2022-08-25 Regular Meeting of the Board of Directors

Thursday, August 25, 2022 at 4:00 p.m.

Pursuant to Assembly Bill 361, the Regular Meeting of the Tahoe Forest Hospital District Board of Directors for August 25, 2022 will be conducted telephonically through Zoom.

Please be advised that pursuant to legislation and to ensure the health and safety of the public by limiting human contact that could spread the COVID-19 virus, the Eskridge Conference Room will not be open for the meeting.

Board Members will be participating telephonically and will not be physically present in the Eskridge Conference Room.

If you would like to speak on an agenda item, you can access the meeting remotely: Please use this web link: https://tfhd.zoom.us/j/87428037090

If you prefer to use your phone, you may call in using the numbers listed: (346) 248 7799 or (301) 715 8592, Meeting ID: 874 2803 7090



Meeting Book - 2022-08-25 Regular Meeting of the Board of Directors

Agenda Packet Contents

| AGENDA |
|--|
| 2022-08-25 Regular Meeting of the Board of Directors_FINAL Agenda.pdf |
| ITEMS 1 - 11 See Agenda |
| 12. ACKNOWLEDGMENTS |
| 13. MEDICAL STAFF EXECUTIVE COMMITTEE |
| 13.1.a. MEC Cover Sheet.pdf |
| 13.1.b. NP-PA Privilege Form Changes Accepted.pdf |
| 13.1.c. DRAFT - DMNT-2.pdf |
| 14. CONSENT CALENDAR |
| 14.1. Approval of Meeting Minutes |
| 14.1.1. CORRECTED 2022-06-23 Special Meeting of the Board of Directors_FINAL MInutes.pdf |
| 14.1.2. 2022-07-28 Regular Meeting of the Board of Directors_DRAFT Minutes.pdf |
| 14.2. Financial Report |
| 14.2.1. July 2022 Financial Statement Package.pdf |
| 14.3. Board Reports |
| 14.3.1. President and CEO Board Report - August 2022.pdf |
| 14.3.2. COO Board Report - August 2022.pdf |
| 14.3.3. CNO Board Report - August 2022.pdf |
| 14.3.4. CIIO Board Report - August 2022.pdf |
| 14.4. Approve Resolution for Continued Remote Teleconference Meetings |
| 14.4.1. Resolution 2022-15 Continue AB361 Requirement for Teleconferencing - August.pdf |
| 14.5. Approve Incline Village Community Hospital Foundation Board Member |
| 14.5.1. IVCHF Board Member Appointment Request 8-16-22.pdf |
| 15. ITEMS FOR BOARD ACTION |
| 15.1.a. Split Dollar Program - Exec Summary - 08092022.pdf |
| 15.1.b. TFHS Executive Retirement Study, Board Report, 8.5.22.pdf |
| |

16. ITEMS FOR BOARD DISCUSSION

16.1. Board Education

16.1.1. Overview - No Surprises Act.pdf

16.2. Burnout Recovery Improvement

No related materials.

16.3. Legislative Reform Discussion

No related materials.

ITEMS 17 - 22: See Agenda

23. ADJOURN

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REGULAR MEETING OF THE BOARD OF DIRECTORS AGENDA

Thursday, August 25, 2022 at 4:00 p.m.

Pursuant to Assembly Bill 361, the Regular Meeting of the Tahoe Forest Hospital District Board of Directors for August 25, 2022 will be conducted telephonically through Zoom. Please be advised that pursuant to legislation and to ensure the health and safety of the public by limiting human contact that could spread the COVID-19 virus, the Eskridge Conference Room will not be open for the meeting. Board Members will be participating telephonically and will not be physically present in the Eskridge Conference Room.

If you would like to speak on an agenda item, you can access the meeting remotely:

Please use this web link: https://tfhd.zoom.us/j/87428037090

Or join by phone:

If you prefer to use your phone, you may call in using the numbers listed: (346) 248 7799 or (301) 715 8592, Meeting ID: 874 2803 7090

Public comment will also be accepted by email to mrochefort@tfhd.com. Please list the item number you wish to comment on and submit your written comments 24 hours prior to the start of the meeting.

Oral public comments will be subject to the three minute time limitation (approximately 350 words). Written comments will be distributed to the board prior to the meeting but not read at the meeting.

1. CALL TO ORDER

2. ROLL CALL

3. <u>DELETIONS/CORRECTIONS TO THE POSTED AGENDA</u>

4. INPUT AUDIENCE

This is an opportunity for members of the public to comment on any closed session item appearing before the Board on this agenda. Please state your name for the record. Comments are limited to three minutes. Written comments should be submitted to the Clerk of the Board 24 hours prior to the meeting to allow for distribution.

5. CLOSED SESSION

5.1. Hearing (Health & Safety Code § 32155) ♦

Subject Matter: Third & Fourth Quarter Fiscal Year 2022 Patient Complaint & Grievance Report

Number of items: One (1)

5.2. Hearing (Health & Safety Code § 32155) ♦

Subject Matter: Third & Fourth Quarter Fiscal Year 2022 Service Adjustments and Service Recovery Report

Number of items: One (1)

5.3. Hearing (Health & Safety Code § 32155) ♦

Subject Matter: Third & Fourth Quarter Fiscal Year 2022 Service Excellence Report

Number of items: One (1)

Regular Meeting of the Board of Directors of Tahoe Forest Hospital District

August 25, 2022 AGENDA - Continued

5.4. Approval of Closed Session Minutes ♦

7/28/2022 Regular Meeting

5.5. Conference with Legal Counsel; Existing Litigation ((Gov. Code § 54956.9(d)(1)) ♦

The District Board finds, based on advice from legal counsel, that discussion in open session will prejudice the position of the local agency in the litigation.

Name of Case: Tahoe Forest Hospital District v. Modernizing Medicine, Inc. et al. Names of Parties: Plaintiff Tahoe Forest Hospital District; Defendant Modernizing Medicine, Inc.

Case No. 22-81252-CIV-CANNON (U.S. Dist. Court, S.D. Fla.); Case No. 2:21-cv-01705-TLN-CKD (U.S. Dist. Court, E.D. Cal.); Case No. CU21-058759 (Nev. County Super. Ct.)

5.6. Liability Claim (Gov. Code § 54956.95) ♦

Claimant: Shawni Coll

Claim Against: Tahoe Forest Hospital District

5.7. Public Employee Performance Evaluation (Gov. Code § 54957)

Title: President and Chief Executive Officer

5.8. TIMED ITEM - 5:30PM - Hearing (Health & Safety Code § 32155) ♦

Subject Matter: Medical Staff Credentials

APPROXIMATELY 6:00 P.M.

6. DINNER BREAK

7. OPEN SESSION – CALL TO ORDER

8. REPORT OF ACTIONS TAKEN IN CLOSED SESSION

9. DELETIONS/CORRECTIONS TO THE POSTED AGENDA

10. <u>INPUT – AUDIENCE</u>

This is an opportunity for members of the public to address the Board on items which are not on the agenda. Please state your name for the record. Comments are limited to three minutes. Written comments should be submitted to the Board Clerk 24 hours prior to the meeting to allow for distribution. Under Government Code Section 54954.2 – Brown Act, the Board cannot take action on any item not on the agenda. The Board Chair may choose to acknowledge the comment or, where appropriate, briefly answer a question, refer the matter to staff, or set the item for discussion at a future meeting.

11. INPUT FROM EMPLOYEE ASSOCIATIONS

This is an opportunity for members of the Employee Associations to address the Board on items which are not on the agenda. Please state your name for the record. Comments are limited to three minutes.

12. ACKNOWLEDGEMENTS

12.1. Second Quarter 2022 Values Recognition

13. MEDICAL STAFF EXECUTIVE COMMITTEE ♦

13.1. Medical Executive Committee (MEC) Meeting Consent Agenda......ATTACHMENT

MEC recommends the following for approval by the Board of Directors:

Privilege Approval, with changes:

NP/PA Privilege Form

Page 2 of 4

Regular Meeting of the Board of Directors of Tahoe Forest Hospital District August 25, 2022 AGENDA – Continued

Policy Approval, with changes:

• MNT Screening and Nutrition Assessments, DMNT-2

14. CONSENT CALENDAR ♦

These items are expected to be routine and non-controversial. They will be acted upon by the Board without discussion. Any Board Member, staff member or interested party may request an item to be removed from the Consent Calendar for discussion prior to voting on the Consent Calendar.

14.1. Approval of Minutes of Meetings

| 14.1.1. Corrected 06/23/2022 Special Meeting | TACHMENT |
|---|----------|
| 14.1.2. 07/28/2022 Regular Meeting | TACHMENT |

14.2. Financial Reports

14.2.1. Financial Report – July 2022...... ATTACHMENT

14.3. Board Reports

| 14.3.1. President & CEO Board Report A | ATTACHMENT |
|--|------------|
| 14.3.2. COO Board Report A | ATTACHMENT |

 14.3.3. CNO Board Report
 ATTACHMENT

 14.3.4. CIIO Board Report
 ATTACHMENT

14.4. Approve Resolution for Continued Remote Teleconference Meetings

14.5. Approve Incline Village Community Hospital Foundation Board Member

14.5.1. Julie Teel ATTACHMENT

15. ITEMS FOR BOARD ACTION ♦

The Board of Directors will review and consider approving a Split Dollar Program.

16. ITEMS FOR BOARD DISCUSSION

16.1. Board Education

16.1.1. No Surprises Act...... ATTACHMENT

The Board of Directors will receive education on the No Surprise Act legislation.

16.2. Burnout Recovery Improvement

The Board of Directors will review follow up on Senior Leadership's actions related to burnout recovery.

16.3. Legislative Reform Discussion

The Board of Directors will review and discuss proposed reform on seismic requirements and minimum wage legislation.

17. DISCUSSION OF CONSENT CALENDAR ITEMS PULLED, IF NECESSARY

18. BOARD COMMITTEE REPORTS

19. BOARD MEMBERS REPORTS/CLOSING REMARKS

20. <u>CLOSED SESSION CONTINUED, IF NECESSARY</u>

21. OPEN SESSION

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Regular Meeting of the Board of Directors of Tahoe Forest Hospital District August 25, 2022 AGENDA – Continued

22. REPORT OF ACTIONS TAKEN IN CLOSED SESSION, IF NECESSARY

23. ADJOURN

The next regularly scheduled meeting of the Board of Directors of Tahoe Forest Hospital District is September 22, 2022 at Tahoe Forest Hospital, 10121 Pine Avenue, Truckee, CA, 96161. A copy of the board meeting agenda is posted on the District's web site (www.tfhd.com) at least 72 hours prior to the meeting or 24 hours prior to a Special Board Meeting.

Note: It is the policy of Tahoe Forest Hospital District to not discriminate in admissions, provisions of services, hiring, training and employment practices on the basis of color, national origin, sex, religion, age or disability including AIDS and related conditions. Equal Opportunity Employer. The telephonic meeting location is accessible to people with disabilities. Every reasonable effort will be made to accommodate participation of the disabled in all of the District's public meetings. If particular accommodations for the disabled are needed or a reasonable modification of the teleconference procedures are necessary (i.e., disability-related aids or other services), please contact the Clerk of the Board at 582-3481 at least 24 hours in advance of the meeting.

^{*}Denotes material (or a portion thereof) <u>may</u> be distributed later.



AGENDA ITEM COVER SHEET

| ITEM | Medical Executive Committee (MEC) Consent Agenda |
|--|--|
| RESPONSIBLE PARTY | Jonathan Laine, MD Chief of Staff |
| ACTION REQUESTED | For Board Action |
| | |
| session consent agenda item recommendation Privilege Approval, with changes | e Committee meeting, the committee made the following open ons to the Board of Directors at the August 25, 2022 meeting. |
| session consent agenda item recommendation | ons to the Board of Directors at the August 25, 2022 meeting. |

SUGGESTED MOTION/ALTERNATIVES:

Move to approve the Medical Executive Committee Consent Agenda as presented.



NAME:

TAHOE FOREST HOSPITAL DISTRICT ADVANCED NURSE PRACTITIONER/PHYSICIAN ASSISTANT Delineated Clinical Privilege Request

| | atient, Oncology, ECC, Outpatient, Emergency, TFH Clinics al (IVCH), Inpatient, Outpatient, Emergency, Health Clinic | | | | | |
|--|---|--|--|--|--|--|
| Check which applies: Nurse Proceedings Initial Check one: Initial Check one: Check | | | | | | |
| To be eligible to request these clinic | Fo be eligible to request these clinical privileges, the applicant must meet the following threshold criteria: | | | | | |
| Basic Education, Training, | Nurse Practitioner: | | | | | |
| Licensure, and Experience | Certification from an accredited school for nurse practitioner training Current advance practice RN licensure to practice in California and/or Nevada, as appropriate. Provide evidence of Collaborative Service Agreement (CA); and/or evidence of Supervising Physician Agreement (NV State Medical Board), as applicable. Provide evidence of completion of a program meeting AORN (Assoc. of periOperative Registered Nurses) standards for RN First Assistant Education Programs as an NP, if applying for surgical assist privileges, or provide certification with 9 months of appointment. | | | | | |
| Physician Assistant: Completion of a PA program accredited by the Accreditation Review Commission on Education for the Physician Assistant. Current California and/or Nevada license in good standing, as applicable. Provide evidence of Practice Agreement (CA); and/or evidence of Supervising Physic | | | | | | |
| Certification: | Agreement (NV State Medical Board), as applicable. Nurse Practitioner: Current ANCC (American Nurses Credentialing Center) or AANP (American | | | | | |
| Certification. | Academy of Nurse Practitioners) certification required. Current PNCB (Pediatric Nursing Certification Board) or ANCC certification is required if requesting to work in pediatrics. NCC (National Certification Corporation) certification for WHNP-BC (Women's Health Care Nurse Practitioner) is acceptable if requesting to work in Women's Health. Physician Assistant: Current NCCPA (National Commission on Certification of Physician Assistants) certified NP and PA: Current BLS (Basic Life Support) certified (must submit copy & maintain current certification.) Pediatric NP/PA: Current NRP certification. Must submit copy and maintain current certification. Must | | | | | |
| | obtain within 6 months of initial appointment. Urgent Care NP/PA: ACLS Required (Certification Required within 6 months of Initial Appointment and Current Thereafter) | | | | | |
| Clinical Competency | Initial and Reappointment: At least one peer reference should have the same licensure as the | | | | | |
| References: 3 | applicant; e.g., nurse practitioner or physician assistant. Other references should include physicians with whom the applicant has worked and/or been employed. **Reappointment:** At least one reference from a supervising physician, if applicable. | | | | | |
| Proctoring/Evaluation: | See "Proctoring New Applicant" listed with procedures for specific proctoring requirements. Where applicable, additional proctoring/evaluation may be required if minimum number of cases cannot be documented. | | | | | |
| Other: | Malpractice insurance in the amount of \$1m/\$3m Current, unrestricted DEA certificate in CA and/or NV, as applicable (Schedules II-V). Nevada Pharmacy Board Certificate, if applicable Ability to participate in federally funded program (Medicare or Medicaid) Physician Assistants must have an identified Physician Supervisor who is a member of the Hospital's medical staff. PA's must complete an educational course in controlled substances that meets the standards of practice by TFHD and State of California within six(6) months of being granted privileges and AHP membership. [CA Code of Regulations Sections: 1399.541(h), 1399.610 and 1399.612] Nurse Practitioners must have a Collaborative Agreement with a designated *supervising physician member of the Hospital's medical staff. Must function under defined standardized procedures or protocols. | | | | | |

If you meet the threshold criteria above, you may request privileges as appropriate to your training and current competence.

| (R) | (A) | GENERAL PRIVILEGES Please check the appropriate "core privileges" for your practice area | Estimate # of patients seen in last 24 months | Proctoring New applicants | Reappointment Criteria |
|-----|-----|---|---|---|--|
| | | OUTPATIENT (Tahoe Forest/Incline Village Hospital) This list of Core privileges below is representative of the type of practice privileges that may be performed by PA/NP but does not necessarily contain all core practice privileges that may be performed by PA/NPs in a specialty. Please mark through and initial any privileges that you do not wish to include in our core practice privileges: Refer to emergency room for further evaluation or hospitalist for direct admission and treatment. Management of acute and chronic conditions. Direct care as specified by approved procedures and protocols. Emergent Care such as respiratory arrest, cardiac arrest following approved protocols. Order and interpretation of diagnostic testing and therapeutic modalities such as laboratory tests, medication, ECG, electrocardiogram and radiologic examinations including arthrogram, ultrasound, CT, MRI and bone scan studies, etc. as part of treatment plans such as speech, occupational and physical therapy, psychological counseling. Medication management, including controlled substances, following standardized procedures and protocols. Facilitate and initiate referrals to appropriate health care agencies and arranging community resources. Specialty consultation or referral when appropriate. Record progress notes. Procedures and minor surgery including: Procedures within scope of practice may be performed when appropriate. These mayinclude but are not limited to: Splinting & Casting Local anesthesia Incision and drainage Wound management and closure Wart removal with cryotherapy Foreign body removal INail removal Excision and Biopsy Drain or inject joint or bursa. Trigger point injections. | | Ten cases proctored (list of patients seen are provided by practitioner) 3 and 6 month reviews through random chart review and physician feedback Procedure proctoring established at practice level with medical director and/or Supervising Physician | Actively seeing patients in the outpatient clinic setting (minimum of 100 in two years) On going chart review by Medical Director or Supervising Physician as specified in Practice Agreement |

| Name: | |
|-------|--|
|-------|--|

| (R) | (A) | GENERAL PRIVILEGES Please check the appropriate "core privileges" for your practice area | Estimate # of patients seen in last 24 months | Proctoring New applicants | Reappointment Criteria |
|-----|-----|--|--|--|--|
| | | INPATIENT or OUTPATIENT HOSPITAL SETTING Core privileges for the inpatient or outpatient hospital setting include the following: [NOTE: Any patient requiring ICU or step-down ICU status will be transferred to the on-call physician.] History documentation and Physical examinations, Preop/Preadmission Dictation of admission H&P and initiation of admitting orders. Obtain informed consent POLST: Under direction of physician, sign Physician Orders for Life-Sustaining Treatment forms. Patient visits and recording progress notes. Dictation of discharge summaryand/or initiation of discharge orders in consultation with supervising and/or employing physician/s. Assess medical risks and appropriately prevent and treat risks (e.g., VTE). Ordering of diagnostic lab, wound cultures, radiology services, and therapies in consultation with or using procedures approved by supervising and/or employing physician/s. Consultation with care coordinators, nursing staff, or clinical educators. Prescribe, administer, and/or dispense drugs allowed by license and within scope of practice. Specialty consultation with physician when level of competence exceeded per approved protocols. Provision of patient education and make appropriate referrals | | Ten cases proctored (list of patients seen are provided by practitioner) 3 and 6 month reviews through random chart review and physician feedback | Minimum of 5 patients managed in inpatient setting in two years & actively seeing patients in the outpatient setting (minimum of 100 patients in two years) On going monthlychart review by Medical Director or Supervising Physician as specified in Practice Agreement; |
| | | Procedures and minor surgery including: Apply and remove wound vacs Arthrocentesis for joint & bursa aspirations to rule out infections Casting, simple Closed reductions of dislocations Reductions of extremity fractures Hardware removal requiring only local anesthesia Suture laceration Excision and Biopsy Joint injections Injections of hematoma blocks for reductions Injections IM, IV, Intra articular, SQ and Tendon Sheaths Traction and Insertion of Steinman Pins for Skeletal Traction Wound care, assessment & dressing changes | | | |

| Name: | |
|-------|--|
|-------|--|

| | PA/NP SURGICAL FIRST ASSIST - OPERATING ROOM | | |
|--|---|--|---|
| | Core privileges include: The supervising physician may delegate to a PA/NP only those tasks and procedures consistent with the supervising physician's specialty. The PA/NP may assist with any procedure/surgery approved by the Department of Surgery for the supervising physician/surgeon: | Ten cases reviewed at random (list of patients are provided by practitioner if needed) | Actively assisting surgeons (minimum of 5 in two years) with annual review and favorable competency evaluations |
| | Positioning, prepping and draping the patient Manipulation tissue/bone Providing retraction Drilling, reaming, nail/plate and screw placement Intraoperative fracture reductions Providing hemostasis Performing suturing and knot tying *Providing closure of tissue layers with suture, staples, or steristrips *Affixing and stabilize drains Reduction of fractures/dislocations Removal of external fixaters Joint/tissue injections Applying dressings and splints or casts | Review and evaluation of care by surgeons and surgical supervisor | On going monthly chart review by Medical Director or Supervising Physician as specified by Practice Agreement |
| | NOTE: *The PA/NP may surgically close all layers, affix and stabilize drains deemed appropriate by the supervising physician. The supervising physician is responsible for all aspects of the invasive/surgical procedure including wound closure and must be **immediately available (need not be present in the room) when the PA/NP closes the wound. [**Immediately available is defined as "able to return to the patient without delay, upon the request of the PA/NP or to address any situation requiring the supervising physician's services".] | | |
| | Fluoroscopy [Current CA Department of Health Services fluoroscopy certificate (required in CA only)] | TFH Only | Maintain Current Fluoroscopy License (CA Only) |

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| the SNF, and medically necessary visits for the diagnosis or treatment of an illness or injury as needed. Perform history and physical. Assess, diagnose, monitor, promote health and protection from disease, and manage patients within the age group of collaborating/supervising physician. Order and interpretation of diagnostic testing and | SKILLED NURSING FACILI | TY (SNF) | |
|---|--|---|---|
| electrocardiogram and radiologic examinations including arthrogram, ultrasound, CT, MRI and bone scan studies, etc. • Ordering therapies as part of treatment plans such as speech, occupational and physical therapy, psychological counseling following approved protocols. • Medication management following approved standardized reviews through random chart review and physician feedback by Medical Director or Supervising Physician as | performing alternating federally mandated physician visits, at the option of the physician, after initial visit by the physician in the SNF, and medically necessary visits for the diagnosis or treatment of an illness or injury as needed. Perform history and physical. Assess, diagnose, monitor, promote health and protection from disease, and manage patients within the age group of collaborating/supervising physician. Order and interpretation of diagnostic testing and therapeutic modalities such as laboratory tests, ECG, electrocardiogram and radiologic examinations including arthrogram, ultrasound, CT, MRI and bone scan studies, etc. Ordering therapies as part of treatment plans such as speech, occupational and physical therapy, psychological counseling following approved protocols. Medication management following approved standardized procedures and protocols. Counsel and instruct patients, families and care givers as appropriate. Record progress notes. Dictation of discharge summary and/or initiation of discharge orders in consultation with supervising physician/s. Assess medical risks and appropriately prevent and treat risks (e.g., VTE). Consultation with care coordinators, nursing staff, or clinical educators. POLST: Under direction of physician, sign Physician Orders for Life-Sustaining Treatment forms. | proctored (list of patients seen are provided by practitioner) 3 and 6 month reviews through random chart review and physician | patients managed in Skilled Nursing setting in two years & actively seeing patients in the outpatient setting (minimum of 100 patients in two years) On going monthly chart review by Medical Director or Supervising Physician as specified by Practice |

| | INPATIENT / OUTPATIENT CHE | MOTHERAPY | | |
|--|---|-----------|--|---|
| | Order adjustment per protocol. Specialty consultation with physician when level of | | Ten cases proctored at random (list of patients seen are provided by | Actively seeing patients in cancer center setting/inpatient (minimum of 100 in |
| | competence exceeded per approved protocols. | | practitioner) 3 and 6 month | two years, including 5 inpatient cases) On going monthly chart review |
| | | | reviews through random chart review and physician feedback | by Medical Director or Supervising Physician as specified by Practice Agreement |
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Tahoe Forest Hospital District Combined Privilege Form – NP/PA Page 6 of 12

| EMERGENCY DEPARTMENT (7 | TH or IVCH) | | |
|---|------------------|--|--|
| Core privileges for physician assistants and nurse practitioners in emergency medicine include the care for patients of all ages to correct or treat various conditions, illnesses, or injuries including the provision of consultation on behalf of their supervising physician. Core privileges also include assisting the supervising physician with diagnosis and management in the following areas: | review | cian | Actively seeing patients in ER setting (minimum of 100 in two years, may include outpatient or ortho) |
| History documentation and physical examinations. Perform a Medical Screening Examination. Conduct initial and ongoing assessment of the patient's medical and physical status. Refer to emergencyroom for further evaluation or hospitalist for direct admission and treatment. Evaluate, diagnose, and treat in outpatient clinic. Management of acute and chronic conditions. Emergent Care such as respiratory arrest, cardiac arrest following approved protocols. Collecting, ordering, and interpreting lab work, therapies, xrays, ECGs, and other diagnostic studies following approved protocols. Ordering therapies as part of treatment plans such as speech and physical therapy, psychological counseling following approved protocols. Medication management, including controlled substances, with physician consultation following approved protocols. Instructing, educating and counseling patients and families concerning health status, results of tests, disease process, and discharge planning. Facilitate and initiate referrals to appropriate health care agencies and arranging community resources. Procedures: Procedures within scope of practice may be performed with consultation when appropriate. These may include but are not limited to: Splinting & casting Local anesthesia Incision and drainage Wound management and closure Nail removal Joint, bursa, and trigger point injection Foreign body removal Urinary bladder catheterization | patier provid | cases ored (list of nts seen are ded by itioner) | On going monthlychart review by Medical Director or Supervising Physician as specified by Practice Agreement |

| | URGENT CARE – ADULT and PEDIATRIC MEDICINE | Review of 10 cases proctored | Current demonstrated competence and provision of care for approximately 100 urgent care cases in |
|--|--|--|---|
| | Core privileges for physician assistants and nurse practitioners in Urgent Care include the care for patients of all ages to correct or treat various conditions, illnesses, or injuries including the provision of consultation on behalf of their supervising physician. This list of Core privileges below is representative of the type of practice privileges that may be performed by PA/NP but does not necessarily contain all core practice privileges that may be performed by PA/NPs in this specialty. Please mark through and initial any privileges that you do not wish to include in our core practice privileges: • History documentation and physical examinations. • Perform a Medical Screening Examination. • Conduct initial and ongoing assessment of the patient's medical and physical status. • Refer to emergency room for further evaluation or hospitalist for direct admission and treatment. • Evaluate, diagnose, and treat in outpatient clinic. • Management of acute and chronic conditions. • Emergent Care such as respiratory arrest, cardiac arrest following approved protocols. • Collecting, ordering, and interpreting lab work, therapies, x-rays, ECGs, and other diagnostic studies following approved protocols. • Ordering therapies as part of treatment plans such as speech and physical therapy, psychological counseling following approved protocols. • Medication management, including controlled substances, with physician consultation following approved protocols. • Instructing, educating and counseling patients and families concerning health status, results of tests, disease process, and discharge planning. • Facilitate and initiate referrals to appropriate health care agencies and arranging community resources. • Specialty consultation with physician when level of competence of comfort exceeded per approved protocols. Procedures: Procedures within scope of practice may be performed with consultation when appropriate. These may include but are not limited to: • Local anesthesia • Nasal packing and cautery • Incision and dra | 3 and 6 month review sthrough random chart review and physician feedback | on going monthly chart review by medical director or supervising physician as specified by Practice Agreement |

Name:

| Name: |
|-------|
|-------|

| □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ | Ten cases proctored (list of patients seen are | Current demonstrated competence and provision of care for |
|--|--|---|
| Core privileges for the inpatient or outpatient hospital setting | | |
| in clude the following (NIOTE: Any metions or servicing a IOU - a terr | | approximately 25 |
| include the following: [NOTE: Any patient requiring ICU or tep- | provided by | cases in past tw o years. Office records |
| down ICU status will be transferred to the on-call physician.] | practitioner) | may be requested.* |
| History documentation and Physical examinations, | 3 and 6 month | On a sing was with he also at |
| Preop/Preadmission | reviews through | Ongoing monthly chart review by Medical |
| Dictation of admission H&P and initiation of admitting | random chart | Director or Supervising |
| orders. | review and | Physician as specified |
| Obtain informed consent POLST: Under direction of physician, sign Physician | physician | by Practice Agreement. |
| Orders for Life-Sustaining Treatment forms. | feedback | 3 |
| Patient visits and recording progress notes. | | |
| Dictation of discharge summary and/or initiation of | | |
| discharge orders in consultation with supervising and/or | | |
| employing physician/s. • Assess medical risks and appropriately prevent and treat | | |
| risks (e.g., VTE). | | |
| Ordering of diagnostic lab, wound cultures, radiology | | |
| services, and therapies in consultation with or using | | |
| procedures approved by supervising and/or employing physician/s. | | |
| Consultation with care coordinators, nursing staff, or | | |
| clinical educators. | | |
| Prescribe, administer, and/or dispense drugs allowed by | | |
| license and within scope of practice. • Specialty consultation with physician when level of | | |
| competence exceeded per approved protocols. | | |
| Provision of patient education and make appropriate | | |
| referrals | | |
| Procedures and minor surgery including: | | |
| Apply and remove wound vacs | | |
| Arthrocentesis for joint & bursa aspirations to rule out | | |
| infections • Casting, simple | | |
| Closed reductions of dislocations | | |
| Reductions of extremity fractures | | |
| Hardware removal requiring only local anesthesia | | |
| Suture laceration Excision and Biopsy | | |
| Joint injections | | |
| Injections of hematoma blocks for reductions | | |
| Injections IM, IV, Intra articular, SQ and Tendon Sheaths | | |
| Traction and Insertion of Steinman Pins for Skeletal Traction | | |
| Wound care, assessment & dressing changes | | |
| , | | |
| PROCEDURES | | |
| Intercavernosal Injections for ED | 3 cases proctored 10 cases proctored | |
| Inject medications for Peyronie's Disease Bladder Catheter Irrigation | • | |
| Urodynamic Studies | 3 cases proctored | |
| Posterior tibial nerve stimulation | 5 cases proctored 6 cases proctored | |
| | | |
| | | |
| | | |

Tahoe Forest Hospital District Combined Privilege Form – NP/PA Page **9** of **12**

| CARDIOLOGY OUPATIENT Management of general medical conditions privileges include: This list of Core privileges below is representative of the type | edures Ongoing monthly chart review by Medical Director or Supervising Physician as specified by Practice Agreement. |
|---|--|
| of practice privileges that may be performed by PANP but does not necessarily contain all core practice privileges that may be performed by PA/NPs in this specialty. Please mark through and initial any privileges that you do not wish to include in our core practice privileges: • History documentation and physical examinations, new and follow up cardiology patient consults. • Conduct initial and ongoing assessment of the patient's medical and physical status. • Refer to emergency room for further evaluation or hospitalist for direct admission and treatment. • Evaluate, diagnose, and treat in outpatient clinic. • Management of acute and chronic cardiac conditions. • Emergent Care such as respiratory arrest, cardiac arrest following approved protocols. • Collecting, ordering, and interpreting lab work, therapies, x-rays and other diagnostic studies following approved protocols. • Referral to cardiac rehab as appropriate • Medication management, per standard of care • Instructing, educating and counseling patients and families concerning health status, results of tests, disease process, and discharge planning. • Facilitate and initiate referrals to appropriate health care agencies and arranging community resources. • Specialty consultation with physician when level of | |

competence or comfort exceeded per approved protocols.

