will be conducted telephonically through Zoom. Please be advised that pursuant to the Executive Order, and to ensure the health and safety of the public by limiting human contact that could spread the COVID-19 virus, the Eskridge Conference Room will not be open for the meeting. Board Members will be participating telephonically and will not be physically present in the Eskridge Conference Room.

#### 1. CALL TO ORDER

Meeting was called to order at 1:01 p.m.

#### 2. ROLL CALL

Board: Alyce Wong, Board Chair; Mary Brown, Vice Chair; Art King, Secretary; Dale Chamblin, Treasurer; Michael McGarry, Board Member

Staff in attendance: Harry Weis, President & Chief Executive Officer; Crystal Betts, Chief Financial Officer; Martina Rochefort, Clerk of the Board

Other: David Ruderman, Assistant General Counsel; Brian Connor and Kate Jackson, Moss Adams

#### 3. CLEAR THE AGENDA/ITEMS NOT ON THE POSTED AGENDA

No changes were made to the agenda.

General Counsel noted Director King should recuse himself under the Political Reform Act due to former employment with Moss Adams. Director King recused himself because Moss Adams is a source of income to him based on a small stipend he receives related to his former employment with Moss Adams. Director King entered a listen only mode at 1:05 p.m.

#### 4. ITEMS FOR BOARD ACTION

#### 4.1. Fiscal Year 2020 Audited Financial Statements Report

Kate Jackson and Brian Connor of Moss Adams presented the fiscal year 2020 audited financial statements. No public comment was received.

ACTION: Motion made by Director Chamblin, seconded by Director Brown, to accept the fiscal

year 2020 audited financial statements as presented. Roll call vote taken.

McGarry – AYE Chamblin – AYE Brown – AYE Wong – AYE

#### Special Meeting of the Board of Directors of Tahoe Forest Hospital District January 19, 2021 DRAFT MINUTES – Continued

#### 5. ADJOURN

Meeting adjourned at 1:52 p.m.

#### TAHOE FOREST HOSPITAL DISTRICT DECEMBER 2020 FINANCIAL REPORT INDEX

PAGE	DESCRIPTION
2 - 3	FINANCIAL NARRATIVE
4	STATEMENT OF NET POSITION
5	NOTES TO STATEMENT OF NET POSITION
6	CASH INVESTMENT REPORT
7	SIX MONTHS ENDING DECEMBER 2020 STATEMENT OF NET POSITION KEY FINANCIAL INDICATORS
8	TFHD STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
9 - 10	TFHD NOTES TO STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
11	SIX MONTHS ENDING DECEMBER 2020 STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION KEY FINANCIAL INDICATORS
12	IVCH STATEMENT OF REVENUE AND EXPENSE
13 - 14	IVCH NOTES TO STATEMENT OF REVENUE AND EXPENSE
15	STATEMENT OF CASH FLOWS
16 - 29	TFH VOLUMES AND GRAPHS

#### **Board of Directors**

Of Tahoe Forest Hospital District

#### **DECEMBER 2020 FINANCIAL NARRATIVE**

The following is the financial narrative analyzing financial and statistical trends for the six months ended December 31, 2020.

#### **Activity Statistics**

- ☐ TFH acute patient days were 504 for the current month compared to budget of 423. This equates to an average daily census of 16.3 compared to budget of 13.7.
- □ TFH Outpatient volumes were above budget in the following departments by at least 5%: Home Health visits, Lab Send Out, Mammography, Medical Oncology procedures, Nuclear Medicine, PET CT, Oncology Drugs Sold to Patients, Gastroenterology cases, and OP Occupational Therapy.

#### **Financial Indicators**

- □ Net Patient Revenue as a percentage of Gross Patient Revenue was 38.29% in the current month compared to budget of 50.82% and to last month's 49.21%. Current year's Net Patient Revenue as a percentage of Gross Patient Revenue was 49.14% compared to budget of 50.80% and prior year's 50.13%.
- □ EBIDA was \$(1,034,592) (-2.8%) for the current month compared to budget of \$1,935,618 (5.4%), or \$(2,970,211) (-8.1%) below budget.
- Net Income was \$(1,566,514) for the current month compared to budget of \$1,391,692 or \$(2,958,206) below budget. Net Income year-to-date was \$12,917,365 compared to budget of \$8,155,569 or \$4,761,796 above budget.
- □ Cash Collections for the current month were \$18,023,783, which is 91% of targeted Net Patient Revenue.
- □ EPIC Gross Accounts Receivables were \$87,886,999 at the end of December compared to \$86,015,554 at the end of November.

#### **Balance Sheet**

- □ Working Capital is at 122.7 days (policy is 30 days). Days Cash on Hand (S&P calculation) is 258.0 days. Working Capital cash increased a net \$1,373,000. Accounts Payable decreased \$777,000 and Accrued Payroll & Related Costs increased \$1,372,000. Cash collections were 9% below budget.
- □ Net Patient Accounts Receivable decreased approximately \$3,096,000 and Cash collections were 91% of target. EPIC Days in A/R were 74.0 compared to 71.5 at the close of November, a 2.50 days increase. The decrease in Net Patient Accounts Receivable was a result of truing up the net receivables after performing an analysis of prior fiscal years cash collections brought in during the current fiscal year.
- Estimated Settlements, Medi-Cal and Medicare increased \$533,000 after recording the monthly estimated receivables from the Medi-Cal Rate Range, Hospital Quality Assurance Fee, and Medi-Cal PRIME programs.
- Investment in TSC, LLC decreased \$133,000 after booking the estimated losses in Truckee Surgery Center for December.
- An adjustment was made to the Asset and offsetting Liability to reflect the fair value of the Piper Jaffray swap transaction at the close of December.
- Accounts Payable decreased \$777,000 due to the timing of the final check run in the month.
- □ Accrued Payroll & Related Costs increased a net \$1,372,000 due to additional accrued payroll days in December.

#### **Operating Revenue**

- □ Current month's Total Gross Revenue was \$37,595,358 compared to budget of \$36,088,846 or \$1,506,512 above budget.
- □ Current month's Gross Inpatient Revenue was \$8,077,542, compared to budget of \$8,020,408 or \$57,134 above budget.
- □ Current month's Gross Outpatient Revenue was \$29,517,816 compared to budget of \$28,068,438 or \$1,449,378 above budget.
- □ Current month's Gross Revenue Mix was 35.5% Medicare, 17.1% Medi-Cal, .0% County, 2.3% Other, and 45.1% Insurance compared to budget of 39.8% Medicare, 13.4% Medi-Cal, .0% County, 2.9% Other, and 43.9% Insurance. Last month's mix was 38.9% Medicare, 17.3% Medi-Cal, .0% County, 3.5% Other, and 40.3% Insurance.
- □ Current month's Deductions from Revenue were \$23,203,396 compared to budget of \$17,750,206 or \$5,453,190 above budget. Variance is attributed to the following reasons: 1) Payor mix varied from budget with a 4.24% decrease in Medicare, a 3.75% increase to Medi-Cal, .01% decrease in County, a .57% decrease in Other, and Commercial was above budget 1.08% 2) Revenues exceeded budget by 4.2%, and 3) an adjustment was made to Net Accounts Receivable based on a cash collection analysis performed on prior fiscal years monies collected in the current fiscal year.

DESCRIPTION	December 2020 Actual	December 2020 Budget	Variance	BRIEF COMMENTS
Salaries & Wages	6,829,911	7,230,915	401,004	Greater use of PL/LS and budgeted positions not being filled created a positive variance in Salaries and Wages.
Employee Benefits	1,980,161	1,969,632	(10,529)	
Benefits – Workers Compensation	126,891	82,503	(44,388)	
Benefits – Medical Insurance	912,971	1,240,032	327,061	
Medical Professional Fees	1,199,045	1,233,145	34,100	TFH and IVCH ER Physician fees came in below budget, creating a positive variance in Medical Professional Fees.
Other Professional Fees	151,686	191,983	40,297	Positive variances were seen in Administration, Financial Administration, Marketing, and Human Resources.
Supplies	2,756,047	2,747,023	(9,024)	Oncology Drugs Sold to Patients revenues exceeded budget by 11.43% creating a negative variance in Pharmaceuticals. This was offset, in part, by a positive variance in Patient & Other Medical Supplies.
Purchased Services	1,705,151	1,953,356	248,205	Laboratory, Diagnostic Imaging-All, Information Technology, Medical Records, Snow Removal, Plant Maintenance, and Wellness Neighborhood purchased services came in below budget.
Other Expenses	799,357	987,985	188,628	Controllable expenses are being closely monitored by Senior Leadership, creating positive variances in a majority of the Other Expenses categories.
Total Expenses	16,461,221	17,636,574	1,175,353	

#### TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF NET POSITION DECEMBER 2020

		Dec-20		Nov-20		Dec-19	
ASSETS							
CURRENT ASSETS  * CASH	\$	67,401,974	2	66,028,479	\$	22,834,475	1
PATIENT ACCOUNTS RECEIVABLE - NET	Ψ	27,941,225	Ψ	31,037,656	Ψ	25,711,535	2
OTHER RECEIVABLES		10,979,644		10,222,120		9,979,464	
GO BOND RECEIVABLES ASSETS LIMITED OR RESTRICTED		2,458,135 8,038,530		2,040,783 8,152,991		2,431,544 7,870,372	
INVENTORIES		3,827,658		3,823,743		3,477,439	
PREPAID EXPENSES & DEPOSITS		2,718,879		2,652,040		2,544,015	
ESTIMATED SETTLEMENTS, M-CAL & M-CARE		13,121,288		12,588,753		12,721,164	3
TOTAL CURRENT ASSETS		136,487,333		136,546,566		87,570,008	
NON CURRENT ASSETS							
ASSETS LIMITED OR RESTRICTED:  * CASH RESERVE FUND		74.004.004		74.004.004		04 000 700	
* CASH RESERVE FUND MUNICIPAL LEASE 2018		74,384,021 1,736,531		74,384,021 1,735,925		64,390,780 2,901,562	1
TOTAL BOND TRUSTEE 2017		20,531		20,531		20,459	
TOTAL BOND TRUSTEE 2015		827,041		689,939		824,799	
TOTAL BOND TRUSTEE GO BOND GO BOND TAX REVENUE FUND		5,764 945,655		5,764 945,655		696.400	
DIAGNOSTIC IMAGING FUND		3,343		3,343		3,307	
DONOR RESTRICTED FUND		1,137,882		1,137,882		1,133,611	
WORKERS COMPENSATION FUND		(1,275)		35,687		29,130	
TOTAL LESS CURRENT PORTION		79,059,493 (8,038,530)		78,958,748 (8,152,991)		70,000,049 (7,870,372)	
TOTAL ASSETS LIMITED OR RESTRICTED - NET		71,020,963		70,805,757	-	62,129,677	
NONCURRENT ASSETS AND INVESTMENTS: INVESTMENT IN TSC, LLC		(4.040.257)		(4.907.024)		(404 742)	4
PROPERTY HELD FOR FUTURE EXPANSION		(1,940,357) 909,072		(1,807,024) 909,072		(184,713) 877,798	4
PROPERTY & EQUIPMENT NET		176,449,767		177,267,938		177,868,828	
GO BOND CIP, PROPERTY & EQUIPMENT NET		1,828,443		1,825,680		1,792,440	
TOTAL ASSETS		384,755,221		385,547,988		330,054,038	
DEFERRED OUTFLOW OF RESOURCES:  DEFERRED LOSS ON DEFEASANCE		368,491		371,723		407,279	
ACCUMULATED DECREASE IN FAIR VALUE OF HEDGING DERIVATIVE		1,658,300		1,722,206		1,343,392	5
DEFERRED OUTFLOW OF RESOURCES ON REFUNDING		5,271,946		5,295,651		5,556,403	
GO BOND DEFERRED FINANCING COSTS		514,354		516,675		433,265	
DEFERRED FINANCING COSTS		156,042		157,082	-	168,525	
TOTAL DEFERRED OUTFLOW OF RESOURCES	\$	7,969,133	\$	8,063,338	\$	7,908,864	
LIABILITIES							
CURRENT LIABILITIES							
ACCOUNTS PAYABLE	\$	6,630,560	\$	7,407,505	\$	7,847,988	6
ACCRUED PAYROLL & RELATED COSTS		21,051,683		19,680,084		12,929,114	7
INTEREST PAYABLE INTEREST PAYABLE GO BOND		519,335 1,415,096		442,536 1,133,210		518,376 1,489,090	
ESTIMATED SETTLEMENTS, M-CAL & M-CARE		22,425,422		22,425,422		1,698,103	
HEALTH INSURANCE PLAN		2,275,881		2,275,881		2,042,670	
WORKERS COMPENSATION PLAN COMPREHENSIVE LIABILITY INSURANCE PLAN		2,173,244 1,362,793		2,173,244 1,362,793		2,396,860 1,172,232	
CURRENT MATURITIES OF GO BOND DEBT		1,715,000		1,715,000		1,330,000	
CURRENT MATURITIES OF OTHER LONG TERM DEBT		3,828,809		3,828,809		2,585,948	
TOTAL CURRENT LIABILITIES		63,397,824		62,444,485		34,010,380	
NONCURRENT LIABILITIES							
OTHER LONG TERM DEBT NET OF CURRENT MATURITIES		28,919,702		29,111,637		33,939,824	
GO BOND DEBT NET OF CURRENT MATURITIES		97,632,945		97,650,901		99,419,564	_
DERIVATIVE INSTRUMENT LIABILITY		1,658,300		1,722,206		1,343,392	5
TOTAL LIABILITIES		191,608,771		190,929,229		168,713,160	
NET ASSETS							
NET INVESTMENT IN CAPITAL ASSETS		199,977,700		201,544,214		168,116,131	
RESTRICTED		1,137,882		1,137,882		1,133,611	
TOTAL NET POSITION	\$	201,115,582	\$	202,682,096	\$	169,249,743	
						·	

<sup>\*</sup> Amounts included for Days Cash on Hand calculation

#### TAHOE FOREST HOSPITAL DISTRICT NOTES TO STATEMENT OF NET POSITION DECEMBER 2020

- Working Capital is at 122.7 days (policy is 30 days). Days Cash on Hand (S&P calculation) is 258.0 days. Working Capital cash increased a net \$1,373,000. Accounts Payable decreased \$777,000 (See Note 6) and Accrued Payroll & Related Costs increased \$1,372,000 (See Note 7). Cash collections were below budget by 9%.
- 2. Net Patient Accounts Receivable decreased approximately \$3,096,000. Cash collections were 91% of target. EPIC Days in A/R were 74.0 compared to 71.5 at the close of November, a 2.50 days increase. The decrease in Net Patient Accounts Receivable was a result of truing up the net receivables at the close of December based on an analysis of prior fiscal years cash collections brought in during the current fiscal year.
- 3. Estimated Settlements, Medi-Cal and Medicare increased \$533,000 after recording the monthly estimated receivables due from the Medi-Cal Rate Range, Hospital Quality Assurance Fee, and Medi-Cal PRIME programs.
- 4. Investment in TSC, LLC decreased \$133,000 after booking the estimated losses in Truckee Surgery Center, LLC for December.
- 5. To comply with GASB No. 63, the District has booked an adjustment to the asset and offsetting liability to reflect the fair value of the Piper Jaffray swap transaction at the close of December.
- 6. Accounts Payable decreased \$777,000 due to the timing of the final check run in December
- 7. Accrued Payroll & Related Costs increased \$1,372,000 due to additional accrued payroll days in December.