PROCEDURES

12 lead ECG interpretation

| | · · · · · · · · · · · · · · · · · · · | | |
|--|---|--------------------|-----------------------|
| | Women's Health | Ten cases | Actively seeing |
| | OUTPATIENT (Tahoe Forest/Incline Village Hospital) | proctored (list of | patients in the |
| | This list of Core privileges below is representative of the type | patients seen are | outpatient clinic |
| | of practice privileges that may be performed by PA/NP but | provided by | setting (minimum of |
| | does not necessarily contain all core practice privileges that | practitioner) | 100 in two years) |
| | may be performed by PA/NPs in this specialty. Please mark | | |
| | through and initial any privileges that you do not wish to | 3 and 6 month | Ongoing monthly |
| | include in our core practice privileges: | reviews through | chart review by |
| | Take and perform an history and physical | random chart | Medical Director or |
| | • | review and | Supervising |
| | Management of acute and chronic conditions | physician | Physician as |
| | Collecting, ordering, and interpreting lab work | feedback | specified by Practice |
| | Ordering and interpreting diagnostic studies | | . Agreement. |
| | Medication management | | |
| | | | |
| | Instructing, educating and counseling patients and families appearing health status regults of tests. | | |
| | families concerning health status, results of tests, | | |
| | disease process, and discharge planning | | |
| | Facilitate and initiate referrals to appropriate health | | |
| | care agencies and arranging community resources | | |
| | Management of group and a health and the same little and the same | | |
| | Management of women's health conditions include but | | |
| | are not limited to: | | |
| | Perform Pap/pelvic, cervical and breast exams | | |
| | • | | |
| | Management of abnormal Pap results | | |
| | Family planning/contraceptive counseling | | |
| | Screening for STIs | | |
| | Menopause management | | |
| | Abnormal uterine bleeding | | |
| | Postmenopausal bleeding | | |
| | Pelvic pain | | |
| | Incontinence | | |
| | Pelvic organ prolapse | | |
| | Infertility | | |
| | Osteoporosis | | |
| | Endometriosis | | |
| | | | |
| | Uterine fibroids/polyps | | |
| | Prenatal/postpartum care | | |
| | Assessment and management of breast masses | | |
| | Management depression/anxiety | | |
| | Procedures and minor surgery including: | | |
| | Procedures and minor surgery including: | | |
| | Colposcopy JEEP | | |
| | • LEEP | Each procedure | |
| | Endometrial biopsy | requires 3 cases | |
| | IUC insertion and removalNexplanon insertion and | proctored | |
| | removal | • | |
| | Must provide proof of training | | |
| | Perform wet mount | | |
| | Cryotherapy | | |
| | Cervical polypectomy | | |
| | Vulvar or vaginal biopsy | | |
| | Excision skin lesion | | |
| | Transvaginal ultrasound | | |
| | Pessaryfitting and placement | | |
| | Intrauterine insemination | | |
| | | | |
| | | | |

Tahoe Forest Hospital District Combined Privilege Form – NP/PA Page 11 of 12

| Name: |
|---|
| EMERGENCY: In the case of an emergency, any individual who has been granted clinical privileges is permitted to do everything possible within the scope of license, to save a patient's life or to save a patient from serious harm, regardless of staff status or privileges granted. |
| certify that I meet the minimum threshold criteria to request the above privileges and have provided documentation to support myeligibility or request each group of procedures requested. I understand that in making this request I am bound by the applicable bylaws and/or policies of the hospital and medical staff. |
| Pate Applicant's Signature |
| DEPARTMENT CHAIR REVIEW I certify that I have reviewed and evaluated this individual's request for clinical privileges, the verified credentials, quality data and/or othe supporting information. Based on the information available and/or personal knowledge, I recommend the practitioner be granted: privileges as requested privileges with modifications (see modifications below) do not recommend (explain) |
| Date Department Chair Signature |
| Modifications or Other Comments: |
| INTERDISCIPLINARY PRACTICE COMMITTEE (IDPC) □ privileges as requested □ privileges with modifications (see modifications below) □ do not recommend (explain) |
| Date IDPC Chair/Designee Signature |
| Modifications or Other Comments: |
| Medical Executive Committee:(date of Committee review/recommendation) □ privileges as requested □ privileges with modifications (see attached description of modifications) □ do not recommend (explain) |
| Board of Directors:(date of Board review/action) □ privileges as requested □ privileges with modifications (see attached description of modifications) □ do not recommend (explain) |
| Department Review Dates: previously approved as separate privilege forms IDPC Review Dates 10/14/08; 3/12; 4/13/16; 11/11/16; 2/6/17; 10/10/18; 1/9/18, 4/24/19, 5/12/21 Medicine/Emerg Department: 5/5/16; 11/14/16 Surgery Department: 6/1/16 Medical Executive Committee: 10/15/08; 3/12; 6/15/16; 11/16/16; 3/16/17; 10/18/18, 5/16/19, 5/20/21, 11/04/2021 |

Board of Directors: 10/28/08; 3/12; 6/23/16; 11/17/16; 3/23/17; 10/25/18, 5/23/19, 5/27/21, 11/18/2021

Tahoe Forest Hospital District Combined Privilege Form – NP/PA Page 12 of 12 Status Draft PolicyStat ID 11860681



MNT Screening and Nutrition Assessments, DMNT-2

RISK:

Nutrition screening process is completed with all admitted patients to decrease risk of adverse outcomes associated with inadequate intake, unintentional weight loss, and malnutrition.

POLICY:

- A. All in-patients will be screened for nutrition risk within 24 hours of admission.
- B. Those patients found to be at nutrition risk will be assessed by RDN using the Nutrition Care Process (NCP).

PROCEDURE:

- A. Nutritional Screen:
 - 1. ICU and Med-Surge Units:
 - a. Initial screening of the patient nutritional status is performed by nursing staff upon admission and documented in the Nutrition Screen flowsheet. This screening is completed within 24 hours of admission. The Malnutrition Screening Tool (MST) is the validated screening tool used to screen for nutrition risk.
 - b. Dietitian will open all new patient charts to assess nutrition risk and verify diagnosis. If no nutrition risk identified (based on diagnosis or RN nutrition screen or screen policy) the dietitian will assess patient within 5-7 days of admission.
 - c. If nutrition risk is present a Nutrition Consult is ordered at MD/RN discretion. Registered Dietitian Nutritionist (RDN) will perform a nutrition assessment within 2 days of consult.
 - i. If indicated, the RDN may complete a Nutrition Focused Physical Exam (NFPE) as part of their nutrition assessment using the

NCP.

- a. General Guidelines when completing the NFPE Upon entering the patient's room/exam area, the dietitian will:
 - i. Introduce themselves to the patient/family and begin standard nutrition assessment. If NFPE is indicated, the RDN will provide rationale for examination request
 - ii. Permission will be requested from patient/family to perform the physical exam
 - iii. Standard precautions will be followed.
- 2. Labor and Delivery and Obstetrics Unit (TFH ONLY, not applicable to IVCH):
 - a. Patients will be screened by nursing for nutrition risk using OB nutrition screen on admit. If nutrition risk is present the appropriate service area will be notified or a Nutrition Consult can be ordered at RN/MD discretion. Registered Dietitian Nutritionist (RDN) will perform a nutrition assessment within 2 days of consult.
 - i. RDN will collaborate with the Special Deliveries Team to determine extent of inpatient RDN intervention.
 - b. Newborns will be assessed by RDN when consulted.
 - c. Obstetric patients in ICU or Med-Surge will be screened for nutrition risk and reviewed by service area.
- B. Nutrition education materials are available in EPIC and online via the Nutrition Care Manual if patient requests handouts.
- C. How do you contact Medical Nutrition Therapy?
 - a. Call the Medical Nutrition Therapy office at Ext. 3504, Oncology RD at Ext. 3506 and Diabetes Educator at Ext. 3503 (RD's carry portable phone, message can be left and will be answered during business hours).
- D. Priority Identification: See Priority Identification policy, DMNT-3.
 - A second screen occurs by the RDN who reviews the inpatient census and assigns a
 priority risk (at time of admission only). Priority is assigned based on admitting
 diagnosis, age, weight/BMI and diet prescription. Emphasis is placed on high-risk
 patients or Priority 1.

Note: priority identification occurs daily with the exception of Sundays and holidays. RDN will be on call and available for high risk assessments and education.

E. Nutrition Care Process (NCP): The RDN will use the NCP, a standardized method, in order to provide high quality nutrition care. This is a framework for critical thinking and decision making in order to provide patients with customized nutrition care. The NCP includes the following: Nutrition Assessment and Reassessment, Nutrition Diagnosis, Nutrition Intervention, Nutrition Monitoring and Evaluation.

- F. Swing Status (TFH ONLY, not applicable to IVCH)
 - 1. RDN to perform a new, full assessment within 2 days of admission into Swing Status
- G. RDN documentation of nutrition assessment, re-assessments, and education is available in the patient's electronic medical record, EPIC
 - 1. Additional documentation is included on the interdisciplinary care plan and patient education report.
- H. Interdisciplinary Communication
 - 1. RDN attend and participate in patient care rounds to assist in coordination of care and transition home. RD's will communicate with IVCH nursing staff regarding clinical status of observation and in-patients.

Related Policies/Forms:

Priority Identification, DMNT-3

Nutrition Care Process

| A | Signatures |
|----------|-------------|
| Approval | Signatures |
| ADDIOVAL | Oldifatules |

Step Description

Approver

Date

Heather Lutz: Director Nutrition

A STATE OF LOCAL PROPERTY AND A STATE OF THE STATE OF THE

01/2022

Services

Coni Schaffarzick: Dietitian

12/2021

Supervisor



SPECIAL MEETING OF THE BOARD OF DIRECTORS

MINUTES

Thursday, June 23, 2022 at 2:00 p.m.

Pursuant to Assembly Bill 361, the Special Meeting of the Tahoe Forest Hospital District Board of Directors for June 23, 2022 will be conducted telephonically through Zoom. Please be advised that pursuant to legislation and to ensure the health and safety of the public by limiting human contact that could spread the COVID-19 virus, the Eskridge Conference Room will not be open for the meeting. Board Members will be participating telephonically and will not be physically present in the Eskridge Conference Room.

1. CALL TO ORDER

Meeting was called to order at 2:00 p.m.

2. ROLL CALL

Board: Alyce Wong, Board Chair; Mary Brown, Vice Chair; Michael McGarry, Secretary; Dale Chamblin, Treasurer

Staff in attendance: Harry Weis, President & Chief Executive Officer; Louis Ward, Chief Operating Officer; Crystal Betts, Chief Financial Officer; Jan Iida, Chief Nursing Officer; Matt Mushet, In-House Counsel; Scott Baker, VP Provider Services; Ted Owens, Executive Director of Governance; Jaye Chasseur, Controller; Martina Rochefort, Clerk of the Board

Absent: Director Bob Barnett

3. CLEAR THE AGENDA/ITEMS NOT ON THE POSTED AGENDA

No changes were made to the agenda.

4. ITEMS FOR BOARD ACTION

4.1. TFHD Fiscal Year 2023 Budget

Crystal Betts, Chief Financial Officer, presented the Fiscal Year 2023 Budget. Discussion was held.

ACTION: Motion made by Director Chamblin, to approve the TFHD Fiscal Year 2023 Budget inclusive of a 5% rate increase effective August 1, 2022 as presented, seconded by

Director Brown. Roll call vote taken.

Chamblin – AYE McGarry – AYE Brown – AYE Wong – AYE

4.2. TFHD 3 Year Capital Plan - FY2024-2026

The Board of Directors reviewed and considered approval of the FY2024-2026 Capital Plan. Discussion was held.

Special Meeting of the Board of Directors of Tahoe Forest Hospital District June 23, 2022 MINUTES – Continued

ACTION: Motion made by Director McGarry, to approve the TFHD Three Year Capital Plan

(FY2024-2026) as presented, seconded by Director Chamblin. Roll call vote taken.

Chamblin – AYE McGarry – AYE Brown – AYE Wong – AYE

5. ADJOURN

Meeting adjourned at 3:27 p.m.



REGULAR MEETING OF THE BOARD OF DIRECTORS DRAFT MINUTES

Thursday, July 28, 2022 at 4:00 p.m.

Pursuant to Assembly Bill 361, the Regular Meeting of the Tahoe Forest Hospital District Board of Directors for July 28, 2022 will be conducted telephonically through Zoom. Please be advised that pursuant to legislation and to ensure the health and safety of the public by limiting human contact that could spread the COVID-19 virus, the Eskridge Conference Room will not be open for the meeting. Board Members will be participating telephonically and will not be physically present in the Eskridge Conference Room.

1. CALL TO ORDER

Meeting was called to order at 4:00 p.m.

2. ROLL CALL

Board: Alyce Wong, Board Chair; Mary Brown, Vice Chair; Michael McGarry, Secretary; Dale Chamblin, Treasurer; Robert (Bob) Barnett, Board Member

Staff in attendance: Louis Ward, Chief Operating Officer; Martina Rochefort, Clerk of the Board

Other: David Ruderman, General Counsel

3. DELETIONS/CORRECTIONS TO THE POSTED AGENDA

No changes were made to the agenda.

4. INPUT AUDIENCE

No public comment was received.

Open session recessed at 4:01 p.m.

5. CLOSED SESSION

5.1. Hearing (Health & Safety Code § 32155)

Subject Matter: Second Quarter 2022 Corporate Compliance Report Number of items: One (1)

Discussion was held on a privileged item.

5.2. Hearing (Health & Safety Code § 32155)

Subject Matter: Third & Fourth Quarter Fiscal Year 2022 Patient Safety & Risk Summary Number of items: One (1)

Discussion was held on a privileged item.

5.3. Hearing (Health & Safety Code § 32155)

Subject Matter: Third & Fourth Quarter Fiscal Year 2022 Disclosure Summary Report Number of items: One (1)

Discussion was held on a privileged item.

Regular Meeting of the Board of Directors of Tahoe Forest Hospital District July 28, 2022 DRAFT MINUTES – Continued

5.4. Liability Claim (Gov. Code § 54956.95)

Claimant: Name withheld under Gov. Code § 54961(b)

Claim Against: Tahoe Forest Hospital District

Discussion was held on a privileged item.

5.5. Hearing (Health & Safety Code § 32155)

Subject Matter: 2020-2021 Claims Summary Report

Number of items: One (1)

Discussion was held on a privileged item.

5.6. Approval of Closed Session Minutes

6/23/2022 Regular Meeting

Discussion was held on a privileged item.

5.7. TIMED ITEM - 5:30PM - Hearing (Health & Safety Code § 32155)

Subject Matter: Medical Staff Credentials

Discussion was held on a privileged item.

6. **DINNER BREAK**

7. OPEN SESSION – CALL TO ORDER

Open Session reconvened at 6:00 p.m.

8. REPORT OF ACTIONS TAKEN IN CLOSED SESSION

General Counsel stated there was no reportable action on items 5-1 through 5.3. On item 5.4, the Board voted 5 to 0 to reject the claim of an individual whose name is withheld under Government Code section 54961(b). The claim is against Tahoe Forest Hospital District among others for damages. There was no reportable action on item 5.5. Item 5.6 was approved on a 5-0 vote. Item 5.7 was also approved on a 5-0 vote.

9. DELETIONS/CORRECTIONS TO THE POSTED AGENDA

No changes were made to the agenda.

10. INPUT – AUDIENCE

No public comment was received.

11. INPUT FROM EMPLOYEE ASSOCIATIONS

No public comment was received.

12. ACKNOWLEDGEMENTS

- **12.1.** Tahoe Forest Health System awarded grant funding to improve behavioral health infrastructure.
- 12.2. Tahoe Forest Hospital Long Term Care Center was recognized as a 5-star facility.

13. MEDICAL STAFF EXECUTIVE COMMITTEE

13.1. Medical Executive Committee (MEC) Meeting Consent Agenda

MEC recommended the following for approval by the Board of Directors:

July 28, 2022 DRAFT MINUTES - Continued

Privilege Approval, with changes:

- Pediatrics Add Developmental/Behavioral Pediatrics
- Psychology Add Neuropsychologist

Policy Approval, with changes:

Quality Assessment/ Performance Improvement (QA/PI) Plan, AQPI-05

ACTION: Motion made by Director Barnett, to approve the Medical Executive Committee Meeting Consent Agenda as presented, seconded by Director Brown. Roll call vote taken.

Barnett – AYE
Chamblin – AYE
McGarry – AYE
Brown – AYE
Wong – AYE

14. CONSENT CALENDAR

14.1. Approval of Minutes of Meetings

14.1.1. 06/23/2022 Special Meeting

14.1.2. 06/23/2022 Regular Meeting

14.2. Financial Reports

14.2.1. Financial Report – June 2022

14.3. Board Reports

- **14.3.1.** President & CEO Board Report
- 14.3.2. COO Board Report
- 14.3.3. CNO Board Report
- 14.3.4. CIIO Board Report
- 14.3.5. CMO Board Report
- 14.3.6. CHRO Board Report

14.4. Approve Resolution for Continued Remote Teleconference Meetings

14.4.1. Resolution 2022-13

14.5. Approve quarterly compliance report

14.5.1. Second Quarter 2022 Corporate Compliance Report

Director Wong pulled items 14.3.3. and 14.3.6.

No public comment was received.

ACTION: Motion made by Director Chamblin, to approve the Consent Calendar excluding

items 14.3.3. and 14.3.6., seconded by Director McGarry. Roll call vote taken.

Barnett – AYE Chamblin – AYE McGarry – AYE Brown – AYE Wong – AYE

15. ITEMS FOR BOARD DISCUSSION

Regular Meeting of the Board of Directors of Tahoe Forest Hospital District July 28, 2022 DRAFT MINUTES – Continued

15.1. Semi-Annual Retirement Plan Update

Brian Montanez of Multnomah Group presented a semi-annual update on the District's retirement plans. Discussion was held.

15.2. Investment Portfolio Update

Don Penner and Alayne Sampson of Chandler Assest Management presented an investment portfolio update. Discussion was held.

16. ITEMS FOR BOARD ACTION

16.1. Resolution 2022-14

The Board of Directors reviewed and considered for approval a resolution setting the Tax Rate per \$100,000 of Assessed Value for the 2022-23 Fiscal Year for the debt service requirement of the District's General Obligation (GO) Bonds. Discussion was held.

ACTION: Motion made by Director Chamblin, to set the 2022-23 fiscal year General Obligation (GO) Bond tax rate per \$100,000 at \$17.57 and utilitize approximately 75% (\$491,229.24) of the reserve (\$660,186.49) to fully cover the 2022-23 debt service requirement of \$5,420,781.26, seconded by Director Brown. Roll call vote taken.

> Barnett - AYE Chamblin - AYE McGarry - AYE Brown - AYE Wong – AYE

17. DISCUSSION OF CONSENT CALENDAR ITEMS PULLED, IF NECESSARY

Discussion was held on items 14.3.3, and 14.3.6.

18. BOARD COMMITTEE REPORTS

Director Chamblin provided an update from the July 26, 2022 Board Finance Committee.

Director McGarry provided an update from the recent TFHS Foundation Meeting and Spirit of Giving event. Director McGarry shared the Community Health Ad Hoc met and reviewed data on current local services.

19. BOARD MEMBERS REPORTS/CLOSING REMARKS

No discussion was held.

20. CLOSED SESSION CONTINUED, IF NECESSARY

Not applicable.

21. OPEN SESSION

Not applicable.

22. REPORT OF ACTIONS TAKEN IN CLOSED SESSION, IF NECESSARY

Not applicable.

23. ADJOURN

Meeting adjourned at 7:29 p.m.



TAHOE FOREST HOSPITAL DISTRICT JULY 2022 FINANCIAL REPORT - PRELIMINARY INDEX

| PAGE | DESCRIPTION |
|---------|--|
| 2 - 3 | FINANCIAL NARRATIVE |
| 4 | STATEMENT OF NET POSITION |
| 5 | NOTES TO STATEMENT OF NET POSITION |
| 6 | CASH INVESTMENT |
| 7 | TFHD STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION |
| 8 - 9 | TFHD NOTES TO STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION |
| 10 | IVCH STATEMENT OF REVENUE AND EXPENSE |
| 11 - 12 | IVCH NOTES TO STATEMENT OF REVENUE AND EXPENSE |
| 13 | STATEMENT OF CASH FLOW |

Board of Directors

Of Tahoe Forest Hospital District

JULY 2022 FINANCIAL NARRATIVE - PRELIMINARY

The following is the financial narrative analyzing financial and statistical trends for the one month ended July 31, 2022.

Activity Statistics

| TFH acute patient days were 511 for the current month compared to budget of 448. This equates to an average daily census of 16.5 |
|--|
| compared to budget of 14.5. |

| TFH Outpatient volumes were below budget in the following departments by at least 5%: Home Health visits, Laboratory tests. |
|---|
| Oncology Lab tests, EKG, Diagnostic Imaging, Medical & Radiation Oncology procedures, Nuclear Medicine, MRI, Ultrasound, Briner |
| Ultrasound, PET CT, Oncology Drugs Sold to Patients, Respiratory Therapy, Tahoe City Physical Therapy, and Outpatient Physical |
| Therapy Aquatic. |

Financial Indicators

| Net Patient Revenue as a percentage of Gross Patient Revenue was 43.60% in the current month compared to budget of 48.89% and to |
|--|
| last month's 44.39%. Year-to-Date Net Patient Revenue as a percentage of Gross Patient Revenue was 43.60% compared to budget of |
| 48.89% and prior year's 49.43%. |

- □ EBIDA was \$(781,958) (-1.8%) for the current month compared to budget of \$2,343,425 (5.0%), or \$(3,125,383) (-6.9%) below budget. Year-to-Date EBIDA was \$(781,958) (-1.8%) compared to budget of \$2,343,425 (5.0%) or \$(3,125,383) (-6.9%) below budget.
- □ Net Income was \$(1,095,622) for the current month compared to budget of \$2,090,399 or \$(3,186,021) below budget. Year-to-Date Net Income was \$(1,095,622) compared to budget of \$2,090,399 or \$(3,186,021) below budget.
- □ Cash Collections for the current month were \$19,143,176, which is 97% of targeted Net Patient Revenue.
- □ EPIC Gross Accounts Receivables were \$95,080,500 at the end of July compared to \$92,581,338 at the end of June.

Balance Sheet

- □ Working Capital is at 16.5 days (policy is 30 days). Days Cash on Hand (S&P calculation) is 220.0 days. Working Capital cash decreased a net \$8,170,000. Accounts Payable decreased \$2,450,000 and Accrued Payroll & Related Costs increased \$2,231,000. Cash Collections were below target by 3%. The District remitted \$3,176,000 to Medicare for repayment on overpayment of FY22 Outpatient claims, paid out \$862,000 for construction costs recorded in the current month, and made the principal and interest payments on the 2017 Variable Rate Demand Bond for \$590,000.
- □ Net Patient Accounts Receivable decreased \$596,000 and cash collections were 97% of target. EPIC Days in A/R were 66.8 compared to 65.1 at the close of June, a 1.70 days increase.
- □ Estimated Settlements, Medi-Cal & Medicare increased a net \$1,483,000. The District recorded its monthly estimated receivables due from the Medi-Cal Rate Range, Hospital Quality Assurance Fee, and Medi-Cal PRIME/QIP programs and booked a receivable due from Medicare of \$562,000 for funds withheld in error that were returned in August.
- GO Bond Tax Revenue Fund decreased \$3,466,000 after remitting the principal and interest payments on the General Obligation Bonds.
- Accounts Payable decreased \$2,450,000 due to the timing of the final check run in July.
- Accrued Payroll & Related Costs increased \$2,231,000 due to six additional accrued payroll days in July.
- ☐ Interest Payable GO Bond decreased \$1,381,000 after remitting the interest payments due.
- □ Estimated Settlements, Medi-Cal & Medicare decreased a net \$3,647,000. The District continues repayment of the Medicare Accelerated Payments received in FY20 and payment was made to Medicare for overpayment of FY22 Outpatient claims.
- Other Long Term Debt Net of Current Maturities decreased \$748,000 after remitting the principal due on the 2017 Variable Rate Demand Bonds as well as the monthly principal payments on the Opus Municipal Lease and the Old Gateway Building.
- □ GO Bond Net of Current Maturities decreased \$1,963,000 after remitting the principal payments on the General Obligation Bonds.