## Tahoe Forest Hospital District Cash Investment December 2020

WORKING CAPITAL US Bank US Bank/Kings Beach Thrift Store US Bank/Truckee Thrift Store US Bank/Payroll Clearing Umpqua Bank Total	\$	65,838,304 334,303 214,108 - 1,015,259	0.01%	\$	67,401,974
BOARD DESIGNATED FUNDS US Bank Savings Capital Equipment Fund Total	\$	- -	0.01%	\$	-
Building Fund Cash Reserve Fund Local Agency Investment Fund	\$	- 74,384,021	0.54%	\$	74,384,021
Municipal Lease 2018 Bonds Cash 2017 Bonds Cash 2015 GO Bonds Cash 2008				\$ \$ \$	1,736,531 20,531 827,041 951,419
DX Imaging Education Workers Comp Fund - B of A	\$	3,343 (1,275)			
Insurance Health Insurance LAIF Comprehensive Liability Insurance LAIF Total	_	<u>-</u>		\$	2,069
TOTAL FUNDS				\$	145,323,585
RESTRICTED FUNDS Gift Fund US Bank Money Market Foundation Restricted Donations Local Agency Investment Fund TOTAL RESTRICTED FUNDS	\$	8,361 27,309 1,102,212	0.01% 0.54%	\$	1,137,882
TOTAL ALL FUNDS				\$	146,461,467

#### TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF NET POSITION KEY FINANCIAL INDICATORS DECEMBER 2020

	Current Status	Desired Position	Target	Bond Covenants	FY 2021 Jul 20 to Dec 20	FY 2020 Jul 19 to June 20	FY 2019 Jul 18 to June 19	FY 2018 Jul 17 to June 18	FY 2017 Jul 16 to June 17	FY 2016 Jul 15 to June 16	FY 2015 Jul 14 to June 15
Return On Equity: Increase (Decrease) in Net Position Net Position		Î	7.0%		6.4%	17.1%	13.1%	5.1%	14.4%	10.9%	2.19%
EPIC Days in Accounts Receivable (excludes SNF) Gross Accounts Receivable 90 Days  Gross Accounts Receivable 365 Days		Ţ	FYE 63 Days		72 82	89 73	69 71	68 73	55 55	57 55	60 62
Days Cash on Hand Excludes Restricted: Cash + Short-Term Investments (Total Expenses - Depreciation Expense)/ by 365	<b>:</b>		Budget FYE 206 Days Budget 2nd Qtr 188 Days Projected 2nd Qtr 237 Days	60 Days  A- 214 Days  BBB- 129 Days	258	246	179	176	191	201	156
EPIC Accounts Receivable over 120 days (excludes payment plan, legal and charitable balances)		Ţ	13%		33%	31%	35%	22%	17%	19%	18%
EPIC Accounts Receivable over 120 days ( <u>in</u> cludes payment plan, legal and charitable balances)		Ţ	18%		34%	40%	42%	25%	18%	24%	23%
Cash Receipts Per Day (based on 60 day lag on Patient Net Revenue)	: :	Î	FYE Budget \$567,125 End 2nd Qtr Budget \$563,298 End 2nd Qtr Actual \$588,521		\$588,521	\$523,994	\$473,890	\$333,963	\$348,962	\$313,153	\$290,776
Debt Service Coverage: Excess Revenue over Exp + Interest Exp + Depreciation Debt Principal Payments + Interest Expense	•	Î	Without GO Bond 5.52 With GO Bond 3.15	1.95	6.52 3.63	9.50 5.06	20.45	9.27 2.07	6.64 3.54	6.19 2.77	3.28 1.59

## TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION DECEMBER 2020

	CURRENT	MON	ITH				YEAR TO	DA	TE				PRIOR YTD DEC 2019
ACTUAL	BUDGET		VAR\$	VAR%	OPERATING REVENUE	ACTUAL	BUDGET		VAR\$	VAR%			
\$ 37,595,358	\$ 36,088,846	\$	1,506,512	4.2%	Total Gross Revenue	\$ 223,056,277	\$ 212,682,374	\$	10,373,903	4.9%	1	\$	204,811,991
					Gross Revenues - Inpatient							_	
\$ 3,876,425		\$	819,785	26.8%	Daily Hospital Service	\$ 	\$ 17,735,648	\$	2,802,207	15.8%		\$	, ,
4,201,117	4,963,768		(762,651)	-15.4%	Ancillary Service - Inpatient	25,686,864	27,577,427		(1,890,563)	-6.9%			30,191,316
8,077,542	8,020,408		57,134	0.7%	Total Gross Revenue - Inpatient	46,224,719	45,313,075		911,644	2.0%	1		48,306,114
29,517,816	28,068,438		1,449,378	5.2%	Gross Revenue - Outpatient	176,831,559	167,369,299		9,462,260	5.7%			156,505,877
29,517,816	28,068,438		1,449,378	5.2%	Total Gross Revenue - Outpatient	176,831,559	167,369,299		9,462,260	5.7%	1		156,505,877
40.005.050	45 700 550		(4.450.000)	00.00/	Deductions from Revenue:	404 500 405	00 070 400		(0.455.050)	0.407	_		04 040 005
19,935,356	15,782,553		(4,152,803)	-26.3%	Contractual Allowances	101,530,465	93,073,192		(8,457,273)	-9.1%	2		91,640,205
1 102 EE1	1,109,340		(84,211)	0.0% -7.6%	Managed Care Reserve Charity Care	1,000,000 7,648,292	6,532,144		(1,000,000)	0.0% -17.1%	2		- 7,633,817
1,193,551	1,109,340		(04,211)	0.0%	Charity Care - Catastrophic Events	7,040,292	0,332,144		(1,116,148)	0.0%	2		7,033,017
2,074,490	858,313		(1,216,177)	-141.7%	Bad Debt	3,272,787	5,040,624		1,767,837	35.1%	2		3,535,782
	-		(.,2.0,)	0.0%	Prior Period Settlements		-		-	0.0%	2		(669,736)
23,203,396	17,750,206		(5,453,190)	-30.7%	Total Deductions from Revenue	113,451,544	104,645,960		(8,805,584)	-8.4%			102,140,068
66,710	155,496		88,787	57.1%	Property Tax Revenue- Wellness Neighborhood	522,010	754,522		232,513	30.8%			581,956
967,958	1,078,056		(110,098)	-10.2%	Other Operating Revenue	6,129,204	6,168,110		(38,906)	-0.6%	3		6,479,507
15,426,629	19,572,192		(4,145,563)	-21.2%	TOTAL OPERATING REVENUE	116,255,947	114,959,046		1,296,901	1.1%			109,733,386
13,420,029	19,572,192		(4,145,505)	-21.2/0		110,233,947	114,959,040		1,290,901	1.170			109,733,300
0.000.014	7 000 045		404.004	<b>5.50</b> /	OPERATING EXPENSES	10.071.001	40.040.000		4 077 705	4.407			04 400 770
6,829,911	7,230,915		401,004	5.5%	Salaries and Wages	40,371,624	42,249,389		1,877,765	4.4%	4		34,499,773
1,980,161 126,891	1,969,632 82,503		(10,529) (44,388)	-0.5% -53.8%	Benefits Benefits Workers Compensation	13,280,432 532,228	12,608,665 495,020		(671,767) (37,208)	-5.3% -7.5%	4		11,678,699 461,864
912,971	1,240,032		327,061	26.4%	Benefits Medical Insurance	6,649,302	7,440,194		790,892	10.6%	4		6,118,188
1,199,045	1,233,145		34,100	2.8%	Medical Professional Fees	6,806,946	7,095,457		288,511	4.1%	5		10,372,875
151,686	191,983		40,297	21.0%	Other Professional Fees	1,075,109	1,203,955		128,846	10.7%	5		1,477,269
2,756,047	2,747,023		(9,024)	-0.3%	Supplies	16,225,488	16,036,426		(189,062)	-1.2%	6		14,436,978
1,705,151	1,953,356		248,205	12.7%	Purchased Services	10,744,001	11,173,998		429,997	3.8%	7		9,980,386
799,357	987,985		188,628	19.1%	Other	4,746,629	5,416,407		669,778	12.4%	8		4,093,027
16,461,221	17,636,574		1,175,353	6.7%	TOTAL OPERATING EXPENSE	100,431,758	103,719,511		3,287,753	3.2%			93,119,059
(1,034,592)	1,935,618		(2,970,211)	-153.5%	NET OPERATING REVENUE (EXPENSE) EBIDA	15,824,190	11,239,535		4,584,654	40.8%			16,614,327
					NON-OPERATING REVENUE/(EXPENSE)								
655,361	566,575		88,786	15.7%	District and County Taxes	3,810,415	3,577,901		232,514	6.5%	9		3,075,544
417,352	417,352		(0)	0.0%	District and County Taxes - GO Bond	2,504,110	2,504,110		(0)	0.0%			2,477,517
57,610	69,876		(12,266)	-17.6%	Interest Income	426,442	431,551		(5,109)	-1.2%	10		997,984
-	-		(74.004)	0.0%	Interest Income-GO Bond	-	-		(000 040)	0.0%			-
13,706	87,710		(74,004)	-84.4%	Donations Coin (1 equ) on Joint Investment	323,616	526,259		(202,643)	-38.5% 0.0%			218,357
(133,333)	(133,333)		-	0.0% 0.0%	Gain/ (Loss) on Joint Investment Gain/(Loss) on Disposal of Property	(799,998)	(799,998)		-	0.0%			(636,498)
-	_		-	0.0%	Gain/ (Loss) on Sale of Equipment	-	-		<u>-</u>	0.0%			7,200
5,398	_		5,398	100.0%	COVID-19 Emergency Funding	178,483	_		178,483	100.0%			. ,=30
(1,153,036)	(1,155,923)		2,887	0.2%	Depreciation	(6,926,852)	(6,935,538)		8,686	0.1%			(6,926,981)
(105,024)	(112,880)		7,856	7.0%	Interest Expense	(672,634)	(684,849)		12,215	1.8%			(707,046)
(289,956)	(283,303)		(6,653)	-2.3%	Interest Expense-GO Bond	(1,750,406)	(1,703,403)		(47,003)	-2.8%			(1,867,772)
(531,922)	(543,926)		12,004	2.2%	TOTAL NON-OPERATING REVENUE/(EXPENSE)	(2,906,825)	(3,083,967)		177,142	5.7%			(3,361,695)
\$ (1,566,514)	\$ 1,391,692	\$	(2,958,206)	-212.6%	INCREASE (DECREASE) IN NET POSITION	\$ 12,917,365	\$ 8,155,569	\$	4,761,796	58.4%		\$	13,252,632
					NET POSITION - BEGINNING OF YEAR	188,198,218							
					NET POSITION - AS OF DECEMBER 31, 2020	\$ 201,115,582							
-2.8%	5.4%		-8.1%		RETURN ON GROSS REVENUE EBIDA	7.1%	5.3%		1.8%				8.1%

## TAHOE FOREST HOSPITAL DISTRICT NOTES TO STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION $\underline{\text{DECEMBER 2020}}$

1)

2)

3)

5)

			Variance fr	om l	Budget
			Fav / <		av> YTD 2021
Gross Revenues			DEC 2020	•	110 2021
Acute Patient Days were above budget 19.15% or 81 days. Swing Bed days were	Gross Revenue Inpatient	\$	57,134	\$	911,644
below budget 87.23% or 41 days. Inpatient Ancillary revenues were below budget due	Gross Revenue Outpatient	_	1,449,378	•	9,462,260
to the lower acuity levels in our patients.	Gross Revenue Total	\$	1,506,512	\$	10,373,903
Outpatient volumes were above budget in the following departments: Home Health visits, Hospice visits, Lab Send Out tests, Mammography, Medical Oncology procedures, Nuclear Medicine, Cat Scans, PET CT, Oncology Drugs Sold to Patients, Gastroenterolog cases, OP Occupational Therapy.	у				
Total Deductions from Revenue  The payor mix for December shows a 4.24% decrease to Medicare, a 3.75%	Contractual Allowances	Φ.	(4.450.000)	¢.	(0.457.070)
increase to Medi-Cal, .57% decrease to Other, .01% decrease to County, and a 1.08%	Managed Care	\$	(4,152,803)	Ф	(8,457,273) (1,000,000)
increase to Commercial when compared to budget. We saw a negative variance in	Charity Care		(84,211)		(1,116,148)
Contractual Allowances due to revenues exceeding budget by 4.2%, a shift to Medi-Cal	Charity Care - Catastrophic		-		-
from Medicare, and an adjustment was made to Net Patient Accounts Receivable based	Bad Debt		(1,216,177)		1,767,837
on an analysis that was performed on prior fiscal years cash collections brought in during	Prior Period Settlements		- (= 1=0 100)		- (2.005.50.1)
the current fiscal year.	Total	\$	(5,453,190)	\$	(8,805,584)
Negative variance in Bad Debt was also made based on the cash collection analysis performed for the first six months of FY2021.					
Other Operating Revenue	Retail Pharmacy	\$	(28,713)	Ф	(5,929)
Retail Pharmacy revenues were below budget 9.26%.	Hospice Thrift Stores	Φ	6,250	Ψ	54,866
	The Center (non-therapy)		(33,192)		(62,950)
Hospice Thrift Store revenues exceeded budget by 8.47%.	IVCH ER Physician Guarantee		(61,795)		(73,633)
	Children's Center		(1,637)		20,738
Occupational Health testing and delaying the re-opening of retail operations at The Center			(7,926)		53,837
for Health created a negative variance in The Center (non-therapy).	Oncology Drug Replacement Grants		16.016		(25 924)
IVCH ER Physician Guarantee is tied to collections which fell short of budget in December		\$	16,916 (110,098)	\$	(25,834)
,		÷	( -,,		(,,
Salaries and Wages Greater use of Paid Leave and Sick Leave helped create a positive variance in Salaries ar Wages. Positive variance is also attributed to budgeted position not being filled.	Total nd	\$	401,004	\$	1,877,765
Employee Benefits	PL/SL	\$	(176,680)	\$	(501,840)
Negative variance in PL/SL related to an increase in leaves and mandatory quarantines	Nonproductive	Ψ	189,285	Ψ	(98,705)
due to COVID-19 or possible COVID-19 exposures.	Pension/Deferred Comp		-		(165,691)
	Standby		(6,581)		19,355
	Other		(16,553)	_	75,114
	Total	\$	(10,529)	\$	(671,767)
Employee Benefits - Workers Compensation	Total	\$	(44,388)	\$	(37,208)
Employee Benefits - Medical Insurance	Total	\$	327,061	\$	790,892
Professional Fees	Information Technology	\$	(8,653)	\$	(77,433)
Therapy Services received an incentive bonus for exceeding its Press Ganey Patient	TFH/IVCH Therapy Services	+	(50,241)	-	(66,879)
Satisfaction survey, creating negative variances in TFH/IVCH Therapy Services and	The Center (includes OP Therapy)		(93,198)		(31,569)
The Center (includes OP Therapy).	Medical Staff Services		(15,000)		(14,874)
	Truckee Surgery Center		-		-
Legal services provided to Medical Staff created a negative variance in this category.	Patient Accounting/Admitting Respiratory Therapy		-		-
TFH Emergency Department visits fell short of budget by 22.31%, creating a positive	Corporate Compliance		-		-
variance in TFH Locums.	Sleep Clinic		10,597		2,594
	Managed Care		1,586		6,565
IVCH Emergency Department visits fell short of budget by 33.59%, creating a positive	Multi-Specialty Clinics Administration		3,449		9,912
variance in IVCH ER Physicians.	Marketing		4,000		12,400
	Home Health/Hospice		(5,271)		12,595
Therapy Professional Fees and budgeted Locums Professional Fees came in below	TFH Locums		45,628		13,373
budget, creating a positive variance in Oncology.	Human Resources Financial Administration		2,357 4,163		17,822 28,635
	IVCH ER Physicians		30,135		31,652
	Administration		20,078		84,068
	Oncology		48,342		104,257
	Miscellaneous		34,399		126,649
	Multi-Specialty Clinics	_	42,026	•	157,589
	Total	\$	74,397	\$	417,357

## TAHOE FOREST HOSPITAL DISTRICT NOTES TO STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION $\underline{\text{DECEMBER 2020}}$

				Variance from	n Budget
				Fav / <un< th=""><th></th></un<>	
				EC 2020	YTD 2021
6)	Supplies	Pharmacy Supplies	\$	(42,653) \$	
	Oncology Drugs Sold to Patients revenues exceeded budget by 11.43%, creating a	Office Supplies		6,018	30,020
	negative variance in Pharmacy Supplies.	Minor Equipment		(31,284)	55,664
		Food		(911)	55,946
	Minor Equipment purchases for Respiratory Therapy, Information Technology, Emergency	Other Non-Medical Supplies		(2,997)	105,635
	Preparedness, and Surgery created a negative variance in this category.	Patient & Other Medical Supplies		62,803	141,913
		Total	\$	(9,024) \$	(189,062)
	Medical Supplies Sold to Patients revenues fell short of budget, creating a positive variance in Patient & Other Medical Supplies.	е			_
7)	Purchased Services	Patient Accounting	\$	(109,560) \$	(588,218)
	Outsourced billing and collection services created a negative variance in Patient	Laboratory		12,588	(12,157)
	Accounting.	Home Health/Hospice		11,006	(1,347)
	-	Community Development		727	14,756
	Radiology reads came in below budget, creating a positive variance in Diagnostic	Pharmacy IP		4,672	18,027
	Imaging - All.	Information Technology		11,771	26,513
	inaging 7th.	Diagnostic Imaging Services - All		20,651	34,213
	Popoire porformed at Truckoo Surgery Conter created a pogetive variance in Department	Human Resources		6,085	40,195
	Repairs performed at Truckee Surgery Center created a negative variance in Department				
	Repairs.	The Center		11,028	72,005
		Department Repairs		(21,437)	87,585
	Snow Removal, Plant Maintenance, and Wellness Neighborhood purchased services	Multi-Specialty Clinics		23,169	136,915
	were below budget, creating a positive variance in Miscellaneous.	Medical Records		113,715	268,864
		Miscellaneous		163,791	332,645
		Total	\$	248,205 \$	429,997
8)	Other Expenses	Miscellaneous	\$	24,020 \$	(60,864)
٠,	JPA Housing Project expenses were below budget, creating a positive variance in	Human Resources Recruitment	Ψ	1,652	(3,332)
	Miscellaneous.	Multi-Specialty Clinics Equip Rent		(2,261)	(1,903)
		Multi-Specialty Clinics Bldg Rent		(968)	(626)
	Electricity expenses were below budget, creating a positive variance in Utilities.	Insurance		3,061	17,544
		Utilities		18,306	30,783
	Budgeted Building Rent for anticipated increases in office space needs did not transpire	Equipment Rent		(4,964)	35,120
	in December creating a positive variance in Other Building Rent.	Other Building Rent		31,295	37,465
		Dues and Subscriptions		11,504	44,917
		Physician Services		47,594	87,594
		Marketing		11,604	118,726
		Outside Training & Travel		47,785	364,354
		Total	\$	188,628 \$	
9)	District and County Taxes	Total	\$	88,786 \$	232,514
•		Total		σο,τσο φ	202,011
10)	Interest Income	Total	\$	(12,266) \$	(5,109)
11)	<u>Donations</u>	IVCH	\$	(37,250) \$	(144,537)
		Operational		(36,754)	(58,106)
		Total	\$	(74,004) \$	
12)	Gain/(Loss) on Joint Investment	Total	\$	- \$	<u>-</u>
13)	Gain/(Loss) on Sale or Disposal of Assets	Total	\$	- \$	<u>-</u>
14)	COVID-19 Emergency Funding	Total	\$	5,398 \$	178,483
•	Depreciation Expense	Total			
•	· · · · · · · · · · · · · · · · · · ·	I Olai	\$	2,887 \$	8,686
16)	Interest Expense	Total	\$	7,856 \$	12,215

# TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION KEY FINANCIAL INDICATORS DECEMBER 2020

	Current Status	Desired Position	Target	FY 2021 Jul 20 to Dec 20	FY 2020 Jul 19 to June 20	FY 2019 Jul 18 to June 19	FY 2018 Jul 17 to June 18	FY 2017 Jul 16 to June 17	FY 2016 Jul 15 to June 16	FY 2015 Jul 14 to June 15
Total Margin: Increase (Decrease) In Net Position Total Gross Revenue	•	Î	FYE 3.1% 2nd Qtr 3.8%	5.8%	8.5%	5.7%	2.6%	7.4%	5.5%	1.0%
Charity Care: Charity Care Expense Gross Patient Revenue		$\Box$	FYE 3.1% 2nd Qtr 3.1%	3.4%	4.0%	3.8%	3.3%	3.1%	3.4%	3.1%
Bad Debt Expense: <u>Bad Debt Expense</u> Gross Patient Revenue	·		FYE 2.4% 2nd Qtr 2.4%	1.5%	1.4%	.1%	.1%	0%	2%	1.6%
Incline Village Community Hospital: EBIDA: Earnings before interest, Depreciation, amortization  Net Operating Revenue <expense> Gross Revenue</expense>	·	Î	FYE 6.9% 2nd Qtr 8.7%	13.1%	.1%	11.5%	4.8%	7.9%	11.3%	9.1%
Operating Expense Variance to Budget (Under <over>)</over>	•	Î	-0-	\$3,287,753	\$(9,484,742)	\$(13,825,198)	\$1,061,378	\$(9,700,270)	\$(7,548,217)	\$(6,371,653)
EBIDA: Earnings before interest, Depreciation, amortization  Net Operating Revenue <expense> Gross Revenue</expense>	·	Î	FYE 4.2% 2nd Qtr 5.3%	7.1%	6.2%	7.1%	4.5%	7.9%	7.3%	3.5%

#### INCLINE VILLAGE COMMUNITY HOSPITAL STATEMENT OF REVENUE AND EXPENSE DECEMBER 2020

		CURRENT I	MONTH				YEAR	TO DATE				PRIOR YTD CEMBER 2019
	ACTUAL	BUDGET	VAR\$	VAR%	OPERATING REVENUE	ACTUAL	BUDGET	VAR\$	VAR%			
\$	2,055,738	\$ 2,379,239	\$ (323,501)	-13.6%	Total Gross Revenue	\$ 13,416,512	\$ 13,278,167	\$ 138,345	1.0%	1	\$	13,537,035
					Creek Devenues Insettent							
\$	(4,048)	\$ 4,311	\$ (8,359)	-193.9%	Gross Revenues - Inpatient Daily Hospital Service	\$ 32,152	\$ 42,289	\$ (10,137)	-24.0%		\$	16,423
Ψ	(5,128)	19,521	(24,649)	-126.3%	Ancillary Service - Inpatient	19,342	27,187	(7,846)	-28.9%		Ψ	18,864
	(9,176)	23,832	(33,008)	-138.5%	Total Gross Revenue - Inpatient	51,494	69,476	(17,983)	-25.9%	1		35,287
	2,064,914	2,355,407	(290,493)	-12.3%	Gross Revenue - Outpatient	13,365,019	13,208,691	156,328	1.2%			13,501,748
	2,064,914	2,355,407	(290,493)	-12.3%	Total Gross Revenue - Outpatient	13,365,019	13,208,691	156,328	1.2%	1		13,501,748
					Deductions from Revenue:							
	974,021	926,242	(47,779)	-5.2%	Contractual Allowances	5,301,974	5,217,539	(84,435)	-1.6%	2		6,000,077
	83,707	95,170	11,463	12.0%	Charity Care	581,886	531,127	(50,759)	-9.6%	2		671,244
	-	-	-	0.0%	Charity Care - Catastrophic Events	-	-	-	0.0%	2		-
	34,557	95,170	60,613	63.7%	Bad Debt Prior Period Settlements	200,426	531,127	330,701	62.3%	2		532,965
	1,092,285	- 1,116,582	- 24,297	0.0% 2.2%	Total Deductions from Revenue	6,084,286	- 6,279,793	- 195,507	0.0% 3.1%	2 2		(130,220) 7,074,066
	1,092,203	1,110,362	24,297	2.2 /0	Total Deductions from Revenue	0,004,200	0,279,793	193,307		2		7,074,000
	64,242	126,289	(62,047)	-49.1%	Other Operating Revenue	491,348	560,105	(68,757)	-12.3%	3		640,252
	1,027,695	1,388,946	(361,251)	-26.0%	TOTAL OPERATING REVENUE	7,823,575	7,558,479	265,096	3.5%			7,103,221
					OPERATING EXPENSES							
	377,260	460,962	83,702	18.2%	Salaries and Wages	2,389,858	2,575,062	185,204	7.2%	4		1,969,716
	98,084	124,817	26,733	21.4%	Benefits	761,917	754,048	(7,869)	-1.0%	4		783,424
	1,525	5,089	3,565	70.0%	Benefits Workers Compensation	9,147	30,535	21,388	70.0%	4		43,541
	47,373	71,375	24,002	33.6%	Benefits Medical Insurance	364,814	428,249	63,435	14.8%	4		350,216
	253,792	275,083	21,291	7.7%	Medical Professional Fees	1,342,926	1,359,661	16,735	1.2%	5		1,668,550
	1,938	2,117	180	8.5%	Other Professional Fees	11,818	12,705	888	7.0%	5		10,544
	60,966	60,922	(44)	-0.1%	Supplies	325,315	369,187	43,872	11.9%	6		339,044
	56,846	66,297	9,451	14.3%	Purchased Services	387,500	379,668	(7,832)	-2.1%	7		335,582
	67,604	80,185	12,581	15.7%	Other	470,464	496,099	25,635	5.2%	8		426,993
	965,386	1,146,847	181,461	15.8%	TOTAL OPERATING EXPENSE	6,063,759	6,405,214	341,455	5.3%			5,927,610
	62,309	242,099	(179,790)	-74.3%	NET OPERATING REV(EXP) EBIDA	1,759,816	1,153,265	606,551	52.6%			1,175,611
					NON-OPERATING REVENUE/(EXPENSE)							
	-	37,250	(37,250)	-100.0%	Donations-IVCH	78,963	223,500	(144,537)	-64.7%	9		9,760
	-	_		0.0%	Gain/ (Loss) on Sale	-	-	<u>-</u>	0.0%			-
	-	-	-	100.0%	COVID-19 Emergency Funding	3,064	-	3,064	100.0%			
	(67,653)	(67,653)	0	0.0%	Depreciation	(405,917)	(405,917)		0.0%	11		(394,055)
	(67,653)	(30,403)	(37,250)	-122.5%	TOTAL NON-OPERATING REVENUE/(EXP)	(323,890)	(182,417)		-77.6%			(384,295)
\$	(5,344)	211,696	\$ (217,040)	-102.5%	EXCESS REVENUE(EXPENSE)	\$ 1,435,926	\$ 970,848	\$ 465,078	47.9%		\$	791,316
	3.0%	10.2%	-7.1%		RETURN ON GROSS REVENUE EBIDA	13.1%	8.7%	4.4%				8.7%