Operating Revenue

- □ Current month's Total Gross Revenue was \$42,339,297 compared to budget of \$46,717,111 or \$4,377,814 below budget.
- □ Current month's Gross Inpatient Revenue was \$7,591,775, compared to budget of \$8,304,910 or \$713,135 below budget.
- □ Current month's Gross Outpatient Revenue was \$34,747,521 compared to budget of \$38,412,201 or \$3,664,680 below budget.
- □ Current month's Gross Revenue Mix was 39.1% Medicare, 14.3% Medi-Cal, .0% County, 2.1% Other, and 44.5% Commercial Insurance compared to budget of 36.9% Medicare, 16.2% Medi-Cal, .0% County, 2.5% Other, and 44.4% Commercial Insurance. Last month's mix was 37.5% Medicare, 17.1% Medi-Cal, .0% County, 1.8% Other, and 43.6% Commercial Insurance.
- □ Current month's Deductions from Revenue were \$23,879,357 compared to budget of \$23,880,286 or \$929 below budget. Variance is attributed to the following reasons: 1) Payor mix varied from budget with a 2.25% increase in Medicare, a 1.96% decrease to Medi-Cal, County at budget, a .39% decrease in Other, and Commercial Insurance was above budget .09%, 2) Days in AR over 120 days increased 19.13%, and 3) The District had \$1.029m withheld in error due to Noridian not implementing our PIP termination correctly. We are working with Noridian to correct our Inpatient claims submitted between 7/1/22 and 7/29/22 and expect to see these funds returned in August and September.

| DESCRIPTION | July 2022 Actual | July 2022 Budget | Variance | BRIEF COMMENTS |
|---------------------------------|------------------------|------------------------|-----------|---|
| | Actour | boagei | Validitee | |
| Salaries & Wages | 8,382,363 | 9,937,726 | 1,555,363 | |
| | | | | PL/SL was over budget as a result of wage increases which increased the liability on the Balance Sheet, assuming the PL balances of the therapists joining as employees, and use of FEMT pay, created a negative variance in Employee |
| Employee Benefits | 3,995,595 | 3,076,910 | (918,685) | Benefits. |
| Benefits – Workers Compensation | 87,757 | 120,244 | 32,487 | |
| Benefits – Medical Insurance | 1,319,326 | 1,441,338 | 122,012 | |
| Medical Professional Fees | 487,917 | 431,608 | (56,309) | Anesthesiologists who have not joined the employment model created a negative variance in Medical Professional Fees. |
| Other Professional Fees | 257,585 | 292,164 | 34,579 | Multi-Specialty Clinics performance improvement projects and Financial Analysis projects budgeted but not started in July created a positive variance in Other Professional Fees. |
| Supplies | 2,842,848 | 3,360,396 | 517,548 | Drugs Sold to Patients and Oncology Drugs Sold to Patients volumes were below budget 6.30% along with Medical Supplies Sold to Patients revenues coming in below budget 27.75%, creating a positive variance in Supplies. |
| Purchased Services | 1,964,484 | 2,185,996 | 221,512 | Outsourced Billing, Collection, and Coding services were below budget due to the decrease in volumes. We also saw positive variances in Department Repairs, Employee Health screenings, and Information Technology due to budgeted projects not starting in July. |
| 1 dichased belvices | 1,707,704 | 2,103,770 | 221,312 | Physician Recruitment, transfer of Construction Labor, Marketing, Insurance, and increases in Building Rent created |
| Other Expenses | 1,116,206 | 1,038,273 | (77,933) | a negative variance in Other Expenses. |
| Total Expenses | 20,454,081 | 21,884,655 | 1,430,574 | <u> </u> |

TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF NET POSITION JULY 2022 PRELIMINARY

| | | Jul-22 | | Jun-22 | | Jul-21 | |
|--|----|--------------------------|----|---------------------------------------|----|--------------------------|--------|
| ASSETS | | | | | | | |
| CURRENT ASSETS | Φ. | 40.040.000 | œ. | 40 444 077 | • | 04 774 074 | |
| * CASH PATIENT ACCOUNTS RECEIVABLE - NET | \$ | 10,940,890 36,557,995 | Ф | 19,111,077 37,153,810 | \$ | 91,774,971 35,269,461 | 1 2 |
| OTHER RECEIVABLES | | 9,358,638 | | 8,882,245 | | 8,230,400 | _ |
| GO BOND RECEIVABLES | | 113,115 | | (182,332) | | 578,502 | |
| ASSETS LIMITED OR RESTRICTED | | 10,061,137 | | 10,003,370 | | 9,494,524 | |
| INVENTORIES PREPAID EXPENSES & DEPOSITS | | 4,414,981 | | 4,405,360 | | 4,290,186 | |
| ESTIMATED SETTLEMENTS, M-CAL & M-CARE | | 3,115,155 13,998,969 | | 2,678,836 12,515,471 | | 3,246,418 10,363,844 | 3 |
| TOTAL CURRENT ASSETS | | 88,560,879 | | 94,567,836 | | 163,248,305 | J |
| NON CURRENT ASSETS | | | | | | | |
| ASSETS LIMITED OR RESTRICTED: | | | | | | | |
| * CASH RESERVE FUND | | 54,608,697 | | 54,505,988 | | 74,384,201 | 1 |
| * CASH INVESTMENT FUND | | 80,258,561 | | 80,189,518 | | - | 1 |
| MUNICIPAL LEASE 2018 | | 725,999 | | 725,876 | | 724,549 | |
| TOTAL BOND TRUSTEE 2017 | | 20,538 | | 20,538 | | 20,532 | |
| TOTAL BOND TRUSTEE 2015 | | 1,485,926 | | 1,348,829 | | 141,587 | |
| TOTAL BOND TRUSTEE GO BOND GO BOND TAX REVENUE FUND | | 5,764 796,623 | | 5,764 4,262,402 | | 5,764 543,516 | 4 |
| DIAGNOSTIC IMAGING FUND | | 3,352 | | 3,350 | | 3,343 | 7 |
| DONOR RESTRICTED FUND | | 1,139,564 | | 1,139,077 | | 1,137,882 | |
| WORKERS COMPENSATION FUND | | 1,497 | | 30,156 | | (816) | |
| TOTAL | | 139,046,521 | | 142,231,498 | | 76,960,558 | |
| LESS CURRENT PORTION | | (10,061,137) | | (10,003,370) | | (9,494,524) | |
| TOTAL ASSETS LIMITED OR RESTRICTED - NET | | 128,985,384 | | 132,228,128 | | 67,466,034 | |
| NONCURRENT ASSETS AND INVESTMENTS: | | | | | | | |
| INVESTMENT IN TSC, LLC | | (2,062,143) | | (2,032,143) | | (1,661,250) | |
| PROPERTY HELD FOR FUTURE EXPANSION | | 1,694,072 | | 1,694,072 | | 909,072 | |
| PROPERTY & EQUIPMENT NET | | 184,480,374 | | 184,144,099 | | 173,437,782 | |
| GO BOND CIP, PROPERTY & EQUIPMENT NET | | 1,791,406 | | 1,839,986 | | 1,805,718 | |
| TOTAL ASSETS | | 403,449,971 | | 412,441,979 | | 405,205,661 | |
| DEFERRED OUTFLOW OF RESOURCES: | | | | | | | |
| DEFERRED LOSS ON DEFEASANCE | | 307,076 | | 310,308 | | 345,864 | |
| ACCUMULATED DECREASE IN FAIR VALUE OF HEDGING DERIVATIVE | | 660,160 | | 660,160 | | 1,387,922 | |
| DEFERRED OUTFLOW OF RESOURCES ON REFUNDING | | 4,821,557 | | 4,845,262 | | 5,106,013 | |
| GO BOND DEFERRED FINANCING COSTS DEFERRED FINANCING COSTS | | 470,258 | | 472,579 | | 498,108 | |
| DEFERRED FINANCING COSTS | | 136,276 | | 137,316 | | 148,760 | |
| TOTAL DEFERRED OUTFLOW OF RESOURCES | \$ | 6,395,327 | \$ | 6,425,625 | \$ | 7,486,668 | |
| LIABILITIES | | | | | | | |
| CURRENT LIABILITIES | | | | | | | |
| ACCOUNTS PAYABLE | \$ | 8,073,395 | \$ | 10,523,635 | \$ | 7,955,703 | 5 |
| ACCRUED PAYROLL & RELATED COSTS INTEREST PAYABLE | | 19,543,159 | | 17,312,138 478,399 | | 25,342,650 | 6 |
| INTEREST PAYABLE GO BOND | | 509,273 0 | | 1,380,701 | | 104,218 | 7 |
| ESTIMATED SETTLEMENTS, M-CAL & M-CARE | | 301,127 | | 3,948,233 | | 26,131,922 | 8 |
| HEALTH INSURANCE PLAN | | 2,224,062 | | 2,224,062 | | 2,403,683 | |
| WORKERS COMPENSATION PLAN | | 3,180,976 | | 3,180,976 | | 3,180,976 | |
| COMPREHENSIVE LIABILITY INSURANCE PLAN | | 2,082,114 | | 2,082,114 | | 1,704,145 | |
| CURRENT MATURITIES OF GO BOND DEBT | | 2,195,000 | | 2,195,000 | | 1,945,000 | |
| CURRENT MATURITIES OF OTHER LONG TERM DEBT TOTAL CURRENT LIABILITIES | | 4,080,758 42,189,865 | | 4,080,758 47,406,015 | | 3,952,678 72,720,975 | |
| TOTAL GOTTLENE | | 42,100,000 | | +1,400,010 | - | 12,120,310 | |
| NONCURRENT LIABILITIES | | | | | | | |
| OTHER LONG TERM DEBT NET OF CURRENT MATURITIES | | 22,831,666 | | 23,579,244 | | 25,896,197 | 9 |
| GO BOND DEBT NET OF CURRENT MATURITIES | | 93,151,788 | | 95,114,744 | | 95,562,256 | 10 |
| DERIVATIVE INSTRUMENT LIABILITY | | 660,160 | | 660,160 | | 1,387,922 | |
| TOTAL LIABILITIES | | 158,833,480 | | 166,760,163 | | 195,567,350 | |
| | | * | | · · · · · · · · · · · · · · · · · · · | | • | |
| NET ASSETS | | | | | | | |
| NET INVESTMENT IN CAPITAL ASSETS | | 249,872,255 | | 250,968,363 | | 215,987,096 | |
| RESTRICTED | | 1,139,564 | | 1,139,077 | | 1,137,882 | |
| TOTAL NET POSITION | \$ | 251,011,819 | \$ | 252,107,441 | \$ | 217,124,979 | |
| | | | | | | | |

^{*} Amounts included for Days Cash on Hand calculation

TAHOE FOREST HOSPITAL DISTRICT NOTES TO STATEMENT OF NET POSITION JULY 2022

- 1. Working Capital is at 16.5 days (policy is 30 days). Days Cash on Hand (S&P calculation) is 220.0 days. Working Capital cash decreased a net \$8,170,000. Accounts Payable decreased \$2,450,000 (See Note 5) and Accrued Payroll & Related Costs increased \$2,231,000 (See Note 6). Cash Collections were below target 3% (See Note 2). The District remitted \$3,176,000 to Medicare for repayment on overpayment of FY22 Outpatient claims, paid out \$862,000 for construction costs that were recorded in the current month, and made the principal and interest payments on the 2017 Variable Rate Demand Bond for \$590,000.
- 2. Net Patient Accounts Receivable decreased \$596,000. Cash collections were 97% of target. EPIC Days in A/R were 66.8 compared to 65.1 at the close of June, a 1.70 days increase.
- 3. Estimated Settlements, Medi-Cal & Medicare increased a net \$1,483,000. The District recorded its monthly estimated receivables due from the Medi-Cal Rate Range, Hospital Quality Assurance Fee, and Medi-Cal PRIME/QIP programs and booked a receivable due from Medicare of \$562,000 for funds withheld in error that were returned in August.
- 4. GO Bond Tax Revenue fund decreased \$3,466,000 after remitting the principal and interest payments for the General Obligation Bonds.
- Accounts Payable decreased \$2,450,000 due to the timing of the final check run in July.
- Accrued Payroll & Related Costs increased \$2,231,000 due to six additional accrued payroll days in July.
- 7. Interest Payable GO Bond decreased \$1,381,000 after remitting the interest payments due.
- Estimated Settlements, Medi-Cal & Medicare decreased a net \$3,647,000. The
 District continues repayment of the Medicare Accelerated Payments received in
 FY20 and payment was made to Medicare for overpayment of FY22 Outpatient
 claims.
- Other Long Term Debt Net of Current Maturities decreased \$748,000 after remitting the principal due on the 2017 Variable Rate Demand Bond as well as the monthly principal payments on the Opus Municipal Lease and the Old Gateway Building.
- 10. GO Bond Debt Net of Current Maturities decreased \$1,963,000 after remitting the principal payments on the General Obligation Bonds.

Tahoe Forest Hospital District Cash Investment July 31, 2022

| WORKING CAPITAL US Bank US Bank/Kings Beach Thrift Store US Bank/Truckee Thrift Store US Bank/Payroll Clearing | \$ 9,609,926 56,025 259,318 | 0.040/ | | |
|--|--------------------------------------|--------|----------------|---|
| Umpqua Bank Total | 1,015,621 | 0.01% | \$ | 10,940,890 |
| BOARD DESIGNATED FUNDS US Bank Savings Chandler Investment Fund Total | \$ - 80,258,561 | 0.18% | \$ | 80,258,561 |
| Building Fund Cash Reserve Fund | \$ - 54,608,697 | 1.09% | · | |
| Local Agency Investment Fund | | | \$ | 54,608,697 |
| Municipal Lease 2018 Bonds Cash 2017 Bonds Cash 2015 GO Bonds Cash 2008 | | | \$ \$ \$ | 725,999 20,538 1,485,926 802,387 |
| DX Imaging Education Workers Comp Fund - B of A | \$ 3,352 1,497 | | | |
| Insurance Health Insurance LAIF Comprehensive Liability Insurance LAIF | - - | | Φ | 4.040 |
| Total | | | _\$_ | 4,849 |
| TOTAL FUNDS | | | \$ | 148,847,847 |
| RESTRICTED FUNDS Gift Fund US Bank Money Market Foundation Restricted Donations Local Agency Investment Fund | \$ 8,361 27,309 1,103,893 | 0.00% | | |
| TOTAL RESTRICTED FUNDS | 1,100,000 | 1.0070 | \$ | 1,139,564 |
| TOTAL ALL FUNDS | | | \$ | 149,987,411 |

TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION JULY 2022

| | CURRENT | MON | NTH | | | YEAR TO DATE | | | | | | PRIOR YTD JULY 2021 | | |
|-------------------------|-------------------------|-----|-----------------------|---------|---|--------------|-------------------------|----|-------------------------|-----------------------|---------|------------------------|----|-------------|
| ACTUAL | BUDGET | | VAR\$ | VAR% | | | ACTUAL | | BUDGET | VAR\$ | VAR% | | | |
| | | | | | OPERATING REVENUE | | | | | | | | | |
| \$ 42,339,297 | \$ 46,717,111 | \$ | (4,377,814) | -9.4% | Total Gross Revenue | \$ | 42,339,297 | \$ | 46,717,111 \$ | (4,377,814) | -9.4% | 1 | \$ | 40,162,854 |
| | | | | | Gross Revenues - Inpatient | | | | | | | | | |
| \$ 3,614,639 | . , , | \$ | (26,534) | -0.7% | Daily Hospital Service | \$ | 3,614,639 | \$ | 3,641,173 \$ | (- / - / | -0.7% | | \$ | 3,197,617 |
| 3,977,136 | 4,663,737 | | (686,601) | -14.7% | Ancillary Service - Inpatient | | 3,977,136 | | 4,663,737 | (686,601) | -14.7% | | | 3,473,774 |
| 7,591,775 | 8,304,910 | | (713,135) | -8.6% | Total Gross Revenue - Inpatient | | 7,591,775 | | 8,304,910 | (713,135) | -8.6% | 1 | | 6,671,391 |
| 34,747,521 | 38,412,201 | | (3,664,680) | -9.5% | Gross Revenue - Outpatient | | 34,747,521 | | 38,412,201 | (3,664,680) | -9.5% | | | 33,491,463 |
| 34,747,521 | 38,412,201 | | (3,664,680) | -9.5% | Total Gross Revenue - Outpatient | | 34,747,521 | | 38,412,201 | (3,664,680) | -9.5% | 1 | | 33,491,463 |
| | | | | | Deductions from Revenue: | | | | | | | | | |
| 23,111,086 | 21,360,689 | | (1,750,397) | -8.2% | Contractual Allowances | | 23,111,086 | | 21,360,689 | (1,750,397) | -8.2% | 2 | | 18,731,362 |
| - | - | | - | 0.0% | Managed Care Reserve | | - | | - | - | 0.0% | 2 | | - |
| 447,167 | 1,661,841 | | 1,214,674 | 73.1% | Charity Care | | 447,167 | | 1,661,841 | 1,214,674 | 73.1% | 2 | | 1,419,773 |
| - | - | | - | 0.0% | Charity Care - Catastrophic Events | | · - | | - | - | 0.0% | 2 | | |
| 321,104 | 857,756 | | 536,652 | 62.6% | Bad Debt | | 321,104 | | 857,756 | 536,652 | 62.6% | 2 | | 162,221 |
| , | - | | , - | 0.0% | Prior Period Settlements | | - | | · - | , - | 0.0% | 2 | | · - |
| 23,879,357 | 23,880,286 | | 929 | 0.0% | Total Deductions from Revenue | | 23,879,357 | | 23,880,286 | 929 | 0.0% | | | 20,313,356 |
| 92,716 | 108,514 | | 15,798 | 14.6% | Property Tax Revenue- Wellness Neighborhood | | 92,716 | | 108,514 | 15,798 | 14.6% | | | 92,650 |
| 1,119,467 | 1,282,741 | | (163,274) | -12.7% | Other Operating Revenue | | 1,119,467 | | 1,282,741 | (163,274) | -12.7% | 3 | | 1,028,170 |
| 19,672,123 | 24,228,080 | | (4,555,957) | -18.8% | TOTAL OPERATING REVENUE | | 19,672,123 | | 24,228,080 | (4,555,957) | -18.8% | | | 20,970,318 |
| | | | , , , | | OPERATING EXPENSES | | | | | , | | | | |
| 8,382,363 | 9,937,726 | | 1,555,363 | 15.7% | Salaries and Wages | | 8,382,363 | | 9,937,726 | 1,555,363 | 15.7% | 4 | | 7,132,634 |
| 3,995,595 | 3,076,910 | | (918,685) | -29.9% | Benefits | | 3,995,595 | | 3,076,910 | (918,685) | -29.9% | 4 | | 2,620,946 |
| 87,757 | 120,244 | | 32,487 | 27.0% | Benefits Workers Compensation | | 87,757 | | 120,244 | 32,487 | 27.0% | | | 94,763 |
| 1,319,326 | 1,441,338 | | 122,012 | 8.5% | · | | 1,319,326 | | 1,441,338 | 122,012 | 8.5% | 4 | | 1,458,359 |
| 487,917 | 431,608 | | (56,309) | -13.0% | Benefits Medical Insurance Medical Professional Fees | | 487,917 | | 431,608 | (56,309) | -13.0% | 5 | | 1,135,793 |
| 257,585 | 292,164 | | 34,579 | 11.8% | Other Professional Fees | | 257,585 | | 292,164 | 34,579 | 11.8% | 5 | | 263,638 |
| 2,842,848 | 3,360,396 | | 517,548 | 15.4% | Supplies | | 2,842,848 | | 3,360,396 | 517,548 | 15.4% | 6 | | 2,503,152 |
| 1,964,484 | | | 221,512 | 10.1% | Purchased Services | | 1,964,484 | | 2,185,996 | 221,512 | 10.1% | 7 | | 1,870,498 |
| | 2,185,996 | | | -7.5% | Other | | | | | | -7.5% | | | 904,502 |
| 1,116,206 20,454,081 | 1,038,273 21,884,655 | | (77,933) 1,430,574 | 6.5% | TOTAL OPERATING EXPENSE | | 1,116,206 20,454,081 | | 1,038,273 21,884,655 | (77,933) 1,430,574 | 6.5% | 8 | | 17,984,285 |
| (781,958) | 2,343,425 | | (3,125,383) | -133.4% | NET OPERATING REVENUE (EXPENSE) EBIDA | | (781,958) | | 2,343,425 | (3,125,383) | -133.4% | | | 2,986,033 |
| (101,330) | 2,040,420 | | (0,120,000) | 100.470 | NET OF ENATING NEVEROL (EXI ENOL) EDIDA | | (101,550) | | 2,040,420 | (0,120,000) | 100.470 | | | 2,300,000 |
| | | | | | NON-OPERATING REVENUE/(EXPENSE) | | | | | | | | | |
| 701,873 | 686,076 | | 15,797 | 2.3% | District and County Taxes | | 701,873 | | 686,076 | 15,797 | 2.3% | 9 | | 683,336 |
| 431,509 | 431,509 | | (0) | 0.0% | District and County Taxes - GO Bond | | 431,509 | | 431,509 | (0) | 0.0% | | | 419,536 |
| 75,628 | 60,226 | | 15,402 | 25.6% | Interest Income | | 75,628 | | 60,226 | 15,402 | 25.6% | 10 | | 37,283 |
| - | - | | - | 0.0% | Interest Income-GO Bond | | - | | - | - | 0.0% | | | - |
| 12,443 | 145,807 | | (133,364) | -91.5% | Donations | | 12,443 | | 145,807 | (133,364) | -91.5% | | | 79,716 |
| (30,000) | (30,000) | | - | 0.0% | Gain/(Loss) on Joint Investment | | (30,000) | | (30,000) | - | 0.0% | | | (356) |
| 74,314 | 25,000 | | 49,314 | -197.3% | Gain/(Loss) on Market Investments | | 74,314 | | 25,000 | 49,314 | -197.3% | | | - |
| - | - | | - | 0.0% | Gain/(Loss) on Disposal of Property | | - | | - | - | 0.0% | | | - |
| - | - | | = | 0.0% | Gain/(Loss) on Sale of Equipment | | - | | - | - | 0.0% | 14 | | - |
| - | - | | - | 100.0% | COVID-19 Emergency Funding | | - | | - | - | 100.0% | | | - |
| (1,201,183) | (1,201,183) | | (0) | 0.0% | Depreciation | | (1,201,183) | | (1,201,183) | (0) | 0.0% | | | (1,164,048) |
| (94,038) | (94,321) | | 283 | 0.3% | Interest Expense | | (94,038) | | (94,321) | 283 | 0.3% | 17 | | (105,014) |
| (284,210) | (276,140) | | (8,070) | -2.9% | Interest Expense-GO Bond | | (284,210) | | (276,140) | (8,070) | -2.9% | | | (289,956) |
| (313,664) | (253,026) | | (60,638) | -24.0% | TOTAL NON-OPERATING REVENUE/(EXPENSE) | | (313,664) | | (253,026) | (60,638) | -24.0% | | | (339,503) |
| \$ (1,095,622) | \$ 2,090,399 | \$ | (3,186,021) | -152.4% | INCREASE (DECREASE) IN NET POSITION | \$ | (1,095,622) | \$ | 2,090,399 \$ | (3,186,021) | -152.4% | | \$ | 2,646,530 |
| | | | | | NET POSITION - BEGINNING OF YEAR | | 252,107,441 | | | | | | | |
| | | | | | NET POSITION - AS OF JULY 31, 2022 | \$ | 251,011,819 | | | | | | | |
| -1.8% | 5.0% | | -6.9% | | RETURN ON GROSS REVENUE EBIDA | | -1.8% | | 5.0% | -6.9% | | | | 7.4% |
| | | | | | | | | | | | | | | |

TAHOE FOREST HOSPITAL DISTRICT NOTES TO STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION $\underline{\hbox{\it JULY 2022}}$

| | | | | Variance fro | m E | Budaet |
|------------------|--|--|----------|---|----------|---|
| | | | | Fav / <u< th=""><th>nfa</th><th>V></th></u<> | nfa | V> |
| 1) Gro | oss Revenues | | <u>J</u> | ULY 2022 | <u> </u> | TD 2023 |
| , | Acute Patient Days were above budget 14.07% or 63 days. Swing Bed days were below budget 59.18% or 29 days along with SNF days coming in below budget 32.36% or 301 days. Ancillary revenues were below budget due to the decrease in Patient Days. | | \$ | (713,134) (3,664,680) (4,377,814) | \$ | (713,134) (3,664,680) (4,377,814) |
| v F L F | Dutpatient volumes were below budget in the following departments: Home Health visits, Laboratory tests, Oncology Lab tests, EKG, Diagnostic Imaging, Medical & Radiation Oncology procedures, Nuclear Medicine, MRI, Ultrasound, Briner Jltrasound, PET CT, Drugs Sold to Patients, Oncology Drugs Sold to Patients, Respiratory Therapy, Tahoe City Physical Therapy, and Outpatient Physical Therapy Aquatic. | | | | | |
| 2) <u>Tota</u> | al Deductions from Revenue | | | | | |
| c | The payor mix for July shows a 2.25% increase to Medicare, a 1.96% decrease to Medi-Cal, .39% decrease to Other, County at budget, and a .09% ncrease to Commercial when compared to budget. We saw a negative variance in | Contractual Allowances Managed Care Charity Care | \$ | (1,750,397) - 1,214,674 | \$ | (1,750,397) - 1,214,674 |
| c | contractuals due to Days in AR over 120 days increasing 19.13% in July along with experiencing \$1.029m in erroneous withholds due to Noridian not implementing | Charity Care - Catastrophic Bad Debt | | 536,652 | | 536,652 |
| I | our PIP termination correctly. We are working with Noridian to correct our Medicare npatient claims submitted between 7/1/22 and 7/29/22 and expect to see these funds eturned in August and September. | Prior Period Settlements Total | \$ | 929 | \$ | 929 |
| 3) Oth | er Operating Revenue | Retail Pharmacy | | (101,151) | | (101,151) |
| | Retail Pharmacy revenues were below budget 24.43%. | Hospice Thrift Stores The Center (non-therapy) | | 21,225 (5,761) | | 21,225 (5,761) |
| Т | Thrift Store revenues were above budget 22.14%. | IVCH ER Physician Guarantee Children's Center | | (45,379) (2,689) | | (45,379) (2,689) |
| ľ | VCH ER Physician Guarantee is tied to collections, coming in below budget. | Miscellaneous Oncology Drug Replacement | | (29,518) | | (29,518) |
| | Rebates & Refunds came in below budget, creating a negative variance in Miscellaneous. | Grants Total | \$ | (163,274) | \$ | (163,274) |
| 4) <u>Sala</u> | aries and Wages | Total | \$ | 1,555,363 | \$ | 1,555,363 |
| Emp | ployee Benefits | PL/SL | \$ | (820,187) | \$ | (820,187) |
| - 1 | Negative variance in PL/SL is a result of the wage increases which increased the | Nonproductive | | (60,811) | | (60,811) |
| | iability on the Balance Sheet by \$500k, assuming the Paid Leave balances of the Therapists joining as employees in the amount of \$150k, and use of FEMT pay in | Pension/Deferred Comp Standby | | (10,000) (8,233) | | (10,000) (8,233) |
| | he amount of \$150k. Negative variance was offset, in part, by the positive variance | Other | | (19,453) | | (19,453) |
| iı | n Salaries and Wages. | Total | \$ | (918,685) | \$ | (918,685) |
| <u>Em</u> | oloyee Benefits - Workers Compensation | Total | \$ | 32,487 | \$ | 32,487 |
| <u>Em</u> | oloyee Benefits - Medical Insurance | Total | \$ | 122,012 | \$ | 122,012 |
| | fessional Fees | Miscellaneous | \$ | (87,925) | \$ | (87,925) |
| | Anesthesiologists who have not joined the employment model created a negative variance in Miscellaneous. | Marketing TFH/IVCH Therapy Services | | (10,533) (6,426) | | (10,533) (6,426) |
| | | Oncology | | (1,639) | | (1,639) |
| | Budgeted performance improvement projects in the Multi-Specialty Clinics has not | Human Resources | | (1,536) | | (1,536) |
| 3 | started, creating a positive variance in Multi-Specialty Clinics Administration. | The Center (includes OP Therapy) Corporate Compliance | | - | | - |
| | Financial analysis projects came in below budget, creating a positive variance in | Home Health/Hospice | | - | | - |
| r | Financial Administration. | Truckee Surgery Center Patient Accounting/Admitting | | - | | - |
| | Jse of locum physicians came in below budget, creating a positive variance in | Respiratory Therapy | | 2.450 | | 2.450 |
| I | Multi-Specialty Clinics. | Medical Staff Services TFH Locums | | 2,450 2,462 | | 2,450 2,462 |
| | | Managed Care | | 3,867 | | 3,867 |
| | | Information Technology | | 5,065 | | 5,065 |
| | | IVCH ER Physicians | | 7,661 | | 7,661 |
| | | Administration Multi-Specialty Clinics Administration | | 7,854 8,396 | | 7,854 8,396 |
| | | Financial Administration | | 15,833 | | 15,833 |
| | | Multi-Specialty Clinics | | 32,741 | | 32,741 |
| | | Total | \$ | (21,730) | \$ | (21,730) |
| 6) <u>Sup</u> | | Office Supplies | \$ | (2,592) | \$ | (2,592) |
| | Drugs Sold to Patients and Oncology Drugs Sold to Patients volumes were below | Minor Equipment Food | | 12,602 19,426 | | 12,602 |
| L | oudget 6.30%, creating a positive variance in Pharmacy Supplies. | Other Non-Medical Supplies | | 19,426 27,250 | | 19,426 27,250 |
| N | Medical Supplies Sold to Patients revenues were below budget 27.75%, creating a | Pharmacy Supplies | | 159,180 | | 159,180 |
| p | positive variance in Patient & Other Medical Supplies. | Patient & Other Medical Supplies | _ | 301,682 | Φ. | 301,682 |
| | | Total | \$ | 517,548 | \$ | 517,548 |