## INCLINE VILLAGE COMMUNITY HOSPITAL NOTES TO STATEMENT OF REVENUE AND EXPENSE $\underline{\text{DECEMBER 2020}}$

			variance nom budget			
				Fav <unfav></unfav>		
		D	EC 2020	Υ	ΓD 2021	
1) Gross Revenues						
Acute Patient Days were below budget by 1 at 0 and Observation Days	Gross Revenue Inpatient	\$	(33,008)	\$	(17,983)	
were below budget by 1 at 0.	Gross Revenue Outpatient	•	(290,493)	,	156,328	
noto botom budgot by Tut o.	Cross November Calpation	\$	(323,501)	\$	138,345	
Outrotient values as were helesy hydrot in Emergency Department visite		Ψ	(020,001)	Ψ	100,040	
Outpatient volumes were below budget in Emergency Department visits,						
Surgical cases, EKGs, Diagnostic Imaging, Drugs Sold to Patients,						
Respiratory Therapy, Speech Therapy, and Sleep Clinic procedures.						
2) Total Deductions from Revenue						
We saw a shift in our payor mix with a 3.60% decrease in Medicare,	Contractual Allowances	\$	(47,779)	\$	(84,435)	
a 1.34% decrease in Medicaid, a 4.20% increase in Commercial insurance,	Charity Care	Ψ	11,463	Ψ	(50,759)	
	•		11,403		(50,759)	
a .73% increase in Other, and County was at budget. Days in A/R over	Charity Care-Catastrophic Event		<del>.</del>		<del>.</del>	
120 days shifted 9% in December lending to the negative variance in	Bad Debt		60,613		330,701	
Contractual Allowances.	Prior Period Settlement		-		-	
	Total	\$	24,297	\$	195,507	
2) Other Operating Povenue						
3) Other Operating Revenue	N/OU ED DI	•	(04.705)	•	(70,000)	
IVCH ER Physician Guarantee is tied to collections which fell short of	IVCH ER Physician Guarantee	\$	(61,795)	\$	(73,633)	
budget in December.	Miscellaneous		(252)		4,876	
	Total	\$	(62,047)	\$	(68,757)	
4) Salaries and Wages	Total	\$	83,702	\$	185,204	
			·			
Employee Benefits	PL/SL	\$	(8,956)	¢	(35,838)	
Employee Denents		Ψ	(0,930)	Ψ	, , ,	
	Pension/Deferred Comp		(40.045)		(10,118)	
	Standby		(12,015)		(24,383)	
	Other		2,709		2,318	
	Nonproductive		44,995		60,151	
	Total	\$	26,733	\$	(7,869)	
Employee Benefits - Workers Compensation	Total	\$	3,565	\$	21,388	
		<u> </u>	-,		,	
Employee Benefits - Medical Insurance	Total	\$	24,002	¢	63,435	
Employee Beliefits - Medical Histilafice	Total	Ψ	24,002	Ψ	05,455	
		_		_		
5) <u>Professional Fees</u>	Therapy Services	\$	(19,888)	\$	(21,243)	
Therapy Services received an Incentive bonus for exceeding its Press	Administration		-		-	
Ganey Patient Satisfaction survey, creating a negative variance in Therapy	Miscellaneous		40		170	
Services.	Foundation		180		888	
	Sleep Clinic		10,597		2,594	
Sleep Clinic professional fees are tied to collections which fell short of	Multi-Specialty Clinics		417		3,563	
·	. ,				-	
budget in December, creating a positive variance in this category.	IVCH ER Physicians	_	30,135	Δ.	31,652	
	Total	\$	21,481	\$	17,623	
Emergency Department visits fell short of budget by 33.59%, creating a						
positive variance in IVCH ER Physicians.						
6) Supplies	Pharmacy Supplies	\$	(15,441)	\$	(10,412)	
Transfer of pharmaceutical supplies to IVCH from TFH created a negative	Minor Equipment	7	585	+	(1,306)	
· · · · · · · · · · · · · · · · · · ·						
variance in Pharmacy Supplies.	Office Supplies		205		222	
	Food		862		3,806	
	Non-Medical Supplies		462		6,624	
	Patient & Other Medical Supplies		13,283		44,938	
	Total	\$	(44)	\$	43,872	

Variance from Budget

## INCLINE VILLAGE COMMUNITY HOSPITAL NOTES TO STATEMENT OF REVENUE AND EXPENSE $\underline{\text{DECEMBER 2020}}$

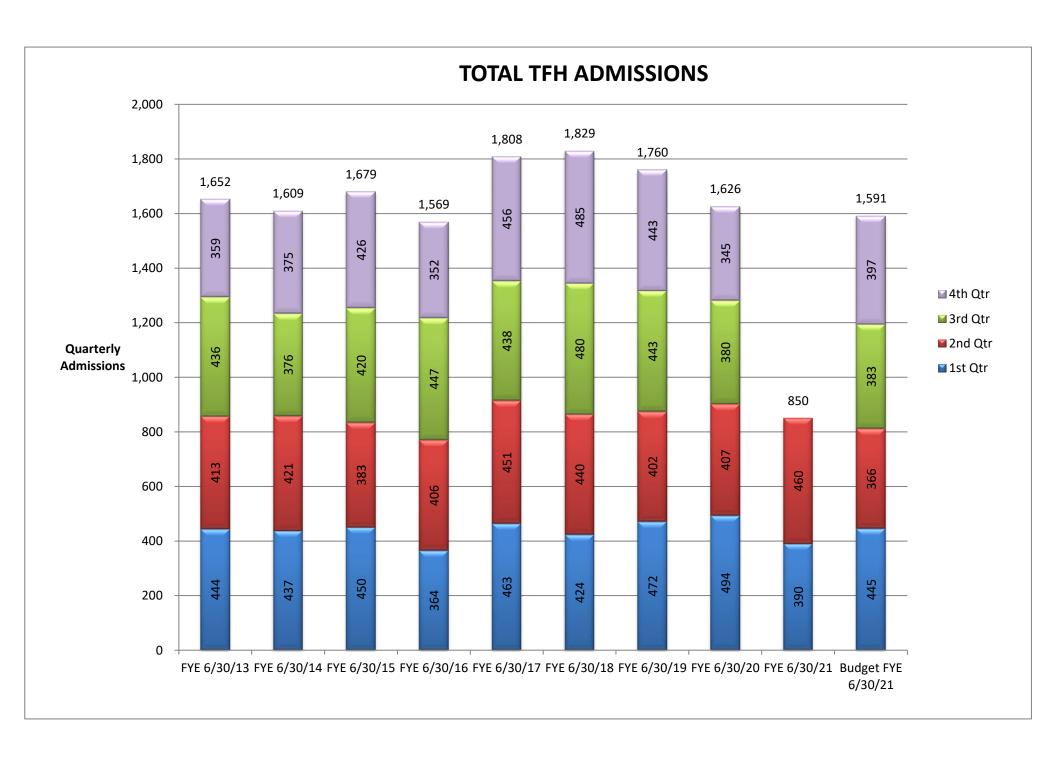
				Variance from Budget		
				Fav<	Infav>	
			D	EC 2020		YTD 2021
7) !	Purchased Services	Laboratory	\$	1,360	\$	(43,542)
	Laboratory maintenance agreements created a negative variance in	Pharmacy		-		(982)
	Department Repairs.	Multi-Specialty Clinics		177		(509)
		Foundation		339		(226)
		Surgical Services		-		-
		Diagnostic Imaging Services - All		1,929		5,327
		Engineering/Plant/Communications		3,275		5,627
		Miscellaneous		769		5,981
		EVS/Laundry		3,749		8,536
		Department Repairs		(2,147)		11,956
		Total	\$	9,451	\$	(7,832)
8)	Other Expenses	Miscellaneous	\$	(7,586)	\$	(60,359)
-,	Transfer of Laboratory Labor costs from TFH to IVCH created a negative	Physician Services	Ψ	(.,000)	Ψ	(00,000)
	variance in Miscellaneous.	Multi-Specialty Clinics Bldg Rent		_		_
	valiance in infection	Insurance		556		1,453
	Controllable expenses are being monitored closely by Senior Leadership,	Other Building Rent		200		3,400
	creating positive variances in the remaining Other Expenses categories.	Equipment Rent		791		4,535
	orealing positive variations in the formalining cure. Expenses eatings in sec.	Marketing		4,798		5,892
		Dues and Subscriptions		1,316		9,350
		Outside Training & Travel		4,158		22,928
		Utilities		8,347		38,437
		Total	\$	12,581	\$	25,635
9)	<u>Donations</u>	Total	\$	(37,250)	\$	(144,537)
10)	Gain/(Loss) on Sale	Total	\$	-	\$	-
11)	COVID-19 Emergency Funding					
		Total	\$	-	\$	3,064
12)	Depreciation Expense	Total	\$	-	\$	

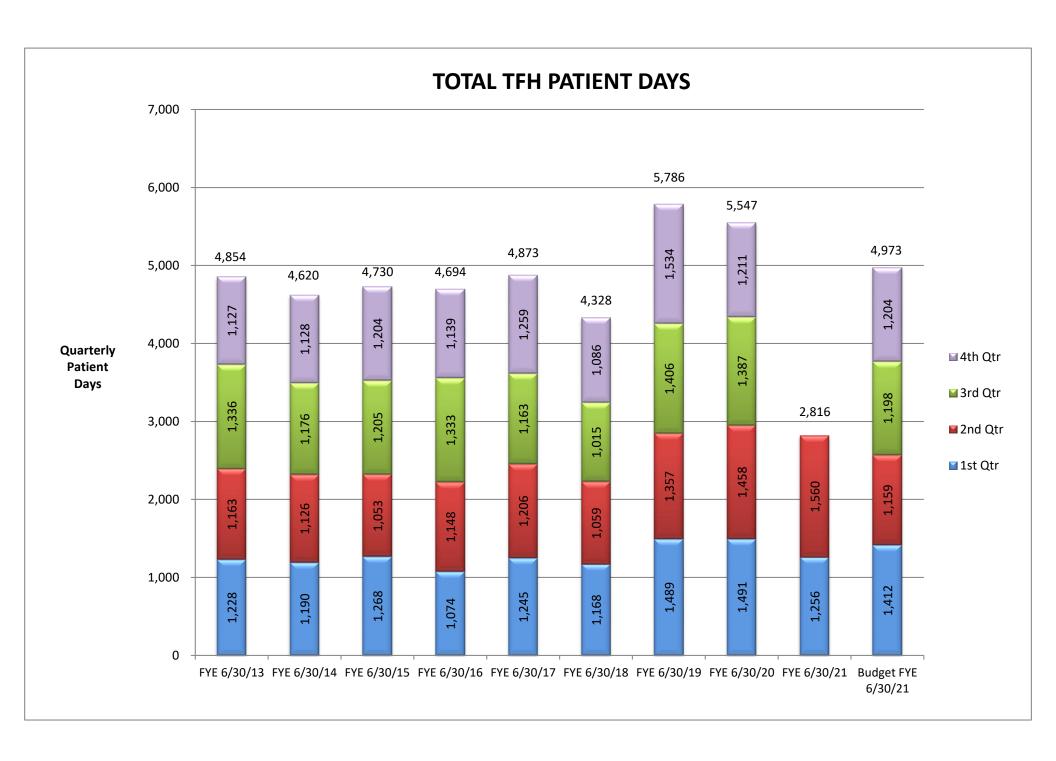
#### TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF CASH FLOWS

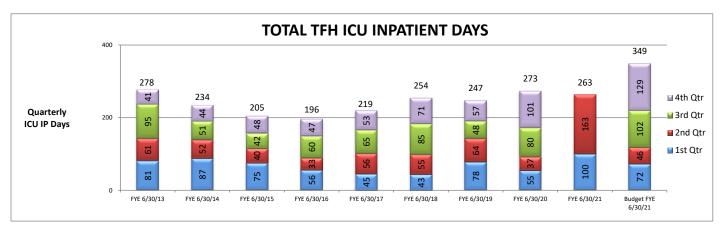
	AUDITED FYE 2020		BUDGET FYE 2021	PROJECTED FYE 2021	DEC 2020	BUDGET DEC 2020	DIFFERENCE	ACTUAL 1ST QTR	ACTUAL 2ND QTR	PROJECTED 3RD QTR	BUDGET 4TH QTR
	1 1 1 2020		1 1 2021	1122021	DLO 2020	DLO 2020	DITTERCENCE	101 Q110	ZIND QTIX	JILD QTIV	7111 Q111
Net Operating Rev/(Exp) - EBIDA	\$ 23,464,178		\$ 11,554,001	\$ 23,435,060	\$ (1,034,592)	\$ 1,935,618	\$ (2,970,210)	\$ 12,044,80	6 \$ 3,813,478	\$ 4,253,010	\$ 3,323,766
Interest Income	1,554,599		877,531	814,461	393	-	393	243,42		208,904	202,558
Property Tax Revenue	7,928,820		8,147,000	8,050,960	-	100,000	(100,000)	520,96		4,400,000	3,130,000
Donations	1,327,474		814,000	755,021	66,394	68,000	(1,606)	157,16		204,000	204,000
Emergency Funds	13,521,428		-	178,483	5,398	-	5,398	169,96	- /	-	-
Debt Service Payments	(4,863,882)		(5,088,979)	(4,739,049)	(352,292)	(353,049)		(1,407,36		(1,214,235)	(1,059,147)
Property Purchase Agreement	(805,927)		(811,932)	(744,269)	(67,661)	(67,661)		(135,32	1) (202,982)	(202,983)	(202,983)
2018 Municipal Lease	(1,574,216)		(1,717,332)	(1,574,219)	(143,111)	(143,111)	0	(286,22	1) (429,332)	(429,333)	(429,333)
Copier	(62,040)		(62,160)	(60,092)	(4,419)	(5,180)	761	(14,32		(15,540)	(15,540)
2017 VR Demand Bond	(790,555)		(852,391)	(852,391)	-	-	-	(697,30	3) -	(155,088)	-
2015 Revenue Bond	(1,631,144)		(1,645,164)	(1,508,078)	(137,102)	(137,097)	(5)	(274,19	5) (411,301)	(411,291)	(411,291)
Physician Recruitment	(263,670)		(287,500)	(272,500)	-	(25,000)	25,000	(22,50	0) (100,000)	(75,000)	(75,000)
Investment in Capital											
Equipment	(3,468,675)		(3,509,190)	(3,509,190)	(165,129)	(570,986)	405,857	(529,96	8) (407,461)	(1,850,704)	(721,057)
Municipal Lease Reimbursement	1,164,582		2,354,714	2,379,977	-	-	-		- 625,263	1,000,000	754,714
IT/EMR/Business Systems	(2,651,366)		(1,284,350)	(1,284,350)	(31,196)	(170,342)	139,146	(88,57	3) (72,481)	(869,296)	(254,000)
Building Projects/Properties	(7,856,428)		(18,578,626)	(18,578,626)	(140,262)	(4,256,998)	4,116,736	(486,44	9) (4,434,565)	(8,737,407)	(4,920,205)
<b>3</b> , 1	, , , ,				, , ,	, , , ,	, ,	, ,	, , , , ,	, , , ,	, , , ,
Change in Accounts Receivable	(3,309,147)	N1	2,353,530	2,775,095	3,096,431	(2,578,281)	5,674,712	(924,09	2,475,352	1,128,179	95,656
Change in Settlement Accounts	16,684,541	N2	(8,164,723)	(5,793,898)	(532,535)	(1,140,193)	607,658	1,300,58	2 (2,971,411)	(6,112,434)	1,989,366
Change in Other Assets	10,896	N3	(2,400,000)	(1,900,197)	5,715	(200,000)	205,715	(930,85	9) 230,662	(600,000)	(600,000)
Change in Other Liabilities	2,723,035	N4	900,000	995,323	671,453	1,300,000	(628,547)	(698,01		1,900,000	(1,200,000)
g	, ,,,,,,,				,	,,	(,-,	(,-	-,	,,	( ,,,
Change in Cash Balance	45,966,385		(12,312,592)	3,306,570	1,589,778	(5,891,231)	7,481,008	9,349,08	5 (548,182)	(6,364,983)	870,650
5			400 005 004	400 005 004				400 00= 00		==== == .	
Beginning Unrestricted Cash	87,018,706		132,985,091	132,985,091	140,196,217	140,196,217		132,985,09	, ,	141,785,994	135,421,011
Ending Unrestricted Cash	132,985,091		120,672,499	136,291,661	141,785,995	134,304,987	7,481,008	142,334,17	6 141,785,994	135,421,011	136,291,661
Operating Cash	112,604,555		110,482,231	121,006,259	121,405,458	113,924,450	7,481,008	121,953,63	9 121,405,457	115,040,474	121,006,259
Medicare Accelerated Payments	20,380,537		10,190,269	15,285,403	20,380,537	20,380,537	7,401,000	20,380,53	, ,	, ,	15,285,403
Medicare Accelerated Fayments	20,300,537		10, 190,209	15,265,403	20,300,537	20,300,337	-	20,360,53	1 20,300,537	20,380,537	15,265,403
Expense Per Day	541,117		571,731	562,690	549,480	567,415	(17,935)	534,40	3 549,480	557,899	562,690
	, , , , , ,		. ,	,	,	, , , ,	( , , , , , , ,		,	,	,,,,,
Days Cash On Hand	246		211	242	258	237	21	26	6 258	243	242
Days Cash On Hand - Operating Cash Only	208		193	215	221	201	20	22		206	215

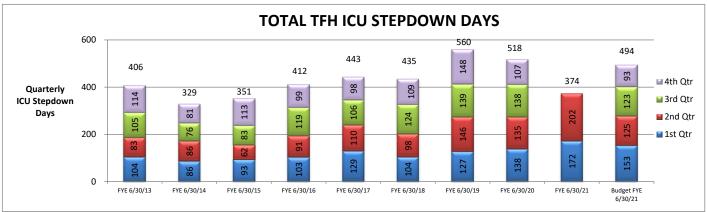
#### Footnotes:

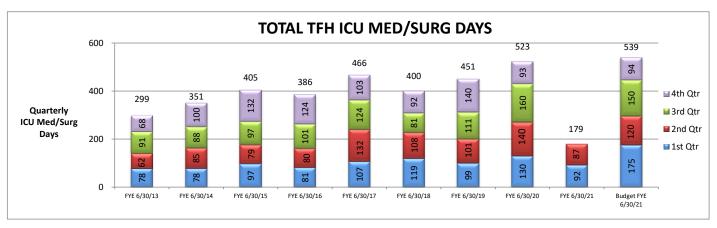
- N1 Change in Accounts Receivable reflects the 30 day delay in collections.
- N2 Change in Settlement Accounts reflect cash flows in and out related to prior year and current year Medicare and Medi-Cal settlement accounts.
- N3 Change in Other Assets reflect fluctuations in asset accounts on the Balance Sheet that effect cash. For example, an increase in prepaid expense immediately effects cash but not EBIDA.
- N4 Change in Other Liabilities reflect fluctuations in liability accounts on the Balance Sheet that effect cash. For example, an increase in accounts payable effects EBIDA but not cash.