TAHOE FOREST HOSPITAL DISTRICT NOTES TO STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION **JULY 2022**

| | | | - | Fav / <un< th=""><th>fav></th></un<> | fav> |
|-------------|---|--------------------------------------|----|---|-------------------|
| | | | JU | ILY 2022 | YTD 2023 |
| ٦\ ١ | Division of Complete | Missellessess | Φ. | (00 440) (| (00.440) |
| /) <u>I</u> | Purchased Services Security services for the Vaccine Clinic and IVCH Foundation donor events created | Miscellaneous Home Health/Hospice | \$ | (26,448) \$ (678) | (26,448) (678) |
| | a negative variance in Miscellaneous. | Community Development | | (0.0) | (0.0) |
| | | Pharmacy IP | | 618 | 618 |
| | Outsourced billing and collection services came in below budget due to decreased | The Center | | 1,966 | 1,966 |
| | volumes, creating a positive variance in Patient Accounting. | Multi-Specialty Clinics | | 2,490 | 2,490 |
| | | Laboratory | | 3,835 | 3,835 |
| | Outsourced coding services came in below budget due to decreased volumes, creating | Diagnostic Imaging Services - All | | 5,026 | 5,026 |
| | a positive variance in Medical Records. | Patient Accounting | | 23,738 | 23,738 |
| | | Medical Records | | 27,859 | 27,859 |
| | Budgeted Department Repairs came in below budget across most departments in the | Department Repairs | | 31,631 | 31,631 |
| | District, creating a positive variance in this category. | Human Resources | | 39,237 | 39,237 |
| | | Information Technology | _ | 112,238 | 112,238 |
| | Employee Health screenings were below budget, creating a positive variance in Human | Total | \$ | 221,512 \$ | 221,512 |
| | Resources. | | | | |
| | The migration of communications to a Cloud solution and the Disaster Recovery and | | | | |
| | Business Continuance projects did not launch in July, creating a positive variance in | | | | |
| | Information Technology. | | | | |
| | inclination (contrology). | | | | |
| 8) | Other Expenses | Miscellaneous | \$ | (88,363) \$ | (88,363) |
| | Physician Recruitment and transfers of Construction Labor to Construction in Progress | Marketing | | (37,387) | (37,387) |
| | came in above budget, creating a negative variance in Miscellaneous. | Insurance | | (19,355) | (19,355) |
| | σο το του σ υν σ υν σ υν το το του το του του του του του του το | Other Building Rent | | (11,238) | (11,238) |
| | Insurance renewals for the FY22/23 year came in higher than originally estimated. This | = | | (7,553) | (7,553) |
| | is creating a negative variance in Insurance which will continue through the fiscal year. | Multi-Specialty Clinics Equip Rent | | (2,553) | (2,553) |
| | | Physician Services | | - | (=,===) |
| | We saw higher than anticipated rent increases after budget completion, creating a | Equipment Rent | | 3,576 | 3,576 |
| | negative variance in Other Building Rent. | Human Resources Recruitment | | 5,584 | 5,584 |
| | nogative randing in other paramig from | Dues and Subscriptions | | 8,848 | 8,848 |
| | We saw higher than anticipated rent increases after budget completion, creating a | Utilities | | 34,010 | 34,010 |
| | negative variance in Multi-Specialty Building Rent. | Outside Training & Travel | | 36,499 | 36,499 |
| | nogativo variance in main operatify banding from | Total | \$ | (77,933) \$ | |
| | We saw positive variances in Electricity, Water/Sewer, and Telephone, creating a | | | , , , | , , , |
| | positive variance in Utilities. Positive variance is also attributed to inflation factors built | | | | |
| | into the FY23 budget that have not been realized. | | | | |
| | · | | | | |
| 9) <u>I</u> | District and County Taxes | Total | \$ | 15,797 \$ | 15,797 |
| 40\ | Interest Income | | _ | | |
| 10) | Interest Income | Total | \$ | 15,402 \$ | 15,402 |
| | - · | | | 4 | |
| 11) | <u>Donations</u> | IVCH | \$ | (3,568) \$ | |
| | | Operational | | (129,796) | (129,796) |
| | | Total | \$ | (133,364) \$ | (133,364) |
| 12\ | Cain/II agg) on Joint Investment | T-4-1 | Φ. | • | |
| 12) | Gain/(Loss) on Joint Investment | Total | \$ | - \$ | |
| 13) | Gain/(Loss) on Market Investments | Total | \$ | 49,314 \$ | 49,314 |
| , | The District booked the value of gains in its earned income with Chandler Investments. | Total | Ψ | +3,51+ ψ | 40,014 |
| | The Blattar booked the value of gains in its earned income with original investments. | | | | |
| 14) | Gain/(Loss) on Sale or Disposal of Assets | Total | \$ | - \$ | _ |
| • | | | | * | |
| 15) | COVID-19 Emergency Funding | Total | \$ | - \$ | <u> </u> |
| | | | | | |
| 16) | <u>Depreciation Expense</u> | Total | \$ | - \$ | |
| | | | | | |
| 17) | Interest Expense | Total | \$ | 283 \$ | 283 |
| | | | | • | |

Variance from Budget

INCLINE VILLAGE COMMUNITY HOSPITAL STATEMENT OF REVENUE AND EXPENSE JULY 2022

| | | CURRENT | IOM | NTH | | | YEAR TO DATE | | | | | | | | PRIOR YTD JULY 2021 | |
|--------------------------|----------------------|---------------------------------------|-----|---------------------|------------------------------|--|--------------|----------------------|------|----------------------|----|-----------|-----------------|----|------------------------|----------------------|
| ACTUAL BUDGET VAR\$ VAR% | | L BUDGET VAR\$ VAR% OPERATING REVENUE | | ACTUAL BUDGET VAR\$ | | | | VAR\$ | VAR% | | | | | | | |
| \$ 3, | 139,004 | \$ 3,342,812 | \$ | (203,808) | 8) -6.1% Total Gross Revenue | | \$ | 3,139,004 | \$ | 3,342,812 | \$ | (203,808) | -6.1% | 1 | \$ | 3,000,316 |
| | | | | | | Gross Revenues - Inpatient | | | | | | | | | | |
| \$ | - | \$ 4,104 | \$ | (4,104) | -100.0% | Daily Hospital Service | \$ | - | \$ | 4,104 | \$ | (4,104) | -100.0% | | \$ | - |
| | (473) | 2,351 | | (2,824) | -120.1% | Ancillary Service - Inpatient | | (473) | | 2,351 | | (2,824) | -120.1% | | | - |
| | (473) | 6,455 | | (6,928) | -107.3% | Total Gross Revenue - Inpatient | | (473) | | 6,455 | | (6,928) | -107.3% | 1 | | = |
| 3, | 139,477 | 3,336,357 | | (196,880) | -5.9% | Gross Revenue - Outpatient | | 3,139,477 | | 3,336,357 | | (196,880) | -5.9% | | | 3,000,316 |
| 3, | 139,477 | 3,336,357 | | (196,880) | -5.9% | Total Gross Revenue - Outpatient | | 3,139,477 | | 3,336,357 | | (196,880) | -5.9% | 1 | | 3,000,316 |
| | | | | | | Deductions from Revenue: | | | | | | | | | | |
| 1, | 502,825 | 1,497,115 | | (5,710) | -0.4% | Contractual Allowances | | 1,502,825 | | 1,497,115 | | (5,710) | -0.4% | 2 | | 1,394,213 |
| | 15,217 | 143,741 | | 128,524 | 89.4% | Charity Care | | 15,217 | | 143,741 | | 128,524 | 89.4% | 2 | | 142,294 |
| | - | - | | = | 0.0% | Charity Care - Catastrophic Events | | = | | - | | - | 0.0% | 2 | | - |
| | 2,803 | 66,856 | | 64,053 | 95.8% | Bad Debt | | 2,803 | | 66,856 | | 64,053 | 95.8% | 2 | | (26,279) |
| | - | - | | = | 0.0% | Prior Period Settlements | | = | | - | | - | 0.0% | 2 | | - |
| 1, | 520,845 | 1,707,712 | | 186,867 | 10.9% | Total Deductions from Revenue | | 1,520,845 | | 1,707,712 | | 186,867 | 10.9% | 2 | | 1,510,228 |
| | 51,861 | 97,991 | | (46,130) | -47.1% | Other Operating Revenue | | 51,861 | | 97,991 | | (46,130) | -47.1% | 3 | | 67,963 |
| 1, | 670,021 | 1,733,091 | | (63,070) | -3.6% | TOTAL OPERATING REVENUE | | 1,670,021 | | 1,733,091 | | (63,070) | -3.6% | | | 1,558,051 |
| | | | | | | OPERATING EXPENSES | | | | | | | | | | |
| | 607,113 | 689,922 | | 82,809 | 12.0% | Salaries and Wages | | 607,113 | | 689,922 | | 82,809 | 12.0% | 4 | | 452,998 |
| | 255,808 | 204,279 | | (51,529) | -25.2% | Benefits | | 255,808 | | 204,279 | | (51,529) | -25.2% | 4 | | 169,581 |
| | 427 | 5,313 | | 4,886 | 92.0% | Benefits Workers Compensation | | 427 | | 5,313 | | 4,886 | 92.0% | 4 | | 1,785 |
| | 83,667 | 91,405 | | 7,738 | 8.5% | Benefits Medical Insurance | | 83,667 | | 91,405 | | 7,738 | 8.5% | 4 | | 81,449 |
| | 145,830 | 153,491 | | 7,661 | 5.0% | Medical Professional Fees | | 145,830 | | 153,491 | | 7,661 | 5.0% | 5 | | 247,129 |
| | 2,006 | 2,327 | | 321 | 13.8% | Other Professional Fees | | 2,006 | | 2,327 | | 321 | 13.8% | 5 | | 1,752 |
| | 54,988 | 82,260 | | 27,272 | 33.2% | Supplies | | 54,988 | | 82,260 | | 27,272 | 33.2% | 6 | | 62,485 |
| | 91,670 | 82,268 | | (9,402) | -11.4% | Purchased Services | | 91,670 | | 82,268 | | (9,402) | -11.4% | 7 | | 70,689 |
| | 107,704 | 112,416 | | 4,712 | 4.2% | Other | | 107,704 | | 112,416 | | 4,712 | 4.2% | 8 | | 99,223 |
| 1, | 349,213 | 1,423,681 | | 74,468 | 5.2% | TOTAL OPERATING EXPENSE | | 1,349,213 | | 1,423,681 | | 74,468 | 5.2% | | | 1,187,091 |
| | 320,808 | 309,410 | | 11,398 | 3.7% | NET OPERATING REV(EXP) EBIDA | | 320,808 | | 309,410 | | 11,398 | 3.7% | | | 370,960 |
| | | | | | | NON-OPERATING REVENUE/(EXPENSE) | | | | | | | | | | |
| | 3,568 | 62,159 | | (58,591) | -94.3% | Donations-IVCH | | 3,568 | | 62,159 | | (58,591) | -94.3% | 9 | | - |
| | - | - | | - | 0.0% | Gain/ (Loss) on Sale | | - | | - | | _ | 0.0% | 10 | | - |
| | - | - | | - | 100.0% | COVID-19 Emergency Funding | | - | | - | | - | 100.0% | 11 | | - |
| | (77,026) (73,458) | (77,026) (14,867) | | (58,591) | 0.0% -394.1% | Depreciation TOTAL NON-OPERATING REVENUE/(EXP) | | (77,026) (73,458) | | (77,026) (14,867) | | (58,591) | 0.0% -394.1% | 12 | | (75,434) (75,434) |
| \$ | 247,349 | | | (47,194) | -16.0% | EXCESS REVENUE(EXPENSE) | \$ | | | 294,543 | \$ | (47,194) | -16.0% | | \$ | 295,526 |
| | 0.2% | 9.3% | | 1.0% | | RETURN ON GROSS REVENUE EBIDA | | 10.2% | | 9.3% | | 1.0% | | | | 12.4% |

INCLINE VILLAGE COMMUNITY HOSPITAL NOTES TO STATEMENT OF REVENUE AND EXPENSE $\underline{\text{JULY 2022}}$

| | | | variance no | |
|--|----------------------------------|-----------|--------------------------------|-----------|
| | | | Fav <un< th=""><th></th></un<> | |
| | | <u>JL</u> | JLY 2022 | YTD 2023 |
| 1) Gross Revenues | | | | |
| Acute Patient Days were below budget by 2 at 0 and Observation Days | Gross Revenue Inpatient | \$ | (6,928) | 6,928) |
| were below budget by 1 at 1. | Gross Revenue Outpatient | * | (196,880) | (196,880) |
| were below budget by Tat T. | Gloss Revenue Outpatient | • | , , , | |
| | | \$ | (203,808) \$ | (203,808) |
| Outpatient volumes were below budget in Laboratory tests, Diagnostic | | | | |
| Imaging, Drugs Sold to Patients, Respiratory Therapy, Physical | | | | |
| Therapy, and Occupational Therapy. | | | | |
| merapy, and occupational merapy. | | | | |
| | | | | |
| 2) <u>Total Deductions from Revenue</u> | | | | |
| We saw a shift in our payor mix with a 3.71% increase in Medicare, | Contractual Allowances | \$ | (5,710) | (5,710) |
| a .87% decrease in Medicaid, a 1.89% decrease in Commercial | Charity Care | • | 128,524 | 128,524 |
| • | , | | 120,324 | 120,324 |
| insurance, a .95% decrease in Other, and County was at budget. | Charity Care-Catastrophic Event | | - | - |
| Contractual Allowances were above budget due to Days in AR Over | Bad Debt | | 64,053 | 64,053 |
| 120 increasing 9.3% in July along with a shift in Payor Mix from | Prior Period Settlement | | - | - |
| Commercial to Medicare. | Total | \$ | 186,867 | 186,867 |
| Commordia to Modicare. | 1 otal | <u> </u> | 100,007 | 100,001 |
| | | | | |
| 3) Other Operating Revenue | | | | |
| IVCH ER Physician Guarantee is tied to collections, coming in below budget | IVCH ER Physician Guarantee | \$ | (45,379) | (45,379) |
| in July. | Miscellaneous | * | (751) | (751) |
| in July. | Total | • | | |
| | Total | \$ | (46,130) \$ | (46,130) |
| | | | | |
| 4) Salaries and Wages | Total | \$ | 82,809 | 82,809 |
| | | | | |
| Employee Benefits | PL/SL | \$ | (58,486) | (50 406) |
| | | Ф | (30,400) | (58,486) |
| We saw an increase in PL/SL due to FEMT pay along with an increase in | Pension/Deferred Comp | | - | - |
| the Paid Leave accrual due to wage increases and assuming the PL | Standby | | (3,217) | (3,217) |
| balances of the Therapists joining the District as employees on July 1st. | Other | | (715) | (715) |
| , , , | Nonproductive | | 10,890 | 10,890 |
| | Total | \$ | (51,529) | |
| | Total | φ | (31,329) 1 | (31,329) |
| | | _ | | |
| Employee Benefits - Workers Compensation | Total | \$ | 4,886 | 4,886 |
| | | | | |
| Employee Benefits - Medical Insurance | Total | \$ | 7,738 | 7,738 |
| | | _ | 1,100 | , |
| E) Professional Face | The annual Committee | • | | |
| 5) <u>Professional Fees</u> | Therapy Services | \$ | - 9 | - |
| | Administration | | - | - |
| | Miscellaneous | | - | - |
| | Multi-Specialty Clinics | | _ | _ |
| | | | - | - |
| | Foundation | | 321 | 321 |
| | IVCH ER Physicians | | 7,661 | 7,661 |
| | Total | \$ | 7,982 | 7,982 |
| | | | , | , |
| C) Cumpling | Office Cumpling | æ | 007 4 | 007 |
| 6) <u>Supplies</u> | Office Supplies | \$ | 267 | |
| Pharmacy volumes were below budget 17.03%, creating a positive | Food | | 297 | 297 |
| variance in Pharmacy Supplies. | Non-Medical Supplies | | 1,104 | 1,104 |
| | Patient & Other Medical Supplies | | 3,217 | 3,217 |
| | • • | | | |
| | Minor Equipment | | 3,933 | 3,933 |
| | Pharmacy Supplies | | 18,454 | 18,454 |
| | Total | \$ | 27,272 | 27,272 |
| | | | | |

Variance from Budget

INCLINE VILLAGE COMMUNITY HOSPITAL NOTES TO STATEMENT OF REVENUE AND EXPENSE $\underline{\text{JULY 2022}}$

| | | | Variance fr | om | Budget |
|---|------------------------------------|---|-------------|----|----------|
| | | Fav <unfav< th=""><th>V></th></unfav<> | | | V> |
| | | Jl | JLY 2022 | | YTD 2023 |
| 7) Purchased Services | Foundation | \$ | (17,864) | \$ | (17,864) |
| Donor Appreciation events created a negative variance in Foundation. | Diagnostic Imaging Services - All | | (5) | | (5) |
| | Surgical Services | | - | | - |
| | Multi-Specialty Clinics | | 128 | | 128 |
| | Miscellaneous | | 210 | | 210 |
| | Pharmacy | | 600 | | 600 |
| | EVS/Laundry | | 738 | | 738 |
| | Laboratory | | 1,081 | | 1,081 |
| | Department Repairs | | 2,422 | | 2,422 |
| | Engineering/Plant/Communications | | 3,288 | | 3,288 |
| | Total | \$ | (9,402) | \$ | (9,402) |
| 8) Other Expenses | Miscellaneous | \$ | (5,452) | \$ | (5,452) |
| Transfer of Laboratory Labor costs to IVCH for resulting tests at the TFH | Other Building Rent | * | (3,920) | • | (3,920) |
| Lab created a negative variance in Miscellaneous. | Equipment Rent | | (1,124) | | (1,124) |
| | Dues and Subscriptions | | (25) | | (25) |
| Rent increases after budget completion created a negative variance in | Multi-Specialty Clinics Bldg. Rent | | () | | () |
| Other Building Rent. | Physician Services | | _ | | _ |
| Outo. Danaing North | Insurance | | 849 | | 849 |
| We saw positive variances in Gas/Propane, Electricity, and Telephone, | Marketing | | 1,129 | | 1,129 |
| bringing Utilities in below budget. | Outside Training & Travel | | 3,739 | | 3,739 |
| ziniging cumuocin zaagan | Utilities | | 9,516 | | 9,516 |
| | Total | \$ | 4,712 | \$ | 4,712 |
| 9) <u>Donations</u> | Total | \$ | (58,591) | \$ | (58,591) |
| 10) Gain/(Loss) on Sale | Total | \$ | - | \$ | |
| 11) COVID-19 Emergency Funding | Total | \$ | - | \$ | - |
| 12) Depreciation Expense | Total | \$ | - | \$ | - |

TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF CASH FLOWS

| | PRELIMINARY FYE 2022 | | BUDGET FYE 2023 | PROJECTED FYE 2023 | | ACTUAL JULY 2022 | BUDGET JULY 2022 | DIFFERENCE | PROJECTED 1ST QTR | BUDGET 2ND QTR | BUDGET 3RD QTR | BUDGET 4TH QTR |
|---------------------------------|-------------------------|----|---|-----------------------|------------|---------------------|---------------------|----------------|----------------------|-------------------|-------------------|-------------------|
| | F1E 2022 | | F1E 2023 | F1E 2023 | - | JUL 1 2022 | JUL 1 2022 | DIFFERENCE | ISTUIN | ZIND QTK | אוטעוג | 4III QIN |
| Net Operating Rev/(Exp) - EBIDA | 42,751,273 | | 25,383,789 | 22,258,405 | | \$ (781,958) | \$ 2,343,426 | \$ (3,125,384) | \$ 4,985,228 | \$ 6,265,032 | \$ 6,728,165 | \$ 4,279,979 |
| Interest Income | 372,737 | | 690,032 | 703,597 | | 103,565 | 90,000 | 13,565 | 153,565 | 183,654 | 183,697 | 182,681 |
| Property Tax Revenue | 8,969,604 | | 9,747,000 | 9,761,937 | | 188,937 | 174,000 | 14,937 | 582,937 | - | 5,039,000 | 4,140,000 |
| Donations | 2,145,345 | | 1,305,071 | 1,224,579 | | 28,265 | 108,756 | (80,491) | 245,777 | 326,268 | 326,268 | 326,268 |
| Emergency Funds | (1,092,739) | | - | - | | | - | | - | - | - | - |
| Debt Service Payments | (4,957,925) | | (5,007,753) | (4,935,636) | | (942,912) | (1,015,029) | 72,117 | (1,649,289) | (1,059,565) | (1,167,215) | (1,059,565) |
| Property Purchase Agreement | (812,500) | | (811,927) | (811,927) | | (67,661) | (67,661) | - | (202,982) | (202,982) | (202,982) | (202,982) |
| 2018 Municipal Lease | (1,714,321) | | (1,717,326) | (1,717,326) | | (143,111) | (143,111) | - | (429,332) | (429,332) | (429,332) | (429,332) |
| Copier | (58,608) | | (63,840) | (64,002) | | (5,482) | (5,320) | (162) | (16,122) | (15,960) | (15,960) | (15,960) |
| 2017 VR Demand Bond | (727,326) | | (769,491) | (697,212) | | (589,562) | (661,841) | 72,279 | (589,562) | - | (107,650) | |
| 2015 Revenue Bond | (1,645,170) | | (1,645,169) | (1,645,169) | | (137,097) | (137,097) | (0) | (411,292) | (411,292) | (411,292) | (411,292) |
| Physician Recruitment | (226,668) | | (1,126,666) | (1,043,333) | | - | (83,333) | 83,333 | (166,667) | (346,666) | (280,000) | (250,000) |
| Investment in Capital | (-,, | | (, , , , , , , , , , , , , , , , , , , | (,,, | | | (,, | , | (, , | (/ / | (,, | (,, |
| Equipment | (3,729,754) | | (3,400,652) | (3,400,652) | | (146,621) | (507,084) | 360,463 | (1,521,252) | (803,325) | (559,575) | (516,500) |
| IT/EMR/Business Systems | (106,850) | | (1,833,753) | (1,833,753) | | (36,214) | (132,490) | , | (397,470) | (366,400) | (423,513) | (646,370) |
| Building Projects/Properties | (20,961,652) | | (41,773,780) | (41,773,780) | | (1,305,002) | (3,261,167) | 1,956,165 | (9,783,500) | (11,062,000) | (11,217,200) | (9,711,080) |
| Building 1 Tojects/1 Toperties | (20,301,032) | | (41,773,700) | (41,773,700) | | (1,303,002) | (3,201,107) | 1,330,103 | (3,703,300) | (11,002,000) | (11,217,200) | (3,711,000) |
| Change in Accounts Receivable | (1,205,387) | N1 | (2,928,806) | (372,825) | | 595,815 | (1,960,167) | 2,555,982 | (300,204) | 653,587 | (1,663,774) | 937,566 |
| Change in Settlement Accounts | (22,279,838) | N2 | 398,920 | (3,898,600) | | (5,130,603) | (833,083) | (4,297,520) | (6,434,790) | (4,925,270) | 6,658,730 | 802,730 |
| Change in Other Assets | (3,929,333) | N3 | (1,850,000) | (1,471,906) | | (321,906) | (700,000) | 378,094 | (871,906) | (400,000) | 50,000 | (250,000) |
| Change in Other Liabilities | (3,647,031) | N4 | (3,700,000) | (5,338,344) | | (188,344) | 1,450,000 | (1,638,344) | 361,656 | (7,550,000) | 3,050,000 | (1,200,000) |
| 3 | (-,- , , | | (-,,, | (-,,-, | | (,- , | ,, | (,,- , | , | (,,, | -,, | (,,, |
| Change in Cash Balance | (7,898,218) | | (24,096,598) | (30,120,308) | | (7,936,977) | (4,326,172) | (3,610,806) | (14,795,914) | (19,084,685) | 6,724,582 | (2,964,292) |
| Beginning Unrestricted Cash | 161,643,342 | | 148,779,805 | 153.745.124 | | 153,745,124 | 153,745,124 | - | 153,745,124 | 138,949,210 | 119,864,525 | 126,589,107 |
| Ending Unrestricted Cash | 153,745,124 | | 124,683,207 | 123,624,816 | | 145,808,147 | 149,418,952 | (3,610,806) | 138,949,210 | 119,864,525 | 126,589,107 | 123,624,816 |
| | 100,1 10,12 | | .2.,000,20. | 120,021,010 | | ,, | 0, 0,002 | (0,0.0,000) | .00,0 .0,2 .0 | 0,00 .,020 | .20,000,101 | .20,02 .,0 . 0 |
| Operating Cash | 153,745,124 | | 124,683,207 | 123,624,816 | | 145,808,147 | 149,418,952 | (3,610,806) | 138,949,210 | 119,864,525 | 126,589,107 | 123,624,816 |
| Expense Per Day | 637,576 | | 732,143 | 728,223 | | 662,843 | 708,999 | (46,157) | 721,987 | 724,330 | 730,875 | 732,143 |
| Days Cash On Hand | 241 | | 170 | 170 | | 220 | 211 | 9 | 192 | 165 | 173 | 169 |

Footnotes:

- N1 Change in Accounts Receivable reflects the 30 day delay in collections.
- N2 Change in Settlement Accounts reflect cash flows in and out related to prior year and current year Medicare and Medi-Cal settlement accounts.
- N3 Change in Other Assets reflect fluctuations in asset accounts on the Balance Sheet that effect cash. For example, an increase in prepaid expense immediately effects cash but not EBIDA.
- N4 Change in Other Liabilities reflect fluctuations in liability accounts on the Balance Sheet that effect cash. For example, an increase in accounts payable effects EBIDA but not cash.



Board Informational Report

By: Harry Weis

President and CEO

DATE: 8/16/22

Our volumes year over year on a total system basis appear to be relatively flat. Last fiscal year, we had one of the lowest year over year growth rates, at roughly 7%, we have seen in the last seven years.

As our physical plant capacity is limited, so high annual growth rates are a large challenge for us.

The bottom line was negative for the Health System in July. Our top lines revenues through August 16 appear below budget year to date as well so we will watch and manage this carefully as the fiscal year progresses.

The highest level of inflation in more than 40 years is placing a strain on our health system, as well as all health systems, businesses and families across the US.

Improving patient access is a major focus for our team with our space limitations. I have shared over the past year that my largest multi-year concern for the future is having enough clinic office space and the number of providers available to meet the growing demand each year into the future for provider office visits. We apologize for any slow appointment access and we are working diligently each week to make all possible improvements.

We are pleased to have some new primary care physicians join our team. For our community readers, please call 530-582-6205 to schedule new primary care physician providers who are joining us in the second half of this fiscal year.

The healthcare industry expects to see a growing shortage of healthcare workers and physicians each year for many years to come. These growing shortages are due to individuals retiring, increased healthcare services demands, individuals leaving the industry, and an undersized supply of new graduates.

We have made several adjustments each year to improve recruitment and retention for our team!

Our regional Workforce Housing Agency is progressing nicely and is updating its very focused long-term plan to help workers in all of our partner agencies find new solutions for housing.

We are also grateful for the increased philanthropic support directed towards our two philanthropic foundations from caring donors who are recognizing that "next to our families, timely access to great healthcare is one of the most precious gifts on this earth!"

We are seeing rapidly growing healthcare system operational and financial stress in the Reno and Carson City region. We expect to see many additional regions in and outside of California experiencing healthcare system stress in 2023 and beyond. We never take the future for granted as we focus on strong sustainability.

We are pleased to be offering four Town Hall sessions in late August where all team members are invited to attend. These important, dialoging and engaging sessions should prove really helpful and informative.

On the COVID front, it is nice to see the daily positive lab tests for our 3 county region at the lowest levels in at least 7 months.

Dr. Gary Gray has been serving as our busy full time Interim CMO for 3 months as of the date of this memo. He has gathered a lot of information and thoughts that will help in material ways in the months and years ahead.

Our CMO search continues as we continue to look nationwide for skilled and experienced CMO candidates who can greatly assist in further strategic progress

There are several federal and state laws we are actively dealing with that are increasing the cost of healthcare and increasing the administrative burden on healthcare. Several of these topics will be covered at our August Board meeting. Some of these new laws will likely be more challenging than some healthcare systems can handle.



Board COO Report

By: Louis Ward
Chief Operating Officer

DATE: August, 2022

Service: Deliver Outstanding Patient & Family Experience

Implement an enterprise-wide master plan

o California Hospital Assoc. Seismic Relief Proposal

The current 2030 standard requires that a building be reasonably capable of providing services following an earthquake. That means it must meet a classification of Structural Performance Category-3 or higher (e.g., SPC-3, SPC-4, SPC-4D, or SPC-5) for every acute care area of the hospital or the building can no longer be used to care for patients.

- Currently, over 96% of all hospital buildings have met the SPC-2 standard or higher; all will be in compliance by January 1, 2025. Tahoe Forest Health System currently meets the SPC-2 requirement however does have significant work to do to meet the 2030 SPC 3, SPC 4, or SPC 5 requirements. Under the Office of Statewide Health and Planning Development (OSHPD) there are two separate requirements, the structural requirements after a disaster that are called SPC requirements, and the non-structural requirements (operational) which are called NPC. The NPC requirements are those requirements that must be met to ensure a hospital can continue to operate as a hospital after the disaster; they have been very stringent and all-encompassing in past legislation. In the CHA proposed plan the new NPC requirements are as follows:
 - Post-event emergency medical services would be:
 - The emergency department continues to be operational
 - Storage areas for food, water, medical testing and monitoring equipment, and pharmaceutical supplies
 - Some equipment and supplies for clinical laboratory service
 - Some equipment and supplies for radiological service
 - Some operating rooms for surgical service
 - Some patient holding areas and post-anesthesia care stations for anesthesia service
 - For patients following emergent surgeries, continue to operate intensive care service
- Provide Additional Time to Comply
 - Hospitals need a decade to plan, gain approval, and construct capital improvement projects like that required by the current 2030 standard. Prior to the COVID-19 pandemic, this timeline was challenging at best. Given hospitals' worsened financial position, additional time to comply is more needed than ever.
 - This proposal provides an additional seven years until 2037 for all hospitals to strengthen their buildings to these new standards is needed.

- Labor unions such as the Service Employees International Union (SEIU) have fought hard against any changes to the current SB1953 requiring all SPC and NPC work to completed prior to 2030.
- The California Hospital Association is proposing these changes which SEIU would agree to if there was an agreement / support on the part of California Hospitals to increase the CA healthcare minimum wage starting in 2023 and finishing by 2024. The healthcare minimum wage would increase as high as \$25 dollars per hour in Urban areas by 2024, \$23 dollars per hour in Suburban areas by 2024, and \$20 dollars per hour in general (rural) areas by 2024.

Quality: Provide excellent patient focused quality care

Advance our culture of safety

o COVID-19

The covid positivity rate in the region has drastically decreased over the past month. In our 3 county area positive lab tests per calendar day has fallen to 1.7, the lowest level since reporting in below format. This is great news for the health system and the region.