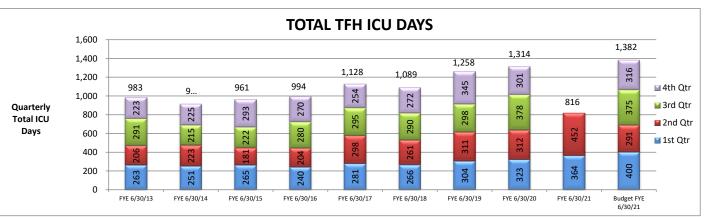


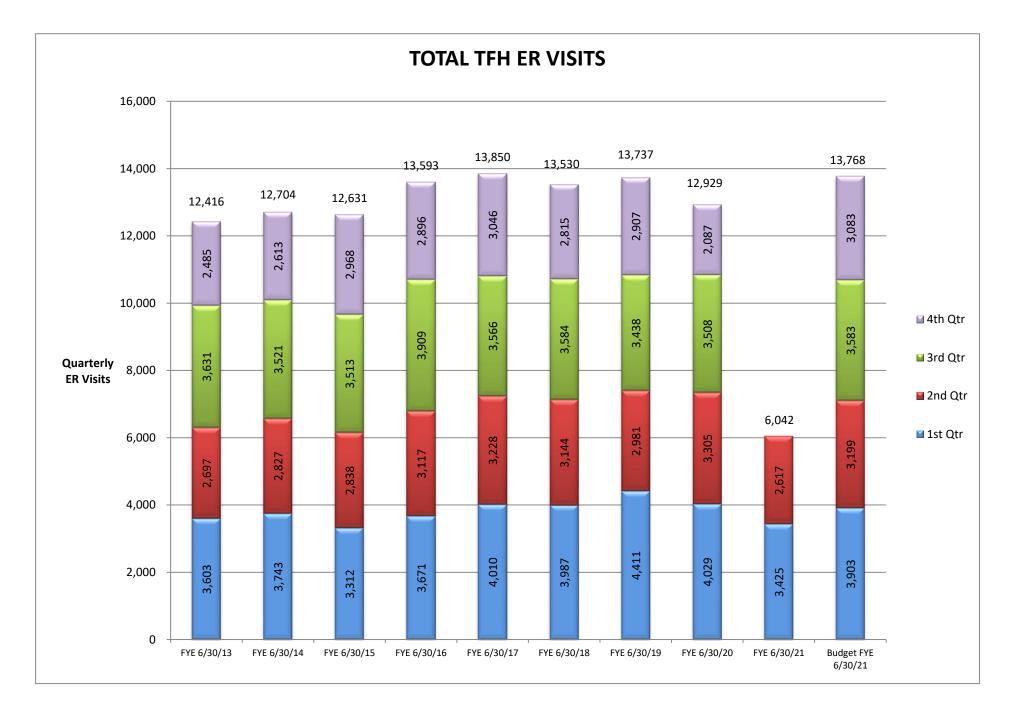


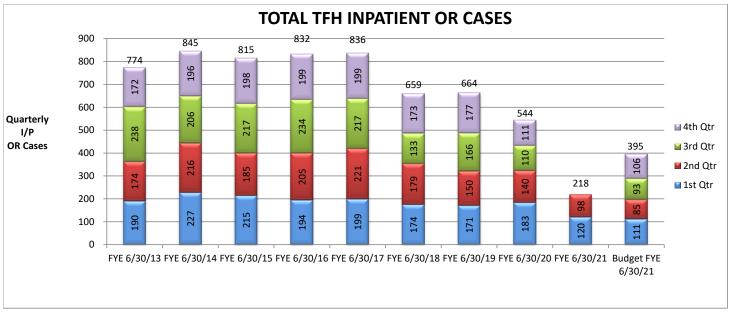


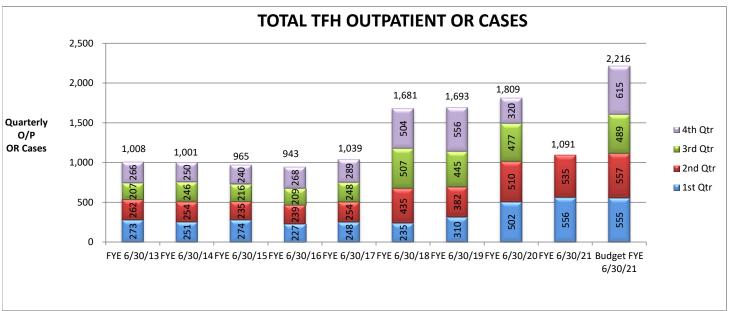


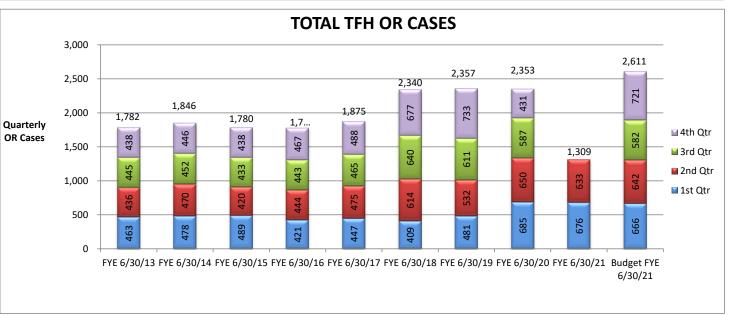


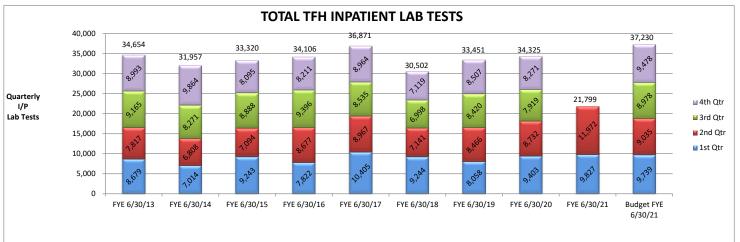


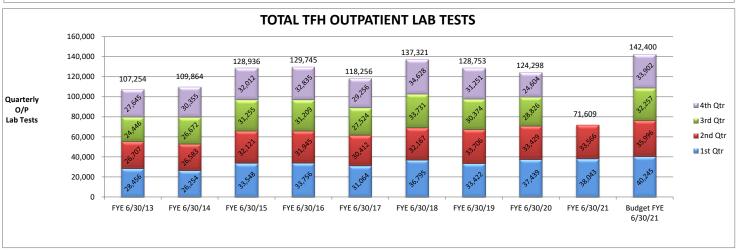


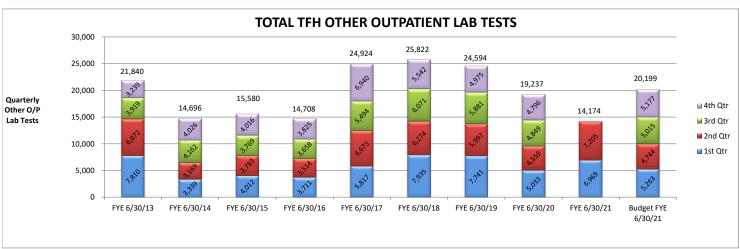


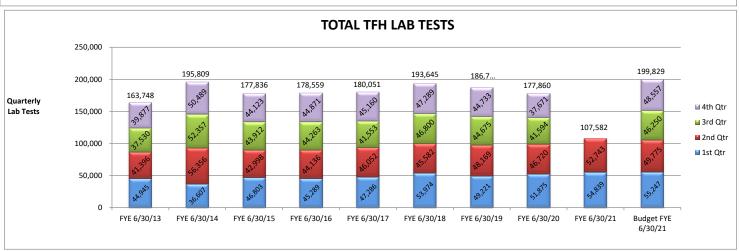


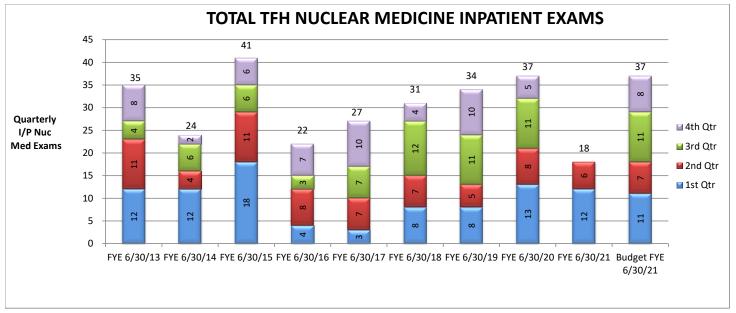


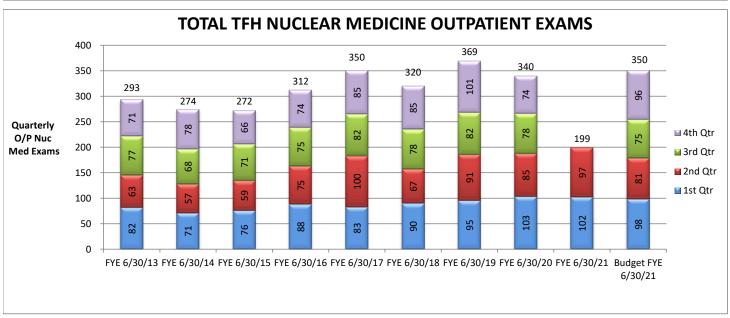


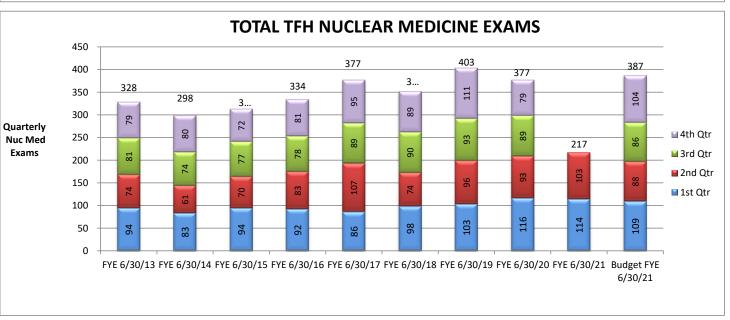


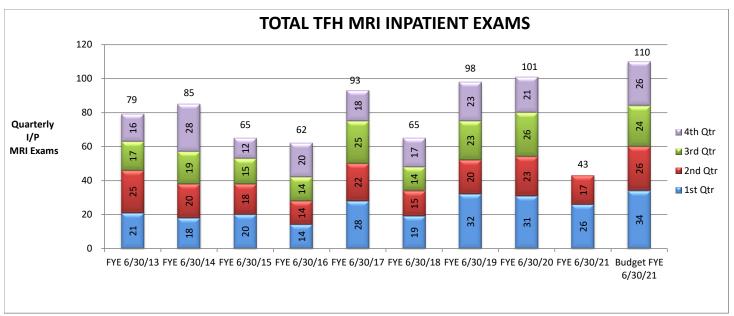


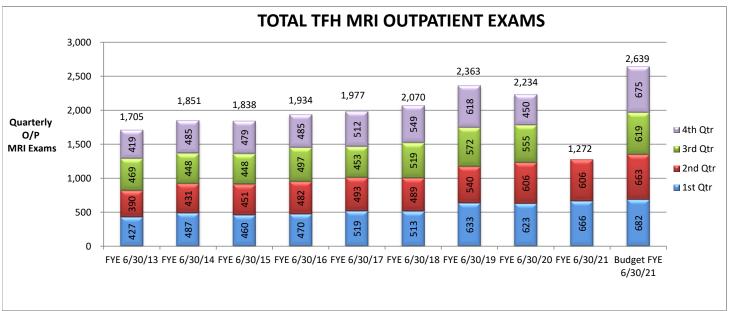


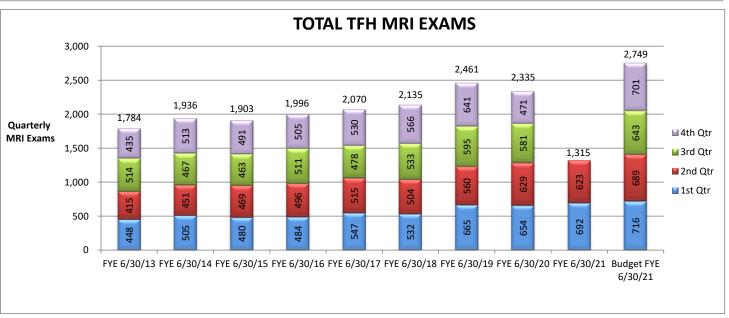


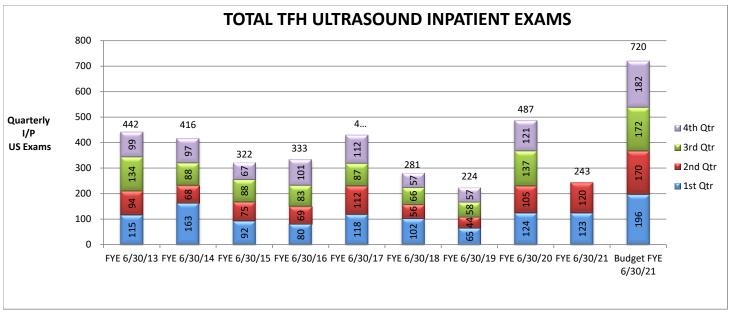


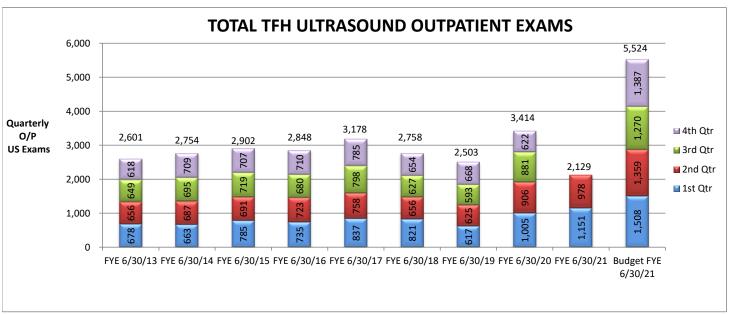


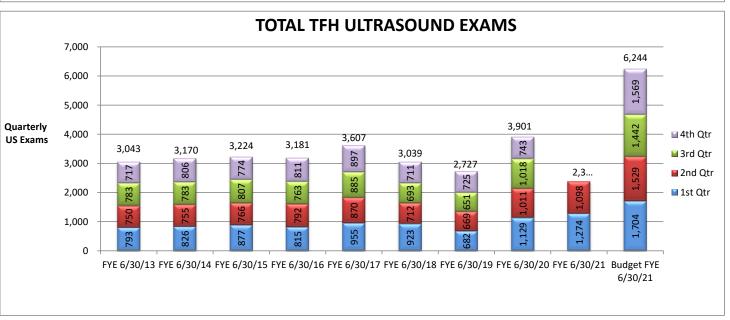


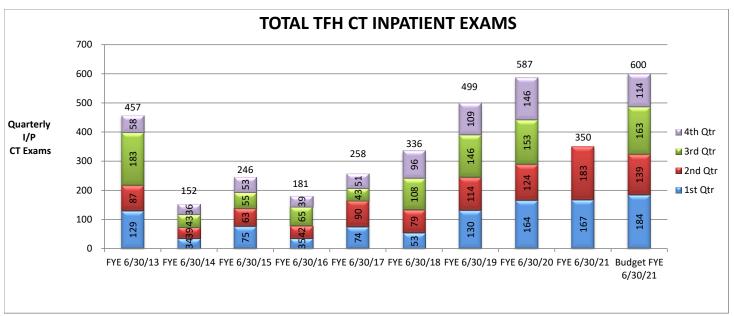


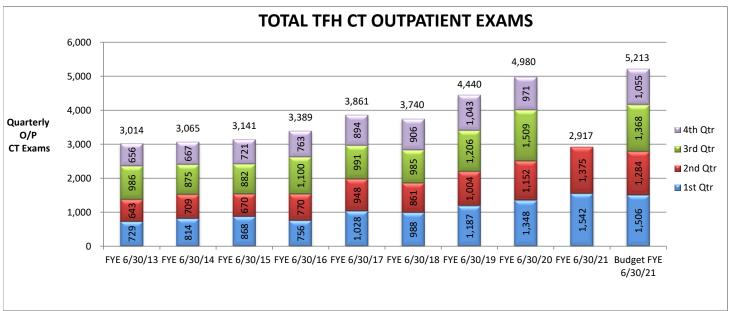


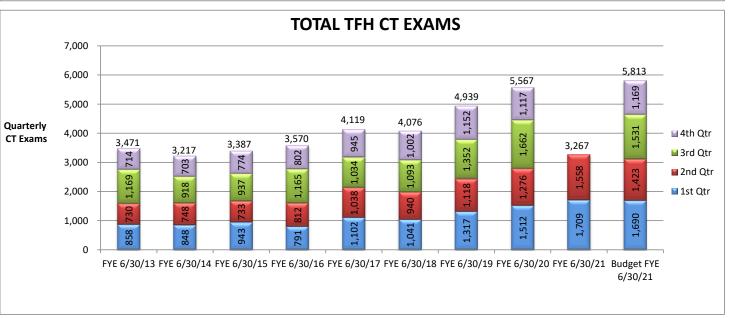


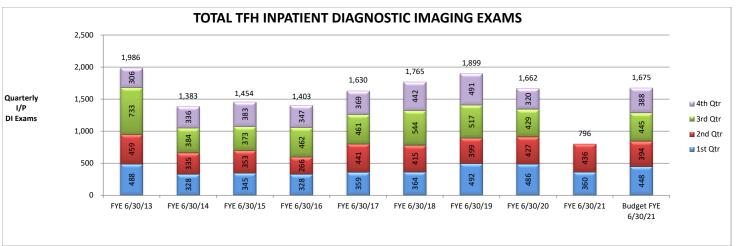


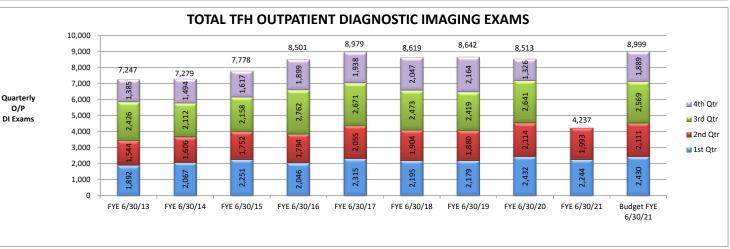


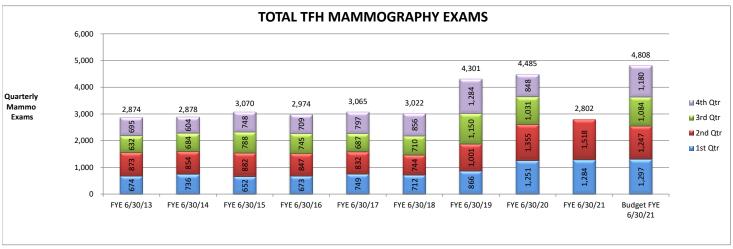


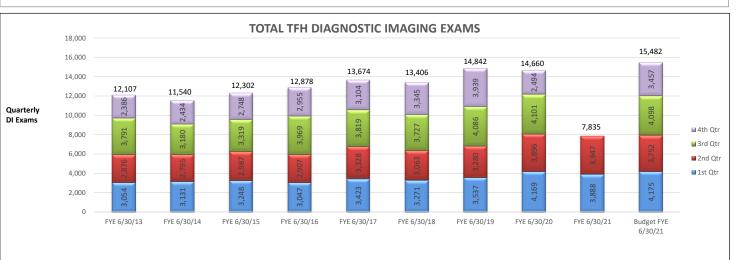


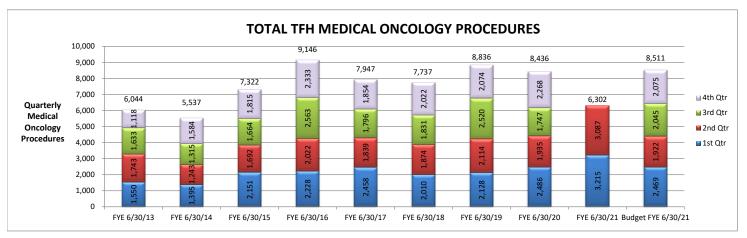


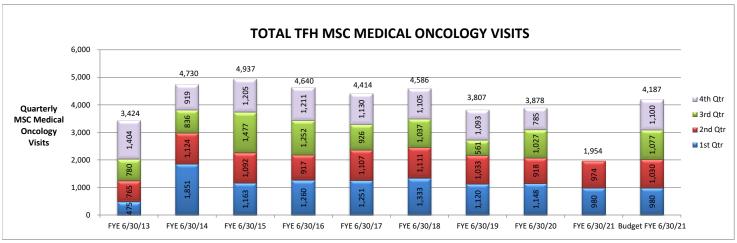


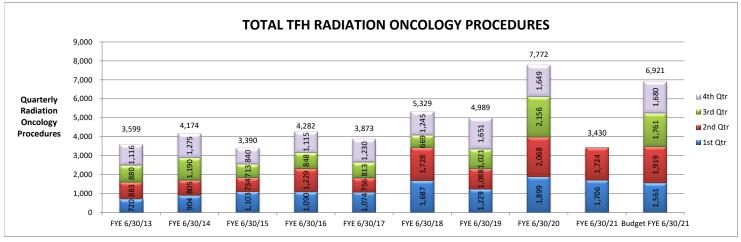


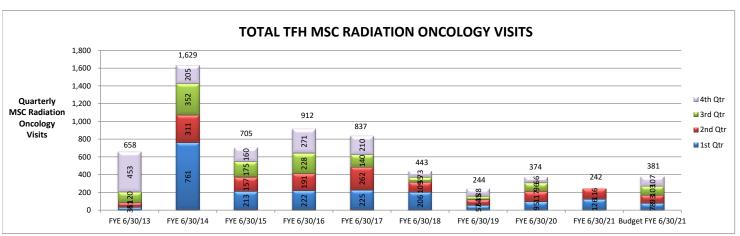


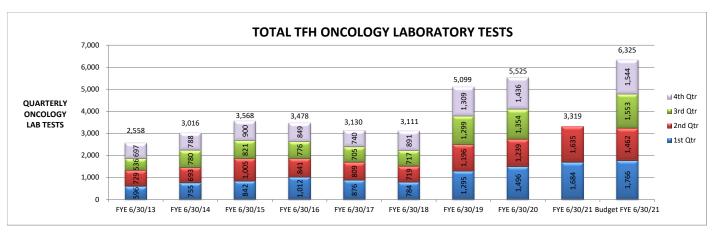


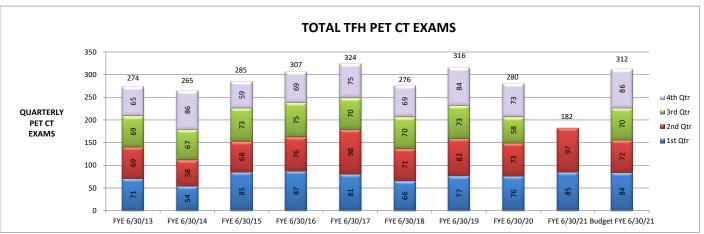


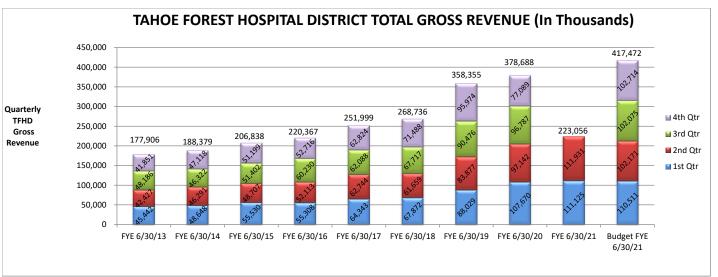


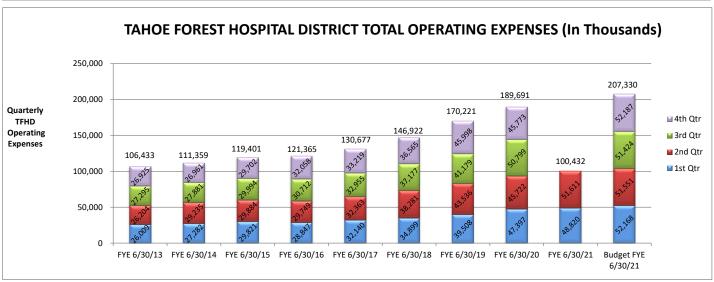


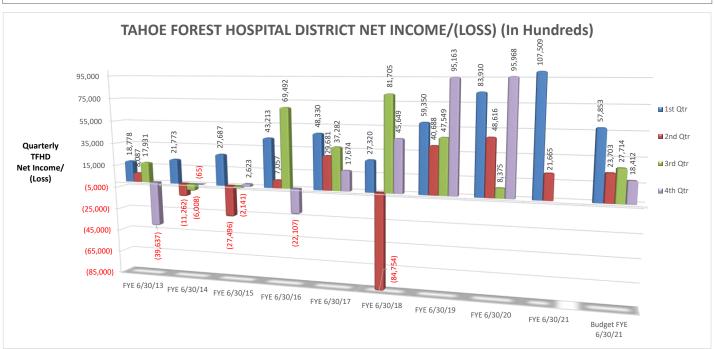














Date: September 10, 2020

To: Tahoe Forest Hospital District Board of Directors

From: Karli Epstein, Executive Director – Tahoe Forest Health System Foundation

Re: Request to ratify new TFHSF Board Candidate

#### Dear Tahoe Forest Hospital District:

At the September 10th meeting of the TFHSF Board of Directors, the board agreed to vote a new candidate, for the seating of the Foundation Board.

The Board approved this nomination on 9/10/20. This candidate will maintain the membership of the Foundation Board of no less than 6 voting members and 1 ex-officio non-voting member. Full resume is attached.

#### 1. Sandra Cath

Respectfully submitted on behalf of Karli Epstein.

## Sandra Cath sandracath@gmail.com

601 Tyner Way Incline Village, NV 89451

Cell (949) 636-0030

## ASSET MANAGEMENT SPECIALIST

Real estate professional with 19 years real estate experience overseeing strategic & financial management of Multifamily and Retail portfolios. Specific expertise includes portfolio asset management, acquisitions underwriting & due diligence, debt restructuring, operations oversight, capital improvements, rehab and repositioning. Track record of consistently meeting or exceeding proforma projections as well as developing & leading professional teams.

## KEY ACCOMPLISHMENTS

Asset Management Established and executed strategic and financial management of 75 residential properties (over 17,000 units throughout California and with net operating income of over \$180M)

and 36 retail properties (annual revenues in excess of \$200M, value in excess of \$1.2B). Increased NOI of distressed, mixed-use asset over 13% within first year of oversight and

second year NOI in place for additional 17% increase.

Debt Restructuring

Dealmaker in refinancing of \$275M of expiring debt and restructured \$50M of debt to

reduce amortization. Completed \$50M securitization of debt on 5 assets. Obtained \$5M in new financing, \$69M in refinancing proceeds and negotiated postponement of \$150M

foreclosure.

Acquisitions/Mergers Served as Integration Manager for \$2.2B merger of company with 135 properties and 800

employees into EQR with results exceeding goals. Lead due diligence and underwriting

on over 50 individual and portfolio acquisitions.

Rehab/Repositioning Completed interior rehabs on over 5,000 units in 4 years with over 27% exceeding

underwriting and achieving Return on Invested Capital of between 12% -17%.

Leadership/Management Developed in-house Rehab and Capital Improvement department of 18 which was

designated "most highly engaged" department in company by outside consulting firm.

#### PROFESSIONAL EXPERIENCE

Cath Consulting December 2013 Principal

January 2011 -

- Multifamily Asset Management and Due Diligence Consulting Services
- Specific assignments included Due Diligence on a 15-asset portfolio for private Debt Investor; due diligence on publicly traded company for Equity Investors; Due Diligence and Asset Management for Private Equity Fund starting multifamily platform.

#### BRE Properties, San Francisco, CA VP Rehab and Capital Improvements VP Asset Management Director of Asset Enhancement

July 2004 – January 2009 January 2008 January 2006 July 2004

- Developed and directed Rehab and Capital Improvement Program including all repositioning, interior and exterior renovations and all capital improvement projects for portfolio of 20,000 units. Created and executed annual rehab and capital budgets ranging from \$30-\$50M.
- Supervised department of 18 Directors, Project Managers and Contract Administrators designated by an outside consulting firm to be the "most highly engaged" department in organization.
- Completed rehabs on 5,000 units and 22% of same store portfolio with 27% achieving ROIC of 12-17%.
- Developed rehab underwriting standards, analyzed opportunities and obtained approval from Sr. Management.
- Developed processes & procedures and tracking methods for construction progress and ROIC results.

 Restructured capital department, instituted new policies and procedures and enhanced training resulting in more effective capital planning, bidding and purchasing power.

Reduced company liability by increasing capital contracting from 55% to 100% of projects.

- Created 10-year capital plans for every asset facilitating substantial completion of deferred maintenance.
- Developed capital project tracking reports which greatly enhanced communication with operations team.

Served on Leadership Team presenting special assignments to the Board.

Regularly created and taught financial classes to Regional and Community level staff at request of EVP Property Operations.

## Catellus Urban Development Group, San Francisco, CA Sr VP Residential Development

March 2002 - March 2003

Recruited by Catellus for residential expertise during development process of in-house projects; Urban Group sold within one
year due to Catellus becoming Industrial REIT.

Increased competitive position, minimized long-term capital issues and reduced future operating expenses by upgrading finish levels without additional cost and identifying other construction changes.

 Lead team in developing overall Mission Bay Residential Marketing Plan, including creation a 4,000 sf Residential Marketing Center to market Mission Bay Residential projects.

Served as liaison to third party developers and monitored projects for compliance to all documents with Catellus as well as all
master development documents with the San Francisco Redevelopment Agency.

Equity Group Investment Affiliates, Chicago, IL	October 1989 - February 2002
Equity Residential Properties Trust (EOR), Chicago, IL	January 1997
First VP – Asset Management	March 1999
First VP - Asset Management Integration Manager	July 1998
Vice President - Asset Management	January 1997
Equity Properties and Development L.P.	7 200
Sr. Vice President - Asset Management	Dec 1996
Vice President - Asset Management	January 1993
Assistant Vice President - Asset Management	July 1991
Associate - Asset Management Development Associate	July 1990
Development Associate	October 1989

## MAJOR ACCOMPLISHMENTS - EQR

- Established, executed and monitored strategic and financial management of 75 residential properties (over 17,000 units) throughout California and with net operating income of over \$180M.
- Approved and monitored property budgets, allocation of capital and tenant improvements, management of real estate taxes and insurance; supervised leasing of retail and commercial space in mixed-use project.

 Lead acquisition due diligence team through process, establishing and subsequently achieving or exceeding strategic and performance goals on over 50 assets in California.

- Selected by Senior Management to be Integration Manager for \$2.2B merger with Merry Land and Investment Company reporting to EQR Board. Directed and coordinated multi-disciplinary team responsible for integrating 135 properties into EQR systems, coordination of hiring/training 800 employees
  - Obtained favorable IRS tax ruling resulting in up to \$11M reduction of tax liabilities.

Prop Mgmt G & A savings \$800k better than pro-forma.

First payroll was 96% accurate (best performance of 3 major mergers).

Began disposition process for properties as needed; completed transition of development supervision from MRYP to EQR; supervised Joint Venture deals.

Terminated/reduced scope of unnecessary capital projects and identified critical projects

- Completed assumption of MRY LC and \$183M of mortgage debt; completed re-marketing bonds; Transitioned servicing of conventional debt to EQR and arranged bond compliance monitoring agencies.
- Responsible for strategic oversight and cash management of privately financed portfolio that required monthly operating and capital draws. Identified and eliminated General Partner's fronting of operating cash to partnership through designing and implementing new forecasting process.

 Increased NOI of distressed, mixed-use asset over 13% within first year of oversight and second year NOI in place for additional 17% increase.

## MAJOR ACCOMPLISHMENTS - EPDC

- Oversaw implementation of strategic plans and financial management for retail portfolio (36 properties, annual revenues in excess
  of \$200 million, value in excess of \$1.2B) and for the Asset Management Department (annual revenues of \$2.5 million), reporting
  to COO. Provided direction to management, leasing, accounting and legal regarding ownership goals. Approved all specialty
  store leases and amendments, capital expenditures and CAM/RET billings and completed quarterly reports on financial and
  operational performance for ownership.
- Achieved consistent positive annual variances of 2-4% against budgeted cash flow for portfolio.
- Dealmaker in refinancing of \$275M of expiring debt and restructured \$50M of debt to reduce amortization. Completed \$50M securitization of debt on 5 assets. Obtained \$5M in new financing, \$69M in refinancing proceeds and negotiated postponement of \$150M foreclosure.
- Assisted in single asset disposition as well as key player in the planned disposition of 23 shopping centers with combined value of over \$900M. Supervised marketing process, led or assisted in negotiations resulting in the sale of four properties (\$408M), including the 1.7M s.f. Old Orchard Center in Skokie, Illinois. Four other properties were under contract when transferred divisions to EQR.
- Obtained a \$400,000 tax increment financing and successfully resolved 5-year tax appeal resulting in a \$400,000 refund.

Oak Therapeutic School, Chicago, Illinois Jewish Children's Bureau, Skokie, Illinois

Sept 1982 - April 1986 Sept 1980 - Aug 1982

Therapist

Provided individual therapy for children and adolescents, ages 5 to 18

## EDUCATION

Northwestern University, Evanston, Illinois Smith College, Northampton, Massachusetts Brandeis University, Waltham, Massachusetts Master of Management - Finance and Marketing Master of Social Work Bachelor of Arts - Psychology

## AWARDS AND RECOGNITION

- Developed in-house Rehab and Capital Improvement department which was designated "most highly engaged" department in company by outside consulting firm.
- Contributions to BRE Leadership on a special project and presented to the BRE Board were especially noted by Senior Management as "outstanding".
- Graduated Magna Cum Laude from Brandeis University.

#### BOARDWORK

Board Member, Advancement Committee

Simon Youth Foundation

2013-2017



Current Status: Active PolicyStat ID: 7551508



 Origination Date:
 05/2000

 Last Approved:
 01/2020

 Last Revised:
 01/2020

 Next Review:
 01/2023

Department: Board - ABD
Applicabilities: System

# Board Compensation and Reimbursement, ABD-03

## **PURPOSE:**

To provide compensation and reimbursement to the Board of Directors, consistent with legislative regulations, for the performance of the duties of their office.

## **POLICY:**

- A. As permitted by Health and Safety Code section 32103, of the Local Health Care District Law, and required by the Political Reform Act, the payment of One Hundred Dollars (\$100.00) per meeting not to exceed six (6) meetings a month, is authorized as compensation to each member of the Board of Directors. Each member of the Board of Directors shall further be allowed his/her actual necessary traveling and incidental expenses incurred in the performance of official business of the District.
- B. Pursuant to Health and Safety Code section 32103, subdivision (a), the District finds that more than five meetings per month are necessary for the effective operation of the District because the District operates in a competitive market, often necessitating meetings to effectively resolve time-sensitive matters outside and in addition to its normal meeting schedule. Time-sensitive matters include, but are not limited to, the creation of new or expansion of existing health facilities, programs, or services; the acquisition or leasing of real property; and the consideration of appeals of actions, decisions, or recommendations of the Medical Staff affecting the professional privileges of its membership, which are governed by strict timelines pursuant to statute, local policy and bylaws. In addition, the Board of Directors operates with various standing committees that maintain flexible schedules to ensure prompt consideration of emerging issues. Finally, the District prioritizes fostering and growing community and regional relations, as demonstrated in the 2019-2021 Strategic Plan, which requires Board Members to attend meetings of governmental agencies and community organizations to represent the District. In the past, Board Members have needed to participate in more than five meetings in a calendar month to address significant matters, including but not limited to hiring a Chief Executive Officer. This policy permits the District flexibility to address these important matters promptly when they arise, while compensating Board Members for time spent supporting the District.
- C. For the purpose of compensation, a meeting is defined as:
  - 1. Regular and Special Board Meetings, including but not limited to continued, adjourned and emergency meetings;
  - 2. Board Committee meetings;

- 3. Hospital District meetings at which the Board member is present as a designated Board representative (e.g., Medical Executive Committee, Bioethics Committee, IVCH Foundation, TFHS Foundation, TIRHR Board)
- 4. Meetings of governmental agencies and community organizations, etc. where the Board member is representing the TFHD (i.e., Rotary, Tahoe City Breakfast Club, Truckee Daybreak Club). To be compensated, the Board member must be on the program or speaking to an item on the agenda related to the Hospital District at the request of the Board Chair or President and Chief Executive Officer.
- 5. Conferences, seminars and other educational meetings do not gualify for meeting compensation.
- D. Members of the Board of Directors of the Tahoe Forest Hospital District and their eligible dependents shall be eligible to participate in the health, dental, vision and life insurance programs of Tahoe Forest Hospital District in a manner, including appropriate discounts, comparable to that offered to the Management Staff of the District.