Eastern Placer, Eastern Nevada and Western Washoe County positive COVID 19 Lab tests:

| Cumulative 12/31/21 | 4691 | equals 7 positive tests per calendar day over 22 months |
|---------------------|------|--|
| Cumulative 1/31/22 | 7382 | equals 86.8 positive tests per calendar day in Jan only |
| Cumulative 2/28/22 | 7836 | equals 18.2 positive tests per calendar day in Feb only |
| Cumulative 3/31/22 | 7951 | equals 3.7 positive tests per calendar day in March only |
| Cumulative 4/29/22 | 8052 | equals 3.5 positive tests per calendar day up thru 4/29 only |
| Cumulative 5/31/22 | 8177 | equals 3.9 positive tests per calendar day since 4/29 |
| Cumulative 6/30/22 | 8501 | equals 10.8 positive tests per calendar day since 5/31 |
| Cumulative 8/2/22 | 8622 | equals 3.7 positive tests per calendar day since July 1 |
| Cumulative 8/16/22 | 8646 | equals 1.7 positive tests per calendar day since 8/2/22 |

People: Strengthen a highly-engaged culture that inspires teamwork & joy Attract, develop, and retain strong talent and promote great careers

Company Picnic

This month, the Tahoe Forest Team spent a fantastic evening together with their families at Camp Tahoe Forest, the company picnic. The event took place at Truckee River Regional Park. It was great to get out of the work setting and spend time with coworkers and their families in a fun setting. Thank you to the Human Resources team for all of their work to ensure all of our employees and their families had lots of fun activities to do, great food to eat, and music to listen to.

Service: Optimize Deliver Model to Achieve Operational and Clinical Efficiency

Implement a focused master plan

Report provided by Dylan Crosby, Director Facilities and Construction Management

Planned Moves:

IT to 10083 Lake Ave- August - Complete

Active Projects:

<u>Project:</u> Tahoe Forest Nurse Call Replacement

<u>Background:</u> In 2018, TFH completed phase 1 of the Nurse Call replacement system, which included Med Surg, ICU and Briner Imaging. This project, phase 2, will replace the remainder of the antiquated systems and condense the nurse calls at TFHD to a single more reliable system.

Summary of Work: Remove and replace existing Nurse Call Systems in Ambulatory Surgery, Emergency,

Diagnostic Imaging, Respiratory and Extended Care Center Departments.

Update Summary:. Project has bee complete. Staff are working through HCAI Closeout.

Start of Construction: March 2022 **Estimated Completion:** July 2022

<u>Project:</u> Incline Sterile Processing Remodel & Exterior Shop Remodel

<u>Background:</u> Incline Village Community Hospital Sterile Processing Department ("IVCH SPD") – In preparation to offer endoscopy procedures at IVCH, this service is in need of reconfiguration and equipment upgrades to process the future instruments.

IVCH Exterior Shop Remodel "IVCH-Shop" - The exterior storage shop at IVCH is in disrepair and is not readily used due to its condition. This project is to renovate and upgrade the exterior shop to utilize for storage and relocate Engineer outside of the Hospital to provide space for patient care services.

The projects were bid together to provide economies of scale.

<u>Summary of Work:</u> IVCH-SPD: Create a temporary decontamination room to allow for continuity of operations during the construction timeline. Once completed, renovate the existing decontamination room and add the additional utilities needed to support the new equipment.

IVCH-Shop: Renovate shop to provide improved utility and storage as well as space to move engineering outside of the Hospital.

<u>Update Summary:</u> Shop: Completed. Sterile Processing: Project is awaiting equipment for installation, 98% complete.

Start of Construction: August 2021 **Estimated Completion:** July 2022

Project: Underground Storage and Day Tank Replacement.

<u>Background:</u> The existing Diesel underground storage is 30 years old in need of replacement. Staff analyzed if an above ground tank would be suitable, due to site constrained it was determined that a replacement underground tank would best serve the hospital.

<u>Summary of Work:</u> Removal of the existing Underground storage tank, day tank and day tank structure (not compliant). Excavate and install a new 15,000-gallon underground tank in the ambulance bay. A new day tank will be installed in the 500 KW generator room.

Update Summary: The New tank has been set. Piping, connectivity and backfill are underway.

Start of Construction: May 2022

Estimated Completion: December 2022

Project: Medical Office Building Renovation

<u>Background:</u> Outpatient clinical services are in need of additional space to meet the healthcare need of the community. To provide efficient, flexible space staff intend to renovate the entire second floor of the Medical

office building and create a single use suite that can be utilized for primary care and specialty services. MOB suite 360 is also planned to be renovated to utilize the additional space that has since become available. **Summary of Work:** Relocate Occupation Health, Out Patient Lab and Primary Care services in suite 360. Demo all suites. Construct new use-flexible outpatient OSHPD 3 spaces for outpatient clinical services. Include the remodel of suite 340 to create a continuous primary care suite on both the 2nd and 3rd floors of the MOB, all RHCs.

<u>Update Summary:</u> Project is proceeding on schedule above ceiling work is wrapping up. Staff are working on CDPH application submittals and staff & stock plans. Occupancy of the 2nd floor is scheduled for late November. The Suite 340 has been approved, scope of work is scheduled to start early December.

Start of Construction: March 2022 **Estimated Completion:** June 2022

Project: MRI Replacement

<u>Background:</u> The existing MRI mechanical equipment is at end of life and the existing MRI itself does not provide the function needed to provide the necessary quality of care.

<u>Summary of Work:</u> Renovate the existing MRI suite to provide for two changing rooms and a gurney hold area. Order and install new 3T Siemens MRI.

<u>Update Summary:</u> Temporary MRI has been installed and in use. The old MRI has been removed preparation for the new MRI is underway. During demolition three conflicts were found: Sewer line, CMU wall and 2; gas line. All three of these existing conditions have required minor design changes which are currently into HCAI for approve. All issues have been resolved and construction is again pursuing. Impact was expected to be 60 days, actual is 45 days. The next phase is reconstruction of firewall between MRI and ASD. Staff are assessing the impact of the unforeseen conditions. Seimens has experienced delays in manufacturing; staff are working to resolve the issue.

<u>Start of Construction:</u> April 2022 <u>Estimated Completion:</u> December 2022

<u>Project:</u> Incline Village Community Hospital Site Improvements

Background: Demand for parking at Incline Village Community Hospital has exceeded its capacity.

<u>Summary of Work:</u> In the Tahoe Basin the Truckee Regional Planning Agency, "TRPA" regulates the amount of disturbed land each individual parcel can have, Incline is at its capacity. Partnered with JKAE staff have planned a transfer of development rights as the first step in increasing the available parking onsite.

<u>Update Summary:</u> The project is ahead of schedule. The rear parking lot is scheduled to complete late September. The following phase will be the addition of two ADA stalls off the ambulance pull through.

Start of Construction: Summer 2022 Estimated Completion: Winter 2022

Projects in Planning:

<u>Project:</u> Tahoe Forest Hospital Seismic Improvement

<u>Background:</u> In 2012, Tahoe Forest Hospital completed an expansive seismic improvement job to extend the allowance of acute care service in many of the Hospital buildings up to and beyond the 2030 deadline determined by Senate Bill 1953. This project is Phase one of three in a compliance plan to meet the full 2030 deadline.

<u>Summary of Work:</u> Upgrade four buildings (the 1978, 1990, 1993 and Med Gas) to Non-Structural Performance Category "NPC" 4 status. Renovate the Diagnostic Imaging reception, waiting room and X-Ray to increase capacity and receive new equipment. Renovate Emergency Department beds 8-15 to provide addition patient privacy. Renovate Emergency Department beds 4-7 to private rooms. Aesthetic upgrades of the 1978 and 1990 buildings including but not limited to flooring, ceilings, signage and painting.

1978 Building – Diagnostic Imaging, portions of Emergency Department

1990 Building – Portions of the Surgical Department

1993 Building – Portions of the Dietary Department

Med Gas Building – Primary Med Gas distribution building.

<u>Update Summary</u> Design Development is under review. The Seismic submittal for the 1978 building has been resubmitted to HCAI. The other 7 HCAI permits have been approved. Staff are planning the start of the 1990 building(Surgery/ASD) in November.

<u>Start of Construction:</u> Winter 2022 <u>Estimated Completion:</u> Winter 2025

Project: Incline Village Community Hospital X-Ray and CT Replacement

<u>Background:</u> Incline Village Community Hospital has been provided a grant opportunity to support the replacement of the X-Ray and CT at the Hospital. Various components of the X-Ray are end of service and end of support. The CT is approaching end of service. The new CT will be replaced with a new 128 slice machine, existing 16 slices.

<u>Summary of Work:</u> Provide temporary accommodations to ensure hospital can provide X-Ray and CT services during the project. Replace X-Ray and CT equipment and modify space for code compliance and improved staff and patient workflow.

<u>Update Summary:</u> Schematic Design is near completion. Temporary CT plan has been approved by North Lake Tahoe Fire. Contract to conclude design is under negotiation.

<u>Start of Construction:</u> Fall 2022 <u>Estimated Completion:</u> Spring 2023

Project: Levon Parking Structure

<u>Background:</u> Demand for parking Tahoe Forest Hospital has far exceeded its capacity. This project is to create a staff parking structure to meet the current and future needs of staff and importantly provide accessible parking for our patients.

<u>Summary of Work:</u> Project intent is to concurrently work on this project thru the entitlements effort on the Tahoe Forest Master Plan effort. This project being dependent on the Master Plan approval. This project will provide upwards of 225 parking stalls and various biking parking opportunities to support the parking need of the Tahoe Forest campus. The use intent is for this structure to service staff being located off Levon Ave, the Hospital service corridor.

<u>Update Summary:</u> Staff are working with the design building on programming and deliverables for the Town of Truckee Development Permit. Schematic Design is 50% completed. With long lead times on Electrical Gear, the team is focused on the electrical design to proceed with an early equipment buy. Staff plan have submitted a predevelopment permit to the Town of Truckee.

Start of Construction: Spring 2023 **Estimated Completion:** Winter 2023

Project: Lake Street Housing

Background: On-Call housing and On-Boarding housing are critical to district operations and recruitment of talented employees.

<u>Summary of Work:</u> Demolish 10151 & 10145 Lake Ave to create 2 new duplex houses to be utilized for recruitment and retention. As well as create 10 new studio apartments to support the Hospitals On Boarding needs.

Update Summary: Project is on hold until the Master Plan progresses further.

<u>Start of Construction:</u> Summer 2023 <u>Estimated Completion:</u> Spring 2024

Project: Martis Outlook Plastics

<u>Background:</u> Staff have focused on providing health care services in the Eastern portion of Truckee. Property was acquired in 2021 at the Martis Outlook Building to realize this goal.

Summary of Work: Demo interiors of existing suite to build out new clinic space.

Update Summary Staff submit plans to the Town 7/22/22.

Start of Construction: Winter 2022 **Estimated Completion:** Spring 2023

Project: Martis Outlook Primary Care

<u>Background:</u> Staff have focused on providing health care services in the Eastern portion of Truckee. Property was acquired in 2021 at the Martis Outlook Building to realize this goal.

Summary of Work: Demo interiors of existing suite to build out new clinic space.

<u>Update Summary</u> Staff are working on completion of construction drawing. Permit submittal expected August 26th.

Start of Construction: Winter 2022 **Estimated Completion:** Spring 2023

Project: Gateway RHC Expansion

<u>Background:</u> With the longevity of the exisiting Gateway Building in the Master Plan staff are looking to maximize the utilization. Staff will be working to expand the current RHC to provide Dental, Opto, Behavioral Health and Out Patient Lab Services.

Summary of Work: Remodel 8 suites within the Building.

Update Summary Staff have released the Request for Qualifications, August 16, 2022.

<u>Start of Construction:</u> Fall 2023 <u>Estimated Completion:</u> Fall 2025

Project: Med Surg/ICU Remodel.

Background: With the Med Surg/ICU in use for over 17 years, the rooms are in need of updates both for aesthetics and operational efficiency.

<u>Summary of Work:</u> Remove and replace all finishes with Patient rooms. Remodel portions of the support space to promote operational efficiency.

Update Summary Staff have released the Request for Qualifications, August 16, 2022.

Start of Construction: Fall 2023 **Estimated Completion:** Spring 2024

Project: Tahoe City Primary Care and Urgent Care Expansion.

<u>Background:</u> Improving access to care around our District is a key strategic goal. This project aims to separate Primary Care and Urgent Care Operations and to increase capacity significantly.

<u>Summary of Work:</u> Expand Urgent Care (Suite B-202) into the adjacent Suite (B-201). Suite 201 will house lab draw services ans additional support services. Remodel Suite B-206 and 207 to create a new 6 exam room Primary Care Clinic.

Update Summary Staff have released the Request for Qualifications, August 16, 2022.

Start of Construction: Fall 2023
Estimated Completion: Spring 2024



Board CNO Report

By: Jan lida, RN, MSN, CEN DATE: August 2022

Chief Nursing Officer

Service: Optimize delivery model to achieve operational and clinical efficiency

- We have decide to move away from Blue Sky for tele-stroke program and move forward with TeleSpecialist we have just received the contract and hope to return with changes quickly.
- OR efficiency company Optum started August 15th with our OR department staff and physicians. The group has spent the first week in the OR and interviewing staff and management.

Quality: Provide clinical excellence in clinical outcomes

- We welcomed Katie Dawson this month as our Clinical Practice Coordinator she replaced Ashley Davis, who is now in Quality Department. Katie will continue with our inpatient wounds.
- Nursing Departments continue with ongoing chart audits for various areas for improvement.

Growth: Meets the needs of the community

 We will be meeting and touring our facility with the Dean of Orvis School of Nursing for the possible opportunities to have nursing students at TFH. This may help with future recruitment of nurses upon completion their RN.



Board Informational Report

By: Jake Dorst DATE: August 2022

Chief Information and Innovation Officer

Service: Optimize delivery model to achieve operational and clinical efficiency:

Most of the past month has been focused on the large Epic Upgrade that was implemented on Wednesday, August 17, 2022:

- Massive efforts focused on August 17th Epic Upgrade:
 - Weekly meetings were held for two months before coordinating with teams across the organization. They have gathered their Epic Upgrade materials, finalized the content, reviewed them in the PLY environment in Epic, and assigned Healthstreams/created educational materials for the district for their respected areas.
 - They have rolled out this education to all leadership and published it on the Tahoe Forest Intranet (Epic Education) page.
 - Supported the end users in going into PLY (Epic test environment) to play with the environment and get familiar with the changes coming.
 - Enhanced provider educational support and opportunities related to the Upgrade:
 - Healthstream demos
 - MedStaff, leadership and CMO communications
 - Intranet education
 - Elbow-to-elbow support/education.
 - Providing elbow-to-elbow support in the weeks leading up to Upgrade for all end users/departments, also during and after Upgrade.
 - o On-Call/ and in-person support planned for Upgrade
 - Preparations for Downtime and support for our HelpDesk.
 - Found many opportunities to elaborate and enhance support in the many departments throughout the district, looping in Clinical IT folks to supplement that support.
 - Supported and onboarded our new team members to the Upgrade process.
 - Enhanced communication with Mercy teams on a smooth rollout and preparations of the Upgrade and support before and on Upgrade.
- The Upgrade went off with little to now interruption and was done in about an hour.
 - Few issues that were corrected by our multi-disciplinary team to fix issues with PACS and Pharmacy.

Project Management

- Kick off the new Occupational Health Software project
- (Agility https://www.nethealth.com/solutions/occupational-medicine/)
- Went live RL6 software for risk management and incident reporting.
- Complete technical build daily productivity.
- Completed vRad contract.

TAHOE FOREST HOSPITAL DISTRICT RESOLUTION NO. 2022-15

A RESOLUTION OF THE BOARD OF DIRECTORS OF THE TAHOE FOREST HOSPITAL DISTRICT AUTHORIZING CONTINUED REMOTE TELECONFERENCE MEETINGS OF THE BOARD OF DIRECTORS PURSUANT TO GOVERNMENT CODE SECTION 54953(e)

WHEREAS, TAHOE FOREST HOSPITAL DISTRICT ("District") is a hospital district duly organized and existing under the "Local Health Care District Law" of the State of California; and

WHEREAS, Government Code section 54953(e), as amended by Assembly Bill No. 361, allows legislative bodies to hold open meetings by teleconference without reference to otherwise applicable requirements in Government Code section 54953(b)(3), so long as the legislative body complies with certain requirements, there exists a declared state of emergency, and one of the following circumstances is met:

- 1. State or local officials have imposed or recommended measures to promote social distancing.
- 2. The legislative body is holding the meeting for the purpose of determining, by majority vote, whether as a result of the emergency, meeting in person would present imminent risks to the health or safety of attendees.
- 3. The legislative body has determined, by majority vote, pursuant to option 2, that, as a result of the emergency, meeting in person would present imminent risks to the health or safety of attendees.

WHEREAS, Board of Directors previously adopted Resolution No. 2022-01 finding that the requisite conditions exist for the Board of Directors to conduct teleconference meetings under California Government Code section 54953(e); and

WHEREAS, Government Code section 54953(e)(3) requires the legislative body adopt certain findings by majority vote within 30 days of holding a meeting by teleconference under Government Code section 54953(e), and then adopt such findings every 30 days thereafter; and

WHEREAS, the Board of Directors desires to continue holding its public meetings by teleconference consistent with Government Code section 54953(e).

NOW, THEREFORE, BE IT RESOLVED the Board of Directors of the Tahoe Forest Hospital District does hereby resolve as follows:

Section 1. <u>Recitals</u>. The Recitals set forth above are true and correct and are incorporated into this Resolution by this reference.

Section 2. <u>Conditions are Met</u>. The Board of Directors hereby finds and declares the following, as required by Government Code section 54953(e)(3):

- 1. The Board of Directors has reconsidered the circumstances of the state of emergency declared by the Governor pursuant to his or her authority under Government Code section 8625;
- 2. The state of emergency continues to directly impact the ability of members of the Board of Directors to meet safely in person; and

| PASSED AND ADOPTED at the meeting of the Tah held on the 25th day of August, 2022 by the following | |
|--|--------------------------------|
| AYES: | |
| NOES: | |
| ABSENT: | |
| ABSTAIN: | |
| | |
| | ATTEST: |
| | |
| | |
| Alyce Wong | Martina Rochefort |
| Chair, Board of Directors | Clerk of the Board |
| Tahoe Forest Hospital District | Tahoe Forest Hospital District |

3. State and local officials have imposed or recommended measures to promote social distancing.



Date: August 16, 2022

To: Tahoe Forest Hospital District Board of Directors

From: Karli Epstein, Executive Director – Incline Village Community Hospital Foundation IVCHF

Re: Request for new board member approval

Dear Tahoe Forest Hospital District:

IVCHF has recently approved Julie Teel to become a board member. She brings a wealth of experience, expertise, and community connections to our Foundation Board and community.

Julie Teel's resume is attached

Respectfully submitted on behalf of the Incline Village Community Hospital Foundation

JULIE TEEL

SKILLED BOARD MEMBER PROVIDING GUIDANCE AND LEADERSHIP TO PROFIT & NON-PROFIT ORGANIZATIONS. STRATEGIC IN FUNDRAISING & EVENT PLANNING LOGISTICS WITH GOAL OF MAXIMIZING EXPOSURE OF BRAND AND INCREASING REVENUE WITH INNOVATIVE IDEAS.

BOARD EXPERIENCE

2017 - Present RALEY'S FAMILY OF FINE STORES

W. Sacramento, California

Member, Board of Directors

- Privately held company established in 1935. Today the company operates approximately 124 grocery stores in Northern California and Nevada. Holdings include Raley's, Bel Air Markets, Nob Hill Foods and Food Source stores with Sales over \$3B and over 11,000 employees.
- Member of the Search Committee to fill Board seat.

2019 - Present **OZARK TRUCKING INC.**

Sacramento, California

Member, Board of Directors

• Founded in 1989, today operates as a premier transportation and logistics company headquartered in Sacramento with a satellite office in Lathrop, California. Ozark's portfolio of transportation services includes medium-to-long haul, regional and local van capacity, temperature-controlled transportation and warehousing for dry freight, chilled and frozen food products.

NON-PROFIT LEADERSHIP EXPERIENCE

LOYOLA MARYMOUNT UNIVERSITY, LOS ANGELES, CALIFORNIA TRUSTEE

• Trustee 2016 - Present

The Board of Trustees is the legal governing body of the University. The board has ultimate responsibility for the educational, physical, and financial well-being of the University, as well as for its preservation and advancement as a leader in Catholic higher education.

- Member of the Student Life Committee 2014 Present
- Regent 2014 2016

(916) 201-1822

JulieTeel2010@Gmail.Com

• Chair, Parent's Council 2013 - 2017

CROCKER ART MUSEUM, SACRAMENTO, CALIFORNIA
TRUSTEE, BOARD OF DIRECTOR'S 2012 - 2018 & 2019 - Present

CROCKER BALL CHAIR

2011, 2012 & 2018

OVERSIGHT OF THE MUSEUM'S LARGEST FUNDRAISER OF THE YEAR WHICH CONTRIBUTES TO 10% OF THE MUSEUM'S ANNUAL OPERATING BUDGET.

SALVATION ARMY NATIONAL BOARD OF DIRECTORS 2018 - PRESENT SALVATION ARMY ADVISORY BOARD, SACRAMENTO, CALIFORNIA 2012 - 2018

MAKE-A-WISH NORTHERN CALIFORNIA AND NORTHERN NEVADA 2015 - PRESENT MEMBER, BOARD OF DIRECTORS

TAHOE FUND, LAKE TAHOE, CALIFORNIA & NEVADA MEMBER, BOARD OF DIRECTORS

2015 - PRESENT

• CO-CHAIR OF ANNUAL DINNER

SACRAMENTO REGIONAL FAMILY JUSTICE CENTER, SACRAMENTO, CALIFORNIA

• CHAIR OF ANNUAL FUNDRAISING GALA

2016, 2017

• Annual Fundraising Gala Committee

2016 - Present

SACRAMENTO CHILDREN'S HOME, SACRAMENTO, CALIFORNIA

• HONORARY CO-CHAIR OF THE 150TH ANNIVERSARY GALA 2017

AFFILIATIONS

NATIONAL CHARITY LEAGUE, SACRAMENTO, CALIFORNIA

• SUSTAINER 2009 - PRESENT

CITY YEAR RED JACKET SOCIETY, SACRAMENTO, CALIFORNIA

• CO-CHAIR 2016 - 2018

EDUCATION

STANFORD LAW SCHOOL, Stanford, California Directors' College 2015, 2017

CITY YEAR RED JACKET SOCIETY LEADERSHIP CONFERENCE **BOSTON, MASSACHUSETTES**

2016, 2017

HONORS

| EASTER SEALS SUPERIOR PILLARS OF GIVING AWARD | 2019 |
|--|------|
| Sacramento Family Justice Center Hope Gala Honoree | 2019 |
| Salvation Army Spirit of Giving Award | 2018 |
| CITY YEAR SACRAMENTO RIPPLES OF HOPE HONOREE | 2017 |

REFERENCES

Furnished upon request

(916) 201-1822

JulieTeel2010@Gmail.Com

Tahoe Forest Hospital District

Key Employee Voluntary Retirement Plan Executive Summary August 2022

<u>Background</u> – For some time Tahoe Forest Hospital District (TFHD) has been facing the challenge of attracting, retaining and rewarding key employees – most especially physicians. The recent pandemic increased the magnitude of the challenge thru an extremely tight labor market. Senior management of TFHD engaged Executive Benefit Solutions (EBS) to assist them in creating a plan design to address its needs in a way that is both attractive to the key employees and financially viable for the organization.

<u>Limitations of Corporate Structure</u> – As a hospital district TFHD generally follows the rules of tax-exempts/non-profit organizations when it comes to key employee benefit programs. TFHD has no company stock or stock options to offer. In addition, TFHD must follow the rules of IRC Section 457(f) which precludes the offering of a traditional nonqualified deferred compensation plan so effectively used in many for-profit companies.

Initial Plan Design Specs

- 1. Eligible employees will be comprised primarily of physicians, but also include department directors and executives.
- The goal is to allow key employees an opportunity to build supplemental retirement income for the future on a tax-favored basis. The plan will be voluntary.
- 3. TFHD is looking for a competitive benefit plan at a reasonable cost for the organization.
- 4. TFHD needs an experienced partner with the ability to effectively administer the plan on an ongoing basis

<u>Proposed Plan Design</u> –EBS has proposed a plan design consisting of two separate components. The employee will have the ability to voluntarily reduce his or her current salary for a period of five years. The employee and TFHD will save taxes it would have paid on this compensation. The employee and TFHD will enter into a loan regime split dollar life insurance arrangement with annual premium payments equal to the amount of the chosen salary reduction.

<u>Split Dollar Life Insurance Information</u> – Split Dollar has been around for many decades and is an agreement between two parties (typically employer and employee) on how to split the ownership, death benefit and cash value of a life

insurance contract. The plan being proposed for TFHD would have the policy owned by the employee with premium payments made by TFHD. The premium payments are treated as a loan to the employee which is collateralized by the cash value/death benefit in the policy. TFHD will offer a 15% match (on the first \$50k of annual premiums). The match would be part of the loan to the participant.

Split Dollar Life Insurance arrangements have been used by tax-exempt/non-profits for many years as an alternative to the limited plan design options that tax-exempts/non-profit have.

<u>Plan Impact for Key Employees</u> – Participants will save current taxes thru the reduction of salary. Policy cash vales grow on a tax deferred basis and future distributions can be non-taxable to the employee if properly structured. In addition, the participant will have supplement life insurance coverage.

<u>Plan Impact for TFHD</u> – TFHD will save some payroll taxes on lower salary. There will be annual cash flow impact for the company match (up to the cap), but that amount will be recovered in the future when the loan is repaid (likely at the death of the participant, but possibly sooner.

Trevor Lattin of EBS will be making a presentation on the plan design in the August 25 board meeting that will provide additional details. In addition, Trevor will be prepared to answer any questions.





Tahoe Forest Health District

Key Employee Retirement Plan Recommendation August 2022





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Project Overview

- In November 2021, TFHD contacted EBS to engage on a project for the key employees:
 - The revised plan will cover three classes of key employees
 (a) Executives (b) Department Directors (c) Physicians
 - The primary goal for the plan is to provide key employees the opportunity to build supplemental retirement income through voluntary participation.
 - EBS reviewed different plan design options, and brought back a design that offers:
 - Lower annual taxable income for participants
 - A limited matching contribution
 - Future non-taxable distributions
 - Future non-taxable death benefit (for estate planning needs)







Executive Benefit Overview



Executive Benefit Overview

Competitive Disadvantage

- Non-Profit organizations face a significant competitive disadvantage in their efforts to attract and retain talented executives and professionals.
- The design of compensation and benefit programs is limited by:
 - The inability to offer equity or other performance-based compensation,
 - Additional tax restrictions and,
 - Form 990 reporting requirements.

Practical Planning Alternatives

- The following is a comparative review of:
 - Nonqualified retirement plans available to non-profits





Tax Restrictions Impacting Plan Design

- IRC Section 457(f) "substantial risk of forfeiture" requirement:
 - Once vested, incentive and deferred compensation benefits become fully taxable regardless of the timing of the actual benefit payments
 - Separation from service prior to vesting results in forfeiture of the entire benefit
 - Eliminates the ability to use partial, graded or performance vesting
 - Eliminates the possibility of installment payment of benefits
 - <u>Bottom line</u>: non-profit and governmental entities cannot use traditional, non-qualified deferred compensation plans available to for-profit companies





Recommendation



Plan Design Overview

 Plan Purpose: Allows key employees at TFHD the ability to save for retirement in a tax advantaged way.

Plan Structure:

- Key employee voluntarily reduces salary for five years.
- TFHD agrees to loan premiums to key employee for the purchase of a life insurance policy (loan regime split dollar life insurance arrangement).
- At retirement, key employee can access cash from the policy on a non-taxable basis, if properly structured. Alternatively, key employee can use future death benefit for estate planning needs.
- TFHD is reimbursed for premium loans at death of key employee.





Recommendation (Cont.)

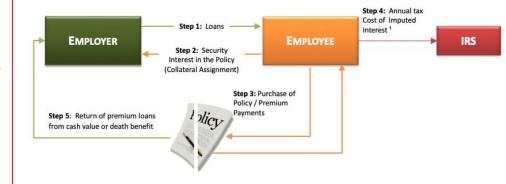
Here is how the policy works.

- **Step 1.** The Employer pays the premiums on an employee-owned life insurance policy, which is treated as a loan to the Employee.
- **Step 2.** The Employee uses part of the loan to assign a security interest in the policy (a collateral assignment) to the Employer. This allows for the Employer to receive a death benefit that will recover the cost of the program at the Employee's death.
- Step 3. The Employee uses part of the loan to pay the premiums and as the owner of the policy, will receive non-taxable income (as a retirement benefit) and a death benefit in excess of the Employer's security interest.
- **Step 4.** Annual taxes for the cost of imputed income is calculated. There is not tax to employee if interest accrues on the loans.
- Step 5. The premium loans are returned to the Employer either from the built-up cash surrender value or from a death benefit.

The Policy Rights for the Employer and Employee are shown to the right.

The **Cost/Benefit** analysis is shown on the right. In addition, here are some of the accounting treatment

- From an accounting perspective, a loan regime split dollar plan would convert compensation expense to a balance sheet asset - a loan receivable:
 - Asset: Tahoe Forest records a loan receivable amount for the loan provided to the employee to fund the insurance policy.
 - Liability: No liability is recorded because Tahoe Forest is paying the life insurance premiums instead of accruing a benefit expense.
 - Expense: Compensation expense is converted to a loan receivable



Policy Rights

Employer:

- To recover premium loans from policy cash value or death benefit
- Secured by Collateral Assignment

Employee:

- Owner of policy, subject to rights assigned to Employer
- Cash value and death benefit in Excess of Employer's Interest

Cost / Benefit

Employer:

- Conversion of compensation expense to an asset
- Favorable Form 990 treatment
- Cost is the opportunity cost of money on premium loans
- Can minimize 21% excise tax liability

1 – No tax cost to employee if interest accrues on the loans.

Employee:

- Non-Taxable Supplemental Retirement Income
- Significant Life Insurance Coverage
- Minimal Cost

Chart provided by:









Sample Participant Illustration



Plan Design Considerations

- When TFHD offered a voluntary plan to key employees in 2019, there was no participation.
- For this reason, EBS is proposing the use of a loan regime split dollar plan structure that will encourage participation, but will still be cost effective for the organization.
- The design structure proposes that TFHD offer a matching contribution to enhance the attractiveness of the program. The following pages will show the financial impact to the organization and a sample participant.



Assumptions:

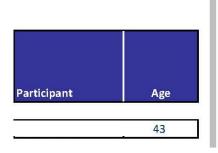
- Participant will lower her salary by \$100,000 annually for 5 years.
- TFHD will pay a \$100,000 annual premium for 5 years for a life insurance policy owned by the participant. The premium payments are treated as loans to participant.
- TFHD will offer a 15% match on "contributions" up to \$50,000. However, the participant can "contribute" beyond the match limit.
- Policy distributions will be taken out over 20 years commencing at age 65.
- We will show the impact of the plan from both the participant's and the company's perspective

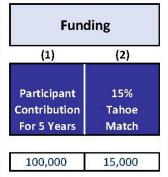


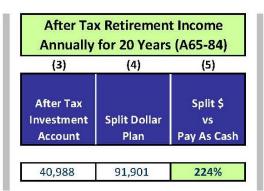


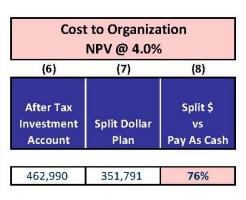
Cash Compensation versus Split Dollar Plan

Comparison of Financial Results













Tahoe Forest Hospital - Projection of After-Tax Retirement Income - Cash Compensation

After-Tax Comp 55,000 55,000 55,000 55.000 55,000

0

0

| | | | | ion of Particip | |
|----|---------------------|-----|--------------------|--------------------------------|--------------|
| | | L | | pensation Inv | |
| | | | (1) | (2) | (3 |
| Yr | Beg of Yr Age | | Portion of Comp | Income Tax at 45.00% (1) | After Cor |
| 1 | 43 | 1 1 | 100,000 | (45,000) | 55,0 |
| 2 | 44 | | 100,000 | (45,000) | 55,0 |
| 3 | 45 | | 100,000 | (45,000) | 55,0 |
| 4 | 46 | | 100,000 | (45,000) | 55,0 |
| 5 | 47 | | 100,000 | (45,000) | 55,0 |
| 6 | 48 | 1 1 | Ó | 0 | 0 |
| 7 | 49 | | 0 | 0 | 0 |
| 8 | 50 | | 0 | 0 | 0 |
| 9 | 51 | | 0 | 0 | 0 |
| 10 | 52 | | 0 | 0 | 0 |
| 11 | 53 | 1 1 | 0 | 0 | 0 |
| 12 | 54 | | 0 | 0 | 0 |
| 13 | 55 | | 0 | 0 | 0 |
| 14 | 56 | | 0 | 0 | 0 |
| 15 | 57 | | 0 | 0 | 0 |
| 16 | 58 | 1 1 | 0 | 0 | 0 |
| 17 | 59 | | 0 | 0 | 0 |
| 18 | 60 | | 0 | 0 | 0 |
| 19 | 61 | | 0 | 0 | 0 |
| 20 | 62 | | 0 | 0 | 0 |
| 21 | 63 | 1 1 | 0 | 0 | 0 |
| 22 | 64 | | 0 | 0 | 0 |
| 23 | 65 | | 0 | 0 | 0 |
| 24 | 66 | | 0 | 0 | 0 |
| 25 | 67 | | 0 | 0 | 0 |
| 26 | 68 | 1 1 | 0 | 0 | 0 |
| 27 | 69 | | 0 | 0 | 0 |
| 28 | 70 | | 0 | 0 | 0 |
| 29 | 71 | | 0 | 0 | 0 |
| 30 | 72 | | 0 | 0 | 0 |
| 31 | 73 | 1 [| 0 | 0 | 0 |
| 32 | 74 | | 0 | 0 | 0 |
| 33 | 75 | | 0 | 0 | 0 |
| 34 | 76 | | 0 | 0 | 0 |
| 35 | 77 | | 0 | 0 | 0 |
| 36 | 78 | Ī | 0 | 0 | 0 |
| 37 | 79 | | 0 | 0 | 0 |
| 38 | 80 | | 0 | 0 | 0 |
| 39 | 81 | | 0 | 0 | 0 |
| 40 | 82 | | 0 | 0 | 0 |
| 41 | 83 | l l | 0 | 0 | 0 |
| 42 | 84 | | 0 | 0 | 0 |
| 12 | 0.5 | 1 1 | 0 | 0 | 0 |

| (4) | (5) | (6) | (7) | (8) |
|---------|---------|--------------|---------------|--------|
| | | | Investment | |
| | | | Earnings | |
| | | | @ 5.50% | |
| воу | | Projected | Pre Tax | EOY |
| Account | | Benefit | @ 3.85% | Accour |
| Balance | Deposit | Distribution | After Tax (2) | Balanc |
| 0 | 55,000 | 0 | 2,118 | 57,118 |
| 57,118 | 55,000 | 0 | 4,317 | 116,43 |
| 116,434 | 55,000 | 0 | 6,600 | 178,03 |
| 178,034 | 55,000 | 0 | 8,972 | 242,00 |
| 242,006 | 55,000 | 0 | 11,435 | 308,44 |
| 308,441 | 0 | 0 | 11,875 | 320,31 |
| 320,316 | 0 | 0 | 12,332 | 332,64 |
| 332,648 | 0 | 0 | 12,807 | 345,45 |
| 345,455 | 0 | 0 | 13,300 | 358,75 |
| 358,755 | 0 | 0 | 13,812 | 372,56 |
| 372,567 | 0 | 0 | 14,344 | 386,91 |
| 386,911 | 0 | 0 | 14,896 | 401,80 |
| 401,807 | 0 | 0 | 15,470 | 417,27 |
| 417,276 | 0 | 0 | 16,065 | 433,34 |
| 433,342 | 0 | 0 | 16,684 | 450,02 |
| 450,025 | 0 | 0 | 17,326 | 467,35 |
| 467,351 | 0 | 0 | 17,993 | 485,34 |
| 485,344 | 0 | 0 | 18,686 | 504,03 |
| 504,030 | 0 | 0 | 19,405 | 523,43 |
| 523,435 | 0 | 0 | 20,152 | 543,58 |
| 543,587 | 0 | 0 | 20,928 | 564,51 |
| 564,515 | 0 | 0 | 21,734 | 586,24 |
| 586,249 | 0 | (40,988) | 20,993 | 566,25 |
| 566,254 | 0 | (40,988) | 20,223 | 545,48 |
| 545,488 | 0 | (40,988) | 19,423 | 523,92 |
| 523,923 | 0 | (40,988) | 18,593 | 501,52 |
| 501,528 | 0 | (40,988) | 17,731 | 478,27 |
| 478,271 | 0 | (40,988) | 16,835 | 454,11 |
| 454,118 | 0 | (40,988) | 15,905 | 429,03 |
| 429,035 | 0 | (40,988) | 14,940 | 402,98 |
| 402,987 | 0 | (40,988) | 13,937 | 375,93 |
| 375,936 | 0 | (40,988) | 12,895 | 347,84 |
| 347,843 | 0 | (40,988) | 11,814 | 318,66 |
| 318,669 | 0 | (40,988) | 10,691 | 288,37 |
| 288,371 | 0 | (40,988) | 9,524 | 256,90 |
| 256,907 | 0 | (40,988) | 8,313 | 224,23 |
| 224,232 | 0 | (40,988) | 7,055 | 190,29 |
| 190,298 | 0 | (40,988) | 5,748 | 155,05 |
| 155,059 | 0 | (40,988) | 4,392 | 118,46 |
| 118,462 | 0 | (40,988) | 2,983 | 80,457 |
| 80,457 | 0 | (40,988) | 1,520 | 40,988 |
| 40,988 | 0 | (40,988) | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 |





Tahoe Forest Hospital - Projection of After-Tax Retirement Income - Split Dollar Plan

| | | į. | | | | | | | | | | | | | | | | | |
|-------------|------------------|-------------------------------|----------------------------|---------------------------------------|---|--------------------------|-------------------------------|-------------------------------|---|-------------------------------|---|---|--------------------------------------|-------------------------------------|---|--|---|---|---|
| | | | | | FUNI | DING | | | | 6 | John Har | ncock's Accu | mulaton IUI | . 21 (5.50%) | | | Loan Re | eivable | |
| | | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) | (17) | (18) |
| Yea | Beg of Yr Age | Particant Contrib | Tahoe Match @ 15.0% | Total Contib (Split \$ Loan) | Long-Term AFR Rate For This Loan | Annual Interest | Inputed Interest Income | Cum Loans With Interest | Tahoe Cash Flow Assuming Death Age 85 | Annual Premium | Non-Taxable Withdrawal For Tax on Imputed Income [Col 6 x 45.00%] | Non-Taxable Withdrawal For Income | Policy Cash Surrender Value | Total Death Benefit | Participant's Death Ben Net of Loan [13-7] | Cum Premium Loan Balance [COI 7] | Premium Loans Receivable Account Balance [Lesser of | Premium Loans Valuation Reserve [Col 15 - 16] | Change in Premium Loans Valuation Reserve [Chg Col 17] |
| 1 | 43 | 100,000 | 15,000 | 115,000 | 2,00% | 2,300 | 0 | 117,300 | (115,000) | 115,000 | 0 | 0 | 50,920 | 2,050,672 | 1,933,372 | 117,300 | 50,920 | 66,380 | (66,380) |
| 2 3 4 | 44 45 46 | 100,000 100,000 100,000 | 15,000 15,000 15,000 | 115,000 115,000 115,000 | 2.25% 2.50% 2.75% | 4,934 7,914 11,255 | 0 0 0 | 237,234 360,147 486,403 | (115,000) (115,000) (115,000) | 115,000 115,000 115,000 | 0 0 0 | 0 0 0 | 158,699 271,809 396,625 | 2,157,437 2,269,534 2,389,155 | 1,920,203 1,909,387 1,902,752 | 237,234 360,147 486,403 | 158,699 271,809 396,625 | 78,535 88,338 89,778 | (12,155) (9,803) (1,440) |
| 5 | 47 | 100,000 | 15,000 | 115,000 | 3.00% | 14,976 | 0 | 616,378 | (115,000) | 115,000 | 0 | 0 | 524,245 | 2,514,921 | 1,898,542 | 616,378 | 524,245 | 92,133 | (2,355) |
| 7 | 48 49 | 0 | 0 | 0 | | 15,356 15,746 | 0 | 631,734 647,481 | 0 | 0 | 0 | 0 | 544,229 565,135 | 2,514,921 2,514,921 | 1,883,186 1,867,440 | 631,734 647,481 | 544,229 565,135 | 87,505 82,346 | 4,628 5,159 |
| 8 | 50 | 0 | 0 | 0 | | 16,147 | 0 | 663,628 | 0 | 0 | 0 | 0 | 589,568 | 1,112,375 | 448,747 | 663,628 | 589,568 | 74,059 | 8,287 |
| 10 | 51 52 | 0 | 0 | 0 | | 16,557 16,979 | 0 | 680,185 697.164 | 0 | 0 | 0 | 0 | 616,596 644,550 | 1,112,375 1,112,375 | 432,190 415,211 | 680,185 697,164 | 616,596 644,550 | 63,589 52,613 | 10,470 10,976 |
| 11 | 53 | 0 | 0 | 0 | | 17,411 | 0 | 714,575 | 0 | 0 | 0 | 0 | 674.303 | 1,112,375 | 397.800 | 714.575 | 674,303 | 40.272 | 12,341 |
| 12 | 54 55 | 0 | 0 | 0 | | 17,855 18,310 | 0 | 732,430 750,739 | 0 | 0 | 0 | 0 | 728,823 772,375 | 1,112,375 1,112,668 | 379,945 376,928 | 732,430 750,739 | 728,823 750,739 | 3,607 | 36,665 3,607 |
| 14 | 56 | 0 | 0 | 0 | | 18,777 | 0 | 769,516 | 0 | 0 | 0 | 0 | 816,533 | 1,159,477 | 389,962 | 769,516 | 769,516 | 0 | 0 |
| 15 | 57 | 0 | 0 | 0 | | 19,255 | 0 | 788,771 | 0 | 0 | 0 | 0 | 863,696 | 1,191,901 | 403,130 | 788,771 | 788,771 | 0 | 0 |
| 16 | 58 | 0 | 0 | 0 | | 19,747 | 0 | 808,518 | 0 | 0 | 0 | 0 | 914,051 | 1,224,828 | 416,310 | 808,518 | 808,518 | 0 | 0 |
| 17 | 59 | 0 | 0 | 0 | | 20,251 | 0 | 828,769 | 0 | 0 | 0 | 0 | 967,794 | 1,258,132 | 429,363 | 828,769 | 828,769 | 0 | D |
| 18 | 60 | 0 | 0 | 0 | | 20,768 | 0 | 849,538 | 0 | D | 0 | 0 | 1,025,139 | 1,312,177 | 462,640 | 849,538 | 849,538 | 0 | 0 |
| 19 | 61 | 0 | 0 | 0 | | 21,299 | 0 | 870,837 | 0 | 0 | 0 | 0 | 1,086,274 | 1,368,706 | 497,869 | 870,837 | 870,837 | 0 | 0 |
| 20 | 62 | 0 | 0 | 0 | | 21,844 | 0 | 892,680 | 0 | 0 | 0 | 0 | 1,151,429 | 1,427,771 | 535,091 | 892,680 | 892,680 | 0 | 0 |
| 21 | 63 | D | 0 | 0 | | 22,402 | 0 | 915,083 | 0 | 0 | 0 | 0 | 1,234,223 | 1,505,752 | 590,669 | 915,083 | 915,083 | 0 | D |
| 22 | 64 | D | 0 | 0 | | 22,976 | 0 | 938,059 | D | D | D | 0 | 1,322,966 | 1,587,560 | 649,501 | 938,059 | 938,059 | D | D |
| 23 | 65 | D | 0 | 0 | | 23,564 | 23,564 | 938,059 | D | D | 10,604 | 91,901 | 1,312,018 | 1,561,302 | 623,243 | 938,059 | 938,059 | D | O |
| 24 | 66 | D | 0 | 0 | | 23,564 | 23,564 | 938,059 | 0 | 0 | 10,604 | 91,901 | 1,300,221 | 1,534,261 | 596,202 | 938,059 | 938,059 | 0 | 0 |
| 25 | 67 | 0 | 0 | 0 | | 23,564 | 23,564 | 938,059 | 0 | 0 | 10,604 | 91,901 | 1,287,510 | 1,506,387 | 568,328 | 938,059 | 938,059 | 0 | 0 |
| 26 27 | 68 69 | 0 | 0 | 0 | | 23,564 | 23,564 | 938,059 938,059 | 0 | 0 | 10,604 10,604 | 91,901 | 1,273,817 | 1,477,628 | 539,569 509,895 | 938,059 938,059 | 938,059 | 0 | 0 |
| 28 | 70 | 0 | 0 | 0 | | 23,564 23,564 | 23,564 23,564 | 938,059 | 0 | 0 | 10,604 | 91,901 91,901 | 1,259,090 1,243,280 | 1,447,954 1,410,147 | 472,088 | 938,059 | 938,059 938,059 | 0 | 0 |
| 29 | 71 | 0 | 0 | 0 | | 23,564 | 23,564 | 938,059 | 0 | D | 10,604 | 91,901 | 1,243,260 | 1,378,485 | 440,426 | 938,059 | 938,059 | 0 | 0 |
| 30 | 72 | 0 | 0 | 0 | | 23,564 | 23,564 | 938,059 | 0 | ō | 10,604 | 91,901 | 1,211,614 | 1,343,539 | 405,481 | 938,059 | 938,059 | 0 | 0 |
| 31 | 73 | 0 | 0 | 0 | | 23,564 | 23,564 | 938,059 | 0 | 0 | 10,604 | 91,901 | 1,195,839 | 1,305,168 | 367,110 | 938,059 | 938,059 | 0 | 0 |
| 32 | 74 | 0 | 0 | 0 | | 23,564 | 23,564 | 938,059 | 0 | 0 | 10,604 | 91,901 | 1,180,256 | 1,263,327 | 325,268 | 938,059 | 938,059 | 0 | 0 |
| 33 | 75 | 0 | 0 | 0 | | 23,564 | 23,564 | 938,059 | 0 | 0 | 10,604 | 91,901 | 1,164,992 | 1,253,230 | 315,171 | 938,059 | 938,059 | O | 0 |
| 34 | 76 | 0 | 0 | 0 | | 23,564 | 23,564 | 938,059 | 0 | 0 | 10,604 | 91,901 | 1,149,779 | 1,243,363 | 305,305 | 938,059 | 938,059 | 0 | 0 |
| 35 | 77 | O | 0 | 0 | | 23,564 | 23,564 | 938,059 | 0 | 0 | 10,604 | 91,901 | 1,134,200 | 1,233,296 | 295,237 | 938,059 | 938,059 | 0 | 0 |
| 36 | 78 | 0 | 0 | 0 | | 23,564 | 23,564 | 938,059 | D | 0 | 10,604 | 91,901 | 1,117,339 | 1,222,072 | 284,013 | 938,059 | 938,059 | 0 | 0 |
| 37 | 79 | 0 | 0 | 0 | | 23,564 | 23,564 | 938,059 | D | 0 | 10,604 | 91,901 | 1,099,063 | 1,209,557 | 271,498 | 938,059 | 938,059 | D | 0 |
| 38 | 80 | 0 | 0 | 0 | | 23,564 | 23,564 | 938,059 | 0 | 0 | 10,604 | 91,901 | 1,079,220 | 1,195,596 | 257,537 | 938,059 | 938,059 | 0 | 0 |
| 39 40 | 81 82 | 0 | 0 | 0 | | 23,564 23,564 | 23,564 23,564 | 938,059 938,059 | 0 | 0 | 10,604 10,604 | 91,901 91.901 | 1,057,621 1,034,078 | 1,179,998 | 241,939 224,512 | 938,059 938,059 | 938,059 938,059 | 0 | 0 |
| 41 | 83 | 0 | 0 | 0 | | 23,564 | 23,564 | 938,059 | 0 | 0 | 10,604 | 91,901 | 987,943 | 1,162,571 1,121,640 | 183,581 | 938,059 | 938,059 | 0 | 0 |
| 42 | 84 | 0 | 0 | 0 | | 23,564 | 23,564 | 938,059 | 0 | D | 10,604 | 91,901 | 938,182 | 1,077,128 | 139,070 | 938,059 | 938,059 | 0 | 0 |
| 43 | 85 | 0 | 0 | 0 | | 0 | 0 | 0 | 938.059 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | 970 | Flow Sum=> | 363,059 | W | | 1,848,627 | | | | | | | |



Tahoe Forest Hospital - Projected Cash Flow and P&L Comparison: Cash Compensation vs. Split Dollar

Sample Participant

| | | CASH COMPENSATION | | | | | (| | | SPLIT DOLLAR | | | | | COMPARISON | | | | | |
|-----------------|------------------|-------------------|---------|-----------|------------------------|------------|------------|------------------------|------------------------|--------------|---------|------------------------|------------------------|--------------------|---------------------|--------------------|----------------------|----------------------|-------------------------|--------------------|
| | | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) | (17) | (18) | (19) |
| | Bog of | | | | | | Change | | | | i i | | | | Change | | | ANNUAL CASH FLOW | ANNUAL P&L | CUM P&L |
| Year | Beg of Yr Age | | | Premium | | | in Note | | | | | Premium | | | in Note | | | Split Dollar | Split Dollar | Split Dollar |
| | | | Payroll | Loan | | Change | Receivable | | | | Payroll | Loan | | Change | Receivable | | Admin . | VS | vs | VS |
| | | Cash | Taxes | Including | Cash | in Note | Valuation | P&L | Cum | Cash | Taxes | Including | Cash | in Note | Valuation | P&L | Cum | Cash Comp | Cash Comp | Cash Comp |
| | | Comp | @ 2.45% | Match | Flow | Receivable | Reserve | [4+5+6] | P&L | Comp | @ 2.45% | Match | Flow | Receivable | Reserve | [12+13+14] | P&L | [Col 12 - 4] | [Col 16-8] | [Cum Col 18] |
| 1 2 | 43 44 | (100,000) | (2,450) | 0 | (102,450) | 0 | 0 | (102,450) | (102,450) | 0 | 0 | (115,000) | (115,000) | 117,300 | (66,380) | (64,080) | (64,080) | (12,550) | 38,370 | 38,370 |
| 3 | 45 | (100,000) | (2,450) | 0 | (102,450) (102,450) | 0 | 0 | (102,450) (102,450) | (204,900) (307,350) | 0 | 0 | (115,000) (115,000) | (115,000) (115,000) | 119,934 122,914 | (12,155) (9,803) | (7,222) (1,889) | (71,301) (73,191) | (12,550) (12,550) | 95,228 100,561 | 133,599 234,159 |
| 4 | 46 | (100,000) | (2,450) | 0 | (102,450) | 0 | 0 | (102,450) | (409,800) | 0 | 0 | (115,000) | (115,000) | 126,255 | (1,440) | 9,816 | (63,375) | (12,550) | 112,266 | 346,425 |
| 5 | 47 | (100,000) | (2,450) | 0 | (102,450) | 0 | 0 | (102,450) | (512,250) | 0 | 0 | (115,000) | (115,000) | 129,976 | (2,355) | 12,621 | (50,755) | (12,550) | 115,071 | 461,495 |
| 6 | 48 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 15,356 | 4,628 | 19,984 | (30,771) | 0 | 19,984 | 481,479 |
| 7 | 49 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 15,746 | 5,159 | 20,906 | (9,865) | 0 | 20,906 | 502,385 |
| 8 | 50 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 16,147 | 8,287 | 24,433 | 14,568 | 0 | 24,433 | 526,818 |
| 9 | 51 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 16,557 | 10,470 | 27,028 | 41,596 | 0 | 27,028 | 553,846 |
| 10 | 52 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 16,979 | 10,976 | 27,954 | 69,550 | 0 | 27,954 | 581,800 |
| 11 12 | 53 54 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) (512,250) | 0 | 0 | 0 | 0 | 17,411 17,855 | 12,341 36,665 | 29,752 54,520 | 99,303 153,823 | 0 | 29,752 54,520 | 611,553 666,073 |
| 13 | 55 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 18,310 | 3,607 | 21,917 | 175,739 | 0 | 21,917 | 687,989 |
| 14 | 56 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 18,777 | 0 | 18,777 | 194,516 | 0 | 18,777 | 706,766 |
| 15 | 57 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 19,255 | 0 | 19,255 | 213,771 | 0 | 19,255 | 726,021 |
| 16 | 58 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 19,747 | 0 | 19,747 | 233,518 | 0 | 19,747 | 745,768 |
| 17 | 59 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 20,251 | 0 | 20,251 | 253,769 | 0 | 20,251 | 766,019 |
| 18 | 60 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 20,768 | 0 | 20,768 | 274,538 | 0 | 20,768 | 786,788 |
| 19 | 61 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 21,299 | 0 | 21,299 | 295,837 | 0 | 21,299 | 808,087 |
| 20 21 | 62 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) (512,250) | 0 | 0 | 0 | 0 | 21,844 22,402 | 0 | 21,844 22,402 | 317,680 340,083 | 0 | 21,844 22,402 | 829,930 852,333 |
| 22 | 64 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 22,402 | 0 | 22,402 | 363,059 | 0 | 22,402 | 852,333 |
| 23 | 65 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 363,059 | 0 | 0 | 875,309 |
| 24 | 66 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 0 | 0 | o | 363,059 | o | 0 | 875,309 |
| 25 | 67 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 363,059 | 0 | 0 | 875,309 |
| 26 | 68 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 363,059 | 0 | 0 | 875,309 |
| 27 | 69 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 363,059 | 0 | 0 | 875,309 |
| 28 | 70 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 363,059 | 0 | 0 | 875,309 |
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| 34 | 76 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 363,059 | 0 | 0 | 875,309 |
| 35 | 77 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 363,059 | 0 | 0 | 875,309 |
| 36 | 78 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 363,059 | 0 | 0 | 875,309 |
| 37 | 79 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 363,059 | 0 | 0 | 875,309 |
| 38 | 80 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 363,059 | 0 | 0 | 875,309 |
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| 42 | 84 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 363,059 | 0 | 0 | 875,309 |
| 43 | 85 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (512,250) | 0 | 0 | 938,059 | 938,059 | (938,059) | 0 | 0 | 363,059 | 938,059 | 0 | 875,309 |
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Sample Participation Illustration Tahoe Forest Hospital - Projected Balance Sheet Comparison: Cash Compensation vs. Split Dollar

Sample Participant

| | | | CASH COMPENSATION | | | | | | | S | PLIT DOLLA | lR. | | | COMPARE | | |
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| 36 78 (512,250) 0 0 0 (512,250) 0 (512,250 | | | | 100 | | | Constitution of the | | | | 45 0 page 25 or 5 100 0 years 1 | The second secon | | 100000000000000000000000000000000000000 | (5) | | The second secon |
| 37 79 (512,250) 0 0 0 (512,250) 0 (512,250) (575,000) 938,059 938,059 363,059 0 363,059 875,309 38 80 (512,250) 0 0 0 (512,250) 0 938,059 938,059 938,059 363,059 0 363,059 875,309 39 81 (512,250) 0 0 0 (512,250) 0 (575,000) 938,059 938,059 938,059 363,059 0 363,059 875,309 40 82 (512,250) 0 0 0 (512,250) 0 (575,000) 938,059 938,059 938,059 0 363,059 875,309 41 83 (512,250) 0 0 0 (512,250) 0 (575,000) 938,059 938,059 936,059 0 363,059 875,309 42 84 (512,250) 0 0 (512,250) 0 (575,000) | 100000000000000000000000000000000000000 | | | _ | _ | | | | | | | | | | _ | | |
| 38 80 (512,250) 0 0 0 (512,250) 0 (512,250) (575,000) 938,059 938,059 938,059 363,059 0 363,059 875,309 39 81 (512,250) 0 0 0 (512,250) 0 (575,000) 938,059 938,059 938,059 0 363,059 0 363,059 875,309 40 82 (512,250) 0 0 0 (512,250) 0 (575,000) 938,059 938,059 938,059 363,059 0 363,059 41 83 (512,250) 0 0 0 (512,250) 0 (575,000) 938,059 938,059 938,059 363,059 0 363,059 875,309 42 84 (512,250) 0 0 (512,250) 0 (575,000) 938,059 938,059 938,059 363,059 0 363,059 875,309 42 84 (512,250) 0 0 (512,250) 0 (575,000) 938,059 938,059 938,059 363,059 0 363,059 875,309 | 12,000 | -3.40 | | 1000 | 1.2 | 97 | | 0.000 | 2000 100 EAGLE CO. | | | | | Total Control of the | 795 | | 30000000000000000000000000000000000000 |
| 39 81 (512,250) 0 0 0 (512,250) 0 (512,250 | Contract. | | Control of the Contro | (00) | (20) | | | 100 | | | | | | | 250 | HILLSRY BYEST OF SOCI | |
| 40 82 (512,250) 0 0 0 (512,250) 0 (512,250) 938,059 9 | - Comm | | Charles and Charles and Charles | | 1000 | - | | | | | | | | | - | | |
| 41 83 (512,250) 0 0 0 (512,250) 0 (512,250) 0 (512,250) 0 (512,250) 0 (512,250) 0 (512,250) (575,000) 938,059 | | | | | 0 | | | 26. | | | Control Control Control | | | THE RESERVE OF THE PARTY OF THE | - | | |
| 42 84 (512,250) 0 0 0 (512,250) 0 0 0 (512,250) 0 (512,250) 0 (512,250) 0 (512,250) 0 (512,250) 0 938,059 938,059 938,059 0 363,059 0 363,059 875,309 | - | 20,000 | | | | | | | | | | | | | | | 400000000000000000000000000000000000000 |
| 17 18 18 18 18 18 18 1 | 1000 | 2400000 | Secretary Company of the Company of | 1900 | (SE) | 100 | | 200 | | Section 1997 Control of the control | - CONTROL - CONT | 100000000000000000000000000000000000000 | The state of the s | | 757 | 000000000000000000000000000000000000000 | |
| | 43 | 85 | (512,250) | 0 | 0 | 0 | (512,250) | 0 | (512,250) | 363,059 | 0 | 0 | 0 | 363,059 | 0 | 363,059 | 875,309 |









- The reason to estimate contributions is to determine potential cost to TFHD.
- Under the split dollar plan design, TFHD will recover the entire cost of the premium payment, including both employee contribution and company match.
- The short-term cost to the company is the cash flow outlay of the company match.
- The following estimates are based on EBS experience with voluntary plans and are based on age, compensation, years of service.