## PROCEDURE:

- A. Board members are responsible for notifying the Executive Assistant in writing of meetings attended in the prior month, noting the day and purpose of each meeting prior to the last business day of each month.
- B. Board members shall also provide brief oral reports on meetings attended at the expense of TFHD at the next regular Board meeting.
- C. Board of Directors Travel Allowance
  - 1. Meals will be reimbursed up to a daily per diem rate based on the location of the conference subject to IRS per diem guidelines.
  - 2. Air Fare for Board Members only.
  - 3. Parking and/or taxi fees and other transportation expenses will be reimbursed.
  - 4. If driving, mileage will be reimbursed at current IRS rates.
  - 5. Hotel room will be covered in full for Board Member.
    - a. If, however, the lodging is in connection with a conference or organized educational activity that does not qualify as a meeting and is conducted in compliance with California Government Code, Section 54952.2(c), including ethics training required by California Government Code, Section 53234, then lodging costs shall not exceed the maximum group rate published by the conference or activity sponsor as long as the group rate is available to the Board member at the time of booking. If the group rate is not available, then the Board member shall use comparable lodging.
  - 6. Tuition fees for Board Members will be paid in full.
  - 7. Conference educational materials (books, audio tapes, etc.) not to exceed \$50.
  - 8. Receipts are required for all reimbursable expenses.
  - 9. Board members shall use government and group rates offered by a provider of transportation or lodging services for travel and lodging when available.
  - 10. All expenses that do not fall within the adopted travel reimbursement policy of the IRS reimbursable rates shall be approved by the Board, in a public meeting before the expense is incurred.
- D. Upon election or appointment to a seat on the Board of Directors of the Tahoe Forest Hospital District, the

appropriate paperwork which is necessary to complete for enrollment will be given to the Board Member by the Human Resources Department. Coverage will begin on the first of the month following election or appointment to the Board of Directors and completion of the necessary enrollment forms

## References:

California Government Code, §§ 53232.2(d), (e), 53232.3(a), 53235(a), (b) (d). §§54950 - 54963 ; California Health & Safety Code, Section 32103

All revision dates:

01/2020, 10/2017, 11/2015, 01/2014, 01/2012, 01/2010

#### **Attachments**

No Attachments

## **Approval Signatures**

Harry Weis: CEO 01/2020  Martina Rochefort: Clerk of the Board 01/2020	Step Description	Approver	Date
Martina Rochefort: Clerk of the Board 01/2020		Harry Weis: CEO	01/2020
		Martina Rochefort: Clerk of the Board	01/2020



## **Board Informational Report**

By: Jim Hook

Corporate Compliance Consultant, The Fox Group

**DATE:** January 28, 2021

## 2020 Compliance Program 4th Quarter and Annual Report (Open Session)

The Compliance Committee is providing the Board of Directors (BOD) with a report of the 4<sup>th</sup> Quarter 2020 Compliance Program activities (Open Session). This report includes the annual report for 2020. This report assists the BOD to meet its obligations to be knowledgeable about the content and operation of the seven components of the Compliance Program.

## 2020 Corporate Compliance Program 4<sup>th</sup> Quarter and Annual Report

#### **OPEN SESSION**

Period Covered by Report: January 1, 2020 – December 31, 2020

Completed by: James Hook, Compliance Officer, The Fox Group

#### 1. Written Policies and Procedures

1.1. The District's Corporate Compliance Policies and Procedures are reviewed and updated as needed. In the 4<sup>th</sup> Quarter, the following policy was reviewed with recommendations by the Compliance Department:

1.1.1. ALG-1911 HIPAA Violations Sanctions: specified falsifying information in medical or account records is a Level 4 offense.

#### 2. Compliance Oversight / Designation of Compliance Individuals

2.1. Corporate Compliance Committee Membership as of September 30, 2020:

Jim Hook, The Fox Group – Compliance Consultants

Judy Newland, RN – Chief Operating Officer

Karen Baffone RN- Chief Nursing Officer

Harry Weis – Chief Executive Officer

Crystal Betts – Chief Financial Officer

Jake Dorst – Chief Information and Innovation Officer

Alex MacLennan - Chief Human Resources Officer

Matt Mushet – In-house Legal Counsel

Scott Baker, Vice President of Physician Services

Todd Johnson, Privacy Officer and Risk Manager

Tamera Royston, HIM Manager

#### 3. Education & Training

- 3.1. All employees are assigned HIPAA Privacy and Security Rule training, and Compliance Program training, via Health Stream.
- 3.2. Code of Conduct and Health Stream compliance and privacy training for new Medical staff members and physician employees are completed as part of initial orientation.

#### 4. Effective Lines of Communication/Reporting

- 4.1. A Compliance log is maintained for all calls to the Compliance Hotline and other reports made to the Compliance Department. One report was made directly to the Compliance Department in the 4<sup>th</sup> Quarter of 2020. Three reports were made during 2020.
- 4.2. HIPAA violations are reported to the Privacy Officer. The Privacy Officer maintains a log of reported events and investigations. Four reports were made to the Privacy Officer in the 4<sup>th</sup> Quarter of 2020. A total of 31 reports were made in 2020.

## 2020 Corporate Compliance Program 4<sup>th</sup> Quarter and Annual Report

#### **OPEN SESSION**

4.3. The Compliance Department published three articles in the Pacesetter in the 4<sup>th</sup> Quarter of 2020, and a total of nine articles in 2020.

#### 5. Enforcing Standards through well-publicized Disciplinary Guidelines

- 5.1. In the 4<sup>th</sup> Quarter of 2020, existing employees completed 99.3% of the required Health Stream courses. For all of 2020, existing employees completed 99% of HIPPA and Corporate Compliance modules.
  - Overall, 99.4% of new hires completed HIPPA and Corporate Compliance Health Stream courses in the 4<sup>th</sup> Quarter of 2020. Overall completion by new hires for the year is also 99.4%.
- 5.2. All new staff hires, and newly privileged physicians, receive criminal background checks and are checked against the OIG and GSA list of exclusions prior to hiring/appointment. Members of the Medical Staff are checked against the OIG/GSA exclusion lists each month. All employees are screened against the OIG/GSA exclusion list every quarter. All vendors are checked continuously using the vendor credentialing program.

## 6. Auditing & Monitoring

- 6.1. Two audits were completed during the 4<sup>th</sup> Quarter of 2020 as part of the 2020 Corporate Compliance Work Plan.
  - 6.1.1. Truckee Surgery Center Medical Records/Billing: audit of coding for 84 cases in 2<sup>nd</sup> calendar quarter showed overall accuracy of 98.8% for CPT coding, modifier assignment and ICD-10-CM diagnosis assignment. Audit completed by outside service that completes coding for billing service.
  - 6.1.2. ECC Physician Admission Certifications: admission certifications of both Medicare patients admitted for rehab were completed by physicians.
- 6.2. Nine additional audits were completed in the first three quarters of 2020, and were reported previously.
- 6.3. All audits on the 2020 Corporate Compliance Workplan were completed in 2020.

## 7. Responding to Detected Offenses & Corrective Action Initiatives

Investigations of suspected and actual compliance issues incidents were initiated. Some investigations revealed no violations; others required remediation and refunds to payers.

## 2020 Corporate Compliance Program 4<sup>th</sup> Quarter and Annual Report

## **OPEN SESSION**

Remediation measures included: additional staff training, changes in processes, and updated policies and procedures were implemented to prevent further violations.

#### 8. Routine Compliance Support

The Compliance Department provides routine support to important TFHD initiatives, such as the terms and conditions of physician compensation arrangements, and questions about billing, and compliance with other laws and regulations.

## TAHOE FOREST HEALTH SYSTEM CORPORATE COMPLIANCE PROGRAM 2021 TFHS WORK PLAN

Tahoe Forest Health System is committed to full compliance with all applicable laws, rules and regulations, and to conduct itself with the highest level of business and community ethics and standards.

**Objectives identified** for focus in the current year relate to the elements of an effective compliance program as defined in the Federal Sentencing Guidelines, items identified in the OIG's ongoing Work Plan, and risk areas identified by the Tahoe Forest Health System.

			ACTION COMPLETION TARGET			STATUS	
OBJECTIVE / ACTION	Assigned To	GOAL	1 <sup>ST</sup> Otr	2 <sup>nd</sup> Qtr	3 <sup>rd</sup> Otr	4 <sup>th</sup> Otr	
1. Policies & Procedures							
A. Identify, review and revise P&Ps related to Compliance	CCO/CCA	Policy approval	X	X	X	X	
2. High Level Oversight							
A. Corporate Compliance Officer provides quarterly and annual compliance reports to the Board of Directors.  Report.	CEO/CCO	Quarterly and Annual report to Board	X	X	X	X	
B. Board Evaluation of Corporate Compliance Program	CEO/CCO	Evaluation of Compliance Program				X	
C. Compliance Committee Evaluation of Compliance Program	Compliance Committee	Evaluation of Compliance Program				X	
3. Education, Training, & Communication							
A. Education and Training to the Code of Conduct via Health Stream new staff only (C of C)	CHR	100% completion of C of C training	X	X	X	X	
<b>B.</b> Annual Attestation to the Code of Conduct: existing Employees and Physician	CHR/CCO	100% completion of C of C training				X	
C. Health Stream training content related to compliance and HIPAA	CHR/CCO	100% completion of Compliance/ HIPAA Training	X	X	X	X	
<b>D.</b> BOD compliance training program	CCO	Annual training for Board of Directors		X			
E. Annual compliance training for Directors, Managers and Supervisors	CCO	Annual/Update training		X			
F. Medical Staff annual compliance update via Health Stream	CHR	Annual update completed		X			

## TAHOE FOREST HEALTH SYSTEM CORPORATE COMPLIANCE PROGRAM 2021 TFHS WORK PLAN

	ACTION COMPLETION						STATUS	
				TARGET			SIAIUS	
OBJECTIVE / ACTION	Assigned To	GOAL					4 <sup>th</sup>	
OBJECTIVE / ACTION	Assigned 10	GO	AL	Qtr	Qtr	Qtr	Qtr	
<b>G.</b> Bi-monthly communication to staff using the	CCO	Articles published		X	X	X	X	
Pacesetter/other methods (Privacy, Non-discrimination,		Articles published		12	12	11	1	
compliance reporting, etc.)								
H. Supplier Code of Conduct	Mat Mgr./CCO	Distribute		X	X	X	X	
		Vendors ar						
4. Monitoring and Auditing		Audit and	Monitori	ng Source				
		Internal	External	1 <sup>ST</sup>	2 <sup>nd</sup>	3 <sup>rd</sup>	4 <sup>th</sup>	
		Audit	Audit	Qtr	Qtr	Qtr	Qtr	
A. Hospital: Patient admission Criteria/appropriate patient	CNO/CCA	X				X		
status (2 midnight rule)								
<b>B.</b> Physician payment audit	CCO	X		X	X	X	X	
C. Employee Access Audit-Varian, NTT, EPIC	PRIVACY	X			X			
	OFFICER/CCO							
<b>D.</b> Home Health documentation for PPS, including	CNO/Dir of	X		X	X	X	X	
documentation of face-to-face visits and new COPs	Trans Scvs.							
(pending release of new COPs)	GEO GI VIII (							
E. External Audit for ICD 10 Coding	CFO/Dir HIM		X		X		X	
F. MSC/Clinic/Hospitalists/Cancer Center E/M billing and	CFO/Dir HIM		X			X		
medical records audit								
G. Medical record documentation and billing for Transitional	CNO/CCA	X		X				
Care Management/Chronic Care Management								
<b>H.</b> Hospice Billing: refunds for cases exceeding the inpatient	CNO/Dir					X		
and outpatient caps	Hospice				<b>T</b> 7			
I. Rural Health Clinic Consents (IM/Card, IVCH)	CCO/LA				X			
J. Truckee Surgery Center Medical Records/Billing Audit	CNO					X		
5. Response, Investigation, Corrective Action, Reporting								
<b>A.</b> Respond, investigate, and follow up all Hotline calls/	ССО	100% within 30 days					Ongoing	
complaints within 30 days.		10070 WIUIIII 30 days				Ongoing		

## TAHOE FOREST HEALTH SYSTEM CORPORATE COMPLIANCE PROGRAM 2021 TFHS WORK PLAN

			ACTION COMPLETION TARGET			STATUS		
OBJECTIVE / ACTION	Assigned To	GOAL	1 <sup>ST</sup> Qtr	2 <sup>nd</sup> Qtr	3 <sup>rd</sup> Otr	4 <sup>th</sup> Qtr		
B. HIPAA 2020 annual report of unauthorized disclosures to HHS	CFO	Timely Submission	X	Qu	Q ti	Į Ų li		
6. Enforcement and Discipline								
A. Enforce Exclusion policy for employees, medical staff and vendors	CHR/CCO	Audit for compliance					Ongoing	
7. Responding Promptly to Detected Offenses and Undertaking Corrective Action								
A. Respond, investigate, and report to State and Federal authorities for HIPAA and other Compliance issues	CCO/CFO	100% timely completion					Ongoing	
·	•							