Estimating Deferrals

Based on Income and Age of Executives

| ı | Deferral Percentag | e Based on Incom | ie |
|--------------|--------------------|----------------------------|----------------------------|
| Comp From | То | Estimated Deferral % | Deferral \$ at Midpoint |
| 0 | 150,000 | 0.00% | 0 |
| 150,001 | 200,000 | 7.50% | 13,125 |
| 200,001 | 250,000 | 10.00% | 22,500 |
| 250,001 | 350,000 | 12.50% | 37,500 |
| 350,001 | 500,000 | 15.00% | 63,750 |
| 500,001 | 1,000,000 | 15.00% | 112,500 |

| Deferra | l Probability Bas | ed on Age |
|-------------|-------------------|---|
| Age From | То | Estimated Probability of Deferral |
| 30 | 35 | 25.00% |
| 36 | 40 | 50.00% |
| 41 | 45 | 66.67% |
| 46 | 50 | 75.00% |
| 51 | 55 | 66.67% |
| 56 | 58 | 50.00% |
| 58 | 65 | 5.00% |







Tahoe Forest - Split Dollar Plan

Estimated Contributions

| | % of Total Salaries=> | 27,456,315 100% | |
|----|----------------------------------|--------------------|----------|
| | | (1) | (2) |
| | Title | Salary | Age |
| 1 | President & CEO | 657,494 | 67 |
| 2 | Orthopedic Surgeon | 639,236 | 53 |
| 3 | Orthopedic Surgeon | 639,236 | 36 |
| 4 | Orthopedic Surgeon | 639,236 | 37 |
| 5 | Orthopedic Surgeon | 639,236 | 41 |
| 6 | Gastroenterologist | 550,992 | 69 |
| 7 | Cardiologist | 542,052 | 53 |
| 8 | | | |
| | General Radiologist | 535,369 | 42 |
| 9 | General Radiologist | 535,369 | 58 |
| 10 | General Radiologist | 535,369 | 64 |
| 11 | ENT/Facial Plastic Surgeon | 515,364 | 41 |
| 12 | Urologist | 514,989 | 58 |
| 13 | Hematology/Oncology Physician | 483,614 | 65 |
| 14 | Hematology/Oncology Physician | 483,614 | 47 |
| 15 | Hematology/Oncology Physician | 483,614 | 44 |
| 16 | Gastroenterologist | 479,363 | 54 |
| 17 | General Surgeon | 455,853 | 44 |
| 18 | General Surgeon | 455,853 | 43 |
| 19 | Ophthalmologist | 414,800 | 42 |
| 20 | Obstetrician/Gynecologist | 407,297 | 50 |
| 21 | General Radiologist | 401,527 | 66 |
| 22 | CFO | 396,552 | 50 |
| 23 | In-House Counsel | 389,705 | 45 |
| | Internist/Cardiologist | 367,912 | 73 |
| 25 | Obstetrician/Gynecologist | 364,478 | 41 |
| | Obstetrician/Gynecologist | 364,478 | 46 |
| 27 | Obstetrician/Gynecologist | 364,478 | 43 |
| 28 | VP Provider Services | 337,509 | 43 |
| 29 | Internist/Pulmonologist | 332,948 | 60 |
| 30 | CIIO | 331,080 | 49 |
| 31 | Hospitalist (Day) | 318,219 | 36 |
| 32 | | | - |
| | CNO Sports Modising Physician | 290,000 | 60 |
| 33 | Sports Medicine Physician | 288,932 | 58 45 |
| 34 | CHRO | 283,716 | |
| 35 | Family Medicine | 270,132 | 55 |
| 36 | Family Medicine | 270,132 | 41 |
| 37 | Family Medicine | 270,132 | 38 |
| 38 | Family Medicine | 270,132 | 35 |
| 39 | Family Medicine | 270,132 | 50 |
| 40 | Family Medicine | 270,132 | 53 |
| | Family Medicine | 270,132 | 34 |
| 42 | Family Medicine | 270,132 | 37 |
| 43 | General Radiologist | 267,685 | 39 |
| 44 | Director Pharmacy | 258,184 | 54 |
| 45 | Pediatrician | 248,839 | 36 |
| 46 | Pediatrician | 248,839 | 32 |

| | 3,313,571 | 497,036 | 4 | 2,675,009 | 401,253 |
|-------------|------------------|------------------|---|------------------|----------------|
| | 12.07% | 1.81% | | 9.74% | 1.46% |
| Service Co. | | | 8 | Source | |
| 3) | (4) | (5) | | (6) | (7) |
| | | | | | |
| | | | | | |
| nated | | | | Col 4 | |
| erral % | | | | Deferral | |
| ed on | Potential | 15% | | Capped | 15% |
| mp | Deferral | Match | | at \$50K | Match |
| .0% | 98,624 | 14,794 | ē | 50,000 | 7,500 |
| .0% | 95,885 95,885 | 14,383 14,383 | 3 | 50,000 50,000 | 7,500 7,500 |
| 5.0% | 95,885 95,885 | 14,383 | 3 | 50,000 | 7,500 |
| | 95,885 95,885 | 14,383 | 3 | | 7,500 |
| 5.0% | | | 3 | 50,000 50,000 | |
| 5.0% | 82,649 81,308 | 12,397 12,196 | 3 | 50,000 | 7,500 7,500 |
| 5.0% | 80,305 | 12,196 | 3 | | 7,500 |
| 5.0% | 80,305 | 12,046 | 3 | 50,000 50,000 | 7,500 |
| 5.0% | 80,305 | 12,046 | 3 | 50,000 | 7,500 |
| 5.0% | 77,305 | 11,596 | 8 | 50,000 | 7,500 |
| 5.0% | 77,248 | 11,587 | ē | 50,000 | 7,500 |
| 5.0% | 72,542 | 10,881 | 3 | 50,000 | 7,500 |
| 5.0% | 72,542 | 10,881 | 3 | 50,000 | 7,500 |
| 5.0% | 72,542 | 10,881 | 3 | 50,000 | 7,500 |
| 5.0% | 71,904 | 10,786 | ě | 50,000 | 7,500 |
| 5.0% | 68,378 | 10,788 | | 50,000 | 7,500 |
| .0% | | 10,257 | 3 | 50,000 | 7,500 |
| .0% | 68,378 62,220 | 9,333 | 3 | 50,000 | 7,500 |
| .0% | 61,095 | 9,333 | 3 | 50,000 | 7,500 |
| 5.0% | 60,229 | 9,034 | 3 | 50,000 | 7,500 |
| 5.0% | 59,483 | 8,922 | 3 | 50,000 | 7,500 |
| 5.0% | 59,483 | 8,768 | 3 | 50,000 | 7,500 |
| 5.0% | 55,187 | 8,278 | 3 | 50,000 | 7,500 |
| 5.0% | 54,672 | 8,201 | 3 | 50,000 | 7,500 |
| 5.0% | 54,672 | 8,201 | 3 | 50,000 | 7,500 |
| 5.0% | 54,672 | 8,201 | 3 | 50,000 | 7,500 |
| 2.5% | 42,189 | 6,328 | 3 | 42,189 | 6,328 |
| 2.5% | 41,618 | 6,243 | 3 | 41,618 | 6,243 |
| 2.5% | 41,385 | 6,208 | 3 | 41,385 | 6,208 |
| 2.5% | 39,777 | 5,967 | 3 | 39,777 | 5,967 |
| 2.5% | 36,250 | 5,438 | 3 | 36,250 | 5,438 |
| 2.5% | 36,116 | 5,417 | 3 | 36,116 | 5,417 |
| 2.5% | 35,465 | 5,320 | 3 | 35,465 | 5,320 |
| 2.5% | 33,766 | 5,065 | 3 | 33,766 | 5,065 |
| 2.5% | 33,766 | 5.065 | - | 33,766 | 5,065 |
| .5% | 33,766 | 5,065 | 3 | 33,766 | 5,065 |
| 2.5% | 33,766 | 5,065 | 3 | 33,766 | 5,065 |
| 2.5% | 33,766 | 5,065 | 3 | 33,766 | 5,065 |
| 2.5% | 33,766 | 5,065 | 3 | 33,766 | 5,065 |
| 2.5% | 33,766 | 5,065 | 3 | 33,766 | 5,065 |
| 2.5% | 33,766 | 5,065 | 3 | 33,766 | 5,065 |
| .5% | 33,461 | 5,019 | 3 | 33,461 | 5,019 |
| 3% | 32,273 | 4,841 | 3 | 32,273 | 4,841 |
| 201 | | 0.000 | | | 0.000 |

| | Contributions | 3 |
|-------------------|----------------------|--------|
| sn Defenals=> | 1,471,434 | 220,71 |
| & Match | 5.36% | 0.80% |
| (8) | (9) | (10) |
| (0) | (9) | (10) |
| | 4450 | |
| Probability of | | |
| Deferring | Deferrals without | |
| [based on | а Сар | 15% |
| Age] | [Col 4x8] | Match |
| 0% | 0 | 0 |
| 67% | 63,924 | 9,589 |
| 50% | 47,943 | 7,191 |
| 50% | 47,943 | 7,191 |
| 67% | 63,924 | 9,589 |
| 0% | 0 | 0 |
| 67% | 54,205 | 8,131 |
| 67% | 53,537 | 8,031 |
| 5% | 4,015 | 602 |
| 5% | 4,015 | 602 |
| 67% | 51,536 | 7,730 |
| 5% | 3,862 | 579 |
| 5% | 3,627 | 544 |
| 75% | 54,407 | 8,161 |
| 67% | 48,361 | 7,254 |
| 67% | 47,936 | 7,190 |
| 67% | 45,585 | 6,838 |
| 67% | 45,585 | 6,838 |
| 67% | 41,480 | 6,222 |
| 75% | 45,821 | 6,873 |
| 0% | 0 | 0 |
| 75% | 44,612 | 6,692 |
| 67% | 38,971 | 5,846 |
| 0% | 0 | 0 |
| 67% | 36,448 | 5,467 |
| 75% | 41,004 | 6,151 |
| 67% | 36,448 | 5,467 |
| 67% | 28,126 | 4,219 |
| 5% | 2,081 | 312 |
| 75% | 31,039 | 4,656 |
| 50% | 19,889 | 2,983 |
| 5% | 1,813 | 272 |
| 5% | 1,806 | 271 |
| 67% | 23,643 | 3,546 |
| 67% | 22,511 | 3,377 |
| 67% | 22,511 | 3,377 |
| 50% | 16,883 | 2,532 |
| 25% | 8,442 | 1,266 |
| 75% | 25,325 | 3,799 |
| 67% | 22,511 | 3,377 |
| 25% | 8,442 | 1,266 |
| 50% | 16,883 | 2,532 |
| 50% | 16,730 | 2,510 |
| 67% | 21,515 | 3,227 |
| 50% | 12,442 | 1,866 |
| | | |

| | | Qualified | Plans Due to R | eduction in Comp | ensation | |
|----|-------------------------|----------------------------|---|--|--|---|
| | Sur | n of Column 13=> | 476,739 | Sui | n of Column 15=> | 476,739 |
| | | 1 & 5% 403(b)=> | 38,139 | | 3% 401(b)=> | 14,302 |
| | | | | lified Plan Matches D | | 52,441 |
| _ | (11) | (12) | (13) | (14) | (15) | (16) |
| | gible Comp Jp To IRS | Eligible Comp Up To IRS | Reduction in Comp Eligible for 401(a) Part 1 3% Match & | Comp Over SS Wage Base Up To IRS Comp | Comp Over SS Wage Base Up To IRS Comp | Reduction in Comp Eligible for 401(a) |
| Li | mit Before | Limit With | 403(b) 5% | Limit Before | Limit With | Part 2 3% |
| H | Deferral | Deferral | Match | Deferral | Deferral | Match |
| _ | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| _ | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| - | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| - | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | |
| _ | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| _ | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| _ | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| _ | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| - | 305,000 | 305,000 | 0 | 158,000 | 158,000 | 0 |
| - | 305,000 | 300,041 | 4,959 | 158,000 | 153,041 | 4,959 |
| | 305,000 | 298,331 | 6,670 | 158,000 | 151,331 | 6,670 |
| | 290,000 | 288,188 | 1,813 | 143,000 | 141,188 | 1,813 |
| - | 288,932 | 287,126 | 1,806 | 141,932 | 140,126 | 1,806 |
| - | 283,716 | 260,073 | 23,643 | 136,716 | 113,073 | 23,643 |
| - | 270,132 | 247,621 | 22,511 | 123,132 | 100,621 | 22,511 |
| | 270,132 | 247,621 | 22,511 | 123,132 | 100,621 | 22,511 |
| | 270,132 | 253,248 | 16,883 | 123,132 | 106,248 | 16,883 |
| _ | 270,132 | 261,690 | 8,442 | 123,132 | 114,690 | 8,442 |
| - | | | | | | |
| - | 270,132 | 244,807 | 25,325 | 123,132 | 97,807 | 25,325 |
| _ | 270,132 | 247,621 | 22,511 | 123,132 | 100,621 | 22,511 |
| | 270,132 | 261,690 | 8,442 | 123,132 | 114,690 | 8,442 |
| _ | 270,132 | 253,248 | 16,883 | 123,132 | 106,248 | 16,883 |
| _ | 267,685 | 250,954 | 16,730 | 120,685 | 103,954 | 16,730 |
| | 258,184 | 236,669 | 21,515 | 111,184 | 89,669 | 21,515 |
| | 248,839 | 236,397 | 12,442 | 101,839 | 89,397 | 12,442 |
| | 248,839 | 242,618 | 6,221 | 101,839 | 95,618 D | a cf 221 8 |

Estimated Impact on Tahoe's Contributions to





Tahoe Forest - Split Dollar Plan

Estimated Contributions

| | 27,456,315 | |
|--|------------|-----|
| % of Total Salaries=> | 100% | l |
| | (1) | (2) |
| Title | Salary | Age |
| Pediatrician | 248,839 | 65 |
| Pediatrician | 248,839 | 51 |
| Pediatrician | 248,839 | 44 |
| Neurologist | 247,837 | 39 |
| Hospitalist (Day) | 245,029 | 52 |
| ExeDir Governance/BusDev | 228,724 | 60 |
| Family Medicine | 224,209 | 50 |
| Controller | 218,503 | 59 |
| Internal Medicine | 215,278 | 54 |
| Obstetrician/Gynecologist | 215,278 | 68 |
| Admin Director Surgical Services | 214,162 | 57 |
| Director Cancer Center | 211,150 | 41 |
| Family & Occupational Medicine | 207,318 | 64 |
| Endocrinologist | 205,117 | 46 |
| Director PRIME | 203,964 | 67 |
| Family Medicine | 202,599 | 65 |
| Dir Q&R | 200,771 | 62 |
| Revenue Cycle Project Director | 194,251 | 64 |
| Dir Facilities Management/Construction | 191,675 | 31 |
| Internal Medicine | 191,454 | 61 |
| Dir Distinct-Part SNF | 191,126 | 46 |
| Dir Finance Provider Svcs | 188,218 | 62 |
| Exec Director Foundations | 185,400 | 36 |
| Admin Dir Transitions | 185,001 | 63 |
| Director IT | 181,670 | 56 |
| Director of Operations IV | 179,916 | 62 |
| Dir Laboratory Services | 179,083 | 53 |
| Director OH & Wellness | 178,581 | 51 |
| Dir Mktg/Communications | 175,637 | 61 |
| Dir Primary Care Clinics | 168,184 | 50 |
| Admin Dir Case Mgmt/Care Coord | 168,176 | 61 |
| Neurologist | 165,225 | 50 |
| Director HIM | 164,800 | 68 |
| Director DI | 161,213 | 40 |
| Director Materials Mgmt. | 160,219 | 60 |
| Director Specialty Svcs | 159,135 | 35 |
| Hospitalist (Day) | 159,110 | 50 |
| Hospitalist (Day) | 159,110 | 50 |
| Dir Well Neigh/Com Health | 152,194 | 59 |
| Director Nutrition Svcs. | 146,665 | 56 |
| Family Medicine | 140,468 | 54 |
| Director MSK Service Line | 140,196 | 42 |
| Dir Medical Staff Svcs | 135,859 | 46 |
| Family Medicine | 135,066 | 49 |
| Director Access Center | 132,732 | 58 |
| Dir Children's Center | 116 092 | 6.4 |

| | | eferrals Bas nd Without a | | | |
|------------|-----------|------------------------------|---|------------|---------|
| 7 | | | | | |
| | 3,313,571 | 497,036 | | 2,675,009 | 401,251 |
| | 12.07% | 1.81% | ı | 9.74% | 1.46% |
| (3) | (4) | (5) | | (6) | (7) |
| 1-7 | | 1-7 | | \ <u>`</u> | 1.7 |
| | | | | | |
| | | | | | |
| Estimated | | | | Col 4 | |
| Deferral % | | | | Deferral | |
| Based on | Potential | 15% | | Capped | 15% |
| Comp | Deferral | Match | | at \$50K | Match |
| 10.0% | 24,884 | 3,733 | | 24,884 | 3,733 |
| 10.0% | 24,884 | 3,733 | | 24,884 | 3,733 |
| 10.0% | 24,884 | 3,733 | | 24,884 | 3,733 |
| 10.0% | 24,784 | 3,718 | | 24,784 | 3,718 |
| 10.0% | 24,503 | 3,675 | | 24,503 | 3,675 |
| 10.0% | 22,872 | 3,431 | | 22,872 | 3,431 |
| 10.0% | 22,421 | 3,363 | | 22,421 | 3,363 |
| 10.0% | 21,850 | 3,278 | | 21,850 | 3,278 |
| 10.0% | 21,528 | 3,229 | | 21,528 | 3,229 |
| 10.0% | 21,504 | 3,226 | | 21,504 | 3,226 |
| 10.0% | 21,416 | 3,212 | | 21,416 | 3,212 |
| 10.0% | 21,115 | 3,167 | | 21,115 | 3,167 |
| 10.0% | 20,732 | 3,110 | | 20,732 | 3,110 |
| 10.0% | 20,512 | 3,077 | | 20,512 | 3,077 |
| 10.0% | 20,396 | 3,059 | | 20,396 | 3,059 |
| 10.0% | 20,260 | 3,039 | | 20,260 | 3,039 |
| 10.0% | 20,077 | 3,012 | | 20,077 | 3,012 |
| 7.5% | 14,569 | 2,185 | | 14,569 | 2,185 |
| 7.5% | 14,376 | 2,156 | | 14,376 | 2,156 |
| 7.5% | 14,359 | 2,154 | | 14,359 | 2,154 |
| 7.5% | 14,334 | 2,150 | | 14,334 | 2,150 |
| 7.5% | 14,116 | 2,117 | | 14,116 | 2,117 |
| 7.5% | 13,905 | 2,086 | | 13,905 | 2,086 |
| 7.5% | 13,875 | 2,081 | | 13,875 | 2,081 |
| 7.5% | 13,625 | 2,044 | | 13,625 | 2,044 |
| 7.5% | 13,494 | 2,024 | | 13,494 | 2,024 |
| 7.5% | 13,431 | 2,015 | | 13,431 | 2,015 |
| 7.5% | 13,394 | 2,009 | | 13,394 | 2,009 |
| 7.5% | 13,173 | 1,976 | | 13,173 | 1,976 |
| 7.5% | 12,614 | 1,892 | | 12,614 | 1,892 |
| 7.5% | 12,613 | 1,892 | | 12,613 | 1,892 |
| 7.5% | 12,392 | 1,859 | | 12,392 | 1,859 |
| 7.5% | 12,360 | 1,854 | | 12,360 | 1,854 |
| 7.5% | 12,091 | 1,814 | | 12,091 | 1,814 |
| 7.5% | 12,016 | 1,802 | | 12,016 | 1,802 |
| 7.5% | 11,935 | 1,790 | | 11,935 | 1,790 |
| 7.5% | 11,933 | 1,790 | | 11,933 | 1,790 |
| 7.5% | 11,933 | 1,790 | | 11,933 | 1,790 |
| 7.5% | 11,415 | 1,712 | | 11,415 | 1,712 |
| 0.0% | 0 | 0 | | 0 | 0 |
| 0.0% | 0 | 0 | | 0 | 0 |
| 0.0% | 0 | 0 | | 0 | 0 |
| 0.0% | 0 | 0 | | 0 | 0 |
| 0.0% | 0 | 0 | | 0 | 0 |
| 0.0% | 0 | 0 | | 0 | 0 |

| Probability Adjusted Contributions | | | | | | | | | | |
|---------------------------------------|--------------------|----------------|--|--|--|--|--|--|--|--|
| Exp Defenals=> 1,471,434 220,715 | | | | | | | | | | |
| & Match | 5.36% | 0.80% | | | | | | | | |
| | 212010 | 310071 | | | | | | | | |
| (8) | (9) | (10) | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| Probability | Expected | | | | | | | | | |
| of | Deferrals | | | | | | | | | |
| Deferring | without | 34.3 | | | | | | | | |
| [based on Age] | a Cap [Col 4x8] | 15% Match | | | | | | | | |
| 5% | 1,244 | 187 | | | | | | | | |
| 67% | 16,589 | 2,488 | | | | | | | | |
| 67% | 16,589 | 2,488 | | | | | | | | |
| 50% | 12,392 | 1,859 | | | | | | | | |
| 67% | 16,335 | 2,450 | | | | | | | | |
| 5% | 1,144 | 172 | | | | | | | | |
| 75% | 16,816 | 2,522 | | | | | | | | |
| 5% | 1,093 | 164 | | | | | | | | |
| 67% | 14,352 | 2,153 | | | | | | | | |
| 0% | 0 | 0 | | | | | | | | |
| 50% 67% | 10,708 | 1,606 2,112 | | | | | | | | |
| 5% | 14,077 1,037 | 155 | | | | | | | | |
| 75% | 15,384 | 2,308 | | | | | | | | |
| 0% | 0 | 0 | | | | | | | | |
| 5% | 1,013 | 152 | | | | | | | | |
| 5% | 1,004 | 151 | | | | | | | | |
| 5% | 728 | 109 | | | | | | | | |
| 25% | 3,594 | 539 | | | | | | | | |
| 5% | 718 | 108 | | | | | | | | |
| 75% | 10,751 | 1,613 | | | | | | | | |
| 5% | 706 | 106 | | | | | | | | |
| 50% | 6,953 694 | 1,043 | | | | | | | | |
| 5% 50% | 6,813 | 1,022 | | | | | | | | |
| 5% | 675 | 101 | | | | | | | | |
| 67% | 8,954 | 1,343 | | | | | | | | |
| 67% | 8,929 | 1,339 | | | | | | | | |
| 5% | 659 | 99 | | | | | | | | |
| 75% | 9,460 | 1,419 | | | | | | | | |
| 5% | 631 | 95 | | | | | | | | |
| 75% | 9,294 | 1,394 | | | | | | | | |
| 0% | 0 | 0 | | | | | | | | |
| 50% | 6,045 | 907 | | | | | | | | |
| 5% | 601 | 90 | | | | | | | | |
| 25% 75% | 2,984 8,950 | 448 1,342 | | | | | | | | |
| 75% 75% | 8,950 8,950 | 1,342 | | | | | | | | |
| 5% | 571 | 86 | | | | | | | | |
| 50% | 0 | 0 | | | | | | | | |
| 67% | 0 | 0 | | | | | | | | |
| 67% | 0 | 0 | | | | | | | | |
| 75% | 0 | 0 | | | | | | | | |
| 75% | 0 | 0 | | | | | | | | |
| 5% | 0 | 0 | | | | | | | | |
| 5% | 0 | 0 | | | | | | | | |

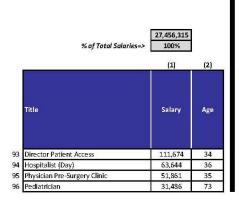
| | Estima | ted Impact on T | ahoe's Contribut | ions to | | |
|---------------|-------------------|-----------------|------------------|---------------------------------|-------------|--|
| | | | eduction in Comp | | | |
| | | | | | | |
| | m of Column 13=> | 476,739 | Sur | n of Column 15=> | | |
| 3% 401(a) Par | t 1 & 5% 403(b)=> | 38,139 | 3% 401(b)=> | 14,302 52,441 | | |
| | | | | Plan Matches Due to Deferrals=> | | |
| (11) | (12) | (13) | (14) | (15) | (16) | |
| | | Reduction | | | | |
| | | in Comp | Comp Over | Comp Over | | |
| | | Eligible for | SS Wage | SS Wage | Reduction i | |
| Eligible Comp | Eligible Comp | | Base Up To | Base Up To | Comp Eligib | |
| Up To IRS | Up To IRS | 3% Match & | IRS Comp | IRS Comp | for 401(a) | |
| Limit Before | Limit With | 403(b) 5% | Limit Before | Limit With | Part 2 3% | |
| Deferral | Deferral | Match | Deferral | Deferral | Match | |
| 248,839 | 247,595 | 1,244 | 101,839 | 100,595 | 1,244 | |
| 248,839 | 232,249 | 16,589 | 101,839 | 85,249 | 16,589 | |
| 248,839 | 232,249 | 16,589 | 101,839 | 85,249 | 16,589 | |
| 247,837 | 235,445 | 12,392 | 100,837 | 88,445 | 12,392 | |
| 245,029 | 228,694 | 16,335 | 98,029 | 81,694 | 16,335 | |
| 228,724 | 227,580 | 1,144 | 81,724 | 80,580 | 1,144 | |
| 224,209 | 207,394 | 16,816 | 77,209 | 60,394 | 16,816 | |
| 218,503 | 217,410 | 1,093 | 71,503 | 70,410 | 1,093 | |
| 215,278 | 200,927 | 14.352 | 68,278 | 53,927 | 14,352 | |
| 215,042 | 215,042 | 0 | 68,042 | 68,042 | 0 | |
| 214.162 | 203,454 | 10,708 | 67,162 | 56,454 | 10,708 | |
| 211,150 | 197,073 | 14,077 | 64,150 | 50,073 | 14,077 | |
| 207,318 | 206,281 | 1.037 | 60,318 | 59,281 | 1,037 | |
| 205,117 | 189,733 | 15.384 | 58,117 | 42,733 | 15,384 | |
| 203,964 | 203,964 | 0 | 56,964 | 56,964 | 0 | |
| 202,599 | 201,586 | 1,013 | 55,599 | 54,586 | 1,013 | |
| 200,771 | 199,767 | 1,004 | 53,771 | 52,767 | 1,004 | |
| 194,251 | 193,523 | 728 | 47,251 | 46,523 | 728 | |
| 191,675 | 188,081 | 3,594 | 44,675 | 41,081 | 3,594 | |
| 191,454 | 190,736 | 718 | 44,454 | 43,736 | 718 | |
| 191,126 | 180,375 | 10,751 | 44,126 | 33,375 | 10,751 | |
| 188,218 | 187,512 | 706 | 41,218 | 40,512 | 706 | |
| 185,400 | 178,448 | 6,953 | 38,400 | 31,448 | 6,953 | |
| 185,001 | 184,307 | 694 | 38,001 | 37,307 | 694 | |
| 181,670 | 174,857 | 6,813 | 34,670 | 27,857 | 6,813 | |
| 179,916 | 179,241 | 675 | 32,916 | 32,241 | 675 | |
| 179,083 | 170,129 | 8,954 | 32,083 | 23,129 | 8,954 | |
| 178,581 | 169,652 | 8,929 | 31,581 | 22,652 | 8,929 | |
| 175,637 | 174,979 | 659 | 28,637 | 27,979 | 659 | |
| 168,184 | 158,723 | 9,460 | 21,184 | 11,723 | 9,460 | |
| 168,176 | 167,546 | 631 | 21,176 | 20,546 | 631 | |
| 165,225 | 155,931 | 9,294 | 18,225 | 8,931 | 9,294 | |
| 164,800 | 164,800 | 0 | 17,800 | 17,800 | 0 | |
| 161,213 | 155,168 | 6,045 | 14,213 | 8,168 | 6,045 | |
| 160,219 | 159,618 | 601 | 13,219 | 12,618 | 601 | |
| 159,135 | 156,151 | 2,984 | 12,135 | 9,151 | 2,984 | |
| 159,110 | 150,160 | 8,950 | 12,110 | 3,160 | 8,950 | |
| 159,110 | 150,160 | 8,950 | 12,110 | 3,160 | 8,950 | |
| 152,194 | 151,623 | 571 | 5,194 | 4,623 | 571 | |
| 146,665 | 146,665 | 0 | 0 | 0 | 0 | |
| 140,468 | 140,468 | 0 | 0 | 0 | 0 | |
| 140,196 | 140,196 | 0 | 0 | 0 | 0 | |
| 135,859 | 135,859 | 0 | 0 | 0 | 0 | |
| 135,066 | 135,066 | 0 | 0 | 0 | 0 | |
| 132,732 | 132,732 | 0 | 0 | 0 | 0 | |
| AUG TO C | 204,02 | | | | <u> </u> | |





Tahoe Forest - Split Dollar Plan

Estimated Contributions





| | bability Adjus Contributions | |
|--|--|--------------|
| xp Deferrals=> | 1,471,434 | 220,715 |
| & Match | 5.36% | 0.80% |
| (8) | (9) | (10) |
| Probability of Deferring [based on Age] 25% | Expected Deferrals without a Cap [Col 4x8] | 15% Match |
| | | |
| 50% | 0 | 0 |
| 25% | 0 | 0 |
| 0% | 0 | 0 |

| | | ted Impact on Ta Plans Due to Re | | | |
|--|--|---|--|--|---|
| Sui | n of Column 13=> | 476,739 | Sur | n of Column 16=> | 476,739 |
| 3% 401(a) Par | t 1 & 5% 403(b)=> | 38,139 | | 3% 401(b)=> | 14,302 |
| £ | stimated Combine | d Reduction in Qual | fied Plan Matches D | ue to Deferrals=> | 52,441 |
| (11) | (12) | (13) | (14) | (15) | (16) |
| Eligible Comp Up To IRS Limit Before Deferral | Eligible Comp Up To IRS Limit With Deferral | Reduction in Comp Eligible for 401(a) Part 1 3% Match & 403(b) 5% Match | Comp Over SS Wage Base Up To IRS Comp Limit Before Deferral | Comp Over SS Wage Base Up To IRS Comp Limit With Deferral | Reduction in Comp Eligible for 401(a) Part 2 3% Match |
| 111,674 | 111,674 | 0 | 0 | 0 | 0 |
| 63,644 | 63,644 | 0 | 0 | 0 | 0 |
| 51,861 | 51,861 | 0 | 0 | 0 | 0 |
| 31,486 | 31,486 | 0 | 0 | 0 | 0 |







Tahoe Forest Hospital - Projection of After-Tax Retirement Income - Split Dollar Plan

Based on Projected Aggregate Contributions

| | | | | FUNI | DING | | | | John Hancock's Accumulaton IUL 21 (5.50%) | | | | | | |
|------|----------------------|---------------------------|---------------------------------------|---|--------------------|-------------------------------|----------------------------|---|---|---|---|---|--|---|--|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | |
| Year | Particant Contrib | Tahoe Match @ 15.0% | Total Contib (Split \$ Loan) | Long-Term AFR Rate For This Loan | Annual Interest | Inputed Interest Income | Cum Loans With Interest | Tahoe Cash Flow Assuming Death Age 85 | Annual Premium | Non-Taxable Withdrawal For Tax on Imputed Income [Col 6 x 45.00%] | Non-Taxable Withdrawal For Income | Estimated Policy Cash Surrender Value | Estimated Total Death Benefit | Participant's Death Ben Net of Loan [13-7] | |
| 1 | 1,471,434 | 220,715 | 1,692,149 | 3.25% | 54,995 | 0 | 1,747,144 | (1,692,149) | 1,692,149 | 0 | 0 | 749,259 | 30,174,287 | 28,427,143 | |
| 2 | 1,471,434 | 220,715 | 1,692,149 | 3.25% | 111,777 | 0 | 3,551,070 | (1,692,149) | 1,692,149 | 0 | 0 | 2,335,145 | 31,745,259 | 28,194,189 | |
| 3 | 1,471,434 | 220,715 | 1,692,149 | 3.25% | 170,405 | 0 | 5,413,624 | (1,692,149) | 1,692,149 | 0 | 0 | 3,999,491 | 33,394,692 | 27,981,068 | |
| 4 | 1,471,434 | 220,715 | 1,692,149 | 3.25% | 230,938 | 0 | 7,336,711 | (1,692,149) | 1,692,149 | 0 | 0 | 5,836,071 | 35,154,837 | 27,818,127 | |
| 5 | 1,471,434 | 220,715 | 1,692,149 | 3.25% | 293,438 | 0 | 9,322,298 | (1,692,149) | 1,692,149 | 0 | 0 | 7,713,924 | 37,005,398 | 27,683,101 | |
| 6 | 0 | 0 | 0 | | 302,975 | 0 | 9,625,272 | 0 | 0 | 0 | 0 | 8,007,977 | 37,005,398 | 27,380,126 | |
| 7 | 0 | 0 | 0 | | 312,821 | 0 | 9,938,094 | 0 | 0 | 0 | 0 | 8,315,588 | 37,005,398 | 27,067,305 | |
| 8 | 0 | 0 | 0 | | 322,988 | 0 | 10,261,082 | 0 | 0 | 0 | 0 | 8,675,107 | 16,367,859 | 6,106,778 | |
| 9 | 0 | 0 | 0 | | 333,485 | 0 | 10,594,567 | 0 | 0 | 0 | 0 | 9,072,804 | 16,367,859 | 5,773,293 | |
| 10 | 0 | 0 | 0 | ļ. | 344,323 | 0 | 10,938,890 | 0 | 0 | 0 | 0 | 9,484,135 | 16,367,859 | 5,428,969 | |
| 11 | 0 | 0 | 0 | | 355,514 | 0 | 11,294,404 | 0 | 0 | 0 | 0 | 9,921,920 | 16,367,859 | 5,073,455 | |
| 12 | 0 | 0 | 0 | | 367,068 | 0 | 11,661,472 | 0 | 0 | 0 | 0 | 10,724,143 | 16,367,859 | 4,706,387 | |
| 13 | 0 | 0 | 0 | | 378,998 | 0 | 12,040,470 | 0 | 0 | 0 | 0 | 11,364,989 | 16,592,884 | 4,552,414 | |
| 14 | 0 | 0 | 0 | | 391,315 | 0 | 12,431,785 | 0 | 0 | 0 | 0 | 12,014,749 | 17,060,943 | 4,629,158 | |
| 15 | 0 | 0 | 0 | | 404,033 | 0 | 12,835,818 | 0 | 0 | 0 | 0 | 12,708,720 | 17,538,033 | 4,702,215 | |

| (15) | (16) | (17) | (18) | | |
|--|---|---|---|--|--|
| Cum Premium Loan Balance [Col 7] | Premium Loans Receivable Account Balance [Lesser of Col 12 or 15] | Premium Loans Valuation Reserve [Col 15 - 16] | Change in Premium Loans Valuation Reserve [Chg Col 17] | | |
| 1,747,144 | 749,259 | 997,885 | (997,885) | | |
| 3,551,070 | 2,335,145 | 1,215,925 | (218,040) | | |
| 5,413,624 | 3,999,491 | 1,414,132 | (198,207) | | |
| 7,336,711 | 5,836,071 | 1,500,640 | (86,507) | | |
| 9,322,298 | 7,713,924 | 1,608,373 | (107,734) | | |
| 9,625,272 | 8,007,977 | 1,617,295 | (8,922) | | |
| 9,938,094 | 8,315,588 | 1,622,506 | (5,211) | | |
| 10,261,082 | 8,675,107 | 1,585,974 | 36,531 | | |
| 10,594,567 | 9,072,804 | 1,521,763 | 64,211 | | |
| 10,938,890 | 9,484,135 | 1,454,755 | 67,008 | | |
| 11,294,404 | 9,921,920 | 1,372,484 | 82,271 | | |
| 11,661,472 | 10,724,143 | 937,329 | 435,155 | | |
| 12,040,470 | 11,364,989 | 675,481 | 261,848 | | |
| 12,431,785 | 12,014,749 | 417,037 | 258,444 | | |
| 12,835,818 | 12,708,720 | 127.099 | 289.938 | | |





Tahoe Forest Hospital - Projected Cash Flow and P&L Comparison: Cash Compensation vs. Split Dollar

Based on Projected Aggregate Contributions

| | CASH COMPENSATION | | | | | | | | | SPLIT DOLLAR | | | | | | | | COMPARISON | | |
|------|-------------------|----------|-----------|-------------|------------|------------|-------------|-------------|------|--------------|-------------|-------------|------------|------------|------------|-------------|---------------------|---------------|--------------|--|
| 0 0 | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) | (17) | (18) | (19) | |
| 5544 | | | | | | Change | | | | | | | | Change | | | ANNUAL CASH FLOW | ANNUAL P&L | CUM P&L | |
| Year | | | Premium | | | in Note | | | | | Premium | | | in Note | | | Split Dollar | Split Dollar | Split Dollar | |
| | | Payroll | Loan | | Change | Receivable | | | | Payroll | Loan | | Change | Receivable | | | vs | VS | vs | |
| | Cash | Taxes | Including | Cash | in Note | Valuation | P&L | Cum | Cash | Taxes | Including | Cash | in Note | Valuation | P&L | Cum | Cash Comp | Cash Comp | Cash Comp | |
| | Comp | @ 2.45% | Match | Flow | Receivable | Reserve | [4+5+6] | P&L | Comp | @ 2.45% | Match | Flow | Receivable | Reserve | [12+13+14] | P&L | [Col 12 - 4] | [Col 16-8] | [Cum Col 18] | |
| 1 | (1,471,434) | (36,050) | 0 | (1,507,484) | 0 | 0 | (1,507,484) | (1,507,484) | 0 | 0 | (1,692,149) | (1,692,149) | 1,747,144 | (997,885) | (942,890) | (942,890) | (184,665) | 564,594 | 564,594 | |
| 2 | (1,471,434) | (36,050) | 0 | (1,507,484) | 0 | 0 | (1,507,484) | (3,014,968) | 0 | 0 | (1,692,149) | (1,692,149) | 1,803,926 | (218,040) | (106,263) | (1,049,153) | (184,665) | 1,401,221 | 1,965,815 | |
| 3 | (1,471,434) | (36,050) | 0 | (1,507,484) | 0 | 0 | (1,507,484) | (4,522,452) | 0 | 0 | (1,692,149) | (1,692,149) | 1,862,554 | (198, 207) | (27,803) | (1,076,956) | (184,665) | 1,479,681 | 3,445,496 | |
| 4 | (1,471,434) | (36,050) | 0 | (1,507,484) | 0 | 0 | (1,507,484) | (6,029,937) | 0 | 0 | (1,692,149) | (1,692,149) | 1,923,087 | (86,507) | 144,430 | (932,526) | (184,665) | 1,651,914 | 5,097,411 | |
| 5 | (1,471,434) | (36,050) | 0 | (1,507,484) | 0 | 0 | (1,507,484) | (7,537,421) | 0 | 0 | (1,692,149) | (1,692,149) | 1,985,587 | (107,734) | 185,704 | (746,821) | (184,665) | 1,693,189 | 6,790,599 | |
| 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (7,537,421) | 0 | 0 | 0 | 0 | 302,975 | (8,922) | 294,053 | (452,768) | 0 | 294,053 | 7,084,652 | |
| 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (7,537,421) | 0 | 0 | 0 | 0 | 312,821 | (5,211) | 307,611 | (145,158) | 0 | 307,611 | 7,392,263 | |
| 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (7,537,421) | 0 | 0 | 0 | 0 | 322,988 | 36,531 | 359,519 | 214,362 | 0 | 359,519 | 7,751,782 | |
| 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (7,537,421) | 0 | 0 | 0 | 0 | 333,485 | 64,211 | 397,697 | 612,058 | 0 | 397,697 | 8,149,479 | |
| 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (7,537,421) | 0 | 0 | 0 | 0 | 344,323 | 67,008 | 411,331 | 1,023,389 | 0 | 411,331 | 8,560,810 | |
| 11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (7,537,421) | 0 | 0 | 0 | 0 | 355,514 | 82,271 | 437,785 | 1,461,174 | 0 | 437,785 | 8,998,595 | |
| 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (7,537,421) | 0 | 0 | 0 | 0 | 367,068 | 435,155 | 802,223 | 2,263,397 | 0 | 802,223 | 9,800,818 | |
| 13 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (7,537,421) | 0 | 0 | 0 | 0 | 378,998 | 261,848 | 640,846 | 2,904,244 | 0 | 640,846 | 10,441,664 | |
| 14 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (7,537,421) | 0 | 0 | 0 | 0 | 391,315 | 258,444 | 649,760 | 3,554,003 | 0 | 649,760 | 11,091,424 | |
| 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (7,537,421) | 0 | 0 | 0 | 0 | 404,033 | 289,938 | 693,971 | 4,247,974 | 0 | 693,971 | 11,785,395 | |
| | | | | (7,537,421) | | | | (7,537,421) | | | | (8,460,746) | | | | 4,247,974 | (923,325) | 11,785,395 | | |



Tahoe Forest Hospital - Projected Balance Sheet Comparison: Cash Compensation vs. Split Dollar

Based on Projected Aggregate Contributions

| | | | CASH | COMPENSA | ATION | | | | | COMPARE | | | | | |
|------|-------------|------------|-------------------------------|------------|-------------|-------------|-------------|-------------|------------|-------------------------------|------------|-------------|---|-------------|---------------------------------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) |
| Year | | | Cash Surrender Value of | | | | | | | Cash Surrender Value of | | | | | NET POSITION Split Dollar vs |
| | Cum | Loan | Life | Lesser of | | | Net | Cum | Loan | Life | Lesser of | | - 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | Net | Cash Comp |
| | Cash | Receivable | Insurance | Col 2 or 3 | Assets | Liabilities | Position | Cash | Receivable | Insurance | Col 2 or 3 | Assets | Liabilities | Position | [Col 12 - 4] |
| 1 | (1,507,484) | 0 | 0 | 0 | (1,507,484) | 0 | (1,507,484) | (1,692,149) | 1,747,144 | 749,259 | 749,259 | (942,890) | 0 | (942,890) | 564,594 |
| 2 | (3,014,968) | 0 | 0 | 0 | (3,014,968) | 0 | (3,014,968) | (3,384,298) | 3,551,070 | 2,335,145 | 2,335,145 | (1,049,153) | 0 | (1,049,153) | 1,965,815 |
| 3 | (4,522,452) | 0 | 0 | 0 | (4,522,452) | 0 | (4,522,452) | (5,076,447) | 5,413,624 | 3,999,491 | 3,999,491 | (1,076,956) | 0 | (1,076,956) | 3,445,496 |
| 4 | (6,029,937) | 0 | 0 | 0 | (6,029,937) | 0 | (6,029,937) | (6,768,596) | 7,336,711 | 5,836,071 | 5,836,071 | (932,526) | 0 | (932,526) | 5,097,411 |
| 5 | (7,537,421) | 0 | 0 | 0 | (7,537,421) | 0 | (7,537,421) | (8,460,746) | 9,322,298 | 7,713,924 | 7,713,924 | (746,821) | 0 | (746,821) | 6,790,599 |
| 6 | (7,537,421) | 0 | 0 | 0 | (7,537,421) | 0 | (7,537,421) | (8,460,746) | 9,625,272 | 8,007,977 | 8,007,977 | (452,768) | 0 | (452,768) | 7,084,652 |
| 7 | (7,537,421) | 0 | 0 | 0 | (7,537,421) | 0 | (7,537,421) | (8,460,746) | 9,938,094 | 8,315,588 | 8,315,588 | (145,158) | 0 | (145,158) | 7,392,263 |
| 8 | (7,537,421) | 0 | 0 | 0 | (7,537,421) | 0 | (7,537,421) | (8,460,746) | 10,261,082 | 8,675,107 | 8,675,107 | 214,362 | 0 | 214,362 | 7,751,782 |
| 9 | (7,537,421) | 0 | 0 | 0 | (7,537,421) | 0 | (7,537,421) | (8,460,746) | 10,594,567 | 9,072,804 | 9,072,804 | 612,058 | 0 | 612,058 | 8,149,479 |
| 10 | (7,537,421) | 0 | 0 | 0 | (7,537,421) | 0 | (7,537,421) | (8,460,746) | 10,938,890 | 9,484,135 | 9,484,135 | 1,023,389 | 0 | 1,023,389 | 8,560,810 |
| 11 | (7,537,421) | 0 | 0 | 0 | (7,537,421) | 0 | (7,537,421) | (8,460,746) | 11,294,404 | 9,921,920 | 9,921,920 | 1,461,174 | 0 | 1,461,174 | 8,998,595 |
| 12 | (7,537,421) | 0 | 0 | 0 | (7,537,421) | 0 | (7,537,421) | (8,460,746) | 11,661,472 | 10,724,143 | 10,724,143 | 2,263,397 | 0 | 2,263,397 | 9,800,818 |
| 13 | (7,537,421) | 0 | 0 | 0 | (7,537,421) | 0 | (7,537,421) | (8,460,746) | 12,040,470 | 11,364,989 | 11,364,989 | 2,904,244 | 0 | 2,904,244 | 10,441,664 |
| 14 | (7,537,421) | 0 | 0 | 0 | (7,537,421) | 0 | (7,537,421) | (8,460,746) | 12,431,785 | 12,014,749 | 12,014,749 | 3,554,003 | 0 | 3,554,003 | 11,091,424 |
| 15 | (7,537,421) | 0 | 0 | 0 | (7,537,421) | 0 | (7,537,421) | (8,460,746) | 12,835,818 | 12,708,720 | 12,708,720 | 4,247,974 | 0 | 4,247,974 | 11,785,395 |





Implementation



Implementation

Steps to Implementation by EBS:

- Preparation of a detailed outline of plan provisions for review with legal counsel
- Development of a participant communication and enrollment plan
- Structuring of the related informal funding/financing arrangements
- Consideration of any special plan administration and/or financial reporting issues
- Ongoing plan administration and technical support







Estimated Timeline

- Approval of plan by board of directors August 25, 2022
- Work with HR on enrollment logistics August 2022
- Group enrollment meetings September 26 September 30, 2022
- Individual enrollment meetings October 15 November 22, 2022
- Placement of funding, plan documentation, and transition to administration
 Document 1 Document 21, 2022
 - December 1 December 31, 2022





Communication and Education Strategy

- Create tailored participant enrollment materials, including an FAQ section
- Provide group live, online webinars with follow up recording
- Offer one on one support via in-person meetings or calls
- Provide personal financial analysis, as needed
- Participant access to online portal to obtain plan information, year round



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Overview of the No Surprises Act, AB 1020, and AB 532

Legislation – No Surprises Act

- On December 27, 2020, the No Surprises Act (NSA) was signed into law as part of the Consolidated Appropriations Act of 2021.
- The NSA establishes patient protections against surprise medical bills and includes several transparency and other provisions.
- Affects both Health Care Providers, Health Plans, and Air Ambulances.
- Most sections of the legislation went into effect on January 1, 2022

Health Care <u>Provider</u> Requirements regarding Surprise Medical Billing

- Out-of-network health care providers may not balance bill patients for:
 - 1. Covered emergency services
 - 2. Certain covered non-emergency services provided at in-network facilities (unless notice and consent process is followed).



Health Care <u>Provider</u> Requirements regarding Surprise Medical Billing

- Notice and Consent Process and Requirements
 - a) Cannot be used for certain services (emergency services, certain ancillary services, and items or services that are delivered as a result of an unforeseen urgent medical need that arises during a procedure for which notice and consent was received)
 - b) Must be received within 72 hours of the item or service being delivered, or if the item or service is scheduled, at the time the appointment was made.
 - c) Can be paper or electronic form.
 - d) Must contain the following:
 - a) Notification that the provider is out-of-network
 - b) A good faith estimate (GFE) of charges
 - c) A list of in-network providers at the facility to which the patient can be referred
 - d) Information on any prior authorization or care management requirements
 - e) A clear statement that consent is optional and the patient can instead opt for an innetwork provider
 - f) Must be available in 15 most common languages spoken in our area
 - g) Space to obtain the patient's signature and date



Health Care <u>Provider</u> Requirements regarding Surprise Medical Billing

- Provider Required Disclosure of Balance Billing Protections
 - 1. Make publicly available information on patients' rights with respect to balance billing
 - 2. Must be available on providers' public websites
 - 3. Must contain information on the requirements established under this law, information on any state-level protections (if applicable), and contact information for state and federal agencies to report any potential violations.



Transparency – Patient Protections <u>Provider Requirements</u>

- Good Faith Estimates (GFE) are to be provided
 - 1. To the individual if uninsured
 - 2. To the Health Plan if insured (the implementation of this requirement has been delayed)
- Applies whenever items or services are scheduled at least 3 days in advance, or when requested by a patient
- Must be provided at least 3 business days before the service is furnished and no later than one business day after scheduling, unless the service is scheduled for more than 10 business days later
- If scheduled for more than 10 business days later, must furnish GFE within 3 business days of patient request or scheduling the service
- GFEs need to include:
 - 1. The total expected charges for scheduled items or services, including any expected ancillary services
 - 2. Expected billing and diagnostic codes for all items and services to be provided.



Transparency – Patient Protections <u>Provider Requirements</u>

- Must establish dispute resolution process to address any disputes over pricing for uninsured patients that receive a substantially higher bill than the GFE provided prior to service.
- A substantially higher bill is considered to be \$400 or more than the GFE.
- The GFE must be considered part of the patient's medical record and patients may request a copy of any GFE for the past 6 years.



Health <u>Plan</u> Requirements regarding Surprise Medical Billing

- Requirements are related to:
 - Emergency Services, which include post-stabilization services unless certain conditions are met.
 - Non-emergency services performed by out-of-network providers at in-network facilities.



Health <u>Plan</u> Requirements - Emergency Services

- Requires health insurers to cover emergency services
 - 1. Without any prior authorization
 - 2. Regardless of whether the provider is in or out of the health plan's network
- When provided by an out-of-network provider, the health plan must cover emergency services as if they were in-network
 - 1. Without any more restrictive utilization management requirements
 - 2. At no more than the in-network cost-sharing amount based on new concepts called "recognized amount" and "qualifying amount"
 - 3. Must pay or issue denial to provider within 30 calendar days after receipt of bill
 - 4. Must reimburse the provider directly and cannot route payment through the patient
 - 5. Cost-sharing must count toward the patient's deductible and/or out-of-pocket cost-sharing maximum as though the services were provided in-network.
 - 6. If disagreement on the amount to be paid by the health plans to the provider, then an independent dispute resolution (IDR) process is followed.



Health <u>Plan</u> Requirements - Non-Emergency Services Performed by Out-of-Network Providers at In-Network Facilities

- When a patient is seen by an out-of-network provider in an in-network facility, health plans must:
 - 1. Assess patient cost-sharing for these services as if they were in-network
 - 2. The in-network cost-sharing amount is based on new concepts called "recognized amount" and "qualifying amount"
 - 3. Must pay or issue denial to provider within 30 calendar days after receipt of bill
 - 4. Must reimburse the provider directly and cannot route payment through the patient
 - 5. Cost-sharing must count toward the patient's deductible and/or out-of-pocket cost-sharing maximum as though the services were provided in-network.
 - 6. If disagreement on the amount to be paid by the health plans to the provider, then an independent dispute resolution (IDR) process is followed
 - 7. Above applies unless provider has obtained consent from the patient consistent with the notice and consent requirements



- Health plans are to include new information on insurance identification cards
 - 1. All plan deductibles, including in-network and out-of-network deductible amounts, as applicable.
 - 2. Maximum limits on out-of-pockets costs, including in-network and out-of-network out-of-pocket cost limits, as applicable
 - 3. A telephone number and web address for consumer assistance information, including information on in-network providers



- Health plans are to send patients "Advanced Explanations of Benefits" (AEOB) prior to scheduled care or upon request by patients seeking more information prior to scheduling.
- There are 8 components for the AEOB
 - 1. Information on whether the provider or facility delivering the item or service are in-network for that particular item or service, based on the patients health plan
 - a) If in-network, the health plan will need to include the contracted rate for the item or service, based on the billing and diagnostic codes sent by the provider.
 - b) If out-of-network, the health plan will need to include a description of how the patient could obtain information on in-network providers delivering that item or service.

- There are 8 components for the AEOB (continued)
 - 2. The GFE of expected charges, including likely billing and diagnostic codes, sent by the provider or facility.
 - 3. A GFE of the plan's payment responsibility
 - 4. A GFE of the patient's expected cost-sharing amount (based on the notification date and not the date of service).
 - 5. A GFE of the amount the patient has incurred toward meeting their financial responsibility limits, such as their deductible and out-of-pocket maximums.
 - 6. A disclaimer that coverage for the item or service is subject to a certain medical management technique (e.g., prior authorization), as appropriate
 - 7. A disclaimer that all information included in the notice is an estimate based on the information known at the time of scheduling or requesting the information and is subject to change.
 - 8. Any other information or disclaimers the health plans determine is appropriate for this notice.

- Health plans are to send patients the AEOB by mail or electronically based on patient preference.
- Must be sent within three business days of receiving a request or notice that a service had been scheduled, as long as the service is scheduled for at least 10 business days after the notice.
- If the services is scheduled for less than 10 days after the notice, the health plan will need to provide this information within one business day.
- The Health Plan AEOB requirement was to be effective 1/1/2022 but the Department of Health and Human Services (HHS) exercised its "enforcement discretion" and has delayed the implementation of this component of the No Surprises Act.



Key Takeaways – No Surprises Act

- Protects patients from receiving surprise medical bills resulting from gaps in coverage for emergency services and certain services provided by out-of-network clinicians at in-network facilities, including air ambulances.
- Holds patients liable only for their in-network cost-sharing amount, while giving providers and insurers an opportunity to negotiate reimbursement.
- Allows providers and insurers to access an independent dispute resolution process in the event disputes arise around reimbursement.
- Requires both providers and health plans to assist patients in accessing health care cost information.

Legislation – AB 1020

- On October 4, 2021, AB 1020 was signed by the Governor of California. On December 23, 2021 the California Department of Public Health (CDPH) released the All Facilities Letter 21-54, which announced the chaptering of AB 1020.
- Referred to as "Health Care Debt and Fair Billing"
- Effective January 1, 2022



Existing Law – Debt and Fair Billing

- Provide public awareness of the availability of charity care, payment discounts, and government-sponsored health insurance.
- Standardizes billing and collections procedures
- Sets Charity care policy wherein all uninsured patients and patients with high medical costs who are at or below 350% of the federal poverty level (FPL) are eligible to apply for participation under a hospital's charity care policy or discount policy.
- The Department of Health Care Access and Information (HCAI)
 (formerly OSHPD) collects hospitals charity care policies, discount
 payment policies, eligibility procedures, review processes and
 application forms and makes this information available to the public.
- CDPH enforces compliance as a condition of facility licensure.



AB 1020 Changes to Existing Law

- Changes eligibility threshold for charity care/discounted care from 350% of FPL to 400% of FPL
- Authorizes a hospital to grant eligibility for charity care or discount payments to patients with incomes over 400% of the FPL.
- Redefines "high medical costs"
 - Annual out-of-pocket costs at the hospital that exceed the lesser of 10% of the patient's current family income, or family income in the prior 12 months
- New notice requirements:
 - Display notice of policies on website with a link to the actual policies
 - Must send a patient a notice with specified information, including an application for the hospital's charity care and financial assistance, before assigning a bill to collections.
- Limits selling debt to debt buyers unless certain conditions are met
 - Patient found ineligible for financial assistance or
 - Patient ha snot responded to attempts to bill or offer of financial assistance for 180 days.
- Prohibits credit reporting or civil actions for 180 days after initial billing (previously 150 days)
- Hospital must submit their debt collection policy to HCAI

Legislation – AB 532

- On October 4, 2021, AB 532 was signed by the Governor of California in conjunction with AB 1020.
- Referred to as "Fair Billing Policies"
- Effective January 1, 2022



Existing Law – Fair Billing Policies

- Maintain a written policy for discount payment and charity care policies and post them in locations visible to the public.
- Negotiate the terms of a discount payment plan with an eligible patient.
- Provide patients with written notice about the hospital's discount payment and charity care policies.
- Upon request of a person without health coverage, provide a written estimate of the amount a person without health coverage may pay for health care services and provide application forms for financial assistance or charity care.



AB 532 Changes to Existing Law

- Written patient notices about discount payment and charity care policies must include:
 - Internet address of the Health Consumer Alliance and a statement that there are organizations that will help the patient understand the billing and payment process.
 - Information about Covered California
 - Information about Medi-Cal presumptive eligibility, if the hospital participates in the program
 - Internet address for the hospital's list of shoppable services, as required by federal law
 - Notice is to be provided to the patient if conscious and able to receive the notice at:
 - Time of service
 - Time of discharge,
 - When the patient leaves the facility,
 - Or if patient leaves without receiving the notice, the hospital must mail it within 72 hours of providing services.
- Requires hospitals to automatically provide an individual without health coverage with an estimate and an application form for financial assistance or charity care, without need for a specific request from the patient

